

The School Board of Sarasota County

ITB# 25-0171

TITLE: HVAC Mechanical Services-



**Electronic Submission
Bid Documents**

For:

**The School Board of Sarasota County, Florida
101 Old Venice Road
Osprey, Florida 34229**

From:

**Air Mechanical & Service Corp.
2700 Avenue of the Americas
Englewood, Florida 34224
Phone #941-475-3715**

**POC: Mark Castellano
mcastellano@amsco-ac.com**

**Due: Wednesday, November 20, 2024
Before: 1:00 PM**



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE MECHANICAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES



LICENSE NUMBER: CMC1250221

EXPIRATION DATE: AUGUST 31, 2026

Always verify licenses online at MyFloridaLicense.com



ISSUED: 08/01/2024

Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



MATERIALS MANAGEMENT
PURCHASING DEPARTMENT
 101 Old Venice Road, Osprey, FL 34229
 941-486-2183 • Fax 941-486-2188
 SarasotaCountySchools.net

Air Mechanical & Service Corp
 2700 Avenue of the Americas
 Englewood, FL 34224
 (941) 475-3715

ATTACHMENT A

ISSUE DATE: October 30, 2024

SOLICITATION TITLE: HVAC Mechanical Services – Bid #25-0171

SUBMITTALS MUST BE RECEIVED AND TIME STAMPED PRIOR TO: November 20, 2024 at 1:00 p.m. EST

CONFIDENTIAL SOLICITATION: Confidential solicitations will be received electronically via our Bonfire Portal until the date and time as indicated above. <https://sarasotacountyschools.bonfirehub.com> Solicitations will be opened and recorded. All offerors and the general public are invited to attend. It is the sole responsibility of the offeror to ensure that their submittal has been uploaded successfully via Bonfire before the closing date and hour as shown above. Any failure on the part of the supplier to comply with the ensuing conditions and specifications shall be reason for termination of the contract. Solicitations received after the scheduled time for opening will not be considered. The bidder is responsible for allowing adequate time to upload their submittal. If technical difficulties arise during submission of the bid response, it is the bidder's responsibility to contact Bonfire technical support <https://vendorsupport.gobonfire.com/hc/en-us>. The School Board of Sarasota County, Florida shall not be responsible for delays caused in any occurrence. **A submittal sent by mail, facsimile, electronic mail, telephone or any other means not specified will not be accepted.** Acceptable file formats for upload are Microsoft Excel (.xls or .xlsx), .pdf or .ZIP file formats. Printing must be enabled on all files submitted.

SEALED SOLICITATION: Sealed solicitations will be received electronically by the Purchasing Office of the Materials Management Department until the date and time as indicated above.

POSTING: Recommended awards will be posted at the Purchasing Office and on the School District website: [Materials Management / Purchasing \(sarasotacountyschools.net\)](https://www.sarasotacountyschools.net) and on Bonfire on or about: January 7, 2025.

BOARD ACTION DATE: Results will be presented for Board action at 1960 Landings Boulevard, Sarasota, Florida, at 6:00 p.m. EST on: January 14, 2025.

Chapter 120 Florida Statutes: Recommended awards will be posted for review by interested parties at the location where submittals were opened and remain posted for a period of 72 hours. Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by School Board Rule 7.701, within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. Copies of this procedure are available from the Materials Management Department.


Please indicate in the space provided whether or not your company meets the drug-free workplace certification. This information is required to determine tie procedures as outlined in the ITB specifications.

AMSCO
 Does meet drug-free workplace certification.
DOES NOT APPLY
 Does not meet the drug-free workplace certification.

Prices are firm for re-orders for 12 months after award of ITB.
DELIVERY OR COMPLETION 365 calendar days after receipt of purchase order.

CERTIFICATION

The proposer hereby agrees that he/she read and thoroughly understands the terms, conditions, and specifications as contained in this solicitation, and further, the items of material, or services offered meet the required minimum specifications, to provide the services and/or items, at the prices proposed, pursuant to the requirements of this document. By signing, "I have read, understand, and agree to all terms and conditions herein and as proposed."

Company Name <i>AIR MECHANICAL & SERVICE CORP</i>	Address <i>2700 AVENUE OF THE AMERICAS</i>
Proposer's Printed Name <i>MARK CASTELLANO</i>	City <i>ENGLEWOOD</i>
Proposer's Signature 	State <i>FLORIDA</i> Zip <i>34224</i>
Title <i>VICE PRESIDENT/BRANCH MANAGER</i>	Telephone <i>(941) 475-3715</i>
Date <i>NOVEMBER 19, 2024</i>	Fax <i>(941) 475-3725</i>
Federal I.D. Number <i>59-2158902</i>	Email <i>MCASTELLANO@AMSCO-AC.COM</i>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
HVAC MECHANICAL SERVICES – BID #25-0171

Air Mechanical & Service Corp
2700 Avenue of the Americas
Englewood, FL 34224
(941) 475-3715

ATTACHMENT C
CONDITIONS FOR EMERGENCY/HURRICANE OR DISASTER

It is hereby made a part of this invitation to bid that before, during, and after a public emergency, hurricane, disaster, flood, or acts of God, that the municipal government, through the School Board of Sarasota County, shall require a "first priority" basis for goods and services. It is vital and imperative that the majority of citizens are protected from any emergency situation which threatens public health and safety, as determined by the School Board of Sarasota County.

Vendor/Contractor agrees to rent/sell/lease all goods and services to the School Board of Sarasota County or other government entity as opposed to a private citizen on a first priority basis. The School Board of Sarasota County expects to pay a fair and reasonable price for all products in the event of an emergency, hurricane, or disaster. Vendor/Contractor shall furnish a "24 hour" phone number in the event of such an emergency.

<input checked="" type="checkbox"/>	I hereby understand and agree to the above statement.
 Signature <u>Mark Castellano</u>	<u>MARK CASTELLANO</u> Print Name
<u>VICE PRESIDENT/BRANCH MGR.</u> Title	<u>AIR MECHANICAL & SERVICE CORP</u> Name of Bidding Company
Emergency Contact: <u>AFTER HOURS AMSCO ANSWERING SERVICE 5PM - 8AM</u>	
Emergency Telephone Number: <u>(941) 475-3715</u>	
Home Telephone Number: _____	
Beeper or Cellular Phone Number <u>MARK CASTELLANO (813) 363-2455</u>	
Office: <u>(941) 475-3715</u>	Fax: <u>(941) 475-3725</u>
Email <u>MCASTELLANO@AMSCO-AC.COM</u>	

<input type="checkbox"/>	I cannot comply with this request.	DOES NOT APPLY
_____ Signature	_____ Print Name	
_____ Title	_____ Name of Bidding Company	

ATTACHMENT D
COMMERCIAL REFERENCES

Company Name: AIR MECHANICAL & SERVICE CORP

Experience: FOR OVER 40 YEARS WE HAVE BEEN INSTALLING & SERVICING NUMERIOUS COMMERCIAL CLIENTS HVAC EQUIPMENT

Indicate below the number of years (minimum of three years) the bidding company has been in business providing HVAC mechanical services:

Number of months/years: AIR MECHANICAL & SERVICE CORP (AMSCO) HAS BEEN SEEING TO OUR CLIENTS NEEDS FOR FORTY-TWO YEARS.

All bidders must have performed verifiable work providing HVAC mechanical services as specified herein, within the most recent thirty-six (36) month period of time. Three (3) commercial references of comparable scope are required. The bidder agrees to provide references from customers other than the School Board of Sarasota County.

1. Company Name: SARASOTA COUNTY GOVERNMENT
Location of Service: VARIOUS GOVERNMENT BUILDINGS THROUGH OUT THE COUNTY OF SARASOTA, FLORIDA
Dates services were provided: AMSCO BEGAN TAKING CARE OF SARASOTA COUNTY HVAC EQUIPMENT IN 2006
Type of service provided: REPLACE, REPAIR AND MAINTAIN ALL HVAC EQUIPMENT PER COUNTIES REQUEST
Contact Person: RAY ORTIZ
Title: BUILDING SPECIALTIES HVAC SUPERVISOR Telephone (941) 313-3161
Email Address: RORTIZ@SCGOV.NET Fax (941) 861-3132
2. Company Name: MANATEE COUNTY GOVERNMENT
Location of Service: SEVERAL GOVERNMENT BUILDINGS THROUGH OUT THE COUNTY OF MANATEE, FLORIDA
Dates services were provided: SINCE 1999 AMSCO HAS BEEN TAKING CARE OF MANATEE'S HVAC SYSTEMS AS REQUESTED
Type of service provided: INSTALL, REPAIR AND PREVENTATIVE MAINTENANCE, WHAT EVER IS NEEDED
Contact Person: MARK PETRILLA
Title: OPERATIONS MANAGER Telephone (941) 737-3217
Email Address: MARK.PETRILLA@MYMANATEE.ORG Fax (941) 742-5880
3. Company Name: CHARLOTTE COUNTY PUBLIC SCHOOLS
Location of Service: MAJORITY OF CHARLOTTE COUNTY PUBLIC SCHOOLS, CHARLOTTE COUNTY, FLORIDA
Dates services were provided: AMSCO HAS BEEN PROVIDING MECHANICAL SERVICE TO CHARLOTTE COUNTY PUBLIC SCHOOLS, FLORIDA SINCE YEAR OF 2006
Type of service provided: ALL HVAC SERVICE REQUESTED BY CHARLOTTE COUNTY PUBLIC SCHOOLS, FLORIDA
Contact Person: ROB HUSSEY
Title: MAINTENANCE MANAGER Telephone (941) 979-1700
Email Address: ROB.HUSSEY@YOURCHARLOTTE SCHOOLS.NET Fax (941) 575-5410

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
 HVAC MECHANICAL SERVICES - BID #23-0171

ATTACHMENT E

HVAC SERVICE PERSONNEL				
<p>The Contractor must have a minimum of three (3) HVAC Journeymen with five (5) year experience who are capable of diagnosing and mechanical repairing of HVAC systems, and who will respond to the SBSC at all times. *Contractor must have technicians preferably located in the Sarasota/Bradenton area, but we could also consider if technicians are located anywhere between Tampa and Fort Myers.* List the HVAC service personnel assigned to work at any SBSC location.</p>				
Names of HVAC Service Personnel				
(mark the box that applies)			Journeyman	Helper
1.	<i>Dennis Clark</i>		X	
2.	<i>Matt Leonardi</i>		X	
3.	<i>Ben Lam</i>		X	
4.	<i>Cam Sullivan</i>		X	
5.	<i>Wayne Young</i>		X	
6.				
7.				
8.				
9.				
10.				
11.				
12.				
13.				
14.				
Qualifications				
<p>Journeyman: A Journeyman has five (5) years experience in the mechanical repairing of HVAC systems and includes but is not limited to Welders, Pipe Fitters, or Sheet Metal Fabricators. Proof of experience is required upon request.</p>				
<p>Helper: A Helper is not required to have experience in HVAC mechanical services field.</p>				

ATTACHMENT F

State of Florida

Affidavit Regarding the Use of Coercion for Labor and Services

Respondent Vendor Name: AIR MECHANICAL & SERVICE CORP

Vendor FEIN: 59-2158902

Vendor's Authorized Representative Name and Title: MARK CASTELLANO VICE PRESIDENT/BRANCH MANAGER

Address: 2700 AVENUE OF THE AMERICAS

City: ENGLEWOOD State: FL ZIP: 34224

Phone Number: (941) 475-3715

Email Address: MCASTELLANO@AMSCO-AC.COM

Section 787.06(13), Florida Statutes requires all nongovernmental entities executing, renewing, or extending a contract with a governmental entity to provide an affidavit signed by an officer or representative of the nongovernmental entity under penalty of perjury that the nongovernmental entity does not use coercion for labor or services as defined in that statute. The Sarasota County School Board is a governmental entity for purposes of this statute.

As the person authorized to sign on behalf of Respondent, I certify that the company identified does not:

- Use or threaten to use physical force against any person;
- Restrain, isolate, or confine or threaten to restrain, isolate, or confine any person without lawful authority and against her or his will;
- Use lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or services are not respectively limited and defined;
- Destroy, conceal, remove, confiscate, withhold, or possess any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
- Cause or threaten to cause financial harm to any person;
- Entice or lure any person by fraud or deceit; or
- Provide a controlled substance as outlined in Schedule I or Schedule II of s. 893.03 to any person for the purpose of exploitation of that person.

Under penalties of perjury, I declare that I have read the foregoing document and that the facts stated in it are true.

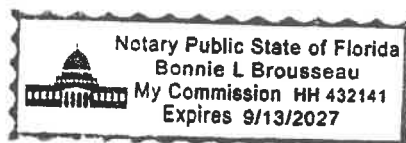
By: [Signature]
MARK CASTELLANO AUTHORIZED SIGNATURE

Print Name and Title: VICE PRESIDENT/BRANCH MANAGER Date: NOVEMBER 20, 2024

STATE OF FLORIDA
COUNTY OF CHARLOTTE

The foregoing instrument was acknowledged before me by means of physical presence or online notarization this 20th day of NOVEMBER, 2024 by MARK CASTELLANO, who is personally known XX or produced DOES NOT APPLY as Identification.

[Signature]
Notary Public BONNIE L. BROUSSEAU
Print Name: _____
My Commission Expires: SEPTEMBER 13, 2027



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
HVAC MECHANICAL SERVICES – BID #25-0171
ATTACHMENT G

Air Mechanical & Service Corp
2700 Avenue of the Americas
Englewood, FL 34224
(941) 475-3715

State of Florida
Affidavit Regarding the Use of Companies Owned
or Controlled by a Foreign Country of Concern

Respondent Vendor Name: AIR MECHANICAL & SERVICE CORP

Vendor FEIN: 59-2158902

Vendor's Authorized Representative Name and Title: MARK CASTELLANO
VICE PRESIDENT/BRANCH MANAGER

Address: 2700 AVENUE OF THE AMERICAS

City: ENGLEWOOD State: FLORIDA ZIP: 34224

Phone Number: (941) 475-3715

Email Address: MCASTELLANO@AMSCO-AC.COM

Section 287.138, Florida Statutes prohibits governmental entities from entering into contracts with companies owned or controlled by a foreign country of concern, meaning the People's Republic of China, the Russian Federation, the Islamic Republic of Iran, the Democratic People's Republic of Korea, the Republic of Cuba, the Venezuelan regime of Nicolás Maduro, or the Syrian Arab Republic, including any agency of or any other entity of significant control of such foreign country of concern. It requires all nongovernmental entities executing, renewing, or extending a contract with a governmental entity to provide an affidavit signed by an officer or representative of the nongovernmental entity under penalty of perjury that the nongovernmental entity is not owned or controlled by a foreign country of concern. The School Board of Sarasota County is a governmental entity for purposes of this statute.

As the person authorized to sign on behalf of Respondent, I certify that the company identified:

- Is not owned by the government of a foreign country of concern.
- The government of a foreign country of concern does not have controlling interest in the company.
- The company is not organized under the laws of or has its principal place of business in a foreign country of concern.

Under penalties of perjury, I declare that I have read the foregoing document and that the facts stated in it are true.

By: [Signature]
MARK CASTELLANO AUTHORIZED SIGNATURE
Print Name and Title: VICE PRESIDENT/BRANCH MANAGER Date: NOVEMBER 20, 2024

STATE OF FLORIDA
COUNTY OF CHARLOTTE

The foregoing instrument was acknowledged before me by means of physical presence or online notarization this 20TH day of NOVEMBER, 2024, by MARK CASTELLANO, who is personally known xx or produced DOES NOT APPLY as Identification.

Notary Public [Signature]
Print Name: BONNIE L. BROUSSEAU
My Commission Expires: SEPTEMBER 13, 2027

