



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION

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MEMORANDUM

TO: A. Jerome Fletcher II, ICMA-CM, MPA, City Manager

THRU: Jason Yarborough, ICMA-CM, Assistant City Manager

Signature of Jason Yarborough, Date: 2023.01.27 12:54:18 -05'00'

FROM: Alla V. Skipper, CPPB, Senior Contract Administrator

Signature of Alla Skipper

DATE: January 24, 2023

SUBJECT: RFP NO. 2022-36 PUBLIC SERVICES FACILITY PHASE II CONSTRUCTION MANAGER AT RISK

The Selection Committee held telephone discussions and then evaluated and ranked the following four (4) firms on January 20, 2023, as follows:

Table with 2 columns: TOTAL OF SUMMARY, Final Award Order *. Rows include AJAX BUILDING COMPANY (1), HALFACRE CONSTRUCTION (3), WHARTON-SMITH (2), WILLIS SMITH CONSTRUCTION (4).

After polling the Committee, it is the recommendation of the Committee and purchasing that the City move forward with negotiations with the top ranked firm: AJAX BUILDING COMPANY, LLC. The following City Staff were selected to conduct contract negotiations: Tricia Wisner, Garrett Woods and Kim Humphreys.

Approve to move forward with the Negotiations: [X] YES [] NO*

Approve the Negotiations Team: [X] YES [] NO*

*If No, please provide additional information: _____

Digitally signed by Kimberly Williams
DN: DC=northport, DC=city, OU=Departments, OU=Finance Dept, OU=Finance Area, CN=Kimberly Williams
Reason: I am the author of this document
Location:
P Date: 2023.01.26 15:56:37-05'00'
Fossil PDF Reader Version: 12.1.0

Kimberly William, Finance Director

Digitally signed by A. Jerome Fletcher
DN: C=US, OU=City Manager, O=City of North Port, CN=A. Jerome Fletcher, E=jfletcher@cityofnorthport.com
Reason: I am the author of this document
Location: your signing location here
P Date: 2023.01.29 14:00:21-05'00'
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A. Jerome Fletcher II, ICMA-CM, MPA, City Manager



CITY OF NORTH PORT

RANKING TABULATION FOR RFP NO. 2022-36

PUBLIC SERVICES FACILITY PHASE II CONSTRUCTION MANAGER AT RISK

DATED: 1/20/23

DEPT: PUBLIC WORKS

| AJAX BUILDING COMPANY | wt | V | ANTHONY FRIEDMAN | wt | V | FRANK LAMA | wt | V | CHUCK SPEAKE | wt | V | TRICIA WISNER | wt | V | GARRETT WOODS |
|---|----|---|------------------|----|---|------------|----|---|--------------|----|---|---------------|----|---|---------------|
| QUALIFICATIONS OF FIRM | 2 | 5 | 10 | 2 | 3 | 6 | 2 | 5 | 10 | 2 | 5 | 10 | 2 | 4 | 8 |
| KEY PERSONNEL | 7 | 5 | 35 | 7 | 3 | 21 | 7 | 5 | 35 | 7 | 5 | 35 | 7 | 4 | 28 |
| PROJECT UNDERSTANDING & APPROACH | 5 | 4 | 20 | 5 | 3 | 15 | 5 | 4 | 20 | 5 | 4 | 20 | 5 | 3 | 15 |
| PROFICIENCY IN SIMILAR PROJECTS | 5 | 5 | 25 | 5 | 3 | 15 | 5 | 5 | 25 | 5 | 5 | 25 | 5 | 4 | 20 |
| OVERALL IMPRESSION OF FIRM, CAPABILITIES & REFERENCES | 1 | 4 | 4 | 1 | 5 | 5 | 1 | 5 | 5 | 1 | 5 | 5 | 1 | 5 | 5 |
| M/W/VBE | | | | | | | | | | | | | | | |
| TOTALS | | | 94 | | | 62 | | | 95 | | | 95 | | | 76 |

TIE BREAKER
(IF NEEDED)

| |
|-----|
| 44 |
| 154 |
| 90 |
| 110 |
| 24 |
| |

| HALFACRE CONSTRUCTION COMPANY | wt | V | ANTHONY FRIEDMAN | wt | V | FRANK LAMA | wt | V | CHUCK SPEAKE | wt | V | TRICIA WISNER | wt | V | GARRETT WOODS |
|---|----|---|------------------|----|---|------------|----|---|--------------|----|---|---------------|----|---|---------------|
| QUALIFICATIONS OF FIRM | 2 | 5 | 10 | 2 | 3 | 6 | 2 | 3 | 6 | 2 | 4 | 8 | 2 | 3 | 6 |
| KEY PERSONNEL | 7 | 5 | 35 | 7 | 2 | 14 | 7 | 3 | 21 | 7 | 4 | 28 | 7 | 3 | 21 |
| PROJECT UNDERSTANDING & APPROACH | 5 | 5 | 25 | 5 | 3 | 15 | 5 | 4 | 20 | 5 | 3 | 15 | 5 | 4 | 20 |
| PROFICIENCY IN SIMILAR PROJECTS | 5 | 3 | 15 | 5 | 3 | 15 | 5 | 3 | 15 | 5 | 3 | 15 | 5 | 3 | 15 |
| OVERALL IMPRESSION OF FIRM, CAPABILITIES & REFERENCES | 1 | 4 | 4 | 1 | 5 | 5 | 1 | 4 | 4 | 1 | 4 | 4 | 1 | 3 | 3 |
| M/W/VBE | | | | | | | | | | | | | | | |
| TOTALS | | | 89 | | | 55 | | | 66 | | | 70 | | | 65 |

| |
|-----|
| 36 |
| 119 |
| 95 |
| 75 |
| 20 |
| |

| WHARTON-SMITH, INC. | wt | V | ANTHONY FRIEDMAN | wt | V | FRANK LAMA | wt | V | CHUCK SPEAKE | wt | V | TRICIA WISNER | wt | V | GARRETT WOODS |
|---|----|---|------------------|----|---|------------|----|---|--------------|----|---|---------------|----|---|---------------|
| QUALIFICATIONS OF FIRM | 2 | 5 | 10 | 2 | 3 | 6 | 2 | 5 | 10 | 2 | 4 | 8 | 2 | 4 | 8 |
| KEY PERSONNEL | 7 | 4 | 28 | 7 | 3 | 21 | 7 | 5 | 35 | 7 | 4 | 28 | 7 | 4 | 28 |
| PROJECT UNDERSTANDING & APPROACH | 5 | 5 | 25 | 5 | 4 | 20 | 5 | 4 | 20 | 5 | 4 | 20 | 5 | 4 | 20 |
| PROFICIENCY IN SIMILAR PROJECTS | 5 | 5 | 25 | 5 | 4 | 20 | 5 | 4 | 20 | 5 | 5 | 25 | 5 | 3 | 15 |
| OVERALL IMPRESSION OF FIRM, CAPABILITIES & REFERENCES | 1 | 4 | 4 | 1 | 4 | 4 | 1 | 5 | 5 | 1 | 5 | 5 | 1 | 4 | 4 |
| M/W/VBE | 1 | | | 1 | | | 1 | | | 1 | | | 1 | | |
| TOTALS | | | 92 | | | 71 | | | 90 | | | 86 | | | 75 |

| |
|-----|
| 42 |
| 140 |
| 105 |
| 105 |
| 22 |
| |

| WILLIS SMITH CONSTRUCTION | wt | V | ANTHONY FRIEDMAN | wt | V | FRANK LAMA | wt | V | CHUCK SPEAKE | wt | V | TRICIA WISNER | wt | V | GARRETT WOODS |
|---|----|---|------------------|----|---|------------|----|---|--------------|----|---|---------------|----|---|---------------|
| QUALIFICATIONS OF FIRM | 2 | 5 | 10 | 2 | 2 | 4 | 2 | 4 | 8 | 2 | 4 | 8 | 2 | 4 | 8 |
| KEY PERSONNEL | 7 | 3 | 21 | 7 | 1 | 7 | 7 | 4 | 28 | 7 | 4 | 28 | 7 | 2 | 14 |
| PROJECT UNDERSTANDING & APPROACH | 5 | 5 | 25 | 5 | 3 | 15 | 5 | 3 | 15 | 5 | 5 | 25 | 5 | 3 | 15 |
| PROFICIENCY IN SIMILAR PROJECTS | 5 | 4 | 20 | 5 | 4 | 20 | 5 | 3 | 15 | 5 | 4 | 20 | 5 | 2 | 10 |
| OVERALL IMPRESSION OF FIRM, CAPABILITIES & REFERENCES | 1 | 4 | 4 | 1 | 5 | 5 | 1 | 4 | 4 | 1 | 4 | 4 | 1 | 4 | 4 |
| M/W/VBE | 1 | | | 1 | | | 1 | | | 1 | | | 1 | | |
| TOTALS | | | 80 | | | 51 | | | 70 | | | 85 | | | 51 |

| |
|----|
| 38 |
| 98 |
| 95 |
| 85 |
| 21 |
| |

CITY OF NORTH PORT

EVALUATION SCORES TABULATION FOR RFP NO. 2022-28

PROFESSIONAL ARCHITECTURAL & ENGINEERING SERVICES FOR PUBLIC SERVICES FACILITY PHASE II



1/20/23 (9/19/22 below is an

error)

DEPT: PUBLIC WORKS

DATED: 9/19/2022

| SUMMARY | FRIEDMAN | | LAMA | | SPEAKE | | WISNER | | WOODS | | Scores alone | |
|---------------------------|----------|------|-------|------|--------|------|--------|------|-------|------|--------------|------|
| | Score | Rank | Score | Rank | Score | Rank | Score | Rank | Score | Rank | Total Score | Rank |
| AJAX BUILDING COMPANY | 94 | 1 | 62 | 2 | 95 | 1 | 95 | 1 | 76 | 1 | 422 | 1 |
| HALFACRE CONSTRUCTION | 89 | 3 | 55 | 3 | 66 | 4 | 70 | 4 | 65 | 3 | 345 | 3 |
| WHARTON-SMITH | 92 | 2 | 71 | 1 | 90 | 2 | 86 | 2 | 75 | 2 | 414 | 2 |
| WILLIS SMITH CONSTRUCTION | 80 | 4 | 51 | 4 | 70 | 3 | 85 | 3 | 51 | 4 | 337 | 4 |

Member Rankings (Final)

TOTAL OF SUMMARY

| | Sum of Member Ranks | Final Award Order * |
|---------------------------|---------------------|---------------------|
| AJAX BUILDING COMPANY | 6 | 1 |
| HALFACRE CONSTRUCTION | 17 | 3 |
| WHARTON-SMITH | 9 | 2 |
| WILLIS SMITH CONSTRUCTION | 18 | 4 |

* The lower the rank number, the higher the final award order

Anthony Friedman
 ANTHONY FRIEDMAN
Frank Lama
 FRANK LAMA
Chuck Speake
 CHUCK SPEAKE
Tricia Wisner
 TRICIA WISNER
Garrett Woods
 GARRETT WOODS