



Construction Management Services

**CONTINUING SERVICES CONTRACTS  
FOR CITY OF NORTH PORT**

Proposal No. 2023-17

Ajax Building Company, LLC

**Contact:**

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bill.byrne@ajaxbuilding.com  
Phone: 813.927.5063  
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# Ajax

AJAX BUILDING COMPANY, LLC  
Part of the STO Building Group Family of Companies



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941.413.1341  
www.ajaxbuilding.com

December 16, 2022



SC – G117475  
GA - GCCO 007750  
GA - GCCQA 007750  
FL - CGC#042112  
NC – 71290  
AL – 46977  
TN – 00066476

City of North Port  
Geoff Thomas, Contract Administrator 1  
4970 City Hall Boulevard, Suite 337  
North Port, Florida 34286

Re: RFP NO. 2023-17 Continuing Services Contracts – Construction Manager (CM) at Risk

Members of the Selection Committee:

Ajax Building Company is proud to present our Statement of Qualifications to the City of North Port for the Continuing Services Contracts. Ajax has an extensive track record of providing Construction Management at Risk Services to **Municipalities and Government** Entities. Our related project experience includes working with multiple public clients that include **13** active **continuing contracts**, including projects in occupied and operational facilities. Our commitment is to ensure our construction activities will be separate from any of the operations of the City employees, providing a safe and clean environment for all.

Founded in 1958, Ajax is an employee owned company that has been working in **Sarasota**, Manatee and Charlotte County for the last 20 years. **We** have developed strong relationships with the local subcontractors and vendors, which will allow us to keep the construction dollars in our local community. Ajax’s ability to communicate well with owner’s representatives, design team members, subcontractors/vendors, and the subsequent coordination of complex project schedules, is at the forefront of our success in producing GMP’s that meet all program requirements. Additionally, we understand that the integration of the highest levels of customer service is equally important on all projects, regardless of its budget or scope.

The proposed Ajax team was selected for their relevant experience with working on projects that are new, remodel, renovations, HVAC and many of the scope requirements in your RFQ. **Jeremy Cox**, our Operations Manager, **will lead the team** and be your main point of contact throughout the contract. Together this teams brings the expertise in cost estimating, providing value engineering options along with working with the local subcontractors. Additionally, Ajax will provide background checks with FDLE to ensure all workers are badged at all times within the project sites.

In closing, we believe our **staff** and **expertise** make Ajax the right choice as your construction partner for the Continuing Services Contracts. We are proud of our track record our team has developed and look forward to providing the CMAR services for the duration of the continuing contractors. Should you have any questions, please contact me at bill.byrne@ajaxbuilding.com or at (813) 927-5063.

Sincerely,  
**Ajax Building Company, LLC**

**William P. Byrne**  
President

LICENSES & CERTIFICATIONS

# State of Florida Department of State

I certify from the records of this office that AJAX BUILDING COMPANY, LLC is a limited liability company organized under the laws of the State of Florida, filed on June 27, 2019, effective May 7, 1962.

The document number of this limited liability company is L19000160919.

I further certify that said limited liability company has paid all fees due this office through December 31, 2022, that its most recent annual report was filed on July 19, 2022, and that its status is active.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Twenty-fifth day of July, 2022*



*[Signature]*  
Secretary of State

Tracking Number: 6633071571CU  
To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.  
<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

Ron DeSantis, Governor Melanie S. Griffin, Secretary

**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**BYRNE, WILLIAM PAUL**  
AJAX BUILDING COMPANY, LLC  
109 COMMERCE BOULEVARD  
OLDSMAR FL 34677

**LICENSE NUMBER: CGC042112**

**EXPIRATION DATE: AUGUST 31, 2024**

Always verify licenses online at MyFloridaLicense.com

Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

**BILL BYRNE***PRINCIPAL-IN-CHARGE***PROFILE**

William P. "Bill" Byrne is President of Ajax and will serve as the Principal-in-Charge for this project. Bill's primary role is to ensure that the full resources of Ajax are available to successfully deliver projects on time, in budget, and with the highest quality of workmanship. His leadership and communication skills will benefit the project working with multiple stakeholders. Bill will be available for City Commission meetings to ensure the success of this project.

**EXPERIENCE**

<b>Department of Management Services</b> Continuing Contract	<\$4,000,000	Various SF
<b>Pinellas County Schools</b> Continuing Contract	<\$4,000,000	Various SF
<b>Charlotte County Schools</b> Continuing Contract	<\$4,000,000	Various SF
<b>University of South Florida</b> Continuing Contract	<\$2,000,000	Various SF
<b>Pasco County Schools</b> Continuing Contract	<\$2,000,000	Various SF
<b>Leon County Schools</b> Continuing Contract	<\$4,000,000	Various SF
<b>University of North Florida</b> Continuing Contract	<\$4,000,000	Various SF
<b>City of Venice</b> Public Safety Facility	\$11,961,171	31,421 SF
<b>New College of Florida</b> Academic & Administration Building	\$9,130,023	32,000 SF
<b>New College of Florida CCW</b> Cook Library	\$605,487	62,300 SF
<b>Sarasota County</b> Emergency Operations Center	\$15,314,000	40,502 SF

**EDUCATION**

B.S. BUILDING CONSTRUCTION  
UNIVERSITY OF FLORIDA

**YEARS OF EXPERIENCE**

JOINED AJAX - 1993  
STARTED IN CONSTRUCTION - 1987

**CERTIFICATIONS**

CERTIFIED GENERAL CONTRACTOR  
(GA, FL, NC, SC)





**JEREMY COX**  
*OPERATIONS MANAGER*

**PROFILE**

As the Operations Manager, Jeremy is responsible for complete project management from pre-bid through punch-list completion. He will develop cost and scheduling initiatives and monitor the success of those initiatives as well as daily monitoring the project. He brings the experience of working on projects with multiple stakeholders similar to the North Port Continuing Services project. Jeremy will serve as the primary point of contact for the City, providing full project management to the entire team.

**EXPERIENCE**



<b>Seminole County Schools</b> Continuing Contract	<\$4,000,000	Various SF
<b>Seminole State College</b> Continuing Contract	<\$4,000,000	Various SF
<b>Eastern Florida State College</b> Multiple Projects	\$3,751,000	4,817 SF
<b>Volusia County</b> Sheriffs Evidence Facility	\$12,065,005	29,646 SF
<b>Florida Department of Transportation</b> Brevard Operations Center	\$14,875,792	42,449 SF
<b>Sarasota County</b> Venice Library	\$9,337,812	26,574 SF
<b>City of Mount Dora</b> Public Works Facility	\$17,000,000	75,825 SF
<b>Florida Department of Agriculture &amp; Consumer Services</b> Bronson Animal Disease Diagnostic Lab	\$9,596,193	22,327 SF
<b>Sarasota County</b> Emergency Operations Center	\$15,314,000	40,502 SF
<b>Sarasota County</b> Fire Station 21 Renovation	\$3,432,357	9,356 SF
<b>City of Daytona Beach</b> Midtown Cultural & Education Center	\$3,909,585	22,176 SF

**EDUCATION**

M.S., BUILDING CONSTRUCTION  
 UNIVERSITY OF FLORIDA  
 B.S., ARCHITECTURE  
 UNIVERSITY OF FLORIDA

**YEARS OF EXPERIENCE**

JOINED AJAX -1998  
 STARTED CONSTRUCTION -1997

**CERTIFICATIONS**

LEED AP  
 CERTIFIED GENERAL CONTRACTOR FL





**DAN DREIER**  
*SR. PROJECT MANAGER*

**PROFILE**

Dan will be on the project site 100% of the time responsible for all on-site project management from pre-bid through punch-list completion. He will develop cost and scheduling initiatives and monitor the success of those initiatives as well as daily monitoring the project. Dan brings relevant construction experience, large site work coordination and installation as well as the relationships with the local subcontractor market in Southwest Florida.



**EXPERIENCE**

**Charlotte County** <\$7,000,000 Various SF  
 Continuing Contract  
 • Security Projects - Groups 1 - 5

**Charlotte County Schools** <\$4,000,000 Various SF  
 Continuing Contract  
 • Neil Armstrong Flooring Upgrade  
 • Myakka River Elementary School Technical Upgrades

**Charlotte County** \$15,778,536 64,735 SF  
 Justice Center Renovations & Additions

**Sarasota County** \$15,314,000 40,502 SF  
 Emergency Operations Center

**Dade City** \$5,931,842 100,200 SF  
 City Hall & Police Station

**Dayton Public Schools** \$25,000,000 250,000 SF  
 Multiple Projects

**EDUCATION**

B.S. BUILDING CONSTRUCTION  
 UNIVERSITY OF CINCINNATI

**YEARS OF EXPERIENCE**

JOINED AJAX - 2006  
 STARTED IN CONSTRUCTION - 1979

**CERTIFICATIONS**

OSHA 30  
 LEED AP BD+C





**ERIC SULLIVAN**  
PROJECT MANAGER

**PROFILE**

Eric will be on the project site 100% of the time responsible for all on-site project management from pre-bid through punch-list completion. He will develop cost and scheduling initiatives and monitor the success of those initiatives as well as daily monitoring the project. He brings relevant construction experience, large site work coordination and installation as well as the relationships with the local subcontractor market in Southwest Florida.

**EXPERIENCE**

**EDUCATION**

B.S. CIVIL ENGINEERING  
WENTWORTH INSTITUTE OF TECHNOLOGY

**YEARS OF EXPERIENCE**

JOINED AJAX - 2022  
STARTED IN CONSTRUCTION - 1992

**CERTIFICATIONS**

OSHA 30

<b>Charlotte County</b> Justice Center Renovations & Additions	\$15,778,536	64,735 SF
<b>Sarasota County</b> RL Anderson Courthouse	\$6,000,000	40,000 SF
<b>Sarasota Memorial Hospital</b> Vertical Expansion	\$13,000,000	44,000 SF
<b>School District of Manatee County</b> Lakewood Ranch High School Classroom Addition	\$15,204,084	31,000 SF



**BRIAN WARD**  
PROJECT MANAGER

**PROFILE**

Eric will be on the project site 100% of the time responsible for all on-site project management from pre-bid through punch-list completion. He will develop cost and scheduling initiatives and monitor the success of those initiatives as well as daily monitoring the project. He brings relevant construction experience, large site work coordination and installation as well as the relationships with the local subcontractor market in Southwest Florida.

**EXPERIENCE**

**EDUCATION**

CIVIL ENGINEERING TECHNOLOGY  
LAKELAND COLLEGE

**YEARS OF EXPERIENCE**

JOINED AJAX - 2021  
STARTED IN CONSTRUCTION - 1985

**CERTIFICATIONS**

OSHA 30  
LEED AP

<b>Cleveland Clinic &amp; University Hospitals</b> Various Projects	\$18,000,000	Various SF
<b>Akron City Schools</b> Various Projects	\$800,000,000	Various SF
<b>West Salem School District</b> Various Projects	\$42,000,000	Various SF
<b>Pinellas County Schools</b> Lakewood High School	\$21,648,680	140,050 SF





**BRADY BALDREE**  
*ASSISTANT PROJECT MANAGER*

**PROFILE**

As the Assistant Project Manager, Brady is responsible for complete project management from pre-bid through punch-list completion. He will develop cost and scheduling initiatives and monitor the success of those initiatives as well as the daily monitoring the project. Brady is also responsible for all onsite activities, including: cost control analysis, scheduling, materials procurement, subcontractor pre-qualification and management, local participation programs, structure analysis, and quality assurance.

**EXPERIENCE**

<b>City of St. Petersburg</b> Police Department Headquarters	\$62,162,731	294,112 SF
<b>Hillsborough County Schools</b> Robinson High School Additions/Renovations	\$48,778,259	245,160 SF
<b>Monroe County Schools</b> Marathon High School Athletic Complex	\$12,262,423	595,000 SF
<b>Hillsborough County Schools</b> Spoto High School Classroom Addition	\$10,395,639	31,031 SF
<b>Hillsborough County Schools</b> Memorial Middle School Renovations	\$4,621,780	64,380 SF
<b>Hillsborough County Schools</b> Bellamy Elementary Renovations	\$2,394,678	22,210 SF
<b>Hillsborough County Schools</b> Schwarzkopf Elementary HVAC Renovations	\$1,498,756	N/A



**EDUCATION**

BS IN CONSTRUCTION MANAGEMENT  
 UNIVERSITY OF FLORIDA

**YEARS OF EXPERIENCE**

JOINED AJAX -2018  
 STARTED IN CONSTRUCTION - 2018

**CERTIFICATIONS**

OSHA 30





**FORREST WILSON**  
*PROJECT ENGINEER*

**PROFILE**

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Forrest will assist with technical aspects of the various projects in Continuing Service, like interpreting blueprints/drawings and resolving conflicts or errors with the drawings. He will also prepare field design change requisitions and “as built” drawings and prepare all required documentation records such as status reports, punch lists, sketches of work already done, material requirement calculations, etc.

**EXPERIENCE**

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<b>Charlotte County</b> Continuing Contract	<\$7,000,000	Various SF
• Security Projects - Groups 1 - 3		
<b>Charlotte County Schools</b> MSA-Murdock MS HVAC Replacement	\$3,500,000	Various SF
<b>Charlotte County Schools</b> MSA-LA Ainger MS HVAC Replacement	\$3,500,000	Various SF
<b>Charlotte County Schools</b> MSA-The Academy HVAC Replacement	\$3,500,000	Various SF
<b>Charlotte County Schools</b> MSA-CTC HVAC Replacement	\$2,500,000	Various SF
<b>Charlotte County</b> Justice Center Renovations	\$15,778,536	64,735 SF
<b>Florida Department of Agriculture &amp; Consumer Services</b> Bronson Animal Disease Diagnostic Laboaratory	\$9,596,194	22,327 SF

**EDUCATION**  
BS IN CONSTRUCTION MANAGEMENT  
UNIVERSITY OF FLORIDA

**YEARS OF EXPERIENCE**  
JOINED AJAX -2018  
STARTED IN CONSTRUCTION - 2018

**CERTIFICATIONS**  
OSHA 30





**RICK GUERRA**

*GENERAL SUPERINTENDENT*

**PROFILE**

Rick oversees the day-to-day operations of the on-site construction activities for projects throughout the Region. Understanding the construction methods, systems and approaches that are being utilized throughout the region ensure each of Rick’s project are operating in the most cost effective and efficient manner. Rick brings specific project experience working with Public Clients on complex projects, with many of his projects on occupied campuses and operational facilities during construction.

**EXPERIENCE**



**Department of Management Services**

Continuing Contract \$1,300,771 16,000 SF  
 FL. City Cooler Building

**Pinellas County Schools**

Continuing Contract <\$4,000,000 Various SF

**Charlotte County Schools**

Continuing Contract \$90,149 Various SF  
 Deep Creek ES Telephone System Replacement

**Charlotte County Schools**

Continuing Contract \$124,101 Various SF  
 Neil Armstrong ES Flooring Upgrade

**Pasco County Schools**

Continuing Contract - Mittye P. Locke Elementary School Kitchen Renovations \$676,414 2,900 SF

**Pasco County Schools**

Continuing Contract \$459,705 Various SF  
 Dr. Mary Giella Site Improvements

**Pasco County Schools**

Continuing Contract \$310,480 Various SF  
 Moon Lake Fire/Water Main

**University of South Florida**

Continuing Contract \$368,651 4,000 SF  
 College of Medicine Courtyard

**Department of Environmental Protection**

Continuing Contract DEP O’Leno SP Mess Hall \$90,149 3,315 SF

**YEARS OF EXPERIENCE**

JOINED AJAX - 2002  
 STARTED IN CONSTRUCTION -1982

**CERTIFICATIONS**

FLORIDA CERTIFIED CARPENTER  
 OSHA CERTIFIED  
 CPR & FIRST AID TRAINED





**DONALD ROBERTS**  
*SR. SUPERINTENDENT*

**PROFILE**

Donald’s primary function will be to coordinate and supervise all onsite subcontractor activities, but he will also be involved in key elements of the preconstruction process. During preconstruction, Donald will assist with the development of the detailed project schedule, scope clarifications for the bid packages, and the constructability reviews for each phase of design. During construction, he will oversee the total construction effort to ensure that the project is constructed in accordance with programmed design, budget and schedule. Donald will review the construction plan and schedule daily to coordinate the subsequent jobsite activities. The constant review process identifies issues early, before they become problems in the project schedule.

**EXPERIENCE**

<b>Charlotte County</b> Justice Center Renovations	\$15,778,536	64,735 SF
<b>City of Orlando</b> International Airport Optimization	\$33,300,000	Various SF
<b>City of Tampa</b> Tampa Bay History Center	\$20,000,000	60,000 SF
<b>Blake Medical Center</b> Renovation/Addition	\$25,000,000	Various SF
<b>U.S. Army</b> Fort Meade Exchange Center	\$26,200,000	Various SF
<b>Pinellas County Schools</b> Dunedin Highland Middle School	\$19,000,000	172,000 SF
<b>Fawcett Memorial Hospital</b> Code Upgrades	\$5,000,000	Various SF
<b>Monroe Middle School</b> HVAC Renovations	\$5,100,000	Various SF
<b>St. Joseph’s Women’s Hospital</b> Renovation	\$760,000	Various SF



**YEARS OF EXPERIENCE**

JOINED AJAX - 2020

STARTED IN CONSTRUCTION - 1988

**CERTIFICATIONS**

FIRST AID CPR CERTIFIED





**NEIL HABERSHAW**  
*SUPERINTENDENT*

**PROFILE**

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On site 100% of the time, Neil’s primary function will be to coordinate and supervise all onsite subcontractor activities. During the preconstruction process his goal is to assist Donald with the development of the detailed project schedule, scope clarifications for the bid packages, and the constructability reviews for each phase of design. During construction, he will review the construction plan and schedule daily to coordinate the subsequent jobsite activities.

**EXPERIENCE**

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<b>220 E Madison Micro Apartments</b> Business to Residential multi-unit	\$7,500,000	14 stories
<b>SIG (Susquehanna International Group)</b> West Palm Beach Build-Out	\$1,932,923	6,000 SF
<b>1101 N Ward Street</b> Warehouse renovation for healthcare distrib.	\$1,800,000	Various SF
<b>3126 W Gandy Blvd</b> Retail/Business Center for tenant build-outs	\$1,000,000	Various SF



**EDUCATION**

B.S. SPORTS & HEALTH SCIENCES  
AMERICAN MILITARY UNIVERSITY

**YEARS OF EXPERIENCE**

JOINED AJAX - 2021  
STARTED IN CONSTRUCTION - 2017

**MILITARY SERVICE**

U.S AIR FORCE





**TIM HURST**  
*MEP SUPERINTENDENT*

**PROFILE**

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Tim will assist the Superintendent with the overall construction of the project, while his expertise with mechanical systems will have him focus on the MEP trades. His primary responsibility will be to ensure the project is constructed in compliance with the design documents, within budget and on schedule. He will also assist in planning the work schedule, determining manpower levels, and material quantities.



**EXPERIENCE**

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<b>Pinellas County Schools</b> Continuing Contract	<\$4,000,000	Various SF
<b>Tampa International Airport</b> Air handlers & Duct Work	\$500,000	Various SF
Depository Trust & Clearing Corp Tower & Pump Replacement	\$500,000	N/A SF
<b>Highwoods Property Industrial Park</b> Chiller change out	\$1,800,000	Several buildings
<b>Pinellas County Schools</b> Lealman Elementary	\$2,500,000	Air handlers & duct work
<b>City of St. Petersburg</b> Police Department Headquarters	\$62,162,731	294,112 SF
<b>Pasco Hernando State College</b> Wiregrass Classroom Building	\$5,200,000	Various SF
<b>Hillsborough County Schools</b> Spoto High School Classroom Addition	\$10,395,639	31,031 SF

**YEARS OF EXPERIENCE**

JOINED AJAX - 2015

STARTED IN CONSTRUCTION - 1985

**CERTIFICATIONS**

OSHA 30

FIRST AID AND CPR CERTIFIED

QUALIFIED RIGGER- OSHA 1926

QUALIFIED SIGNAL PERSON - OSHA 1926





**JEFF STEPHENSON**  
CHIEF ESTIMATOR

**PROFILE**

Jeff will be responsible for all estimates throughout the project, including the schematic, design development, and working drawing estimates. In addition, Jeff will play a key role for the project, by providing estimates on systems and materials options, so informed budgetary decisions can be made quickly regarding which alternative is best for the project. Jeff will also be responsible for developing the Guaranteed Maximum Price (GMP).

**EXPERIENCE**

<b>Department of Management Services</b> Continuing Contract	<\$4,000,000	Various SF
<b>Pinellas County Schools</b> Continuing Contract	<\$4,000,000	Various SF
<b>Charlotte County Schools</b> Continuing Contract	<\$4,000,000	Various SF
<b>University of South Florida</b> Continuing Contract	<\$2,000,000	Various SF
<b>Pasco County Schools</b> Continuing Contract	<\$2,000,000	Various SF
<b>Leon County Schools</b> Continuing Contract	<\$4,000,000	Various SF
<b>University of North Florida</b> Continuing Contract	<\$4,000,000	Various SF
<b>City of Venice</b> Public Safety Facility	\$11,961,171	31,421 SF
<b>New College of Florida</b> Academic & Administration Building	\$9,130,023	32,000 SF
<b>New College of Florida CCW</b> Cook Library	\$605,487	62,300 SF
<b>Sarasota County</b> Emergency Operations Center	\$15,314,000	40,502 SF



**EDUCATION**

CARPENTERS APPRENTICESHIP  
PROGRAM THROUGH LOCAL UNION 627

**YEARS OF EXPERIENCE**

JOINED AJAX - 2006  
STARTED CONSTRUCTION - 1981

**CERTIFICATIONS**

CERTIFIED GENERAL CONTRACTOR





**ROWDY FRANCIS**  
*QUALITY MANAGER*

**PROFILE**

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As the Quality Manager, Rowdy is responsible for ensuring Ajax is meeting quality performance standards on each of our projects. He works closely with project teams to develop a tailored plan for meeting the quality guidelines set by the contract documents, tracks and reports on progress, and assists with any project-specific quality concerns.

**AJAX'S QUALITY PROGRAM**

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Ajax is committed to striving for the highest standards of quality on all projects. In each stage of a project lifecycle, we promote the best practices to ensure our project teams are focused on quality throughout preconstruction, project start-up, budgeting and purchasing, CPM scheduling and project execution planning. Integral quality control methods ultimately also extend through off-site fabrication, expediting of deliveries, rigorous field inspections and documentation provided by the project team. In addition, we strive to tailor a quality management program for each project in accordance with the goals of the project and design specifications and drawings. Project personnel will work in collaboration with field operations teams, subcontractors, architect/engineering professionals, the client and the consultants as a team to carry out the Quality Program.

The starting point for a project's Quality Control program is the development of a documented Project Specific Quality Management Plan (PSQMP) and related quality control procedures.

The PSQMP will identify personnel, procedures, controls, instructions, tests, records and forms that are to be used to carry out the quality responsibilities for the project.

Each project specific plan will be tailored appropriately and shall be in accordance with the guidelines of the program and the contract



**EDUCATION**

BSFCS HOUSING MANAGEMENT/POLICY  
UNIVERSITY OF GEORGIA

**YEARS OF EXPERIENCE**

JOINED AJAX - 2018

STARTED CONSTRUCTION - 2018







## TED PARKER

*DIRECTOR OF COMMUNITY OUTREACH  
& VENDOR DIVERSITY*

### PROFILE

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As the Director of Ajax’s Community Outreach, Ted takes positive creative steps beyond the ordinary to increase the business opportunities for Minority and Women Business Enterprises. Our commitment is to maximize M/WBE participation through the development of mutually beneficial business relationships with the various M/WBE organizations, sub-contractors, suppliers, and vendors. Ted has 39 years of experience in the industry which includes working as a Superintendent, Project Manager, marketing, as well as being the President of a general contracting firm.

“ I was immediately impressed with how Ajax operated. Their team of engineers and superintendents had the ability to inspire rather than deride. I quickly realized that no matter what complications or difficulties encountered on the project, Ajax always had the best interest of the owner and the interest of all parties involved including sub-contractors. ”

Paul Clarke  
Clarke Brothers Ltd., LLC

### MINORITY PARTICIPATION PROGRAM

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Ajax is extremely proud of our proactive local and W/MBE programs. During the past twenty (20) years, we have awarded in excess of \$700 million in small, HUB & W/MBE contracts. Our innovative philosophy and small, HUB & W/MBE action plan has enabled Ajax to maximize both minority and local participation on each of our construction projects.

#### 5 STEPS FROM OUR SWMBE ACTION PROGRAM INCLUDE:

- Coordinating with area public sector minority officers and various publications to identify qualified minority firms.
- Soliciting minority contractors through area newspapers, letters of interest, and direct phone contact.
- Evaluating the scope of work for every project compared to the capabilities of local minority firms and tailor the bid packaging to maximize minority participation.
- Providing pre-bid workshops to clarify any questions minority contractors may have concerning the project.
- Offering creative support for financing, security, estimating, purchasing and management issues.

Ajax works diligently with each of our minority subcontractors to expose and educate their employees to our construction methodologies, systems, policies and procedures. In addition to our efforts to maximize minority participation through subcontracting, we also support and promote minority contractors with partnering and mentoring relationships.

Ajax also realizes the importance of involving local subcontractors and suppliers on each of our projects. Community involvement is key to all parties involved, and Ajax takes extra measures to ensure that portions of all work on our projects are distributed to the local community.

#### YEARS OF EXPERIENCE

JOINED AJAX - 2003

STARTED IN CONSTRUCTION - 1983

#### CERTIFICATIONS

MWSBE CITIZEN ADVISORY COMMITTEE

TALLAHASSEE-LEON COUNTY

SBE ADVISORY COUNCIL

LEON COUNTY SCHOOLS

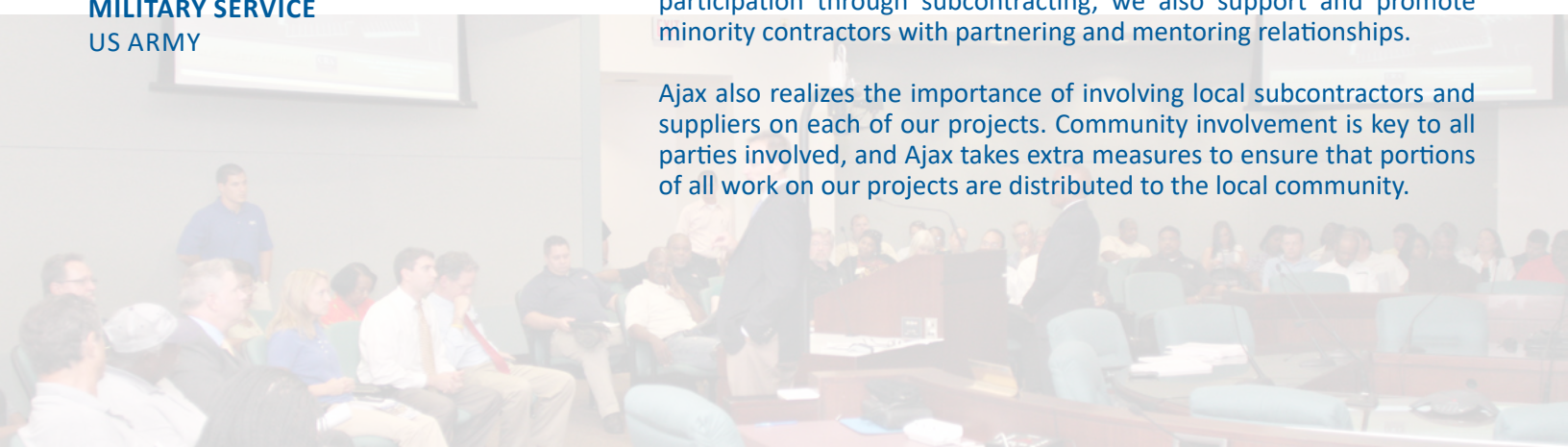
GOVERNOR’S ROUND TABLE DIVERSITY

ADVISORY,

CITY OF TALLAHASSEE SBE PROGRAM

#### MILITARY SERVICE

US ARMY





## MARC REEVES

DIRECTOR OF RISK MANAGEMENT

### PROFILE

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As Director of Risk Management, Marc is responsible for ensuring environmental compliance with federal, state, and local regulations and for providing a safe and healthy work environment on each of our job sites. Marc works with project teams prior to mobilization to identify possible jobsite hazards and to eliminate and/or reduce exposure to those hazards. He conducts frequent jobsite safety and environmental inspections to ensure compliance with EPA and OSHA standards as well as Ajax safety / environmental policies. He is responsible for writing, updating and implementing safety and environmental policies and procedures to ensure compliance with all state and federal regulations.

### AJAX'S SAFETY PROGRAM

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At Ajax we are committed to providing the safest possible worksite for our employees, employees of subcontractors, owners and the general public. Our goal is to send every employee home healthy everyday. To achieve this goal we have developed a safety program that we believe leads the industry. Below are some of the main points of our program:

**PROJECT HAZARD ANALYSIS:** Prior to work beginning the safety director reviews the contract documents with the project team to identify potentially hazardous task, conditions, materials, or special training required to perform the task.

**PRE-TASK PLANNING:** This is a specific task analysis by the superintendent and foreman. They discuss, with the crew, the hazards anticipated with the task, equipment needed to perform their job safely, and personal protective equipment to be worn.

**SAFETY ORIENTATION AND TRAINING:** All new employees are required to go through our safety orientation program prior to starting work and all employees are given more specific training for complex or technical jobs.

**DRUG AND ALCOHOL ABUSE PROGRAM:** Our drug and alcohol abuse program includes pre-employment screening, random testing, and post accident testing. We also give extra consideration to subcontractors who have a similar policy in effect.

**REGIONAL SAFETY COMMITTEES:** We have safety committees in each region of Ajax that work to improve local workplace safety programs. They also work together to implement improvements to our company wide safety policies.

**SAFETY**  
**360°**

EVERYBODY | EVERYWHERE | EVERYDAY

#### YEARS OF EXPERIENCE

JOINED AJAX - 1999

STARTED IN CONSTRUCTION - 1988

#### CERTIFICATIONS

OSHA CERTIFIED OUTREACH INSTRUCTOR

AMERICAN RED CROSS CERTIFIED FIRST AID | CPR | AED INSTRUCTOR

#### MILITARY SERVICE

US AIR FORCE



## PROJECT APPROACH

Ajax takes a wholistic delivery approach to our projects in order to successfully manage the Continuing Services for the City of North Port. As your Construction Manager, Ajax will serve as your single-point of contact. Performance, accountability, and all jobsite performances fall under our watch. With 95% of our work being delivered via the construction management (CM) process, we have refined and improved our processes assuring the best in service throughout the Preconstruction, Construction and Closeout phases. This fully integrated and transparent process allows our team to communicate with stakeholders for the inclusion of all elements and processes that come into play during the life of a project and how they interrelate. This open communication is fundamental in order to successfully achieve project goals. It is the Ajax Team's goal to ensure the City of North Port to see the full value of the design and construction process being performed by a group that looks out for their best interests, understands the fiduciary responsibility of tax payer funds and truly is a partner in the building process as well as an ally for the future.

Each of our projects is led by an experienced Operations Manager (in this case, Jeremy Cox) to coordinate and implement all of the internal resources across Ajax while being responsible for the project from inception through warranty. Jeremy will work with the Preconstruction Department, Estimating Department and Risk Management/ Safety Department. With a majority of our total work volume being delivered through the Construction Management at Risk method, our systems, processes and procedures used on a daily basis promote an open book and transparent process.

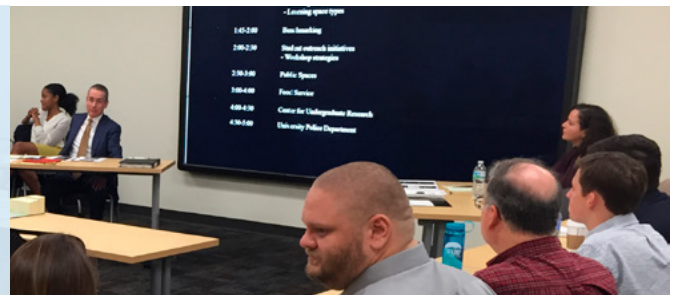
Communication plays a critical role during all phases of the work and is especially important in the early stages of project development to ensure that each team member has a complete understanding of every other team members needs and expectations. This collaborative effort brings the expertise of each group into the project. Ajax focuses on integrating aspects of constructability, sequence, cost and schedule of design features and program requirements at every stage of the project.

### TEAM KICK-OFF MEETING

At the beginning of a project, our team will conduct a partnering / team integration workshop to organize the entire project team (owner, stakeholders, design team and consultants) to foster a partnership between all members.

#### WORKSHOP AGENDA:

1. Project Goals & Objectives are Identified.
2. All responsibilities, organizational structures, coordination charts and lines of communication are identified.
3. The above items are incorporated into a "Project Management Policy & Procedures Manual".



#### POINT OF CONTACT: Jeremy Cox Operations Manager

Jeremy Cox will be your point of contact as Operations Manager upon assignment of the projects. The Continuing Services will be managed by our Venice office. We have the manpower and ability to satisfactorily complete the project on time, within budget, and up to standards.

### COST CONTROL

As your CM at Risk, our team will work closely with the City and Staff to prepare the detailed construction phase project budget for each design deliverable along with value engineering options, as requested in the RFP. This process is involved and requires the perseverance of every team member throughout each design phase. It will ensure that when the final GMP is delivered, it is within the established budget and that there are absolutely no surprises. Ajax's success in delivering projects at or below budget begins early in the Design Phase and continues throughout the Construction Phase.

**ESTIMATING:** Our program is a progressive approach where **early phases build upon one another** until, a guaranteed maximum price (GMP) is established. Our pre-construction approach includes:

**CONCEPTUAL ESTIMATE:** Prepared early in the Design Phase, this estimate is based on concept, confirming that it can be constructed within the budget. It includes traditional project costs as applicable to a project, such as site preparation, foundation, structural work, exterior and interior finishes, and roofing work. This is sometimes referred to as an Economic Cost Model or "Target Value" approach and provides a benchmark for the team.

**SYSTEMS COST ANALYSIS:** Ajax will provide total cost comparison (materials, labor, maintenance, etc.) for each system being considered. For example:

- Chilled Water HVAC vs. Variable Refrigerant Flow (VRF)
- Block & Brick Multi-Wythe Wall System vs. Block & Stucco

By working in conjunction with the City staff and their design teams, as a group we will be able to properly analyze all options to develop definitive conclusions.

**LIFE CYCLE COST ANALYSIS:** Ajax will determine how each system or the facility as a whole will perform after 15 to 20 years. All aspects of the operational cost and maintenance of the facility is taken into consideration to select the best systems and equipment for the life of the facility. This information will allow you to make informed cost / life cycle / maintenance / quality decisions that meet your project goals.

**DETAILED ESTIMATE:** As the project progresses and construction documents become available, we perform a complete Detailed Estimate for the entire project. It provides a higher level of detail and accuracy because materials and methods have been selected. It includes a detailed quantity takeoff from the documents and information now available. Specific material pricing from local vendors may be included, and issues such as crew sizes and total crew-days-required are also taken into account.

**GUARANTEED MAXIMUM PRICE (GMP)**

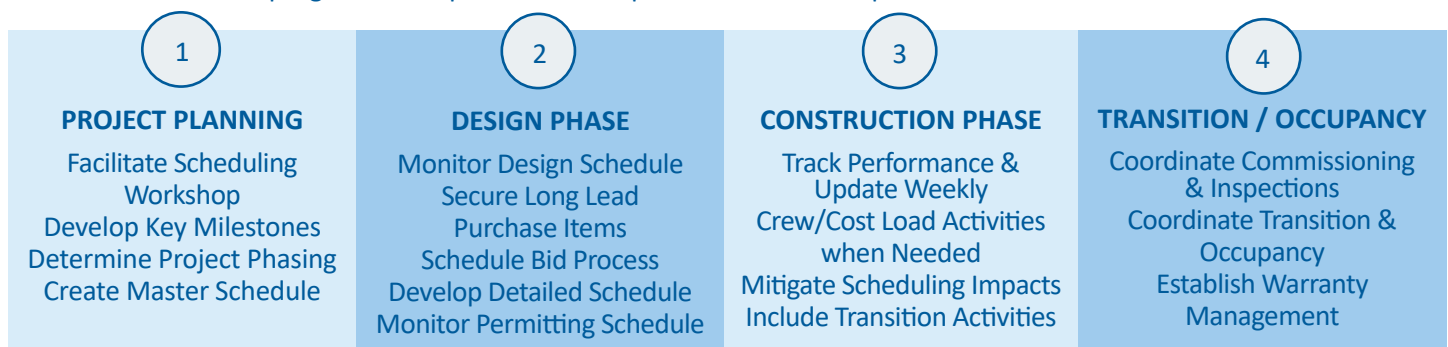
Through our estimating, value engineering and competitive bid processes, Ajax will establish a GMP that incorporates all of your goals and objectives. We are able to submit a GMP during any stage of the Design Phase in this case likely the design development stage.

**AJAX’S GMP WILL INCLUDE:**

- |                        |                        |                                |
|------------------------|------------------------|--------------------------------|
| • Design Coordination  | • Sitework             | • Equipment, Labor & Materials |
| • Permitting           | • General Conditions   | • Construction                 |
| • Testing              | • General Requirements | • Post-Construction Work       |
| • All Management Costs | • Subcontractor Costs  |                                |

**SCHEDULING**

We understand the importance of delivering projects on time for our owners. We have a proven track record of completing projects within our owners’ time and budget constraints. This stems from our teamwork approach of incorporating input directly from the owner, stakeholders and the design team, as well as subcontractors and vendors. With the entire project team developing the schedule, each member becomes personally vested and accountable for achieving each milestone. The actual CM at Risk program we implement is comprised of these four phases:



**SCHEDULING SOFTWARE**

Ajax uses proven industry standard scheduling software (Primavera P6 – Oracle) to establish schedules for your project which have the capability to:

- Cost Load
- Forecast Expenditures
- Estimate Manpower Requirements

Our program is fast, easy to update, and provides a full menu of scheduling and cost reports, including both critical path logic diagrams and bar chart formats. Ajax’s scheduling capabilities permit a complete analysis of cost distribution throughout the design and construction phases of any project.

## **VALUE ENGINEERING**

Savings from the Value Engineering exercises usually range from 2% - 7% and in some cases can be as much as 15%. As part of our estimating process, Ajax will develop a list of Value Engineering/Cost Reduction Options for consideration. We will provide an itemized list of alternate materials, equipment and systems along with their associated savings. These items will be reviewed by the team and those that are approved will be incorporated into the design. Our team is encouraged to “brainstorm” and we may initially come up with a Value Engineering list exceeding 50 or more items. We then evaluate the list with the project team to determine which ideas have the most merit for further development.

Criteria used to select these ideas include:

- Reasonableness & Practicality
- Durability/Functionality of Option
- Quality Impact vs. Value Offered
- Cost Savings to the Project
- Potential Design & Time Impact

## **CONSTRUCTION PHASE COST CONTROL**

During construction, cost control is accomplished through proper bid management, detailed cost reporting and payment procedures, management of contingency funds, and thorough review of potential subcontractor changes and owner change requests.

## **SUB-CONTRACTOR BID STRATEGY**

- Encourage local firms to participate
- Ensure qualified and capable vendors bid the project
- Ensure each bidder is fully aware of all project requirements prior to bid
- Informed bidders ensure more accurate bids
- Protect City of North Port from potential conflicts (min. of 3 bidders)
- Confirm bids are comprehensive and complete
- Submit Recommended Subcontractors to the City of North Port

**BID MANAGEMENT:** During this phase Prequalification packets are sent to subcontractors. We pre-qualify a minimum of three subcontractors for each trade. After pre-qualifying subcontractors and generating interest in the project, we assemble detailed bid documents. Subcontractors must know exactly what is expected of them in order to produce high quality work. Ajax prequalifies our subcontractors based on the following criteria:

- Financial Security
- Current Workload
- Prior Experience with Similar Projects
- Safety Record
- References

Once our subcontractors are prequalified, we hold a pre-bid conference for each trade. At this meeting, the following information is distributed to each subcontractor:

- Detailed Scope
- Site Utilization Plan
- Construction Schedule
- Plans & Specifications
- Safety Control Program
- Contract Documents

**BIDDING & PRE-AWARD PHASE:** Once sealed bids are received, Ajax will open bids in the presence of your facilities staff. After bids are evaluated, we will call the apparent low bidder for a pre-award meeting. The purpose of this meeting is to ensure the low bidders’ proposals are accurate and that no scope was omitted while confirming all information previously distributed at the Pre-Bid Meeting is understood prior to going to contract. When the documents are complete, we will competitively bid the project to prequalified subcontractors and vendors to ensure competition and ensure the lowest possible price.

## PROJECT MANAGEMENT TECHNOLOGY

**COST MANAGEMENT SOFTWARE:** Ajax uses **CMiC Construction Management software**, which is an innovative construction enterprise software system designed to manage complex construction projects. CMiC provides tighter controls and accountability which allow us to deliver projects on-time and on-budget. CMiC's project management capabilities include:

- Financial Statements
- Accounting Books & Records
- Project Analysis
- Service & Maintenance
- Labor & Equipment
- Analytics
- Document Imaging
- Project Workflow



This software is located not only at our offices, but at our jobsites as well. This allows Project Managers and Administrators to communicate with our home accounting office and provides up-to-the-minute, detailed job cost information including costs, billing and payroll. Owners can also be provided with a detailed cost report upon request.

## PROCORE

Ajax utilizes Procore Project Management software to help manage each of our construction projects. Procore is considered among the most innovative cloud programs creating a truly collaborative environment. All information is maintained in one place with real time accessibility by every project team member. This ensures all information accessed is always accurate, consistent and up to date. Information maintained within Procore includes:

- Daily Logs
- Drawings
- Photos
- Punch Lists
- Specifications
- Schedules
- Project Workflow
- Bids
- Meetings
- RFIs
- Submittals
- Transmittals
- Inspections



## BUILDING INFORMATION MODELING (BIM)

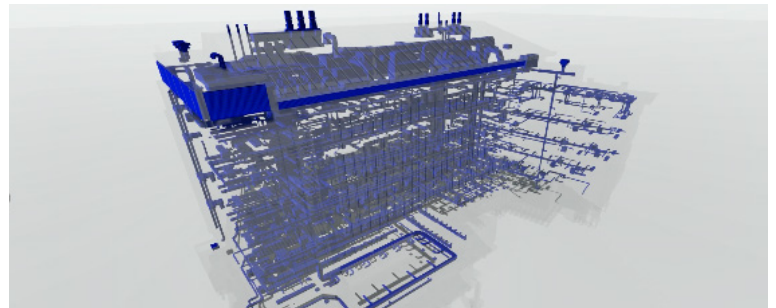
At Ajax, we take great pride in being an industry leader in effectively applying very progressive and collaborative BIM/VCD practices to our project delivery methods. We utilize an end-to-end approach to BIM/VDC which encompasses all project phases from early design through project close-out. We have found that this approach also promotes and maximizes the level of collaboration and coordination on the project. The following are examples of how Ajax utilizes BIM/VDC for the benefit of our projects.

- Design Visualization
- Design Coordination
- Clash Detection
- Constructability Reviews
- Virtual Mock-Ups
- Quantity Take-Off
- Building Systems Coordination
- Trade Coordination



**Sean Akvan**  
VDC / BIM Coordinator

As the VDC / BIM Coordinator, Sean will serve as the main point of contact for all BIM matters by working closely with the entire project team. BIM related tasks can include (1) developing a BIM execution plan, (2) developing BIM model content and information, (3) inputting trade BIM models for trade coordination and clash detection, (4) coordinating all design updates to the construction BIM model and (5) updating BIM model for final "as-builts."



- Scheduling & Sequencing
- Site Logistics Planning
- Means & Methods Analysis
- Prefabrication
- Layout & Field Coordination
- Site Management
- Verification of Installations
- As-Built & Close-Out Documentation

We utilize a wide range of BIM/VDC platforms and software, including the Autodesk AEC Collection as well as others, in order to perform BIM-related tasks. The following is a listing of our primary BIM/VDC software applications.

- Revit
- Navisworks
- AutoCAD
- Civil 3D
- 3ds Max
- BIM360
- Lumion
- Earthworks Pro

**PRE-TASK PLANNING**

This is a specific task analysis by our Superintendents. They will discuss with the crew the hazards anticipated with the tasks, equipment needed to perform their job safely, and personal protective equipment to be worn.

**SAFETY ORIENTATION AND TRAINING:** All new employees are required to go through our safety orientation program prior to starting work and all employees are given more specific training for complex or technical jobs.

**PHOTO ELECTRONIC AS-BUILTS**

Ajax will provide photo electronic as-builts as a part of normal construction management services. These are photographs we provide in blueprint format, allowing our owners to know exactly what is behind each wall and above each ceiling. This is critical to know if any future renovations or repairs need to be made. Photographs take the guesswork out of trying to determine where electrical, plumbing or HVAC components may be located. Ajax will provide a USB of all project photos.

**LOCATION OF FIRM’S MANAGING OFFICE:**

**Sarasota Office | 425 Commercial Ct Suite J Venice, FL 34292**

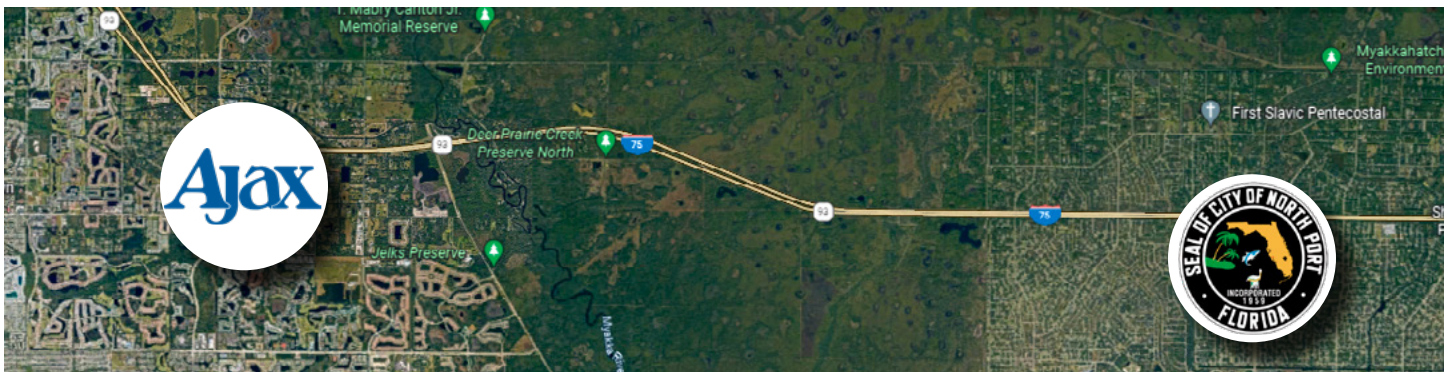
As mentioned earlier in the project approach, Jeremy Cox, Operations Manager will be the point of contact to coordinate and implement all of the internal resources across Ajax and is responsible for the project from inception through warranty. Our team will manage this project from the Sarasota County office and does not anticipate any issue with distance. In the event a team member cannot be present, we utilize various technology tools to communicate, if needed.



**POINT OF CONTACT:**  
**JEREMY COX**  
*Operations Manager*

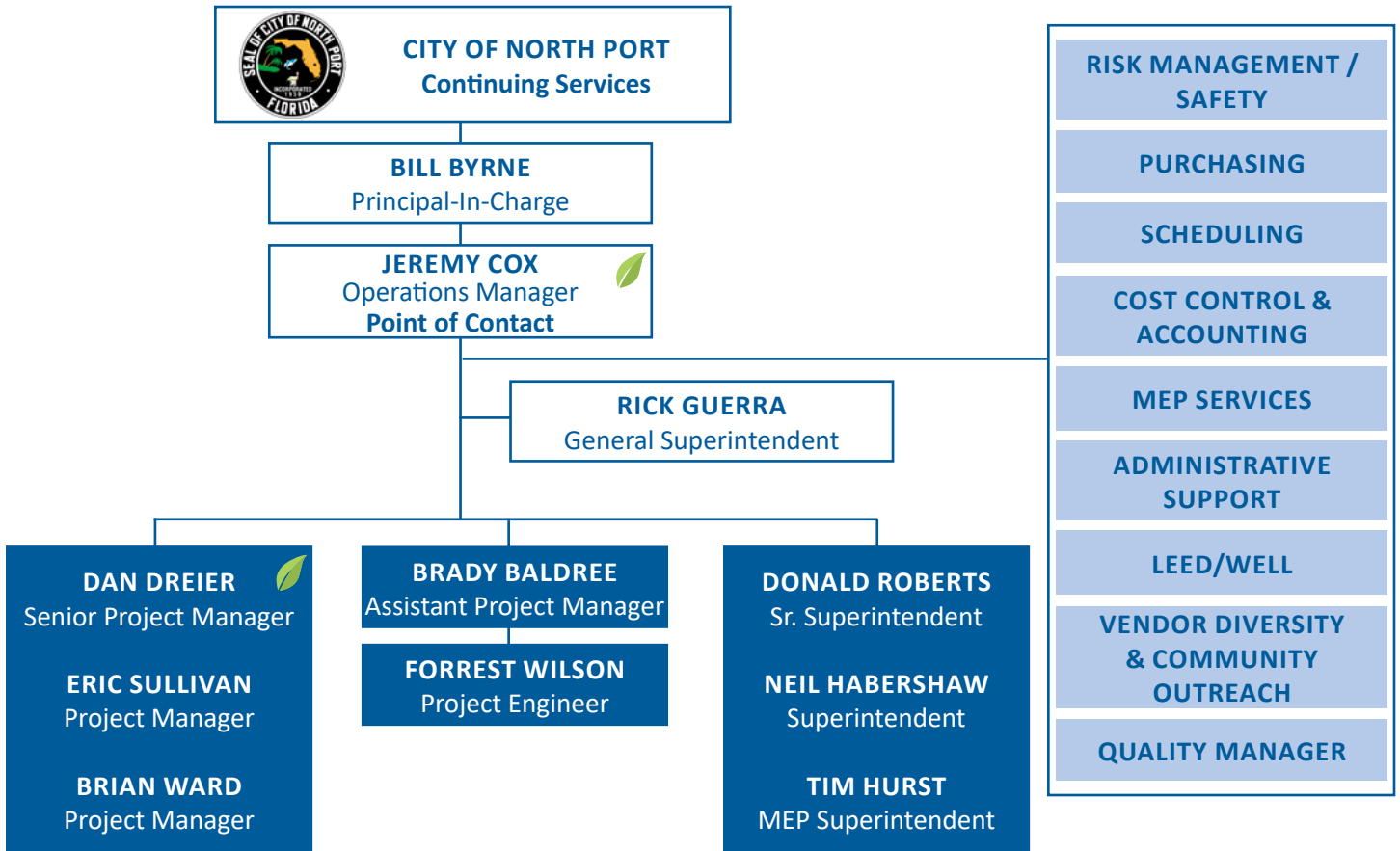
**WE ARE LOCAL TO THE COMMUNITY.**

The City Hall of North Port (4970 City Hall Blvd, North Port, FL 34286) is located **14 miles** from Ajax’s Office at 425 Commercial Ct Suite J, Venice, FL 34292.



**ORGANIZATIONAL CHART**  
PERSONNEL ASSIGNED TO PROJECT

 = LEED Certified  = On-Site Staff



**ORGANIZATIONAL CHART | CORPORATE MANAGEMENT STRUCTURE**



**WILLIAM P. BYRNE** | *President*

Bill oversees the business operations for Ajax and also serves as Principal in-Charge for many of our projects. He has been with the Company for the past 20 years and has more than 25 years of experience in the construction management at risk, design/build and general contracting fields. His project portfolio exceeds \$1 billion. A graduate of the University of Florida's Rinker School of Building Construction, Bill holds a General Contractors License in Florida, Georgia, South Carolina and North Carolina. He has served as President of the North Florida Association of Builders and Contractors.



**JAY SMITH** | *Vice President*

Jay is responsible for the overall management, safety and leadership of the Ajax team consisting of more than 200 men and women. He also serves as the project executive on many projects and leads the team on business development throughout the Southeast. As the grandson of Ajax founder "Block" Smith, Jay literally grew up in the business. He started as a laborer working in the field then interned while earning his Bachelors degree in Business Administration from the University of Florida. Upon graduation, he served as project engineer, then Director of Business Development before being named Vice President.



**APPIE WELLS** | *Vice President of Operations*

Appie has established himself as a leader and sees his strengths in design review, estimating, value engineering, cost analysis, schedule maintenance, quality control, negotiation, submittals, pay requests and change orders. He oversees for all project operation and activities, including estimating and project management. Appie also is responsible complete project management from pre-bid through punch-list completion.



**BRIAN DESOTELL** | *Chief Financial Officer*

Brian Desotell has over 20 years of professional experience, including 15 years of management experience in operations and finance. His responsibilities include planning, supervising, and monitoring the entire Ajax fiscal operation. Brian directs business plans, budgeting, policymaking, revenue generation, and personnel policies. He establishes, reviews and updates all internal accounting procedures, advises the Board of Directors, monitors and plans for all bonding limits and activities, establishes accounting procedures for each jobsite, and reviews and disseminates new accounting pronouncements and ensures communication with clients and staff.




# ADDITIONAL INFORMATION

## SUSTAINABLE CONSTRUCTION

Ajax is experienced in working with architects, engineers and owners to implement sustainable design elements and obtain green certifications for higher education facilities. We've completed 30 projects under the LEED Certification process, along with three projects under Green Globes and six projects under the Georgia Peach Program.

Ajax is a member of the US Green Building Council and currently 23 members of our regional staff are LEED Accredited Professionals. Ajax believes that efficiency and sustainable design are important aspects of the future of construction. We will work seamlessly with other team members to identify and maximize the incorporation of sustainable systems and building materials within this project. Ajax has a team of professionals well versed in LEED practices and the LEED documentation and certification process.

	<b>2</b> LEED CERTIFIED
	<b>14</b> LEED SILVER
	<b>14</b> LEED GOLD



**95%**  
PUBLIC SECTOR  
CLIENTS

**1000+**  
CM PROJECTS



## 85% REPEAT CLIENTS

- Lake County Schools
- University of Florida
- Orange City
- Florida A & M University
- Wakulla Schools
- Washington Schools
- Gadsden Schools
- Holmes Schools
- Northwest Florida State College
- Columbia County
- Holy Comforter Episcopal School
- Maclay School
- John Paul II Catholic High School
- Florida Community College at Jacksonville
- City of Daytona Beach
- Brevard County
- City of Dade City
- City of St. Petersburg
- Florida Keys Community College
- Franklin County
- Ferman Auto
- Okeechobee County
- Cardenas Partners
- Florida State University
- Florida Department of Corrections
- Florida Department of Environmental Protection
- Gulf Schools
- College of Coastal Georgia



ADDITIONAL INFORMATION

EXPERIENCE IN SARASOTA, CHARLOTTE & MANATEE

65 projects



1



**FL DEPARTMENT OF MANAGEMENT SERVICES  
CONTINUING SERVICES**

*Tallahassee, Florida*

Ajax has served as a CM for several consecutive continuing contracts with DMS for projects below a \$4,000,000 threshold. Below are some of our minor projects completed under these contracts:

- Security Barrier Replacement
- AG Suite Renovation
- DFS Suite Renovation
- AG Security Door Installation
- FL House Garage Sprinkler Repairs
- FL Senate Garage Sprinkler Repairs
- Primary Switchgear Reconfiguration
- Replacement of Storefront Doors
- Elevator Repair (2)/Fire Cycle System Renovation
- Second Floor Renovations
- Arson Laboratory Exterior Improvements & Attic Renovations
- Building 12 Reconstruction
- Stephen Foster State Park Carillon Tower Repairs
- St. Andrews State Park Lagoon Pier
- O'Leno State Park Mess Hall
- Ochlocknee State Part ADA Repairs
- St. Andrews State Park Dune Crossover
- St. Andrews State Park Lagoon Headwall
- Preconstruction Services at Koger Hall
- Florida City Cooler Building
- Demolition and Renovation



Construction Management at Risk  
<\$4,000,000 | Various SF  
2014 - 2017

**Owner:**  
FL Department of Management Services  
Tom Berger  
850.487.9921

- Relevance:**
- Multiple Buildings
  - Operations & Maintenance
  - Under \$4,000,000
  - Extensive Site Improvements
  - Multiple Stakeholders





## PINELLAS COUNTY SCHOOLS CONTINUING SERVICES

*Pinellas County, Florida*

Ajax is currently under a continuing annual services contract with Pinellas County Schools to provide Construction Manager at Risk services. This contract provides for preconstruction and construction phase services for projects under \$4,000,000. Below are the recent projects we have completed under this contract:

- St. Pete High School Technology Addition
- Madeira Beach Middle Fundamental School



Construction Management at Risk  
<\$4,000,000 | Various SF  
2016 - Ongoing

**Owner:**

Pinellas County Schools  
Doug Pollei  
727.547.7113

**Relevance:**

- Multiple Buildings
- Operations & Maintenance
- Under \$4,000,000
- Extensive Site Improvements
- Multiple Stakeholders



## CHARLOTTE COUNTY PUBLIC SCHOOLS CONTINUING SERVICES

*Port Charlotte, Florida*

The Charlotte County Schools Continuing Contract projects included security upgrades to all 23 District Campuses. As every campus is different in terms of logistics, existing conditions and overall requirements, Ajax implemented a pre-bid site review of each campus prior to subcontractor bidding. This took multiple days to review each campus, but assisted greatly at ensuring the pricing received was accurate, complete and competitive. Projects included:

- Port Charlotte High School Renovations
- Deep Creek ES Telephone System Replacement
- Lemon Bay High School Renovations
- Security Upgrades Group 1
- Security Upgrades Group 2
- Security Upgrades Group 3
- Security Fence Upgrades at Charlotte HS
- Security Upgrades Group 4
- Security Upgrades Group 5
- Security Upgrades Group 6
- Security Upgrades Group 7
- Security Upgrades Group 8



Construction Management at Risk  
<\$4,000,000 | Various SF  
2018 - Ongoing

**Owner:**  
Charlotte County Public Schools  
Billy Williams  
894.575.5400 ext. 116

**Relevance:**

- Multiple Buildings
- Operations & Maintenance
- HVAC Replacement
- Under \$4,000,000
- Extensive Site Improvements
- Multiple Stakeholders





## UNIVERSITY OF SOUTH FLORIDA CONTINUING SERVICES

*St. Petersburg, Sarasota, Tampa, Florida*

Ajax has worked under a continuing annual services contract with USF to provide Construction Manager at Risk services. This contract provided for preconstruction and construction phase services for projects under \$2,000,000. Projects we have completed under this contract include:

### USF St. Pete:

- HVAC Improvements
- Davis Hall Diffuser Replacement
- Davis Hall Renovations

### USF Tampa:

- MDA Building Restroom Renovations
- Bioscience Elevator Shunt Trip
- CPH Accordion Walls
- Derm/Path Lab Morsani Center
- College of Medicine Courtyard
- Campus Information Center Renovation
- PATS Bus Charging Station
- Marshall Student Center, 2nd Floor Build-out

### USF Sarasota-Manatee:

- Nature Trail
- Seagate Drive Lighting



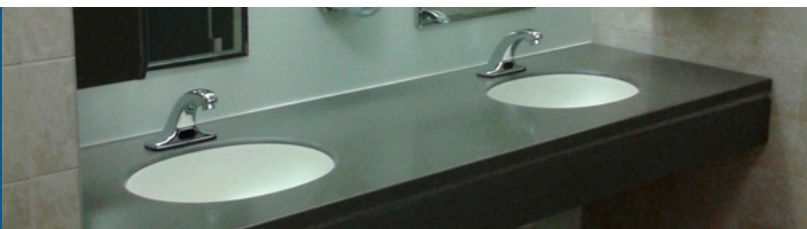
Construction Management at Risk  
<\$2,000,000 | Various SF  
June 2011 - November 2021

### Owner:

University of South Florida  
Maher Oueini  
813.974.6432

### Relevance:

- Multiple Buildings
- Operations & Maintenance
- HVAC Improvements
- Under \$2,000,000
- Extensive Site Improvements
- Multiple Stakeholders



# ROYAL KNIGHTS HIGH COURT



## PASCO COUNTY SCHOOLS CONTINUING SERVICES

*Pasco County, Florida*

Ajax is currently under a continuing annual services contract with Pasco County Public Schools to provide Construction Manager at Risk services. This contract provides for preconstruction and construction phase services for projects under \$2,000,000 and at this time we have multiple projects on going under this contract.

- Gulf High School Replacement of 250 Ton Chiller
- Gulf High School New Fire Protection System
- Mitchell High School Track Resurfacing
- Ridgewood High School Cafeteria Renovation
- Hudson High School Gym Floor Replacement
- Hudson High School Air Handling Unit (AHU) Replacement
- Hudson High School Fume Hood Replacement
- Hudson High School Kitchen Floor Replacement
- Marchman Technical Education Center Chiller Integration / Replacement
- Cotee River Elementary School Building 1 & 2 Floor Repair
- Land O'Lakes High School Fume Hood Replacement
- Seven Springs Middle School Kitchen Renovation
- Seven Springs Middle School Hydronic Piping
- Longleaf Elementary School Kitchen Floor Resurfacing
- Sunray Elementary School Kitchen Floor Resurfacing
- Trinity Elementary School Cooler/Freezer Replacement
- Schrader Elementary School Fire Hydrant
- Trinity Oaks Dehumidification
- NW Bus Garage Pond Modifications
- Gulf Trace Elementary Site Improvements
- Moon Lake Fire/Water Main
- Dr. Mary Giella Site Improvements
- Mitty P Locke Elementary Kitchen Renovations
- Lacoochee ES Kitchen Renovation
- River Ridge High School Restrooms
- Wendell Krinn Technical High School Robotics Lab
- Achieve Center of Pasco, Lift Station
- May Giella ES Roadwork
- Moon Lake ES Kitchen Renovations.



Construction Management at Risk  
<\$2,000,000 | Various SF  
2011 -2019

### Owner:

School District of Pasco County  
Mike Gude  
727.774.7950

### Relevance:

- Multiple Buildings
- Operations & Maintenance
- Under \$2,000,000
- Extensive Site Improvements
- Multiple Stakeholders

## TAB 4 - REFERENCES

1

### **BILLY WILLIAMS**

*Director of Maintenance & Operations*  
Charlotte County Public Schools  
1029 Carmalita Street  
Punta Gorda, FL 33950  
(941) 575-5400  
Fax: N/A  
billy.williams@yourcharlotteschools.net

### **CHARLOTTE COUNTY PUBLIC SCHOOLS CONTINUING SERVICES**

Completed: In Progress, 2018 - Ongoing  
Owner Involvement in Project:  
Owner Coordinator  
Final: <\$4,000,000 (In Progress)  
GMP:<\$4,000,000 (In Progress)  
Design Estimate: N/A

2

### **ROB GOODSON**

*Police Lieutenant*  
City of Venice  
401 W Venice Ave.  
Venice, FL 34285  
(941) 486-2444  
Fax: (941) 480-3031  
rgoodson@venicegov.com

### **CITY OF VENICE PUBLIC SAFETY FACILITY**

Completed: July 2020  
Owner Involvement in Project:  
Owner Coordinator  
Final: \$11,961,171  
GMP: \$12,013,491  
Design Estimate: \$11,286,110





**TAB 5 - LITIGATION & INSURANCE**

**LITIGATION**

In the last five years, Ajax has not been involved in any construction related litigation cases.

Because of our team approach to project construction and our proactive dispute resolution procedures, we have been able to greatly minimize the number of legal issues on our projects. Ajax has completed over 750 Construction Management at Risk projects for more than 120 public entity clients and is very proactive in preventing litigation opportunities on our projects.

**INSURANCE**

**GENERAL LIABILITY**

Arch Insurance Company  
\$5,000,000 / \$10,000,000

**UMBRELLA LIABILITY**

XL Specialty Insurance Company  
\$25,000,000 / \$25,000,000

**WORKERS COMPENSATION**

Arch Insurance Company  
Statutory Limits \$1,000,000

**EMPLOYER'S LIABILITY**

Arch Insurance Company  
\$1,000,000

**AUTOMOBILE LIABILITY**

Arch Insurance Company  
\$2,000,000

ACORD		CERTIFICATE OF LIABILITY INSURANCE				DATE (MM/DD/YYYY)	
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p><b>IMPORTANT:</b> If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>						12/27/2021	
<b>PRODUCER</b> Marsh USA, Inc. 1166 Avenue of the Americas New York, NY 10036		<b>CONTACT</b> NAME: PHONE (A/C, No. Ext): E-MAIL: ADDRESS:		FAX (A/C, No):		<b>INSURER(S) AFFORDING COVERAGE</b>	
CN101636071-AJAX-GAWUP-22-23		<b>INSURED</b> Ajax Building Company, LLC Global Infrastructure Solutions, Inc. 1080 Commerce Blvd. Midway, FL 32343		<b>NAIC #</b> INSURER A : Arch Insurance Company 11150 INSURER B : XL Specialty Insurance Company 37885 INSURER C : ACE Property and Casualty Insurance Company 20699 INSURER D : Indian Harbor Insurance Co. 36940 INSURER E : Arch Indemnity Insurance Company 30830 INSURER F :			
<b>COVERAGES</b>		<b>CERTIFICATE NUMBER:</b> NYC-010733736-13		<b>REVISION NUMBER:</b> 4			
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			11PKG8914313  SIR - \$500,000	01/01/2022	01/01/2023	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 10,000,000 PRODUCTS - COMP/OP AGG \$ 10,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY			11PKG8914313 (AOS) 11CAB8914413 (MA)	01/01/2022	01/01/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR			US00064696L22A (\$10,000,000)  XSM G2819884A 006 (\$15,000,000)	01/01/2022	01/01/2023	EACH OCCURRENCE \$ 25,000,000 AGGREGATE \$ 25,000,000
C	<input checked="" type="checkbox"/> RETENTION \$ 10,000				01/01/2022	01/01/2023	
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	14WC18925113 (AOS) 11WC18914213 (FL)	01/01/2022	01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	Professional Liability and Pollution			CE0742018007 (Claims Made)	01/01/2022	01/01/2023	EACH CLAIM / AGGREGATE \$ 25,000,000 DED : \$1M EA CLAIM / \$3M AGG
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Evidence of Coverage Only							
<b>CERTIFICATE HOLDER</b> Ajax Building Company, LLC Global Infrastructure Solutions, Inc. 109 Commerce Blvd Oldsmar, FL 34677				<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE <i>Marsh USA Inc.</i>			
ACORD 25 (2016/03) The ACORD name and logo are registered marks of ACORD © 1988-2016 ACORD CORPORATION. All rights reserved.							

## TAB 6 - SUBMISSION REQUIREMENTS AND REQUIRED SUBMITTAL FORMS

*CITY OF NORTH PORT  
REQUEST FOR PROPOSAL NO. 2023-17  
Construction Management SERVICES – CONTINUING SERVICES CONTRACTS FOR CITY OF NORTH PORT*

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**TAB 6 – SUBMISSION REQUIREMENTS AND REQUIRED SUBMITTAL FORMS:** This checklist is provided to assist each Proposer in the preparation of their response. Included in this checklist are important requirements, which is the responsibility of each Proposer to submit with their response in order to make their response fully compliant. This checklist is a guideline which is to be executed and submitted with the required forms. It is the responsibility of each Proposer to read and comply with the solicitation in its entirety.

**A. REQUIRED SUBMITTAL FORMS:** Provide fully executed forms.

- ATTACHMENT 1:** Proposal Submittal Signature Form
- ATTACHMENT 2:** Statement of Organization
- ATTACHMENT 3:** References – Consultant is to contact the references and advise his/her references that the City will be sending an e-mail and reference form which needs to be completed and e-mailed back to the City in a timely fashion.
- ATTACHMENT 4:** Drug-Free Workplace
- ATTACHMENT 5:** Public Entity Crime Information
- ATTACHMENT 6:** Non-Collusive Affidavit
- ATTACHMENT 7:** Lobbying Certification
- ATTACHMENT 8:** Conflict of Interest Form
- ATTACHMENT 9:** Disclosure Form (Consultant/Engineer/Architect)
- ATTACHMENT 10:** Scrutinized Company Certificate
- ATTACHMENT 11:** Vendor’s Certification For E-Verify System
- ATTACHMENT 12:** Certification by Bidder
- ATTACHMENT 13:** Certification Regarding debarments, suspension, and other responsibility matters primarily covered transactions Form
- ATTACHMENT 14:** Certifications and Representations Form

CITY OF NORTH PORT  
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**ATTACHEMENT 15: Acknowledgment of Terms, Conditions, and Grant Clauses Form**

**ATTACHEMENT 16: Federal Non-Collusion/Lobbying Certification**

**SAMPLE INSURANCE CERTIFICATE:** Demonstrate your firm's ability to comply with insurance requirements. Provide a previous certificate or other evidence listing the Insurance Companies names for both Professional Liability and General Liability and the dollar amounts of the coverage.

**MBE/WBE/VBE:** If claiming either Minority Business Enterprise/Women Business Enterprises/Veteran Business Enterprise, the Prime Firm (not sub-consultant) **shall be** certified as a Minority Business Enterprise by the State of Florida, Department of Management Services, Office of Supplier Diversity pursuant to Section 287.0943, Florida Statutes.

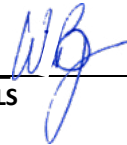
**YES, CLAIMING STATUS AS PRIME ONLY**

**YES, I'VE ATTACHED THE CERTIFICATE OF MBE/WBE STATUS FROM THE STATE OF FLORIDA AS OUTLINED SECTION 1.**

**NOT CLAIMING MBE/WBE /VBE**

PLEASE INITIAL AND RETURN WITH YOUR PROPOSAL.

INITIALS



**THIS PAGE MUST BE COMPLETED AND SUBMITTED**

**THIS PAGE MUST BE COMPLETED AND SUBMITTED**

**PROPOSAL SUBMITTAL SIGNATURE FORM**

The undersigned attests to his/her authority to submit this proposal and to bind the firm herein named to perform as per Agreement if the firm is awarded the Agreement by the City.

The undersigned further certifies that he/she has read the Request for Proposal, Terms and Conditions, Insurance Requirements and any other documentation relating to this request and this proposal is submitted with full knowledge and understanding of the requirements and time constraints noted herein.

As addenda are considered binding as if contained in the original specifications, it is critical that the firm acknowledge receipt of same. The submittal may be considered void if receipt of an addendum is not acknowledged.

Addendum No.   1   Dated 11/30/2022 Addendum No.        Dated       

Addendum No.   2   Dated 12/12/2022 Addendum No.        Dated       

Addendum No.        Dated        Addendum No.        Dated       

**Company Name**   Ajax Building Company, LLC  

941.413.1341 bill.byrne@ajaxbuilding.com 813.792.3938

**Telephone #** **E-Mail** **Fax #**

425 Commercial Ct Suite J

**Main Office Address**

Venice Florida 34292

**City** **State** **Zip Code**

**Address of Office Servicing City of North Port, if different than above:**  **SAME AS ABOVE**

**Office Address**

CITY OF NORTH PORT  
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<b>City</b>	<b>State</b>	<b>Zip Code</b>
<u>941.413.1341</u>	<u>bill.byrne@ajaxbuilding.com</u>	<u>813.792.3938</u>
<b>Telephone #</b>	<b>E-mail</b>	<b>Fax #</b>

William P. Byrne, President

**Name & Title of Firm Representative**

	<u>12/16/2022</u>
<b>Signature</b>	<b>Date</b>

Do you accept Visa?  YES  NO

**THIS PAGE MUST BE SUBMITTED WITH PROPOSAL**

**STATEMENT OF ORGANIZATION**  
**(Information Sheet for Transactions and Conveyances Corporation Identification)**

The following information will be provided to the City of North Port for incorporation in legal documents. It is, therefore, vital all information is accurate and complete. Please be certain all spelling, and capitalization is exactly as registered with the state or federal government.

**Name of Respondent:** Ajax Building Company, LLC

**DBA (if any):** \_\_\_\_\_

**Type of Entity** (Sole Proprietor, Corporation, LLC, LLP, Partnership, etc): LLC


**Business Address:** 425 Commercial Ct Suite J, Venice, FL 34292

**Phone:** 941.413.1341      **Fax:** 813.792.3938

**E-Mail** bill.byrne@ajaxbuilding.com

**Print Name and Title of person authorized to bind:** William P. Byrne, President

**Federal Identification Number:** 59-0969709

**Signature:** 

Respondent shall submit proof that it is authorized to do business in the State of Florida unless registration is not required by law.

**(Please Check One)**

**Is this a Florida Corporation:**       Yes      or       No

**If not a Florida Corporation,**  
In what state was it created: \_\_\_\_\_

CITY OF NORTH PORT  
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Name as spelled in that State: \_\_\_\_\_

What kind of corporation is it:  "For Profit" or  "Not for Profit"

Is it in good standing:  Yes or  No

Authorized to transact business in Florida:  Yes or  No

State of Florida Department of State Certificate of Authority Document No.: L19000160919

Does it use a registered fictitious name:  Yes or  No

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**Names of Officers:**

President: William P. Byrne Secretary: Brian Desotell

Vice President: John B. Smith, II Treasurer: Brian Desotell

Director: \_\_\_\_\_ Director: \_\_\_\_\_

Other: Appie Wells, VP of Operations Other: \_\_\_\_\_

**Name of Corporation** (As used in Florida):

Ajax Building Company, LLC

(Spelled exactly as it is registered with the state or federal government)

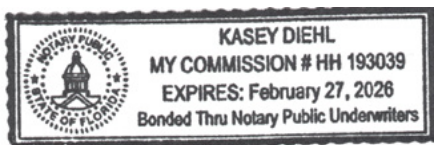
**Corporate Address:**

Post Office Box: \_\_\_\_\_  
City, State Zip: Midway, FL 32343  
Street Address: 1080 Commerce Blvd  
City, State, Zip: \_\_\_\_\_

STATE OF Florida

COUNTY OF Sarasota

Sworn to and subscribed before me this 16th day of December, 2022, by Kasey Diehl who  is personally known to me or  has produced his/her driver's license as identification.



Kasey Diehl  
Notary Public - State of Florida

*CITY OF NORTH PORT  
REQUEST FOR PROPOSAL NO. 2023-17  
Construction Management SERVICES – CONTINUING SERVICES CONTRACTS FOR CITY OF NORTH PORT*

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Print Name: Kasey Diehl  
Commission No: # HH 193039

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**REFERENCES/CLIENT LISTING**

The firm shall provide a minimum of five (5) business related references for which they are currently providing or have provided within the last ten (10) years, services similar to the scope of services required by this RFP. A minimum of three (3) references must be for work performed in Florida. Attach additional sheets if necessary.

1. Business/Customer Name: Charlotte County Public Schools - Continuing Services

Name of Contact Person/Title: Billy Williams - Director of Maintenance & Operations

Telephone# 941.575.5400 Fax N/A E-mail billy.williams@yourcharlotteschools.net

Address 1445 Education Way, Port Charlotte FL, 33948

Duration of Contract or business relationship (include project completion date) 1 year duration

Type of Services Provided Construction Management Total Cost <\$4,000,000 (In Progress)

2. Business/Customer Name: City of Venice - Public Safety Facility

Name of Contact Person/Title: Rob Goodson - Police Lieutenant

Telephone# 941.486.2444 Fax 941.480.3031 E-mail rgoodson@venicegov.com

Address 401 W Venice Ave., Venice FL, 34285

Duration of Contract or business relationship (include project completion date) 16 months

Type of Services Provided Construction Management Total Cost \$11,961,171

3. Business/Customer Name: Eastern Florida State College - Multiple Projects

Name of Contact Person/Title: Ryan Price - Planning & Construction Manager

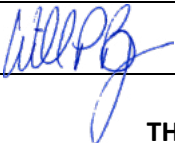
Telephone# 321.593.2548 Fax 321.433.7102 E-mail pricer@easternflorida.edu

Address 1519 Clearlake Rd, Cocoa, Florida 32922

Duration of Contract or business relationship (include project completion date) 2014 - 2019

Type of Services Provided Construction Management Total Cost >\$50,000,000

COMPANY NAME: Ajax Building Company, LLC

SIGNATURE:  \_\_\_\_\_

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**CITY OF NORTH PORT**  
**REQUEST FOR PROPOSAL NO. 2023-17**  
**Construction Management SERVICES – CONTINUING SERVICES CONTRACTS FOR CITY OF NORTH PORT**

4. Business/Customer Name: Monroe County School District - Transportation / Internal Services Facility

Name of Contact Person/Title: Douglas Pryor - Facilities Planner

Telephone# 305.293.1400 X53465 Fax 305.293.1408 E-mail douglas.pryor@keysschools.com

Address 241 Trumbo Rd. Key West, FL 33040

Duration of Contract or business relationship (include project completion date) 9 month duration - September 2021

Type of Services Provided Construction Management Total Cost \$13,825,662

5. Business/Customer Name: Pinellas County Schools - Continuing Services

Name of Contact Person/Title: Doug Pollei - Director, Facilities Design & Construction

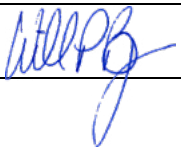
Telephone# 727.547.7113 Fax 727.588.6477 E-mail polleic@pcsb.org

Address 301 4th Street SW, Largo FL, 33770

Duration of Contract or business relationship (include project completion date) 2016 - Ongoing

Type of Services Provided Construction Management Total Cost <\$4,000,000

COMPANY NAME: Ajax Building Company, LLC

SIGNATURE: 

**THIS PAGE MUST BE SUBMITTED WITH PROPOSAL**

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**DRUG FREE WORKPLACE FORM**

The undersigned Consultant in accordance with Florida Statute 287.087 hereby certifies that  
Ajax Building Company, LLC does:  
(Company Name)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug free workplace through implementation of this section.

**Check one:**

- As the person authorized to sign this statement, I certify that this firm complies fully with above requirements.
- As the person authorized to sign this statement, this firm **does not** comply fully with the above requirements.



\_\_\_\_\_  
**Offeror's Signature**

December 16, 2022  
\_\_\_\_\_

**Date**

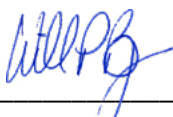
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**PUBLIC ENTITY CRIME INFORMATION**

As provided by F.S. §287.133, a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a Contractor, Supplier, Subcontractor, or Consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

I, William P. Byrne, being an authorized representative of the Respondent, Ajax Building Company, LLC, located at 425 Commercial Ct Suite

City: Venice State: FL Zip Code: 34292, have read and understand the contents above. I further certify that Respondent is not disqualified from replying to this solicitation because of F.S. §287.133.

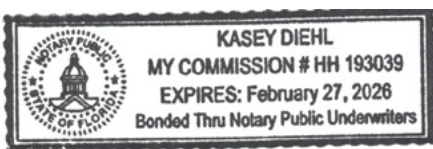
Signature:  Date: 12/16/2022


Telephone #: 813.792.3900 Fax #: 813.792.3938

Federal ID #: 59-0969709

STATE OF Florida  
COUNTY OF Sarasota

Sworn to and subscribed before me this 16th day of December, 2022, by Kasey Diehl who  is personally known to me or  has produced his/her driver's license as identification.



  
Notary Public - State of Florida  
Print Name: Kasey Diehl  
Commission No: # HH 193039

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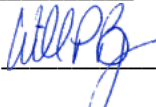
**NON-COLLUSIVE AFFIDAVIT**

State of Florida  
County of Sarasota } SS.

Before me, the undersigned authority, personally appeared:  
William P. Byrne who, being first duly sworn, deposes and says that:

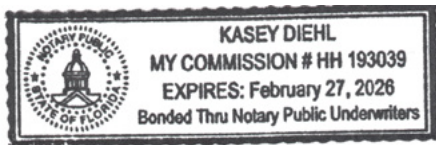
1. He/She is the President (Owner, Partner, Officer, Representative or Agent) of Ajax Building Company, LLC, the Respondent that has submitted the attached reply;
2. He/She is fully informed respecting the preparation and contents of the attached reply and of all pertinent circumstances respecting such reply;
3. Such reply is genuine and is not a collusive or sham reply;
4. Neither the said Respondent nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other respondent, firm, or person to submit a collusive or sham reply in connection with the work for which the attached reply has been submitted; or have in any manner, directly or indirectly sought by agreement or collusion, or communication or conference with any respondent, firm, or person to fix the price or prices in the attached reply or of any other respondent, or to fix any overhead, profit, or cost elements of the reply price or the reply price of any other respondent, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the reply work.

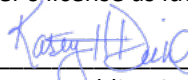
Signed, sealed and delivered this 16th day of December, 2022.

By:   
William P. Byrne  
(Printed Name)  
President  
(Title)

STATE OF Florida  
COUNTY OF Sarasota

Sworn to and subscribed before me this 16th day of December, 2022, by Kasey Diehl who  is personally known to me or  has produced his/her driver's license as identification.



  
Notary Public - State of Florida  
Print Name: Kasey Diehl  
Commission No: # HH 193039

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**LOBBYING CERTIFICATION**

“The undersigned hereby certifies, to the best of his or her knowledge and belief, that”:

STATE OF FLORIDA

COUNTY OF SARASOTA


This 16th day December of 2022

William P. Byrne, being first duly sworn, deposes and says that he or she is the authorized representative of Ajax Building Company, LLC (Name of the contractor, firm or individual), and that the vendor and any of its agents agree to have no contact or communication with, or discuss any matter related in any way to any active City of North Port solicitation, with any City of North Port elected officials, officers, their appointees or their agents or any other staff or outside individuals working with the city in respect to this request other than the designated Procurement Official Contact and to abide by the restrictions outlined in the General Terms and Conditions of the Solicitation. Technical questions directed to the project manager, is prohibited. These persons shall not be lobbied, either individually or collectively, regarding any questions for bid, proposal, qualification and/or any other solicitations released by the city. To do so is grounds for immediate disqualification from the selection process. The selection process is not considered final until such a time as the Commission has made a final and conclusive determination.

(a) No City appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence either directly or indirectly an officer or employee of the City, City Commission in connection with the awarding of any City Contract.

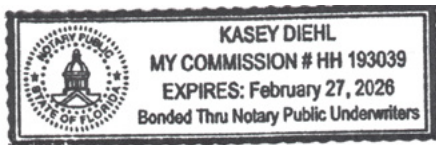
(b) If any funds other than City appropriated funds have been paid or will be paid to any person for influencing or attempting to influence a member of City Commission or an officer or employee of the City in connection with this contract, the undersigned shall complete and submit Standard Form-L “Disclosure Form to Report Lobbying”, in accordance with its instructions.

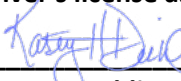
Signed, sealed and delivered this 16th day of December, 2022.

By:   
William P. Byrne  
(Printed Name)  
President  
(Title)

STATE OF Florida  
COUNTY OF Sarasota

Sworn to and subscribed before me this 16th day of December, 2022, by Kasey Diehl who  is personally known to me or  has produced his/her driver's license as identification.



  
Notary Public - State of Florida  
Print Name: Kasey Diehl  
Commission No: # HH 193039

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**CONFLICT OF INTEREST FORM**

F.S. §112.313 places limitations on public officers (including advisory board members) and employees' ability to contract with the City either directly or indirectly. Therefore, please indicate if the following applies:

**PART I.**

- I am an employee, public officer or advisory board member of the City  
\_\_\_\_\_ **(List Position Or Board)**
  
- I am the spouse or child of an employee, public officer or advisory board member of the City  
**Name:** \_\_\_\_\_
  
- An employee, public officer or advisory board member of the City, or their spouse or child, is an officer, partner, director, or proprietor of Respondent or has a material interest in Respondent. "Material interest" means direct or indirect ownership of more than 5 percent of the total assets or capital stock of any business entity. For the purposes of [§112.313], indirect ownership does not include ownership by a spouse or minor child.  
**Name:** \_\_\_\_\_
  
- Respondent employs or contracts with an employee, public officer or advisory board member of the City  
**Name:** \_\_\_\_\_
  
- None Of The Above


**PART II:**

Are you going to request an advisory board member waiver?

- I will request an advisory board member waiver under §112.313(12)
- I will NOT request an advisory board member waiver under §112.313(12)
- N/A

The City shall review any relationships which may be prohibited under the Florida Ethics Code and will disqualify any vendors whose conflicts are not waived or exempt.

**COMPANY:** William P. Byrne President

**SIGNATURE:** 

**THIS PAGE MUST BE SUBMITTED WITH PROPOSAL**

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DISCLOSURE FORM  
FOR  
CONSULTANT/ENGINEER/ARCHITECT

Please select (only) one of the following three options:

Our firm has no actual, potential, or reasonably perceived, **financial\*** or **other interest\*\*** in the outcome of the project.

Our firm has a potential or reasonably perceived **financial\*** or **other interest\*\*** in the outcome of the project as described here: \_\_\_\_\_.

Our firm proposes to mitigate the potential or perceived conflict according to the following plan:  
\_\_\_\_\_.

Our firm has an actual **financial\*** or **other interest\*\*** in the outcome of the project as described here:  
\_\_\_\_\_.

**\*What does “financial interest” mean?**


If your firm, or employee of your firm working on the project (or a member of the employee’s household), will/may be perceived to receive or lose private income depending on the government business choices based on your firm’s findings and recommendations, this must be listed as a financial interest. An example would be ownership in physical assets affected by the government business choices related to this project. The possibility of contracting for further consulting services is not included in this definition and is not prohibited.

**\*\*What does “other interest” mean?**

If your firm, or employee of your firm working on the project (or a member of the employee’s household), will/may be perceived to have political, legal or any other interests that will affect what goes into your firm’s findings and recommendations, or will be/may be perceived to be affected by the government business choices related to this project, this must be listed as another interest.

**BUSINESS NAME:** Ajax Building Company, LLC

**NAME (PERSON AUTHORIZED TO BIND THE COMPANY):** William P. Byrne

**SIGNATURE:**  \_\_\_\_\_ **DATE:** 12/16/2022

**THIS PAGE MUST BE SUBMITTED WITH PROPOSAL**

**Scrutinized Company Certification Form**

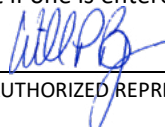
Company Name: <u>Ajax Building Company, LLC</u>			
Authorized Representative Name and Title: <u>William P. Byrne, President</u>			
Address: <u>425 Commercial Ct Suite J</u>	City: <u>Venice</u>	State: <u>FL</u>	ZIP: <u>34292</u>
Phone Number: <u>813.792.3900</u>	Email Address: <u>bill.byrne@ajaxbuilding.com</u>		

A company is ineligible to, and may not, bid on, submit a proposal for, or enter into or renew a contract with the City of North Port for goods or services of any amount if, at the time of bidding on, submitting a proposal for, or entering into or renewing such contract, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Florida Statutes, section 215.4725, or is engaged in a boycott of Israel.

A company is ineligible to, and may not, bid on, submit a proposal for, or enter into or renew a contract with the City of North Port for goods or services of \$1 million or more if, at the time of bidding on, submitting a proposal for, or entering into or renewing such contract, the company is on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Florida Statutes, section 215.473, or with companies engaged in business operations in Cuba or Syria.

**CHOOSE ONE OF THE FOLLOWING**

- This bid, proposal, contract or contract renewal is for goods or services of less than \$1 million. As the person authorized to sign on behalf of the above-named company, and as required by Florida Statutes, section 287.135(5), I hereby certify that the above-named company is not participating in a boycott of Israel.
  
- This bid, proposal, contract or contract renewal is for goods or services of \$1 million or more. As the person authorized to sign on behalf of the above-named company, and as required by Florida Statutes, section 287.135(5), I hereby certify that the above-named company is not participating in a boycott of Israel, is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, and it does not have business operations in Cuba or Syria.

I understand that pursuant to Florida Statutes, section 287.135, the submission of a false certification may result in the termination of the contract if one is entered into, and may subject the above-named company to civil penalties, attorney's fees and costs.	
Certified By: 	_____
AUTHORIZED REPRESENTATIVE SIGNATURE	
Print Name and Title: <u>William P. Byrne, President</u>	_____
Date Certified: <u>12/16/2022</u>	_____

Solicitation/Contract/PO Number (Completed by Purchasing): \_\_\_\_\_

**THIS PAGE MUST BE SUBMITTED WITH PROPOSAL**



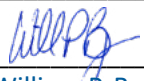
**VENDOR'S CERTIFICATION FOR E-VERIFY SYSTEM**

STATE OF Florida  
COUNTY OF Sarasota

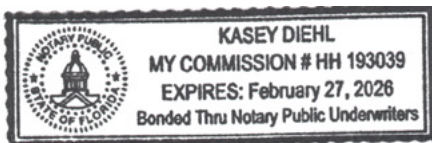
The undersigned Vendor/Consultant/Contractor (Vendor), after being duly sworn, states the following:

1. Vendor is a person or entity that has entered into or is attempting to enter into a contract with the City of North Port (City) to provide labor, supplies, or services to the City in exchange for salary, wages or other remuneration.
2. Vendor has registered with and will use the E-Verify System of the United States Department of Homeland Security to verify the employment eligibility of:
  - a. All persons newly hired by the Vendor to perform employment duties within Florida during the term of the contract; and
  - b. All persons, including sub-contractors, sub-vendors or sub-consultants, assigned by the Vendor to perform work pursuant to the contract with the City.
3. If the Vendor becomes the successful Contractor who enters into a contract with the City, then the Vendor will comply with the requirements of Section 448.095, Fla. Stat. "Employment Eligibility", as amended from time to time.
4. Vendor will obtain an affidavit from all subcontractors attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien as defined in 8 United States Code, Section 1324A(H)(3).
5. Vendor will maintain the original affidavit of all subcontractors for the duration of the contract.
6. Vendor affirms that failure to comply with the state law requirements can result in the City's termination of the contract and other penalties as provided by law.

VENDOR: Ajax Building Company, LLC (Vendor's Company Name)

 (Vendor signature)  
William P. Byrne (Vendor's name printed)  
President (Title)

Sworn to and subscribed before me by means of \_\_\_physical presence or  online notarization, this 16th day of December, 2022, by Kasey Diehl, as Notary Public.



  
Notary Public

Personally Known  OR Produced Identification \_\_\_\_\_  
Type of Identification Produced Personally known

**THIS PAGE MUST BE COMPLETED AND SUBMITTED WITH PROPOSAL**

**END OF PART IV**

**CERTIFICATION BY BIDDER**

Executive Order 11246 (contracts/subcontracts above \$10,000)

This certification is required pursuant to Executive Order 11246 (30 F.R. 12319-25). The implementing rules and regulations provide that any bidder or prospective contractor, or any of their proposed subcontractors, shall state as an initial part of the bid or negotiations of the contract whether it has participated in any previous contract or subcontract subject to the equal opportunity clause; and if so, whether it has filed all compliance reports due under applicable instructions.

Where the certification indicates that the bidder has not filed a compliance report due under applicable instructions, such bidder shall be required to submit a compliance report within seven calendar days after the ITB opening. No contract shall be awarded unless such report is submitted.

NAME AND ADDRESS OF BIDDER (include ZIP Code): 425 Commercial Ct Suite J, Venice, FL 34292

1. Bidder has participated in a previous contract or subcontract subject to the Equal Opportunity Clause. Yes [ ] No []
2. Compliance reports were required to be filed in connection with such contract or subcontract. Yes [ ] No []
3. bidder has filed all compliance reports due under applicable instructions. Yes [ ] No []
4. Have you ever been or are you being considered for sanction due to violation of Executive Order 112246, as amended? Yes [ ] No []

Signed, sealed and delivered this 16th day of December, 2022.

By: 

William P. Byrne

(Printed Name)

President

(Title)

STATE OF Florida

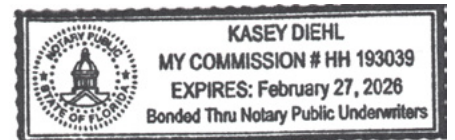
COUNTY OF Sarasota

Sworn to and subscribed before me this 16th day of December, 2022, by  who  is personally known to me or  has produced his/her driver's license as identification.

Notary Public - State of Florida

Print Name: Kasey Diehl

Commission No: # HH 193039



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**CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**  
**PRIMARY COVERED TRANSACTIONS**

This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000.

The Bidder certifies that, neither the firm nor any person associated therewith in the capacity of owner, partner, director, officer, principal, investigator, project director, manager, auditor, and/or position involving the administration of federal funds:

(a) is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions, as defined in 49 CFR s29.110(a), by any federal department or agency;

(b) has within a three-year period preceding this certification been convicted of or had a civil judgment rendered against it for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state, or local government transaction or public contract; violation of federal or state antitrust statutes; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

(c) is presently indicted for or otherwise criminally or civilly charged by a federal, state, or local governmental entity with commission of any of the offenses enumerated in paragraph (b) of this certification; and

(d) has within a three-year period preceding this certification had one or more federal, state, or local government public transactions terminated for cause or default.

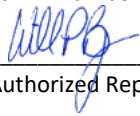
The Bidder certifies that it shall not knowingly enter into any transaction with any subcontractor, material supplier, or vendor who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this project by any federal agency unless authorized by the City of North Port.

The Bidder must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.

This certification is a material representation of fact relied upon by the City of North Port. If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to the City of North Port, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer.

The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

<u>Ajax Building Company, LLC</u> Company (Bidder) Name	<u>984-003041</u> Tax ID Number	<u>007844319</u> DUNS Number
<u>William P. Byrne</u> Authorized Representative Name	 Authorized Representative Signature	
<u>59-0969709</u> Federal Issued Tax Identification Number (If Social Security number DO NOT enter)	<u>007844319</u> DUNS Number	<u>MC4ZH5FC1QH3</u> CAGE Code issued through <a href="http://www.sam.gov">www.sam.gov</a>
	DATE: <u>12/16/2022</u>	

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## CERTIFICATIONS AND REPRESENTATIONS (GRANTFUNDS)

### 1. BYRD ANTI-LOBBYING AMENDMENT COMPLIANCE AND CERTIFICATION

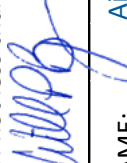
For all orders above the limit prescribed in 2 CFR 215, Appendix A, Section 7 (currently \$100,000), the Offeror must complete and sign the following:

The following certification and disclosure regarding payments to influence certain federal transactions are made per the provisions contained in OMB Circular A-110 and 31 U.S.C. 1352, the “Byrd Anti-Lobbying Amendment.”

The offeror, by signing its offer, hereby certifies to the best of his or her knowledge and belief that:

No Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on his or her behalf in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal contract, grant, loan, or cooperative agreement; If any funds other than Federal appropriated funds (including profit or fee received under a covered Federal transaction) have been paid, or will be paid, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on his or her behalf in connection with this solicitation, the offeror shall complete and submit, with its offer, OMB standard form LLL, Disclosure of Lobbying Activities, to the Contracting Officer; and He or she will include the language of this certification in all subcontract awards at any tier and require that all recipients of subcontract awards in excess of \$100,000 shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance is placed when this transaction was made or entered into. Submission of this certification and disclosure is a prerequisite for making or entering into this contract imposed by section 1352, title 31, United States Code. Any person making an expenditure prohibited under this provision or who fails to file or amend the disclosure form to be filed or amended by this provision, shall be subject to a civil penalty of not less than \$10,000, and not more than \$100,000, for each such failure.

SIGNATURE: 

COMPANY NAME: Ajax Building Company, LLC

DATE: 12/16/2022

**THIS PAGE MUST BE SUBMITTED WITH PROPOSAL**

**ACKNOWLEDGEMENT OF TERMS, CONDITIONS, AND GRANT CLAUSES**

**Flow down of Terms and Conditions from the Federal Regulations and/or Grant Agreement**

Subcontracts: If the Bidder subcontracts any portion of the work under this Agreement, a copy of the signed subcontract must be available to the City of North Port for review and approval. The bidder agrees to include in the subcontract that:

- (1) the subcontractor is bound by the terms of this Agreement;
- (2) the subcontractor is bound by all applicable state and federal laws and regulations; and
- (3) the subcontractor shall hold the City of North Port, grant recipient and granting agency harmless against all claims of whatever nature arising out of the subcontractor's performance of work under this Agreement, to the extent allowed and required by law.

**Grant Conditions and Federal Provisions**

On behalf of the Bidder, I acknowledge, and agree to perform all of the specifications and grant requirements identified in this solicitation document(s).

SIGNATURE:  \_\_\_\_\_  
COMPANY NAME:       Ajax Building Company, LLC        
DATE:       12/16/2022      

**THIS PAGE MUST BE SUBMITTED WITH PROPOSAL**

**FEDERAL NON-COLLUSION / LOBBYING CERTIFICATION**

William P. Byrne, being the authorized Agent, certifies that: He/she is the President, (Owner, Partner, Officer, Representative or Agent) of Ajax Building Company, LLC, the Bidder that has submitted the attached Proposal.

**NON-COLLUSION PROVISION CERTIFICATION**

The undersigned hereby certifies, to the best of his or her knowledge and belief, that on behalf of the person, firm, association, or corporation submitting the bid certifying that such person, firm, association, or corporation has not, either directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action, in restraint of free competitive bidding in connection with the submitted bid. Failure to submit the executed statement as part of the bidding documents will make the bid nonresponsive and not eligible for award consideration.

**LOBBYING CERTIFICATION**

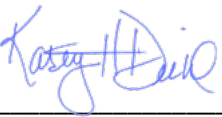
“The undersigned hereby certifies, to the best of his or her knowledge and belief, that:


(a) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence either directly or indirectly an officer or employee of any state or federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(b) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-L “Disclosure Form to Report Lobbying”, in accordance with its instructions.

(c) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into.

Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, US Code. Any persons who fail to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each failure.”

  
\_\_\_\_\_  
Kasey Diehl

By:   
\_\_\_\_\_  
William P. Byrne

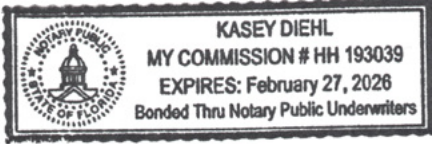
*CITY OF NORTH PORT  
REQUEST FOR PROPOSAL NO. 2023-17  
Construction Management SERVICES – CONTINUING SERVICES CONTRACTS FOR CITY OF NORTH PORT*

Witness

(Printed Name)

President

(Title)



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**END OF PART IV**

# INSURANCE CERTIFICATE

**GENERAL LIABILITY**  
Arch Insurance Company  
\$5,000,000 / \$10,000,000

**WORKERS COMPENSATION**  
Arch Insurance Company  
Statutory Limits \$1,000,000

**AUTOMOBILE LIABILITY**  
Arch Insurance Company  
\$2,000,000

**UMBRELLA LIABILITY**  
XL Specialty Insurance Company  
\$25,000,000 / \$25,000,000

**EMPLOYER'S LIABILITY**  
Arch Insurance Company  
\$1,000,000

**INSURANCE AGENT CONTACT:**  
Michael J. Imparato  
Managing Director  
Client Executive Practice  
Marsh Inc.  
1166 Avenue of the Americas  
New York, NY 10036  
Office : 212.345.3432  
Mobile: 917.520.3910  
Email: michael.j.imparato@marsh.com  
www.marsh.com



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
12/27/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Marsh USA, Inc. 1166 Avenue of the Americas New York, NY 10036  CN101636071-AJAX-GAWUP-22-23		<b>CONTACT NAME:</b> PHONE (A/C, No, Ext):      FAX (A/C, No): E-MAIL ADDRESS: INSURER(S) AFFORDING COVERAGE      NAIC #	
<b>INSURED</b> Ajax Building Company, LLC Global Infrastructure Solutions, Inc. 1080 Commerce Blvd. Midway, FL 32343		INSURER A : Arch Insurance Company      11150 INSURER B : XL Specialty Insurance Company      37885 INSURER C : ACE Property and Casualty Insurance Company      20699 INSURER D : Indian Harbor Insurance Co.      36940 INSURER E : Arch Indemnity Insurance Company      30830 INSURER F :	

**COVERAGES**      **CERTIFICATE NUMBER:** NYC-010733736-13      **REVISION NUMBER:** 4

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSTR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			11PKG8914313  SIR - \$500,000	01/01/2022	01/01/2023	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 10,000,000 PRODUCTS - COMP/OP AGG \$ 10,000,000 \$
A	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS, NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY			11PKG8914313 (AOS) 11CAB8914413 (MA)	01/01/2022 01/01/2022	01/01/2023 01/01/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE			US00064696L122A (\$10,000,000)	01/01/2022	01/01/2023	EACH OCCURRENCE \$ 25,000,000 AGGREGATE \$ 25,000,000 \$
C	<input type="checkbox"/> <b>DED</b> <input checked="" type="checkbox"/> RETENTION \$ 10,000			XSM G2819884A 006 (\$15,000,000)	01/01/2022	01/01/2023	\$
A	<input checked="" type="checkbox"/> <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N	14WCI8925113 (AOS) 11WCI8914213 (FL)	01/01/2022 01/01/2022	01/01/2023 01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	Professional Liability and Pollution			CE0742018007 (Claims Made)	01/01/2022	01/01/2023	EACH CLAIM / AGGREGATE \$ 25,000,000 DED : \$1M EA CLAIM / \$3M AGG

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES** (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
Evidence of Coverage Only

### CERTIFICATE HOLDER

Ajax Building Company, LLC  
Global Infrastructure Solutions, Inc.  
109 Commerce Blvd  
Oldsmar, FL 34677

### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Marsh USA Inc.*

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# Ajax

AJAX BUILDING COMPANY, LLC

*Part of the STO Building Group Family of Companies*