



Quotation # 540499-B

Please indicate above number with order.
This quote is valid for a period of 30 days.

Jessica Abrante
337 Northlake Blvd
Suite 1004
Altamonte Springs, FL 32701
Jessica.Abrante@avispl.com
Tel: (407) 786-5000
Fax: (407) 786-5033

To: Jeff Kasson
Company: City of North Port
Address: 4970 City Hall Blvd.
North Port, FL 34286-4100
USA

Date: 10/3/2017
Phone: 941-429-7211
Fax: 941-429-7139
Email: jkasson@cityofnorthport.com

Item Number	Item Description	Qty	Unit Price	Extended Price
CHITS325TU	MOUNT, MEDIUM 25" EXTENSION SWING ARMS MSRP: \$475.00	2	\$361.00	\$722.00
CHIXSM1U	MOUNT, FUSION MICRO-ADJ FIXED WALL MOUNT, EXTRA LARGE MSRP: \$306.00	2	\$232.56	\$465.12
CREDMC4KCHDCP2	INPUT CARD, HDBASET 4K DIGITAL MEDIA 8G+ FOR DM SWITCHERS MSRP: \$1,100.00	4	\$715.00	\$2,860.00
CREDMC4KCOHDHDCP2	DM OUTPUT CARD, 2-CHANNEL HDBASET 4K, 8G+ MSRP: \$1300	6	\$845.00	\$5,070.00
CREDMC4KHDHDCP2	INPUT CARD, 4K HDMI FOR DM SWITCHERS MSRP: \$800	3	\$520.00	\$1,560.00
CREDMCHDO	DM OUTPUT CARD, 2-CHANNEL, HDMI MSRP: \$700	2	\$455.00	\$910.00
CREDMMD16X16	16X16 DigitalMedia SWITCHER MSRP: \$8,600	1	\$5,590.00	\$5,590.00
CREDMPSU8	POWER SUPPLY, 8-PORT FOR DM SWITCHERS MSRP: \$1,200	1	\$780.00	\$780.00
CREDMRMC4KSCALERC	4K DigitalMedia 8G+ RECEIVER & ROOM CONTROLLER W/SCALER ---- MSRP: \$1,800	6	\$1,170.00	\$7,020.00
CREDMTX200C2GWT	WALLPLATE, DIGITALMEDIA 8G+ TRANSMITTER 200 (MATTE WHITE) MSRP: \$1,400	1	\$910.00	\$910.00
CREDMTX201C	TRANSMITTER, DIGITALMEDIA 8G+, 201 SERIES MSRP: \$1,300	3	\$845.00	\$2,535.00

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Item Number	Item Description	Qty	Unit Price	Extended Price
CREHDDA84KE	DISTRIBUTION AMP 1 TO 8 HDMI MSRP: \$1,000	1	\$650.00	\$650.00
CREMPWP181CW	WALL PLATE, MEDIA PRESENTATION DIGITAL MEDIA 8G+, WHITE MSRP: \$80	3	\$52.00	\$156.00
EXT60130401	SCALER, DSC HD-3G A, HDMI TO 3G-SDI W/ AUDIO EMBEDDING MSRP: \$1,790	3	\$1,253.00	\$3,759.00
EXT6030002	TWO-GANG AAP MOUNTING FRAME - BLACK MSRP: \$110	2	\$77.00	\$154.00
EXT6044001	THREE OUTPUT STEREO AUDIO MINI DISTRIBUTION AMPLIFIER MSRP: \$210	1	\$147.00	\$147.00
EXT6088401	DISTRIBUTION AMPLIFIER, 1X4 HD-SDI MINI MSRP: \$1,050	1	\$735.00	\$735.00
EXT7009111	PLATE, (2)BNC PASS-THROUGH FEMALE BNC TO FEMALE BNC (BLACK) MSRP: \$40	2	\$28.00	\$56.00
BIATESIRAFORTEAVBCI	TESIRA FORTE DSP I/O SERVER, 128 X 128 CHANNELS OF AVB, AEC MSRP: \$3,698.00	1	\$2,773.50	\$2,773.50
BIATESIRAFORTEAVBVI	TESIRA FORTE DSP FIXED I/O SERVER, ANALOG 12 INPUTS/8 OUTS MSRP: \$3,698.00	1	\$2,773.50	\$2,773.50
BIATESIRAEXLOGIC	TESIRA PEO LOGIC EXPANDER W/16 LOGIC GPIO MSRP: \$628.00	2	\$471.00	\$942.00
EXT6074001	ADAPTER CABLE^, ASA 131 - SUMMING ADAPTER, BALANCED MSRP: \$70	1	\$49.00	\$49.00

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Item Number	Item Description	Qty	Unit Price	Extended Price
EXT7010317	PLATE, 2XLR 3 PIN MALE TOO SOLDER CUP, BLACK MSRP: \$70	2	\$49.00	\$98.00
SONSRG300SEW	CAMERA, 30x PTZ 1080p/60P 3G SDI & LIVE IP STREAMING (WHITE) MSRP: \$ \$3,849.00	5	\$2,848.26	\$14,241.30
CREPRO3	CONTROL SYSTEM, 3-SERIES MSRP: \$5,000	1	\$3,250.00	\$3,250.00
CRETSW1060BS	TOUCH SCREEN, 10" SURFACE MOUNT - BLACK SMOOTH MSRP: \$2,400	3	\$1,560.00	\$4,680.00
CRETSW1060TTKBS	TABLE TOP KIT FOR TSW-1060, BLACK SMOOTH MSRP: \$250	3	\$162.50	\$487.50
COMBBD16943B	CABLE, 3' PREM BELDEN 1694A BNC MSRP: \$17.99	3	\$14.39	\$43.17
COMCAT610BLK	CAT6-10BLK, 10 FT CAT-6 UTP 500 MHZ PATCH CABLE, BLACK MSRP: \$15.89	4	\$12.71	\$50.84
COMCAT610PROORG	CABLE, 10' CAT6 SNAGLESS PATCH, (ORANGE) MSRP: \$26.59	4	\$21.27	\$85.08
COMCAT63BLK	CABLE, 3' CAT6 SNAGLESS PATCH, 550MHZ (BLACK) MSRP: \$3.19	1	\$2.55	\$2.55
COMDVIII6ST	CABLE, 6' DVII TO DVII 28 AWG DUAL LINK MSRP: \$19.99	2	\$15.99	\$31.98
COMHDDVI12PROBLK	CABLE, 10 FT PRO AV/IT ADVANCED SERIES HDMI TO DVI 26 AWG MSRP: \$44.99	5	\$35.99	\$179.95
COMHDDVI6PROBLK	CABLE, 6' PRO AV/IT ADVANCED SERIES HDMI TO DVI 26 AWG	8	\$27.99	\$223.92

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Item Number	Item Description	Qty	Unit Price	Extended Price
COMHDHD25PROBLK	MSRP: \$34.99 CABLE, 25' PRO AV/IT HIGH SPEED HDMI W/PROGRIP SURLNG JTBLK MSRP: \$89.99	1	\$71.99	\$71.99
COMMHDMHD12PROBLK	CABLE, 12' MICROFLEX SERIES, LOW PROFILE HS W/PROGRIP SURELE MSRP: \$54.99	1	\$43.99	\$43.99
COMMHDMHD3PROBLK	CABLE, 3' MICROFLEX SERIES, LOW PROFILE HS W/PROGIP SURELENG MSRP: \$24.99	6	\$19.99	\$119.94
COMMHDMHD6PROBLK	CABLE, 6' MICROFLEX SERIES, LOW PROFILE HS W/PROGRIP SURELEN MSRP: \$34.99	7	\$27.99	\$195.93
COMMVGA15PP12HRA	CABLE, 12' PRO AV/IT SERIES MICRO VGA HD15 PLUG/PLUG W/AUDIO MSRP: \$37.99	1	\$30.39	\$30.39
COMMVGA15PP6HRA	MVGA15P-P-6HR/A, 6 FT MICRO VGA HD15 PLUG TO PLUG W/AUDIO MSRP: \$29.79	3	\$23.83	\$71.49
CRECENUPS1250	POWER CONDITIONER, ENET W/ BATTERY MSRP: \$2,100	1	\$1,365.00	\$1,365.00
EXT6060411	1U 6" DEEP BASIC RACK SHELF MSRP: \$60	3	\$42.00	\$126.00
MIDBB12	BUSS BAR, SOLID COPPER 12 SPACE MSRP: \$111.00	1	\$105.45	\$105.45
MIDEB1	1 SP (1 3/4") FLANGED ECONO-BLANK, BLACK POWDER COAT FINISH MSRP: \$12.00	12	\$11.40	\$136.80

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Item Number	Item Description	Qty	Unit Price	Extended Price
MIDERK4028	RACK, 40 SPACE 70" H X 28" DEEP STAND ALONE RACK W/REAR DOOR MSRP: \$1,072.00	1	\$1,018.40	\$1,018.40
MIDERK6FT440CFM	FAN TOP, INTERGRATED 6" W/ 2 FANS/ 285 CFM FOR ERK/SCRK-BLK MSRP: \$438.00	1	\$416.10	\$416.10
MIDERKRR40	REAR RAIL KIT 40 SPACE MSRP: \$104.00	1	\$98.80	\$98.80
MIDLFISO	LF WITH RUBBER ISOLATION BOOT MSRP: \$38.00	1	\$36.10	\$36.10
MIDPD2420SCNS	POWER STRIP, 24 OUTLET MSRP: \$208.00	1	\$197.60	\$197.60
MIDUTR1	SHELF, HALF/THIRD RACK, UNIVERSAL MSRP: \$44.00	2	\$41.80	\$83.60
MIDVBKE28	VENT BLOCKER KIT FOR 28" DEEP ERK MSRP: \$24.00	1	\$22.80	\$22.80
CHICMA472	ENCLOSURE, ABOVE CEILING MSRP: \$118.00	2	\$89.68	\$179.36
CHIKITAS003W	MOUNTING KIT, INCLUDES RSAWU, CMS440, CMS003WM WHITE MSRP: \$333.00	2	\$253.08	\$506.16
DAL20859LS	SCREEN, 65x104 ADVANTAGE ELECTROL, NPA HCMW, W/LVC AND SM MSRP: \$2,512.00	2	\$2,009.60	\$4,019.20
SONVPLFHZ57W	PROJECTOR, WUXGA 4100 LUMEN 34LB LCD LASER HDBASET - WHITE MSRP: \$7,000.00	2	\$5,180.00	\$10,360.00

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CREDMPS3300C	PRESENTATION SYSTEM, DIGITALMEDIA 300 MSRP: \$6,400	1	\$4,160.00	\$4,160.00
CREDMRMC4K100C	DigitalMedia 8G+ RECEIVER & ROOM CONTROLLER 4K-100 ---- MSRP: \$900	1	\$585.00	\$585.00
CREDMRMC4KSCALERC	4K DigitalMedia 8G+ RECEIVER & ROOM CONTROLLER W/SCALER ---- MSRP: \$1,800	2	\$1,170.00	\$2,340.00
CREDMTX200C2GWT	WALLPLATE, DIGITALMEDIA 8G+ TRANSMITTER 200 (MATTE WHITE) MSRP: \$1,400	2	\$910.00	\$1,820.00
CREHDEXT3CBSYSTEM	EXTENDER, HDMI OVER HDBaseT W/IR & RS-232 (BLACK) MSRP: \$1,000	1	\$650.00	\$650.00
EXT60130401	SCALER, DSC HD-3G A, HDMI TO 3G-SDI W/ AUDIO EMBEDDING MSRP: \$1,790	1	\$1,253.00	\$1,253.00
BIATESIRAFORTEAVBVI	TESIRA FORTE DSP FIXED I/O SERVER, ANALOG 12 INPUTS/8 OUTS MSRP: \$3,998.00	1	\$2,998.50	\$2,998.50
BIATESIRAEXAEC	INPUT EXPANDER, 4-CHAN AEC MIC/LINE, POE+ MSRP: \$1,778.00	1	\$1,333.50	\$1,333.50
BIAPHPOE36U1ATR	PHIHONG GIGABIT POE+ INJECTOR MSRP: \$144.00	1	\$108.00	\$108.00
CREAMP210070	AMPLIFIER, DUAL-CHANNEL MODULAR POWRER, 100W/CH 70V MSRP: \$1,050	1	\$682.50	\$682.50
EXT6074001	ADAPTER CABLE^, ASA 131 - SUMMING ADAPTER, BALANCED MSRP: \$70	2	\$49.00	\$98.00

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CRECENSWPOE5	5-PORT PoE SWITCH MSRP: \$400	1	\$260.00	\$260.00
CREGLSPARTCN	CRESNET PARTITION SENSOR MSRP: \$700	1	\$455.00	\$455.00
CREPW4818DU	POWER PACK, 48V FOR PoDM MSRP: \$250	1	\$162.50	\$162.50
CRETSW1060BS	TOUCH SCREEN, 10" SURFACE MOUNT - BLACK SMOOTH MSRP: \$2,400	2	\$1,560.00	\$3,120.00
COMMHDMHD12PROBLK	CABLE, 12' MICROFLEX SERIES, LOW PROFILE HS W/PROGRIP SURELE MSRP: \$54.99	2	\$43.99	\$87.98
COMMHDMHD3PROBLK	CABLE, 3' MICROFLEX SERIES, LOW PROFILE HS W/PROGIP SURELENG MSRP: \$24.99	2	\$19.99	\$39.98
COMMHDMHD6PROBLK	CABLE, 6' MICROFLEX SERIES, LOW PROFILE HS W/PROGRIP SURELEN MSRP: \$34.99	3	\$27.99	\$83.97
COMMVGA15PP12HRA	CABLE, 12' PRO AV/IT SERIES MICRO VGA HD15 PLUG/PLUG W/AUDIO MSRP: \$37.99	2	\$30.39	\$60.78
CRECENUPS1250	POWER CONDITIONER, ENET W/ BATTERY MSRP: \$2,100	1	\$1,365.00	\$1,365.00
EXT6060411	1U 6" DEEP BASIC RACK SHELF MSRP: \$60	1	\$42.00	\$42.00
MIDEB1	1 SP (1 3/4") FLANGED ECONO-BLANK, BLACK POWDER COAT FINISH	5	\$11.40	\$57.00

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Item Number	Item Description	Qty	Unit Price	Extended Price
MIDERK1828	MSRP: \$12 RACK, 18 SPACE 28" DEEP STAND ALONE	1	\$771.40	\$771.40
MIDERK6FT440CFM	MSRP: \$812.00 FAN TOP, INTERGRATED 6" W/ 2 FANS/ 285 CFM FOR ERK/SCRK-BLK	1	\$416.10	\$416.10
MIDERKRR18	MSRP: \$438.00 REAR RAIL KIT	1	\$57.00	\$57.00
MIDLFISO	MSRP: \$60.00 LF WITH RUBBER ISOLATION BOOT	1	\$36.10	\$36.10
MIDPD920RC20	MSRP: \$38.00 SURGE SUPPRESOR, RACKMOUNT POWER 9 OUTLET 20AMP	1	\$296.40	\$296.40
MIDUTR1	MSRP: \$312.00 SHELF, HALF/THIRD RACK, UNIVERSAL	1	\$41.80	\$41.80
MIDVBKE28	MSRP: \$44.00 VENT BLOCKER KIT FOR 28" DEEP ERK	1	\$22.80	\$22.80
EXT60130401	MSRP: \$24.00 SCALER, DSC HD-3G A, HDMI TO 3G-SDI W/ AUDIO EMBEDDING MSRP: \$1,790	2	\$1,253.00	\$2,506.00
Osceola SDOC-15-B-013-LK				
			Total	\$109,106.82

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PURCHASE POLICY

AVI-SPL takes pride in the fact that our web site has all the information you need to make an educated purchasing decision. We also understand that sometimes it is hard to know exactly what you need until you see it. Because of this, we offer the following programs to ensure your satisfaction.

E-Service - it's the additional customer service and user features we offer our customers. Our site, just like the web itself, is open 24/7. Even if it's 2 a.m., you can start processing a customer service request online (www.avispl.com). We'll respond to your request within the next business day. If a request is sent to us on Friday after 4:00pm EST we will contact you on Monday. You may choose to call us between 8 a.m. and 6 p.m. EST at 800-282-6733 Ext. 8250.

OUR HASSLE-FREE RETURN PROGRAM

Our thirty-day return program means you may return your purchase, excluding special orders and/or non-stock products, to us should you be dissatisfied with your purchase within thirty (30) days of receipt*** of the product. You must return the item(s) to us by 2nd day freight, insured for full value, with original packaging, documentation, blank warranty card, original UPC codes on the manufacturer boxes, all manuals and accessories.

If your projector has four (4) or more hours on the lamp and evidences excessive wear and tear, you will be refunded your purchase price less a low 15% restocking fee. The re-stock fee will also apply for stocking items that evidence excessive wear and tear. Freight charges, for delivery and return, and related insurance charges, will not be refunded or credited. All returned items are subject to the criteria stated below in the section "Condition of Returned Items." No return will be accepted and no refund made on any product thirty (30) days after receipt.

Special order products include but are not limited to: non-portable screens, custom cases, cables, ceiling mount kits and other non-stock items. Your Account Manager will advise you at the time of purchase if any item(s) in your order fall within this category. In case of defective product, warranties on plasma displays are offered and honored by the manufacturers. Most manufacturers offer standard one-year limited warranties for parts and labor only; exchanges and returns are not permitted by such warranties. Because this is a special order item that requires careful transport, we cannot accept returns of plasma display units to AVI-SPL. However, if a problem arises with your plasma display, or if the unit is defective, we will work on your behalf to coordinate a more expedient resolution of the matter with the manufacturer.

Accessories: Please note that all accessories are subject to a 15% restock fee. We are unable to accept returns on lamps that have been opened or used. Special order or customized items may not be returned.

DEFECTIVE* or D.O.A.** PROGRAM

In the case of a defective* or D.O.A.** product(s), no charges will apply. Our Customer Service team must be notified within 30 days of your invoice date if there are any problems with any item(s) upon receipt***. Defective* or D.O.A.** merchandise will be repaired and returned, or exchanged for the same make and model, or for a product of equal value as allowed by the product manufacturer's policies. There are a few manufacturer exceptions

to this policy: Sanyo offers a 10 day DOA** policy and Toshiba offers a 14 days of receipt*** DOA** products. Sony has a repair only policy.

Please note: non-new, remanufactured or refurbished B-stock or C-stock products are not eligible for exchange if they are Defective* or D.O.A.**. They are eligible for factory authorized repairs only. You may either contact our Customer Service team at 800-282-6733 Ext. 8250 or the manufacturer for repair options. Our policy for Defective* or D.O.A.** items on special ordered products will depend on the manufacturers' warranties.

* Defective means: Any product that fails to meet the factory specifications determined by the manufacturer.

** D.O.A. means: Dead On Arrival—Product will not power up.

*** Receipt is the date provided by the carrier as proof of delivery or the date of the signed delivery receipt for your product.

MANUFACTURER PIXEL POLICIES

Please know that our suppliers only provide us with their highest quality units available. On occasion a projector may have 1 (one) or more "Off" or "Out" pixels, also referred to as "Bad" pixels. It is industry standard to allow for a few "Bad" pixels on an LCD panel or DMD chip. The actual placement and number of "Bad" pixels allowed varies by manufacturer. The issue of "Bad" pixels does not qualify a projector for replacement as a "Defective" or "D.O.A." unit, but may be returned to the manufacturer for their evaluation; their decision is final in each of these cases. We apologize for any inconvenience the manufacturers' policies may cause.

EASY EXCHANGE PROGRAM

So you want to exchange your projector for another model? No problem. AVI-SPL also offers a (7) seven-day exchange program with no restocking fee.

You may trade-up to a more expensive projector model and pay only the difference between the two selling prices on the two products within seven (7) days of receipt of the original product. You are also required to pay the freight and insurance for full value for the return of the first projector and shipping for the second unit. Exchanged projectors require RMA numbers and shipment by 2nd day freight, insured. All sales are final on upgraded purchases. All returned items are subject to the criteria stated below in the section "Condition of Returned Items." For all returns, contact AVI-SPL's Customer Service team at 800-282-6733 Ext. 8250 before the seventh (7th) day to request an RMA (Returned Merchandise Authorization), or please complete the online RMA request form at <http://www.avispl.com/service-support/rma.asp>

CONDITION OF RETURNED ITEMS

All returned items must be in new and resalable condition and meet the following criteria:

- **DO NOT WRITE ON THE BOX.** If the box is written on, the returned products will be refused. DO NOT black out or deface manufacturer bar codes and/or labels such as serial numbers; the cost of a replacement box will automatically deduct from your credit.

- If the lamp has four (4) or more hours, or if the product is returned damaged, missing items, or exhibits excessive wear and tear, a 15% restocking fee will apply regardless of other return or exchange terms.
- Clearly place the RMA number on a label and attach it to the outside of the box OR include the RMA number in the "Ship To" address line.
- The RMA number will be open for **7 business days** from date when issued to you. After that time the RMA number will automatically CLOSE and you will lose the option to return or exchange the products.
- Product must be in the original shipping carton with all original packing material.
- Include all manuals, warranty/guarantee information and accessories in their original wrapping/packing material. The actual replacement cost for missing items will be deducted from your refund/credit.
- Customer pays shipping costs and must insure the package for the purchased value. Acceptable shipping carriers are **UPS, FedEx, DHL, or Airborne**. Please do not send return merchandise via U.S. Mail or any other method; it will be refused. Products returned by U.S. Mail will not be credited or exchanged.

INTERNATIONAL AND WHOLESALE/RESELLERS (US OR INTERNATIONAL)

All sales are final, no returns or credits. AVI-SPL may approve an upgrade within seven (7) days to an item of greater value. If approved, purchaser must receive an RMA # from AVI-SPL Customer Service Team. Purchaser is responsible for all shipping charges and/or duties incurred.

FOR ITEMS DAMAGED DURING TRANSPORT

AVI-SPL endeavors to use reliable and reputable carriers, but occasionally shipping damage does occur. Resolving the problem of transit damage or loss depends on the cooperation of all parties. All shipping damage claims must be made against the common carrier; therefore, it is imperative that you follow these guidelines:

1.) Inspect all shipments upon arrival. If damage or loss is apparent upon delivery, do not accept the shipment until you make a notation of the damage on all copies of the carrier's pro bill and have the driver sign all copies to acknowledge the notation. Do not sign a clear receipt for damaged or missing cartons or there will be no basis for a claim. Ask the carrier to make a detailed inspection of the damage. File a claim with the carrier. Cooperate and follow up as necessary to secure final settlement.

2.) Even if damages are acknowledged in writing by the driver, you must request an inspection by the carrier and retain the merchandise, carton, and package materials at the address to which shipment was made until the carrier authorizes movement. The carrier must provide you with an inspection report. In case of concealed damage, inspection must be requested within 5 days of receipt of shipment.

3.) Immediately advise AVI-SPL of all damages or problems. DO NOT RETURN MERCHANDISE TO AVI-SPL File your claim with the carrier, enclosing copies of the bill of lading (signed by the driver) and inspection report as support. Keep all packing materials and boxes with the damaged product. Do not throw anything away. Although AVI-SPL will provide any assistance possible, we cannot be responsible for the actual filing of claims on the carrier or accept liability for non-collectable freight claims.

WARRANTY

"New in Box" merchandise includes the manufacturer's standard warranty excluding consumable items such as lamps. Manufacturers may include an extended warranty service beyond

their standard warranty period on certain items. Manufacturers provide a one (1) year warranty or less (unless specified otherwise on your invoice or packing slip) on non-new, remanufactured or refurbished, B- or C-graded stock items that covers repair only. Non-new, remanufactured or refurbished, B- or C-graded products do not qualify for D.O.A. exchange. These products will be repaired and returned to purchaser.

Please confirm warranty coverage at the time of your purchase. AVI-SPL disclaims all warranties, express or implied, including any warranty of merchantability or fitness for a particular purpose. AVI-SPL offers no warranties that extend beyond the description on the face hereof.

REFUNDS

Established Account: A full refund will not be issued if purchaser's account has an open balance. A credit memo will be issued, and credit will be applied first to the invoice on which the products were purchased, then to any other open invoices on the account, beginning with the oldest invoice. Any credit balance remaining will be refunded as outlined below.

Credit Card: All refunds for purchases made by credit card will be issued as a credit to that same account within a reasonable period of time after inspection of returned products.

Check: All refunds for purchases paid by check, whether prepaid, C.O.D., or open terms (Net 10 or Net 30), will be paid by refund check within a reasonable amount of time, after inspection of returned products.

NON SUFFICIENT FUNDS AND OVERDUE ACCOUNTS

A \$25 returned check fee will be charged for any checks returned NSF. Future shipments must be pre-paid by cashier's check. All collection costs, including attorney's fees and court costs will be charged to the purchaser in the event that it is necessary to take legal action to collect. No further orders will be shipped until restitution has been made.

LAW AND VENUE

The laws of the state of Florida shall govern AVI-SPL sales invoices. Venue for any legal action relating to such sales invoices shall be Hillsborough County, Florida.

ENFORCEMENT

Failure by AVI-SPL to enforce any Purchase Policies does not constitute a waiver of any portion of our Purchase Policies.

LIMITATION OF LIABILITY

AVI-SPL shall not be liable under any circumstances for any consequential, incidental, special or exemplary damages arising out of or in any connection with this agreement or the products, including but not limited to lost profits, lost data, or any claim based on indemnity or contribution, or the failure of any limited or exclusive remedy to achieve its essential purpose or otherwise. Purchaser's exclusive remedy, as against AVI-SPL shall be the repair or replacement of defective parts. If AVI-SPL lists a product on its web site at a price in error, or that is no longer available for any reason, AVI-SPL reserves the right to cancel the sale without incurring any liability.

THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA

Purchasing/Property Records/Warehouse

817 Bill Beck Boulevard, Building 2000 • Kissimmee • Florida 34744-4492

Phone: 407-870-4630 • Fax: 407-870-4616 • www.osceola.k12.fl.us

SCHOOL BOARD MEMBERS

- District 1 – Jay Wheeler
407-973-4141
- District 2 – Kelvin Soto
407-361-2462
- District 3 – Tim Weisheyer
407-361-0235
- District 4 – Clarence Thacker, Chair
407-818-9498
- District 5 – Ricky Booth, Vice Chair
407-818-9464



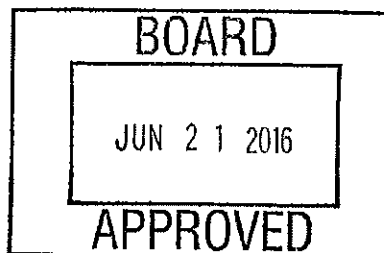
Superintendent
Dr. Debra Pace

Executive Director of Contract Services
Stacey McMillian

Supervisor of Purchasing
Cheryl M. Jessee, CPPB, FCCM

April 15, 2016

ORIGINAL



Ms. Cindy Turner
Audio Visual Innovations, Inc.
6301 Benjamin Road, Suite 101
Tampa, FL 33634

RE: BID RENEWAL REQUEST

Bid # SDOC-15-B-013-LK, Classroom Supplies & Equipment Percentage Off Catalog Discount Bid.


Dear Ms. Turner:

Our current contract with your firm expires on October 6, 2016. Pending School Board approval, we would like to renew this contract for an additional two (2) year period. The bid's terms and conditions allow for one (1) two (2) year renewal of the contract under the same terms and conditions if agreeable to both parties.

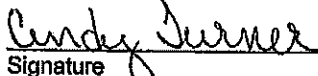
The renewal period would begin on October 7, 2016 and expire on October 6, 2018. If you are agreeable to renewing the contract, please sign below and mail the ORIGINAL to the Purchasing Department of the School District of Osceola County by May 16, 2016 so we may ensure the contract continues uninterrupted. You will be notified when this renewal is School Board approved.

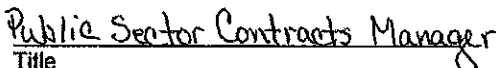
Please contact Lisa Kesecker, CPPB, FCPA – Senior Buyer, at 407-870-4622 or by email at keseckel@osceola.k12.fl.us if you should have any questions. Thank you for your past services, and we look forward to working with you in the future.

Sincerely,


Cheryl Jessee, CPPB, FCCM
Supervisor of Purchasing

Audio Visual Innovations, Inc. agrees to the two (2) year renewal of Bid # SDOC-15-B-013-LK until October 6, 2018. The terms and conditions of the Bid remain in full force and effect except for the term, which is renewed by this letter.


Signature

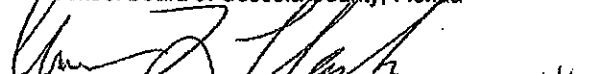

Title

4-20-16

Date

Accepted:

The School Board of Osceola County, Florida


Clarence Thacker
Date 6/21/16

Attested by:


Dr. Debra Pace, Superintendent
Date 6/21/16

THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA

Purchasing/Property Records/Warehouse

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407-361-2462
District 3 – Tim Weisheyer, Chair
407-361-0235
District 4 – Barbara Horn
407-462-5642
District 5 – Tom Long
407-462-5782



October 8, 2014

Superintendent
Melba Luciano

Executive Director of Contract Services
Stacey McMillian

Supervisor of Purchasing
Cheryl M. Jessee,
CPPB, FCCM



Ms. Cindy Turner
Audio Visual Innovations, Inc.
6301 Benjamin Road, Suite 101
Tampa, FL 33634

RE: Bid # SDOC-15-B-013-LK, Classroom Supplies & Equipment Percentage % off Catalog Discount.

Dear Ms. Turner:

The School Board of Osceola County, Florida, meeting in official session on October 7, 2014, voted to award the above mentioned solicitation to the following companies:

AbleNet, Inc.
Ace Educational Supplies, Inc.
Audio-Visual Innovations, Inc.
BES Industries, Inc.
Brodart Company, Inc.
Demco, Inc.
Eric Armin, Inc. *d/b/a* EAI Education
A Daiger & Co., Inc. *d/b/a* ETA
Hand2Mind
Early Childhood LLC *d/b/a* Discount
School Supply
Frog Publications, Inc.
Global Gov/Ed Solutions, Inc.

Holt Anatomical, Inc.
Kaplan Early Learning Co.
Lakeshore Learning Materials
Learning Resources
Nasco Fort Atkinson
Premier Agendas, LLC *a division of*
School Specialty
Pyramid Paper Products *d/b/a*
Pyramid School Products
Really Good Stuff, Inc.
Renaissance Learning, Inc.
S&S Worldwide, LLC
Saddleback Ed Publishing, Inc.

School Specialty, Inc.
Smiley's Audio-Visual, Inc.
Super Duper, Inc.
Classic School Products *d/b/a* Tools
For Teaching
Treasure Coast Ventures, Inc. *d/b/a*
Treasure Coast Mats
Troxell Communications, Inc.
My Office Products *d/b/a* Unity
Education Resources
VCOM *d/b/a* Valiant National AV
Supply
Zaner-Bloser

You may view the tab sheet for this bid on VendorLink. **This letter is ONLY notification of award of the solicitation.** Purchase Orders shall be placed as needed. Please review the attached information sheet and let us know of any changes needed. Send your certificate of insurance naming the School Board of Osceola County as additionally insured to Lisa Kesecker- Senior Buyer at keseckel@osceola.k12.fl.us.

Should you have any questions, please feel free to call Lisa Kesecker – Senior Buyer at 407-870-4622.

Sincerely,

Cheryl Jessee

Cheryl Jessee, CPPB, FCCM
Supervisor of Purchasing

CJ/lak
Attachment

CC: Todd Seis, Chief Business and Finance Officer

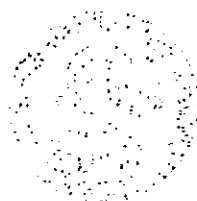
DECLASSIFICATION AUTHORITY DERIVED FROM:

3. Authority for this determination is derived from the
FBI's policy of releasing all information in its possession
that is not exempt from release under the provisions of the
Freedom of Information Act, 5 U.S.C. 552.

Document ID:
100-100000

Document Title:
100-100000

Document Date:
100-100000



Document Number:
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CLASSROOM SUPPLIES & EQUIPMENT

Bid #SDOC-15-B-013-LK, Board Approved: October 7, 2014

Valid Through 10/6/16 (if renewed 10/6/18)

Buyer # 32 Lisa Kesecker

VENDOR: V00000000460

Audio Visual Innovations, Inc.
6301 Benjamin Road, Suite 101
Tampa, FL 33634

Contact Person:

Monica Mercer

Phone Number:

813-884-7168

Fax Number:

813-882-9508

Email Address:

bids@avispl.com

Cell Phone:

813-507-3617

CATALOGS:

AVI SPL - 50 Electronic Mfg Catalogs

DISCOUNT:

Various - See Attachment for % off Supplies

Various - See Attachment for % off Equipment

EXCLUSIONS:

Some - See Attachment

MINIMUM ORDER:

None

SHIPPING/HANDLING:

Some - See Attachment

VENDOR'S QUOTE NUMBER:

None

ELECTRONIC CATALOG:

Not Available at this time

GENERIC USER NAME:

GENERIC PASSWORD:

ATTACHMENTS FOR THIS VENDOR: (This may include price sheets, exclusions, shipping rates, etc.)

If link below doesn't work contact Lisa Kesecker, Senior Buyer – so she can email you the file.

15-B-013-LK Classroom S&E Catalog Discount\Greenbook Attachments\AVI Audio Visual Innovations - Discounts - Exceptions.pdf

COMMENTS:

See various Manufacturer discounts listed on Attachment



Innovative Audio Video Communications Made Simple.™

6301 BENJAMIN ROAD SUITE 101
TAMPA, FL. 33634

Ph# 813 884-7168
Fx# 813-882-9508
Toll# 800-282-6733
www.avispl.com


SDOC-15-B-013-LK

CONTACT: MONICA MERCER
ACCOUNT MANAGER

Name of Catalog	Discount % off Supplies	Discount % off Equipment	Exceptions to Catalog Discount	Catalog Date	Electronic Catalog pricing is:
AKG PRO	5%	12%		Jan-14	PUBLISHED PRICING
ALTINEX	5%	10%		Feb-14	PUBLISHED PRICING
AMK	5%	25%		Mar-14	PUBLISHED PRICING
AMX	5%	32%		Oct-14	PUBLISHED PRICING
ANCHOR AUDIO	5%	21%		Jan-14	PUBLISHED PRICING
ASK-PROXIMA	5%	32%		Apr-14	PUBLISHED PRICING
ATLAS SOUND	5%	23%		Nov-13	PUBLISHED PRICING
BIAMP	5%	25%		Feb-14	PUBLISHED PRICING
BOSCH BRANDS	5%	16%		Jan-14	PUBLISHED PRICING
BOSE	5%	25%		Oct-13	PUBLISHED PRICING
BRETFORD BASICS	5%	31%		Feb-14	PUBLISHED PRICING
C2G CABLES TO GO	5%	22%		May-14	PUBLISHED PRICING
CANON PROJECTOR	5%	15%		Aug-14	PUBLISHED PRICING
CASIO PROJECTOR	5%	28%		Mar-14	PUBLISHED PRICING
CHIEF MANUFACTURING	5%	24%		Jan-14	PUBLISHED PRICING
CHRISTIE DIGITAL	5%	17%		Jul-14	PUBLISHED PRICING
CLEARCOM	5%	11%		Jan-14	PUBLISHED PRICING
CLEARONE	5%	15%		Jan-14	PUBLISHED PRICING
CLOCK AUDIO	5%	22%		Nov-13	PUBLISHED PRICING
COMPREHENSIVE & GEFFEN	5%	20%		Jan-14	PUBLISHED PRICING
COPERNICUS	2%	3%		Jul-14	PUBLISHED PRICING
CRESTRON	5%	35%		Jan-14	PUBLISHED PRICING
CROWN	5%	15%		Jul-14	PUBLISHED PRICING
<div>Items weighing 20</div> <div>lbs. or more add 8%</div> <div>(MSRP) price for</div> <div>Freight</div>					
DA-LITE	5%	20%		Apr-14	PUBLISHED PRICING
DENON & MARANTZ	5%	15%		Jul-14	PUBLISHED PRICING
DRAPER	5%	25%		Apr-14	PUBLISHED PRICING
EAW	5%	18%		Apr-14	PUBLISHED PRICING
EPSON	5%	40%		Aug-14	PUBLISHED PRICING
EXTRON	5%	30%		Jun-14	PUBLISHED PRICING
HAIVISION	5%	8%		Feb-14	PUBLISHED PRICING

	5%	15%		Jan-13	PUBLISHED PRICING
KRAMER	5%	10%		Jan-14	PUBLISHED PRICING
LG DISPLAY	5%	5%		Aug-14	PUBLISHED PRICING
			*connectors and		
LIBERTY WIRE & CABLE *	5%	30%	adaptors @ 5%	Mar-14	PUBLISHED PRICING
LISTEN TECHNOLOGIES &					
STATIONARY RF	5%	15%		May-14	PUBLISHED PRICING
MACKIE TECHNOLOGIES	5%	10%		Jul-14	PUBLISHED PRICING
MARSHALL ELECTRONIC	5%	10%		Jan-14	PUBLISHED PRICING
MARSHALL FURNITURE	5%	10%		Jan-14	PUBLISHED PRICING
MIDDLE ATLANTIC	5%	5%		Aug-14	PUBLISHED PRICING
OWI	5%	20%		Apr-14	PUBLISHED PRICING
PANASONIC PROFESSIONAL					
DISPLAY	5%	8%		Aug-14	PUBLISHED PRICING
PANASONIC PROJECTOR	5%	20%		Aug-14	PUBLISHED PRICING
PEERLESS INDUSTRIES	5%	17%		Apr-14	PUBLISHED PRICING
PREMIER MOUNTS	5%	21%		Jun-14	PUBLISHED PRICING
QOMO	5%	22%		Jul-14	PUBLISHED PRICING
SAMSUNG DISPLAY	5%	10%		Feb-14	PUBLISHED PRICING
SENNHEISER	5%	23%		Jul-14	PUBLISHED PRICING
SMART TECHNOLOGIES	5%	15%	Floor Stands @ 5%	Aug-14	PUBLISHED PRICING
SONY PROJECTOR	5%	26%		Jan-14	PUBLISHED PRICING
			5% discount is for		
			paper only. Includes		
			both Vantronics and		
			Vanguest products		
VANTRONICS/VARIQUEST	5%	5%		Jan-14	PUBLISHED PRICING

Audio Visual Innovations, Inc.
 6301 Benjamin Road Suite 101
 Tampa, Fl. 33634
 Bid Information Contact: Cindy Turner
 PH# 800-282-6733 X2062

SUBMIT TO: The School District of Osceola County, Florida Purchasing Department, Building 2000 817 Bill Beck Blvd. Kissimmee, FL 34744		<h2 style="text-align: center;">INVITATION TO BID</h2> <p style="text-align: center;">AN EQUAL OPPORTUNITY EMPLOYER https://vendorlink.osceola.org/vendor/common/searchsolicitations.aspx</p> <p style="text-align: right;">Date issued: Monday, August 4, 2014</p>
CONTACT PERSON: Lisa Kesecker, CPPB, FCPA Senior Buyer		
Telephone #: 407.870.4630 Fax #: 407.870.4616		
TITLE: Classroom Supplies & Equipment Percentage % Off Catalog Discount Bid	NUMBER: SDOC-15-B-013-LK	SUBMITTAL DEADLINE: August 28, 2014 at 2:00 PM
PRE PROPOSAL CONFERENCE - DATE, TIME AND LOCATION: Tuesday, August 12, 2014 at 9:00 AM, Purchasing Conference Room located at 817 Bill Beck Boulevard, Building 2000, Kissimmee, FL 34744		SUBMITTALS RECEIVED AFTER ABOVE DATE AND TIME WILL NOT BE CONSIDERED
FIRM'S "LEGAL" NAME (As described in the Section Titled "Florida Department of State, Division of Corporations Registration Requirements within this ITB.): Audio Visual Innovations, Inc.		Florida Division of Corporation Document Number: 665782
MAILING ADDRESS: 6301 Benjamin Road Suite 101		I hereby certify that I have read and understand the requirements of this Invitation To Bid and that I, as the bidder, will comply with all requirements of this offer and any contract(s) and/or other transactions required by this award. <div style="text-align: center;">  _____ Authorized Signature Cindy Turner _____ Name Typed </div> Public Sector Contracts Manager Title Date bids@avispl.com 8-27-2014 Email Address
CITY - STATE - ZIP: Tampa, FL 33634		
TELEPHONE NO: 813 884-7168		
FAX NO: 813 882-9508		
FEDERAL ID NO. OR SOCIAL SECURITY NO. 59-1958935		
THIS FORM MUST BE COMPLETED AND RETURNED WITH YOUR RESPONSE GENERAL CONDITIONS AND INSTRUCTIONS ***** PLEASE READ CAREFULLY *****		
<p>Individuals covered by the Americans with Disabilities Act of 1990 in need of accommodations to attend public openings or meetings sponsored by the School District of Osceola County Purchasing Department shall contact the Purchasing Department at 407.870.4630, at least five (5) days prior to the scheduled opening or meeting.</p>		
<p>1. SUBMISSION OF OFFERS: All offers shall be submitted in a sealed envelope or package. The invitation number, title, and opening date shall be clearly displayed on the outside of the sealed envelope or package. The delivery of responses to the School District of Osceola County Purchasing Department prior to the specified date and time is solely and strictly the responsibility of the offeror. Any submittal received in the Purchasing Department after the specified date and time will not be considered.</p> <p>Responses shall be submitted on forms provided by the School Board. Additional information may be attached to the submittal. Facsimile submissions are NOT acceptable. No offer may be modified after acceptance. No offer may be withdrawn after opening for a period of sixty (60) days unless otherwise specified.</p>	<p>If the School Board rejects all bids, proposals or replies submitted in response to a competitive solicitation, and the School Board concurrently provides notice of its intent to reissue the competitive solicitation, the rejected bids, proposals or replies remain exempt until such time as the School Board provides notice of an intended decision concerning the competitive procurement process or until it withdraws the reissued competitive solicitation. A bid, proposal or reply is not exempt for longer than twelve (12) months after the initial agency notice rejecting all bids, proposals or replies.</p>	
<p>2. EXECUTION OF OFFER: Offer shall contain a manual signature in the space(s) provided of a representative authorized to legally bind the offeror to the provisions therein. All spaces requesting information from the offeror shall be completed. Responses shall be typed or printed in ink. Use of erasable ink or pencil is not permitted. Any correction made by the offeror to any entry must be initialed.</p>	<p>4. PUBLIC RECORD: The School Board is governed by the Public Record Law, Chapter 119, Florida Statutes. Pursuant to Chapter 119 only trade secrets as defined in Section 812.081, Florida Statute shall be exempt from disclosure.</p>	
<p>3. OPENING: The bid/proposal shall be opened at the date, time and place mentioned in solicitation/invitation, as it may be amended in the sole discretion of the School Board. Pursuant to subsection 119.071(1)(b) Florida Statutes (2011) sealed bids, proposals or replies received by the School Board pursuant to a competitive solicitation are exempt from the Public Records Act (Chapter 119) and Section 24(a), Article I of the Florida Constitution until such time as the School Board provides notice of an intended decision or until thirty (30) days after opening the bids, proposals, or final replies, whichever is earlier.</p>	<p>5. CLARIFICATION/CORRECTION OF ENTRY: The School Board reserves the right to allow for the clarification of questionable entries and the correction of OBVIOUS MISTAKES.</p>	
	<p>6. INTERPRETATION/ADDENDA: Any questions concerning conditions and specifications shall be directed to the designated contact person. Those interpretations which may affect the eventual outcome of the invitation/offer shall be furnished in writing to prospective offerors.</p> <p>No interpretation shall be considered binding unless provided in writing by the School District Purchasing Department in the form of an addendum. Any addenda issued shall be acknowledged by signature and returned with offeror's response.</p> <p>Failure to acknowledge addenda may result in the offer not being considered.</p>	

7. **INCURRED EXPENSES:** This invitation does not commit the School Board to make an award nor shall the School Board be responsible for any cost or expense which may be incurred by any respondent in preparing and submitting a reply, or any cost or expense incurred by any respondent prior to the execution of a purchase order or contract agreement.
8. **PRICING:** Unless otherwise specified, prices offered shall remain firm for a period of at least sixty (60) days; all pricing of goods shall include FOB DESTINATION, all packing, handling, shipping charges and delivery to any point(s) within the School District to a secure area or inside delivery; all prices of services shall include all expenses necessary to provide the service at the location specified.
9. **ADDITIONAL TERMS & CONDITIONS:** The School Board reserves the right to reject offers containing terms or conditions contradictory to those requested in the invitation specifications.
10. **TAXES:** The School District of Osceola County is exempt from Federal and State Tax for Tangible Personal Property, Florida State Exemption Certificate No. 85-8012500806C-9, Vendors or Contractors doing business with the School District of Osceola County shall not be exempted from paying sales tax to their suppliers for materials to fulfill contractual obligations with the District, nor shall any Vendor/Contractor be authorized to use the District's Tax Exemption Number in securing such materials.
11. **DISCOUNTS:** All discounts except those for prompt payment shall be considered in determining the lowest net cost for evaluation purposes.
12. **MEETS SPECIFICATIONS:** The offeror represents that all offers to this invitation shall meet or exceed the minimum requirements specified.
13. **BRAND NAME OR EQUAL:** If items requested by this invitation have been identified in the specifications by a Brand Name "OR EQUAL" description, such identification is intended to be descriptive and not restrictive and is to indicate the quality and characteristics of products that will be acceptable. Offers proposing "equal" products will be considered for award if such products are clearly identified in the offer and are determined by the School Board to meet fully the salient characteristic requirements listed in the specifications.

Unless the offeror clearly indicates in his/her offer that he/she is proposing an "equal" product, the offer shall be considered as offering the same brand name product referenced in the specifications.

If the offeror proposes to furnish an "equal" product, the brand name of the product to be furnished shall be clearly identified. The evaluation of offers and the determination as to equality of the product offered shall be the responsibility of the School Board and will be based on information furnished by the offeror. The Purchasing Department is not responsible for locating or securing any information which is not identified in the response and reasonably available to the Purchasing Department. To insure that sufficient information is available the offeror shall furnish as part of the response all descriptive material necessary for the Purchasing Department to determine whether the product offered meets the salient characteristics required by the specifications and establish exactly what the offeror proposes to furnish and what the School Board would be binding itself to purchase by making an award.
14. **SAMPLES:** When required, samples of products shall be furnished with response to the School Board at no charge. Samples may be tested and will not be returned to the offeror. The result of any and all testing shall be made available upon written request.
15. **SILENCE OF SPECIFICATIONS:** The apparent silence of these specifications or any supplemental specifications as to details or the omission from same of any detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail and that only materials of first quality and correct type, size, and design are to be used. All workmanship shall be first quality. All interpretations of specifications shall be made upon the basis of this statement.
16. **GOVERNING LAWS AND VENUE:** All legal proceedings brought in connection with this Contract shall only be brought in a state or federal court located in the State of Florida. Venue in state court shall be in Osceola County, Florida, Venue in federal court shall be in the United States District Court, Middle District of Florida, Orlando Division. Each

party hereby agrees to submit to the personal jurisdiction of these courts for any lawsuits filed there against such party arising under or in connection with this Contract. In the event that a legal proceeding is brought for the enforcement of any term of the contract, or any right arising therefrom, the parties expressly waive their respective rights to have such action tried by jury trial and hereby consent to the use of non-jury trial for the adjudication of such suit.

All questions concerning the validity, operation, interpretation, construction and enforcement of any terms, covenants or conditions of this Contract shall in all respects be governed by and determined in accordance with the laws of the State of Florida without giving effect to the choice of law principles thereof and unless otherwise preempted by federal law.

17. **ASSIGNMENT:** Any agreement to purchase issued pursuant to this invitation and award thereof and the monies which may become due hereunder are not assignable except with the prior written approval of the School Board.
18. **CONTENT OF INVITATION/RESPONSE:** The contents of this invitation, all terms, conditions, specifications, and requirements included herein and the accepted and awarded response thereto may be incorporated into an agreement to purchase and become legally binding. Any terms, conditions, specifications, and/or requirements specific to the item or service requested herein shall supersede the requirements of the "GENERAL CONDITIONS AND INSTRUCTIONS."
19. **INDEMNIFICATION OF SCHOOL BOARD**
The offeror shall indemnify, hold harmless and defend the School Board, its officers, agents, and employees, from or on account of any claims, losses, expenses, injuries, damages, or liability resulting or arising solely from the respondent's performance or nonperformance of services pursuant to this contract, excluding any claims, losses, expenses, injuries, damage, or liability resulting or arising from the actions of School Board, its officers, agents, or employees. The indemnification shall obligate the offeror to defend, at its own expense or to provide for such defense, at School Board's option, any and all claims and suits brought against School Board that may result from the respondent's performance or nonperformance of services pursuant to the contract.
20. **PATENTS, COPYRIGHT, AND ROYALTIES:** The offeror, without exception, shall indemnify and save harmless the School Board, its officers, agents and employees from liability of any nature or kind, including costs and expenses for or on account of any copyrighted, registered, patented, or unpatented invention, process, or article manufactured or used in the provision of goods and/or services, including use by the School Board. If the supplier/provider uses any design, device, or materials covered by letters, patent, copyright, or registration, it is mutually agreed and understood without exception that the quoted price shall include all royalties or costs arising from the use of such design, device, or materials in any way involved.
21. **TRAINING:** Unless otherwise specified, offeror may be required at the convenience of and at no expense to the School Board to provide training to School Board personnel in the operation and maintenance of any item purchased as a result of this invitation.
22. **ACCEPTANCE:** Products purchased as a result of this invitation may be tested for compliance with specifications. Items delivered not conforming to specifications may be rejected and returned at offeror's expense. Those items and items not delivered by the delivery date specified in accepted offer and/or purchase order may be purchased on the open market. Any increase in cost may be charged against the respondent.
23. **SAFETY WARRANTY:** Any awarded supplier/provider including dealers, distributors, and/or manufacturers shall be responsible for having complied with all Federal, State, and local standards, regulations, and laws concerning the product or service specified, and the use thereof, applicable and effective on the date of manufacture or use or date in service including safety and environmental standards as apply to both private industry and governmental agencies.
24. **WARRANTY:** The offeror agrees that, unless otherwise specified, the product and/or service furnished as a result of this invitation and award thereto shall be covered by the most favorable commercial warranty the offeror gives to any customer for comparable quantities of such products and/or services and that the right and remedies provided herein are in

addition to and do not limit any rights afforded to the School Board by any other provision of the invitation/offer.

25. **AWARD:** As the best interest of the School Board may require, the School Board reserves the right to make award(s) by individual item, group of items, all or none, or a combination thereof; on a geographical basis and/or on a district wide basis with one or more supplier(s) or provider(s); to reject any and all offers or waive any irregularity or technicality in offers received. Offerors are cautioned to make no assumptions unless their offer has been evaluated as being responsive. Any or all award(s) made as a result of this invitation shall conform to applicable School Board Rules, State Board Rules, and State of Florida Statutes.
26. **VIOLATIONS:** Any violation of any of the stipulations, terms, and/or conditions listed and/or included herein may result in the respondent being removed from the School Board Bid list and the respondent being disqualified from doing business with the School Board for a period of time to be determined on a case-by-case basis.
27. For purposes of this Invitation and evaluation of responses hereto the following shall apply: unit prices shall prevail over extended prices; written matter shall prevail over typed matter; numbers spelled in word form shall prevail over Arabic numerals ("one" over "1"). When not inconsistent with context, words used in the present tense include the future, words in the plural number include the singular number, and words in the singular number include the plural number. The word "shall" is always mandatory and not merely directory.
28. **GENERAL INFORMATION ABOUT THE DISTRICT:** The District and its governing board were created pursuant to Section 4, Article IX of the Constitution of the State of Florida. The District is an independent taxing and reporting entity managed, controlled, operated, administered, and supervised by School Board Officials in accordance with Chapters 1000-1013, Florida Statutes. The Board consists of five elected officials responsible for the adoption of policies, which govern the operation of the District public schools. The Superintendent of Schools is responsible for the administration and management of the schools and its departments within the applicable parameters of state laws, State Board of Education Rules, and School Board policies. The Superintendent is also specifically delegated the responsibility of maintaining a uniform system of records and accounts in the District by Section 1010.01, Florida Statutes as prescribed by the State Board of Education.
29. **UNIFORM COMMERCIAL CODE:** The Uniform Commercial Code (Florida Statutes, Chapter 672) shall prevail as the basis for contractual obligations between the awarded Contractor and the School District of Osceola County for any terms and conditions not specifically stated in this Invitation to bid.
30. **AVAILABILITY OF FUNDS:** The obligations of the School District of Osceola County under this award are subject to the availability of funds lawfully appropriated for its purpose by the State of Florida and the School Board. All purchases are contingent upon available District funding.
31. **NO CONTACT:** Vendors, contractors, consultants, or their representatives shall not meet with, speak individually with, or otherwise communicate with School Board members, the Superintendent, or School Board staff, other than the designated purchasing agent, and School Board members, the Superintendent, or School Board staff, other than the designated purchasing agent, shall not meet with, speak individually with, or otherwise communicate with vendors, contractors, consultants, or their representatives, about potential contracts with the School Board once an Invitation to bid, request for quote, request for proposal, invitation to negotiate, or request for qualifications has been issued. Such communication with any party other

than the designated purchasing agent shall be prohibited until the School Board has awarded the competitive solicitation.

Any such communication shall disqualify the vendor, contractor, or consultant from responding to the subject Invitation to bid, request for quote, request for proposal, invitation to negotiate, or request for qualifications. (School Board Rule 7.70.I.G)

32. **DISTRICT DEMOGRAPHICS:** The District is coterminous with Osceola County. The annual budget for the District for 2013/2014 school year totals \$790,873,832, including an operating budget of \$486,169,996, and a capital budget of \$100,466,684. The District operates forty five (45) schools, which includes twenty-four (24) elementary schools, eight (8) middle schools, eight (8) high schools, four (4) K thru 8 schools, and one (1) 6th thru 12th grade school. The District is also responsible for six (6) alternative education sites, and thirteen (13) charter schools. The total full-time K-12 enrollment of public school students as of December 2013 is 57,538.
33. **SUSPENSION OF VENDORS:** When a vendor has been found to be non-compliant with a contract, the Executive Director of Contract Services or designee shall issue a letter to the vendor that identifies the issues and gives reasonable notice to correct. If the identified issue warrants immediate suspension or if the vendor continues to fail to perform in accordance with the contract terms, the Executive Director of Contract Services may suspend the vendor for a period of up to 180 days where the vendor may not participate in any new business with the School Board. The vendor may appeal the suspension to the Superintendent or designee within ten (10) business days of the receipt of the notice of suspension. Upon continued non-compliance with a contract or multiple contracts, the Executive Director of Contract Services may recommend to the School Board to find the vendor in default. Whenever the School Board finds a vendor to be in default of a contract which the vendor has been previously awarded, then the vendor will be removed, for a period of up to two years, from all bid lists and will not be considered for any new awards during this period. At the end of this period, the vendor may re-apply for inclusion on bid lists and may be considered for any new awards.
34. **SCHOOL BOARD RULES, POLICIES AND PROCEDURES:** The rules, policies and procedures of the Superintendent and the School Board are binding on the parties. Specifically, the Vendor is bound to understand the limitations on the staff of the School Board with whom the Vendor or its consultants, subcontractors and agents/employees may deal. Personnel of the School Board are unauthorized to change the scope of work or to authorize any modification to the contract unless there is a specific policy, procedure or rule of the Superintendent or School Board that expressly confer such authority. All procedures, rules and policies concerning change orders are binding upon the Vendor and the Vendor is presumed to have read and understood all applicable policies, procedures and rules of the Superintendent and School Board.
35. **OTHER AGENCIES**
- A. All respondents awarded contracts from this solicitation may, upon mutual agreement with the awarded respondent(s), permit any school board, community college, state university, municipality or other governmental entity, to include Public Charter Schools to participate in the contract under the same prices, terms and conditions.
- B. Further, it is understood that each entity will issue its own purchase order to the awarded respondent(s).

THE SCHOOL BOARD RESERVES THE RIGHT TO REJECT ANY OR ALL OFFERS,
TO WAIVE INFORMALITIES, AND TO ACCEPT ALL OR ANY PART OF ANY OFFER
AS MAY BE DEEMED TO BE IN THE BEST INTEREST OF THE SCHOOL BOARD

OSCEOLA COUNTY SCHOOL DISTRICT
INVITATION TO BID

The purpose of this Invitation To Bid (ITB) is to solicit competitive sealed Bids to furnish Firm Discount Percentage % off Published Catalog Prices for Classroom Supplies & Equipment for the use of The School Board of Osceola County, Florida (School Board).

1.0 SCOPE

- 1.01** This Specification establishes the minimum requirements for this solicitation, listed and described in the body of these specifications, to be used as noted, by the School Board.

1.02 AWARD TERM

The successful bidder(s) shall be awarded a contract for an initial two (2) year term with one (1) subsequent two year renewal period;

The award term recommendation will be that which is determined to be in the best interest of the School Board. All renewals will be contingent upon mutual written agreement and, when applicable, approval of School Board.

- 1.03 THE INTENT** of this bid is to establish a contract for a period of two (2) years from the date of award of the bid during which time the successful bidder shall guarantee firm fixed discounts for the item(s) awarded to him as specified in this bid.

1.04 CATALOG WITH BID

All bidders must submit all catalogs to be used under this contract with their bid submittal.

1.05 CATALOGS TO SDOC LOCATIONS

After award, successful bidders shall furnish at least two (2) of the same catalog (s) as presented with the bid to all school and departments within the School District. A list of locations will be supplied to all successful bidders. Catalog distribution is the responsibility of the awarded bidder, not the School Board.

1.06 CATALOGS UPDATED ANNUALLY

Each year, as new catalogs are published, the successful bidder(s) shall furnish new catalogs to the designated buyer in the Purchasing Department for approval. The successful bidder shall also contact the Purchasing Department to obtain a current list of locations, contacts, and to establish the effective date of the new catalog. Catalog distribution is a responsibility of the awarded bidder, not the School Board. Once approved, it will be the awarded bidder's responsibility to distribute an ample supply of catalogs to each school and department utilizing this bid. Booklets and pricers used to adjust catalog pricing will not be acceptable. As new catalogs become available, it is the awarded bidder's responsibility to have the following:

- New catalog approved by the designated buyer in the purchasing department before distribution to the rest of the schools/departments.
- Deliver sufficient quantities of new catalogs to all schools and departments.
- Establish effective date with buyer after the requirements above have been met.

Any price discrepancies, which occur as a result of the awarded bidder not following the above guidelines, must be honored by the awarded bidder.

1.07 ELECTRONIC CATALOGS

Bidders with online catalogs will be required to create a Generic User Name and Password for the School District, when users are logged in they will have a shopping cart and be able to see and do the following:

- See Current Catalog Price (Indicate on the Price Sheet if your online catalog price is the Published Catalog Price or is your online catalog done in real time.)
- See School District's Discounted Price
- See Detailed Product Description
- Product Image (picture)
- Search by product number/catalog number
- Review items in shopping cart and update as needed
- Print out shopping cart for generating a purchase order and provide backup for A/P showing the price at the time of purchase if electronic catalog has real-time pricing.
- Option to Pay using Purchasing Card.

1.08 BID PRICING & CATALOG DISTRIBUTION

Bid pricing will be held to the current catalog in use by all schools and departments. Price increases will not be allowed until approved by the designated buyer in the Purchasing Department.

1.09 NEW ITEMS

New items appearing in the awarded bidder's catalog released after the bid opening date are to be covered by this bid as if these items were originally included in the catalog(s) submitted with the bid.

1.10 DELIVERY TERMS

A. DELIVERY TIME

Orders shall be placed as needed and delivery shall be completed within fourteen (14) calendar days after the order is placed, to any SDOC location in Osceola County.

B. DELIVERY CHARGES

Discount % off price must include all delivery charges.

C. HOURS OF DELIVERY

Deliveries shall be made between the hours of 8:00 a.m. and 3:00 p.m. except on Saturdays, Sundays, or holidays when all school buildings and the Warehouse are closed.

D. F.O.B. POINT

Inspection and acceptance will be F.O.B. Destination unless otherwise provided. Title to/or risk of loss or damage to all items shall be the responsibility of the awarded vendor(s) until acceptance by the buyer. If the materials or services supplied to the School Board are found to be defective or not to conform to specifications, the School Board reserves the right to cancel the order. Product return shall be at the seller expense.

1.11 MINIMUM ORDERS

If a bidder wishes to set a minimum order dollar amount, the bidder must do so by indicating the dollar amount in the space provided on the Price Sheet. Failure to specify shall be considered no minimum dollar amount.

1.12 LABELING

Each carton, package, box and/or container shall be labeled. Each label shall identify each carton as follows:

- A. Name of item.
- B. Quantity of item contained.
- C. Purchase Order Number.
- D. Company.

1.13 DAMAGED ITEMS

In the event an item is received, and it is later determined there is concealed damage when the item is unpacked, the item must be replaced by the awarded bidder at no cost to the School Board.

1.14 GUARANTEED QUANTITIES

No guarantee is given or implied as to the total quantity or dollar value of this bid. The School Board is not obligated to place any order with any awarded bidder participating in this bid. All schools and departments, however, will be urged to refer to catalogs and discounts of participating bidders in their attempt to fill their requirements at the lowest net prices.

1.15 METHOD OF ORDERING

Items shall be ordered via individual purchase orders on an "as needed" basis for the term of the contract. Invoices must be submitted against each individual purchase order.

1.16 ORDERS

Schools, departments and centers of the School District of Osceola County will issue purchase orders directly to the successful bidder(s) for the purchase of Classroom supplies and equipment. The successful bidder(s) will be expected to honor these orders according to the discount terms and conditions listed in this bid. Each purchase order will be faxed or mailed to the awarded bidder. The order should be reviewed for correct prices, catalog numbers, extensions, etc.

1.17 EXEMPT FROM THIS BID

Purchases shall not include items available at lower prices on other School Board bid awards or on Florida State Contracts. The School Board reserves the right to bid separately any item if deemed to be in the best interest of the District.

1.18 SUBSTITUTES

Unapproved substitutes shall not be allowed. If items are not available, the school or department noted on the purchase order must be contacted prior to shipment in order to determine if a substitute is acceptable.

1.19 NO DAMAGES FOR DELAY

Bidder is not entitled to any additional compensation or increase in the contract sum for direct, indirect, impact, or any other damages arising because of any hindrance or delays caused by the owner or any other cause whatsoever. Bidder's only remedy for delay, not caused or exacerbated by the bidder, shall be an extension of time to complete the bidder's scope of work. Any extension of time shall be granted at the sole discretion of the School Board, and if granted, shall be in the form of additional days added to the contract.

1.20 PALLETIZE

Large orders/shipment(s) must be palletized. Pallets are available for exchange at the time of delivery, if required.

2.0 STANDARD TERMS & CONDITIONS

2.01 CLOSING DATE

Bids must be received by The School District of Osceola County Purchasing Department, Building 2000, 817 Bill Beck Blvd., Kissimmee, FL, 34744-4492, no later than **2:00 p.m., local time, on Thursday, August 28, 2014**. Bids received after this time will not be considered.

2.02 TENTATIVE SCHEDULE

August 4, 2014 Invitation To Bid Available
 August 12, 2014 Pre-bid Conference
 August 14, 2014 Question Deadline
 August 18, 2014 Addendum posted to VendorLink (if applicable)
 August 28, 2014 Bid Closing Date
 September 11, 2014 Notification of Intent to Award sent with current school/department list
 October 7, 2014 Planned Award Date

2.03 DELIVERY OF BIDS

All Bids shall be sealed and delivered or mailed to (faxes/e-mails will not be accepted):
The School District of Osceola County, Florida
Purchasing Department, Building 2000
817 Bill Beck Blvd.
Kissimmee, Florida 34744-4492

Mark package(s) "**Bid #SDOC-15-B-013-LK, Classroom Supplies & Equipment Percentage % Off Catalog Discount Bid**" and ensure that bidders return address is listed on the outside of the package.

Note: Please confirm that if a third party carrier (Federal Express, Airborne, UPS, USPS, etc.) is used, that the third party is properly instructed to deliver the Bid Submittal **only** to the Purchasing Department, Building 2000 at the above address. To be considered, a **Bid must be received and accepted in the Purchasing Department before the Bid closing date and time.**

2.04 PRE-BID CONFERENCE

- A. A pre-bid conference/walk through will be held in the Purchasing Department Conference Room, 817 Bill Beck Blvd., Building 2000, Kissimmee, Florida, at 9:00 a.m., local time, Tuesday, August 12, 2014. While this is not mandatory, all interested parties are encouraged to attend and participate.
- B. Individuals covered by the Americans with Disabilities Act of 1990 in need of accommodations to attend public Bid openings or meetings should contact the School Board Purchasing Department in Kissimmee 407.870.4630 at least five (5) days prior to the meeting date.

2.05 PUBLIC BID OPENING

- A. The Bids will be available for inspection by appointment during normal business hours in the Purchasing Department within thirty (30) days after bid opening date or notice of a decision or intended decision, whichever is earlier. (Florida Statute 119.071 (1) (b) 2).
- B. A copy of the completed bid tabulation will be available on the web page at <https://vendorlink.osceola.org/vendor/common/default.aspx> within thirty-one (31) days after the bid opening.
- C. Individuals covered by the Americans with Disabilities Act of 1990 in need of accommodations to attend public Bid openings or meetings should contact the Purchasing Department at 407.870.4625 at least five (5) days prior to the meeting date.

2.06 BID SUBMITTAL FORM

- A. See **Submittal Requirements** for complete details.
 - B. Note: **It is not necessary to return every page of this document with the bid proposal; return only the pages that require signatures or information.**
 - C. Each bidder shall submit one (1) complete sets of the Bid Submittal to include:
 - One (1) hard copy marked "ORIGINAL"
 - One (1) COMPLETE electronic copy on a CD in PDF format (Excel spreadsheets shall not be recorded in PDF).
Note the solicitation number and name of company on the disk.
- If a Non-Disclosure Agreement is signed and confidential materials are submitted, such confidential materials shall not be included on the master CD. Confidential materials shall be segregated on a separate CD, plainly labeled "Confidential Materials".
- D. The Invitation To Bid page and other required documents must be signed by an official authorized to legally bind the bidder to all bid provisions.

- E. Terms and Conditions differing from those in this Bid shall be cause for disqualification of the Bid Submittal.
- 2.07 QUESTIONS CONCERNING BID**
- A. Questions concerning any portion of this Bid shall be directed in writing or by e-mail to the Purchasing Representative named below, who shall be the official point of contact for this Bid. Questions should be submitted prior to the question deadline scheduled for 12:00 PM on August 14, 2014.
- B. Mark cover page or envelope(s) "**Questions on Bid # SDOC-15-B-013-LK, Classroom Supplies & Equipment Percentage % Off Catalog Discount Bid**".
- C. Submit questions to:
Lisa Kesecker, CPPB, FCPA – Senior Buyer
Telephone:..... 407.870.4630
Fax: 407.870.4616
E-mail: keseckel@osceola.k12.fl.us
- 2.08 CLARIFICATION AND ADDENDA**
- A. It is incumbent upon each bidder to carefully examine all specifications, terms, and conditions contained herein. Any inquiries, suggestions, or requests concerning interpretation, clarification or additional information shall be made in writing, (facsimile transmissions acceptable, 407.870.4616) through the Purchasing Representative named above. The School Board will not be responsible for any oral representation(s) given by any employee, representative or others. The issuance of a written addendum is the only official method by which interpretation, clarification or additional information can be given.
- B. If it becomes necessary to revise or amend any part of this Bid, notice may be obtained by accessing our web site. The bidder in the Bid Submittal must acknowledge receipts of amendments. **Each bidder should ensure that all addenda and amendments to this Bid have been received BEFORE submitting the Bid.** Check the web site at <https://vendorlink.osceola.org/vendor/common/default.aspx> for any addenda. **The Purchasing Department will not manually distribute any addendum.**
- 2.09 FLORIDA DEPARTMENT OF STATE, DIVISION OF CORPORATIONS REGISTRATION REQUIREMENTS**
- Bidders who are required to be registered with the Florida Department of State, Division of Corporations or who are incorporated within the State of Florida must furnish proof that their corporation or company is an active entity in the State of Florida. Bidders must submit their Florida Department of State, Division of Corporations document number, and a screen shot of their "active" status. Bidders doing business under a fictitious name, on page 1, must submit their offer using the company's complete registered legal name; example: ABC, Inc. d/b/a XYZ Company, and must comply with all provisions of this paragraph To register with the State of Florida, visit: www.Sunbiz.org.
- 2.10 AWARD**
- The School Board reserves the right to award the contract to the bidder(s) that the Board deems to offer the lowest responsive and responsible bid(s), as defined elsewhere in this solicitation. The Board is therefore not bound to accept a bid on the basis of lowest price. In addition, the Board has the sole discretion and reserves the right to cancel this Bid, to reject any and all bids, to waive any and all informalities and/or irregularities, or to re-advertise with either the identical or revised specifications, if it is deemed to be in the best interest of the Board to do so. The Board also reserves the right to make multiple awards based on experience and qualifications or to award only a portion of the items and/or services specified, if it is deemed to be in the Board's best interest.

2.11 PAYMENT DISCOUNTS

A bid price submitted indicating a discount if an invoice is paid within a certain number of days from the date of the invoice cannot be considered as a basis for the bid evaluation. All bid prices must be net and not contingent on terms.

2.12 DEFINITION OF RESPONSIVE AND RESPONSIBLE FOR THIS BID

Each bid submittal shall be evaluated for conformance as responsive and responsible using the following criteria:

- A. Proper submittal of ALL documentation as required by this bid. (Responsive)
- B. The greatest benefits to the School Board as it pertains to: (Responsible)
 - 1. Total Cost.
 - 2. Delivery.
 - 3. Past Performance. In order to evaluate past performance, all bidders are required to submit:
 - a. A list of references with the bid and;
 - b. A list of relevant projects completed within the last 3 years that are the same or similar to the magnitude of this ITB.
 - 4. All technical specifications associated with this bid.
 - 5. Financial Stability: Demonstrated ability, capacity and/or resources to acquire and maintain required staffing.
 - 6. Current Catalog with published prices you are bidding.
 - 7. Electronic Catalog (if available) provide website, assign generic user name and password.

Bidders are reminded that award may not necessarily be made to the lowest bid. Rather, award will be made to the lowest responsive, responsible, bidder whose bid represents the best overall value to the School Board when considering all evaluation factors.

2.13 OTHER AGENCIES

- A. All bidders awarded contracts from this Bid may, upon mutual agreement with the other agency, permit any school district/board, municipality or other governmental agency, to include Public Charter Schools, to participate in the contract under the same prices, terms and conditions, if agreed to by both parties.
- B. Further, it is understood that each school district/board or agency will issue its own purchase order to the awarded bidder(s).

2.14 ASSIGNMENT

The Bidder shall not sell, assign or transfer any of its rights, duties or obligations under the Contract, or under any purchase order issued pursuant to the Contract, without the prior written consent of the School Board. In the event of any assignment, the Bidder remains secondarily liable for the performance of the Contract, unless the School Board expressly waives such secondary liability. The School Board may assign the Contract with prior written notice to Bidder of its intent to do so. For the purpose of this Contract, "assignment" means any voluntary, involuntary, direct or indirect assignment, sale, or other transfer by Bidder or its owner(s), of any interest in this Agreement, more than ten percent (10%) of the ownership interest in Bidder, or one of a series of transfers that in the aggregate constitute the transfer of more than ten percent (10%) of the ownership interest in Bidder. The term includes, without limitation: (1) transfer of ownership of capital stock or any partnership interest; (2) merger, consolidation, or issuance of additional securities representing more than ten percent (10%) of the ownership interest in Bidder; (3) sale of common stock of Bidder pursuant to a private placement or registered public offering, which transfers more than ten percent (10%) of the ownership interest in Bidder; (4) transfer of any interest in Bidder in a divorce proceeding or otherwise by operation of law; or (5) transfer of more than ten percent (10%) of the ownership interest in Bidder in the event of the death of an owner, by will, declaration of or transfer in trust, or under the laws of intestate succession.

2.15 CONTRACT

- A. The contents of this Bid and all provisions of the successful bidder's Submittal Form shall be considered a contract and become legally binding. A separate contract document, other than the purchase order, will not be issued.
- B. The Executive Director of Contract Services, Superintendent, and Board Chair are the sole Contracting Officers for the School Board, and only they or their designees are authorized to make changes to any contract.
- C. The School Board shall be responsible for only those orders placed by the schools/departments on an authorized signed Purchase Order. The School Board shall not be responsible for any order, change, substitution or any other discrepancy on the Purchase Order. If there is any question about the authenticity of a Purchase Order or change order, the bidder should promptly contact the Purchasing Department.

2.16 DISCLOSURE OF BID CONTENT

- A. All material submitted becomes the property of the School Board and may be returned only at the School Board's option. The School Board has the right to use any or all ideas presented in any reply to this Bid. Selection or rejection of any Bid Submittal does not affect this right.
- B. The School Board is governed by the Public Record Law, Chapter 119, Florida Statutes (F.S.). Only trade secrets as defined in Section 812.081(1)(c), F.S. or financial statements required by the School Board as defined in 119.071(1)(c), F.S. (hereinafter "Confidential Materials"), may be exempt from disclosure. If a successful bidder submits Confidential Materials, the information **must be segregated by the bidder**, accompanied by an executed Non-disclosure Agreement for Confidential Materials and each pertinent page must be clearly labeled "confidential" or "trade secret." The School Board will not disclose such Confidential Materials, subject to the conditions detailed within the Agreement, which is attached to this solicitation. When such segregated and labeled materials are received with an executed Agreement, the School Board shall execute the Agreement and send the successful bidder a "Receipt for Trade Secret Information."

RETURN THIS FORM ONLY IF CONFIDENTIAL MATERIALS ARE BEING INCLUDED IN THE SUBMITTAL. PLEASE READ THE SECTION IN THE BID DOCUMENT TO DETERMINE IF THIS APPLIES.

2.17 BIDDER'S RESPONSIBILITY

The bidder, by submitting a Bid represents that:

- A. The bidder has read and understands the Invitation To Bid in its entirety and that the Bid is made in accordance therewith, and;
- B. The bidder possesses the capabilities, resources, and personnel necessary to provide efficient and successful service to the School Board, and;
- C. Before submitting a Bid, each bidder shall make all investigations and examinations necessary to ascertain site and/or local conditions and requirements affecting the full performance of the contract and to verify any representations made by the School Board, upon which the bidder will rely. If the bidder receives an award because of its Bid Submittal, failure to have made such investigations and examinations will in no way relieve the bidder from its obligations to comply in every detail with all provisions and requirements of the contract, nor will a plea of ignorance of such conditions and requirements be accepted as a basis for any claim by the bidder for additional compensation or relief.
- D. The bidder will be held responsible for any and all discrepancies, errors, etc., in discounts or rebates which are discovered during the contract term or up to and including five (5) fiscal years following the School Board's annual audit including five (5) years thereafter.

2.18 PAYMENT TERMS

A. INVOICING

The successful bidder will be required to submit invoices and reference purchase order numbers on all requests for payment. All statements must reference valid School Board purchase order numbers. Invoices shall be mailed directly to: Accounts Payable, School District of Osceola County, 817 Bill Beck Blvd., Kissimmee, Florida 34744-4492. A separate invoice must be received for each purchase order number. Payment for partial shipments shall not be made unless specified. Invoices, which do not reference valid School Board purchase order numbers or which are erroneous (incorrect contract prices, minimum order charges, etc.) shall be returned to the vendor for resolution of the discrepancies. It is the sole responsibility of the vendor to reconcile the purchase order and the vendor's invoice and to notify the purchasing representative of any discrepancies prior to billing. The School Board will only pay the dollar amounts authorized on the purchase order.

- B. The School Board will remit full payment on all undisputed invoices within 45 (forty-five) days from receipt by the appropriate person(s) (to be designated at time of contract) of the invoice(s) or receipt of all products or services ordered.
- C. Pursuant to Chapter 218, Florida Statutes, the School Board will pay interest, not to exceed one percent (1%) per month, on all undisputed invoices not paid within 45 (forty-five) days after receipt of the entire order of the commodity or service, AND a properly completed invoice, whichever is later.
- D. The School Board has Electronic Fund Transfer (EFT) capability. List any additional discounts for payment using Electronic Funds Transfer (EFT) and/or any additional discounts to be applied to such payments.
- E. *By submitting a Bid (offer) to the School Board, the bidder expressly agrees that if awarded a contract, the School Board may withhold from any payment, monies owed by the bidder to the School Board for any legal obligation between the bidder and the School Board.*

F. PARTIAL PAYMENT

Partial payments in the full amount of the value of items received and accepted may be requested by the submission of a properly executed invoice with support documents if required.

2.19 CERTIFICATES

The School Board reserves the right to require proof that the bidder is an established business and is abiding by the ordinances, regulations, and laws of their community, the county, and the State of Florida, such as but not limited to: Business Tax Receipts, Business Licenses, Florida Sales Tax Registration, Federal Employers Identification Number.

2.20 INSURANCE, LICENSES AND CERTIFICATES

The bidder agrees to provide and maintain at all times during the term of this agreement, without cost or expense to the School Board, policies of insurance insuring the bidder against any and all claims, demands or causes of action whatsoever, for injuries received or damage to property relating to the performance of duties, services and/or obligations of the bidder under the terms and provisions of this agreement. The bidder will provide the School Board with copies of current appropriate business licenses.

2.21 INSURANCE

The bidder shall secure and maintain, at its sole cost and expense during the contract term, the following insurance from insurance carriers that maintain a rating of "A-" or better and a financial size category of "VI" or higher according to the A. M. Best Company:

- **General Liability Insurance:** \$1,000,000 per occurrence and \$2,000,000 aggregate to include personal injury, property damage, premises operations, products and completed operations.

- **Automobile Liability Insurance:** \$1,000,000 Combined Single Limit or \$1,000,000 per person, \$1,000,000 per accident BI and \$1,000,000 per accident PD including all owned, non-owned, leased or hired vehicles.
- **Workers' Compensation and Employers' Liability Insurance:** Workers' Compensation as required by FS 440 and Employers' Liability of \$1,000,000 Per Accident BI, \$1,000,000 BI Disease Per Employee and \$1,000,000 BI Disease Policy Limit.

Requirements for bidders that qualify for an exemption under the Florida Worker's Compensation law in Chapter 440 Florida Statutes are detailed below:

Incorporated or unincorporated firms with fewer than four employees shall be required to sign a Hold Harmless Agreement relieving the School Board of liability in the event they and/or their employees are injured while providing goods and/or services to the School Board.

Incorporated or unincorporated firms with four or more employees shall be required to provide a copy of their "Notice of Election to be Exempt," along with valid proof of coverage for non-exempt employees.

The Hold Harmless Agreement mentioned above is included as an attachment to this bid. Said Agreements shall be returned with the bid proposal as detailed in the Submittal Requirements.

The School Board reserves the right to request a copy of the complete insurance policy(ies) and any endorsements for the insurance referenced above. A certificate of insurance indicating that the bidder has coverage in accordance with the requirements herein set forth shall be furnished by the bidder to the School Board Representative prior to the execution of the contract and annually upon renewal thereafter. **The Bidder shall either cover any subcontractors on its policy or require the subcontractors to obtain coverage to meet all requirements for insurance contained herein.**

Bidder agrees that School Board will make no payments pursuant to the terms of the contract until all required proof or evidence of insurance has been provided to the School Board Representative. Bidder agrees that the insurer shall waive its rights of subrogation, if any, against the School Board on Commercial General Liability and Workers Compensation insurance coverage. The ACORD certificate of Liability Insurance, with endorsements shall be completed by the authorized Resident Agent and returned to the Purchasing Department. This certificate shall be dated and show:

- A. The name of the insured bidder, the specified job by name, name of the insurer, the number of the policy, its effective date and its termination date.
- B. Statement that the Insurer will mail notice to the School Board at least thirty (30) days prior to any material changes in provisions or cancellation of the policy.
- C. **School Board shall be named as an additional insured on Commercial General Liability Insurance.**

Loss Deductible Clause: The School Board shall be exempt from, and in no way liable for, any sums of money that may represent a deductible in any insurance policy. The payment of such deductible shall be the sole responsibility of the bidder and/or sub-consultant providing such insurance.

2.22 DEVIATIONS

All Bid Submittals must clearly and with specific detail, note all deviations to the exact requirements imposed upon the bidder by the specifications. Such deviations must be stated in the Bid Submittal Form; otherwise the School Board will consider the subject Bid Submittals as being made in strict compliance with said Specifications to bidders, the bidder being held therefore accountable and responsible. Bidders are hereby advised that School Board will only consider Bid Submittals that meet the exact requirements imposed by the specifications; except, however, said Bid Submittals may not be subject to such rejection where, **at the sole discretion of The School Board**, the stated deviation is considered to be equal or better than the imposed requirement and where said deviation does not destroy the competitive character of the

Bid process by affecting the amount of the Bid Submittal such that an advantage or benefit is gained to the detriment of the other bidders.

2.23 MATERIAL SAFETY DATA SHEET

In accordance with Chapter 487 of the Florida Statutes, it is the bidder's responsibility to identify and to provide to the School Board Purchasing Department a Material Safety Data Sheet for any material, as may apply to this procurement.

2.24 WAIVER OF CLAIMS

Once this contract expires, or final payment has been requested and made, the awarded bidder shall have no more than thirty (30) calendar days to present or file any claims against the School Board concerning this contract. After that period, the School Board will consider the bidder to have waived any right to claims against the School Board concerning this agreement.

2.25 TERMINATION / CANCELLATION OF CONTRACT

The School Board reserves the right to cancel the contract without cause with a minimum thirty (30) days written notice.

Termination or cancellation of the contract will not relieve the bidder of any obligations for any deliverables entered into prior to the termination of the contract (i.e., reports, statements of accounts, etc., required and not received).

Termination or cancellation of the contract will not relieve the bidder of any obligations or liabilities resulting from any acts committed by the bidder prior to the termination of the contract.

The bidder may cancel the resulting contract with ninety (90) days **written** notice to the Executive Director of Contract Services. Failure to provide proper notice may result in the bidder being barred from future business with the School Board.

2.26 TERMINATION FOR DEFAULT/CAUSE

The School Board's Contract Administrator shall notify, in writing, the bidder of deficiencies or default in the performance of its duties under the Contract. Three separate documented instances of deficiency or failure to perform in accordance with the specifications contained herein shall constitute cause for termination for default, unless specifically specified to the contrary elsewhere within this solicitation. In the event the School Board terminates for default, the School Board shall not be liable for the bidder's costs on undelivered work, and the School Board shall be entitled to the repayment of advance and progress payments, if any, applicable to that work. It shall be at the School Board's discretion whether to exercise the right to terminate. Bidder shall not be found in default for events arising due to acts of God.

2.27 TERMINATION FOR SCHOOL BOARD'S CONVENIENCE

The performance of work under this contract may be terminated in accordance with this clause in whole, or from the time in part, whenever the School Board representative shall determine that such termination is in the best interest of the School Board. Any such termination shall be effected by the delivery to the bidder of a Notice of Termination specifying the extent to which performance of work under the contract is terminated, and the date upon which such termination becomes effective. Upon such termination for convenience, bidder shall be entitled to payment, in accordance with the payment provisions, for services rendered up to the termination date and the School Board shall have no other obligations to bidder. Bidder shall be obligated to continue performance of contract services, in accordance with this contract, until the termination date and shall have no further obligation to perform services after the termination date.

2.28 INCURRED EXPENSES

This ITB does not commit the School Board to award a contract, nor shall the School Board be responsible for any cost or expense which may be incurred by the bidder in preparing and submitting the Submittal called for in this ITB, or any cost or expense incurred by the bidder prior to the execution of a contract agreement.

2.29 MINIMUM SPECIFICATIONS

The specifications listed herein are the minimum required specifications for this ITB. They are not intended to limit competition nor specify any particular bidder, but to ensure that the School Board receives quality products and services.

2.30 COMPLIANCE WITH LAWS AND REGULATIONS

The bidder shall be responsible to know and to apply all applicable federal and state laws, all local laws, ordinances, rules, regulations, and all orders and decrees of bodies or tribunals having jurisdiction or authority which in any manner affect the work, or which in any way affect the conduct of the work. Bidder shall always observe and comply with all such laws, ordinances, rules, regulations, orders, and decrees. The bidder shall protect and indemnify School Board and all its officers, agents, servants, or employees against any claim or liability arising from or based on the violation of any such law, ordinance, rule, regulation, order, or decree caused or committed by bidder, its representatives, sub-contractors, sub-consultants, professional associates, agents, servants, or employees. Additionally, bidder shall obtain and maintain at its own expense all licenses and permits to conduct business pursuant to this contract from the federal government, State of Florida, Osceola County, or municipalities when legally required, and maintain same in full force and effect during the term of the contract.

2.31 LOCAL BUSINESS TAX RECEIPTS

- A. Any bidder whose permanent business location is in Osceola County must have a Local Business Tax Receipt (formerly known as an "Occupational License") issued to them by the Osceola County Tax Collector.
- B. A successful bidder whose permanent business location is not in Osceola County, including a successful bidder whose permanent business location is in a state other than Florida, and who does not already have a Local Business Tax Receipt required to exercise the privilege of engaging in or managing any business, profession, or occupation within Osceola County must obtain a Local Business Tax Receipt from the Osceola County Tax Collector within fourteen (14) days of the School Board electronically posting its intent to award the bid.

2.32 RECORDS & RIGHT TO AUDIT

The bidder shall maintain such financial records and other records as may be prescribed by the School Board or by applicable federal and state laws, rules, and regulations. The bidder shall retain these records for a period of five (5) years after final payment, or until the School Board audits them, whichever event occurs first. These records shall be made available during the term of the contract and the subsequent five (5)-year period for examination, transcription, and audit by the School Board, its designees, or other entities authorized by law.

2.33 CHANGES IN SCOPE OF WORK/SERVICE

- A. The School Board may order changes in the work/service consisting of additions, deletions, or other revisions within the general scope of the contract. No claims may be made by the bidder that the scope of the project or of the bidder's services has been changed, requiring changes to the amount of compensation to the bidder or other adjustments to the contract, unless such changes or adjustments have been made by written amendment to the contract signed by the School Board Chair and the bidder.
- B. If the bidder believes that any particular work/service is not within the scope of work/service of the contract, is a material change, or will otherwise require more compensation to the bidder, the bidder must immediately notify the School Board's Representative in writing of this belief. If the School Board's Representative believes that the particular work/service is within the scope of the contract as written, the bidder will be ordered to and shall continue with the work/service as changed and at the cost stated for the work/service within the scope. The bidder must assert its right to an adjustment under this clause within thirty (30) days from the date of receipt of the written order.

- C. The School Board reserves the right to negotiate with the awarded bidder(s) without completing the competitive bidding process for materials, products, and/or services similar in nature to those specified within this ITB for which requirements were not known when the ITB was released.

2.34 MODIFICATIONS DUE TO PUBLIC WELFARE OR CHANGE IN LAW

The School Board shall have the power to make changes in the contract as the result of changes in Florida law and/or rules of the School Board and to impose new rules and regulations on the bidder under the contract relative to the scope and methods of providing services as shall from time-to-time be necessary and desirable for the public welfare. The School Board shall give the bidder notice of any proposed change and an opportunity to be heard concerning those matters. The scope and method of providing services as referenced herein shall also be liberally construed to include, but not be limited to, the manner, procedures, operations and obligations, financial or otherwise, of the bidder. In the event any future change in federal, state or local law, or rule of the School Board, materially alters the obligations of the bidder, or the benefits to the School Board, then the contract shall be amended consistent therewith. Should these amendments materially alter the obligations of the bidder, then the bidder or the School Board shall be entitled to an adjustment in the rates and charges established under the contract. Nothing contained in the contract shall require any party to perform any act or function contrary to law. The School Board and bidder agree to enter into good faith negotiations regarding modifications to the contract, which may be required in order to implement changes in the interest of the public welfare or due to change in law. When such modifications are made to the contract, the School Board and the bidder shall negotiate in good faith, a reasonable and appropriate adjustment for any changes in services or other obligations required of the bidder directly and demonstrably due to any modification in the contract under this clause.

2.35 RIGHT TO REQUIRE PERFORMANCE

- A. The failure of the School Board at any time to require performance by the bidder of any provision hereof shall in no way affect the right of the School Board thereafter to enforce same, nor shall waiver by the School Board of any breach of any provision hereof be taken or held to be a waiver of any succeeding breach of such provision or as a waiver of any provision itself.
- B. In the event of failure of the bidder to deliver services in accordance with the contract terms and conditions, the School Board, after due written notice, may procure the services from other sources and hold the bidder responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies that the School Board may have.

2.36 FORCE MAJEURE

The School Board and the bidder will exercise every reasonable effort to meet their respective obligations as outlined in this ITB and the ensuing contract, but shall not be liable for delays resulting from force majeure or other causes beyond their reasonable control, including, but not limited to, compliance with any government law or regulation, acts of God, acts or omissions of the other party, government acts or omissions, fires, strikes, national disasters, wars, riots, transportation problems and/or any other cause whatsoever beyond the reasonable control of the parties. Any such cause will extend the performance of the delayed obligation to the extent of the delay so incurred.

2.37 BIDDER'S PERSONNEL

During the performance of the contract, the bidder agrees to the following:

- A. The bidder shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, age, handicap or national origin, except when such condition is a bona fide occupational qualification reasonably necessary for the normal operations of the bidder. The bidder agrees to post in conspicuous places, visible to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- B. The bidder, in all solicitations or advertisements for employees placed by or on behalf of the bidder, shall state that such bidder is an Equal Opportunity Employer.
- C. Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

- D. The bidder shall include the provisions of the foregoing paragraphs A, B, and C, above, in every subcontract or purchase order so that the provisions will be binding upon each bidder.
- E. The bidder and any sub-contractor shall pay all employees working on this contract not less than minimum wage specified in the Fair Labor Standards Act (29 CFR 510-794) as amended.
- F. Any information concerning the School Board, its products, services, personnel, policies or any other aspect of its business learned by the bidder or personnel furnished by the bidder in the course of providing services pursuant to the Agreement, shall be held in confidence and shall not be disclosed by the bidder or any employee or agents of the bidder or personnel furnished by the bidder, without the prior written consent of the School Board.
- G. All employees assigned by the Bidder to the performance of work under this contract shall be physically able to do their assigned work. It shall be the Bidder's responsibility to insure that all employees meet the physical standards to perform the work assigned and are free from communicable diseases. This requirement also includes acceptable hygiene habits of Bidder's employees.
- H. The personnel employed by the Bidder shall be capable employees, age 18 years or above, qualified in this type of work.
- I. It is the bidder's responsibility to ensure that all employees are legally allowed to work in the United States in accordance with Immigration Policies.
- J. The bidder's employees shall be required to dress neatly, commensurate with the tasks being performed.
- K. All School Board facilities are smoke free. Smoking on School Board grounds is prohibited.
- L. It is the bidder's responsibility to see that every employee on the Bidder's work force is provided and wears an Identification Badge or company shirt/uniform in order to maintain security at the school's facility. It shall be bidder's responsibility to inform the School Board Representative(s) of all new employees promptly at time of employment.
- M. The bidder shall require employees to be dressed in their appropriate work attire when reporting for duty.
- N. The bidder shall prohibit its employees from disturbing papers on desks, opening desk drawers or cabinets, or using telephone or office equipment provided for official use.
- O. The bidder shall require its employees to comply with the instructions pertaining to conduct and building regulations, issued by duly appointed officials, such as the building managers, guards, inspectors, etc.
- P. The School Board's Representative(s) will determine how the Bidder will receive access to the facility.
- Q. If keys are provided and lost, the bidder will be responsible for any and all costs associated with replacement keys and re-keying of the facility.
- R. When requested, the bidder shall cooperate with any ongoing School Board investigation involving economic loss or damage to School Board buildings, or School Board or personal property therein. The School Board reserves the right to require any employee of the bidder to submit to a polygraph test if the School Board has a reasonable suspicion that the employee is or was involved in the incident or activity under investigation. The bidder shall obtain a waiver from the employee authorizing the release to the School Board of information acquired by the bidder from the polygraph test. The School Board, at its discretion, may require that the bidder

immediately remove the employee under investigation from working within School Board buildings for the following reasons: 1) The employee's refusal to submit to a polygraph test in the above circumstances, or 2) an employee's refusal to sign the waiver referenced above or 3) an analysis of the polygraph test indicates that the employee is or was involved in the incident under investigation. If the test results show involvement on the part of the Bidder's employee, the bidder will be obligated to cover the cost of the examination. If the test results indicate that the bidder's employee was not involved in the incident, when the School Board will pay for the cost of the examination.

- S. **CONTROLLED SUBSTANCE OR ALCOHOL ABUSE ON SCHOOL BOARD PROPERTY:**
The successful bidder is hereby notified that the unlawful manufacture, distribution, dispensation, possession or use of a controlled substance or alcohol is prohibited on any School Board property, or at any School Board activities. Violations may subject the bidder and/or the bidder's employee(s) to prosecution, fines, imprisonment and/or cancellation of this or any other contract(s) that this bidder presently holds. The bidder is required by this School Board to take appropriate disciplinary action in such cases and/or require that the employee(s) satisfactory participation in a rehabilitation program.
- T. Any bidder's employee convicted of violating a criminal drug statute in the workplace must report the conviction to the employer within five (5) workdays. Bidders (Employers) are required to report such convictions to the school board within ten (10) workdays of receiving this information.
- U. The School Board is committed to the education and safety of its students and employees. To that end, any bidder awarded a contract will be required to assure that the personnel assigned to the project do not possess criminal records that would violate the School Board's standards for employment as set forth by the Florida Department of Education. Each bidder must certify that the company and its employees are, or will be, in compliance with those standards for the project awarded.
- V. The bidder shall strictly prohibit interaction between their employees and the student(s).
- W. Bidder's employees may not solicit, distribute or sell products while on School Board property.
- X. Friends, visitors or family members of the bidder's employees are not permitted in the work area.
- Y. The bidder shall adhere to all of the School Board's security standards.

2.38 COMPLIANCE WITH THE JESSICA LUNSFORD ACT

Florida Statutes require that all persons or entities entering into contracts with the School Boards/School Districts/Charter Schools who may have personnel who will be on school grounds when students may be present, or who will have contact with students shall comply with the level 2 screening requirements of the Statute and School Board Standards. The required level 2 screening includes fingerprinting that must be conducted by a School District in the State of Florida. Any individual who fails to meet the screening requirements shall not be allowed on school grounds. Failure to comply with the screening requirements will be considered a material default of this contract/agreement.

2.39 CLAIM NOTICE

The bidder shall immediately report in writing to the School Board's designated representative or agent any incident that might reasonably be expected to result in any claim under any of the coverage mentioned herein. The bidder agrees to cooperate with the School Board in promptly releasing reasonable information periodically as to the disposition of any claims, including a description of claims experience relating to all bidder operations at the School Board project site.

2.40 BANKRUPTCY / INSOLVENCY

At the time of bid submittal, bidder shall not be in the process of or engaged in any type of proceedings in insolvency or bankruptcy, either voluntary or involuntary, or receivership proceedings. If the vendor/firm is awarded a contract for six (6) months or longer, and files for bankruptcy, insolvency or receivership, the

School Board may, at its option, terminate and cancel said contract, in which event all rights hereunder shall immediately cease and terminate.

2.41 NEW MATERIAL

Unless otherwise provided for in this specification, the bidder represents and warrants that the goods, materials, supplies, or components offered to the School Board under this Bid solicitation are new, not used or reconditioned, and are not of such age or so deteriorated as to impair their usefulness or safety and that the goods, materials, supplies, or components offered are current production models of the respective manufacturer.

2.42 CONFLICT OF INTEREST FORM

All bidders shall complete and have notarized the attached disclosure form of any potential conflict of interest that the bidder may have due to ownership, other clients, contracts, or interest associated with this project.

2.43 LITIGATION

Bidders shall submit details of all litigation, arbitration or other claims, whether pending or resolved in the last five years, with the exception of immaterial claims which are defined herein as claims with a possible value of less than \$25,000.00 or which have been resolved for less than \$25,000.00. Notwithstanding the foregoing, all litigation, arbitration or other claims, of any amount, asserted by or against a state, city, county, town, school district, political subdivision of a state, special district or any other governmental entity shall be disclosed. Please indicate for each case the year, name of parties, cause of litigation, matter in dispute, disputed amount, and whether the award was for or against the Bidder.

2.44 PROHIBITION AGAINST CONTRACTING WITH SCRUTINIZED COMPANIES

In accordance with Section 287.135, Florida Statutes, "A company that, at the time of bidding or submitting a proposal for a new contract or renewal of an existing contract, is on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Section 215.473, Florida Statutes, is ineligible for, and may not bid on, submit a proposal for, or enter into or renew a contract with an agency or local governmental entity for goods or services of \$1 million or more." Section 215.473 defines a company to include "all wholly owned subsidiaries, majority-owned subsidiaries, parent companies, or affiliates of such entities or business associations that exist for the purpose of making profit." By submitting a response to this solicitation, a respondent certifies that it and those related entities of respondent as defined above by Florida law are not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Section 215.473. Any respondent awarded a Contract as a result of this solicitation shall be required to recertify at each renewal of the Contract that that it and its related entities are not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List. The School Board may terminate any Contract resulting from this solicitation if respondent or a related entity as defined above is found to have submitted a false certification or been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List. Notwithstanding the preceding, the School Board reserves the right and may, in its sole discretion, on a case by case basis, permit a company on such lists to be eligible for, bid on, submit a proposal for, or enter into or renew a contract, should the School Board determine that the conditions set forth in Section 287.135(4) are met.

2.45 FLORIDA PREFERENCE

Pursuant to §287.084 Florida Statute, and subject to applicable federal law, the School Board shall make appropriate adjustments to pricing of responses when proposals have been submitted by bidders having a principal place of business outside the State of Florida. **The bidder must complete and submit the Proposer's Principal Place of Business Form, which is attached hereto, with its response to this solicitation.** *Failure to comply shall be considered non-responsive to the terms of this solicitation.* Refer to: <http://www.leg.state.fl.us/Statutes/index.cfm> for additional information regarding this Statute.

2.46 RESOLUTION OF BID PROTESTS

The School Board Rule 7.70.V shall be followed as outlined below for the resolution of any bid protests:

- A. The School Board shall follow the procedure specified in Florida Statutes, Section 120.57(3) and as the same may be amended from time to time for the resolution of bid protests.
- B. The Purchasing Department shall provide notice of a decision or intended decision concerning a solicitation, contract award, or exceptional purchase by electronic posting.

The notice shall contain the following statement:

Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

- C. Any person who is adversely affected by the intended award of a solicitation or contract by the School Board or the recommendation of the Executive Director of Contract Services or other responsible employee of the School Board shall file with the Executive Director of Contract Services as agent for the School Board a notice of protest in writing within 72 hours after the electronic posting of the award or intended decision, and shall file a formal written protest within ten (10) days after the date he or she has filed the notice of protest. With respect to a protest of the specifications contained in a solicitation, the notice of protest shall be filed in writing within 72 hours after the electronic posting of the solicitation, and the formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. All formal written protests must be filed with a bond payable to the School Board equal to 1% of the estimated contract amount. Failure to file a notice of protest or failure to file a formal written protest and bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. The School Board may, in its discretion, waive any procedural irregularity or defect in procedures so long as any opposing party is not materially prejudiced by such waiver. Saturdays, Sundays, and state holidays shall be excluded in the computation of the 72-hour time periods provided by this paragraph. The notice of protest and formal written protest shall be filed in the Purchasing Department between the hours of 8:00 a.m. and 4:30 p.m. upon any day the office is open for business.

The provisions specified herein constitute the exclusive remedy for any adversely affected party with respect to a bid protest. The formal written protest shall state with particularity the facts and law upon which the protest is based.

- D. Upon receipt of the formal written protest which has been timely filed, the Executive Director of Contract Services shall stop the bid solicitation process or the contract award process until the subject of the protest is resolved by final agency action, unless the School Board, by duly enacted resolution sets forth in writing the particular facts and circumstances which require the continuance of the bid solicitation process or the contract award process without delay in order to avoid an immediate and serious danger to the public health, safety or welfare.

The School Board finds that a substantial interest in the public welfare is the timely award of contracts when required as a condition of receiving grants or funds from outside sources which will be in addition to the regular school budget.

- E. The Executive Director of Contract Services shall schedule a meeting to provide an opportunity to resolve the protest by mutual agreement between the parties within seven (7) days, excluding Saturdays, Sundays, and state holidays, after receipt of a formal written protest and bond.
- F. If the Executive Director of Contract Services cannot resolve the protest by mutual agreement within the seven (7) day period referred to in Paragraph E in this Section, the School Board shall conduct an informal administrative hearing, under Section 120.57(2), Florida Statutes, acting as

the agency head, where there are no disputed issues of material fact. The informal hearing shall be held with notice of no less than 72 hours, excluding Saturdays, Sundays, and legal holidays within thirty (30) days of receipt of the formal written protest and bond, unless the parties, with the consent of the School Board, agree to extend the time for the hearing. The School Board shall have the right to schedule the hearing subject to these provisions.

2.47 DEFINITIONS

As used in this Bid, the following terms shall have the meanings set forth below:

Bidder: That person or entity, including employees, servants, partners, principals, agents and assignees of the person or entity that has submitted a bid proposal for the purpose of obtaining business with the School Board to provide the product and/or services set forth herein.

Contract Administrator: The School Board's Executive Director of Contract Services or designee shall serve as Contract Administrator. The Contract Administrator shall be responsible for addressing any concerns within the scope of the contract. Any changes to the resulting contract shall be in writing and authorized by the Executive Director of Contract Services and/or the School Board Chair.

Contract: The document resulting from this solicitation between the School Board and the Bidder, including this bid, along with any written addenda and other written documents, which are expressly incorporated by reference.

Contractor's Project Manager: The Project Manager has responsibility for administering this contract for the successful Bidder(s) and will be designated prior to the issue of the resulting Price Agreement or Purchase Order.

Day: The word "day" means each calendar day or accumulation of calendar days.

Director: The Director is the Executive Director of Contract Services for the School District of Osceola County.

Exceptions to Bid: An exception is defined as the Bidder's inability or unwillingness to meet a term, condition, specification, or requirement in the manner specified in the bid.

Offeror: The term "offeror" used herein refers to any dealer, manufacturer, representative, distributor, or business organization submitting an offer to the School Board in response to this invitation.

Person or Persons: An individual, firm, partnership, corporation, association, executor, administrator, trustee, or other legal entity, whether singular or plural, masculine or feminine, as the context may require.

Respondent: The term "respondent" used herein refers to any dealer, manufacturer, representative, distributor, or business organization that will be or has been awarded a contract and/or purchase order pursuant to the terms and conditions of the invitation and accepted offer.

School Board: The word School Board refers to the elected officials of the School Board of Osceola County, Florida, its duly authorized representatives, and any school, department, or unit within the School District.

School Board's Project Manager(s): The Project Manager(s) have responsibility for the day-to-day administration of the resulting contract for the School Board and will be designated prior to award of the resulting Purchase Order.

School District: The word School District refers to the entity, The School District of Osceola County, Florida.

Using Agency: The term “using agency” used herein refers to any school, department, committee, authority, or another unit in the School District using supplies or procuring contractual services as provided for in the Purchasing Department of the School District.

3.0 SUBMITTAL REQUIREMENTS
(Submit in the following order)

- A. Completed Invitation To Bid cover page.
- B. Completed **Certified Business Program Reciprocity Affidavit** – If Applicable.
- C. Completed Bid Submittal Form (use attached form).
- D. Any addenda issued subsequent to the release of this solicitation must be signed and returned with the firm’s bid. **Failure to return signed addenda may be cause for the bid to be considered non-responsive.**
- E. Drug Free Workplace Certification.
- F. Debarment Certification.
- G. Emergency/Storm Related Catastrophe-Contractor Agreement Form
- H. Conflict of Interest- All bidders shall properly complete, have notarized and attach with their Bid Submittal the attached notarized disclosure statement of any potential conflict of interest that the bidder may have due to ownership, other clients, contracts or interests associated with this project.
- I. List at least three (3) recent references where the proposed product has been used within the past year. Use of the attached form will aid in evaluation.
- J. **Proposer’s Statement of Principal Place of Business/Florida Preference Form; Failure to comply shall be considered non-responsive to the terms of this solicitation. The bidder must complete and submit the Proposer’s Principal Place of Business Form, which is attached hereto, with its response to this solicitation.**
- K. Attach evidence of required insurance coverage or proof of insurability in the amounts indicated. If available, a properly completed ACORD Form is preferable. **Final forms must contain the correct solicitation and/or project number and School Board contact person.**

Firms that have owner/operators that have filed a "Notice of Election to be Exempt" shall submit a copy with their submittal.

Incorporated and unincorporated firms that qualify for an exemption under the Florida Worker’s Compensation law in Chapter 440, Florida Statutes, shall submit an executed Hold Harmless Agreement relieving the School Board of liability in the event they and/or their employees are injured while providing goods and/or services to the School Board.

- L. Hold Harmless Agreement.
- M. Confidential Materials – any materials that qualify as “trade secrets” shall be segregated, clearly labeled and accompanied by an executed Non-Disclosure Agreement for Confidential Materials.
- N. All vendors, including predecessors or related vendor or entity, shall identify any litigation in which they have been involved in, including arbitration and administrative proceedings, during the past five (5) years involving claims IN excess of twenty-five thousand (25,000) dollars. Include a brief legal

description of the dispute and its current status. Where the action or lawsuit involved a similar project as herein discussed, bidder shall describe the particular circumstances giving rise to the dispute.

- O.** The bidder must submit with his bid proposal the name, address, and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work-hours and after-hours, weekends, and holidays must be identified.
- P.** If a vendor must subcontract any portion of a contract for any reason, he must state the name and address of the subcontractor and the name of the person to be contacted. The School Board also reserves the right to reject a bid or any bidder if the bid names a subcontractor who has previously failed to deliver on time contracts of similar nature, or who is not in a position to perform properly this award. The School Board reserves the right to inspect all facilities of any subcontractors in order to make a determination as to the foregoing.
- Q.** All bidders shall be prepared to submit their most recent financial statement, preferably a certified audit, or their most recent tax return and balance sheet. If submitting financial information that you would like to be classified as "confidential," complete and submit the Non-Disclosure Agreement For Confidential Materials paperwork; herein attached.
- R.** Additional submittal requirements, including, but not limited to:

 - Business Licenses and/or Certifications
 - Catalog's two (2) hard copies include the following:
 - Label on the front cover with your Company name,
 - Contact Person,
 - Phone number
 - Fax number
 - Discount % off Supplies & Equipment
 - Your Bid/Quote # (if applicable)
 - Minimum Order Amount (if applicable)
 - Electronic catalog (if available) provide the following:
 - Link to website
 - Generic user name
 - Generic password

BID SUBMITTAL FORM

August 27, 2014

TO: The School District of Osceola County, Florida
Purchasing Department, Building 2000
817 Bill Beck Blvd.
Kissimmee, Florida 34744-4492

The undersigned hereby declare that [firm name] Audio Visual Innovations, Inc.
has carefully examined the specifications to furnish:

**CLASSROOM SUPPLIES & EQUIPMENT
PERCENTAGE % OFF CATALOG DISCOUNT BID**

for which Bid Submittals were advertised to be received no later than 2:00 p.m., local time, on August 28, 2014, and further declare that will furnish the Classroom Supplies & Equipment Catalog Discounts according to specifications.

Price Sheet

See Attachment (keep in Excel Format)

- Discount % off pricing must include all Delivery charges.
- If offering more than one (1) catalog, duplicate the Price Sheet (as needed) for each catalog submitted.
- New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the District.

Additional Bid Submittal Requirements:

A. Bankruptcy/Litigation

Is your company in the process of any bankruptcy proceedings as herein described?

YES ☐ NO ☒

Is your company involved in any litigation as herein described?

YES ☐ NO ☒

Prompt Payment Terms: _____ % _____ Days; Net 45 Days

Do you accept electronic funds transfer (ETF)? YES ☒ NO ☐

If yes, does your firm offer a discount? No %

Do you accept Purchase/Payment by Visa card? YES ☒ NO ☐

Have you supplied all the Submittal Requirements outlined below?

- ☐ Completed Invitation To Bid cover page
- ☐ Florida Department of State Division of Corporations Number
- ☐ **Certified Business Program Reciprocity Affidavit – If Applicable**
- ☐ Completed and executed Bid Submittal form
- ☐ Any addenda pertaining to this ITB
- ☐ Drug Free Certification
- ☐ Debarment Certification
- ☐ Emergency/Storm related catastrophe-Contractor agreement form
- ☐ Conflict of Interest form
- ☐ References, in accordance with Section 2.12, *Definition of Responsive and Responsible*
- ☐ **Proposer's Principal Place of Business/Florida Preference Form (must use page 40 of this ITB)**
- ☐ Proof of Insurance
- ☐ Hold Harmless Agreement and/or Notice of Election to be Exempt, if required
- ☐ Confidential Materials
- ☐ Litigations/Bankruptcy
- ☐ Contact Information
- ☐ Financial Information (Financial Statement, Certified Audit, Tax Return & Balance Sheet, etc.) N/A
- ☐ Electronic version of signed bid on CD and price sheet (in Excel).

The School Board reserves the right to reject any or all proposals, to waive informalities, and to accept all or any part of any proposal as they may deem to be in the best interest of the School Board.

I hereby certify that I have read and understand the requirements of this Invitation To Bid (ITB) No. **SDOC-15-B-013-LK, "Classroom Supplies & Equipment Percentage % Off Catalog Discount Bid"**, and that I, as the bidder, will comply with all requirements, and that I am duly authorized to execute this proposal/offer document and any contract(s) and/or other transactions required by award of this ITB.

Company Audio Visual Innovations, Inc.
Per Cindy Turner (Print name)
Signature Cindy Turner
Address 6301 Benjamin Road Suite 101
City Tampa State Fl. ZIP 33634
Telephone 813 884-7168 Fax 813 882-9508
E-Mail Address bids@avispl.com
Dunn & Bradstreet # 03-729-3974
Federal I.D. # 59-1958935
Division of Corporation Registration Number: 665782

DRUG FREE WORKPLACE
CERTIFICATION FORM

In accordance with Florida Statute 287.087, preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids are equal with respect to price, quality and service are received by the State or by any political subdivision for the procurement of commodities or contractual services; a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.

2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs and penalties that may be imposed upon employees for drug abuse violations.

3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).

4. In the statement specified in subsection (1) notify employees that as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo-contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.

5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.

6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.


Vendor's Signature

**CERTIFICATION REGARDING DEBARMENT, SUSPENSION
INELIGIBILITY AND VOLUNTARY EXCLUSION – LOWER TIER COVERED TRANSACTIONS**

This certification is required by the regulations implementing *Executive Order 12549, Debarment and Suspension, 7 CFR Part 3017, Section 3017.510 Participants responsibilities*. The regulations were published as *Part IV of the January 30, 1989, Federal Register (pages 4722-4733)*.

***** BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS ON NEXT PAGE *****

- (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department of agency.
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attached an explanation to this proposal.

Audio Visual Innovations, Inc.
Organization Name

SDOC-15-B-013-LK,
Classroom S&E Percentage off Catalog Discount Bid
Bid Name & Number

Cindy Turner Public Sector Contracts Manager
Names and Titles of Authorized Representative(s)

Cindy Turner
Signature(s)

8-27-14
Date

INSTRUCTIONS FOR DEBARMENT CERTIFICATION

1. By signing and submitting this form, the prospective lower tier participant is providing the certification set out herein in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department of agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to whom this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction", "debarred", "suspended", "ineligible", "lower tier covered transaction", "participant", "person", "primary covered transaction", "principal", "proposal", "voluntarily exclude", as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of these regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion – Lower Tier Covered Transactions", without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a perspective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Non-procurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction may pursue available remedies, including suspension and/or debarment.

EMERGENCY / STORM RELATED CATASTROPHE
AGREEMENT

Due to Acts of God, Acts of Terrorism or War, any vendors working with the School Board shall acknowledge and agree to the following terms and conditions. This will allow the School Board to obtain Federal funding if available.

CONDITIONS FOR EMERGENCY / HURRICANE OR DISASTER

It is hereby made a part of this Invitation To Bid that before, during and after a public emergency, disaster, hurricane, flood or acts of God that the municipal government, through the School Board, shall require a "first priority" basis for goods and services. It is vital and imperative that the majority of citizens are protected from any emergency situation, which threatens public health and safety, as, determined by the School Board. Vendor/Contractor agrees to rent/sell/lease all goods and services to the School Board of Osceola County or other government entity as opposed to a private citizen, on a first priority basis. The School Board expects to pay a fair and reasonable price for all products in the event of a disaster, emergency or hurricane. Vendor/Contractor shall furnish a "24-hour" phone number in the event of such an emergency.

I hereby understand and agree to the above statement:

Cindy Turner
(Signature)

Cindy Turner
(Print Name)

Public Sector Contracts Manager
(Title)

Emergency Telephone Number: 800 282-6733

Home Telephone Number: NA

Beeper or Cellular Phone Number: 813 507-3617 Monica Mercer Acct. Mgr.

CONFLICT OF INTEREST FORM

I HEREBY CERTIFY that

1. I, (printed name) Cindy Turner, am the
(Title) Public Sector Contracts Manager and the duly authorized representative of the firm
of (Firm Name) Audio Visual Innovations, Inc. whose address
is 6301 Benjamin Road Suite 101 Tampa, Fl. 33634, and that I possess the
Legal authority to make this affidavit on behalf of myself and the firm for which I am acting; and,
2. Except as listed below, no employee, officer, or agent of the firm have any conflicts of interest, real or
apparent, due to ownership, other clients, contracts, or interests associated with this project; and,
3. This Bid Submittal is made without prior understanding, agreement, or connection with any corporation,
firm, or person submitting a bid for the same services, and is in all respects fair and without collusion or
fraud.

EXCEPTIONS to items above (List): _____

Signature: Cindy Turner
Printed Name: Cindy Turner
Firm Name: Audio Visual Innovations, Inc.
Date: 8-27-14

STATE OF Florida
COUNTY OF Hillsborough

Sworn to and subscribed before me this 27th day of August, 20 14, by
CINDY TURNER, who is personally known to me or who has
produced _____ as identification.



(Seal)

Ericka Shumpert
NOTARY PUBLIC - STATE OF FLORIDA
Type or print name:
Ericka Shumpert
Commission No.: EE 833396
Commission Expires 9/9/2016

LIST OF THREE REFERENCES*Fields in Red Type required*

#1	Agency	Pinellas County School Board
Address		301 4th Street SW
City, State, ZIP		Largo, Fl. 33779
Contact Person		Pat Lusher
Telephone/ Fax		727-588-6304
Email		LusherP@pcsb.org
Date(s) of Service		AVI-SPL has been a preferred vendor for Pinellas County Schools for over 7 years
Type of Service		sales and service on projectors, interactive whiteboards, document cameras and various other av products and installation.
Comments:		
#2	Agency	Hillsborough Community College
Address		1602 N. 15th Street
City, State, ZIP		Tampa, Fl. 33605
Contact Person		Carl Schweibinz
Telephone/ Fax		813-253-7768
Email		CSchweibinz@hccfl.edu
Date(s) of Service		We have been working with the college for more than 10 years
Type of Service		Includes 21st Century Classroom installations. Ceiling mounted projectors, document cameras, ceiling speakers, installation.
Comments:		
#3	Agency	City of Cape Coral Charter School Authority
Address		3415 Oasis Blvd.
City, State, ZIP		Cape Coral, Fl. 33914
Contact Person		Steven Hook
Telephone/ Fax		239-542-1577
Email		Steven.Hook@capecharterschools.org
Date(s) of Service		2005 to present
Type of Service		interactive whiteboards, LCD projectors, document cameras and various av equipment and supplies, installations.
Comments:		

**Notification Regarding Public Entity Crime and Discriminatory Vendor List Requirements
And Disqualification Provision**

- A. Pursuant to Florida Statutory requirements, potential Respondents are notified:
- 287.133(2)(a)* A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals, or replies on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for CATEGORY TWO for a period of 36 months following the date of being placed on the convicted vendor list.
- 287.133(2)(b)* A public entity may not accept any bid, proposal, or reply from, award any contract to, or transact any business in excess of the threshold amount provided in s. 287.017 for CATEGORY TWO with any person or affiliate on the convicted vendor list for a period of 36 months following the date that person or affiliate was placed on the convicted vendor list unless that person or affiliate has been removed from the list pursuant to paragraph (3)(f). A public entity that was transacting business with a person at the time of the commission of a public entity crime resulting in that person being placed on the convicted vendor list may not accept any bid, proposal, or reply from, award any contract to, or transact any business with any other person who is under the same, or substantially the same, control as the person whose name appears on the convicted vendor list so long as that person's name appears on the convicted vendor list.
- 287.134(2)(a)* An entity or affiliate who has been placed on the discriminatory vendor list may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals, or replies on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity.
- 287.134(2)(b)* A public entity may not accept any bid, proposals, or replies from, award any contract to, or transact any business with any entity or affiliate on the discriminatory vendor list for a period of 36 months following the date that entity or affiliate was placed on the discriminatory vendor list unless that entity or affiliate has been removed from the list pursuant to paragraph (3)(f). A public entity that was transacting business with an entity at the time of the discrimination resulting in that entity being placed on the discriminatory vendor list may not accept any bid, proposal, or reply from, award any contract to, or transact any business with any other entity who is under the same, or substantially the same, control as the entity whose name appears on the discriminatory vendor list so long as that entity's name appears on the discriminatory vendor list.
- B. By submitting a proposal, the Respondent represents and warrants that the submission of its proposal does not violate Section 287.133, Florida Statutes, nor Section 287.134, Florida Statutes.
- C. In addition to the foregoing, the Respondent represents and warrants that Respondent, Respondent's subcontractors and Respondent's implementer, if any, is not under investigation for violation of such statutes.
- D. Respondent should read carefully all provisions of 287.133 and 287.134, Florida Statutes.

Certified Business Program Reciprocity Affidavit

The School District has implemented a process to track specific categories of certified businesses (minority, women and/or service disabled veterans) as listed below and will accept certifications from the State of Florida Office of Supplier Diversity as well as certifications from other government agencies.

CERTIFIED BUSINESS CATEGORIES (Check One)

☐ Asian American (A) ☐ African American (B) ☐ Hispanic American (C) ☐ Native American (D)
☐ American Woman (E) ☐ Service Disabled Veteran (V)

Certifying Agency Name: _____ *Certification Number: _____ *Expiration Date: _____

Attach copy of Certification from Certifying Agency *Required Information

By signing and submitting this affidavit and business certification copy, I acknowledge individually and on behalf of the applicant business that the applicant and I understand that:

- The attached business certification is a copy of an official business certification as issued by the State of Florida Office of Supplier Diversity or other government agency, and said business certification has not been modified,
- All information and documents submitted to the School District of Osceola County, Florida becomes an official public record. As such, the District bears no obligation to return to the applicant any items of original production or any copies of file documents,
- The applicant consents to examinations of its books, records and premises and to interviews of its principals, employees, business contacts, creditors, and bonding companies by the District as necessary for the purpose of verifying the applicant's proof of certification,
- The District may request additional documentation not requested on this vendor application, and
- Pursuant to Section 287.094, Florida Statutes, the false representation of any entity as a minority business enterprise for the purpose of claiming certification as such under this reciprocity program may be punishable as a felony of a second degree. The certifying entity may initiate such disciplinary actions it deems appropriate including, but not limited to, forwarding pertinent information to the Department of Legal Affairs and/or certifying entity's legal counsel for investigation and possible prosecution.

Further, applicant declares and affirms that ownership and management of this firm has not changed, except as indicated in the application/affidavit, during the past year since certification status was granted:

Authorized Officer Name: _____

Title: _____

Company Name: _____

Signature: _____

On this _____ day of _____, 20_____, personally appeared before me, the undersigned officer authorized to administer oaths, known to me the persons described in the foregoing affidavit who acknowledged that he/she execute the same in the capacity stated for the purpose therein contained.

In witness whereof, I have hereunto set my hand and official seal;

Notary Public: _____

Form of Identification Presented: _____

My Commission expires: _____

Page 40 of 40

THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA

Purchasing/Property Records/Warehouse

817 Bill Beck Boulevard, Building 2000 • Kissimmee • Florida 34744-4492

Phone: 407-870-4630 • Fax: 407-870-4616 • www.osceola.k12.fl.us

SCHOOL BOARD MEMBERS

- District 1 – Jay Wheeler
407-973-4141
District 2 – Kelvin Soto, Vice Chair
407-361-2462
District 3 – Tim Weisheyer, Chair
407-361-0235
District 4 – Barbara Horn
407-462-5642
District 5 – Tom Long
407-462-5782



Superintendent
Melba Luciano

Executive Director of Contract Services
Stacey McMillian

Supervisor of Purchasing
Cheryl M. Jessee,
CPPB, FCCM

August 18, 2014

BID # SDOC-15-B-013-LK

Classroom Supplies & Equipment Percentage % off Catalog Discount Bid

Addendum #1

The original Invitation to Bid (ITB) documents shall remain in full force and effect, except as modified herein, and shall take precedence over any contrary provisions in the prior documents. The Invitation to Bid Submittal deadline is **Thursday, August 28, 2014 at 2:00 PM.**

This addendum is being issued to address questions from the Pre-Bid Meeting along with those submitted prior to the Question Deadline.

Question 1: What items are included in the Classroom Catalog Bid?

Answer 1: *The School District has several Catalog Discount Bids. This bid will cover general items used in a classroom.*

Question 2: Do we have to return the Florida Principal Place of Business form in this bid or can we use someone else's form signed by our Attorney earlier this year?

Answer 2: *We require our form returned for your bid to be considered Responsive.*

Question 3: Section 2.09 on page 8, please confirm that Corporations registered in States outside of Florida are not required to have a Florida Division of Corporation Number.

Answer 3: *You are required to register with the State of Florida if: you have an Office in Florida; you have a local Sales Representative, or some type of physical presence. If you don't have a physical presence in Florida you are not required to register with Sunbiz.org*

Question 4: On page 22 - section Q; indicates "All bidders shall be prepared to submit their most recent financial statement...." Does this mean we will be asked to submit financial information if necessary, or that you would like this information sent in with the bid documents?

Answer 4: *Your Financials are only required if requested after the bid opening.*

Classroom Supplies & Equipment
Percentage % off Catalog Discount Bid
Bid #SDOC-15-B-013-LK
Addendum #1
Page 2 of 2

Question 5: Are we able to take Exceptions or deviations to the terms and conditions of the bid?

Answer 5: *Depends on the exception, amending delivery terms is okay.*

Question 6: Some Manufacturer's do not publish catalogs as they have implemented green policies. They also don't have pricing listed on their sites but they will make their price lists available upon request. Is it acceptable to supply only electronic copies and create one central website to host the Manufacturer's MSRP or Price Lists? Or are we required to submit a printed catalogue as well?

Answer 6: *If you are not able to provide the requested printed catalog, you must provide for the Official Bid Folder a CD labeled "Catalog and MSRP / Price List for (list name of Manufacturer)." Submitted by "Your Company Name"*

Each CD shall include Manufacturer's electronic catalog and their current MSRP or Price List in PDF format for the Official Bid Folder.

If you should have any questions regarding this addendum, please do not hesitate to contact Lisa Kesecker, CPPB, FCPA – Senior Buyer responsible for this solicitation by email at keseckel@osceola.k12.fl.us or by phone at 407-870-4622.

Sincerely,



Cheryl M. Jessee, CPPB, FCCM
Supervisor of Purchasing

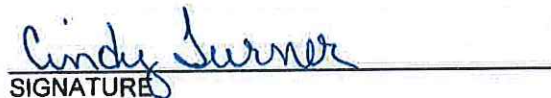
CMJ/lak

Acknowledgment of Addendum #1 by Vendor:

This addendum shall be completed by the Vendor and returned with the submittal. If submittal has already been submitted, this addendum must be submitted to the above address in a sealed envelope, which is marked on the outside: Addendum to BID # SDOC-15-B-013-LK, Classroom Supplies & Equipment Percentage % off Catalog Discount Bid.

This is to acknowledge receipt of this addendum, which will become part of the ITB document.

Cindy Turner
NAME (TYPED OR PRINTED)



SIGNATURE

August 27, 2014
DATE

Public Sector Contracts Manager
TITLE

Audio Visual Innovations, Inc.
VENDOR NAME

813 884-7168
PHONE NUMBER



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
04/14/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Aon Risk Services, Inc. of Washington, D.C.
1120 20th Street NW
Washington DC 20036 USA

CONTACT
NAME:
PHONE (A/C. No. Ext.): (866) 283-7122 FAX (A/C. No.): (800) 363-0105
E-MAIL ADDRESS:

INSURED
Audio Visual Innovations, Inc.
6301 Benjamin Road
P.O. Box 261627
Tampa FL 33685 USA

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: Hartford Fire Insurance Co.	19682
INSURER B: Hartford Casualty Insurance Co	29424
INSURER C: Twin City Fire Insurance Company	29459
INSURER D:	
INSURER E:	
INSURER F:	

Holder Identifier : evidence

COVERAGES

CERTIFICATE NUMBER: 570053468951

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			42UENZ15748	04/17/2014	04/17/2015	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$3,000,000 PRODUCTS - COM/OP AGG \$3,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> \$1000 Comp Ded <input checked="" type="checkbox"/> \$1000 Coll Ded			42 UEN ZW2032	04/17/2014	04/17/2015	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> DED <input type="checkbox"/> RETENTION			42RHUNA2100	04/17/2014	04/17/2015	EACH OCCURRENCE \$25,000,000 AGGREGATE \$25,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	42WECN4697	04/17/2014	04/17/2015	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE-EA EMPLOYEE \$1,000,000 E.L. DISEASE-POLICY LIMIT \$1,000,000

Certificate No : 570053468951

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Evidence of Insurance

CERTIFICATE HOLDER**CANCELLATION**

Audio Visual Innovations, Inc.
6301 Benjamin Road
PO Box 261627
Tampa FL 33685 USA

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Aon Risk Services Inc. of Washington D.C.

Item #	Description	
1	Name of Catalog	AKG PRO
2	Discount % off Supplies	5%
3	Discount % off Equipment	12%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Jan-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	Jan-15
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Altinex
2	Discount % off Supplies	5%
3	Discount % off Equipment	10%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Feb-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	Feb-15
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	AMK
2	Discount % off Supplies	5%
3	Discount % off Equipment	25%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Mar-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	Mar-15
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	AMX
2	Discount % off Supplies	5%
3	Discount % off Equipment	32%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Oct-13
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	Oct-14
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Anchor Audio
2	Discount % off Supplies	5%
3	Discount % off Equipment	21%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Jan-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	Jan-15
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	ASK-Proxima
2	Discount % off Supplies	5%
3	Discount % off Equipment	32%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Apr-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	Apr-15
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Atlas Sound
2	Discount % off Supplies	5%
3	Discount % off Equipment	23%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Nov-13
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	Nov-14
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	BIAMP
2	Discount % off Supplies	5%
3	Discount % off Equipment	25%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Feb
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	15-Feb
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Bosch Brands
2	Discount % off Supplies	5%
3	Discount % off Equipment	16%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jan
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	15-Jan
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Bose
2	Discount % off Supplies	5%
3	Discount % off Equipment	25%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	13-Oct
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	14-Oct
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Bretford Basics
2	Discount % off Supplies	5%
3	Discount % off Equipment	31%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Feb
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	C2G Cables to Go
2	Discount % off Supplies	5%
3	Discount % off Equipment	22%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-May
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	15-May
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	CANON PROJECTOR
2	Discount % off Supplies	5%
3	Discount % off Equipment	15%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Aug
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	CASIO PROJECTORS
2	Discount % off Supplies	5%
3	Discount % off Equipment	28%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Mar
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Chief Manufacturing
2	Discount % off Supplies	5%
3	Discount % off Equipment	24%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jan
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Christie Digital
2	Discount % off Supplies	5%
3	Discount % off Equipment	17%
4	Minimum Order (if Applicable)	\$_____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jul
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	ClearCom
2	Discount % off Supplies	5%
3	Discount % off Equipment	11%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jan
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Clear One
2	Discount % off Supplies	5%
3	Discount % off Equipment	15%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jan
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Clock Audio
2	Discount % off Supplies	5%
3	Discount % off Equipment	22%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	13-Nov
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Comprehensive & Geffen
2	Discount % off Supplies	5%
3	Discount % off Equipment	20%
4	Minimum Order (if Applicable)	\$_____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jan
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Copernicus
2	Discount % off Supplies	2%
3	Discount % off Equipment	3%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jul
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Crestron
2	Discount % off Supplies	5%
3	Discount % off Equipment	35%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jan
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Crown
2	Discount % off Supplies	5%
3	Discount % off Equipment	15%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jul
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Da-Lite
2	Discount % off Supplies	5%
3	Discount % off Equipment	20%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	items weighing 20 Lbs. or more add 8% (MSRP) price for Freight
6	Printed Catalog Published Date	14-Apr
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Denon & Marantz
2	Discount % off Supplies	5%
3	Discount % off Equipment	15%
4	Minimum Order (if Applicable)	\$_____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jul
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Draper
2	Discount % off Supplies	5%
3	Discount % off Equipment	25%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Apr
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	EAW
2	Discount % off Supplies	5%
3	Discount % off Equipment	18%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Apr-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Epson
2	Discount % off Supplies	5%
3	Discount % off Equipment	40%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Aug
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Extron
2	Discount % off Supplies	5%
3	Discount % off Equipment	30%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Jun-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Haivision
2	Discount % off Supplies	5%
3	Discount % off Equipment	8%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Feb
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Innovative Products Guide
2	Discount % off Supplies	5%
3	Discount % off Equipment	15%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	Digital cameras/camcorders, DVD players @ 5%
6	Printed Catalog Published Date	
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Kramer
2	Discount % off Supplies	5%
3	Discount % off Equipment	10%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	2014
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	LG Display
2	Discount % off Supplies	5%
3	Discount % off Equipment	5%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Aug-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Liberty Wire & Cable
2	Discount % off Supplies	5%
3	Discount % off Equipment	30%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	connectors and adaptors @ 5%
6	Printed Catalog Published Date	Mar-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Listen Technologies & Stationary RF
2	Discount % off Supplies	5%
3	Discount % off Equipment	15%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-May
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Mackie Technologies
2	Discount % off Supplies	5%
3	Discount % off Equipment	10%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jul
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Marshall Electronic
2	Discount % off Supplies	5%
3	Discount % off Equipment	10%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jan
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Marshall Furniture
2	Discount % off Supplies	5%
3	Discount % off Equipment	10%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	2014
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Middle Atlantic
2	Discount % off Supplies	5%
3	Discount % off Equipment	5%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Aug-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	OWI
2	Discount % off Supplies	5%
3	Discount % off Equipment	20%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Apr-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Panasonic Professional Display
2	Discount % off Supplies	5%
3	Discount % off Equipment	8%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	Aug-14
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Panasonic Projector
2	Discount % off Supplies	5%
3	Discount % off Equipment	20%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Aug
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Peerless Industries
2	Discount % off Supplies	5%
3	Discount % off Equipment	17%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Apr
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Premier Mounts
2	Discount % off Supplies	5%
3	Discount % off Equipment	21%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jun
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Qomo
2	Discount % off Supplies	5%
3	Discount % off Equipment	22%
4	Minimum Order (if Applicable)	\$_____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jul
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Samsung Display
2	Discount % off Supplies	5%
3	Discount % off Equipment	10%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Feb
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Sennheiser
2	Discount % off Supplies	5%
3	Discount % off Equipment	23%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	14-Jul
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	SMART Technologies
2	Discount % off Supplies	5%
3	Discount % off Equipment	15%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	Floor Stands @ 5%
6	Printed Catalog Published Date	14-Aug
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Sony Projector
2	Discount % off Supplies	5%
3	Discount % off Equipment	26%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	
6	Printed Catalog Published Date	2014
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

Item #	Description	
1	Name of Catalog	Varitronics/Variquest
2	Discount % off Supplies	5%
3	Discount % off Equipment	5%
4	Minimum Order (if Applicable)	\$ _____
5	Exceptions to Catalog Discount (list here)	5% discount is for paper only. Includes both Varitronics and Variquest products.
6	Printed Catalog Published Date	2014
7	Printed Catalog Valid Through Date	
8	Date new Printed Catalog will be released *	
9	Electronic Catalog pricing is (circle one)	Real-Time or Matches Published Catalog Price
10	Electronic Catalog website link	
11	Electronic Catalog please provide access to online catalog, prices must reflect discount % off Supplies and Equipment as listed above.	
	Osceola School District - Generic User Name	
	Osceola School District - Generic Password	

Discount % off must include all Delivery charges

* New catalogs must be sent to the Purchasing Representative for approval prior to distribution to schools/departments. Effective start date of new catalog must be coordinated with the Buyer so a notice can be sent to Bookkeepers stating that new catalogs will go into effect on _____ date. Orders placed prior to that date must be honored at the old prices. Any discrepancy in pricing during the transition will be in favor of the School District.

