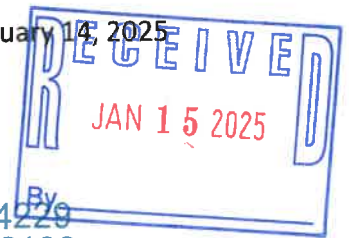




Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 • Fax 941-486-2188
SarasotaCountySchools.net

January 14, 2025



MEMORANDUM

TO: Members of the School Board
Terrence Connor, Superintendent
Bonnie Penner, Assistant Superintendent Chief Financial Officer

FROM: Tracy Brizendine, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #25-0171 FOR HVAC MECHANICAL SERVICES.

DESCRIPTION: Bids to provide 'HVAC Mechanical Services' were received from four vendors on November 20, 2024. The bids of Air Mechanical & Service Corp, Carrier Corporation, Climate Control Mechanical Services and Trane U.S. Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Facilities Services Department.

GAP ANALYSIS: Sarasota County Schools requires a vendor for the provision of HVAC mechanical services.

PREVIOUS OUTCOMES: Agreements for the materials and services have been successfully implemented in the previous years.

EXPECTED OUTCOMES: Upon approval, the awarded vendors will supply the required goods and or services per the terms and conditions listed in the competitive solicitation. The awarded vendors are identified above.

STRATEGIC PLAN GOAL: Pillar 4 Every School Equipped
Priority 2 Create High Quality Infrastructure

CONTACT: Jody Dumas, Jody.Dumas@Sarasotacountyschools.net
Dr. Michael Kemp, Michael.Kemp@Sarasotacountyschools.net

FINANCIAL IMPACT: Not to exceed: \$2,000,000

RECOMMENDED MOTION: That the bids of Air Mechanical & Service Corp, Carrier Corporation, Climate Control Mechanical Services and Trane U.S. Inc., for 'HVAC Mechanical Services' in an amount not to exceed \$2,000,000 be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Mechanical Services - Bid #25-0171

Opened on November 20, 2024 at 1:00 p.m.

Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services:		Air Mechanical & Service Corp	Carrier Corporation	Climate Control Mechanical Services	Trane U.S. Inc
HOURLY RATES		Price per Hour	Price per Hour	Price per Hour	Price per Hour
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$98.00	\$180.00	\$100.00	\$175.00
2.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$88.00	\$180.00	\$80.00	\$175.00
3.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$120.00	\$270.00	\$125.00	\$262.50
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$100.00	\$270.00	\$95.00	\$262.50
MATERIALS		% Markup	% Markup	% Markup	% Markup
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 15%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	15%	15%	15%	15%
SUBCONTRACTED SERVICES		% Markup	% Markup	% Markup	% Markup
6.	Subcontracted services for HVAC mechanical installation, maintenance, and repair services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 15%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	15%	15%	15%	15%
RENTAL EQUIPMENT		% Markup	% Markup	% Markup	% Markup
7.	Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 15%. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	15%	15%	15%	15%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Mechanical Services - Bid #25-0171

Opened on November 20, 2024 at 1:00 p.m.

Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services:	Air Mechanical & Service Corp	Carrier Corporation	Climate Control Mechanical Services	Trane U.S. Inc
Contact	Mark Castellano	Chad Snyder	Larry "Al" Booth, Jr.	Michael Rolfes
Address	2700 Avenue of the Americas	3901 Coconut Palm Dr Suite 100	2695 NW 4th Street	902 N. Himes Ave.
	Englewood, FL 34224	Tampa, FL 33619	Ocala, FL 34475	Tampa, FL 33609
Phone	941-475-3715	813-621-6643	352-291-0185	813-877-8251
Fax	941-475-3725			
Federal ID	59-2158902	06-09917716	59-3740395	25-0900465
Email	mcastellano@amsco-ac.com	chad.snyder@carrier.com	abooth@intec360.com	mike.henson@trane.com
	Recorded by: Randall Ritter Witnessed by: Maria L. Hernandez-Ron			