

**SOURCEWELL  
STATE OF MINNESOTA**



Member   Nagel   moved the adoption of the following Resolution:

**RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES**

**1/17/2023**

**Resolution No. 2023\_01**

**WHEREAS**, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

**WHEREAS**, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell’s cooperative purchasing and contracting program; and

**WHEREAS**, the Chief Procurement Officer recommends approval of categories detailed above.

**NOW THEREFORE BE IT RESOLVED** that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member   Thiel   and the following voted in favor: (list names here)

Zylka, Veronen, Nagel, Thiel, Thomas, Barrows, Arts

and the following voted against: (list names here or “NONE”)

None

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:  
  Sara Nagel    
9BEF5D6F88D140B...  
**Clerk to the Board of Directors**

## APPENDIX A

**SOURCEWELL PROCUREMENT DEPARTMENT**  
**BOARD ITEMS - January 2023**

<b>CONSENT AGENDA ITEMS</b>	<b>Requesting Board permission to Solicit the following categories:</b>
	Critical Care and Emergency Medical Services Equipment and Supplies
	<b>Requesting Board permission to Re-Solicit the following categories:</b>
	Sports Lighting with Related Supplies and Services

<b>CONSENT AGENDA ITEMS</b>	<b>NEW CONTRACTS</b>		
	<b>Supplier Name</b>	<b>Contract Number</b>	<b>Solicitation Title</b>
	Trail King Industries	092922-TKI	"Trailers with Related Equipment, Accessories and Services"
	Etnyre International	092922-ETN	"Trailers with Related Equipment, Accessories and Services"
	JHB Group, Inc.	092922-JHB	"Trailers with Related Equipment, Accessories and Services"
	Pitts Enterprises, Inc.	092922-PTT	"Trailers with Related Equipment, Accessories and Services"
	American Cargo Group Trailers, LLC	092922-AGO	"Trailers with Related Equipment, Accessories and Services"
	MAC Trailer Enterprises, Inc.	092922-MCT	"Trailers with Related Equipment, Accessories and Services"
	Certified Stainless dba West-Mark	092922-CER	"Trailers with Related Equipment, Accessories and Services"
	Felling Trailers, Inc.	092922-FTS	"Trailers with Related Equipment, Accessories and Services"
	Globe Trailer Manufacturing, Inc.	092922-GLB	"Trailers with Related Equipment, Accessories and Services"
	Talbert Manufacturing, Inc.	092922-TBT	"Trailers with Related Equipment, Accessories and Services"
	Monroe Towmaster, LLC	092922-MNR	"Trailers with Related Equipment, Accessories and Services"
			"Pre-Engineered Buildings with Related Materials and Services"
	BlueScope Construction, Inc.	110822-BSC	"Pre-Engineered Buildings with Related Materials and Services"
	Clearspan Fabric Structures International	110822-CSS	"Pre-Engineered Buildings with Related Materials and Services"
	<b>CONTRACT EXTENSIONS</b>		
	<b>Supplier Name</b>	<b>Contract Number</b>	<b>Solicitation Title</b>
	Felling Trailers	121918-FTS	"Trailers with Related Equipment, Accessories and Services"
	Trail King Industries	121918-TKI	"Trailers with Related Equipment, Accessories and Services"
			"Heavy Construction Equipment with Related Accessories, Attachments and Supplies"
	John Deere Construction	032119-JDC	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
	Gradall Industries	040319-GRD	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
	JCB, Inc.	040319-JCB	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
	Kubota Tractor Corporation	040319-KBA	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
	<b>NEW IDIQ CONTRACTS</b>		
	<b>IDIQ Contract Extensions</b>		
	<b>Company Name</b>	<b>Contract Number</b>	
Lanzo Construction Co., Florida	FL-R10-CC02-111821-LCC		
Lanzo Construction Co., Florida	FL-R10-PAC02-111821-LCC		
Mechanical Services of Central Florida, Inc.	FL-R1-HVAC03-111821-MSF		
Nichols Contracting, Inc.	FL-R5-E02-111821-NIC		
Ovation Construction Company	FL-R6-GC08-111821-OCC		
Place Services, Inc.	FL-R1-GC03-111821-PLA		
Place Services, Inc.	FL-R3-GC03-111821-PLA		
Place Services, Inc.	FL-R5-GC03-111821-PLA		
Place Services, Inc.	FL-R7-GC06-111821-PLA		
Salomon Construction & Roofing	FL-R9-RW02-111821-SCR		
Shiff Construction & Development, Inc.	FL-R10-GC02-111821-SCD		
Team Contracting, Inc.	FL-R10-GC03-111821-TCI		
Millers Plumbing & Mechanical, Inc.	FL-R3-HVAC01-111821-MPM		
Nichols Contracting, Inc.	FL-R4-GC06-111821-NIC		

## APPENDIX A Continued

Shiff Construction & Development, Inc.	FL-R7-GC03-111821-SCD	
RAM Construction & Development	FL-R3-GC07-111821-RAM	
Shiff Construction & Development, Inc.	FL-R6-GC03-111821-SCD	
Mechanical Services of Central Florida, Inc.	FL-R6-HVAC03-111821-MSF	
Place Services, Inc.	FL-R9-GC06-111821-PLA	
Place Services, Inc.	FL-R10-GC08-111821-PLA	
Mechanical Services of Central Florida, Inc.	FL-R4-HVAC03-111821-MSF	
RAM Construction & Development	FL-R2-GC07-111821-RAM	
Nichols Contracting, Inc.	FL-R7-GC07-111821-NIC	
Nichols Contracting, Inc.	FL-R10-E02-111821-NIC	
Place Services, Inc.	FL-R4-GC03-111821-PLA	
Mechanical Services of Central Florida, Inc.	FL-R3-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R9-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R5-HVAC03-111821-MSF	
Nichols Contracting, Inc.	FL-R1-GC05-111821-NIC	
Nichols Contracting, Inc.	FL-R1-E01-111821-NIC	
Nichols Contracting, Inc.	FL-R4-E02-111821-NIC	
Nichols Contracting, Inc.	FL-R9-E02-111821-NIC	
Nichols Contracting, Inc.	FL-R10-GC09-111821-NIC	
Place Services, Inc.	FL-R6-GC06-111821-PLA	
Place Services, Inc.	FL-R8-GC09-111821-PLA	
Shiff Construction & Development, Inc.	FL-R9-GC01-111821-SCD	
Solares Electrical Services, Inc.	FL-R10-E03-111821-SES	
Johnson-Laux Construction, LLC	FL-R5-GC07-111821-JLC	
Johnson-Laux Construction, LLC	FL-R10-GC11-111821-JLC	
RAM Construction & Development	FL-R1-GC08-111821-RAM	
Salomon Construction & Roofing	FL-R10-RW02-111821-SCR	
Nichols Contracting, Inc.	FL-R5-GC06-111821-NIC	
Nichols Contracting, Inc.	FL-R8-GC10-111821-NIC	
Shiff Construction & Development, Inc.	FL-R8-GC04-111821-SCD	
Mechanical Services of Central Florida, Inc.	FL-R7-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R8-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R10-HVAC03-111821-MSF	
Mechanical Services of Central Florida, Inc.	FL-R2-HVAC03-111821-MSF	
Millers Plumbing & Mechanical, Inc.	FL-R2-HVAC01-111821-MPM	
Nichols Contracting, Inc.	FL-R7-E02-111821-NIC	
Nichols Contracting, Inc.	FL-R8-E02-111821-NIC	
Place Services, Inc.	FL-R2-GC03-111821-PLA	
Millers Plumbing & Mechanical, Inc.	FL-R1-HVAC01-111821-MPM	
Millers Plumbing & Mechanical, Inc.	FL-R4-HVAC01-111821-MPM	
Millers Plumbing & Mechanical, Inc.	FL-R5-HVAC01-111821-MPM	
Nichols Contracting, Inc.	FL-R6-E02-111821-NIC	
McKenzie Contracting, LLC	FL-R8-CC03-111821-MCL	
Advanced Roofing, Inc.	FL-R10-RW01-111821-ADR	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R2-GC02-111821-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R7-GC02-111821-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R8-GC03-111821-FHP	
Advanced Roofing, Inc.	FL-R1-GC07-111821-ADR	
Jewel of the South	FL-R10-GC06-111821-JOS	
JOC Construction	FL-R5-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R5-GC05-111821-ADR	
Advanced Roofing, Inc.	FL-R6-GC04-111821-ADR	
David Mancini & Sons, Inc.	FL-R9-CC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R10-GC04-111821-DMS	
David Mancini & Sons, Inc.	FL-R10-PAC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R10-CC01-111821-DMS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R3-GC02-111821-FHP	
Advanced Roofing, Inc.	FL-R3-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R4-GC05-111821-ADR	
Advanced Roofing, Inc.	FL-R5-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R7-E01-111821-ADR	
HCR Construction, Inc.	FL-R3-GC08-111821-HCR	
Integrated Fire & Security Solutions, Inc.	FL-R7-E03-111821-IFS	
Integrated Fire & Security Solutions, Inc.	FL-R9-E03-111821-IFS	
David Mancini & Sons, Inc.	FL-R6-PAC01-111821-DMS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R1-GC02-111821-FHP	

## APPENDIX A Continued

Hall Mechanical and Air Conditioning LLC	FL-R6-HVAC01-111821-HMA	
Amici Engineering Contractors	FL-R7-CC03-111821-AME	
Amici Engineering Contractors	FL-R10-GC10-111821-AME	
Hall Mechanical and Air Conditioning LLC	FL-R7-HVAC01-111821-HMA	
Johnson-Laux Construction, LLC	FL-R4-GC07-111821-JLC	
Advanced Roofing, Inc.	FL-R5-HVAC02-111821-ADR	
Advanced Roofing, Inc.	FL-R10-HVAC02-111821-ADR	
JOC Construction	FL-R3-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R4-RW01-111821-ADR	
Amici Engineering Contractors	FL-R7-GC08-111821-AME	
Hall Mechanical and Air Conditioning, LLC	FL-R10-HVAC01-111821-HMA	
Amici Engineering Contractors	FL-R3-CC03-111821-AME	
Amici Engineering Contractors	FL-R4-CC01-111821-AME	
Amici Engineering Contractors	FL-R5-CC03-111821-AME	
David Mancini & Sons, Inc.	FL-R4-CC02-111821-DMS	
Advanced Roofing, Inc.	FL-R7-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R5-CC01-111821-DMS	
Jewel of the South	FL-R5-GC01-111821-JOS	
Jewel of the South	FL-R9-GC02-111821-JOS	
Centennial Contractors Enterprises, Inc.	FL-R9-GC08-111821-CCE	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R4-GC02-111821-FHP	
JOC Construction	FL-R4-GC04-111821-LRI	
David Mancini & Sons, Inc.	FL-R3-PAC02-111821-DMS	
HCR Construction, Inc.	FL-R4-GC09-111821-HCR	
JOC Construction	FL-R6-GC05-111821-LRI	
JOC Construction	FL-R9-GC07-111821-LRI	
Advanced Roofing, Inc.	FL-R1-E02-111821-ADR	
David Mancini & Sons, Inc.	FL-R1-CC01-111821-DMS	
Integrated Fire & Security Solutions Inc	FL-R6-E03-111821-IFS	
David Mancini & Sons, Inc.	FL-R8-GC05-111821-DMS	
Harbour Construction, Inc.	FL-R8-GC01-111821-HBC	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R5-GC02-111821-FHP	
Integrated Fire & Security Solutions, Inc.	FL-R8-E03-111821-IFS	
Jewel of the South	FL-R3-GC01-111821-JOS	
JOC Construction	FL-R1-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R6-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R8-HVAC02-111821-ADR	
Advanced Roofing, Inc.	FL-R1-RW01-111821-ADR	
Amici Engineering Contractors	FL-R8-PAC04-111821-AME	
David Mancini & Sons, Inc.	FL-R4-PAC03-111821-DMS	
David Mancini & Sons, Inc.	FL-R7-PAC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R9-GC04-111821-DMS	
David Mancini & Sons, Inc.	FL-R9-PAC01-111821-DMS	
Jewel of the South	FL-R4-GC01-111821-JOS	
Jewel of the South	FL-R7-GC01-111821-JOS	
Advanced Roofing, Inc.	FL-R8-E01-111821-ADR	
Amici Engineering Contractors	FL-R1-CC03-111821-AME	
Amici Engineering Contractors	FL-R4-PAC01-111821-AME	
JOC Construction	FL-R7-GC05-111821-LRI	
Advanced Roofing, Inc.	FL-R4-HVAC02-111821-ADR	
Centennial Contractors Enterprises, Inc.	FL-R6-GC07-111821-CCE	
Johnson-Laux Construction, LLC	FL-R2-GC06-111821-JLC	
Amici Engineering Contractors	FL-R9-PAC03-111821-AME	
Amici Engineering Contractors	FL-R9-CC03-111821-AME	
Amici Engineering Contractors	FL-R10-PAC04-111821-AME	
David Mancini & Sons, Inc.	FL-R6-CC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R7-CC01-111821-DMS	
Advanced Roofing, Inc.	FL-R9-GC05-111821-ADR	
Advanced Roofing, Inc.	FL-R9-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R10-GC05-111821-ADR	
Centennial Contractors Enterprises, Inc.	FL-R8-GC07-111821-CCE	
Centennial Contractors Enterprises, Inc.	FL-R10-GC12-111821-CCE	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R10-GC07-111821-FHP	
Integrated Fire & Security Solutions, Inc.	FL-R2-E02-111821-IFS	
Amici Engineering Contractors	FL-R6-PAC03-111821-AME	
Amici Engineering Contractors	FL-R7-PAC03-111821-AME	

## APPENDIX A Continued

Amici Engineering Contractors	FL-R10-CC04-111821-AME	
Advanced Roofing, Inc.	FL-R2-HVAC02-111821-ADR	
David Mancini & Sons, Inc.	FL-R1-PAC02-111821-DMS	
Advanced Roofing, Inc.	FL-R7-GC04-111821-ADR	
Advanced Roofing, Inc.	FL-R9-HVAC02-111821-ADR	
Advanced Roofing, Inc.	FL-R8-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R10-E01-111821-ADR	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R6-GC02-111821-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R9-GC03-111821-FHP	
Jewel of the South	FL-R2-GC01-111821-JOS	
Jewel of the South	FL-R6-GC01-111821-JOS	
Jewel of the South	FL-R8-GC02-111821-JOS	
Advanced Roofing, Inc.	FL-R7-HVAC02-111821-ADR	
JOC Construction	FL-R8-GC08-111821-LRI	
Amici Engineering Contractors	FL-R2-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R2-GC05-111821-ADR	
Harbour Construction, Inc.	FL-R10-GC01-111821-HBC	
HCR Construction, Inc.	FL-R2-GC08-111821-HCR	
Jewel of the South	FL-R1-GC01-111821-JOS	
JOC Construction	FL-R2-GC04-111821-LRI	
Amici Engineering Contractors	FL-R3-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R2-RW01-111821-ADR	
Advanced Roofing, Inc.	FL-R3-HVAC02-111821-ADR	
Amici Engineering Contractors	FL-R5-PAC03-111821-AME	
Amici Engineering Contractors	FL-R6-CC03-111821-AME	
Amici Engineering Contractors	FL-R8-CC04-111821-AME	
Hall Mechanical and Air Conditioning LLC	FL-R8-HVAC01-111821-HMA	
Hall Mechanical and Air Conditioning LLC	FL-R9-HVAC01-111821-HMA	
Advanced Roofing, Inc.	FL-R3-GC05-111821-ADR	
Advanced Roofing, Inc.	FL-R3-E01-111821-ADR	
Johnson-Laux Construction, LLC	FL-R1-GC06-111821-JLC	
Amici Engineering Contractors	FL-R2-CC03-111821-AME	
David Mancini & Sons, Inc.	FL-R2-PAC03-111821-DMS	
Advanced Roofing, Inc.	FL-R5-E01-111821-ADR	
Advanced Roofing, Inc.	FL-R1-HVAC02-111821-ADR	
Johnson-Laux Construction, LLC	FL-R3-GC06-111821-JLC	
Advanced Roofing, Inc.	FL-R4-E01-111821-ADR	
Advanced Roofing, Inc.	FL-R6-HVAC02-111821-ADR	
Advanced Roofing, Inc.	FL-R8-GC06-111821-ADR	
David Mancini & Sons, Inc.	FL-R2-CC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R3-CC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R4-GC08-111821-DMS	
David Mancini & Sons, Inc.	FL-R5-GC08-111821-DMS	
David Mancini & Sons, Inc.	FL-R5-PAC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R8-PAC01-111821-DMS	
David Mancini & Sons, Inc.	FL-R8-CC01-111821-DMS	
Advanced Roofing, Inc.	FL-R2-E01-111821-ADR	
Advanced Roofing, Inc.	FL-R6-E01-111821-ADR	
Advanced Roofing, Inc.	FL-R9-E01-111821-ADR	

**SOURCEWELL  
STATE OF MINNESOTA**



Member Kircher moved the adoption of the following Resolution:

**RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES**

**7/18/2023**

**Resolution No. 2023\_16**

**WHEREAS**, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

**WHEREAS**, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and

**WHEREAS**, the Chief Procurement Officer recommends approval of categories detailed above.

**NOW THEREFORE BE IT RESOLVED** that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Barrows and the following voted in favor: (list names here)

Zylka, Nagel, Thiel, Barrows, Arts, Kircher, Kicker

and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:  
Linda Arts  
DEF5785E1EAD4CF...  
**Clerk to the Board of Directors**

## APPENDIX A

**SOURCEWELL PROCUREMENT DEPARTMENT**  
**BOARD ITEMS - July 2023**

<b>CONSENT AGENDA ITEMS</b>	<b>Requesting Board permission to Solicit the following categories:</b>		
	Dental Equipment, Supplies, and Related Solutions		
<b>CONSENT AGENDA ITEMS</b>	<b>Requesting Board permission to Re-Solicit the following categories:</b>		
	Public Safety Video Surveillance Solutions with Related Equipment, Software, and Accessories		
<b>CONSENT AGENDA ITEMS</b>	<b>NEW CONTRACTS</b>		
	<b>Supplier Name</b>	<b>Contract Number</b>	<b>Solicitation Title</b>
	Cooper Lighting	041123-CPL	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	Hellas Construcion	041123-HLC	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	Musco Sports Lighting	041123-MSL	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	Schreder Lighting	041123-SRD	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	Techline Sports Lighting	041123-TCE	"Sports Lighting Solutions with Related Technology, Equipment and Services"
	FERNO Washington	041823-FNO	"Critical Care and EMS Equipment"
	McKesson Medial-Surgical Government Solutions	041823-MML	"Critical Care and EMS Equipment"
	School Health Corporation	041823-SHC	"Critical Care and EMS Equipment"
	Stryker Canada	041823-STK	"Critical Care and EMS Equipment"
	Stryker Sales	041823-STY	"Critical Care and EMS Equipment"
	ZOLL Medical Corporation	041823-ZLL	"Critical Care and EMS Equipment"
<b>CONTRACT EXTENSIONS</b>			
<b>Supplier Name</b>	<b>Contract Number</b>	<b>Solicitation Title</b>	
Shaw Industries	080819-SII	"Flooring Materials with Related Supplies and Services"	
<b>NEW IDIQ CONTRACTS</b>			
<b>Company Name</b>	<b>Contract Number</b>	<b>Region - Type of Work</b>	
Vazquez Commercial Contracting	KS-R1-GC-061323-VCC	Region 1 - Western Kansas - General Construction	
The Wilson Group, Inc.	KS-R1-GC-061323-TWG	Region 1 - Western Kansas - General Construction	
BKM Construction, LLC	KS-R1-GC-061323-BKM	Region 1 - Western Kansas - General Construction	
CORE Construction	KS-R1-GC-061323-CCT	Region 1 - Western Kansas - General Construction	
Julius Kaaz Construction Company	KS-R1-GC-061323-JKC	Region 1 - Western Kansas - General Construction	
Haren Companies	KS-R1-GC-061323-HAC	Region 1 - Western Kansas - General Construction	
Henderson Building Solutions, LLC	KS-R1-GC-061323-HBS	Region 1 - Western Kansas - General Construction	
Vazquez Commercial Contracting	KS-R1-HVAC-061323-VCC	Region 1 - Western Kansas - Mechanical/HVAC	
Vazquez Commercial Contracting	KS-R1-E-061323-VCC	Region 1 - Western Kansas - Electrical	
BKM Construction, LLC	KS-R1-PAC-061323-BKM	Region 1 - Western Kansas - Pavement/Asphalt/Concrete	
Julius Kaaz Construction Company	KS-R1-PAC-061323-JKC	Region 1 - Western Kansas - Pavement/Asphalt/Concrete	
Vazquez Commercial Contracting	KS-R2-GC-061323-VCC	Region 2 - Eastern Kansas - General Construction	
The Wilson Group, Inc.	KS-R2-GC-061323-TWG	Region 2 - Eastern Kansas - General Construction	
MTS Contracting, Inc.	KS-R2-GC-061323-MTS	Region 2 - Eastern Kansas - General Construction	
BKM Construction, LLC	KS-R2-GC-061323-BKM	Region 2 - Eastern Kansas - General Construction	
CORE Construction	KS-R2-GC-061323-CCT	Region 2 - Eastern Kansas - General Construction	
Julius Kaaz Construction Company	KS-R2-GC-061323-JKC	Region 2 - Eastern Kansas - General Construction	
Haren Companies	KS-R2-GC-061323-HAC	Region 2 - Eastern Kansas - General Construction	
Henderson Building Solutions, LLC	KS-R2-GC-061323-HBS	Region 2 - Eastern Kansas - General Construction	
Vazquez Commercial Contracting	KS-R2-HVAC-061323-VCC	Region 2 - Eastern Kansas - Mechanical/HVAC	
Vazquez Commercial Contracting	KS-R2-E-061323-VCC	Region 2 - Eastern Kansas - Electrical	
BKM Construction, LLC	KS-R2-PAC-061323-BKM	Region 2 - Eastern Kansas - Pavement/Asphalt/Concrete	
Julius Kaaz Construction Company	KS-R2-PAC-061323-JKC	Region 2 - Eastern Kansas - Pavement/Asphalt/Concrete	
<b>IDIQ Contract Extensions</b>			
<b>Company Name</b>	<b>Contract Number</b>		
None			



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #041823  
Entitled

**Critical Care and EMS Equipment**

The following advertisement was placed February 28, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), March 1, 2023 in Oregon's *Daily Journal of Commerce*, and February 28 and March 7, 2023 in *The Oklahoman*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Critical Care and EMS Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

8064806 Canada, Ltd.	McArthur Medical Sales, Inc.
A&R Tarpaulins, Inc.	McKesson Medical-Surgical Government Solutions, LLC
Aerapy, LLC	MDMaxx, LLC
Allied Medical Instruments, Inc.	Medela Canada, Inc.
Ansell Canada, Inc.	Medela, LLC
Apollo Solutions	Medline Industries, Inc.
AVANUE ENTERPRISES, INC.	NDS Sales
Becton Dickinson Canada, Inc.	NOVA BIOMEDICAL CANADA, LTD
Bowers Medical Supply	PWXPress
Canoe Procurement Group of Canada	QuadMed, Inc.
Cardinal Health	Rubrixxm LLC
Convergence Medical Sciences, Ltd.	Safeguard US Holdco, Inc.
Dealmed Medical Supplies	School Health Corporation

DiaMedical USA Equipment, LLC	Sleep Rx, LLC dba Aura Healthcare
Empire Managed Solutions, LLC	Spectramedx, Inc.
Enel X North America	Stay Plugged In, LLC
Engaged Healthcare Solutions	Stryker Canada, ULC
FELIX TECHNOLOGY, INC.	Stryker Sales, LLC
FERNO WASHINGTON, INC.	Team Life, Inc
Getinge Canada, Ltd.	TONLEY Enterprises, LLC
Henry Schein, Inc.	Total Fire Protection, Inc.
Life-Assist, Inc.	W.S. Darley & Co.
LifeTec, Inc.	ZOLL Medical Corporation
Masimo Americas, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on April 18, 2023 at 4:32:02 pm CT. Proposals were received from the following:

Apollo Solutions  
 Convergence Medical Sciences, Ltd.  
 DiaMedical USA Equipment, LLC  
 FERNO WASHINGTON, INC.  
 Masimo Americas, Inc.  
 McKesson Medical-Surgical Government Solutions, LLC  
 Medela, LLC  
 Medline Industries, Inc.  
 NDS Sales  
 Safeguard US Holdco, Inc.  
 School Health Corporation  
 Spectramedx, Inc.  
 Stryker Canada, ULC  
 Stryker Sales, LLC  
 ZOLL Medical Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, M.S. Procurement Lead Analyst  
 Kim Wudinich, Procurement Analyst  
 Craig West, Procurement Analyst  
 Tom Sharbonno, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

FERNO WASHINGTON, INC. offers a full line of patient handling equipment, monitors, defibrillators, immobilization kits, resuscitation equipment, trauma, and medical life support equipment. Their sales force and 50 distributors will work throughout the United States and Canada to serve Sourcewell participating entities. FERNO offers training on their capital equipment as well as their Cot Care program. They are offering substantial discounts off list price.

McKesson Medical-Surgical Government Solutions, LLC has a long history of providing medical supplies. They can provide a full complement of EMS, critical care products, and supplies such as cardiac monitors and defibrillators, CPR assist devices, patient movement devices, and emergency medical supplies. McKesson's sales teams are ready to serve Sourcewell participating entities in the United States. They are offering Sourcewell participating entities solid pricing rates based on the MCK Government List Price.

School Health Corporation offers a mix of thermometry, diagnostic equipment, AEDs, CPR equipment, immobilization products, patient lifts stretchers, spine boards and emergency medical supplies. Their sales staff will work throughout the United States and Canada to serve Sourcewell participating entities. School Health partners with 1300 manufacturers to supply participating entities. They are offering substantial discounts off list price.

Stryker Canada, ULC provides a full complement of monitor/defibrillators, chest compression devices, powered and loading assist cots. Stryker's sales and service teams are ready to serve Sourcewell participating entities in Canada. They include training for all equipment and offer solid pricing rates based on list pricing.

Stryker Sales, LLC offers a full line of CPR, chest compression devices, AEDs, and transport devices. Their sales staff will work throughout the United States to serve Sourcewell participating entities. Stryker offers training in a multitude of ways for their equipment including Virtual reality. They are offering substantial discounts off list price.

ZOLL Medical Corporation is providing a full range of defibrillators, CPR assist devices, trauma kits, services for the equipment they provide and the emergency medical supplies. ZOLL's expansive sales and service teams both internal and external are ready to serve Sourcewell participating entities in the United States and Canada. They are offering Sourcewell participating entities solid pricing based on the A list pricing.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #041823 to:

FERNO WASHINGTON, INC.	#041823-FNO
McKesson Medical-Surgical Government Solutions, LLC	#041823-MML
School Health Corporation	#041823-SHC
Stryker Canada, ULC	#041823-STK
Stryker Sales, LLC	#041823-STY
ZOLL Medical Corporation	#041823-ZLL

The preceding recommendations were approved on June 2, 2023.

DocuSigned by:

*Greg Grunig*

7DD9CEFD8B3D45B...

Greg Grunig, M.S., Procurement Lead Analyst

DocuSigned by:

*Kim Wudinich*

B2AE514C27DE4FB...

Kim Wudinich, Procurement Analyst

DocuSigned by:

*Craig West*

7F415726858B4BA...

Craig West, Procurement Analyst

DocuSigned by:

*Tom Sharbonno*

D12CB58EF9146E...

Tom Sharbonno, Procurement Analyst

### STATEMENT OF COMPLIANCE

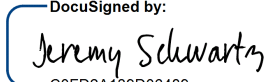
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #041823 for Critical Care and EMS Equipment**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:



C0FB2A139D00489...

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer



# The New York State Contract Reporter

This document printed  
Tuesday, 02/28/2023

*NYS' official source of contracting opportunities  
Bringing business and government together*

## Contracting Opportunity

**Title:** Critical Care and EMS Equipment

**Agency:** Sourcewell

**Division:** Procurement Department

**Contract Number:** 041823

**CR Number:** 2095555

**Contract Term:** 4 years

**Date of Issue:** 02/28/2023

**Due Date/Time:** 04/18/2023 4:30 PM  
Central Time

**County(ies):** All NYS counties

**Classification:** Medical & Laboratory Equipment - *Commodities*

**Opportunity Type:** General

**Entered By:** Jeremy Schwartz

**Description:** Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Critical Care and EMS Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

**Service-Disabled Veteran-Owned Set Aside:** No

**Business entities awarded an identical or substantially similar procurement contract within the past five years:**

None

## Contact Information

**Primary contact:** Sourcewell  
Procurement Department  
Jeremy Schwartz  
Procurement Manager  
202 12th Street NE  
P.O. Box 219  
Staples, MN 56479  
United States  
Ph: 218-894-5488  
rfp@sourcewell-mn.gov

**Submit to contact:** Sourcewell  
Procurement Department  
Jeremy Schwartz  
Procurement Manager  
202 12th Street NE  
P.O. Box 219  
Staples, MN 56479  
United States  
Ph: 218-894-5488  
rfp@sourcewell-mn.gov

## **Bid Results**

Bid Results have not been entered

## Awards

Awards have not been entered



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## EXHIBIT A

### **SOURCEWELL CRITICAL CARE AND EMS EQUIPMENT**

**Proposals due 4:30 pm,  
April 18, 2023**

#### **REQUEST FOR PROPOSALS**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Critical Care and EMS Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Mar. 1, 2023. 2479479

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# LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

## PROOF OF PUBLICATION

Sourcewell  
Sourcewell  
PO BOX 219  
STAPLES MN 56479

STATE OF OKLAHOMA, COUNTY OF OKLAHOMA

The Oklahoman, a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; published and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issues dated on:

02/28/2023, 03/07/2023

and that the fees charged are legal.  
Sworn to and subscribed before on 03/07/2023

Legal Clerk

Notary, State of WI, County of Brown

My commission expires

Publication Cost: \$40.25

Order No: 8494132

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KATHLEEN ALLEN  
Notary Public  
State of Wisconsin

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Critical Care and EMS Equipment** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.  
2/28/23, 3/7/23



Beaufort Gazette  
 Belleville News-Democrat  
 Bellingham Herald  
 Bradenton Herald  
 Centre Daily Times  
 Charlotte Observer  
 Columbus Ledger-Enquirer  
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The Herald - Rock Hill  
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 The News Tribune Tacoma  
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 San Luis Obispo Tribune  
 Tri-City Herald  
 Wichita Eagle

## AFFIDAVIT OF PUBLICATION

Account #	Order Number	Identification	Order PO	Amount	Cols	Depth
34474	387326	Print Legal Ad-IPL01111760 - IPL0111176		\$151.85	1	18 L

Attention: Carol Jackson

SOURCEWELL  
 PO BOX 219  
 STAPLES, MN 56479

**REQUEST FOR PROPOSALS**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Critical Care and EMS Equipment** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.  
 IPL0111176  
 Feb 28 2023

State of South Carolina

County of Richland

I, Tara Pennington, makes oath that the advertisement, was published in The State, a newspaper published in the City of Columbia, State and County aforesaid, in the issue(s) of

1 insertion(s) published on:  
 02/28/23

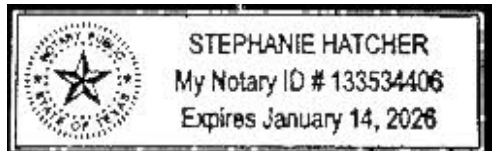
*Tara Pennington*

Tara Pennington

Sworn to and subscribed before me this 2nd day of March in the year of 2023

*Stephanie Hatcher*

Notary Public in and for the state of Texas, residing in Dallas County



*Errors- the liability of the publisher on account of errors in or omissions from any advertisement will in no way exceed the amount of the charge for the space occupied by the item in error, and then only for the first incorrect insertion."*

Extra charge for lost or duplicate affidavits.  
 Legal document please do not destroy!

# In 2nd RCR start Busch cruises to Cup win

Kelly Crandall

RACER magazine | USA TODAY Network

Kyle Busch is off to a big start in his career at Richard Childress Racing with a win Sunday at Auto Club Speedway.

Busch came on strong in the final stage of the Pala Casino 400. The two-time NASCAR Cup Series champion hunted down Ross Chastain with 34 laps to go and took the lead off Turn 2 before both drives dove to pit road for the final round of pit stops.

Busch's No. 8 team kept him in the lead, and he drove away from Chastain in the final stint, cycling back to the top spot with 21 laps to go, driving around Michael McDowell, who was on a different pit strategy.

"Coulda, woulda, shoulda last week, right?" said Busch. "I think it's just phenomenal. I can't thank Richard and Judy (Childress) enough. I can't thank Austin (Dillon) for calling me and getting me talking and getting me this opportunity to come over here to RCR and be a part of



Busch

Chevrolet, and be able to race this Lucas Oil Camaro today and be able to put it up front like that.

"The guys did a great job. Randall (Burnett, crew chief), everybody that has worked so hard during the offseason. We've done a lot of sim stuff. We've done a lot of testing in general, just trying to get up to speed. Man, there is nothing more rewarding than being able to go to Victory Lane.

"I need some 3CHI for my hands; I death-gripped that wheel throughout the second half of that race. But we held on. We got it today."

Busch and his new team missed an opportunity to win the season-opening Daytona 500 when he and teammate Dillon, who lined up on the front row, were overtaken on the first overtime restart.

Busch led 27 laps en route to the win. The day also included overcoming a speeding penalty on lap 43 in the first

stage. Busch quickly charged back through the field and finished 11th in the stage.

The victory is his fifth at Auto Club Speedway and the 61st of his Cup Series career. It is his first with Childress in only their second points race together.

Chase Elliott finished second after getting around Chastain in the closing laps. Chastain swept the first two stages and led a race-high 91 laps before finishing third.

Daniel Suarez finished fourth and Kevin Harvick finished fifth. Harvick made his 750th consecutive start Sunday.

Denny Hamlin finished sixth and Brad Keselowski finished seventh. Keselowski overcame a spin on lap 42 after contact with Corey LaJoie and had to go through the grass to avoid a multiple-car crash on a lap 86 restart.

Alex Bowman finished eighth, Dillon ninth and Joey Logano 10th.

There were 28 lead changes among 13 drivers in the final race of the 2-mile

oval configuration of Auto Club. There were eight cautions.

With Sunday's win, Busch has earned at least one victory in 19 consecutive seasons, breaking a tie with Richard Petty (18) for most all time.

Busch has won for the three organizations he's driven for the Cup Series: Hendrick Motorsports, Joe Gibbs Racing and Richard Childress Racing.

"I think it ranks high just because it (speaks) to the fact of, 'I can do it,' " Busch said. "I never doubted myself, but sometimes you do. You get down, and you wonder what's going on and what's happening, and you put yourself in a different situation and you're able to come out here and reward your guys. It's not about me always winning, but it's always the guys.

"I've been with a lot of great people who have given me a lot of great opportunities in my career, so it's awesome to be able to reward them. We got to enjoy it and hopefully there's many more to come."

## XFL WEEK 2 WINNERS AND LOSERS

# Wade Phillips gets territorial triumph

Richard Morin and Jim Reineking

USA TODAY

After Week 2 of the XFL season, three teams remain undefeated. Two of those teams – the St. Louis Battlehawks and San Antonio Brahmas – will face off this coming weekend.

But let's break down Week 2 before we get ahead of ourselves.

The unbeaten Battlehawks pulled off a wild, fourth-quarter rally en route to a dramatic win. Meanwhile, the Houston Roughnecks prevailed in a territorial battle against the Arlington Renegades.

Elsewhere, the Brahmas took care of the Orlando Guardians, while the Vegas Vipers experienced a slip-up.

Winners and losers from Week 2.

### WINNERS

#### The cardiac kids from St. Louis

Battlehawks games are turning into must-see TV.

Last week, the Battlehawks pulled off a frenzied late fourth-quarter rally by scoring 15 points in the final minute and a half of an 18-15 win over the Brahmas. That comeback was made possible by the XFL giving teams the option to go for three-point conversions after TDs.

On Thursday, the Battlehawks won another thriller, a 20-18 victory over the Seattle Sea Dragons at Lumen Field. Quarterback AJ McCarron, who led Alabama to back-to-back college football national championships, deftly put his team into position for the winning field goal. A 9-yard pass to Austin Proehl – son of former NFL receiver Ricky Proehl (who happens to be the Battlehawks receivers coach) – set up Donny Hageman for a 44-yard game-winning field goal as time expired.

McCarron might have found his happy place in the XFL.

"Ever since I came out of college, I've been counted out a little bit," McCarron said in a postgame interview with ESPN. "It's just fun to come out here and play. I miss playing. Not always just being a backup, and that's a great living. It really is, and I absolutely love it. I love playing. This is special and I can't thank the XFL enough. It's been awesome."

#### Territorial triumph

Former NFL coach Wade Phillips and the Roughnecks emerged victorious from an intra-state tussle with the Ren-



A Roughnecks fan dances while wearing a head coach Wade Phillips mask during Houston's win over the Renegades. THOMAS SHEA/USA TODAY SPORTS

egades on Sunday in Texas.

The game featured a healthy amount of trash talk and bragging rights stakes – as evidenced by the live mics on the field – but Houston kept its head down in the second half to keep Arlington in the rearview mirror.

After an Arlington end-zone interception was reversed due to illegal contact, Houston took advantage of the second chance and hit paydirt to build a nine-point lead. The Renegades' last-ditch effort fell short, giving the Roughnecks a 23-14 win and moving them to 2-0.

Both teams got familiar with each other during the preseason due to the relatively close proximity of the cities, and it feels as though the bad blood isn't going away soon.

#### The unbeaten Defenders

The DC Defenders improved to 2-0 with an 18-6 road comeback win against the Vipers. Quarterbacks Jordan Ta'amu and D'Eriq King, along with running backs Abram Smith and Ryquell Armstead, ran for a combined 231 yards and two touchdowns on 42 carries. Smith turned in an individual effort of 69 yards on 11 carries.

The Defenders pitched a second-half shutout of the Vipers and scored all 18 of their points after the break. Playing through wet and slippery conditions, the Defenders took advantage of Vegas' missed opportunities and did just

enough to move to the top of the North division standings.

The Defenders match up against the Battlehawks (2-0) in a showdown of unbeaten squads on Sunday (1 p.m. ET on FX).

#### A Winning(ham) play

The Central Arkansas product and former Jacksonville Jaguars wide receiver had a prolific sequence in the first half of Sunday's game between the Renegades and Roughnecks.

Winningham forced a fumble on special teams and caught a touchdown pass on the subsequent possession, giving the Renegades a huge push of momentum into the half.

The 24-year-old was an undrafted signing by the Jaguars prior to the 2022 season but was waived in August.

Winningham had 53 receptions for 840 yards and five touchdowns in his final nine games at Central Arkansas last season, and he's making a big impact on Arlington in the XFL season.

### LOSERS

#### Woeful Guardians

The Renegades have endured two blowout losses, and Orlando head coach Terrell Buckley was not having it.

During Sunday's 30-12 defeat against the Brahmas, Buckley was visibly frus-

trated with his team's play (or lack thereof) throughout the contest. Much of it was caught on his hot mic. During an in-game interview with ESPN, Buckley further berated his players.

"We got guys out there who are not competing, not making plays," Buckley said. "So, we got to get people in there who want to play, who want to compete and make plays."

Buckley's Guardians team features two former NFL first-round draft picks (quarterback Paxton Lynch and safety Matt Elam) and a second-round NFL pick (wide receiver Cody Latimer).

#### Turnover-prone Ben DiNucci

Former Dallas Cowboys quarterback Ben DiNucci made one NFL start, a 23-9 loss to the Philadelphia Eagles on Nov. 1, 2020. In that game, he lost two fumbles.

His turnover trend has continued into his XFL gig with the Sea Dragons.

In Week 1, DiNucci fumbled the ball on a 2nd-and-goal situation with 19 seconds remaining and the Defenders won the game 22-18. That wasn't the only turnover for DiNucci against D.C. He also threw two interceptions, including a pick-six.

Against the Battlehawks on Thursday and facing a 3rd-and-1 at the opponent's 18-yard line, DiNucci fumbled the ball on what appeared to be an attempted quarterback sneak. The turnover spoiled a potential opportunity to score points.

DiNucci did put his team in a position to win the game, throwing a fourth-down touchdown pass to Jordan Veasy with under a minute and a half to play. The moment was spoiled when Donny Hageman made the winning field goal for St. Louis in the final seconds.

#### Bad slips in Las Vegas

En route to a second loss in two weeks, the Vipers were victimized by poor playing conditions on their home field in Las Vegas.

Rainy weather produced a slippery surface at Cashman Field that felled Vipers kicker Bailey Griffin, who lost his footing on a 23-yard field-goal attempt.

Las Vegas is one of the driest major cities in the country, so it seems unlikely the Vipers will be regularly contending with a wet field.

Still, it didn't help their chances on Saturday.

Vegas went on to lose 18-6, falling to 0-2.

## MARKETPLACE TODAY

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To view more Classified listings, visit: [classifieds.usatoday.com](https://classifieds.usatoday.com)

NOTICES	AUTOMOTIVE	FINANCIAL SERVICES	FINANCIAL SERVICES	MARKETPLACE
<p><b>PUBLIC NOTICE</b></p> <p>Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for <b>Critical Care and EMS Equipment</b> to result in a contracting solution for use by its Participating Entities.</p> <p>Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.</p> <p>A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal <a href="https://portal.sourcewell-mn.gov">https://portal.sourcewell-mn.gov</a>.</p> <p>Only proposals submitted through the Sourcewell Procurement Portal will be considered.</p> <p>Proposals are due no later than April 18, 2023, at 4:30pm Central Time, and late proposals will not be considered.</p> <p>Advertise in USA TODAY Marketplace! Call: 1-800-397-0070</p>	<p><b>WANTED</b></p> <p><b>WANTED: PORSCHE 356 OR JAGUAR XKE FROM 1950 to 1974.</b></p> <p><b>BUYING ALL SPORTS CARS IN ROUGH, POOR, RUSTY, OR ABANDONED.</b></p> <p><b>CALL GARY (234) 521-1600 OR TEXT 234-521-1600 OR EMAIL: Jagxke22@gmail.com</b></p> <p><b>NEW GREAT MARKETPLACE RATES!</b></p> <p>Scan QR Code for Current Specials</p> 	<p>Are you getting hit with high interest rates because of a low credit score? Improve it today!</p> <ul style="list-style-type: none"> <li>• FREE Consultation</li> <li>• FREE Credit Evaluation</li> </ul> <p><b>800-852-4931</b></p> <p><b>IMPROVE YOUR CREDIT SCORE</b></p>	<p><b>ELIMINATE your overwhelming debt</b></p> <p>We can help if your total debt is \$10,000 or more!</p> <ul style="list-style-type: none"> <li>✓ CREDIT CARD DEBT</li> <li>✓ MEDICAL DEBT</li> <li>✓ PERSONAL LOANS</li> </ul> <p><b>800-825-1306</b></p> <p>Avoid bankruptcy today and start over completely debt-free. <b>THE CALL IS FREE.</b></p>	<p><b>HEALTH/FITNESS</b></p> <p><b>TALCUM POWDER SETTLEMENT</b></p> <p>If you or a loved one has been diagnosed with ovarian cancer after using talcum based products you may be entitled to significant compensation</p> <p><b>800-208-3526</b></p>



**Opportunity Notice**  
**Critical Care and EMS Equipment**

**Category:** Goods

Potential vendors (bidders) may view the bid package here.

[View Bid Package](#)

Interested vendors (bidders) who wish to submit a response to this opportunity should register their interest by downloading the document(s) from the bid package.

[View Interested Vendor \(Bidders\)](#)

**Opportunity Information**

**Organization:** Canoe Procurement Group of Canada  
**Organization Address:**  
**Reference Number:** AB-2023-01800  
**Solicitation Number:** AB-2023-01800  
**Solicitation Type:** Request for Proposal  
**Posting (MM/dd/yyyy):** 02/28/2023  
 02:30:00 PM Alberta Time  
**Closing (MM/dd/yyyy):** 04/18/2023  
 03:30:00 PM Alberta Time  
**Last Update (MM/dd/yyyy):** 03/02/2023  
 05:42:38 PM Alberta Time  
**Agreement Type:** NWP/TA/TILMA & CFTA & CETA & TCA  
**Region of Opportunity:** Open  
**Region of Delivery:** Alberta  
**Opportunity Type:** Open & Competitive  
**Commodity Codes:**  
 N6530WC: PATIENT LIFT AND TRANSPORT DEVICE  
 N6545C: CASE, FIRST AID KIT, METAL  
 N6515002: VENTILATORS, INFANTS AND ADULTS  
 N6515CF: DEFIBRILLATORS  
 N6530X: AMBULATORY AIDS  
 N6530WB: Wheelchair, All Types  
 N6515A: BLOOD AND TRANSFUSION EQUIPMENT  
 N6515CTA: MASK RESUSCITATION  
 N6545B: FIRST AID KIT, GENERAL PURPOSE  
 N6530SH: STRAPS, RESTRAINT  
 N6515007: IV - PUSH PRESSURE INFUSOR  
 N6515: Medical and Surgical Instruments, Equipment and Supplies

**Response Submission:**

Only Proposals submitted through the Sourcwell Procurement Portal will be considered.

<https://portal.sourcwell-mn.gov>

Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

**Response Contact:**

Schwartz, Jeremy  
 Director of Operations – Chief Operating and Procurement Officer  
 2510 Sparrow Drive  
 Nisku, Alberta T9E 8N5  
 Tel: 218-895-4168  
 Email: [rfp@sourcwell-mn.gov](mailto:rfp@sourcwell-mn.gov)

**Response Specifics:**

A full copy of the Request for Proposals can be found on the Sourcwell Procurement Portal [<https://portal.sourcwell-mn.gov>]. Only proposals submitted through the Sourcwell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, 4:30 pm Central Time, and late proposals will not be considered.

Proposer's complete proposal must be submitted through the Sourcwell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcwell. Only complete proposals that are timely submitted through the Sourcwell Procurement Portal will be considered. Late proposals will not be considered. It is the Proposer's sole responsibility to ensure that the proposal is received on time.

All proposals must be received through the Sourcwell Procurement Portal no later than the Proposal Due Date and time noted in the Solicitation Schedule above. It is recommended that Proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The closing time and date is determined by the Sourcwell Procurement Portal web clock.

In the event of problems with the Sourcwell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to twenty-four (24) hours to respond to certain issues.

Upon successful submission of a proposal, the Portal will automatically generate a confirmation email to the Proposer. If the Proposer does not receive a confirmation email, contact Sourcwell's support provider at support <https://portal.sourcwell-mn.gov>.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the Proposer has obtained this solicitation document from a third party, the onus is on the Proposer to create a Sourcwell Procurement Portal Vendor Account and register for this solicitation opportunity.

All proposals must be acknowledged digitally by an authorized representative of the Proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, Proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the Proposer to remedies available by law.

**Opportunity Description:**

Canoe Procurement Group of Canada, is posting the solicitation on behalf of CivicInfo BC, RMA, SARM, AMM, LAS, UMN, NSFM, MNL, NWTAC and its current and potential Members and represented Associations and their Members, which includes local Governmental and other not-for-profit organizations located in all provinces and territories in Canada including but not limited to British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador and Northwest Territories. Request for Proposal ("RFP") to result in regional and/or national contract solutions under the rules and regulations of the New West Partnership Trade Agreement ("CETA") for this procurement, Canoe/Sourcwell is requesting proposals for Critical Care and EMS Equipment to result in a national contracting solution for use by its members.

Members include thousands of governmental, higher education, K-12 education, not-for-profit, tribal government, and other public agencies located in Canada. A full copy of the Request for Proposals can be found on the Sourcwell Procurement Portal [<https://portal.sourcwell-mn.gov>]. Only proposals submitted through the Sourcwell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.



### Bid RFP #041823 - Critical Care and EMS Equipment

[Switch to Vendor View]

**Bid Type** RFP  
**Bid Number** 041823  
**Title** Critical Care and EMS Equipment  
**Start Date** Feb 28, 2023 8:22:33 AM CST  
**End Date** Apr 18, 2023 4:30:00 PM CDT  
**Agency** Sourcewell  
**Bid Contact** Jeremy Schwartz  
(218) 894-5488  
rfp@sourcewell-mn.gov  
202 12th Street NE  
P.O. Box 219  
Staples, MN 56479-0219

#### Access Reports

View reports on who has been notified of the bid or accessed it.  
[Notification report] [Access report]

#### Questions

0 Questions  
0 Unanswered  
[View/Ask Questions]

#### Edit Bid

[Create Addendum]

#### Description

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Critical Care and EMS Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

#### Pre-Bid Conference

**Date** Mar 28, 2023 10:00:00 AM CDT  
**Location** Online Conference  
**Notes** Login information will be emailed two business days prior to the event.

#### Documents

No Documents for this bid

## View Details

Click [here](#) to return to the Sourcewell Procurement Portal home page.

**Bid Details**

Bid Classification: Bid Type: Bid Number: Bid Name: Bid Status: Bid Closing Date: Question Deadline: Electronic Auctions: Language for Bid Submissions: Submission Type: Submission Address: Public Opening: Description:	Goods RFP - General RFP 041823 Critical Care and EMS Equipment <b>Open</b> Tue Apr 18, 2023 4:30:00 PM (CDT) Mon Apr 10, 2023 4:30:00 PM (CDT) Not Applicable English unless specified in the bid document Online Submissions Only Online Submissions Only No Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for <b>Critical Care and EMS Equipment</b> to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [ <a href="https://portal.sourcewell-mn.gov">https://portal.sourcewell-mn.gov</a> ]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than <b>April 18, 2023, at 4:30 p.m. Central Time</b> , and late proposals will not be considered.
Bid Document Access:	Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation.
Categories:	<a href="#">Show Categories [+]</a>

Submit a Question
 Register for this Bid
 Download Bid Documents

## Meeting Locations

The following are the meeting times and locations for the opportunity:

Meeting Location	Description	Date / Time	Mandatory Me...	Meeting Document
Online Pre-Proposal Conference	Login instructions will be posted to the "Documents" section and available to registered suppliers two business days prior to the web conference.	Tuesday March 28, 2023 10:00 AM (CDT)	No	

**Documents**

File Name	Pages	
<b>RFP_041823_Critical_Care_EMS</b> Wednesday February 22, 2023 02:37 PM	13	Download
<b>RFP_041823_Critical_Care_EMS_Contract_Template</b> Wednesday February 22, 2023 02:37 PM	18	Download
<b>RFP_041823_Critical_Care_EMS_Login_Instructions</b> Monday March 27, 2023 10:18 AM	1	Download

OPEN

## Critical Care and EMS Equipment

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Critical Care and EMS Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

### Important Dates

Pre-Proposal Conference:  
March 28, 2023 at 10:00 am CDT

Proposals Due:  
April 18, 2023 at 4:30 pm CDT

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#)

## Bidding

Type 1 Bid Notice Only

- [Publish](#)
- [Bid Announcements](#)
- [Doc. Taker's List](#)

## Publish /Verify Contents

Save as Template

## Solicitation Setting

✓ Invite Bidders	No
✓ Evaluate Response online	No
✓ Internal Approval	No
✓ Enable Collaboration with other Users	No

## Solicitation Details

## Mandatory Information

Solicitation Type	RFP	Solicitation Number	041823
Solicitation Name	Critical Care and EMS Equipment	Procurement Type	Goods
Country & Province/State	Canada / Ontario	Published By	Sourcewell
Accept Questions	Not Applicable		

## Internal Information (For Internal Use Only)

Procurement Title/Project Name 041823 Critical Care and EMS Equipment

## Advertisement

## Basic Settings

Solicitation Type	Open to all suppliers	Estimated Contract Amount	\$200,000,000.00
Publish Date	02/28/2023	Closing Date & Time	04/18/2023 16:30:00 CT
Publish Option		Value Range for this Solicitation	10,000,001 over

## Selected Categories

Medical/ Surgical	
Medical Equipment/ Instruments	Ultrasound Units, X-Ray Machines, Hospital Beds, Etc. Medical cameras, microscopes, ventilators, prosthetics, orthotics
Medical Supplies	Bandages, Dressings, Syringes, Catheters, Test Kits, Diapers, Examination gloves, crutches, masks, scrubs, medicine containers/packaging, hand sanitizers, Incontinence products etc.



## Solicitation Overview



## Critical Care and EMS Equipment

041823

Closing Date: 04/18/2023 04:30:00 PM CT

## Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Critical Care and EMS Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

## Notice

### Basic Information

**Estimated Contract Value (CAD)** \$200,000,000.00 (Not shown to suppliers)  
**Reference Number** 0000242261  
**Issuing Organization** Sourcewell  
**Owner Organization**  
**Solicitation Type** RFP - Request for Proposal (Formal)  
**Solicitation Number** 041823  
**Title** Critical Care and EMS Equipment  
**Source ID** PP.CO.USA.868485.C88455

### Details

**Location** All of Canada, All of Canada  
**Purchase Type** Duration:4 years  
**Description** Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Critical Care and EMS Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

### Dates

**Publication** 2023/02/28 09:08:50 AM EST  
**Question Acceptance Deadline** 2023/04/10 05:30:00 PM EDT  
**Questions are submitted online** No  
**Bid Intent** Not Available  
**Closing Date** 2023/04/18 05:30:00 PM EDT

**Prebid Conference** 2023/03/28 11:00:00 AM EDT

### Contact Information

Procurement Department  
 218-894-1930  
[rfp@sourcewell-mn.gov](mailto:rfp@sourcewell-mn.gov)

### Pre-Bidding Events

**Event Type** Prebid Conference  
**Attendance** Recommended  
**Event date** 2023/03/28 11:00:00 AM EDT  
**Location** Online Conference  
**Event Note** Login information will be emailed two business days prior to the event.

### Bid Submission Process

**Bid Submission Type** Electronic Bid Submission  
**Pricing** In attached document  
**Pricing** In attached document  
**Bid Documents List**

Item Name	Description	Mandatory
Bid Documents	Documents defining the proposal	Yes

## Categories

### Selected Categories

GSIN Category (1)	
G	<b>Goods</b> Goods
N65	<b>Medical, Dental, And Veterinary Equipment And Supplies</b> Medical, Dental, And Veterinary Equipment And Supplies
N6500	<b>MEDICAL, DENTAL, AND VETERINARY EQUIPMENT AND SUPPLIES</b> Medical, dental, and veterinary equipment and supplies
MERX Category (1)	
G	<b>Goods</b> Goods
G21	<b>Medical Equipment, Supplies and Pharmaceuticals</b> Medical Equipment, Supplies and Pharmaceuticals
UNSPSC Categories (8)	
42000000	<b>Medical Equipment and Accessories and Supplies</b>
42170000	<b>Emergency and field medical services products</b>
42171500	<b>Emergency medical services disaster management products</b>
42171600	<b>Emergency medical services extricating and immobilizing and transporting products</b>
42171700	<b>Emergency medical services blankets</b>
42171800	<b>Emergency medical services airway management equipment</b>
42171900	<b>Emergency medical services storage cases and bags</b>
42172000	<b>Emergency and field medical services kits</b>
42172100	<b>Emergency medical services resuscitation products</b>
42172200	<b>Emergency medical services supplies</b>



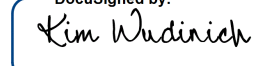
## Proposal Evaluation Critical Care and EMS Equipment RFP #041823

Possible Points		Apollo Solutions	Convergence Medical Sciences	DiaMedical USA	FERNO WASHINGTON	Masimo Americas	McKesson MSGS	Medela, LLC	Medline Industries
		<b>Conformance to RFP Requirements</b>	50	37	35	36	40	38	39
<b>Pricing</b>	400	283	285	305	314	290	308	259	291
<b>Financial Viability and Marketplace Success</b>	75	56	50	58	58	59	64	43	56
<b>Ability to Sell and Deliver Service</b>	100	71	67	78	81	79	76	65	84
<b>Marketing Plan</b>	50	38	34	34	39	32	36	35	40
<b>Value Added Attributes</b>	75	56	56	57	62	60	63	54	56
<b>Warranty</b>	50	36	38	37	41	41	36	40	36
<b>Depth and Breadth of Offered Equipment, Products, or Services</b>	200	148	118	138	157	145	167	129	138
<b>Total Points</b>	1,000	725	683	743	792	744	789	660	737
<b>Rank Order</b>		11	14	9	4	8	5	15	10

Possible Points		NDS Sales	Safeguard US Holdco	School Health Corporation	Spectramedx, Inc.	Stryker Canada, ULC	Stryker Sales, LLC	ZOLL Medical Corp.
		<b>Conformance to RFP Requirements</b>	50	38	39	43	38	38
<b>Pricing</b>	400	299	295	334	299	323	320	310
<b>Financial Viability and Marketplace Success</b>	75	52	52	65	56	51	65	64
<b>Ability to Sell and Deliver Service</b>	100	69	72	85	76	75	76	82
<b>Marketing Plan</b>	50	35	38	46	37	36	42	39
<b>Value Added Attributes</b>	75	50	56	65	53	61	60	61
<b>Warranty</b>	50	39	40	43	40	41	43	41
<b>Depth and Breadth of Offered Equipment, Products, or Services</b>	200	128	155	173	122	149	151	159
<b>Total Points</b>	1,000	710	747	854	721	774	798	797
<b>Rank Order</b>		13	7	1	12	6	2	3

DocuSigned by:  
  
 7DDDCFD8B3D45D...  
 Greg Grunig, MS, Procurement Lead Analyst

DocuSigned by:  
  
 7F41572C858B4BA...  
 Craig West, Procurement Analyst

DocuSigned by:  
  
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 Kim Wudinich, Procurement Analyst

DocuSigned by:  
  
 D12CB58EFE9146E...  
 Tom Sharbonno, Procurement Analyst



**RFP #041823**  
**REQUEST FOR PROPOSALS**  
**for**  
**Critical Care and EMS Equipment**

**Proposal Due Date: April 18, 2023, 4:30 p.m., Central Time**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Critical Care and EMS Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 18, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

**SOLICITATION SCHEDULE**

Public Notice of RFP Published:	February 28, 2023
Pre-proposal Conference:	March 28, 2023, 10:00 a.m., Central Time
Question Submission Deadline:	April 10, 2023, 4:30 p.m., Central Time
<b>Proposal Due Date:</b>	<b>April 18, 2023, 4:30 p.m., Central Time</b> Late responses will not be considered.
Opening:	April 18, 2023, 6:30 p.m., Central Time See RFP Section V.G. "Opening"

## I. ABOUT SOURCEWELL

### A. SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements (including Canadian Free Trade Agreement, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement, as applicable), and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

### B. USE OF RESULTING CONTRACTS

In the United States, Sourcewell's contracts are available for use by:

- Federal and state government entities<sup>1</sup>;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's contracts are available for use by:

- Provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Indigenous self-governing bodies;
- Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly funded academic, health, and social service

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<sup>1</sup> Pursuant to HAR §3-128-2, the State of Hawaii, Department of Accounting and General Services, State Procurement Office, on behalf of the State of Hawaii and participating jurisdictions, has provided notice of its Intent to Participate in the solicitation as a participating entity.

entities referred to as MASH sector (this should be construed to include but not be limited to the Cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities;

- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest; and
- Members of the Canoe procurement group of Canada, and their partner associations: Canoe members are regional, local, district or other forms of municipal government, school boards, publicly-funded academic, health and social service entities in Alberta and across Canada, as well as any corporation or entity owned or controlled by one or more of the preceding entities – as well as partner associations, including Saskatchewan Association of Rural Municipalities, Association of Manitoba Municipalities, Local Authorities Services/Association of Municipalities Ontario, Nova Scotia Federation of Municipalities, Federation of Prince Edward Island Municipalities, Municipalities Newfoundland Labrador, Union of New Brunswick Municipalities, North West Territories Association of Communities, CivicInfo BC, and their members.

For a listing of current United States and Canadian Participating Entities visit Sourcewell's website (note: there is a tab for each country): <https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator>.

Participating Entities typically access contracted equipment, products, or services through a purchase order issued directly to the contracted supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell contracts is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities' needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In addition, where applicable, other purchasing cooperatives and procurement officials receive notice and are encouraged to re-post the solicitation opportunity.

Proof of publication will be available at the conclusion of the solicitation process.

## **II. SOLICITATION DETAILS**

### **A. SOLUTIONS-BASED SOLICITATION**

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and that are commonly desired or are required by law or industry standards.

## B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, a school district, or a regional cooperative.

Critical Care and EMS Equipment used for all types of pre-hospital Emergency Medical Services (EMS) work including but not limited to emergency response field work and transport.

1. Sourcewell is seeking proposals for Critical Care and EMS Equipment, such as, but not limited to:
  - a. Cardiac monitors, defibrillators;
  - b. Automated External Defibrillator (AED) used by emergency responders;
  - c. CPR Assist Devices;
  - d. Patient movement devices and systems;
  - e. Critical Care assist equipment such as IV pumps, ventilation equipment;
  - f. Portable equipment including suction units, vital monitoring equipment including but not limited to pulse oximetry, pulse, blood pressure and carbon monoxide levels;
  - g. Bags and other transportation devices to carry equipment and supplies for patient and provider care and protection;
  - h. Immobilization equipment such as backboard, KED boards, spider straps, head and neck immobilization;
  - i. Emergency medical supplies as they are related to Critical Care and EMS Equipment;  
and,
  - j. Services and accessories complementary to the above offerings a. – i. including training, installation, testing, maintenance, and warranty programs.

Proposers may include related equipment, accessories, and services to the extent that these solutions are ancillary or complementary to the equipment, products, or services being proposed.

2. The primary focus of this solicitation is on Critical Care and EMS Equipment. This solicitation should NOT be construed to include services-only solutions.

3. This solicitation does not include those equipment, products, or services covered under categories included in pending or planned Sourcewell solicitations, or in contracts currently maintained by Sourcewell, identified below:

- a. Ambulance and Emergency Medical Service Vehicles (RFP #110921); and,
- b. Medical Supply Solutions (RFP #022422).

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a properly operating status. However, equipment-only or products-only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting contract. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting contract.

Sourcewell encourages suppliers to offer the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

### C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

1. Safety Requirements. All items proposed must comply with current applicable safety or regulatory standards or codes.
2. Deviation from Industry Standard. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
3. New Equipment and Products. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal.
4. Delivered and operational. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.

5. Warranty. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

#### D. PROSPECTIVE CONTRACT TERM

The term of any resulting contract(s) awarded by Sourcewell under this solicitation will be four years. Sourcewell and supplier may agree to up to three additional one-year extensions based on the best interests of Sourcewell and its Participating Entities. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

#### E. ESTIMATED CONTRACT VALUE AND USAGE

Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$50 Million; therefore, proposers are expected to propose volume pricing. Sourcewell anticipates considerable activity under the contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

#### F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

#### G. ADDITIONAL CONSIDERATIONS

1. Contracts will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
2. A proposer may submit only one proposal. If related, affiliated, or subsidiary entities elect to submit separate proposals, rather than a single parent-entity proposal, each such proposal must be prepared independently and without cooperation, collaboration, or collusion.
3. If a proposer works with a consultant on its proposal, the consultant (an individual or company) may not assist any other entity with a proposal for this solicitation.
4. Proposers should include all relevant information in its proposal, since Sourcewell cannot consider information that is not included in the proposal. Sourcewell reserves the right to verify proposer's information and may request clarification from a proposer, including samples of the proposed equipment or products.
5. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the

requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.

6. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell contract may be considered in the evaluation of a proposal.

### III. PRICING

#### A. REQUIREMENTS

All proposed pricing must be:

1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
  - a. **Line-item Pricing** is pricing based on each individual product or services. Each line must indicate the proposer's published "List Price," as well as the "Contract Price."
  - b. **Percentage Discount from Catalog or Category** is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this pricing must be included in its proposal and provided throughout the term of any contract resulting from this RFP.
2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the contracted price.
3. Stated in U.S. and Canadian dollars (as applicable).
4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

#### B. ADMINISTRATIVE FEES

Proposers awarded a contract are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

## IV. CONTRACT

Proposers awarded a contract will be required to execute a contract with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Contract reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To request a modification to the template Contract, a proposer must submit the Exceptions to Terms, Conditions, or Specifications table with its proposal. Only those exceptions noted at the time of the proposal submission will be considered.

Exceptions must:

1. Clearly identify the affected article and section.
2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the contract document provided to the awarded supplier for signature.

If a proposer receives a contract award resulting from this solicitation it will have up to 30 days to sign and return the contract. After that time, at Sourcewell's sole discretion, the contract award may be revoked.

## V. RFP PROCESS

### A. PRE-PROPOSAL CONFERENCE

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive contracting process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Vendor Account. Pre-proposal conference attendance is optional.

### B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

### C. ADDENDA

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.

If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The proposer can view this status change in the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account. The proposer is solely responsible to check the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer's proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

- i) make any required adjustments to its proposal;
- ii) acknowledge the addenda; and
- iii) ensure the re-submitted proposal is received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

### D. PROPOSAL SUBMISSION

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. **Late proposals will not be considered.** It is the proposer's sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcewell is solely determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcewell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcewell's support provider at [support@bidsandtenders.ca](mailto:support@bidsandtenders.ca).

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcewell Procurement Portal Vendor Account and register for this solicitation opportunity.

Within the Sourcewell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the proposer to remedies available by law.

#### E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

- In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
- Complete. A proposal will be rejected if it is conditional or incomplete.
- Submitted in English.
- Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

#### F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

#### G. OPENING

The Opening of proposals will be conducted electronically through the Sourcewell Procurement Portal. A list of all proposers will be made publicly available in the Sourcewell Procurement Portal after the Proposal Due Date, but no later than the Opening time listed in the Solicitation Schedule.

To view the list of proposers, verify that the Sourcewell Procurement Portal opportunities list search is set to "All" or "Closed." The solicitation status will automatically change to "Closed" after the Proposal Due Date and Time.

## **VI. EVALUATION AND AWARD**

A. EVALUATION

It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities.

Factors to be considered in determining the number of contracts to be awarded in any category may include the following:

- Total evaluation scores (giving consideration to natural breaks in the scoring of responsive proposals);
- The number and geographic location of highest-scoring proposers that offer:
  - A comprehensive selection of the requested equipment, products, or services;
  - A sales and service network ensuring availability and coverage for Participating Entities' use; and
  - Other attributes of the proposer or contents of its proposal that assist Participating Entities in achieving environmental and social requirements, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

B. AWARD(S)

Award(s) will be made to the highest-scoring proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcewell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcewell Evaluator Scoring Guide (a copy is available in the Sourcewell Procurement Portal):

Conformance to RFP Requirements	50
Financial Viability and Marketplace Success	75
Ability to Sell and Deliver Service	100
Marketing Plan	50
Value Added Attributes	75
Warranty	50
Depth and Breadth of Offered Equipment, Products, or Services	200
Pricing	400
<b>TOTAL POINTS</b>	<b>1000</b>

### C. PROTESTS OF AWARDS

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcewell's Executive Director, and delivered to the Sourcewell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received, and time stamped at the Sourcewell office by 4:30 p.m., Central Time, no later than 10 calendar days following Sourcewell's notice of contract award(s) or non-award. and must be time stamped by Sourcewell no later than 4:30 p.m., Central Time. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal's content will not be entertained

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;
- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

### D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any contract, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for contracts or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;
- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;

- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a contract if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a contract to one or more proposers if it is in the best interest of Participating Entities.

#### E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting contract. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.



03/03/2023

Addendum No. 1

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

May we request a modification or exception to language in the Sourcewell contract template?

**Answer 1:**

A request for modification to the Sourcewell contract may be submitted with a proposal. To request a modification to the contract template terms, conditions, or specifications, a proposer must complete and submit the Exceptions to Terms, Conditions, or Specifications table, which is found as the final Table of Step 1 in the proposal submission process within the Sourcewell Procurement Portal. Any proposed exceptions are subject to review and not automatically accepted.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 03/03/2023, is required at the time of proposal submittal.



3/7/2023

Addendum No. 2

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

Where is the pricing file which needs to be filled out for this RFP?

**Answer 1:**

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. It is left to the discretion of each proposer to determine and propose the pricing approach that aligns with their business methods and satisfies all the requirements of RFP Article III - Pricing. Proposals are evaluated based on the criteria stated in the RFP.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 3/7/2023, is required at the time of proposal submittal.



3/9/2023

Addendum No. 3

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

Is there any word limit to the answers of the online questionnaires in each Table, Specifications?

**Answer 1:**

The Sourcewell Procurement Portal allows for 30,000+ character answers in each text box.

**Question 2:**

What are the licenses and certifications as mentioned in online question #17, Table 2, Specifications?

**Answer 2:**

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. So, it is left to the discretion of each proposer to determine the information necessary to best demonstrate their financial viability and marketplace success and that they are willing to include. The solicitation is a competitive process and proposals are evaluated on the content submitted.

**Question 3:**

Is software or data solutions under the scope of this RFP?

**Answer 3:**

Each proposer, in its discretion, will propose the equipment, products, and services that it deems to fall within Sourcewell's requested equipment, products, and services as

described in RFP Section II. B (Requested Equipment, Products and Services). Sourcewell is seeking "... the broadest possible selection of products/equipment and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and potential Members." Proposals are evaluated based on the criteria as stated in the RFP.

**Question 4:**

Can we submit a proposal that covers comprehensive Critical Care and EMS equipment, accessories, and services, for US entities only?

**Answer 4:**

A proposer is not required to cover every geographic region to be considered for award. Each proposal is evaluated based on the criteria stated in the RFP.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 3/9/2023, is required at the time of proposal submittal.



03/22/2023

Addendum No. 4

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

Are we required to upload documents in the "Documents" section if we have already answered the questions in the Specifications Tables?

**Answer 1:**

Proposers are only required to upload documents to any fields marked as mandatory. It is left to the discretion of each proposer to determine the documents or information it deems best suited to submit its relevant information through the Sourcewell Procurement Portal.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 03/22/2023, is required at the time of proposal submittal.



03/23/2023

Addendum No. 5

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

Since each bidder will be providing pricing in a different format, how will this be scored?

**Answer 1:**

It is left to the discretion of each proposer to determine and propose the pricing approach that aligns with their business methods and satisfies all the requirements of RFP Article III - Pricing. Proposals are evaluated based on the criteria stated in the RFP. The Sourcewell Evaluator Scoring Guide is available for review/download on the Homepage of the Sourcewell Procurement Portal.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 03/23/2023, is required at the time of proposal submittal.



03/29/2023

Addendum No. 6

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

It was mentioned that all data submitted is public information according to Minnesota Law, does that mean public to the entities who are enlisted with Sourcewell or public to anyone who wants to see the information regardless of whether they are signed on as an entity?

**Answer 1:**

Refer to RFP Section VI. E. – Disposition of Proposals, for details related to the handling of a proposer’s submission. As a Minnesota local government unit, Sourcewell complies with the Minnesota Government Data Practices Act, Minnesota Statutes, Chapter 13. A proposer may seek their own counsel for guidance on the application of the Act relative to the contents of the proposal or requests for data received by Sourcewell.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 03/29/2023, is required at the time of proposal submittal.



04/04/2023

Addendum No. 7

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

Please confirm if “Section 21 Provisions for non-United States federal entity procurements under United States federal awards or other awards” is applicable to entities who will only be supplying and procuring goods within Canada?

**Answer 1:**

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. It is left to the discretion of each proposer to determine the information and supporting documentation necessary to best demonstrate their ability to serve Sourcewell participating entities.

Sourcewell contract template Section 21. – Provisions for Non-United States Federal Entity Procurement Under United States Federal Awards or Other Awards, which states, “... The following list only applies when a Participating Entity accesses Vendor’s Equipment, Products, or Services with United States federal funds.” A proposer may request a modification to the Sourcewell contract template as part of a proposal. To request a modification to the template contract terms, conditions, or specifications, a proposer may complete and submit the Exceptions to Terms, Conditions, or Specifications Table, which is found as the final Table of Step 1 in the proposal submission process.

**Question 2:**

Can you please advise how Sourcewell maintains membership rosters and how you notify vendors of member additions and removals? Thank you!

**Answer 2:**

Sourcewell regularly updates the list of members. The list is available at [Sourcewell Member Lookup & Locator Tools | Sourcewell for Vendors \(sourcewell-mn.gov\)](https://sourcewell-mn.gov/Member-Lookup-Locator-Tools) (note: there is a tab for each country) Refer to RFP section I. B.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 04/04/2023, is required at the time of proposal submittal.



04/05/2023

Addendum No. 8

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

If a supplier's entire catalog is listed as an excluded category in RFP Section II. B. 2., does that preclude a supplier from submitting a proposal to this RFP?

**Answer 1:**

In the competitive process, Sourcewell will not pre-evaluate a proposer's equipment, product, or services offering or advise a proposer on the content of the proposal. Each proposer, in its discretion, will propose the equipment, products, and services that it deems to fall within Sourcewell's requested equipment, products, and services as described in RFP Section II. B. - Requested Equipment, Products or Services. However, only those products within the scope of the RFP will be included in any contract awarded by Sourcewell as a result of this solicitation.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 04/05/2023, is required at the time of proposal submittal.



04/11/2023

Addendum No. 9

Solicitation Number: RFP 041823

Solicitation Name: Critical Care and EMS Equipment

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

If a proposed administrative fee is less than 1% (ex: 0.75%), will it be considered fair and reasonable as long as it is equal to other governmentwide contracts (ex: GSA)?

**Answer 1:**

Refer to RFP Section III. B. – Administrative Fees, for directions on proposing an administrative fee. It is left to the discretion of each proposer to determine and propose an administrative fee that is consistent with its business and its industry.

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End of Addendum

Acknowledgement of this Addendum to RFP 041823 posted to the Sourcewell Procurement Portal on 04/11/2023, is required at the time of proposal submittal.