



City of North Port
PURCHASING
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MEMORANDUM

TO: Jonathan Lewis, City Manager

FROM: Ginny Duyn, Purchasing Manager, CPPB *GD*

DATE: November 9, 2016

SUBJECT: RFP NO. 2017-02 LANDSCAPE AND TURF MAINTENANCE SERVICES

The Selection Committee held telephone discussions and then evaluated and ranked the following six (6) firms on November 8, 2016 as follows:

FIRMS	RANK
Buccaneer Landscape Management Corp.	1
Duval Landscape Maintenance LLC	4
Mainguy Landscape Services	3
Rightmire's Land Services Inc.	2
Superior Landscaping & Lawn Svc. Inc.	6
Walkers Service Inc.	5

After polling the Committee, it is the recommendation of the Committee and Purchasing that the City move forward with negotiations with the top ranked firm: **Buccaneer Landscape Management Corp.** The Public Works Director would like Monica Bramble and Valerie Raney to conduct contract negotiations with the top ranked firm.

Approve to move forward with the Negotiations: ☒ YES ☐ NO

Approve the Negotiations Team: ☒ YES ☐ NO

Other: _____

[Signature]
Jonathan R. Lewis, ICMA-CM

11/9/16

Date



CITY OF NORTH PORT

NOVEMBER 8, 2016 2:00 PM CITY HALL, ROOM 244
RANKING: RFP NO. 2017-02 LANDSCAPE AND TURF MAINTENANCE SERVICES

SUMMARY				
	MONICA BRAMBLE	VALERIE RANEY	RICK ST. LOUIS	
Buccaneer Landscape Management Corp.	94	94	94	
Duval Landscape Maintenance LLC	82	88	76	
Mainguy Landscape Services	82	88	94	
Rightmire's Land Services Inc.	93	93	93	
Superior Landscaping & Lawn Service Inc.	22	52	58	
Walkers Service Inc.	39	45	57	
				<i>Monica Bramble</i>
RESULTS				
	TOTALS	RANK		
Buccaneer Landscape Management Corp.	282	1		<i>Monica Bramble</i>
Duval Landscape Maintenance LLC	246	4		<i>Valerie Raney</i>
Mainguy Landscape Services	264	3		<i>Rick St. Louis</i>
Rightmire's Land Services Inc.	279	2		
Superior Landscaping & Lawn Service Inc.	132	6		
Walkers Service Inc.	141	5		

CITY OF NORTH PORT

SCORES

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Buccaneer Landscape Management Corp.
APPROACH TO PROJECT/SCHEDULE/RESOURCES
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE
COST

SUBTOTALS ➤

MBE/WBE/VBE (0 OR 3)
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)

TOTALS ➤

MONICA BRAMBLE			
wt	V	0	(wt x V)
6	5	5	30
6	4	4	24
8	5	5	40
			94
			0
			0
			94

VALERIE RANEY			
wt	V	0	(wt x V)
6	5	5	30
6	4	4	24
8	5	5	40
			94
			0
			0
			94

RICK ST. LOUIS			
wt	V	0	(wt x V)
6	5	5	30
6	4	4	24
8	5	5	40
			94
			0
			0
			94

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Duval Landscape Maintenance LLC
APPROACH TO PROJECT/SCHEDULE/RESOURCES
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE
COST

SUBTOTALS ➤

MBE/WBE/VBE (0 OR 3)
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)

TOTALS ➤

MONICA BRAMBLE			
wt	V	0	(wt x V)
6	5	3	18
6	4	4	24
8	5	5	40
			82
			0
			0
			82

VALERIE RANEY			
wt	V	0	(wt x V)
6	5	3	18
6	5	5	30
8	5	5	40
			88
			0
			0
			88

RICK ST. LOUIS			
wt	V	0	(wt x V)
6	5	3	18
6	3	3	18
8	5	5	40
			76
			0
			0
			76

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Mainguy Landscape Services	
APPROACH TO PROJECT/SCHEDULE/RESOURCES	
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	
COST	

SUBTOTALS ➤

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS ➤

MONICA BRAMBLE		
wt	V 0	(wt x V)
6	3	18
6	4	24
8	5	40
		82
	0	
	0	
		82

VALERIE RANEY		
wt	V 0	(wt x V)
6	4	24
6	4	24
8	5	40
		88
	0	
	0	
		88

RICK ST. LOUIS		
wt	V 0	(wt x V)
6	5	30
6	4	24
8	5	40
		94
	0	
	0	
		94

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Rightmire's Land Services Inc.
APPROACH TO PROJECT/SCHEDULE/RESOURCES
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE
COST

SUBTOTALS >

MBE/WBE/VBE (0 OR 3)
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)

TOTALS >

MONICA BRAMBLE			
wt	V	5	0 (wt x V)
6	5	5	30
6	4	4	24
8	4	4	32
			86
			0
			7
			93

VALERIE RANEY			
wt	V	5	0 (wt x V)
6	5	5	30
6	4	4	24
8	4	4	32
			86
			0
			7
			93

RICK ST. LOUIS			
wt	V	5	0 (wt x V)
6	5	5	30
6	4	4	24
8	4	4	32
			86
			0
			7
			93

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Superior Landscaping & Lawn Service Inc.	
APPROACH TO PROJECT/SCHEDULE/RESOURCES	
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	
COST	

SUBTOTALS

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS

MONICA BRAMBLE	
wt	V 0
6	5 0
6	1 6
8	2 16
	22

SUBTOTALS

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS

VALERIE RANEY	
wt	V 0
6	5 18
6	3 18
8	2 16
	52

SUBTOTALS

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS

RICK ST. LOUIS	
wt	V 0
6	5 18
6	4 24
8	2 16
	58

SUBTOTALS

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS

Walkers Service Inc.	
APPROACH TO PROJECT/SCHEDULE/RESOURCES	
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	
COST	

SUBTOTALS

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS

MONICA BRAMBLE	
wt	V 0
6	5 12
6	4 24
8	0 0
	36

SUBTOTALS

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS

VALERIE RANEY	
wt	V 0
6	5 18
6	4 24
8	0 0
	42

SUBTOTALS

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS

RICK ST. LOUIS	
wt	V 0
6	5 24
6	5 30
8	0 0
	54

SUBTOTALS

MBE/WBE/VBE (0 OR 3)	
LOCAL OR NORTH PORT BUSINESS (0, 5, OR 7)	

TOTALS