



CITY OF NORTH PORT

Purchasing Division
 4970 CITY HALL BLVD.
 NORTH PORT, FL 34286
 (941) 429-7170 (941) 429-7173

PAGE: 1
 P.O. NO.: 049887
 DATE: 02/15/23

** PURCHASE ORDER/SOLESOURCE **

TO: MOTOROLA SOLUTIONS INC
 8240 VICELA DR. UNIT 2
 SARASOTA, FL 34240

SHIP TO: CITY OF NORTH PORT
 POLICE DEPARTMENT
 4980 CITY HALL BLVD
 NORTH PORT, FL 34286

SUBMIT INVOICE TO: CITY OF NORTH PORT
 ATTN: FINANCE DEPARTMENT
 4970 CITY HALL BOULEVARD
 NORTH PORT, FLORIDA 34286

VENDOR NO.		FLORIDA SALES TAX EXEMPTION NUMBER		F.O.B.		TERMS		
838		85-8013281465C-1				NET		
CONFIRM BY			CONFIRM TO			REQUISITIONED BY		
SOLE SOURCE SS23-50			BERNICE MOEN					
FREIGHT		CONTRACT NO.		ACCOUNT NO.		PROJECT	REQ. NO.	REQ. DATE
				SEE BELOW				
LINE NO.	QUANTITY	UOM	ITEM NO. AND DESCRIPTION				UNIT COST	EXTENDED COST
1	133626.00	EA	CAR CAMERA SYSTEMS 4RE, EVIDENCE LIBRARY, SUPPORT				1.0000	133626.00
2	10690.00	\$\$	CAR CAMERA SYSTEMS 4RE, EVIDENCE LIBRARY, SUPPORT				1.0000	10690.00
						SUB-TOTAL	144316.00	
						TOTAL	144316.00	
REMARKS: E-VERIFY SYSTEM: CONTRACTOR MUST PROVIDE THE PURCHASING DIVISION A VENDOR'S CERTIFICATION OF COMPLIANCE STATING THE CONTRACTOR AND EACH SUBCONTRACTOR MUST REGISTER WITH AND USE THE E-VERIFY SYSTEM OF THE UNITED STATES DEPARTMENT OF HOMELAND SECURITY TO VERIFY THE WORK AUTHORIZATION STATUS OF ALL NEW EMPLOYEES AS REQUIRED BY SECTION 448.095, FLORIDA STATUTES. ***** THIS PURCHASE ORDER MAY BE ACCEPTED ONLY ON TERMS WHICH PRECISELY MATCH THE TERMS OF THIS ORDER. BUYER SHALL BE ENTITLED TO ALL RIGHTS AND REMEDIES								

AUTHORIZED BY

Gina Dwyer
 PURCHASING MANAGER



CITY OF NORTH PORT

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 4970 CITY HALL BLVD.
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SUBMIT INVOICE TO: CITY OF NORTH PORT
 ATTN: FINANCE DEPARTMENT
 4970 CITY HALL BOULEVARD
 NORTH PORT, FLORIDA 34286

VENDOR NO.		838			
DELIVER BY	FLORIDA SALES TAX EXEMPTION NUMBER	F.O.B.	TERMS		
09/30/23	85-8013281465C-1		NET		
CONFIRM BY		CONFIRM TO		REQUISITIONED BY	
SOLE SOURCE SS23-50		BERNICE MOEN			
FREIGHT	CONTRACT NO.	ACCOUNT NO.	PROJECT	REQ. NO.	REQ. DATE
		SEE BELOW			
LINE NO.	QUANTITY	UOM	ITEM NO. AND DESCRIPTION	UNIT COST	EXTENDED COST
			AS SET FORTH IN THE STATE OF FLORIDA (STATUTES 671 AND 672) VERSION OF THE UNIFORM COMMERCIAL CODE. SEE TERMS AND CONDITIONS ON REVERSE SIDE.		
	REQ/ACCT		DATE REQ. BY	PROJECT	AMOUNT
	0000055904	01/19/23	RACHEL CIGICH	PD23VH	133626.00
	30621005216400				
	0000055904	01/19/23	RACHEL CIGICH	PD23PO	10690.00
	15021005216400				

AUTHORIZED BY *Shirley Owen*
 NPP0 PURCHASING MANAGER

REQUISITION BY: RACHEL CIGICH

STATUS: PURCHASING AGENT
REASON: PURCHASE 27 IN CAR CAMERA SYSTEMS

S

DATE: 1/19/23

SHIP TO LOCATION: POLICE DEPARTMENT

SUGGESTED VENDOR: 838 MOTOROLA SOLUTIONS INC

DELIVER BY DATE: 9/30/23

LINE NBR	DESCRIPTION	QUANTITY	UOM	UNIT COST	EXTEND COST	VENDOR PART NUMBER
1	CAR CAMERA SYSTEMS 4RE, EVIDENCE LIBRARY, SUPPORT COMMODITY: AUTO & TRUCK ACCESSORIES SUBCOMMOD: CAMERAS, VIDEO, AUTO	133626.00	EA	1.0000	133626.00	
2	CAR CAMERA SYSTEMS 4RE, EVIDENCE LIBRARY, SUPPORT COMMODITY: AUTO & TRUCK ACCESSORIES SUBCOMMOD: CAMERAS, VIDEO, AUTO	10690.00	\$\$	1.0000	10690.00	
REQUISITION TOTAL:					144316.00	

A C C O U N T I N F O R M A T I O N

LINE #	ACCOUNT	PROJECT	%	AMOUNT
1	30621005216400 CAPITAL MACHINERY & EQUIP	PD23VH REPLACE VEH - MARK/UNMARK	100.00	133626.00
2	15021005216400 CAPITAL MACHINERY & EQUIP	PD23PO POLICE OFF MARKED VEHICLE	100.00	10690.00
				144316.00

REQUISITION IS IN THE CURRENT FISCAL YEAR.

EVER-TERM

SOLE SOURCE SS23-50

PURCHASING DEPARTMENT

VENDOR TRACKING

Prior PO Total: \$0

New PO Total: \$144,316.00

YTD Dept Exp (Incl): \$146,816.00

YTD CW Exp (Incl): \$175,610.24



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please indicate: Visa Purchase Purchase Order

Single Purchase (For current FY) Blanket Purchase (Ongoing purchases for current FY) Change Order Amendment

DEPARTMENT/DIVISION: Police NAME OF REQUESTOR: Rachel Cigich

If Applicable: COMMISSION MEETING DATE: n/a AGENDA ITEM NUMBER: n/a

Section 2-407 of the City of North Port Procurement Code states a Sole/Single source purchase is defined as a non-competitive purchase of supplies, equipment and contractual services that is either: the only item that will produce the desired results; or is available from only one source of supply who possesses the unique and singularly available capability to meet the requirement of the solicitation (such as technical qualifications, ability to deliver at a particular time, or services from a public utility). Sole Source services must be available only from vendors (firms or individuals) who are uniquely qualified to perform such services. All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.

A. Please describe all products and/or services to be procured under this exemption:

(If additional space is needed, please attach a separate memo)

WatchGuard in car camera systems

B. Briefly explain why it is in the best interest of the City to exempt this procurement from competition:

(If additional space is needed, please attached separate memo)

Motorola Solutions is the exclusive and sole manufacturer of the 4RE Digital In-Car Video Systems. The in-car camera systems were previously a part of the car purchase and are in the existing police department vehicles. The manufacturer of the cameras has changed their procedure and will no longer sell to the vehicle suppliers or up-fitters. *These in-car camera systems need to be sold directly to the end user, which would be the Police Department.

***Upfitter - previously Lightning Wireless**

C. What steps were taken to verify that these goods and/or services are not available elsewhere?

Other brands/manufacturers were examined (please list name and phone numbers, and explain why they are not suitable for use by the City – attach additional pages as necessary, **do not leave blank**):

Motorola Solutions is the exclusive and sole manufacturer of the 4RE Digital In-Car Video Systems. Sole source letter attached.



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Other vendors were contacted (please list names and phone numbers, and explain why those contacted would not meet the needs of the City – attach additional pages as necessary, **do not leave blank**):

Motorola Solutions is the exclusive and sole manufacturer of the 4RE Digital In-Car Video Systems.

D. Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statements:

Patent, copyright or unique design restrictions (**Sole Source**) *Attach verification from Manufacturer*

Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination (**Sole Source**) *Must attach verification from Manufacturer*

Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function (**Sole Source**) * Must attach verification from Manufacturer*

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the “sole or single source” restriction (**Single Source**) * Must attach verification from Manufacturer*

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is **available** from only one source. Testing must be performed as often as practical (**Single Source**) * Must attach verification from Manufacturer*

Purchases for a brand product are to be made from one selected **supplier**, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City’s needs (**Single Source**). *Must attach backup/supporting documentation to this form.

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative (**Single Source**) * Must attach verification from Manufacturer*



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. **(Standardization) *Must attach justification to this form. For brand-specific items, quotes should still be obtained***

Other: None or some of the above apply. ***Detailed explanation and justification for this sole/single source request must be provided below. Attach additional pages as necessary***

E. Vendor Information

Vendor Name: Motorola Solutions, Inc Vendor Number: 838
Address: 13104 Collections Center Drive. Chicago, IL 60693
Contact: Michael Costa Phone: 941-343-0020 Email: michael.n.costa@motorolasolutions.com

Vendor Tracking:

Check if Vendor Documents Current

YTD Dept Exp. (Inclusive): \$ 146,816.00

To be completed by Purchasing:

YTD City Wide Exp. (Inclusive): \$ 175,610.24

(For Purchasing Division)

Verified By: B. Moen Date Posted: 2/2/2023 to 2/9/2023

Sole/Single Source Number: SS23-50 Eff. Date: 2/10/2023 Exp. Date: 2/9/2024

PURCHASE DETAILS



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please provide the amount of the purchase for this product or service: \$ 144,315.00

Account # 306-2100-521-64-00 Project # PD23VH Subtotal \$ 133,626.00
 Account # 150-2100-521-64-00 Project # PD23PO Subtotal \$ 10,690.00
 Account # _____ Project # _____ Subtotal \$ _____
 Account # _____ Project # _____ Subtotal \$ _____

Line Item No.	Description	Unit of Measure	Quantity	Unit Price	Extended Price
1.	Video Equipment - 4RE (WGB-0167A)	ea	27	4,995.00	134,865.00
2.	Microtik Conf WIFI Kit (WGB-0146A)	ea	27	200.00	5400.00
3.	Evidence Library 4 Web (WGP02400-100)	ea	27	150.00	4,050.00
4.	Maintenance Support (WGW00155-204)	ea	27	0	0
	Shipping (FOB Destination)				
				Total	144,315.00

Attach Additional Pages if Necessary

I approve the Sole/Single Source/Standardization procurement(s) as requested herein:

Requesting Department Director: Chief Todd R. Garrison Digitally signed by Chief Todd R. Garrison
 Date: 2023.01.27 13:26:26 -05'00' Date: _____

Budget Administrator: Approved in Naviline 1/30/2023 Date: _____

Purchasing: Alla V. Skipper Digitally signed by Alla V. Skipper
 Date: 2023.02.10 15:53:24 -05'00' Date: _____

Finance Director (If applicable): Lisa Herrmann Digitally signed by Lisa Herrmann
 Date: 2023.02.13 08:54:40 -05'00' Date: _____

Assistant City Manager (If applicable): N/A Date: _____

City Manager (If applicable): A. Jerome Fletcher Digitally signed by A. Jerome Fletcher
 DN: C=US, OU=City Manager, O=City of North Port, CN=A. Jerome Fletcher,
 E=jfletcher@cityofnorthport.com
 Reason: I am the author of this document
 Location: your signing location here
 Date: 2023.02.14 11:05:02 -05'00'
 Foxit PDF Reader Version: 11.1.0 Date: _____

Print Form **Clear All Fields**



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@cityofnorthport.com



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 23-50

Date Posted: February 2, 2023

Written Response Due Date: February 9, 2023

This is **not** a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will **not** be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: WatchGuard 4RE In-Car Video and Accessories**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$144,316.00**
- **VENDOR: Motorola Solutions**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@cityofnorthport.com. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.cityofnorthport.com. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Bernice Moen, Purchasing Specialist II, at 941.429.7114. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@cityofnorthport.com. No verbal requests will be honored.

Motorola Solutions, Inc.
500 W Monroe Street, Ste 4400
Chicago, IL 60661-3781
USA

January 18, 2023

Rachel Cigich
Business Services Coordinator, North Port Police Department
North Port Police Department
4980 City Hall Boulevard
North Port, FL 34286

RE: Motorola Solutions Products

Motorola Solutions, Inc. (Motorola) appreciates the opportunity to provide North Port Police Department with an overview of our body-worn and in-car cameras, digital evidence management solutions (DEMS), and integrations with our overall public safety technology portfolio.

Motorola recognizes that you have many options and vendors from whom to buy solutions and services. We believe that our products are not only the best available, their integration with one another through an integrated technology platform enhances their value exponentially when compared to other, superficially similar solutions.

Our In-Field Video Recording Solutions

Our V300, Vista WiFi, Vista XLT body-worn cameras as well as our M500 and 4RE in-car camera systems capture crystal-clear video and audio of every encounter from the perspectives that matters most. We've designed these cameras specifically to meet law enforcement's needs, with features that provide ultimate recording flexibility without disrupting your officers' focus on their mission.

Record-After-The-Fact – All of our cameras include our unique Record-After-The-Fact® (RATF) feature, which provides continuous recording and retrieval of video even days after an incident occurs. With RATF, officers can prioritize fast response to immediate threats over remembering to activate their camera.

V300 Body-Worn Camera – With a rugged exterior and evidence-quality security, the V300 features a detachable battery that can be easily switched out during long shifts. That battery, along with a 128GB storage capacity, solves the battery life and storage dilemmas faced when implementing body-worn cameras. A clear LCD display on the top of the camera allows easy viewing of device status, and the camera offers a natural field of view that eliminates fisheye effects while being adjustable to accommodate a range of body-worn positions.

VISTA WiFi and XLT Body-Worn Cameras – Our Vista body-worn cameras offer simple operation and HD recording in multiple form factors. The VISTA WiFi integrated camera offers a lens that can rotate 40° for optimal aiming from any mounting location, and a back-lit LCD that displays battery level, recording status, and storage space. The VISTA XLT provides a two-piece form factor with a camera that can be mounted on the body, or on the head for point-of-view recording.

M500 In-Car Video – The M500 is a purpose-built powerful ALPR and video analytics platform designed not just to capture video evidence but to keep you safer and more efficient in the moment. M500 display's intuitive user interface makes it simple to operate, with no function more than three taps away, and even if your vehicle is in a serious collision, the system can switch to a built-in UPS to continue capturing evidence for those vital extra seconds. The front camera is able to capture panoramic and focused views simultaneously, save footage of critical incidents in high resolution,

and routine events in lower resolution to enable automatic storage management per individually configured retention policy, so you never have to compromise between quality and efficiency.

4RE In-Car Video – The 4RE panoramic camera features two heads—one camera with a 68° field of view that can be aimed where needed, the other with pillar-to-pillar panoramic coverage. The 4RE’s patented multiple resolution encoding allows officers to save footage of critical incidents in HD, and routine events in lower resolution. This feature makes high definition practical by eliminating the painful compromise between video quality and file storage needs—effectively giving your agency HD video at SD cost.

Wireless Microphone – Used with 4RE In-Car Video, the Wireless Hi-Fi microphone delivers high-fidelity audio and superior building penetration capabilities. It is manufactured according to Motorola transmitter specifications, and uses intelligent standby and a lithium polymer battery to provide up to 24 hours of talk-time and up to 30 days of standby time.

Body-Worn/In-Car Integrated Recording System – When deployed together, our body-worn cameras and 4RE (or M500) can form an integrated system that simplifies your officer’s operational and administrative workflows. Once one camera in the system is activated or triggered, every camera in the system will begin recording. This ensures that incidents are captured from multiple vantage points, with video and audio that is synced and automatically tagged with GPS and time-stamp data. Footage can be managed in-vehicle through a touchscreen interface or in-car computer before uploading via WiFi or LTE to your digital evidence management system.

Motorola’s Digital Evidence Management Solutions

To store, manage, and retrieve your video and audio evidence, we offer your agency a range of DEMS—on-premise, cloud-based, or hybrid—so that you can choose which option works best for your agency’s needs.

On-Premise Hardware Deployment – Our on-premise DEMS, Evidence Library, is a powerful, server-based video evidence management system that scales to support thousands of simultaneous users. This makes it ideal for every law enforcement agency, regardless of size. Its intuitive user interface makes finding, managing and sharing video and audio evidence easy for the most casual user, and its wide range of customizable options and user permissions makes for flexible and secure use across the organization.

Cloud Software-as-a-Service (SaaS) Solution – Our Cloud DEMS, CommandCentral Evidence, aggregates and intelligently organizes all of your agency’s digital content in one place — simplifying content management and streamlining workflows. It stores video, audio, images, incident data, and other digital content in a central, cloud-based location, streamlining access and management across your organization. This unified storage framework reduces the complexities of record management, and will allow your personnel to make informed decisions based on a complete case evidence view presented to them via a single interface. CommandCentral Evidence uses the Azure GovCloud, securing data at rest and in transit to protect communications. This complies with CJIS guidelines, the NIST framework, and is audited annually against the Service Organization Control 1 and 2 reporting framework.

Regardless of whether you choose on-premise, cloud, or hybrid implementation, you can be confident that your body-worn and in-car recorded footage will be easy to review, manage, store, and aggregate through an intuitive, flexible digital evidence management solution.

Seamless Integration with Motorola’s Full Public Safety Portfolio

Motorola’s mission is to help our customers be the best in the moments that matter. To accomplish that mission, we develop solutions that provide law enforcement and other public safety responders

with the means to keep themselves and their citizens safe. From body worn and vehicle mounted video cameras, to data recording and storage, to evidence retrieval, management, and analytics, the products we offer your agencies and its members are part of an end-to-end portfolio focused on the needs of public safety.

The V300, Vista WiFi, Vista XLT body-worn-cameras as well as our M500 and 4RE in-car video systems and microphone, and DEMS are only a part of this portfolio. Because they are elements in Motorola's single, unified platform, they will also integrate with the products that your agency may already have, including LMR infrastructure and devices, dispatch and command center software, and broadband infrastructure and devices including our PremierOne, Flex CAD and RMS solutions as well as any Vigilant solutions. Motorola has developed this integrated platform to make our customers' workflows more efficient, optimize decision-making, and improve outcomes.

For example, an officer with a Motorola APX portable radio can now automatically activate recording on their V300 and 4RE (or M500) in-car cameras when that APX radio enters emergency mode. Similarly, the 4RE (or M500) camera can now automatically run license plates of vehicles captured on the 4RE (or M500) against the billions of license plates stored in the Vigilant LPR system offered by Motorola. If a plate has been flagged, the Car Detector software offered as part of the LPR system will immediately notify the officers in the vehicle.

Should you select a Cloud or hybrid DEMS, CommandCentral Evidence integrates with the rest of Motorola's portfolio, including (but not limited to) the following specific capabilities: Aware Live streaming, Records Management, Analytics, Orchestrate, Reports, Community and many more. This means that your personnel will be able to see all of the available evidence for a specific incident through a single, unified interface, regardless of where that evidence is stored.

As our portfolio evolves, so will the ability of our customers to deploy new capabilities, in order to move to a proactive, predictive public safety model that improves the safety of our communities and the personnel who protect them.

The Benefit of a Motorola Purchase

Beyond simply selling products, solutions, and services, Motorola Solutions offers our customers a partnership with a company that is dedicated to your success. When an agency selects Motorola to provide a solution, they can be sure of our commitment to help law enforcement and other public safety responders meet their objectives and be the best in the moments that matter most.

Motorola Solutions is the exclusive and sole manufacturer of the M500 and the 4RE Digital In-Car Video Systems, the High-Fidelity Wireless Microphone System, and the V300 and Vista wearable camera systems. These products are represented and sold by Motorola and its certified resellers and manufacturers representatives via direct or applicable national, state or regional contracts. Those contracts allow customers to purchase Motorola products under the terms of those contract agreements. The Body Camera Systems include "No-Fault Warranties" and Motorola is the only company able to provide warranties and maintenance for the above-mentioned products.

Page 4

We look forward to working with you to develop a customized, integrated solution that meets your specific needs and provides you with the most value for your investment. To move ahead with this process, we invite you to contact Account Manager Name, Account Manager Title at Account Manager Phone, Account Manager Email. We thank you for your attention to this letter, and we look forward to working with you to develop and implement a solution that meets your needs.

Sincerely,



Nicole Talton
Vice President and Director of Sales
MOTOROLA SOLUTIONS, INC.

About Motorola

Motorola Solutions is a global leader in public safety and enterprise security. Our solutions in land mobile radio mission-critical communications, video security and access control and command center software, bolstered by managed and support services, create the most integrated technology ecosystem to make communities safer and help businesses stay productive and secure. At Motorola Solutions, we're ushering in a new era in public safety and security. Learn more at www.motorolasolutions.com.



NORTH PORT POLICE DEPARTMENT

4RE-PX2-27-North Port PD EL4 Proposal

11/16/2022

11/16/2022

NORTH PORT POLICE DEPARTMENT
4980 CITY HALL BLVD
NORTH PORT, FL 34286

RE: Motorola Quote for 4RE-PX2-27-North Port PD EL4 Proposal
Dear Brian Gregory,

Motorola Solutions is pleased to present NORTH PORT POLICE DEPARTMENT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide NORTH PORT POLICE DEPARTMENT with the best products and services available in the communications industry. Please direct any questions to Michael Costa at Michael.N.Costa@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Michael Costa
Senior Account Executive

Billing Address:
NORTH PORT POLICE
DEPARTMENT
4980 CITY HALL BLVD
NORTH PORT, FL 34286
US

Quote Date:11/16/2022
Expiration Date:02/14/2023
Quote Created By:
Michael Costa
Senior Account Executive
Michael.N.Costa@
motorolasolutions.com

End Customer:
NORTH PORT POLICE DEPARTMENT
Brian Gregory
bgregory@northportpd.com
941.429.7324

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	Sale Price	Ext. Sale Price
4RE In car Video System						
1	WGB-0167A	VIDEO EQUIPMENT,4RE STANDARD SSD PANORAMIC CABIN*	27		\$4,995.00	\$134,865.00
2	WGB-0146A	MIKROTIK CONF WIFI KIT, DRILL MNT	27		\$200.00	\$5,400.00
VideoManager EL: Video Evidence Management						
3	WGP02400-100	EVIDENCE LIBRARY 4 WEB 4RE IN-CAR DEVICE LICENSE KEY	27		\$150.00	\$4,050.00
4	WGW00155-204	MAINTENANCE SUPPORT,SOFTWARE MAINTENANCE, VIDEOMANAGER EL, 4RE	27	1 YEAR	Included	Included

Grand Total

\$144,315.00(USD)



Pricing Summary

	Sale Price	
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$144,315.00	\$0.00
Grand Total System Price	\$144,315.00	\$0.00

Notes:

- Additional information is required for one or more items on the quote for an order.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.
- Unless otherwise noted in this quote / order, installation of equipment is not included.



EVIDENCE LIBRARY 4 SOLUTION DESCRIPTION

Evidence Library 4 simplifies evidence management, automates data maintenance, and facilitates management of your department's devices.

It is compatible with 4RE in-car video systems and VISTA body-worn cameras, and allows you to efficiently manage video evidence. Live-streaming capabilities are also available through the Watch Commander and VISTA SmartConnect applications.



VIDEO EVIDENCE MANAGEMENT

SIMPLIFIED EVIDENCE REVIEW

Evidence Library 4's intuitive user interface allows you to upload evidence data with important information, such as date and time, device used to capture, event ID, officer name, and event type. This allows incidents recorded from several devices to be found easily and viewed simultaneously, expediting the review process by eliminating the task of reviewing irrelevant footage.

Its built-in media player includes a visual display of incident data, allowing you to see when lights, sirens, or brakes were activated during the event timeline. Users can also view the metadata graph, which includes speed triggers, to quickly find moments of interest.

Other relevant files, such as PDFs, spreadsheets, reports, third-party videos, audio recordings, pictures, and drawings, can also be grouped together and stored under a specific case entry, allowing all pertinent information to be stored in Evidence Library.

EASY EVIDENCE SHARING

Users are able to export evidence on a DVD, or as MP4, MP2, AVI, and WMV files for simpler sharing in the evidence review or judiciary sharing process.

You can also find data using audit log filters, including criteria such as import, export, playback, download, share, modify, and archive dates.

AUTOMATIC DATA MAINTENANCE

Evidence Library 4 lets you automatically organize stored evidence data, allowing you to save time that would be spent managing data manually. It can schedule the automatic movement, archiving, or purging of events on any basis, based on how you want to configure the system.

Security groups and permissions are easily set-up in Evidence Library 4, allowing you to give individuals access to evidence on an as-needed basis.

INTEGRATION WITH 4RE AND VISTA CAMERAS

Officers on the road are able to automatically upload video from in-car systems and body cameras. This eliminates the need for trips to and from the station solely for uploading data into the system.



Video and audio captured by the 4RE in-car and VISTA body-worn camera systems are automatically linked in Evidence Library 4 based on time, location, and recording group. You can then synchronize playback of video and audio from multiple devices at the same time.

OPTIONAL LIVE VIDEO STREAMING

Evidence Library 4 can also allow high-definition, live video streaming with the addition of the WatchCommander Application, accessible on any workstation or smartphone with appropriate permissions. Through Watch Commander, you can access live video streaming from all connected 4RE systems. You may also listen to audio if microphones are active.

SmartConnect, an optional smartphone application, provides VISTA body-worn camera users with immediate in-field access to VISTA. SmartConnect includes the ability to pair with VISTA cameras, change officer settings, categorize recordings with incident IDs and case numbers, and play back recordings.

DEVICE MANAGEMENT

Evidence Library 4 allows agencies to assign users to devices, track them, and streamline shift changes. You can easily manage, configure, update firmware, and deploy in-car and body-worn cameras. Individual preference settings can be configured based on user profiles, allowing quick device transactions within a pooled device system. Evidence Library 4 also tracks devices and enables them to be quickly exchanged between officers during shift changes. This minimizes the amount of devices needed for your fleet.

DEVICE TRACKING

You can easily manage, configure, and deploy your in-car and body-worn cameras in Evidence Library 4. Devices can be assigned to personnel and tracked within Evidence Library 4, helping you keep track of which users have specific devices.

FASTER SHIFT CHANGES

Evidence Library 4's Rapid Checkout Kiosk feature allows agencies using a pooled camera system to use fewer cameras. Cameras can be checked out at the start of a shift using an easy-to-use interface. At the end of the shift, the camera can be returned to its dock, where the video is automatically uploaded and the camera is made ready to be checked out and used for the next shift.

Devices can also be configured to remember individual preference settings for each user, including volume level and screen brightness. These settings are applied whenever a device is assigned to a specific officer. A variety of settings within Evidence Library 4 also enable you to configure devices to operate in alignment with your agency's policies and procedures.



4RE IN-CAR VIDEO SYSTEM SOLUTION DESCRIPTION

The 4RE In-Car Video System lets users easily capture more footage and quickly upload high-definition video evidence without having to sacrifice time and situational awareness.

High Definition, Hands Free Evidence Capturing

The 4RE In-Car Video System is equipped with high-definition cameras with hands-free uploading capabilities, making the capture and upload of clear video evidence as easy as possible. The cameras record at 720p resolution and use an Ultra Wide Dynamic Range technology that dramatically improves the quality of video, especially in difficult lighting situations. This helps capture video evidence that is clear and easy to monitor. 4RE cameras are also equipped with patented Record-After-the-Fact® (RATF) technology, which allows users to go back in time and capture important evidence, even if the recording function was not activated and the incident happened days before.



The 4RE offers a dual drive structure with both an internal and removable USB drive for storage, and supports wireless upload. Wireless uploading capabilities through both Wi-Fi and LTE networks eliminate the need for trips to and from stations to upload evidence. The 4RE's patented multiple resolution encoding allows officers to save footage of critical incidents in HD and routine occurrences in a lower resolution at the same time. This eliminates the compromise between video quality and file storage needs. Event tags can be configured to determine which resolution is uploaded to the digital evidence management system (DEMS), as well as drive which files are automatically saved to it.

It includes three high-definition camera options; the ZSL, Panoramic X2, and the Mini-Zoom; which offer single and multi-camera, split-screen viewing on the display. Additional wireless microphones are included to enhance audio quality and amount of captured evidence.

The 4RE In-Car Video System can be configured to support the following:

- Up to 3 cameras at once.

Intuitive Display and Interface

The 4RE's display offers an easy-to-navigate 4.3" LED control panel with a backlit touch screen, allowing for clear view and navigation of the panel. Nearly all functions the officer will interact with are keys laid out along the control panel. Users can also program various sensors to activate a new record event, including emergency lights, siren, auxiliary input, wireless microphone, vehicle speed, and crash detection. Additionally, the 4RE can initiate its Covert Mode, in which the LEDs turn off, and simulates a complete device shutdown while the 4RE records video and audio simultaneously. This provides officers with a way to capture evidence while staying concealed.

The 4RE Mobile Data Computer App is a simple interface that runs on Windows 10 and interfaces with the 4RE through an Ethernet connection. The app also works in conjunction with the control panel, allowing 4RE to have full functionality when the MDC is not available.



VIDEO EVIDENCE STATEMENT OF WORK

Overview

In accordance with the terms and conditions of the Agreement, this Statement of Work (“SOW”) defines the principal activities and responsibilities of all parties for the delivery of the Motorola Solutions, Inc. (“Motorola”) system as presented in this offer to the Customer (hereinafter referred to as “Customer”). For the purposes of this SOW, Motorola may include our affiliates, subcontractors, and third-party partners, as the case may be.

Deviations and changes to this SOW are subject to mutual agreement between Motorola and the Customer and will be addressed in accordance with the change provisions of the Agreement.

Unless specifically stated, Motorola work will be performed remotely. Customer will provide Motorola resources with direct network access sufficient to enable Motorola to fulfill its delivery obligations.

The number and type of software or subscription licenses, products, or services provided by or on behalf of Motorola are specifically listed in the Agreement and any reference within this SOW, as well as subcontractors’ SOWs (if applicable), does not imply or convey a software or subscription license or service that is not explicitly listed in the Agreement.

AWARD, ADMINISTRATION, AND PROJECT INITIATION

Project Initiation and Planning will begin following execution of the Agreement.

Following the conclusion of the Welcome/IT Call, Motorola project personnel will communicate additional project information via email, phone call, or additional ad- hoc meetings.

Motorola utilizes Google Meet as its teleconference tool. If Customer desires a different teleconference tool, Customer may provide a mutually agreeable alternate tool at Customer expense.

PROJECT MANAGEMENT TERMS

The following project management terms are used in this SOW. Since these terms may be used differently in other settings, these definitions are provided for clarity.

Deployment Date(s) refers to any date or range of dates when implementation, configuration, and training will occur. The deployment date(s) is subject to change based on equipment or resource availability and Customer readiness.

COMPLETION CRITERIA

Motorola Integration Services are complete upon Motorola performing the last task listed in a series of responsibilities or as specifically stated in the deployment checklist. Certain Customer tasks, such as hardware installation activities identified in Section 1.9 of this SOW, must be completed prior to Motorola commencing with its delivery obligations. Customer will provide Motorola written notification that it does not accept the completion of Motorola responsibilities or rejects a Motorola service deliverable within five business days of task completion or receipt of a deliverable, whichever may be applicable.



Service completion will be acknowledged in accordance with the terms of the Agreement and the Service Completion Date will be memorialized by Motorola and Customer in a writing signed by both parties.

PROJECT ROLES AND RESPONSIBILITIES OVERVIEW

MOTOROLA PROJECT ROLES AND RESPONSIBILITIES

A Motorola team, made up of specialized personnel, will be assigned to the project under the direction of the Motorola Project Manager. Team members will be multi-disciplinary and may fill more than one role. Team members will be engaged in different phases of the project as necessary.

In order to maximize efficiencies, Motorola's project team will provide services remotely via teleconference, web-conference, or other remote method in fulfilling its commitments as outlined in this SOW.

The personnel role descriptions noted below provide an overview of typical project team members. One or more resources of the same type may be engaged as needed throughout the project. There may be other personnel engaged in the project at the discretion of and under the direction of the Project Manager.

Motorola's project management approach has been developed and refined based on lessons learned in the execution of hundreds of system implementations. Using experienced and dedicated people, industry-leading processes, and integrated software tools for effective project execution and control, we have developed and refined practices that support the design, production, and testing required to deliver a high-quality, feature-rich system.

Project Manager

A Motorola Project Manager will be assigned as the principal business representative and point of contact for Motorola. The Project Manager's responsibilities include the following:

- Host the Welcome/IT Call.
- Manage the Motorola responsibilities related to the delivery of the project.
- Coordinate schedules of the assigned Motorola personnel and applicable subcontractors/supplier resources.
- Manage the Change Order process per the Agreement.
- Maintain project communications with the Customer.
- Identify and manage project risks.
- Collaborative coordination of Customer resources to minimize and avoid project delays.
- Conduct remote status meetings on mutually agreed dates to discuss project status.
- Provide timely responses to issues related to project progress.

System Technologists

The Motorola System Technologists (ST) will work with the Customer project team on system provisioning. ST responsibilities include the following:

- Provide consultation services to the Customer regarding the provisioning and operation of the Motorola system.
- Provide provisioning and training to the Customer to set up and maintain the system.
- Complete the provisioning ownership handoff to the Customer.



- Complete the project-defined tasks as defined in this SOW.
- Confirmation that the delivered technical elements meet contracted requirements.
- Engagement throughout the duration of the delivery.

Technical Trainer / Instructor

The Motorola Technical Trainer / Instructor provides training either on-site or remote (virtual) depending on the training topic and deployment type purchased. Responsibilities include:

- Review the role of the Learning eXperience Portal (“LXP”) in the delivery and provide Customer Username and Access Information.

CUSTOMER PROJECT ROLES AND RESPONSIBILITIES OVERVIEW

The success of the project is dependent on early assignment of key Customer resources. In many cases, the Customer will provide project roles that correspond with Motorola's project roles. It is critical that these resources are empowered to make decisions based on the Customer's operational and administration needs. The Customer's project team should be engaged from project initiation through beneficial use of the system. The continued involvement in the project and use of the system will convey the required knowledge to maintain the system post-completion of the project. In some cases, one person may fill multiple project roles. The project team must be committed to participate in activities for a successful implementation. In the event the Customer is unable to provide the roles identified in this section, Motorola may be able to supplement Customer resources at an additional price.

Project Manager

The Project Manager will act as the primary Customer point of contact for the duration of the project. The Project Manager is responsible for management of any third-party vendors that are the Customer's subcontractors. In the event the project involves multiple locations, Motorola will work exclusively with a single Customer-assigned Project Manager (the primary Project Manager). The Project Manager's responsibilities include the following:

- Communicate and coordinate with other project participants.
- Manage the Customer project team, including timely facilitation of efforts, tasks, and activities.
- Maintain project communications with the Motorola Project Manager.
- Identify the efforts required of Customer staff to meet the task requirements in this SOW and identified in the Welcome/IT Call.
- Consolidate all project-related questions and queries from Customer staff to present to the Motorola Project Manager.
- Approve a deployment date offered by Motorola.
- Monitor the project to ensure resources are available as required.
- Attend status meetings.
- Provide timely responses to issues related to project progress.
- Liaise and coordinate with other agencies, Customer vendors, contractors, and common carriers.
- Review and administer change control procedures, hardware and software certification, and all related project tasks required to meet the deployment date.
- Ensure Customer vendors' readiness ahead of the deployment date.
- Assign one or more personnel who will work with Motorola staff as needed for the duration of the project, including at least one Application Administrator for the system and one or more representative(s) from the IT department.



- Identify the resource with authority to formally acknowledge and approve change orders, completion of work, and payments in a timely manner.
- Provide building access to Motorola personnel to all Customer facilities where system equipment is to be installed during the project. Temporary identification cards are to be issued to Motorola personnel, if required for access to facilities.
- Ensure remote network connectivity and access to Motorola resources.
- Provide reasonable care to prevent equipment exposure to contaminants that cause damage to the equipment or interruption of service.
- Ensure a safe work environment for Motorola personnel.
- Identify and manage project risks.
- Point of contact to work with the Motorola System Technologists to facilitate the training plan.

IT Support Team

The IT Support Team (or Customer designee) manages the technical efforts and ongoing tasks and activities of their system. Manage the Customer-owned provisioning maintenance and provide required information related to LAN, WAN, wireless networks, server, and client infrastructure. They must also be familiar with connectivity to internal, external, and third-party systems to which the Motorola system will interface.

The IT Support Team responsibilities include the following:

- Participate in overall delivery and training activities to understand the software, interfaces, and functionality of the system.
- Participate with the Customer subject matter experts during the provisioning process and training.
- Authorize global provisioning choices and decisions, and be the point(s) of contact for reporting and verifying problems and maintaining provisioning.
- Obtain inputs from other user agency stakeholders related to business processes and provisioning.
- Implement changes to Customer owned and maintained infrastructure in support of the Evidence Management System installation.

Subject Matter Experts

The Subject Matter Experts (SME or Super Users) are the core group of users involved with delivery analysis, training, and the provisioning process, including making global provisioning choices and decisions. These members should be experienced users in the working area(s) they represent (dispatch, patrol, etc.), and should be empowered to make decisions related to provisioning elements, workflows, and department policies related to the Evidence Management System.

General Customer Responsibilities

In addition to the Customer Responsibilities stated elsewhere in this SOW, the Customer is responsible for the following:

- All Customer-provided equipment, including hardware and third-party software, necessary for delivery of the System not specifically listed as a Motorola deliverable. This will include end user workstations, network equipment, camera equipment and the like.
- Configuration, maintenance, testing, and supporting the third-party systems the Customer operates which will be interfaced to as part of this project.
- Communication between Motorola and Customer's third-party vendors, as required, to enable Motorola to perform its duties.



- Active participation of Customer SMEs in project delivery meetings and working sessions during the course of the project. Customer SMEs will possess requisite knowledge of Customer operations and legacy system(s) and possess skills and abilities to operate and manage the system.
- Electronic versions of any documentation associated with the business processes identified.
- Providing a facility with the required computer and audio-visual equipment for training and work sessions.
- Ability to participate in remote project meeting sessions using Google Meet or a mutually agreeable, Customer-provided, alternate remote conferencing solution.

PROJECT PLANNING

A clear understanding of the needs and expectations of both Motorola and the Customer are critical to fostering a collaborative environment of trust and mutual respect. Project Planning requires the gathering of project-specific information in order to set clear project expectations and guidelines, and set the foundation for a successful implementation.

WELCOME/IT CALL - TELECONFERENCE/WEB MEETING

A Project Planning Session teleconference will be scheduled after the Agreement has been executed. The agenda will include the following:

- Review the Agreement documents.
- Review project delivery requirements as described in this SOW.
- Provide shipping information for all purchased equipment.
- Discuss deployment date activities.
- Provide assigned technician information.
- Review IT questionnaire and customer infrastructure.
- Discuss which tasks will be conducted by Motorola resources.
- Discuss Customer involvement in provisioning and data gathering to confirm understanding of the scope and required time commitments.
- Review the initial project tasks and incorporate Customer feedback.
- Confirm CJIS background investigations and fingerprint requirements for Motorola employees and/or contractors. Required fingerprints will be submitted on Motorola provided FBI FD-258 Fingerprint cards.
- Review the On-line Training system role in project delivery and provide Customer User Name and Access Information.
- Discuss Motorola remote access requirements (24-hour access to a secured two-way Internet connection to the Motorola system firewalls for the purposes of deployment, maintenance, and monitoring).
- Discuss Customer obligation to manage change among the stakeholder and user communities.
- Review deployment completion criteria and the process for transitioning to support.

Motorola Responsibilities

- Host Welcome/IT Call.
- Request the attendance of any additional Customer resources that are instrumental in the project's success, as needed.
- Review Motorola's delivery approach and its reliance on Customer-provided remote access.
- Provide Customers with steps to follow to register for Online Training.
- Request user information required to establish the Customer in the LXP.



Customer Responsibilities

Complete the Online Training registration form and provide it to Motorola within ten business days of the Project Planning Session.

- Review the received (as part of order) and completed IT questionnaire.
- Provide a customer point of contact for the project.
- Provide data for completing the policy validation form.
- Provide LXP user information as requested by Motorola.
- Verify Customer Administrator(s) have access to the LXP.

Motorola Deliverables

- Welcome Call presentation and key meeting notes
- Send an email confirming deployment date and ST assigned email
- Communicate with the Customer via email confirming shipment and tracking information.
- Instruct the Customer on How to Register for Training email.
- Provide and review the Training Plan.

SOLUTION PROVISIONING

Solution provisioning includes the configuration of user configurable parameters (unit names, personnel, and status codes). The system will be provisioned using Motorola standard provisioning parameters and will incorporate Customer-specific provisioning.

IN-CAR VIDEO PROVISIONING SCENARIO

If in-car video is a part of the system, the Motorola Application Specialist will complete the following provisioning tasks.

Motorola Responsibilities

- Conduct a remote review of the standard provisioning database with the Customer prior to the start of provisioning.
- Provide and review the Provisioning Export Worksheets with the Customer.
- Conduct a conference call with the Customer to review the completeness of the Provisioning Export Worksheets prior to the start of provisioning.

BODY WORN CAMERA PROVISIONING SCENARIO

If body worn cameras are a part of the system, the provisioning of the in-car system will generally follow the completion of the base in-car video provisioning.

Motorola Responsibilities

Configure transfer stations for connectivity to the evidence management server.

- Configure devices within the evidence management system.
- Check out devices and create a test recording.



- Verify successful upload from devices after docking back into the transfer station or USB dock.

INFRASTRUCTURE VALIDATION

Hardware will be installed on the network to facilitate provisioning, testing, and will be used to provide instruction to Customer personnel after the complete software installation.

Motorola Responsibilities

- Verify that the server is properly racked and connected to the network.
- Verify that access points are properly installed and connected to the network.
- Verify that transfer stations are connected to the network and configured.

Customer Responsibilities

- Verify that the server network has access to the internet for software installation and updates.
- Verify that the network routing is correct for the transfer stations and access points to communicate with the server.
- Verify that the client computers can access the server on the required ports.

HARDWARE INSTALLATION

Physical installation of hardware (i.e. servers, cameras, Access Points, WiFi docs, etc.) is not included in the standard scope of the solution. If a custom quote for installations is included in this purchase, Motorola will manage the subcontractor and their deliverables as part of this SOW. Customers who perform or procure their own installations assume all installation responsibilities including cost, oversight and risk.

SYSTEM TRAINING

Motorola training consists of both computer-based (online) and instructor-led (on-site or remote). Training delivery methods vary depending on course content. Self-paced online training courses, additional live training, documentation, and resources can be accessed and registered for on the Motorola's LXP.

ONLINE TRAINING

Online training is made available to the Customer via Motorola's LXP. This subscription service provides the Customer with continual access to our library of online learning content and allows users the benefit of learning at times convenient to them. Content is added and updated on a regular basis to keep information current. This training modality allows the Customer to engage in training when convenient.

A list of available online training courses can be found in the Training Plan.

Motorola Responsibilities

- Designate a LXP Administrator to work with the Customer.
- Establish an accessible instance of the LXP for the Customer.
- Organize content to align with the Customer's selected technologies.
- Create initial Customer user accounts and a single Primary Administrator account.



- During on-boarding, assist the Customer with LXP usage by providing training and job aids as needed.
- Create and maintain user role Learning Paths defined by the Customer.
- Install security patches when available.
- Provide technical support for user account and access issues, base system functionality, and Motorola Solutions-managed content.
- Monitor the Learning Subscription server. Provide support for server incidents.

Customer Responsibilities

- Provide user information for the initial creation of accounts.
- Provide network and internet connectivity for the Customer's users to access the LXP.
- The customer's primary LXP administrator should complete the following self-paced training: LXP Introduction online course (LXP0001), LXP Primary Site Administrator Overview online course (LXP0002), and LXP Group Administrator Overview (LXP0003)
- Advise agency learners of the availability of training via the LXP.
- Ensure users complete LXP training in accordance with the Project Schedule.
- Order and maintain subscriptions to access Motorola's LXP.
- Contact Motorola Solutions to engage Technical Support when needed.

Motorola Deliverables

- LXP Enable

INSTRUCTOR-LED TRAINING (ONSITE AND REMOTE)

A list of Instructor-Led and Virtual Instructor-Led courses can be found in the Training Plan.

Motorola Responsibilities

- Deliver User Guides and training materials in electronic .PDF format.
- Perform training in accordance with the Training Plan.
- Provide Customer with training Attendance Rosters and summarize any pertinent observations that may impact end user training.

Customer Responsibilities

- Supply classrooms with a workstation for the instructor (if Onsite) and at least one workstation for every student based on the requirements listed in the Training Plan.
- Designate training representatives who will work with the Motorola trainers in the delivery of training.
- Conduct end user training in accordance with the Project Schedule.

Motorola Deliverables

- Electronic versions of User Guides and training materials.
- Attendance Rosters.
- Technical Training Catalog.

FUNCTIONAL VALIDATION AND PROJECT CLOSURE



The objective of Functional Validation is to demonstrate the features and functions of the system in the Customer's provisioned environment. The functional demonstration may not exercise all functions of the system, if identified as not being applicable to the Customer's operations or for which the system has not been provisioned. The functional demonstration is a critical activity that must occur following the completion of provisioning.

Motorola Responsibilities

- Conduct a power on functional demonstration of the installed system per the deployment checklist
- Manage to resolution any documented punch list items noted on the deployment checklist.
- Provide trip report outlining all activities completed during the installation as well as outstanding follow up items
- Provide an overview of the support process and how to request support.
- Walk through support resources, web ticket entry and escalation procedures.
- Provide a customer survey upon closure of the project.

Customer Responsibilities

- Witness the functional demonstration and acknowledge its completion via signature on the deployment checklist.
- Participate in prioritizing the punch list.
- Coordinate and manage Customer action as noted in the punch list.
- Provide signatory approval on the deployment checklist providing Motorola with final acceptance.
- Complete Customer Survey.

