



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please indicate: Visa Purchase Purchase Order

Single Purchase (For current FY) Blanket Purchase (Ongoing purchases for current FY) Change Order Amendment

DEPARTMENT/DIVISION: Fire Rescue NAME OF REQUESTOR: Kris Smith
If Applicable: COMMISSION MEETING DATE: 1/23/2024 AGENDA ITEM NUMBER: 24-0034

Section 2-407 of the City of North Port Procurement Code states a Sole/Single source purchase is defined as a non-competitive purchase of supplies, equipment and contractual services that is either: the only item that will produce the desired results; or is available from only one source of supply who possesses the unique and singularly available capability to meet the requirement of the solicitation (such as technical qualifications, ability to deliver at a particular time, or services from a public utility). Sole Source services must be available only from vendors (firms or individuals) who are uniquely qualified to perform such services. All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.

A. Please describe all products and/or services to be procured under this exemption:

(If additional space is needed, please attach a separate memo)

The items listed for procurement are for replacement of all public safety (Fire and Police) portable radios and required accessories as planned in the 10 year replacement plan for CIP P24PSC.

B. Briefly explain why it is in the best interest of the City to exempt this procurement from competition:

(If additional space is needed, please attached separate memo)

Motorola is the Sarasota County supplier for the 800MHz and is the only authorized service provider in Sarasota County.

C. What steps were taken to verify that these goods and/or services are not available elsewhere?

Other brands/manufacturers were examined (please list name and phone numbers, and explain why they are not suitable for use by the City – attach additional pages as necessary, **do not leave blank**):

Motorola is the Sarasota County supplier for the 800MHz and is the only authorized service provider in Sarasota County.



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Other vendors were contacted (please list names and phone numbers, and explain why those contacted would not meet the needs of the City – attach additional pages as necessary, **do not leave blank**):

No

D. Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statements:

Patent, copyright or unique design restrictions (**Sole Source**) *Attach verification from Manufacturer*

Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination (**Sole Source**) *Must attach verification from Manufacturer*

Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function (**Sole Source**) * Must attach verification from Manufacturer*

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the “sole or single source” restriction (**Single Source**) * Must attach verification from Manufacturer*

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is **available** from only one source. Testing must be performed as often as practical (**Single Source**) * Must attach verification from Manufacturer*

Purchases for a brand product are to be made from one selected **supplier**, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City’s needs (**Single Source**). *Must attach backup/supporting documentation to this form.

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative (**Single Source**) * Must attach verification from Manufacturer*



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The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. **(Standardization) *Must attach justification to this form. For brand-specific items, quotes should still be obtained***

Other: None or some of the above apply. ***Detailed explanation and justification for this sole/single source request must be provided below. Attach additional pages as necessary***

E. Vendor Information

Vendor Name: Motorola Solutions Vendor Number: 838
Address: PO Box 404049 Atlanta, GA 30384-4059
Contact: _____ Phone: _____ Email: _____

Vendor Tracking:

Check if Vendor Documents Current

YTD Dept Exp. (Inclusive): \$ 2,480,790.53

To be completed by Purchasing:

YTD City Wide Exp. (Inclusive): \$ 2,669,759.61

(For Purchasing Division)

Verified By: B. Moen Date Posted: Standardization

Sole/Single Source Number: _____ Eff. Date: _____ Exp. Date: _____

PURCHASE DETAILS



CITY OF NORTH PORT PROCUREMENT REQUEST FORM

SOLE/SINGLE SOURCE/STANDARDIZATION



Please provide the amount of the purchase for this product or service: \$ 2,415,455.63

Account # <u>306-2222-522.64-00</u>	Project # <u>F24PSC</u>	Subtotal \$ <u>\$2,096,999.00</u>
Account # <u>151-2222-522.64-00</u>	Project # <u>F21VEH</u>	Subtotal \$ <u>\$35,384.07</u>
Account # <u>151-2222-522.64-00</u>	Project # <u>F22ALS</u>	Subtotal \$ <u>\$47,178.76</u>
Account # <u>306-2222-526.64-00</u>	Project # <u>F24ALS</u>	Subtotal \$ <u>\$235,893.80</u>

Line Item No.	Description	Unit of Measure	Quantity	Unit Price	Extended Price
	See additional page				
Shipping (FOB Destination)					
Total					\$2,415,455.63

Attach Additional Pages if Necessary

I approve the Sole/Single Source/Standardization procurement(s) as requested herein:

Requesting Department Director: Scott Titus Digitally signed by Scott Titus
Date: 2023.12.28 13:30:48 -05'00' Date: _____

Budget Administrator: _____ Date: _____

Purchasing: _____ Date: _____

Finance Director (If applicable): _____ Date: _____

Assistant City Manager (If applicable): N/A Date: _____

City Manager (If applicable): _____ Date: _____

Print Form **Clear All Fields**



NORTH PORT, CITY OF

10/11/2023

10/11/2023

NORTH PORT, CITY OF
4970 CITY HALL BLVD
NORTH PORT, FL 34286

Dear Nicholas Herlohy,

Motorola Solutions is pleased to present NORTH PORT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide NORTH PORT, CITY OF with the best products and services available in the communications industry. Please direct any questions to Karen DiMarco at kdimarco@emciwireless.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Karen DiMarco

Motorola Solutions Manufacturer's Representative

Billing Address:
 NORTH PORT, CITY OF
 4970 CITY HALL BLVD
 NORTH PORT, FL 34286
 US

Shipping Address:
 NORTH PORT, CITY OF
 N PORT FIRE RESCUE DEPT,
 CITY OF
 4980 CITY CTR BLVD
 NORTH PORT, FL 34286
 US

Quote Date:10/11/2023
 Expiration Date:02/02/2024
 Quote Created By:
 Karen DiMarco
 kdimarco@emciwireless.com

End Customer:
 NORTH PORT, CITY OF
 Nicholas Herlohy
 nherlihy@northportfl.gov
 941-253-6275

Contract: 19860 - NASPO 00318
 Payment Terms:30 NET

Line #	Item Number	Description	Qty	Term	List Price	Disc %	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT XN ALL						
1	H55TGU9PW8AN	APX NEXT XN; ALL-BAND MODEL 4.5 PORTABLE	99		\$10,441.00	27.0%	\$7,621.93	\$754,571.07
1a	Q387CB	ADD: MULTICAST VOTING SCAN	99		Included	Included	Included	Included
1b	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS*	99		\$0.00	0.0%	\$0.00	\$0.00
1c	BD00004AA	ADD: CORE BUNDLE XN	99		\$2,996.00	27.0%	\$2,187.08	\$216,520.92
1d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	99		Included	Included	Included	Included
1e	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	99		Included	Included	Included	Included
1f	H637AB	ADD: RADIO CENTRAL PROGRAMMING PROMO CARVE OUT+	99		-\$32.04	0.0%	-\$32.04	-\$3,171.96
1g	QA08852AA	ADD: LEATHER CARRY CASE XN	99		\$114.00	27.0%	\$83.22	\$8,238.78



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Disc %	Sale Price	Ext. Sale Price
1h	QA03399AK	ADD: ENHANCED DATA	99		Included	Included	Included	Included
1i	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	99		Included	Included	Included	Included
1j	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	99		Included	Included	Included	Included
1k	QA00580BA	ADD: TDMA OPERATION	99		Included	Included	Included	Included
1l	BD00015AA	ADD: OPERATIONAL BUNDLE	99		\$207.00	27.0%	\$151.11	\$14,959.89
1m	H842BT	ADD: SINGLE UNIT PACKING	99		\$0.00	0.0%	\$0.00	\$0.00
1n	QA00631AL	ADD: DVRS PSU ACTIVATION	99		Included	Included	Included	Included
1o	QA09001AM	ADD: WIFI CAPABILITY	99		Included	Included	Included	Included
1p	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	99		Included	Included	Included	Included
1q	H636AB	ADD: APX NEXT APPLICATION BUNDLE PROMO+	99		-\$300.00	0.0%	-\$300.00	-\$29,700.00
1r	QA09028AA	ADD: VIQI VC RADIO OPERATION	99		Included	Included	Included	Included
1s	H38DA	ADD: SMARTZONE OPERATION	99		Included	Included	Included	Included
1t	BD00010AA	ADD: SECURITY BUNDLE	99		\$1,023.00	27.0%	\$746.79	\$73,932.21
1u	QA08674AA	ADD: TRIGGER OPTION: APX NEXT XVN500 RSM-NFPA	99		\$0.00	0.0%	\$0.00	\$0.00
1v	QA01843AR	ADD: MANDOWN OPERATION	99		Included	Included	Included	Included
1w	Q361CD	ADD: P25 9600 BAUD TRUNKING	99		Included	Included	Included	Included



Line #	Item Number	Description	Qty	Term	List Price	Disc %	Sale Price	Ext. Sale Price
1x	QA09016AA	ADD: LTE FOR VERIZON LTE SERVICE	99		\$0.00	0.0%	\$0.00	\$0.00
1y	QA09113AA	ADD: BASELINE RELEASE SW	99		\$0.00	0.0%	\$0.00	\$0.00
2	SSV01P01407B	SMARTPROGRAMMING PROMO+	99	1 YEAR	\$75.00	0.0%	\$75.00	\$7,425.00
3	SSV01P01406A	SMARTCONNECT PROMO+	99	1 YEAR	\$75.00	0.0%	\$75.00	\$7,425.00
4	SSV01P01476A	SMARTLOCATE PROMO+	99	1 YEAR	\$75.00	0.0%	\$75.00	\$7,425.00
5	SSV01P01902A	SMARTMAPPING PROMO+	99	1 YEAR	\$75.00	0.0%	\$75.00	\$7,425.00
6	SSV01P01685B	ELIGIBLE FOR PROMO - CC AWARE STARTER+	99	1 YEAR	\$0.00	0.0%	\$0.00	\$0.00
7	LSV01S03446A	APX NEXT DMS ESSENTIAL	99	3 YEARS	\$230.76	0.0%	\$230.76	\$22,845.24
8	LSV01P03092A	RADIOCENTRAL PROGRAMMING PROMO	99	1 YEAR	\$32.04	0.0%	\$32.04	\$3,171.96
9	PMNN4812A	BATTERY PACK, BATT IMPRES 2 LIION UL DIV2 IP68 3400T	99		\$285.00	27.0%	\$208.05	\$20,596.95
10	PMMN4138A	ACCESSORY KIT,ACCESSORY KIT, XVN500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITHOUT KNOB	99		\$775.00	27.0%	\$565.75	\$56,009.25
11	PSV01S02944A	PROVISIONING SUPPORT	1		\$0.00	0.0%	\$0.00	\$0.00
12	PSV01S02940A	SMARTMAPPING ENABLEMENT	1		\$0.00	0.0%	\$0.00	\$0.00
13	PSV00S01424A	APX NEXT PROVISIONING*	1		\$0.00	0.0%	\$0.00	\$0.00



Line #	Item Number	Description	Qty	Term	List Price	Disc %	Sale Price	Ext. Sale Price
14	NNTN9115A	CHARGER, MULTI-UNIT, IMPRES G2, 6-DISP, US/NA/CA/LA PLUG, ACC-CHARGER	9		\$1,420.20	27.0%	\$1,036.75	\$9,330.75
15	PMPN4639B	CHGR VEHICLE IMPRES 2 EXT NA/AU/NZ KIT	51		\$599.00	27.0%	\$437.27	\$22,300.77
16	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	20		\$169.56	27.0%	\$123.78	\$2,475.60
Product Services								
17	LSV00Q00202A	DEVICE PROGRAMMING	99		\$54.00	0.0%	\$54.00	\$5,346.00
Product Services								
18	LSV00Q00202A	DEVICE PROGRAMMING	1		\$1,000.00	0.0%	\$1,000.00	\$1,000.00
APX™ NEXT		APX NEXT MULTI						
19	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE	143		\$8,241.00	27.0%	\$6,015.93	\$860,277.99
19a	BD00001AA	ADD: CORE BUNDLE	143		\$3,106.00	27.0%	\$2,267.38	\$324,235.34
19b	H499KC	ENH: SUBMERSIBLE (DELTA T)	143		Included	Included	Included	Included
19c	H38DA	ADD: SMARTZONE OPERATION	143		Included	Included	Included	Included
19d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	143		Included	Included	Included	Included
19e	QA09028AA	ADD: VIQI VC RADIO OPERATION	143		Included	Included	Included	Included
19f	QA03399AK	ADD: ENHANCED DATA	143		Included	Included	Included	Included
19g	Q387CB	ADD: MULTICAST VOTING SCAN	143		Included	Included	Included	Included
19h	QA00580BA	ADD: TDMA OPERATION	143		Included	Included	Included	Included
19i	QA09001AM	ADD: WIFI CAPABILITY	143		Included	Included	Included	Included



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Disc %	Sale Price	Ext. Sale Price
19j	BD00010AA	ADD: SECURITY BUNDLE	143		\$1,023.00	27.0%	\$746.79	\$106,790.97
19k	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	143		Included	Included	Included	Included
19l	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	143		Included	Included	Included	Included
19m	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	143		Included	Included	Included	Included
19n	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	143		Included	Included	Included	Included
19o	BD00015AA	ADD: OPERATIONAL BUNDLE	143		\$207.00	27.0%	\$151.11	\$21,608.73
19p	QA01843AR	ADD: MANDOWN OPERATION	143		Included	Included	Included	Included
19q	QA00631AL	ADD: DVRS PSU ACTIVATION	143		Included	Included	Included	Included
19r	Q361CD	ADD: P25 9600 BAUD TRUNKING	143		Included	Included	Included	Included
19s	H842BR	ADD: SINGLE UNIT PACKING	143		\$0.00	0.0%	\$0.00	\$0.00
19t	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS*	143		\$0.00	0.0%	\$0.00	\$0.00
19u	H637AB	ADD: RADIO CENTRAL PROGRAMMING PROMO CARVE OUT+	143		-\$32.04	0.0%	-\$32.04	-\$4,581.72
19v	H636AB	ADD: APX NEXT APPLICATION BUNDLE PROMO+	143		-\$300.00	0.0%	-\$300.00	-\$42,900.00
19w	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	143		\$0.00	0.0%	\$0.00	\$0.00
19x	QA00380AA	ALT: HARD LEATHER CARRY CASE STANDARD BATTERY 2.5 INCH BELT LOOP	143		\$75.00	27.0%	\$54.75	\$7,829.25



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Disc %	Sale Price	Ext. Sale Price
19y	QA09113AA	ADD: BASELINE RELEASE SW	143		\$0.00	0.0%	\$0.00	\$0.00
20	NNTN9216A	BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T	143		\$248.05	27.0%	\$181.08	\$25,894.44
21	SSV01P01407B	SMARTPROGRAMMING PROMO+	143	1 YEAR	\$75.00	0.0%	\$75.00	\$10,725.00
22	SSV01P01406A	SMARTCONNECT PROMO+	143	1 YEAR	\$75.00	0.0%	\$75.00	\$10,725.00
23	SSV01P01476A	SMARTLOCATE PROMO+	143	1 YEAR	\$75.00	0.0%	\$75.00	\$10,725.00
24	SSV01P01902A	SMARTMAPPING PROMO+	143	1 YEAR	\$75.00	0.0%	\$75.00	\$10,725.00
25	SSV01P01685B	ELIGIBLE FOR PROMO - CC AWARE STARTER+	143	1 YEAR	\$0.00	0.0%	\$0.00	\$0.00
26	LSV01S03446A	APX NEXT DMS ESSENTIAL	143	3 YEARS	\$230.76	0.0%	\$230.76	\$32,998.68
27	LSV01P03092A	RADIOCENTRAL PROGRAMMING PROMO	143	1 YEAR	\$32.04	0.0%	\$32.04	\$4,581.72
28	PSV00S01424A	APX NEXT PROVISIONING*	1		\$0.00	0.0%	\$0.00	\$0.00
29	PSV03S02465A	APX DMS PROVISIONING PD3*	1		\$0.00	0.0%	\$0.00	\$0.00
30	PSV01S02940A	SMARTMAPPING ENABLEMENT	1		\$0.00	0.0%	\$0.00	\$0.00
31	PSV01S02944A	PROVISIONING SUPPORT	1		\$0.00	0.0%	\$0.00	\$0.00
32	PMMN4136B	XVP830 REMOTE SPEAKER MICROPHONE NO CHANNEL KNOB	143		\$486.00	27.0%	\$354.78	\$50,733.54
Product Services								
33	LSV00Q00202A	DEVICE PROGRAMMING	143		\$54.00	0.0%	\$54.00	\$7,722.00
Product Services								



Line #	Item Number	Description	Qty	Term	List Price	Disc %	Sale Price	Ext. Sale Price
34	LSV00Q00202A	DEVICE PROGRAMMING	1		\$1,000.00	0.0%	\$1,000.00	\$1,000.00
35	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	143		\$169.56	27.0%	\$123.78	\$17,700.54

Grand Total **\$2,664,918.91(USD)**

trade-in and volume incentive: **-\$249,463.28**

final pricing: \$2,415,455.63

PRICING VALID THROUGH FEBRUARY 2, 2024

P.O. BY 02/02/2024

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



APX NEXT RADIO SOLUTIONS

Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

SmartConnect

First responders need to know that they are covered and supported with critical intelligence no matter where the mission takes them. The SmartConnect application keeps users connected and maintains critical LMR features through a broadband connection by extending Land Mobile Radio (LMR) networks for voice and data coverage outside normal LMR service areas. By seamlessly switching between P25 LMR and LTE cellular networks, SmartConnect extends reliable PTT communications as radio users roam onto supported broadband networks. Authentication, status, talkgroups, and encryption are all preserved automatically, without interruptions or resets to ensure that end users continue to have access to the critical features they need in emergency situations.

SmartLocate

The SmartLocate application provides dispatchers with accurate location data over a broadband network, enabling better tracking of field personnel and improved situational awareness. By using the broadband



network and CommandCentral Aware integration, SmartLocate can quickly send GPS coordinate updates and location information from the field to dispatchers to create a more effective operating picture of any situation. This gives dispatchers a greater ability to manage incidents and efficiently dispatch available units with confidence that resources are allocated where necessary. Access to CommandCentral Aware is not included with a SmartLocate subscription.

SmartProgramming

Leveraging DMS and RadioCentral provisioning capabilities, the SmartProgramming application allows APX NEXT radios to be updated anywhere within an agency's local LTE network coverage area. APX NEXT devices no longer need to be tied to a computer via USB cable, limited to WiFi network coverage, or gated by Land Mobile Radio (LMR) bandwidth. SmartProgramming allows the APX NEXT device to take advantage of LTE broadband data speeds to pull programming jobs from RadioCentral devices in minutes.

SmartMapping

The SmartMapping application provides precise and accessible location information for field users on APX NEXT's modernized map interface, improving situational awareness and informing response. Users can see their own location and the location/status of other officers at a glance and immediately tap to communicate with these personnel. SmartMapping streamlines engagement by providing access to the application directly from the APX NEXT radio's home screen to best support users wherever the mission takes them.



Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)



September 27, 2023

Ginny Duyn, CPPB
City of North Port
4970 North Boulevard
North Port, FL 34286

Dear Ms. Duyn:

Motorola Solutions, Inc. is the leader in communications systems for the Government and Public Safety market. The systems we manufacture and maintain include commercially available products, proprietary hardware and software components, which combine to produce premier communication capabilities such as the Sarasota County P25 Radio System.

By nature of the complex proprietary hardware and software components as well as the overall system design, we recommend that Motorola Solutions, Inc. and Motorola Solutions, Inc. Technicians, who are trained on Motorola Solutions, Inc. systems, perform maintenance services on your system. **The only Motorola Solutions, Inc. Authorized Service Center providing maintenance to Government and Public Safety customers in Sarasota County is the Sarasota Motorola Solutions Center (MSC) with an office located at 8240 Vicela Dr, Unit 2, Sarasota, FL 34240.** MSC with a local presence has the capability to comply with the needs of Sarasota County as it pertains to availability to perform the requested maintenance and as needed repairs of equipment performed in the field and at their own repair facility, including contracted response time(s) to emergency and non-emergency service calls, notification of repair delays and to provide contract maintenance and inventory reports. Severity 1 issues are dispatched twenty four (24) hours a day, three hundred sixty five (365) days a year including holidays. The standard Response time is 2 hours or less for Severity 1 events.

In addition, in order to protect your system investment, any factory certified modifications or enhancements to the hardware or software for your system should be provided by Motorola Solutions, Inc. In the event that a required fix requires such involvement, Motorola Solutions, Inc. will provide the necessary solution as part of the maintenance agreement. Furthermore, Motorola Solutions, Inc. provides advanced service solutions that will help maximize the performance of your network and provide optimal efficiency. Our comprehensive suite of services follows a total lifecycle framework which means complete end-to-end coverage of your network.

Motorola Solutions, Inc. services collaborate with you to meet the needs of your organization and your end users. Our long-standing industry partnerships and expertise have helped make us the premier vendor of end-to-end voice and data applications delivery solutions for government and public sector organizations. First-response organizations around the world trust Motorola Solutions, Inc. to deliver technology that's second nature — seamlessly connecting users to real-time information and allowing them to focus on their missions, not the technology. Trust us to securely design, integrate, support, operate and manage your essential communications networks.

We will work with you in a flexible manner that is appropriate to meet your needs and goals — ultimate control always remains with you.

If you have any questions, do not hesitate to contact me directly. We look forward to continuing to provide you with the best-in-class hardware, software and services.

Sincerely,

A handwritten signature in cursive script that reads 'Justin Pounders'.

Justin Pounders
Customer Support Manager
Motorola Solutions, Inc.
(727) 488-6299
Justin.Pounders@motorolasolutions.com