



Legislation Details (With Text)

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**Type:** General Business      **Status:** Passed

**File created:** 9/21/2018      **In control:** Fire Rescue District Governing Body

**On agenda:** 1/22/2019      **Final action:** 1/22/2019

**Title:** Purchase of a Pierce Manufacturing Inc. replacement fire engine from Ten-8 Fire Equipment, Inc. at an estimated price of \$622,878.00.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Sole Source Form - Ten-8 Fire Equipment, Inc., 2. Sole Source Letter -Pierce Manufacturing Inc., 3. Vehicle Proposal, Specifications and Warranty - Ten-8 Fire Equipment, Inc., 4. City Attorney's Response to Request Legal Service, 5. Vehicle Overview, 6. Vehicle Repair History Report, 7. Equipment & Fleet Replacement Score Sheet, 8. Florida Division of Corporations Document

Date	Ver.	Action By	Action	Result
1/22/2019	1	Fire Rescue District Governing Body	approved	

**TO:** Honorable Mayor & Members of the North Port Commission

**FROM:** Peter D. Lear, CPA, CGMA, City Manager

**TITLE:** Purchase of a Pierce Manufacturing Inc. replacement fire engine from Ten-8 Fire Equipment, Inc. at an estimated price of \$622,878.00.

**Recommended Action**

Approval of the single-source purchase of a Pierce Manufacturing Inc. replacement fire engine from Ten-8 Fire Equipment, Inc. at an estimated price of \$622,878.00.

**Background Information**

City Commission approved \$750,000.00 in the fiscal year 2019 budget for the purchase of the following:

Project	SLA	New Vehicle	Old Vehicle (CID)	Approved Budget	Estimated Cost
F19RVH	19-2256	Fire Engine	Fire Engine (70427)	\$750,000.00	\$622,878.00

The purchase of one (1) replacement Pierce Manufacturing Inc. Fire Engine for the Fire Rescue District to be utilized by staff during emergencies. The existing Fire Engine (CID #70427) may be reassigned to the Public Safety Training Center or will be disposed of through the City's auction services.

The City Commission previously made the decision to utilize Ten-8 Fire Equipment, Inc. to purchase the vehicles and equipment for the Fire Rescue District. Pierce Manufacturing Inc. is the only authorized dealership in Florida. Staff's recommendation to continue purchasing the Pierce Manufacturing Inc. Fire Engine is based upon the following:

- Reliability of the Pierce product.
- The vendor service facility is in Bradenton, Florida.
- Vendor mobile service availability.

- Inclusion of the performance bond at no cost to the City.
- Proximity of the Pierce Manufacturing Inc. plant in Bradenton, Florida for warranty work.
- Ten-8 Fire Equipment, Inc. currently has the service contract for the Fire Rescue District vehicles and equipment.

The expiration date of the Ten-8 Fire Equipment, Inc. proposal is January 31, 2019. On February 1, 2019, the price of the Fire Engine will increase an additional \$18,686.34. The purchase price reflects all manufacturer discounts and a prepayment discount of \$17,035.00. The anticipated delivery of the vehicle is approximately nine months from the date of order.

The Fire Rescue District anticipates additional ancillary equipment expenses for this Fire Engine. The purchase and/or installation of ancillary equipment will be issued under separate purchase orders to multiple vendors.

Vehicle and capital equipment replacement are determined through a combination of mileage, age, hours and efficiency, as well as changing industry standards.

### **Strategic Plan**

Efficient & Effective Government

### **Financial Impact**

Funding in the amount of \$750,000 is included in the fiscal year 2019 budget, account number 323-2222-522.64-00, Project Number F19RVH.

### **Procurement**

Procurement of fire engine is being made in accordance with 2-407 of the City Procurement Code - Sole Source Guidelines.

### **Vendor Information**

Eric Huovinen  
Ten-8 Fire Equipment, Inc.  
2904 59<sup>th</sup> Avenue Drive East  
Bradenton, Florida 34203  
941.201.9121

Attachments:

1. Sole Source Form - Ten-8 Fire Equipment, Inc.
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**Prepared by:** Kenneth Rappuhn Jr., Fleet Manager

**Department Director:** Juliana B. Bellia