



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

**Q-485223-45232.667GM**  
 Issued: 11/02/2023  
 Quote Expiration: 12/31/2023  
 Estimated Contract Start Date: 04/15/2031  
 Account Number: 138516  
 Payment Terms: N60  
 Delivery Method:

SHIP TO	BILL TO
4980 City Hall Blvd 4980 City Hall Blvd North Port, FL 34286-4100 USA	North Port Police Dept. -FL 4970 City Hall Blvd North Port FL 34286-4100 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Griffin McKean Phone: Email: gmckean@axon.com Fax:	Christopher Morales Phone: (941) 429-7319 Email: cmorales@northportpd.com Fax: (941) 4297389

### Quote Summary

Program Length	36 Months
<b>TOTAL COST</b>	<b>\$240,327.58</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$240,327.58</b>

### Discount Summary

Average Savings Per Year	\$44,328.67
<b>TOTAL SAVINGS</b>	<b>\$132,986.00</b>

### Payment Summary

Date	Subtotal	Tax	Total
Mar 2031	\$77,076.54	\$0.00	\$77,076.54
Nov 2031	\$32,650.21	\$0.00	\$32,650.21
Mar 2032	\$32,650.21	\$0.00	\$32,650.21
Nov 2032	\$32,650.21	\$0.00	\$32,650.21
Mar 2033	\$32,650.21	\$0.00	\$32,650.21
Nov 2033	\$32,650.20	\$0.00	\$32,650.20
<b>Total</b>	<b>\$240,327.58</b>	<b>\$0.00</b>	<b>\$240,327.58</b>

Quote Unbundled Price: \$373,313.58  
 Quote List Price: \$270,025.98  
 Quote Subtotal: \$240,327.58

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
73983	OFFICER SAFETY PLAN 7 TRUE UP 1	13	24		\$26.25	\$26.25	\$8,190.00	\$0.00	\$8,190.00
80461	FLEET 3 BUNDLE WITH TAP TRUE UP	13	24		\$115.75	\$115.75	\$36,114.00	\$0.00	\$36,114.00
Fleet3B+TAP	Fleet 3 Basic + TAP	13	36	\$323.40	\$196.66	\$196.66	\$92,036.88	\$0.00	\$92,036.88
OSP10	Officer Safety Plan 10	13	36	\$280.22	\$186.26	\$186.26	\$87,169.68	\$0.00	\$87,169.68
<b>A la Carte Hardware</b>									
H00002	AB4 Multi Bay Dock Bundle	1			\$1,638.90	\$43.90	\$43.90	\$0.00	\$43.90
H00004	AB4 FLEX POV HARDWARE BUNDLE	13			\$249.00	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	13			\$649.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
73478	REDACTION ASSISTANT USER LICENSE	13	36		\$9.37	\$0.00	\$0.00	\$0.00	\$0.00
73739	PERFORMANCE LICENSE	13	36		\$9.37	\$0.00	\$0.00	\$0.00	\$0.00
73682	AUTO TAGGING LICENSE	13	36		\$9.37	\$4.69	\$2,192.58	\$0.00	\$2,192.58
20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	13	36		\$17.50	\$11.38	\$5,323.50	\$0.00	\$5,323.50
73680	RESPOND DEVICE PLUS LICENSE	13	36		\$19.78	\$19.78	\$9,257.04	\$0.00	\$9,257.04
<b>Total</b>							<b>\$240,327.58</b>	<b>\$0.00</b>	<b>\$240,327.58</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	13	03/15/2031
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	15	03/15/2031
AB4 Camera Bundle	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	15	03/15/2031
AB4 FLEX POV HARDWARE BUNDLE	100200	AB4 FLEX POV MODULE	13	03/15/2031
AB4 FLEX POV HARDWARE BUNDLE	100852	AXON BODY 4 POV C-CLIP	13	03/15/2031
AB4 FLEX POV HARDWARE BUNDLE	100855	AXON BODY 4 POVEPAULETTE MOUNT	15	03/15/2031
AB4 FLEX POV HARDWARE BUNDLE	100858	AB4 FLEX POV MODULE CABLE 48 IN.	13	03/15/2031
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	03/15/2031
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE COM DOCK	1	03/15/2031
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3.8-BAY, AB2 1-BAY / 6-BAY DOCK	1	03/15/2031
Fleet 3 Basic + TAP	11634	CRADLEPOINT IBR900-1200M-B-NFS+3YR NETCLOUD	13	03/15/2031
Fleet 3 Basic + TAP	70112	AXON SIGNAL UNIT	13	03/15/2031
Fleet 3 Basic + TAP	71200	FLEET ANT. AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	13	03/15/2031
Fleet 3 Basic + TAP	72036	FLEET 3 STANDARD 2 CAMERA KIT	13	03/15/2031
Fleet 3 Basic + TAP	72048	FLEET SIM INSERTION, ATT	13	03/15/2031
Officer Safety Plan 10	100390	TASER 10 HANDLE, YLW, CLASS 3R	13	03/15/2031
Officer Safety Plan 10	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	13	03/15/2031
Officer Safety Plan 10	100394	TASER 10 HALT TRN MAGAZINE BLUE (HOOK-AND-LOOP-TRAINING)	1	03/15/2031
Officer Safety Plan 10	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	1	03/15/2031
Officer Safety Plan 10	100396	TASER 10 INERT MAGAZINE RED	1	03/15/2031
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	260	03/15/2031
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	80	03/15/2031
Officer Safety Plan 10	100401	TASER 10 INERT CARTRIDGE	6	03/15/2031
Officer Safety Plan 10	100611	TASER 10 SAFARILAND HOLSTER, RH	13	03/15/2031
Officer Safety Plan 10	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	03/15/2031
Officer Safety Plan 10	20018	TASER BATTERY PACK, TACTICAL	13	03/15/2031
Officer Safety Plan 10	20018	TASER BATTERY PACK, TACTICAL	3	03/15/2031
Officer Safety Plan 10	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE COM DOCK	1	03/15/2031
Officer Safety Plan 10	71019	NORTH AMER POWER CORD FOR AB3.8-BAY, AB2 1-BAY / 6-BAY DOCK	1	03/15/2031
Officer Safety Plan 10	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	26	03/15/2031
Officer Safety Plan 10	74200	TASER 6-BAY DOCK AND CORE	1	03/15/2031
Officer Safety Plan 10	75015	SIGNAL SIDEARM KIT	13	03/15/2031
Officer Safety Plan 10	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	03/15/2031
Officer Safety Plan 10	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 7.5 IN., TASER 7	1	03/15/2031
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	30	03/15/2032
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	80	03/15/2032
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	30	03/15/2033
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	80	03/15/2033
Officer Safety Plan 10	73309	AXON CAMERA REFRESH ONE	13	09/15/2033
Officer Safety Plan 10	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	09/15/2033

**Hardware**

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Basic + TAP	72040	FLEET REFRESH, 2 CAMERA KIT	13	03/15/2034
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	20	03/15/2034
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	30	03/15/2034
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	80	03/15/2034
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	70	03/15/2034
Officer Safety Plan 10	73310	AXON CAMERA REFRESH TWO	13	03/15/2034
Officer Safety Plan 10	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	03/15/2034

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	FLEET, VEHICLE LICENSE	13	04/15/2031	04/14/2034
Fleet 3 Basic + TAP	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	26	04/15/2031	04/14/2034
Officer Safety Plan 10	20248	TASER 7 EVIDENCE.COM LICENSE	13	04/15/2031	04/14/2034
Officer Safety Plan 10	20248	TASER 7 EVIDENCE.COM LICENSE	1	04/15/2031	04/14/2034
Officer Safety Plan 10	73449	RESPOND DEVICE LICENSE	13	04/15/2031	04/14/2034
Officer Safety Plan 10	73638	STANDARDS ACCESS LICENSE	13	04/15/2031	04/14/2034
Officer Safety Plan 10	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	13	04/15/2031	04/14/2034
Officer Safety Plan 10	73746	PROFESSIONAL EVIDENCE.COM LICENSE	13	04/15/2031	04/14/2034
A la Carte	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	13	04/15/2031	04/14/2034
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	13	04/15/2031	04/14/2034
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	13	04/15/2031	04/14/2034
A la Carte	73682	AUTO TAGGING LICENSE	13	04/15/2031	04/14/2034
A la Carte	73739	PERFORMANCE LICENSE	13	04/15/2031	04/14/2034

**Services**

Bundle	Item	Description	QTY	QTY
Fleet 3 Basic + TAP	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	13	13
Officer Safety Plan 10	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM		13

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	EXT WARRANTY, AXON SIGNAL UNIT	13	04/15/2031	04/14/2034
Fleet 3 Basic + TAP	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	13	03/15/2032	04/14/2034
Officer Safety Plan 10	100704	EXT WARRANTY, TASER 10 HANDLE	13	03/15/2032	04/14/2034
Officer Safety Plan 10	80374	EXT WARRANTY, TASER 7 BATTERY PACK	13	03/15/2032	04/14/2034
Officer Safety Plan 10	80374	EXT WARRANTY, TASER 7 BATTERY PACK	3	03/15/2032	04/14/2034
Officer Safety Plan 10	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	03/15/2032	04/14/2034
Officer Safety Plan 10	80464	EXT WARRANTY, CAMERA (TAP)	13	03/15/2032	04/14/2034
Officer Safety Plan 10	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	03/15/2032	04/14/2034

### Payment Details

<b>Mar 2031</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware/True Up	73983	OFFICER SAFETY PLAN 7 TRUE UP 1	13	\$8,190.00	\$0.00	\$8,190.00
Upfront Hardware/True Up	80461	FLEET 3 BUNDLE WITH TAP TRUE UP	13	\$36,114.00	\$0.00	\$36,114.00
Upfront Hardware/True Up	H00001	AB4 Camera Bundle	13	\$0.00	\$0.00	\$0.00
Upfront Hardware/True Up	H00002	AB4 Multi Bay Dock Bundle	1	\$43.90	\$0.00	\$43.90
Upfront Hardware/True Up	H00004	AB4 FLEX POV HARDWARE BUNDLE	13	\$0.00	\$0.00	\$0.00
Year 1	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	13	\$889.02	\$0.00	\$889.02
Year 1	73478	REDACTION ASSISTANT USER LICENSE	13	\$0.00	\$0.00	\$0.00
Year 1	73680	RESPOND DEVICE PLUS LICENSE	13	\$1,545.93	\$0.00	\$1,545.93
Year 1	73682	AUTO TAGGING LICENSE	13	\$366.16	\$0.00	\$366.16
Year 1	73739	PERFORMANCE LICENSE	13	\$0.00	\$0.00	\$0.00
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	13	\$15,370.17	\$0.00	\$15,370.17
Year 1	H00004	AB4 FLEX POV HARDWARE BUNDLE	13	\$0.00	\$0.00	\$0.00
Year 1	OSP10	Officer Safety Plan 10	13	\$14,557.36	\$0.00	\$14,557.36
<b>Total</b>				<b>\$77,076.54</b>	<b>\$0.00</b>	<b>\$77,076.54</b>

<b>Apr 2031</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	OSP10	Officer Safety Plan 10	13	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

<b>Nov 2031</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	13	\$886.90	\$0.00	\$886.90
Year 1	73478	REDACTION ASSISTANT USER LICENSE	13	\$0.00	\$0.00	\$0.00
Year 1	73680	RESPOND DEVICE PLUS LICENSE	13	\$1,542.22	\$0.00	\$1,542.22
Year 1	73682	AUTO TAGGING LICENSE	13	\$365.28	\$0.00	\$365.28
Year 1	73739	PERFORMANCE LICENSE	13	\$0.00	\$0.00	\$0.00
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	13	\$15,333.40	\$0.00	\$15,333.40
Year 1	H00004	AB4 FLEX POV HARDWARE BUNDLE	13	\$0.00	\$0.00	\$0.00
Year 1	OSP10	Officer Safety Plan 10	13	\$14,522.41	\$0.00	\$14,522.41
<b>Total</b>				<b>\$32,650.21</b>	<b>\$0.00</b>	<b>\$32,650.21</b>

<b>Mar 2032</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	13	\$886.90	\$0.00	\$886.90
Year 2	73478	REDACTION ASSISTANT USER LICENSE	13	\$0.00	\$0.00	\$0.00
Year 2	73680	RESPOND DEVICE PLUS LICENSE	13	\$1,542.22	\$0.00	\$1,542.22
Year 2	73682	AUTO TAGGING LICENSE	13	\$365.28	\$0.00	\$365.28
Year 2	73739	PERFORMANCE LICENSE	13	\$0.00	\$0.00	\$0.00
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	13	\$15,333.40	\$0.00	\$15,333.40
Year 2	H00004	AB4 FLEX POV HARDWARE BUNDLE	13	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$15,333.40</b>	<b>\$0.00</b>	<b>\$15,333.40</b>

<b>Mar 2032</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	OSP10	Officer Safety Plan 10	13	\$14,522.41	\$0.00	\$14,522.41
<b>Total</b>				<b>\$32,650.21</b>	<b>\$0.00</b>	<b>\$32,650.21</b>

<b>Nov 2032</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	13	\$886.90	\$0.00	\$886.90
Year 2	73478	REDACTION ASSISTANT USER LICENSE	13	\$0.00	\$0.00	\$0.00
Year 2	73680	RESPOND DEVICE PLUS LICENSE	13	\$1,542.22	\$0.00	\$1,542.22
Year 2	73682	AUTO TAGGING LICENSE	13	\$365.28	\$0.00	\$365.28
Year 2	73739	PERFORMANCE LICENSE	13	\$0.00	\$0.00	\$0.00
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	13	\$15,333.40	\$0.00	\$15,333.40
Year 2	H00004	AB4 FLEX POV HARDWARE BUNDLE	13	\$0.00	\$0.00	\$0.00
Year 2	OSP10	Officer Safety Plan 10	13	\$14,522.41	\$0.00	\$14,522.41
<b>Total</b>				<b>\$32,650.21</b>	<b>\$0.00</b>	<b>\$32,650.21</b>

<b>Mar 2033</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	13	\$886.90	\$0.00	\$886.90
Year 3	73478	REDACTION ASSISTANT USER LICENSE	13	\$0.00	\$0.00	\$0.00
Year 3	73680	RESPOND DEVICE PLUS LICENSE	13	\$1,542.22	\$0.00	\$1,542.22
Year 3	73682	AUTO TAGGING LICENSE	13	\$365.28	\$0.00	\$365.28
Year 3	73739	PERFORMANCE LICENSE	13	\$0.00	\$0.00	\$0.00
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	13	\$15,333.40	\$0.00	\$15,333.40
Year 3	H00004	AB4 FLEX POV HARDWARE BUNDLE	13	\$0.00	\$0.00	\$0.00
Year 3	OSP10	Officer Safety Plan 10	13	\$14,522.41	\$0.00	\$14,522.41
<b>Total</b>				<b>\$32,650.21</b>	<b>\$0.00</b>	<b>\$32,650.21</b>

<b>Nov 2033</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	13	\$886.89	\$0.00	\$886.89
Year 3	73478	REDACTION ASSISTANT USER LICENSE	13	\$0.00	\$0.00	\$0.00
Year 3	73680	RESPOND DEVICE PLUS LICENSE	13	\$1,542.22	\$0.00	\$1,542.22
Year 3	73682	AUTO TAGGING LICENSE	13	\$365.28	\$0.00	\$365.28
Year 3	73739	PERFORMANCE LICENSE	13	\$0.00	\$0.00	\$0.00
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	13	\$15,333.40	\$0.00	\$15,333.40
Year 3	H00004	AB4 FLEX POV HARDWARE BUNDLE	13	\$0.00	\$0.00	\$0.00
Year 3	OSP10	Officer Safety Plan 10	13	\$14,522.41	\$0.00	\$14,522.41
<b>Total</b>				<b>\$32,650.20</b>	<b>\$0.00</b>	<b>\$32,650.20</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:


The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

*This Quote is contingent on the execution of Q-478154 and upon full execution, the Quotes form a binding commitment of the Parties. Notwithstanding the foregoing, Agency shall retain the right to cancel or modify this portion of the Agreement for up to fourteen (14) OSP10 and fourteen (14) Fleet 3 Basic bundles as noted herein. Agency shall provide written notice of intent to cancel or modify no later than sixty (60) days prior to the first requested ship date as outlined herein. For avoidance of doubt, this is a one-time cancellation right for only the items noted herein and expires 60 days prior to shipment.*

Axon Enterprise, Inc. DocuSigned by:  
Signature:  5626E683747424...  
Name: Bobby Driscoll  
Title: VP, Assoc. General Counsel  
Date: 11/2/2023 | 2:17 PM MST

Approved by the City Commission of the City of North Port, Florida on \_\_\_\_\_, 2023.

A. JEROME FLETCHER II, ICMA-CM, MPA  
CITY MANAGER

ATTEST

HEATHER FAUST, MMC  
CITY CLERK

APPROVED AS TO FORM AND CORRECTNESS

AMBER L. SLAYTON, B.C.S.  
CITY ATTORNEY

