



# CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please indicate:  Visa Purchase  Purchase Order

Single Purchase (For current FY)  Blanket Purchase (Ongoing purchases for current FY)  Change Order  Amendment

DEPARTMENT/DIVISION: Utilities/Field Ops NAME OF REQUESTOR: Nicole Brown  
If Applicable: COMMISSION MEETING DATE: 4/11/23 AGENDA ITEM NUMBER: 23-0577

*Section 2-407 of the City of North Port Procurement Code states a Sole/Single source purchase is defined as a non-competitive purchase of supplies, equipment and contractual services that is either: the only item that will produce the desired results; or is available from only one source of supply who possesses the unique and singularly available capability to meet the requirement of the solicitation (such as technical qualifications, ability to deliver at a particular time, or services from a public utility). Sole Source services must be available only from vendors (firms or individuals) who are uniquely qualified to perform such services. All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.*

**A. Please describe all products and/or services to be procured under this exemption:**

(If additional space is needed, please attach a separate memo)

Pumps, panels and associated components for lift stations #23, #55, #62, # 83, and #87.

To be installed in association with th rehab of these stations.

**B. Briefly explain why it is in the best interest of the City to exempt this procurement from competition:**

(If additional space is needed, please attached separate memo)

Utilities has standardized it's lift station infrastructure with over 3/4 of the City's 113 station equipped with Flygt pumps, control panels and associated equipment. Xylem Water Solutions USA, Inc. is the only authorized distributor of Flygt products, services, and warranty work in the State of Florida.

**C. What steps were taken to verify that these goods and/or services are not available elsewhere?**

Other brands/manufacturers were examined (please list name and phone numbers, and explain why they are not suitable for use by the City – attach additional pages as necessary, **do not leave blank**):

Xylem Water Solutions USA, Inc. is the only authorized vendor for FLYGT Products and is the only authorized service, repair, and warranty organization in the State of Florida. To change to a different manufacturer would require additional expense to re-pipe and/or reconfigure existing infrastructure to accommodate alternate brand.



## CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Other vendors were contacted (please list names and phone numbers, and explain why those contacted would not meet the needs of the City – attach additional pages as necessary, **do not leave blank**):

N/A

D. Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statements:

Patent, copyright or unique design restrictions (**Sole Source**) \*Attach verification from Manufacturer\*

Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination (**Sole Source**) \*Must attach verification from Manufacturer\*

Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function (**Sole Source**) \* Must attach verification from Manufacturer\*

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the “sole or single source” restriction (**Single Source**) \* Must attach verification from Manufacturer\*

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is **available** from only one source. Testing must be performed as often as practical (**Single Source**) \* Must attach verification from Manufacturer\*

Purchases for a brand product are to be made from one selected **supplier**, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City’s needs (**Single Source**). \*Must attach backup/supporting documentation to this form.

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative (**Single Source**) \* Must attach verification from Manufacturer\*



# CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. **(Standardization)** \*Must attach justification to this form. For brand-specific items, quotes should still be obtained\* **Documents on file show that pumps/parts Standardized since 2014**

Other: None or some of the above apply. \*Detailed explanation and justification for this sole/single source request must be provided below. Attach additional pages as necessary\*

## E. Vendor Information

Vendor Name: Xylem Water Solutions USA Inc Vendor Number: 5548  
 Address: 5771 Country Lakes Dr, FT Myers, FL 33905  
 Contact: Ray Kahler Phone: 239-693--5226 Email: ray.kahler@xylem.com

### Vendor Tracking:

Check if Vendor Documents Current

YTD Dept Exp. (Inclusive): \$ 392,282.92

### To be completed by Purchasing:

YTD City Wide Exp. (Inclusive): \$ 392,282.92

## Standardization

(For Purchasing Division)

Verified By: B. Moen Date Posted: \_\_\_\_\_

Sole/Single Source Number: SS23-76 Eff. Date: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

## PURCHASE DETAILS



# CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please provide the amount of the purchase for this product or service: \$ 370,133.00

Account # 420-6062-535.63-00 Project # U23LSR Subtotal \$ 370,133.00  
 Account # \_\_\_\_\_ Project # \_\_\_\_\_ Subtotal \$ \_\_\_\_\_  
 Account # \_\_\_\_\_ Project # \_\_\_\_\_ Subtotal \$ \_\_\_\_\_  
 Account # \_\_\_\_\_ Project # \_\_\_\_\_ Subtotal \$ \_\_\_\_\_

| Line Item No.              | Description                        | Unit of Measure | Quantity | Unit Price   | Extended Price      |
|----------------------------|------------------------------------|-----------------|----------|--------------|---------------------|
| 1                          | LS# 23 pumps, panel and components | ea              | 1        | \$54,236.00  | \$54,236.00         |
| 2                          | LS# 55 pumps, panel and components | ea              | 1        | \$55,572.00  | \$55,572.00         |
| 3                          | LS# 62 pumps, panel and components | ea              | 1        | \$65,549.00  | \$65,549.00         |
| 4                          | LS# 83 pumps, panel and components | ea              | 1        | \$69,651.00  | \$69,651.00         |
| 5                          | LS# 87 pumps, panel and components | ea              | 1        | \$125,125.00 | \$125,125.00        |
|                            |                                    |                 |          |              |                     |
|                            |                                    |                 |          |              |                     |
| Shipping (FOB Destination) |                                    |                 |          |              |                     |
| <b>Total</b>               |                                    |                 |          |              | <b>\$370,133.00</b> |

**\*Attach Additional Pages if Necessary\***

**I approve the Sole/Single Source/Standardization procurement(s) as requested herein:**

Requesting Department Director: Nancy Gallinaro Digitally signed by Nancy Gallinaro  
Date: 2023.03.08 08:16:38 -05'00' Date: \_\_\_\_\_

Budget Administrator: Lisa Herrmann Digitally signed by Lisa Herrmann  
Date: 2023.03.22 09:09:53 -04'00' Date: \_\_\_\_\_

Purchasing: Alla V. Skipper Digitally signed by Alla V. Skipper  
Date: 2023.03.22 10:54:14 -04'00' Date: \_\_\_\_\_

Finance Director (If applicable): Kimberly Williams Digitally signed by Kimberly Williams  
Date: 2023.03.22 16:54:30 -04'00' Date: \_\_\_\_\_

Assistant City Manager (If applicable): Jean Jackson Date: 2023.03.23  
09:16:13 -04'00' Date: \_\_\_\_\_

City Manager (If applicable): \_\_\_\_\_ Date: \_\_\_\_\_

**Print Form** **Clear All Fields**



**Frank Jones**  
**Southeast Regional Manager**

**Xylem Inc / FLYGT Products**  
445 Harvest Time Drive  
Sanford, FL 32771  
Tel 407-880-2900  
Fax 407-880-2962

November 22, 2022  
FY 2022-2023

To: City of Northport Utilities, Florida

From: Frank Jones

Subject: FLYGT PRODUCTS – SALES & SERVICE

Please be advised that Xylem Water Solutions USA, Inc. is the only authorized vendor for FLYGT Products and is the only authorized service, repair, and warranty organization in the State of Florida; ( East of the Apalachicola River). Our staff is properly trained to provide you with original equipment spare parts and repair & warranty service.

Xylem Water Solutions USA, Inc. (formerly ITT Water & Wastewater) is the sole sales point for Florida from one of our facilities in Sanford, West Palm (Jupiter), or Ft. Myers.

FLYGT products are manufactured in our facility in Southern Sweden and distributed by our direct offices in Florida listed above

Thank you for your interest in FLYGT Products. Please feel free to contact me if you have any questions regarding distribution or any other matters

Sincerely,

A handwritten signature in blue ink that reads "Frank Jones". The signature is fluid and cursive, written over a white background.

Frank Jones  
Xylem Water Solutions USA, Inc.



**Xylem Water Solutions USA, Inc.**  
 5771 Country Lakes Drive Fort Myers, Florida, 33905  
 Phone: 239-693-5226 Fax: 239-693-1485

To: City of NorthPort

Date: August 18<sup>th</sup>, 2022

Subject: LS #23 Bolander - DPO Rehab  
 NorthPort

Quote Number: 2022-FTM-0495\_A1\_V1(RK)

We are pleased to offer the following equipment:

- (2) 4" Np3127.070-0052 11Hp/230V/3Ph./60Hz FLYGT Pumps with 248SH Hard Iron Impellers.  
 50' of Motor Cable. Disable FLS
- (2) 30' X 1/4" - 316SS Lifting Chain.
- (2) 4"X4" Discharge Connection
- (16) 3/4" X 8 1/2" Threaded Rod 316SS with adhesive anchoring system
- (2) 24" X 24" X .25" 304SS Base Plates to fit in 4' diameter wet-well.
- (80) 4ea. 20' X 2" 316SS Guide Rails
- (2) 2" Upper Guide Bar Bracket 316SS
- (1) Cable Holder 316SS
- (1) Start-Up Charge

**NOTE:** WE DO NOT SUPPLY, PIPING, VALVES, GUIDE BARS, PRESSURE GAUGES, DISCONNECTS, JUNCTION BOXES, KELLUMS GRIPS, SURGE PROTECTION EQUIPMENT, SPARE PARTS, LABOR OR ANY OTHER ITEM NOT SPECIFICALLY LISTED ABOVE.

**Price (including freight) : \$54,236.00**

**NOTE: Control Panel, Hatch Cover, and Spare parts not included per City of Northport.**

**Terms & Conditions**

This order is subject to the Standard Terms and Conditions of Sale - Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xylem.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

**Freight Terms:** 3 DAP - Delivered At Place 08 - Jobsite (per IncoTerms 2010)  
 See Freight Payment (Delivery Terms) below.

**Taxes:** State, local and other applicable taxes are not included in this quotation.

**Back Charges:** Buyer shall not make purchases nor shall Buyer incur any labor that would result in a back charge to Seller without prior written consent of an authorized employee of Seller.

**Shortages:** Xylem will not be responsible for apparent shipment shortages or damages incurred in shipment that are not reported within two weeks from delivery to the jobsite. Damages should be noted on the receiving slip and the truck driver advised of the damages. Please contact our office as soon as possible to report damages or shortages so that replacement items can be shipped and the appropriate claims made.

**Terms of Delivery:** Full Freight Allowed



**Validity:** This Quote will expire in thirty (30) days unless extended in writing by Xylem Water Solutions USA, Inc.

**Terms of Payment:** 100% N45 after invoice date. Add 3.5% for Credit Card payments. Xylem's payment shall not be dependent upon Purchaser being paid by any third party unless Owner denies payment due to reasons solely attributable to items related to the equipment being provided by FLYGT.

**Schedule:** Please consult your local FLYGT Branch Office to get fabrication and delivery lead times.

Thank you for the opportunity to provide this quotation. Please contact us if there are any questions.

Sincerely,  
*Raymond C. Kahler IV*

Raymond C. Kahler  
 Sales Representative  
 Phone: 239-322-3259  
 Cell: 239-633-2554  
 Ray.kahler@xylem.com  
 Fax: 239-693-1485

**Customer Acceptance**

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xylem.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

A signed copy of this Quote is acceptable as a binding contract.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

Quote #: 2022-FTM-0495\_A1\_V1(RK)  
 Customer Name: City of NorthPort  
 Job Name: LS #23 Bolander - DPO Rehab  
 Freight: \$2,276.00  
**Total Amount (including freight): \$54,236.00**

Signature: \_\_\_\_\_ Company/Utility: \_\_\_\_\_

Name : \_\_\_\_\_ Address: \_\_\_\_\_  
 (PLEASE PRINT)

Email: \_\_\_\_\_

Date: \_\_\_\_\_ Phone \_\_\_\_\_

PO#: \_\_\_\_\_ Fax: \_\_\_\_\_





**Xylem Water Solutions USA, Inc.**  
 5771 Country Lakes Drive Fort Myers, Florida, 33905  
 Phone: 239-693-5226 Fax: 239-693-1485

To: City of NorthPort

Date: August 18<sup>th</sup>, 2022

Subject: LS #55 Bobcat Village - DPO Rehab  
 NorthPort

Quote Number: 2022-FTM-0496\_A1\_V1(RK)

We are pleased to offer the following equipment:

- (2) 4" Np3127.070-0052 11Hp/230V/3Ph./60Hz FLYGT Pumps with 248SH Hard Iron Impellers.  
 50' of Motor Cable. Disable FLS
- (2) 30' X 1/4" - 316SS Lifting Chain.
- (2) 4"X4" Discharge Connection
- (16) 3/4" X 8 1/2" Threaded Rod 316SS with adhesive anchoring system
- (2) 24" X 24" X .25" 304SS Base Plates to fit in 4' diameter wet-well.
- (100) 4ea. 25' X 2" 316SS Guide Rails
- (2) 2" Upper Guide Bar Bracket 316SS
- (1) Cable Holder 316SS
- (1) Start-Up Charge

**NOTE:** WE DO NOT SUPPLY, PIPING, VALVES, GUIDE BARS, PRESSURE GAUGES, DISCONNECTS, JUNCTION BOXES, KELLUMS GRIPS, SURGE PROTECTION EQUIPMENT, SPARE PARTS, LABOR OR ANY OTHER ITEM NOT SPECIFICALLY LISTED ABOVE.

**Price (including freight) : \$55,572.00**

**NOTE: Control Panel, Hatch Cover, and Spare parts not included per City of Northport.**

**Terms & Conditions**

This order is subject to the Standard Terms and Conditions of Sale - Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xylem.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

**Freight Terms:** 3 DAP - Delivered At Place 08 - Jobsite (per IncoTerms 2010)  
 See Freight Payment (Delivery Terms) below.

**Taxes:** State, local and other applicable taxes are not included in this quotation.

**Back Charges:** Buyer shall not make purchases nor shall Buyer incur any labor that would result in a back charge to Seller without prior written consent of an authorized employee of Seller.

**Shortages:** Xylem will not be responsible for apparent shipment shortages or damages incurred in shipment that are not reported within two weeks from delivery to the jobsite. Damages should be noted on the receiving slip and the truck driver advised of the damages. Please contact our office as soon as possible to report damages or shortages so that replacement items can be shipped and the appropriate claims made.

**Terms of Delivery:** Full Freight Allowed





**Validity:** This Quote will expire in thirty (30) days unless extended in writing by Xylem Water Solutions USA, Inc.

**Terms of Payment:** 100% N45 after invoice date. Add 3.5% for Credit Card payments. Xylem's payment shall not be dependent upon Purchaser being paid by any third party unless Owner denies payment due to reasons solely attributable to items related to the equipment being provided by FLYGT.

**Schedule:** Please consult your local FLYGT Branch Office to get fabrication and delivery lead times.

Thank you for the opportunity to provide this quotation. Please contact us if there are any questions.

Sincerely,  
*Raymond C. Kahler IV*

Raymond C. Kahler  
 Sales Representative  
 Phone: 239-322-3259  
 Cell: 239-633-2554  
 Ray.kahler@xylem.com  
 Fax: 239-693-1485

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A signed copy of this Quote is acceptable as a binding contract.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

Quote #: 2022-FTM-0496\_A1\_V1(RK)  
 Customer Name: City of NorthPort  
 Job Name: LS #55 Bobcat Village - DPO Rehab  
 Freight: \$2,332.00  
**Total Amount (including freight): \$55,572.00**

Signature: \_\_\_\_\_ Company/Utility: \_\_\_\_\_

Name : \_\_\_\_\_ Address: \_\_\_\_\_  
 (PLEASE PRINT)

Email: \_\_\_\_\_

Date: \_\_\_\_\_ Phone \_\_\_\_\_

PO#: \_\_\_\_\_ Fax: \_\_\_\_\_





**Xylem Water Solutions USA, Inc.**  
 5771 Country Lakes Drive Fort Myers, Florida 33905  
 Phone: 239-693-5226 Fax: 239-693-1485

To: City of NorthPort

Date: August 18<sup>th</sup>, 2022

Subject: LS #62 High School - DPO Rehab  
 NorthPort

Quote Number: 2022-FTM-0497\_A1\_V1(RK)

We are pleased to offer the following equipment:

- (2) 4" Np3153.095-0215 15Hp/230V/3Ph./60Hz FLYGT Pumps with 463 Hard Iron Impellers.  
 50' of Motor Cable. Disable FLS
- (2) 30' X 1/4" - 316SS Lifting Chain.
- (2) 4"X4" Discharge Connection
- (16) 3/4" X 8 1/2" Threaded Rod 316SS with adhesive anchoring system
- (2) 24" X 24" X .25" 304SS Base Plates to fit in 4' diameter wet-well.
- (80) 4ea. 20' X 2" 316SS Guide Rails
- (2) 2" Upper Guide Bar Bracket 316SS
- (1) Cable Holder 316SS
- (1) Start-Up Charge

**NOTE:** WE DO NOT SUPPLY, PIPING, VALVES, GUIDE BARS, PRESSURE GAUGES, DISCONNECTS, JUNCTION BOXES, KELLUMS GRIPS, SURGE PROTECTION EQUIPMENT, SPARE PARTS, LABOR OR ANY OTHER ITEM NOT SPECIFICALLY LISTED ABOVE.

**Price (including freight) : \$65,549.00**

**NOTE: Control Panel, Hatch Cover, and Spare parts not included per City of Northport.**

**Terms & Conditions**

This order is subject to the Standard Terms and Conditions of Sale - Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xyleminc.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

**Freight Terms:** 3 DAP - Delivered At Place 08 - Jobsite (per IncoTerms 2010)  
 See Freight Payment (Delivery Terms) below.

**Taxes:** State, local and other applicable taxes are not included in this quotation.

**Back Charges:** Buyer shall not make purchases nor shall Buyer incur any labor that would result in a back charge to Seller without prior written consent of an authorized employee of Seller.

**Shortages:** Xylem will not be responsible for apparent shipment shortages or damages incurred in shipment that are not reported within two weeks from delivery to the jobsite. Damages should be noted on the receiving slip and the truck driver advised of the damages. Please contact our office as soon as possible to report damages or shortages so that replacement items can be shipped and the appropriate claims made.

**Terms of Delivery:** Full Freight Allowed



**Validity:** This Quote will expire in thirty (30) days unless extended in writing by Xylem Water Solutions USA, Inc.

**Terms of Payment:** 100% N45 after invoice date. Add 3.5% for Credit Card payments. Xylem's payment shall not be dependent upon Purchaser being paid by any third party unless Owner denies payment due to reasons solely attributable to items related to the equipment being provided by FLYGT.

**Schedule:** Please consult your local FLYGT Branch Office to get fabrication and delivery lead times.

Thank you for the opportunity to provide this quotation. Please contact us if there are any questions.

Sincerely,  
*Raymond C. Kahler IV*

Raymond C. Kahler  
 Sales Representative  
 Phone: 239-322-3259  
 Cell: 239-633-2554  
 Ray.kahler@xylem.com  
 Fax: 239-693-1485

**Customer Acceptance**

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A signed copy of this Quote is acceptable as a binding contract.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

Quote #: 2022-FTM-0497\_A1\_V1(RK)  
 Customer Name: City of NorthPort  
 Job Name: LS #62 High School - DPO Rehab  
 Freight: \$2,751.00  
**Total Amount (including freight): \$65,549.00**

Signature: \_\_\_\_\_ Company/Utility: \_\_\_\_\_

Name : \_\_\_\_\_ Address: \_\_\_\_\_  
 (PLEASE PRINT)

Email: \_\_\_\_\_

Date: \_\_\_\_\_ Phone \_\_\_\_\_

PO#: \_\_\_\_\_ Fax: \_\_\_\_\_





**Xylem Water Solutions USA, Inc.**  
 5771 Country Lakes Drive Fort Myers, Florida 33905  
 Phone: 239-693-5226 Fax: 239-693-1485

To: City of NorthPort Date: August 18<sup>th</sup>, 2022  
 Subject: LS #83 LaMarque Elementary - DPO Rehab Quote Number: 2022-FTM-0498\_A1\_V1(RK)  
 NorthPort

We are pleased to offer the following equipment:

- (2) 4" Np3153.095-0029 20Hp/230V/3Ph./60Hz FLYGT Pumps with 462 Hard Iron Impellers.  
 50' of Motor Cable. Disable FLS
- (2) 30' X 1/4" - 316SS Lifting Chain.
- (2) 4"X4" Discharge Connection
- (16) 3/4" X 8 1/2" Threaded Rod 316SS with adhesive anchoring system
- (2) 24" X 24" X .25" 304SS Base Plates to fit in 4' diameter wet-well.
- (100) 4ea. 25' X 2" 316SS Guide Rails
- (2) 2" Upper Guide Bar Bracket 316SS
- (1) Cable Holder 316SS
- (1) Start-Up Charge

**NOTE:** WE DO NOT SUPPLY, PIPING, VALVES, GUIDE BARS, PRESSURE GAUGES, DISCONNECTS, JUNCTION BOXES, KELLUMS GRIPS, SURGE PROTECTION EQUIPMENT, SPARE PARTS, LABOR OR ANY OTHER ITEM NOT SPECIFICALLY LISTED ABOVE.

**Price (including freight) : \$69,651.00**

**NOTE: Control Panel, Hatch Cover, and Spare parts not included per City of Northport.**

**Terms & Conditions**

This order is subject to the Standard Terms and Conditions of Sale - Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xyleminc.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

- Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.
- Freight Terms:** 3 DAP - Delivered At Place 08 - Jobsite (per IncoTerms 2010)  
 See Freight Payment (Delivery Terms) below.
- Taxes:** State, local and other applicable taxes are not included in this quotation.
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- Shortages:** Xylem will not be responsible for apparent shipment shortages or damages incurred in shipment that are not reported within two weeks from delivery to the jobsite. Damages should be noted on the receiving slip and the truck driver advised of the damages. Please contact our office as soon as possible to report damages or shortages so that replacement items can be shipped and the appropriate claims made.
- Terms of Delivery:** Full Freight Allowed



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**Schedule:** Please consult your local FLYGT Branch Office to get fabrication and delivery lead times.

Thank you for the opportunity to provide this quotation. Please contact us if there are any questions.

Sincerely,  
*Raymond C. Kahler IV*

Raymond C. Kahler  
 Sales Representative  
 Phone: 239-322-3259  
 Cell: 239-633-2554  
 Ray.kahler@xylem.com  
 Fax: 239-693-1485

**Customer Acceptance**

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xylem.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

A signed copy of this Quote is acceptable as a binding contract.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

Quote #: 2022-FTM-0498\_A1\_V1(RK)  
 Customer Name: City of NorthPort  
 Job Name: LS #83 LaMarque Elementary - DPO Rehab  
 Freight: \$2,923.00  
**Total Amount (including freight): \$69,651.00**

Signature: \_\_\_\_\_ Company/Utility: \_\_\_\_\_

Name : \_\_\_\_\_ Address: \_\_\_\_\_  
 (PLEASE PRINT)

Email: \_\_\_\_\_

Date: \_\_\_\_\_ Phone \_\_\_\_\_

PO#: \_\_\_\_\_ Fax: \_\_\_\_\_





**Xylem Water Solutions USA, Inc.  
Flygt Products**

5771 Country Lakes Dr  
Ft Myers, FL 33905  
Tel (239) 693-5226  
Fax (239) 693-1485

January 18, 2023

Quote # 2023-FTM-0032

INTERNAL USE ONLY  
Beetle

Re: Northport DPO Rehabs - Woodlands Middle School LS #87: Northport

**Equipment**

| Qty                 | Part Number   | Description   | Disc. % | Unit Price   | Extended Price |
|---------------------|---------------|---|---------|--------------|----------------|
| 2                   | 3153.095-0075 | Flygt Model NP-3153.095 3" volute Submersible pump equipped with a 460 Volt / 3 phase / 60 Hz 17 HP 3550 RPM motor, 276 impeller, 1 x 50 Ft. length of SUBCAB 4G10+S(2x0,5) submersible cable, FLS leakage detector, volute is prepared for Flush Valve | 0.00    | \$ 25,893.00 | \$ 51,786.00   |
| <b>FLS DISABLED</b> |               |   |         |              |                |
| 1                   | PANEL         | DUPLEX CONTROL PANEL 11HP 230V 3H NORTHPORT STANDARDS. INCLUDES:DFS/TCU, VEGA CONTROLLER & TRANSMITTER PRICED BY:ECS  | 0.00    | \$ 50,965.00 | \$ 50,965.00   |
| 1                   | 582 88 04     | SENSOR,ENM-10 0.95-1.1 65'  | 61.93   | \$ 225.00    | \$ 225.00      |
| 2                   | 14-49 87 18   | FW3S630B 30'X1/4" LIFT CHAIN+ 316SS   | 0.00    | \$ 999.00    | \$ 1,998.00    |
| 2                   | 540 13 05     | CONNECTION,DISCH 4X4" CI  | 0.00    | \$ 1,301.00  | \$ 2,602.00    |



| Qty                        | Part Number  | Description   | Disc.% | Unit Price  | Extended Price       |
|----------------------------|--------------|---|--------|-------------|----------------------|
| 2                          | 14-49 45 93  | PLATE,BASE<br>24X24X1/4IN 316SS+<br>FOR 4IN ELBOW<br>(1000054691)                         | 0.00   | \$ 980.00   | \$ 1,960.00          |
| 16                         | 14-49 88 60  | PPTR 316SS 3/4"X8 1/2"<br>THREADED ROD  | 0.00   | \$ 63.00    | \$ 1,008.00          |
| 4                          | 14-48 83 05  | ADHESIVE,<br>ANCHORING AC100+<br>10OZ. 1/4  | 0.00   | \$ 111.00   | \$ 444.00            |
| 2                          | 14-48 83 06  | NOZZLE, ADHESIVE<br>1/1   | -7.53  | \$ 10.00    | \$ 20.00             |
| 2                          | 613 68 04    | BRACKET,GUIDE BAR<br>UPPER 2" 316   | 0.00   | \$ 313.00   | \$ 626.00            |
| 80                         | 14-49 01 03  | TS3162 FEET 2"GUIDE<br>RAIL 316SS<br><b>4 EA. 2" X 20'<br/>CONTINUOUS 316SS<br/>RAILS</b> | 0.00   | \$ 68.00    | \$ 5,440.00          |
| 1                          | 14-59 10 22  | HACBHOPBCH CABLE<br>HOLDER 316SS+<br>PBCH 1/2 & 3/16"<br>HOOKS                            | 0.00   | \$ 316.00   | \$ 316.00            |
| 2                          | 14-59 10 20  | HAPCH316<br>HOOK,CABLE 316SS<br>J6M   | 0.00   | \$ 447.00   | \$ 894.00            |
| 1                          | 14-69 00 09A | START UP,FLYGT,NO<br>TAX 1-TP MODELS:<br>3000,7000,8000                                   | 0.00   | \$ 1,575.00 | \$ 1,575.00          |
| <b>Total Project Price</b> |              |   |        |             | <b>\$ 119,859.00</b> |
| <b>Total Discount %</b>    |              |   |        |             | <b>0.30</b>          |
| Freight Charge             |              |   |        |             | \$ 5,266.00          |
| <b>Total Project Price</b> |              |   |        |             | <b>\$ 125,125.00</b> |

**Incoterm: Named Placed:**

Incoterms 2010 clarify responsibility for costs, risks, & tasks associated with the shipment of goods to the named place.

Sincerely,

Ray Kahler



Sales Representative  
Phone: 239/693-5226  
ray.kahler@xylem.com

