

Application Form

Profile

James

First Name

Jerome

Last Name

2504 Hobblebrush Dr.

Home Address

North Port

City

FL

State

34289

Postal Code

mcd1369@aol.com

Email Address

Mobile: (941) 228-0806

Primary Phone

Business: (941) 662-1986

Alternate Phone

Please list three references (name only)

Vinicia Mascarhenhas Todd Garrison Chris Morales

Except as otherwise provided, all board members must reside in the city as least six months prior to appointment. Residency must be maintained throughout the term of office. Failure to maintain consistent residency within the city will result in automatic termination of the board appointment. One nonresident may serve as a voting member on each board, provided that the person has owned real property in the city for at least one year prior to the date of appointment. Ownership must be maintained throughout the term of office and will be determined by reviewing the Sarasota County Property Appraiser's records. Youth members must be at least 14 years-old and in high school. Board members may serve on only one board, with the exception of ad hoc, task force, or special committees appointed by the city commission.

Yes No

Interests & Experiences

Which Boards would you like to apply for?

Community Economic Development Advisory Board: Submitted

Are you currently serving on any other City Board/Committee? Board members may serve on only one board, with the exception of ad hoc, task force, or special committees appointed by the city commission.

Yes No

Were you ever removed from a City Board/Committee due to lack of attendance?

Yes No

Do you have any relatives currently serving on a City Board/Committee or relatives that are currently serving on the same City Board/Committee for which you are applying? Relatives as defined in F.S. Chapter 112.3135; grandparents; and grandchildren may not (i) concurrently serve on the same board; or (III) concurrently serve on the city commission and a board that hears quasi-judicial items.

Yes No

Educational Background:

Associate of the Arts Chaminade University Bachelor of Science University of Phoenix U.S. Marine Corps

Are you retired?

Yes No

Crews Bank & Trust
Employer

Commercial Banker
Occupation

[2024 Resume.pdf](#)

Upload a Resume

Please list any Civic organizations to which you belong.

Knights of Columbus - President North Port Chapter Safe Children Coalition - Finance Committee Operation Warrior Resolution - Board Member South Sarasota County Habitat for Humanity - Board Member Englewood Chamber of Commerce - Leadership Council for Leadership Englewood

Why do you desire to serve on the above Board/Committee? Please list any relative experience, if applicable.

Being a resident for over 30 years in North Port and working within the financial sector for over 20 locally I feel I would bring multiple skills to the committee. Working in commercial banking I have a strong knowledge in real estate property development and being able to make practical decisions that can impact property values and local businesses. As a banker my knowledge in finance and budgeting are important to an overall project and its local economic impact. As a long time resident in the community and local professional engaged in the business sector I find my personality would be an attribute to the board for communication to residents and businesses projecting our message effectively. In summary, I feel that my experiences and commitment to North Port would be a good addition to the Planning and Zoning Advisory Board.

Question applies to Community Economic Development Advisory Board

Please indicate for which position you are applying. *

Financial Services\,

Demographics

Ethnicity *

Caucasian/Non-Hispanic

Gender *

Male

Acknowledgements

Please Agree with the Following Statement

I agree that if appointed, I will serve on the above board without compensation and at the pleasure of the City Commission.

I Agree

Please Agree with the Following Statement

I agree to abide by the Sunshine and Public Records Laws and attend all mandatory training sessions.

I Agree

Question applies to multiple boards

I understand that membership on this board requires an annual Statement of Financial Interest disclosure form to be filed on or before July 1st of each year.

Yes No

Please indicate if any information provided on this application is exempt under Florida Statutes Chapter 119.07.

N/A

James Jerome

2504 Hobblebrush Dr North Port, FL 34289

jjerome@crews.bank Phone: 941-228-0806

NMLS # 553634

A highly qualified Veteran of the United States Marine Corps who is a results-driven Bank Professional with broad and diversified experience in business banking, loan origination, cash management, portfolio development and high level sales. A top-performer with a track record of consistently meeting or exceeding sales goals with a focus on providing clients with a great customer experience. Skilled at evaluating projects with the ability to guide a team to a successful result. Experienced in working with employees on setting goals and expectations while implementing a goal oriented individual development plan.

KEY SKILLS

- Commercial & Real Estate Lending
- SBA Lending & Compliance
- Financial Analysis & Risk Assessment
- Client Relationship Management
- Strategic Business Planning
- Budgeting & Financial Forecasting
- Team Leadership & Stand Development
- Performance Management Coaching

PROFESSIONAL EXPERIENCE

Crews Bank and Trust, Sarasota/Charlotte Counties
Branch Manager

March 2023 – Current

- Provide tailored financial solutions for commercial clients and small business owners, structuring lending packages that support growth, expansion and property investments.
- Conduct analyses of clients' financials, cash flow, and market conditions to match them with lending options that meet SBA standards and align with their business goals.
- Build strong lasting relationships with clients through open communication and dedicated support, resulting in steady growth in the loan portfolio.

Chase Bank, North Port, FL
Branch Manager

October 2018 – March 2023

- Implemented a strategy within the branch to improve overall annual results through daily touch-points with the sales and service teams while ensuring commitments are being achieved.
- Introduced Chase Private to the branch with a focus of building a solid investment team by supporting the importance communication and team accountability with a emphasis on client experience.

- Build an engaged team committed to customer experience and digital integration through positive reinforcement and open communication while allowing the team to take on individual leadership roles within the plan.
- Provide an effective coaching plan with employees on a daily weekly and monthly basis to ensure development and performance are a focus to support a successful and productive staff.

Fifth Third Bank, Venice, FL
Branch Manager/Business Banking

March 2017 – October 2018

- Manage the day-to-day operations of the branch along with increasing revenue while delivering a great customer experience.
- Provide mortgage lending to individuals on both the government and individual sector and ensuring complete household integration.
- Contributed to the Bank's business objectives through a direct market intervention by way of sales calls, establishing a personal referral network and other business development activities.

BMO Harris Bank, Sarasota, FL
Branch Manager/ Business Banking

December 2015 – March 2017

- Manage and support two branches within the Southwest Florida Market ensuring the teams are adhering to the sales processes on a consistent basis while providing outstanding customer service.
- Review and monitor sales and service performance against plan to identify gaps, issues and best practices; develop and implement action plans to close the gaps and resolve issues.
- Support the Southwest Florida Market as the Bank at Work Champion by holding weekly calls and ensuring all platform employees continue to focus on the process around growing the households year over year.

EDUCATION

UNIVERSITY OF PHOENIX, Orlando, FL
Bachelor of Science, Information Technology, Graduated – 2005

COMMUNITY INVOLVEMENT

- Sarasota South County Habitat for Humanity - Board Member
- Safe Children Coalition of Sarasota County - Finance Committee Member
- Operation Warrior Resolution - Board Member
- Knights of Columbus North Port - President
- Englewood Chamber of Commerce - Leadership Council for Leadership Englewood

Community Economic Development Advisory Board

Board Roster

Sean Burroughs

1st Term May 10, 2022 - Mar 10, 2025

Position Chair

Category Medical/Healthcare

John K Dalton

1st Term Jun 07, 2022 - Jun 07, 2025

Position Member

Category Development, Engineering,
Planning

Ron Dipillo

1st Term Mar 30, 2023 - Mar 30, 2026

Position Member

Category Higher Education

Lacey Holland

1st Term Feb 29, 2024 - Feb 28, 2027

Position Member

Julianne Lacour

1st Term Feb 14, 2023 - Feb 14, 2026

Position Member

Category Diversified Light
Industrial/Manufacturing

Duane Sautbine

1st Term Dec 14, 2021 - Dec 14, 2024

Position Member

Category North Port Resident

Vacancy

Category Financial Services

□ **Vacancy**

Category Financial Services

□ **Vacancy**

□ **Vacancy**

□ **Vacancy**

North Port, FL

Community Economic Development Advisory Board

Board Details

(a) The community economic development advisory board shall serve in an advisory capacity and shall work with the city manager and staff as appointed by the city manager in researching, developing and recommending business and economic development policies necessary to direct the orderly economic growth of the city.

(b) The community economic development advisory board shall work with the city manager and staff as appointed by the city manager to support the city's business and economic development activities as follows:

- (1) Make recommendations on any updates to the city's business and economic development strategic plan with long-term goals and objectives.
- (2) Provide recommendations on any city commission short-term action plans and measurements.
- (3) Make recommendations on resources allocated for economic development activity of the city.
- (4) Provide recommendations on policies and ordinances affecting economic development.

Overview

Size 11 Seats

Term Length 3 Years

Term Limit 2

Contact

Name Micheal Bodmer

Email boardapplications@cityofnorthport.com

Phone (941) 429-7061

Additional

Membership Requirements

It is preferred that a majority of the regular and alternate members of the board shall be city residents. However, in cases where local residents are unable or unavailable to fill a specific category, applicants who are not city residents will be considered for membership. The community economic development advisory board shall consist of up to 11 regular members comprised of: (1) No more than two members from each of the following categories: a. Financial services; b. Real estate; and c. North Port resident. (2) No more than one member from each of the following categories: a. Medical and health care; b. Development, engineering, or planning; c. Higher education or unelected school board representative; d. Tourism, sports, or entertainment; e. Diversified light industrial/manufacturing; f. Public relations; and g. Land use attorney. An unelected Sarasota County representative may serve as an ex officio nonvoting member.

Meetings

The board shall meet at least quarterly, but may hold additional meetings as needed.

Enacting Legislation

City Code Chapter 4 Article I - Boards Generally and Article VI - Community Economic Development Advisory Board

Enacting Resolution Website

n/a