



Legislation Details (With Text)

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Title: Approve a seven-year preventative maintenance and repair service agreement with Stryker Medical, a division of Stryker Corporation, for North Port Fire Rescue's new stretcher lifting systems and stretcher at a cost of \$35,432.

Sponsors:

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Date	Ver.	Action By	Action	Result
2/26/2019	1	City Commission Regular Meeting	approved	Pass

TO: Honorable Mayor & Members of the North Port Commission

FROM: Peter D. Lear, CPA, CGMA, City Manager

TITLE: Approve a seven-year preventative maintenance and repair service agreement with Stryker Medical, a division of Stryker Corporation, for North Port Fire Rescue's new stretcher lifting systems and stretcher at a cost of \$35,432.

Recommended Action

Approve a seven-year preventative maintenance and repair service agreement with Stryker Medical, a division of Stryker Corporation, for North Port Fire Rescue's new stretcher lifting systems and stretcher at a cost of \$35,432.

Background Information

In the FY 2018-19 approved budget, Commission authorized the purchase of three ambulances, two CIP replacement ambulances and one re-chassis. Additionally, one new West Villages' ambulance from the General Fund was also approved. A Stryker Power-Load lifting device will be installed in each ambulance at the factory. One Stryker Power-Pro stretcher for the West Villages ambulance has been purchased under a separate purchase order. Funding for maintenance and repair service agreement has been provided via SLA 19-2209 in the amount of \$35,450. To maximize operational cost savings and ensure sufficient long-term coverage for preventive maintenance and repairs, we are requesting approval for a seven-year service agreement with Stryker Medical. Each time a new piece of equipment is purchased, we must establish a new agreement.

The period of this agreement will run from March 1, 2019 to February 28, 2026 - seven years - which is the recommended lifecycle for this equipment. A review of expenditures for repairs revealed the potential for operational cost savings for service calls (i.e., labor and travel), parts and no-cost battery exchanges.

The Agreement includes: (1) unlimited service calls; (2) replacement of pumps, hoses, electronics, etc.; and (3) annual preventive maintenance inspections by Stryker Medical's "ProCare" field service team personnel. Full payment will be made on execution of this agreement - no further operational costs will be incurred except for non-covered expendable and disposable parts (e.g., mattresses, straps, undercarriage equipment storage netting).

The City Attorney has approved to form and content.

Strategic Plan

Financially Responsible City Providing Quality Municipal Services

Financial Impact

The cost of the seven-year agreement is \$35,432 which will come from budgeted funds in the Emergency Medical Services budget within the General Fund. The cost is payable in a single installment after the Agreement is fully executed.

ACCOUNT	ESTIMATED EXPENDITURE	SERVICE LEVEL ADJUSTMENT (SLA)	PROJECT
001-2222-526.46-00	\$35,432	SLA 19-2209	NA

Procurement

Procurement of maintenance repair services is being made in accordance with Sec. 2-407, Sole Source Guidelines of the City Procurement Code. Stryker Medical is the only provider for factory-authorized inspection and repair services for new equipment.

Vendor Information

Tom Tackabury
Stryker Corporation of Michigan
2825 Airview Blvd.
Kalamazoo, MI 49002
(248) 860 - 3540

Attachments:

1. Stryker Medical Service-Signed Agreement
2. Stryker Medical Service Agreement Sole-Single Source Form
3. Stryker Medical Sole Source Letter
4. Florida Division of Corporations-Stryker Medical

Prepared by: Amy Turner

Department Director: Scott Titus