



Mr. Frank Lama,

I am reaching out on behalf of Balcones Resources, Inc., dba "Single Stream Recyclers" who currently service the City of North Port to process your city's recyclable material. We have greatly appreciated our partnership with the City of North Port over the last 5+ years and hope to continue serving your community.

Balcones submits that our facility is the single source for single stream recycling processing services in Sarasota County. We currently own and operate the only Material Recovery Facility (MRF) in the County. Our business is located at 3901 N Orange Avenue, Sarasota, FL 34234. Our workforce hails from Sarasota County and through our work and through their employment we are devoted to serving our local community.

In addition to being the only MRF available in Sarasota County, we exceed industry standards by recovering more than 90% of recyclable materials that are delivered to our MRF and maintain contracts and working relationships with commodities buyers for all recyclable materials that are accepted. This includes glass, cardboard, paper, various plastic grades, and assorted metals. We work with our buyers to sell the majority of our materials to domestic markets, ensuring the responsible reuse of recycled material.

Lastly, Balcones goes above and beyond to recycle valuable materials that too often thrown away because we are a recycling-only company. We are not associated with a landfill and our bottom line depends on our resale of the valuable recycled commodities we sort for and bale at our MRFs.

If given the opportunity, we would appreciate the chance to continue doing business with the City of North Port and serving your community.

Sincerely,

A handwritten signature in blue ink, appearing to read 'John Hansen', is written over a horizontal line.

**John Hansen**  
Executive, Operations

