



City of North Port  
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## MEMORANDUM

TO: A. Jerome Fletcher II, ICMA-CM, MPA, City Manager

FROM: Geoff Thomas, Contract Administrator I

THRU: Jason Yarborough, ICMA-CM, Deputy City Manager

DATE: May 7, 2024

SUBJECT: **RFP NO. 2024-20 ADVANCED WATER METER SYSTEM**

The Selection Committee held telephone discussions and then evaluated and ranked **(3)** firms **Core & Main LP, Fenix USA**, and **Ferguson Enterprises, LLC.**, on April 10, 2024. The committee selected one **(1)** firm below as the most qualified for RFP 2024-20 Advanced Water Meter project:

### **Ferguson Enterprises, LLC.**

After polling the Committee, it is the recommendation of the Committee and Purchasing that the City move forward with negotiations with the selected firm listed above. The following City Staff were selected to conduct contract negotiations: Andrew Hoepfner, Michael Vuolo, and Garrett Maddy. Garrett Maddy will be replacing Joshua Wichers who is no longer employed at the City of North Port. Michael Vuolo has been added to the selection committee by Nancy Gallinaro.

**CITY MANAGER ACTION REQUIRED:** Approve to move forward with the Negotiations: ☒ YES ☐ NO

**CITY MANAGER ACTION REQUIRED:** Approve the Negotiations Team: ☒ YES ☐ NO

*Signatures needed on following page.*

\_\_\_\_\_  
Kimberly Williams, Finance Director

\_\_\_\_\_  
Date

\_\_\_\_\_  
Jason Yarborough, ICMA-CM, Deputy City Manager

\_\_\_\_\_  
Date

\_\_\_\_\_  
A. Jerome Fletcher II, ICMA-CM, MPA, City Manager

\_\_\_\_\_  
Date



**CITY OF NORTH PORT**  
INITIAL RANKING TABULATION

RFP 2024-20 ADVANCED WATER METER PROJECT

DATED: 4/15/2024

DEPT: UTILITIES

Core & Main LP	wt	V 0-5	Member HOEPPNER	wt	V 0-5	Member CLARK	wt	V 0-5	Member BOURQUIN	wt	V 0-5	Member KAMMERER	wt	V 0-5	r MADDY
Strength of Proposer	2	4	8	2	4	8	2	3	6	2	5	10	2	4	8
Risk Mitigation	3	3	9	3	3	9	3	3	9	3	4	12	3	4	12
Data Collection Performance	3	4	12	3	3	9	3	3	9	3	4	12	3	4	12
Water Meter	3	2	6	3	4	12	3	3	9	3	3	9	3	3	9
Customer Portal	7	3	21	7	4	28	7	3	21	7	4	28	7	3	21
End Point Functionality and Reliability	2	5	10	2	3	6	2	3	6	2	4	8	2	4	8
<b>TOTALS</b>			<b>66</b>			<b>72</b>			<b>60</b>			<b>79</b>			<b>70</b>

Fenix USA	wt	V 0-5	Member HOEPPNER	wt	V 0-5	Member CLARK	wt	V 0-5	Member BOURQUIN	wt	V 0-5	Member KAMMERER	wt	V 0-5	r MADDY
Strength of Proposer	2	2	4	2	3	6	2	3	6	2	4	8	2	3	6
Risk Mitigation	3	2	6	3	3	9	3	3	9	3	3	9	3	3	9
Data Collection Performance	3	4	12	3	3	9	3	4	12	3	4	12	3	4	12
Water Meter	3	2	6	3	3	9	3	3	9	3	3	9	3	2	6
Customer Portal	7	4	28	7	3	21	7	3	21	7	3	21	7	3	21
End Point Functionality and Reliability	2	3	6	2	4	8	2	3	6	2	3	6	2	2	4
<b>TOTALS</b>			<b>62</b>			<b>62</b>			<b>63</b>			<b>65</b>			<b>58</b>

Ferguson Enterprises LLC	wt	V 0-5	Member HOEPPNER	wt	V 0-5	Member CLARK	wt	V 0-5	Member BOURQUIN	wt	V 0-5	Member KAMMERER	wt	V 0-5	r MADDY
Strength of Proposer	2	4	8	2	5	10	2	4	8	2	5	10	2	4	8
Risk Mitigation	3	4	12	3	4	12	3	3	9	3	4	12	3	4	12
Data Collection Performance	3	4	12	3	4	12	3	3	9	3	5	15	3	4	12
Water Meter	3	4	12	3	5	15	3	4	12	3	4	12	3	4	12
Customer Portal	7	4	28	7	4	28	7	4	28	7	4	28	7	4	28
End Point Functionality and Reliability	2	5	10	2	4	8	2	4	8	2	4	8	2	4	8
<b>TOTALS</b>			<b>82</b>			<b>85</b>			<b>74</b>			<b>85</b>			<b>80</b>



# CITY OF NORTH PORT

## INITIAL RANKING TABULATION

### RFP 2024-20 ADVANCED WATER METER PROJECT

DATED: 4/15/2024

DEPT: UTILITIES

SUMMARY	HOEPPNER		CLARK		BOURQUIN	
	Score	Rank	Score	Rank	Score	Rank
Core & Main LP	66	2	72	2	60	3
Fenix USA	62	3	62	3	63	2
Ferguson Enterprises LLC	82	1	85	1	74	1

### Method Based on Member Rankings

TOTAL OF SUMMARY	Sum of Member Ranks	Final Award Order *
Core & Main LP	11	2
Fenix USA	14	3
Ferguson Enterprises LLC	5	1

\* The lower the rank number, the higher the final award order

Garrett Maddy

Digitally signed by Garrett Maddy  
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GARRETT MADDY

Andrew Hoepfner

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ANDREW HOEPPNER

Telisha Clark

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TELISHA CLARK

Aaron Bourquin

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AARON BOURQUIN

Brittany Kammerer

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BRITTANY KAMMERER