

March 15th, 2024

Joseph Fussell
Operations Bureau Captain
North Port Police Department
4980 City Hall Blvd.
North Port, FL 34286

RFB No. 2020-56 School Crossing Guard Services

Captain Fussell:

Please accept this letter as a request for a change to our current bill rate for SCG services. Our company has provided school crossing guard services for the City of North Port since 2017. We have provided a cost-effective program proven through a RFB award in 2020. However, there are many factors impacting our ability to continue to successfully recruit and staff the program at the current pay rate and bill rate. Neighboring agencies have increased pay rates for school crossing guards to \$20.00 or more per hour.

The contract is a two hour per day contract. Crossing guards are paid two hours per day and work a split shift that requires them to travel to the post twice daily. We are currently paying crossing guards \$14.50 per hour. We would like to increase our pay rate for school crossing guards to \$19.50 per hour.

Florida minimum wage is being increased to \$12.00 per hour on September 30th, 2023, and will be increased one dollar per hour annually until a minimum wage rate of \$15.00 per hour has been reached. The price of gasoline has gone to over \$4.00 per gallon and the job requires a twice a day commute to post. Lastly the cost of living and the consumer index is at an all-time high.

Please let me know if the City would like to maintain the contract – School Crossing Guards Services at the proposed bill rate of \$28.30 per hour. The bill rate is at a low markup of 1.45 and the increase will be going toward employee wages and not company profit.

We appreciate your prompt attention to this request, so we know what our recruiting mission will be for the upcoming 2024-2025 school year that starts August 10th, 2024.

Sincerely,



Sharron Cook
Branch Manager-School Crossing Guard Services