

| Price Quote Form (PQF)- Motor Vehicles                                                                           |                                                                                             |                              |                           |                                                |                                            |
|------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|------------------------------|---------------------------|------------------------------------------------|--------------------------------------------|
| Contract No.: 25100000-16-1.                                                                                     |                                                                                             |                              |                           |                                                |                                            |
| Updated 6/1/17                                                                                                   |                                                                                             |                              |                           |                                                |                                            |
| (STATE AGENCIES MUST ALSO SUBMIT MP6301)                                                                         |                                                                                             |                              |                           |                                                |                                            |
| Important - Contractor's must select Vendor Name, Vehicle Group (Drop Down), and Line No. for the sheet to work. |                                                                                             |                              |                           |                                                |                                            |
| Formulas are included in the BLUE and YELLOW shaded columns (auto-calculate)                                     |                                                                                             |                              |                           |                                                |                                            |
| Please complete only the unshaded white cells                                                                    |                                                                                             |                              |                           |                                                |                                            |
| <b>Awarded Contractor Information</b>                                                                            |                                                                                             |                              |                           |                                                |                                            |
| Vendor Name: (Drop Down)                                                                                         |                                                                                             | Garber Ford Inc.             |                           |                                                |                                            |
| Street Address:                                                                                                  |                                                                                             | 3380 Highway 17              |                           |                                                |                                            |
| City, State, Zip:                                                                                                |                                                                                             | Green Cove Springs, FL 32043 |                           |                                                |                                            |
| Contact Person:                                                                                                  |                                                                                             | Ryan Davis                   | Title:                    | Fleet Sales                                    |                                            |
| Original Quote Date:                                                                                             |                                                                                             | 9/29/2017                    | Revised Quote Date:       |                                                | Est. Delivery: 90-120 Days                 |
| Phone #'s:                                                                                                       | Primary:                                                                                    | 904-264-2442                 | Secondary:                |                                                |                                            |
| Email Address:                                                                                                   |                                                                                             | rdavis@garberautomall.com    |                           |                                                |                                            |
| Fax #:                                                                                                           |                                                                                             | 904-284-0054                 |                           |                                                |                                            |
| <b>Requesting Agency Information</b>                                                                             |                                                                                             |                              |                           |                                                |                                            |
| Agency Name:                                                                                                     |                                                                                             | City of North Port           |                           |                                                |                                            |
| Contact Person:                                                                                                  |                                                                                             | Judith Fauly                 | Title:                    |                                                |                                            |
| Phone #'s:                                                                                                       |                                                                                             | 941.240.8540                 |                           |                                                |                                            |
| Email Address:                                                                                                   |                                                                                             | jfauly@cityofnorthport.com   |                           |                                                |                                            |
| Fax #:                                                                                                           |                                                                                             |                              |                           |                                                |                                            |
| <b>Secondary Contact for Agency: (optional)</b>                                                                  |                                                                                             |                              |                           |                                                |                                            |
| Contact Person:                                                                                                  |                                                                                             |                              | Title:                    |                                                |                                            |
| Phone #'s:                                                                                                       |                                                                                             |                              |                           |                                                |                                            |
| Email Address:                                                                                                   |                                                                                             |                              |                           |                                                |                                            |
| Fax #:                                                                                                           |                                                                                             |                              |                           |                                                |                                            |
| UNSPSC<br>Commodity Code                                                                                         | Vehicle Group (Drop Down)                                                                   |                              | Line No.                  | Sub Group                                      |                                            |
| 25101507                                                                                                         | Group 4: Light Trucks or Sport Utility Vehicles; Sub-Groups C-D Trucks Under One Ton        |                              | 133                       | Sub-Group D: TRUCK, UNDER ONE TON, PICKUP, 4WD |                                            |
| Representative Model Description                                                                                 |                                                                                             |                              | Base Vehicle Price        | OEM Options Discount %                         |                                            |
| 2018 Ford F-150 XL 4WD SuperCab 6.5' Box (X1E)                                                                   |                                                                                             |                              | \$ 23,081.00              | 4.00%                                          |                                            |
| Manufacturer's<br>OEM Option<br>Code(s)                                                                          | Description                                                                                 | MSRP<br>\$##.##              | OEM Options<br>Discount % | Total Discount<br>Dollars                      | Option Total Cost with<br>Applied Discount |
| 2018                                                                                                             | Carryover Pricing; 2018 Model at 2017 Contract Price                                        |                              | 0                         | \$ -                                           | \$ -                                       |
| 100A                                                                                                             | EQUIPMENT GROUP 100A BASE                                                                   | \$ -                         | 0                         | \$ -                                           | \$ -                                       |
| 99B                                                                                                              | ENGINE: 3.3L V6 PDFI                                                                        | \$ -                         | 0                         | \$ -                                           | \$ -                                       |
| 446                                                                                                              | TRANSMISSION: ELECTRONIC 6-SPEED AUTOMATIC                                                  | \$ -                         | 0                         | \$ -                                           | \$ -                                       |
| XL6                                                                                                              | ELECTRONIC LOCKING W/3.73 AXLE RATIO                                                        | \$ 50.00                     | 4.00%                     | \$ 2.00                                        | \$ 48.00                                   |
| YZ                                                                                                               | OXFORD WHITE (Or Standard Exterior Color)                                                   | \$ -                         | 0                         | \$ -                                           | \$ -                                       |
| AG                                                                                                               | MEDIUM EARTH GRAY, VINYL 40/20/40 FRONT SEAT                                                | \$ -                         | 0                         | \$ -                                           | \$ -                                       |
| 85A                                                                                                              | XL POWER EQUIPMENT GROUP                                                                    | \$ 1,170.00                  | 4.00%                     | \$ 46.80                                       | \$ 1,123.20                                |
| 53B                                                                                                              | CLASS IV TRAILER HITCH RECEIVER                                                             | \$ 95.00                     | 4.00%                     | \$ 3.80                                        | \$ 91.20                                   |
| 153                                                                                                              | FRONT LICENSE PLATE BRACKET                                                                 | \$ -                         | 0                         | \$ -                                           | \$ -                                       |
| 96W                                                                                                              | SPRAY-IN BEDLINER                                                                           | \$ 495.00                    | 4.00%                     | \$ 19.80                                       | \$ 475.20                                  |
| 52B                                                                                                              | SYNC -inc: enhanced voice recognition communication and entertainment system (Requires 50S) | \$ 420.00                    | 4.00%                     | \$ 16.80                                       | \$ 403.20                                  |
| 50S                                                                                                              | CRUISE CONTROL                                                                              | \$ 225.00                    | 4.00%                     | \$ 9.00                                        | \$ 216.00                                  |
| T&D                                                                                                              | TEMPORARY TAG AND DELIVERY                                                                  | \$ -                         | 0                         | \$ -                                           | \$ -                                       |
|                                                                                                                  |                                                                                             |                              | 0                         | \$ -                                           | \$ -                                       |
|                                                                                                                  |                                                                                             |                              | 0                         | \$ -                                           | \$ -                                       |
|                                                                                                                  |                                                                                             |                              | 0                         | \$ -                                           | \$ -                                       |
|                                                                                                                  |                                                                                             |                              | 0                         | \$ -                                           | \$ -                                       |
|                                                                                                                  |                                                                                             |                              | 0                         | \$ -                                           | \$ -                                       |
|                                                                                                                  |                                                                                             |                              | 0                         | \$ -                                           | \$ -                                       |
| TOTAL COST: OEM OPTIONS                                                                                          |                                                                                             |                              |                           | \$ 98.20                                       | \$ 2,356.80                                |
| SUB-TOTAL                                                                                                        |                                                                                             |                              |                           |                                                | \$ 25,437.80                               |

| Identified<br>Aftermarket<br>Option(s)                                                                      | Description                                                                                                                                                             | MSRP<br>###.## | MSRP Discount<br>% | Total Discount<br>Dollars | Option Total Cost with<br>Applied Discount |
|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------------|---------------------------|--------------------------------------------|
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
| TOTAL COST: IDENTIFIED AFTERMARKET OPTIONS                                                                  |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
| Non-Identified<br>Aftermarket<br>Option(s)                                                                  | Description                                                                                                                                                             | MSRP<br>###.## | MSRP Discount<br>% | Total Discount<br>Dollars | Option Total Cost with<br>Applied Discount |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
| 4C                                                                                                          | WHELEN 4-CORNER LED STROBES                                                                                                                                             | \$ 396.00      |                    | \$ -                      | \$ 396.00                                  |
| INSTALL                                                                                                     | 1 HOUR LABOR FOR INSTALL WITH CAB MOUNTED SWITCH                                                                                                                        | \$ 105.00      |                    | \$ -                      | \$ 105.00                                  |
| 3K                                                                                                          | THIRD KEY AND FOB                                                                                                                                                       | \$ 146.00      |                    | \$ -                      | \$ 146.00                                  |
| BB                                                                                                          | BAR AND 2" BALL FOR CLASS IV TOWING PACKAGE                                                                                                                             | \$ 98.00       |                    | \$ -                      | \$ 98.00                                   |
| TONC                                                                                                        | BLACK ABS LOCKABLE TONNEAU COVER                                                                                                                                        | \$ 1,198.00    |                    | \$ -                      | \$ 1,198.00                                |
| TINT                                                                                                        | TINT FRONT WINDOWS TO MATCH FACTORY REAR W/ STRIP                                                                                                                       | \$ 136.00      |                    | \$ -                      | \$ 136.00                                  |
| YTAG                                                                                                        | YELLOW CITY TAG                                                                                                                                                         | \$ 116.55      |                    | \$ -                      | \$ 116.55                                  |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
|                                                                                                             |                                                                                                                                                                         |                |                    | \$ -                      | \$ -                                       |
| TOTAL COST: NON-IDENTIFIED AFTERMARKET OPTIONS                                                              |                                                                                                                                                                         |                |                    | \$ -                      | \$ 2,195.55                                |
| GRAND TOTAL PER REPRESENTATIVE MODEL                                                                        |                                                                                                                                                                         |                |                    |                           | \$ 27,633.35                               |
| Additional Savings Off Contract Price Per Vehicle* (Please provide detailed information in Vendor Comments) |                                                                                                                                                                         |                |                    |                           | \$0.00                                     |
| Total Vehicles Quoted (Drop Down)                                                                           |                                                                                                                                                                         |                |                    |                           | 1                                          |
| PO GRAND TOTAL                                                                                              |                                                                                                                                                                         |                |                    |                           | \$27,633.35                                |
| Vendor<br>Comments:                                                                                         | Additional Savings for Example: Quantity, Dealer Special, Customer Picked Up Vehicle. Ex: DMS negotiated \$50 off of contract price for XYZ vehicle due to large order. |                |                    |                           |                                            |
| Agency<br>Comments:                                                                                         | Please confirm vehicle color. If no color is specified then the default is white.                                                                                       |                |                    |                           |                                            |
| *UNSPSC = United Nations Standard Products and Services Commodity Code                                      |                                                                                                                                                                         |                |                    |                           |                                            |
| Revised 08-2015 DMS                                                                                         |                                                                                                                                                                         |                |                    |                           |                                            |

|                                                                                                                                                         |  |  |  |  |  |  |  |  |  |  |  |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Updated 5/2/17                                                                                                                                          |  |  |  |  |  |  |  |  |  |  |  |  |  |
| To review more information about EPA Fuel Economy please go to: <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a>                 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |  |  |  |  |  |  |  |  |  |  |  |  |  |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |  |  |  |  |  |  |  |  |  |  |  |  |  |

| Sub-Group <sup>1</sup>                            | EPA/ Industry Class <sup>2</sup>        | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                                        | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>                                 | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>((##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (###) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>               |                                                     |                                               |                                                      |
|---------------------------------------------------|-----------------------------------------|-------------------------------------|----------------|--------------------------------------------------------------------------|-------------------------------------------|----------------------------------------------------------------|-----------------------------------------------------|------------------------------------------------|-------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|
|                                                   |                                         |                                     |                |                                                                          |                                           |                                                                |                                                     |                                                |                                                       | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$#,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$#,###) | Service Body,<br>Connect, Price,<br>(\$#,###) | Service Body, 96<br>Inch Length, Price,<br>(\$#,###) |
| Sub-Group C: TRUCK, UNDER ONE<br>TON, PICKUP, 2WD | EPA Class: Compact Pickup<br>Truck, 2WD | Nissan                              | 13             | 2017 Nissan Frontier 2WD King Cab I4 Auto S (31117)                      |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$20,548.00                                         | 5%                                             | 120                                                   | \$ 149.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$20,934.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 14             | 2017 Nissan Frontier 2WD King Cab I4 Auto SV (31317)                     |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$22,732.00                                         | 5%                                             | 120                                                   | \$ 149.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$23,034.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 15             | 2017 Nissan Frontier 2WD King Cab V6 Auto SV (31317)                     |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$23,423.00                                         | 5%                                             | 120                                                   | \$ 149.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$23,700.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 16             | 2017 Nissan Frontier 2WD Crew Cab SWB Auto S (32117)                     |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$23,551.00                                         | 5%                                             | 120                                                   | \$ 169.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$23,832.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 17             | 2017 Nissan Frontier 2WD Crew Cab SWB Auto SV (32317)                    |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$24,413.00                                         | 5%                                             | 120                                                   | \$ 169.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$24,657.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 18             | 2017 Nissan Frontier 2WD Crew Cab LWB Auto SV (33117)                    |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$25,043.00                                         | 5%                                             | 120                                                   | \$ 169.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$25,333.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   | EPA Class: 1/2 Ton Pickup<br>Truck, 2WD | Chevrolet                           | 19             | 2017 Chevrolet Silverado 1500 2WD Reg Cab 119.0" Work Truck (CC15703)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$18,309.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 20             | 2017 Chevrolet Silverado 1500 2WD Reg Cab 119.0" LT w/1LT (CC15703)      | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$23,268.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 21             | 2017 Chevrolet Silverado 1500 2WD Reg Cab 133.0" Work Truck (CC15903)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$18,830.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 22             | 2017 Chevrolet Silverado 1500 2WD Reg Cab 133.0" LT w/1LT (CC15903)      | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$23,378.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 23             | 2017 Chevrolet Silverado 1500 2WD Double Cab 143.5" Work Truck (CC15753) | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$20,012.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 24             | 2017 Chevrolet Silverado 1500 2WD Double Cab 143.5" LT w/1LT (CC15753)   | S                                         | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$24,253.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 25             | 2017 Chevrolet Silverado 1500 2WD Crew Cab 143.5" WT (CC15543)           | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$22,957.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$23,644.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 26             | 2017 Chevrolet Silverado 1500 2WD Crew Cab 143.5" LT w/1LT (CC15543)     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$24,881.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$25,387.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 27             | 2017 Chevrolet Silverado 1500 2WD Crew Cab 153.0" WT (CC15743)           | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$24,260.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$24,945.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 28             | 2017 Chevrolet Silverado 1500 2WD Crew Cab 153.0" LT w/1LT (CC15743)     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC,<br/>Truck</a>        | \$26,153.00                                         | 3%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         | Ford                                | 29             | 2017 Ford F-150 2WD Reg Cab 122.5" XL (F1C)                              | S                                         | <a href="#">Garber Ford, Inc.</a>                              | \$18,664.00                                         | 6%                                             | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                                | \$18,664.00                                         | 6%                                             | 84-98                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 30             | 2017 Ford F-150 2WD Reg Cab 122.5" XLT (F1C)                             | S                                         | <a href="#">Garber Ford, Inc.</a>                              | \$22,340.00                                         | 8%                                             |                                                       |                                                            |                                                     |                                               |                                                      |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                                | \$22,340.00                                         | 8%                                             | 120                                                   | \$ 250.00                                                  | \$ 252.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 31             | 2017 Ford F-150 2WD Reg Cab 141" XL (F1C)                                | S                                         | <a href="#">Garber Ford, Inc.</a>                              | \$18,933.00                                         | 6%                                             | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                                | \$18,933.00                                         | 6%                                             | 84-98                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 32             | 2017 Ford F-150 2WD Reg Cab 141" XL w/HD Payload Pkg (F1C)               | S                                         | <a href="#">Duval Ford LLC.</a>                                | \$21,639.00                                         | 9%                                             | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a>                              | \$21,639.00                                         | 9%                                             | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                                                   |                                         |                                     | 33             | 2017 Ford F-150 2WD Reg Cab 141" XLT (F1C)                               | S                                         | <a href="#">Garber Ford, Inc.</a>                              | \$23,175.00                                         | 4%                                             | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |

|                                                                                                                                                         |                                                                 |                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                                                 |                                                                         |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                                                 |                                                                         |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                                                 |                                                                         |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                                                 |                                                                         |
| Updated 5/2/17                                                                                                                                          |                                                                 |                                                                         |
|                                                                                                                                                         | To review more information about EPA Fuel Economy please go to: | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                                                 |                                                                         |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                                                 |                                                                         |

| Sub-Group <sup>1</sup> | EPA/ Industry Class <sup>2</sup> | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                           | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>    | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>(##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (##) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>               |                                                     |                                               |                                                      |
|------------------------|----------------------------------|-------------------------------------|----------------|-------------------------------------------------------------|-------------------------------------------|-----------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|
|                        |                                  |                                     |                |                                                             |                                           |                                   |                                                     |                                               |                                                      | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$#,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$#,###) | Service Body,<br>Compact, Price,<br>(\$#,###) | Service Body, 96<br>Inch Length, Price,<br>(\$#,###) |
|                        |                                  |                                     | 33             | 2017 Ford F-150 2WD Reg Cab 141" XLT (F1C)                  | S                                         | <a href="#">Duval Ford LLC.</a>   | \$23,326.00                                         | 10%                                           | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 34             | 2017 Ford F-150 2WD Reg Cab 141" XLT w/HD Payload Pkg (F1C) | S                                         | <a href="#">Duval Ford LLC.</a>   | \$26,247.00                                         | 9%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                             |                                           | <a href="#">Garber Ford, Inc.</a> | \$26,247.00                                         | 9%                                            | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 35             | 2017 Ford F-150 2WD SuperCab 145" XL (X1C)                  | S                                         | <a href="#">Garber Ford, Inc.</a> | \$19,734.00                                         | 6%                                            | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                             |                                           | <a href="#">Duval Ford LLC.</a>   | \$19,734.00                                         | 6%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 36             | 2017 Ford F-150 2WD SuperCab 145" XLT (X1C)                 | S                                         | <a href="#">Garber Ford, Inc.</a> | \$22,640.00                                         | 7%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                             |                                           | <a href="#">Duval Ford LLC.</a>   | \$22,640.00                                         | 7%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 37             | 2017 Ford F-150 2WD SuperCab 163" XL (X1C)                  | O                                         | <a href="#">Garber Ford, Inc.</a> | \$20,737.00                                         | 7%                                            | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                             |                                           | <a href="#">Duval Ford LLC.</a>   | \$20,737.00                                         | 7%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 38             | 2017 Ford F-150 2WD SuperCab 163" XL w/HD Payload Pkg (X1C) | S                                         | <a href="#">Duval Ford LLC.</a>   | \$22,740.00                                         | 5%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                             |                                           | <a href="#">Garber Ford, Inc.</a> | \$22,740.00                                         | 5%                                            | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 39             | 2017 Ford F-150 2WD SuperCab 163" XLT (X1C)                 | O                                         | <a href="#">Duval Ford LLC.</a>   | \$23,985.00                                         | 10%                                           | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                             |                                           | <a href="#">Garber Ford, Inc.</a> | \$23,985.00                                         | 10%                                           | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |

|                                                                                                                                                         |                                                                 |                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                                                 |                                                                         |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                                                 |                                                                         |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                                                 |                                                                         |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                                                 |                                                                         |
| Updated 5/2/17                                                                                                                                          |                                                                 |                                                                         |
|                                                                                                                                                         | To review more information about EPA Fuel Economy please go to: | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                                                 |                                                                         |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                                                 |                                                                         |

| Sub-Group <sup>1</sup> | EPA/ Industry Class <sup>2</sup> | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                                        | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>                        | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>(##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (###) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>               |                                                     |                                               |                                                      |
|------------------------|----------------------------------|-------------------------------------|----------------|--------------------------------------------------------------------------|-------------------------------------------|-------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|-------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|
|                        |                                  |                                     |                |                                                                          |                                           |                                                       |                                                     |                                               |                                                       | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$#,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$#,###) | Service Body,<br>Connect, Price,<br>(\$#,###) | Service Body, 96<br>Inch Length, Price,<br>(\$#,###) |
|                        |                                  |                                     | 40             | 2017 Ford F-150 2WD SuperCab 163" XLT w/HD Payload Pkg (X1C)             | S                                         | <a href="#">Duval Ford LLC.</a>                       | \$26,247.00                                         | 3%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a>                     | \$26,247.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 41             | 2017 Ford F-150 2WD SuperCrew 145" XL (W1C)                              | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$21,338.00                                         | 6%                                            |                                                       |                                                            |                                                     |                                               |                                                      |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                       | \$21,338.00                                         | 6%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 42             | 2017 Ford F-150 2WD SuperCrew 145" XLT (W1C)                             | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$24,343.00                                         | 5%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                       | \$24,343.00                                         | 5%                                            | 84-98                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 43             | 2017 Ford F-150 2WD SuperCrew 157" XL (W1C)                              | O                                         | <a href="#">Garber Ford, Inc.</a>                     | \$22,840.00                                         | 6%                                            | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                       | \$22,840.00                                         | 6%                                            | 84-98                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 44             | 2017 Ford F-150 2WD SuperCrew 157" XL w/HD Payload Pkg (W1C)             | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$25,185.00                                         | 8%                                            | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                       | \$25,185.00                                         | 8%                                            | 84-98                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 45             | 2017 Ford F-150 2WD SuperCrew 157" XLT (W1C)                             | O                                         | <a href="#">Garber Ford, Inc.</a>                     | \$25,444.00                                         | 6%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                       | \$25,444.00                                         | 6%                                            | 84-98                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 46             | 2017 Ford F-150 2WD SuperCrew 157" XLT w/HD Payload Pkg (W1C)            | S                                         | <a href="#">Duval Ford LLC.</a>                       | \$28,350.00                                         | 4%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a>                     | \$28,350.00                                         | 4%                                            | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  | GMC                                 | 47             | 2016 GMC Sierra 1500 2WD Regular Cab 119.0" (TC15703)                    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$18,479.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 48             | 2016 GMC Sierra 1500 2WD Regular Cab 119.0" SLE (TC15703)                | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$23,929.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 49             | 2016 GMC Sierra 1500 2WD Regular Cab 133.0" (TC15903)                    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$18,830.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 50             | 2016 GMC Sierra 1500 2WD Regular Cab 133.0" SLE (TC15903)                | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$24,039.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 51             | 2016 GMC Sierra 1500 2WD Double Cab 143.5" (TC15753)                     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$19,631.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 52             | 2016 GMC Sierra 1500 2WD Double Cab 143.5" SLE (TC15753)                 | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$24,380.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$24,882.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 53             | 2017 GMC Sierra 1500 2WD Crew Cab 143.5" (TC15543)                       | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$23,037.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 54             | 2017 GMC Sierra 1500 2WD Crew Cab SLE 143.5" (TC15543)                   | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,512.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$26,015.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 55             | 2017 GMC Sierra 1500 2WD Crew Cab 153.0" (TC15743)                       | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$24,340.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$25,077.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  | Ram                                 | 56             | 2017 GMC Sierra 1500 2WD Crew Cab 153.0" SLE (TC15743)                   | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,774.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 57             | 2017 Ram 1500 2WD Reg Cab 6'4" Box Tradesman(DS1L61)                     | S                                         | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$17,626.00                                         | 0%                                            | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 58             | 2017 Ram 1500 2WD Reg Cab 8' Box Tradesman(DS1L62)                       | S                                         | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$17,626.00                                         | 0%                                            | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 59             | 2017 Ram 1500 2WD Quad Cab 6'4" Box Tradesman (DS1L41)                   | S                                         | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$20,296.00                                         | 0%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  | Toyota                              | 60             | 2017 Ram 1500 2WD Crew Cab 5'7" Box Tradesman (DS1L98)                   | S                                         | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$22,204.00                                         | 0%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 61             | 2017 Toyota Tundra 2WD Truck Reg Cab LB 5.7L V8 6-Spd AT SR (SE) (8228)  |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$27,002.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 62             | 2017 Toyota Tundra 2WD Truck Double Cab 4.6L V8 6-Spd AT SR (SE) (8239)  |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$25,767.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 63             | 2017 Toyota Tundra 2WD Truck Double Cab 4.6L V8 6-Spd AT SR5 (SE) (8240) |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$27,750.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |

|                                                                                                                                                         |                                                                 |                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                                                 |                                                                         |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                                                 |                                                                         |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                                                 |                                                                         |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                                                 |                                                                         |
| Updated 5/2/17                                                                                                                                          |                                                                 |                                                                         |
|                                                                                                                                                         | To review more information about EPA Fuel Economy please go to: | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                                                 |                                                                         |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                                                 |                                                                         |

| Sub-Group <sup>1</sup> | EPA/ Industry Class <sup>2</sup> | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                                           | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>                        | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>((##%)) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (###) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>               |                                                     |                                               |                                                      |
|------------------------|----------------------------------|-------------------------------------|----------------|-----------------------------------------------------------------------------|-------------------------------------------|-------------------------------------------------------|-----------------------------------------------------|-------------------------------------------------|-------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|
|                        |                                  |                                     |                |                                                                             |                                           |                                                       |                                                     |                                                 |                                                       | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$\$ ##) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$\$ ##) | Service Body,<br>Connect, Price,<br>(\$\$ ##) | Service Body, 96<br>Inch Length, Price,<br>(\$\$ ##) |
|                        |                                  |                                     | 64             | 2017 Toyota Tundra 2WD Truck Double Cab 5.7L V8 6-Spd AT SR5 (SE) (8241)    |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$29,275.00                                         | 8%                                              | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 65             | 2017 Toyota Tundra 2WD Truck Double Cab 5.7L V8 6-Spd AT SR (SE) (8242)     |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$27,653.00                                         | 8%                                              | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 66             | 2017 Toyota Tundra 2WD Truck Double Cab LB 5.7L V8 6-Spd AT SR (SE) (8245)  |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$27,947.00                                         | 8%                                              | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 67             | 2017 Toyota Tundra 2WD Truck Double Cab LB 5.7L V8 6-Spd AT SR5 (SE) (8246) |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$29,570.00                                         | 8%                                              | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 68             | 2017 Toyota Tundra 2WD Truck CrewMax 4.6L V8 6-Spd AT SR5 (SE) (8259)       |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$29,434.00                                         | 8%                                              | 120                                                   | \$ 169.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 69             | 2017 Toyota Tundra 2WD Truck CrewMax 5.7L V8 6-Spd AT SR5 (SE) (8261)       |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$31,354.00                                         | 8%                                              | 120                                                   | \$ 169.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  | Chevrolet                           | 70             | 2017 Chevrolet Silverado 2500HD 2WD Reg Cab 133.6" Work Truck (CC25903)     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$23,158.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$23,840.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                  |                                     | 71             | 2017 Chevrolet Silverado 2500HD 2WD Reg Cab 133.6" LT (CC25903)             | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,764.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                  |                                     | 72             | 2017 Chevrolet Silverado 2500HD 2WD Double Cab 144.2" Work Truck (CC25753)  | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$24,851.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | \$ 5,196.00                                   | No Bid                                               |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$25,545.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                  |                                     | 73             | 2017 Chevrolet Silverado 2500HD 2WD Double Cab 144.2" LT (CC25753)          | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$29,108.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | \$ 5,196.00                                   | No Bid                                               |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$29,624.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                  |                                     | 74             | 2017 Chevrolet Silverado 2500HD 2WD Double Cab 158.1" Work Truck (CC25953)  | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$25,021.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$25,725.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                  |                                     | 75             | 2017 Chevrolet Silverado 2500HD 2WD Double Cab 158.1" LT (CC25953)          | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$29,289.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$29,803.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                  |                                     | 76             | 2017 Chevrolet Silverado 2500HD 2WD Crew Cab 153.7" Work Truck (CC25743)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,023.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | \$ 5,196.00                                   | No Bid                                               |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$26,823.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                  |                                     | 77             | 2017 Chevrolet Silverado 2500HD 2WD Crew Cab 153.7" LT (CC25743)            | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$30,581.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | \$ 5,196.00                                   | No Bid                                               |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$31,105.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                  |                                     | 78             | 2017 Chevrolet Silverado 2500HD 2WD Crew Cab 167.7" Work Truck (CC25943)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,243.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$27,002.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                  |                                     | 79             | 2017 Chevrolet Silverado 2500HD 2WD Crew Cab 167.7" LT (CC25943)            | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$30,761.00                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$31,282.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                  |                                     | 80             | 2017 Ford Super Duty F-250 SRW 2WD Reg Cab 142" XL (F2A)                    | S                                         | <a href="#">Duval Ford LLC.</a>                       | \$20,962.65                                         | 0%                                              | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Garber Ford, Inc.</a>                     | \$20,962.65                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 81             | 2017 Ford Super Duty F-250 SRW 2WD Reg Cab 142" XLT (F2A)                   | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$24,803.41                                         | 10%                                             | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Duval Ford LLC.</a>                       | \$24,803.41                                         | 10%                                             | 70-84                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | \$ 5,400.00                                          |
|                        |                                  |                                     | 82             | 2017 Ford Super Duty F-250 SRW 2WD SuperCab 148" XL (X2A)                   | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$22,967.01                                         | 0%                                              | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Duval Ford LLC.</a>                       | \$22,967.01                                         | 0%                                              | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                  |                                     | 83             | 2017 Ford Super Duty F-250 SRW 2WD SuperCab 148" XLT (X2A)                  | S                                         | <a href="#">Duval Ford LLC.</a>                       | \$27,189.29                                         | 3%                                              | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                  |                                     |                |                                                                             |                                           | <a href="#">Garber Ford, Inc.</a>                     | \$27,189.29                                         | 3%                                              | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |

| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                                                 |                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                                                 |                                                                         |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                                                 |                                                                         |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                                                 |                                                                         |
| Updated 5/2/17                                                                                                                                          |                                                                 |                                                                         |
|                                                                                                                                                         | To review more information about EPA Fuel Economy please go to: | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                                                 |                                                                         |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                                                 |                                                                         |

| Sub-Group <sup>1</sup> | EPA/ Industry Class <sup>2</sup>                  | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                          | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>                        | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>((##%)) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (###) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>                |                                                      |                                                |                                                       |
|------------------------|---------------------------------------------------|-------------------------------------|----------------|------------------------------------------------------------|-------------------------------------------|-------------------------------------------------------|-----------------------------------------------------|-------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------------|------------------------------------------------|-------------------------------------------------------|
|                        |                                                   |                                     |                |                                                            |                                           |                                                       |                                                     |                                                 |                                                       | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$\$,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$\$,###) | Service Body,<br>Connect, Price,<br>(\$\$,###) | Service Body, 96<br>Inch Length, Price,<br>(\$\$,###) |
|                        | Industry Size Class: 3/4 Ton<br>Pickup Truck, 2WD | Ford                                | 84             | 2017 Ford Super Duty F-250 SRW 2WD SuperCab 164" XL (X2A)  | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$23,746.36                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | No Bid                                                |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Duval Ford LLC.</a>                       | \$23,960.13                                         | 5%                                              | 70-84                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | \$ 5,400.00                                           |
|                        |                                                   |                                     | 85             | 2017 Ford Super Duty F-250 SRW 2WD SuperCab 164" XLT (X2A) | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$27,904.95                                         | 10%                                             | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Duval Ford LLC.</a>                       | \$27,904.95                                         | 10%                                             | 70-84                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | \$ 5,400.00                                           |
|                        |                                                   |                                     | 86             | 2017 Ford Super Duty F-250 SRW 2WD Crew Cab 160" XL (W2A)  | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$23,893.20                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | No Bid                                                |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Duval Ford LLC.</a>                       | \$24,108.09                                         | 5%                                              | 70-84                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | \$ 5,400.00                                           |
|                        |                                                   |                                     | 87             | 2017 Ford Super Duty F-250 SRW 2WD Crew Cab 160" XLT (W2A) | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$28,540.93                                         | 10%                                             | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Duval Ford LLC.</a>                       | \$28,540.93                                         | 10%                                             | 70-84                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | \$ 5,400.00                                           |
|                        |                                                   |                                     | 88             | 2017 Ford Super Duty F-250 SRW 2WD Crew Cab 176" XL (W2A)  | S                                         | <a href="#">Duval Ford LLC.</a>                       | \$24,067.37                                         | 0%                                              | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Garber Ford, Inc.</a>                     | \$24,067.37                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | No Bid                                                |
|                        |                                                   |                                     | 89             | 2017 Ford Super Duty F-250 SRW 2WD Crew Cab 176" XLT (W2A) | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$28,712.33                                         | 10%                                             | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Duval Ford LLC.</a>                       | \$28,712.33                                         | 10%                                             | 70-84                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | \$ 5,400.00                                           |
|                        |                                                   | GMC                                 | 90             | 2017 GMC Sierra 2500HD 2WD Reg Cab 133.6" (TC25903)        | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$23,148.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$23,868.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                                   |                                     | 91             | 2017 GMC Sierra 2500HD 2WD Reg Cab 133.6" SLE (TC25903)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$27,906.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$24,871.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                                   |                                     | 92             | 2017 GMC Sierra 2500HD 2WD Double Cab 144.2" (TC25753)     | S                                         | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$25,574.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$30,160.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                                   |                                     | 93             | 2017 GMC Sierra 2500HD 2WD Double Cab 144.2" SLE (TC25753) | S                                         | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$30,677.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$24,941.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                                   |                                     | 94             | 2017 GMC Sierra 2500HD 2WD Double Cab 158.1" (TC25953)     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$30,330.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$30,855.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                                   |                                     | 95             | 2017 GMC Sierra 2500HD 2WD Double Cab 158.1" SLE (TC25953) | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,043.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$26,851.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                        |                                                   |                                     | 96             | 2017 GMC Sierra 2500HD 2WD Crew Cab 153.7" (TC25743)       | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$31,713.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$32,243.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                        |                                                   |                                     | 97             | 2017 GMC Sierra 2500HD 2WD Crew Cab 153.7" SLE (TC25743)   | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,243.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$27,031.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                                   |                                     | 98             | 2017 GMC Sierra 2500HD 2WD Crew Cab 167.7" (TC25943)       | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$31,893.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$32,421.00                                         | 5%                                              | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                                   |                                     | 99             | 2017 GMC Sierra 2500HD 2WD Crew Cab 167.7" SLE (TC25943)   |                                           | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$20,593.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,596.00                                           |
|                        |                                                   |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$23,648.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                                   | Ram                                 | 100            | 2017 Ram 2500 2WD Reg Cab 8' Box Tradesman (DJ2L62)        |                                           | <a href="#">AutoNation CDJR Pembroke Pines</a>        | \$23,692.00                                         | 1%                                              | 60-90                                                 | \$ 189.00                                                   | \$ 179.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                                   |                                     | 101            | 2017 Ram 2500 2WD Crew Cab 6'4" Box Tradesman (DJ2L91)     |                                           | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$23,826.00                                         | 0%                                              | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,596.00                                           |
|                        |                                                   |                                     | 102            | 2017 Ram 2500 2WD Crew Cab 8' Box Tradesman (DJ2L92)       |                                           |                                                       |                                                     |                                                 |                                                       |                                                             |                                                      |                                                |                                                       |

|                                                                                                                                                         |                                                                 |                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                                                 |                                                                         |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                                                 |                                                                         |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                                                 |                                                                         |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                                                 |                                                                         |
| Updated 5/2/17                                                                                                                                          |                                                                 |                                                                         |
|                                                                                                                                                         | To review more information about EPA Fuel Economy please go to: | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                                                 |                                                                         |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                                                 |                                                                         |

| Sub-Group <sup>1</sup>                            | EPA/ Industry Class <sup>2</sup>        | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                                        | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>                                 | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>((##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days ((##) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>                |                                                      |                                                |                                                       |
|---------------------------------------------------|-----------------------------------------|-------------------------------------|----------------|--------------------------------------------------------------------------|-------------------------------------------|----------------------------------------------------------------|-----------------------------------------------------|------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------------|------------------------------------------------|-------------------------------------------------------|
|                                                   |                                         |                                     |                |                                                                          |                                           |                                                                |                                                     |                                                |                                                       | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$\$,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$\$,###) | Service Body,<br>Compact, Price,<br>(\$\$,###) | Service Body, 96<br>Inch Length, Price,<br>(\$\$,###) |
|                                                   |                                         |                                     | 102            | 2017 Ram 2500 2WD Crew Cab 6' Box Tradesman (D62L52)                     |                                           | <a href="#">AutoNation CDJR Pembroke Pines</a>                 | \$23,892.00                                         | 1%                                             | 60-90                                                 | \$ 189.00                                                   | \$ 179.00                                            | No Bid                                         | \$ 5,595.00                                           |
| Sub-Group D: TRUCK, UNDER ONE<br>TON, PICKUP, 4WD | EPA Class: Compact Pickup<br>Truck, 4WD | Nissan                              | 113            | 2017 Nissan Frontier 4WD King Cab Auto SV (31217)                        |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$25,763.00                                         | 4%                                             | 120                                                   | \$ 149.00                                                   | No Bid                                               | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$25,966.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 114            | 2017 Nissan Frontier 4WD Crew Cab SWB Auto S (32017)                     |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$25,898.00                                         | 4%                                             | 120                                                   | \$ 169.00                                                   | No Bid                                               | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$26,095.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 115            | 2017 Nissan Frontier 4WD Crew Cab SWB Auto SV (32217)                    |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$27,036.00                                         | 4%                                             | 120                                                   | \$ 169.00                                                   | No Bid                                               | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$27,190.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 116            | 2017 Nissan Frontier 4WD Crew Cab LWB Auto SV (33217)                    |                                           | <a href="#">Rountree-Moore Chevrolet,<br/>Cadillac, Nissan</a> | \$27,440.00                                         | 4%                                             | 120                                                   | \$ 169.00                                                   | No Bid                                               | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Nissan, Inc.</a>                          | \$27,580.00                                         | 5%                                             | 45-180                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | No Bid                                                |
|                                                   | EPA Class: 1/2 Ton Pickup<br>Truck, 4WD | Chevrolet                           | 117            | 2017 Chevrolet Silverado 1500 4WD Reg Cab 119.0" Work Truck (CK15703)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$21,645.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 118            | 2017 Chevrolet Silverado 1500 4WD Reg Cab 119.0" LT w/1LT (CK15703)      | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$25,993.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 119            | 2017 Chevrolet Silverado 1500 4WD Reg Cab 133.0" Work Truck (CK15903)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$21,935.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$22,615.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                                                   |                                         |                                     | 120            | 2017 Chevrolet Silverado 1500 4WD Reg Cab 133.0" LT w/1LT (CK15903)      | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$26,263.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 121            | 2017 Chevrolet Silverado 1500 4WD Double Cab 143.5" Work Truck (CK15753) | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$23,188.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$23,886.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                                                   |                                         |                                     | 122            | 2017 Chevrolet Silverado 1500 4WD Double Cab 143.5" LT w/1LT (CK15753)   | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$26,433.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$26,940.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                                                   |                                         |                                     | 123            | 2017 Chevrolet Silverado 1500 4WD Crew Cab 143.5" WT (CK15543)           | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$25,372.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$26,123.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 124            | 2017 Chevrolet Silverado 1500 4WD Crew Cab 143.5" LT w/1LT (CK15543)     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$27,676.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$28,188.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 125            | 2017 Chevrolet Silverado 1500 4WD Crew Cab 153.0" WT (CK15743)           | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$26,744.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$27,422.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 126            | 2017 Chevrolet Silverado 1500 4WD Crew Cab 153.0" LT w/1LT (CK15743)     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC<br/>Truck</a>         | \$28,283.00                                         | 3%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Alan Jay Chevrolet Buick GMC,<br/>Cadillac</a>     | \$28,792.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         | Ford                                | 127            | 2017 Ford F-150 4WD Reg Cab 122.5" XL (F1E)                              | S                                         | <a href="#">Duval Ford LLC.</a>                                | \$20,988.00                                         | 5%                                             | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a>                              | \$20,988.00                                         | 5%                                             | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 128            | 2017 Ford F-150 4WD Reg Cab 122.5" XL T (F1E)                            | S                                         | <a href="#">Garber Ford, Inc.</a>                              | \$23,842.00                                         | 5%                                             | 120                                                   | \$ 252.00                                                   | \$ 252.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                                | \$23,842.00                                         | 5%                                             | 84-98                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 129            | 2017 Ford F-150 4WD Reg Cab 141" XL (F1E)                                | S                                         | <a href="#">Duval Ford LLC.</a>                                | \$21,338.00                                         | 6%                                             | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a>                              | \$21,338.00                                         | 6%                                             | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     | 130            | 2017 Ford F-150 4WD Reg Cab 141" XL w/HD Payload Pkg (F1E)               | S                                         | <a href="#">Garber Ford, Inc.</a>                              | \$24,114.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | No Bid                                                |
|                                                   |                                         |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>                                | \$24,270.00                                         | 5%                                             | 84-98                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | No Bid                                                |

| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                  |                                                                 |                |                                            |                                           |                                   |                                                                         |                                               |                                                      |                                                            |                                                     |                                               |                                                     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------------------------------------|----------------|--------------------------------------------|-------------------------------------------|-----------------------------------|-------------------------------------------------------------------------|-----------------------------------------------|------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|-----------------------------------------------------|
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                  |                                                                 |                |                                            |                                           |                                   |                                                                         |                                               |                                                      |                                                            |                                                     |                                               |                                                     |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                  |                                                                 |                |                                            |                                           |                                   |                                                                         |                                               |                                                      |                                                            |                                                     |                                               |                                                     |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                  |                                                                 |                |                                            |                                           |                                   |                                                                         |                                               |                                                      |                                                            |                                                     |                                               |                                                     |
| Updated 5/2/17                                                                                                                                          |                                  |                                                                 |                |                                            |                                           |                                   |                                                                         |                                               |                                                      |                                                            |                                                     |                                               |                                                     |
|                                                                                                                                                         |                                  | To review more information about EPA Fuel Economy please go to: |                |                                            |                                           |                                   | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |                                               |                                                      |                                                            |                                                     |                                               |                                                     |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                  |                                                                 |                |                                            |                                           |                                   |                                                                         |                                               |                                                      |                                                            |                                                     |                                               |                                                     |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                  |                                                                 |                |                                            |                                           |                                   |                                                                         |                                               |                                                      |                                                            |                                                     |                                               |                                                     |
| Sub-Group <sup>1</sup>                                                                                                                                  | EPA/ Industry Class <sup>2</sup> | Manufacturer/<br>Brand <sup>3</sup>                             | Line<br>Number | Representative Model <sup>4</sup>          | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>    | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup>                     | OEM Options<br>Discount<br>(##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (##) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>               |                                                     |                                               |                                                     |
|                                                                                                                                                         |                                  |                                                                 |                |                                            |                                           |                                   |                                                                         |                                               |                                                      | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$#,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$#,###) | Service Body,<br>Compact, Price,<br>(\$#,###) | Service Body, 96<br>Inch Length, Price<br>(\$#,###) |
|                                                                                                                                                         |                                  |                                                                 | 131            | 2017 Ford F-150 4WD Reg Cab 141" XLT (F1E) | S                                         | <a href="#">Garber Ford, Inc.</a> | \$24,046.00                                                             | 9%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                              |
|                                                                                                                                                         |                                  |                                                                 |                |                                            |                                           | <a href="#">Duval Ford LLC.</a>   | \$24,046.00                                                             | 9%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                              |

|                                                                                                                                                         |                                                                 |                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                                                 |                                                                         |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                                                 |                                                                         |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                                                 |                                                                         |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                                                 |                                                                         |
| Updated 5/2/17                                                                                                                                          |                                                                 |                                                                         |
|                                                                                                                                                         | To review more information about EPA Fuel Economy please go to: | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                                                 |                                                                         |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                                                 |                                                                         |

| Sub-Group <sup>1</sup> | EPA/ Industry Class <sup>2</sup> | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                                        | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>    | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>(##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (##) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>               |                                                     |                                               |                                                      |
|------------------------|----------------------------------|-------------------------------------|----------------|--------------------------------------------------------------------------|-------------------------------------------|-----------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|
|                        |                                  |                                     |                |                                                                          |                                           |                                   |                                                     |                                               |                                                      | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$#,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$#,###) | Service Body,<br>Compact, Price,<br>(\$#,###) | Service Body, 96<br>Inch Length, Price,<br>(\$#,###) |
|                        |                                  |                                     | 132            | 2017 Ford F-150 4WD Reg Cab 141" XLT w/HD Payload Pkg (F1E)              | S                                         | <a href="#">Garber Ford, Inc.</a> | \$23,743.00                                         | 5%                                            |                                                      |                                                            |                                                     |                                               |                                                      |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>   | \$23,743.00                                         | 5%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 133            | 2017 Ford F-150 4WD SuperCab 145" XL (X1E)                               | S                                         | <a href="#">Garber Ford, Inc.</a> | \$23,081.00                                         | 4%                                            | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>   | \$23,081.00                                         | 4%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 134            | 2017 Ford F-150 4WD SuperCab 145" XLT (X1E)                              | S                                         | <a href="#">Garber Ford, Inc.</a> | \$26,047.00                                         | 10%                                           | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>   | \$26,047.00                                         | 10%                                           | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 135            | 2017 Ford F-150 4WD SuperCab 163" XL (X1E)                               | S                                         | <a href="#">Duval Ford LLC.</a>   | \$24,845.00                                         | 9%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a> | \$24,845.00                                         | 9%                                            | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 136            | 2017 Ford F-150 XL 4WD SuperCab 8' Box w HD/Payload Pkg (X1E,627)        | S                                         | <a href="#">Duval Ford LLC.</a>   | \$26,037.00                                         | 10%                                           | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a> | \$26,037.00                                         | 10%                                           | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 137            | 2017 Ford F-150 XL 4WD SuperCab 6.5' Box (X1E)                           | S                                         | <a href="#">Garber Ford, Inc.</a> | \$27,428.00                                         | 2%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>   | \$27,428.00                                         | 2%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 138            | 2017 Ford F-150 (X1E) XLT 4WD SuperCab 8' Box w HD/Payload Pkg (X1E,627) | S                                         | <a href="#">Garber Ford, Inc.</a> | \$29,248.00                                         | 6%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>   | \$29,248.00                                         | 6%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 139            | 2017 Ford F-150 4WD SuperCrew 145" XL (W1E)                              | S                                         | <a href="#">Garber Ford, Inc.</a> | \$25,326.00                                         | 4%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a> | \$25,326.00                                         | 4%                                            | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 140            | 2017 Ford F-150 4WD SuperCrew 145" XLT (W1E)                             | S                                         | <a href="#">Garber Ford, Inc.</a> | \$28,050.00                                         | 9%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>   | \$28,050.00                                         | 9%                                            | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 141            | 2017 Ford F-150 4WD SuperCrew 157" XL (W1E)                              | S                                         | <a href="#">Garber Ford, Inc.</a> | \$27,049.00                                         | 10%                                           | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Duval Ford LLC.</a>   | \$27,049.00                                         | 10%                                           | 84-98                                                | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 142            | 2016 Ford F-150 4WD SuperCrew 157" XL w/HD Payload Pkg (W1E)             | S                                         | <a href="#">Duval Ford LLC.</a>   | \$28,050.00                                         | 9%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                          |                                           | <a href="#">Garber Ford, Inc.</a> | \$28,050.00                                         | 9%                                            | 90-120                                               | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 143            | 2017 Ford F-150 4WD SuperCrew 157" XL (W1E)                              | S                                         | <a href="#">Garber Ford, Inc.</a> | \$29,448.00                                         | 6%                                            | 120                                                  | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |

|                                                                                                                                                         |                                                                 |                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                                                 |                                                                         |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                                                 |                                                                         |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                                                 |                                                                         |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                                                 |                                                                         |
| Updated 5/2/17                                                                                                                                          |                                                                 |                                                                         |
|                                                                                                                                                         | To review more information about EPA Fuel Economy please go to: | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                                                 |                                                                         |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                                                 |                                                                         |

| Sub-Group <sup>1</sup> | EPA/ Industry Class <sup>2</sup> | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                                               | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>                        | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>(##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (###) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>               |                                                     |                                               |                                                      |
|------------------------|----------------------------------|-------------------------------------|----------------|---------------------------------------------------------------------------------|-------------------------------------------|-------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|-------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|
|                        |                                  |                                     |                |                                                                                 |                                           |                                                       |                                                     |                                               |                                                       | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$#,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$#,###) | Service Body,<br>Connect, Price,<br>(\$#,###) | Service Body, 96<br>Inch Length, Price,<br>(\$#,###) |
|                        |                                  | GMC                                 | 143            | 2017 Ford F-150 4WD SuperCrew 157" XLT (W1E)                                    | S                                         | <a href="#">Duval Ford LLC.</a>                       | \$29,448.00                                         | 6%                                            | 84-98                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 144            | 2017 Ford F-150 4WD SuperCrew 157" XLT w/HD Payload Pkg (W1E)                   | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$31,354.00                                         | 6%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">Duval Ford LLC.</a>                       | \$31,354.00                                         | 6%                                            | 84-98                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 145            | 2017 GMC Sierra 1500 4WD Regular Cab 119.0" (TK15703)                           | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$21,635.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 146            | 2017 GMC Sierra 1500 4WD Regular Cab 119.0" SLE (TK15703)                       | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$27,025.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 147            | 2017 GMC Sierra 1500 4WD Regular Cab 133.0" (TK15903)                           | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$22,006.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 148            | 2017 GMC Sierra 1500 4WD Regular Cab 133.0" SLE (TK15903)                       | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$27,295.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 149            | 2017 GMC Sierra 1500 4WD Double Cab 143.5" (TK15753)                            | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$22,987.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$23,631.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                  |                                     | 150            | 2017 GMC Sierra 1500 4WD Double Cab 143.5" SLE (TK15753)                        | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$27,415.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$27,577.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                  |                                     | 151            | 2017 GMC Sierra 1500 4WD Crew Cab 143.5" (TK15543)                              | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$25,542.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$26,254.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 152            | 2017 GMC Sierra 1500 4WD Crew Cab SLE 143.5" (TK15543)                          | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$28,657.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$28,824.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 153            | 2017 GMC Sierra 1500 4WD Crew Cab 153.0" (TK15743)                              | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,844.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$27,555.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 154            | 2017 GMC Sierra 1500 4WD Crew Cab 153.0" SLE (TK15743)                          | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$29,920.00                                         | 3%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$30,096.00                                         | 5%                                            | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  | Ram                                 | 155            | 2017 Ram 1500 4WD Reg Cab 6'4" Box Tradesman (DS6L61)                           | S                                         | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$21,104.00                                         | 0%                                            | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">AutoNation CDJR Pembroke Pines</a>        | \$21,588.00                                         | 5%                                            | 60-90                                                 | \$ 189.00                                                  | \$ 179.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 156            | 2017 Ram 1500 4WD Reg Cab 8'Box Tradesman (DS6L62)                              | S                                         | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$21,104.00                                         | 0%                                            | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">AutoNation CDJR Pembroke Pines</a>        | \$21,588.00                                         | 5%                                            | 60-90                                                 | \$ 189.00                                                  | \$ 179.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 157            | 2017 Ram 1500 4WD Quad Cab 6'4"Box Tradesman (DS6L41)                           | S                                         | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$23,185.00                                         | 0%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">AutoNation CDJR Pembroke Pines</a>        | \$23,267.00                                         | 5%                                            | 60-90                                                 | \$ 189.00                                                  | \$ 179.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 158            | 2017 Ram 1500 4WD Crew Cab 5'7"Box Tradesman (DS6L98)                           | S                                         | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$24,825.00                                         | 0%                                            | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  |                                     |                |                                                                                 |                                           | <a href="#">AutoNation CDJR Pembroke Pines</a>        | \$25,328.00                                         | 1%                                            | 60-90                                                 | \$ 189.00                                                  | \$ 179.00                                           | No Bid                                        | No Bid                                               |
|                        |                                  | Toyota                              | 159            | 2017 Toyota Tundra 4WD Truck Reg Cab LB 5.7L FFV V8 6-Spd AT SR (SE) (8327)     | S                                         | <a href="#">Rountree-Moore Toyota</a>                 | \$29,818.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 160            | 2017 Toyota Tundra 4WD Truck Double Cab 4.6L V8 6-Spd AT SR (SE) (8339)         |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$28,929.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 161            | 2017 Toyota Tundra 4WD Truck Double Cab 4.6L V8 6-Spd AT SR5 (SE) (8340)        |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$30,551.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 162            | 2017 Toyota Tundra 4WD Truck Double Cab 5.7L FFV V8 6-Spd AT SR (SE) (8332)     | S                                         | <a href="#">Rountree-Moore Toyota</a>                 | \$30,453.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 163            | 2017 Toyota Tundra 4WD Truck Double Cab 5.7L FFV V8 6-Spd AT SR5 (SE) (8331)    | S                                         | <a href="#">Rountree-Moore Toyota</a>                 | \$32,075.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 164            | 2017 Toyota Tundra 4WD Truck Double Cab LB 5.7L FFV V8 6-Spd AT SR (GS) (8335)  | S                                         | <a href="#">Rountree-Moore Toyota</a>                 | \$30,748.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                  |                                     | 165            | 2017 Toyota Tundra 4WD Truck Double Cab LB 5.7L FFV V8 6-Spd AT SR5 (SE) (8336) | S                                         | <a href="#">Rountree-Moore Toyota</a>                 | \$32,371.00                                         | 8%                                            | 120                                                   | \$ 159.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |

|                                                                                                                                                         |                                                                 |                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |                                                                 |                                                                         |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |                                                                 |                                                                         |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |                                                                 |                                                                         |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |                                                                 |                                                                         |
| Updated 5/2/17                                                                                                                                          |                                                                 |                                                                         |
|                                                                                                                                                         | To review more information about EPA Fuel Economy please go to: | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |                                                                 |                                                                         |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |                                                                 |                                                                         |

| Sub-Group <sup>1</sup> | EPA/ Industry Class <sup>2</sup>                  | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                                          | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>                        | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>((##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (###) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>               |                                                     |                                               |                                                      |
|------------------------|---------------------------------------------------|-------------------------------------|----------------|----------------------------------------------------------------------------|-------------------------------------------|-------------------------------------------------------|-----------------------------------------------------|------------------------------------------------|-------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------|------------------------------------------------------|
|                        |                                                   |                                     |                |                                                                            |                                           |                                                       |                                                     |                                                |                                                       | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$#,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$#,###) | Service Body,<br>Connect, Price,<br>(\$#,###) | Service Body, 96<br>Inch Length, Price,<br>(\$#,###) |
|                        |                                                   |                                     | 166            | 2017 Toyota Tundra 4WD Truck CrewMax 4.6L V8 6-Spd AT SR5 (SE) (8359)      |                                           | <a href="#">Rountree-Moore Toyota</a>                 | \$32,235.00                                         | 8%                                             | 120                                                   | \$ 169.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        |                                                   |                                     | 167            | 2017 Toyota Tundra 4WD Truck CrewMax 5.7L FFV V8 6-Spd AT SR5 (SE) (8363)  | S                                         | <a href="#">Rountree-Moore Toyota</a>                 | \$33,955.00                                         | 8%                                             | 120                                                   | \$ 169.00                                                  | No Bid                                              | No Bid                                        | No Bid                                               |
|                        | Industry Size Class: 3/4 Ton<br>Pickup Truck, 4WD | Chevrolet                           | 168            | 2017 Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" Work Truck (CK25903)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$25,241.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$25,956.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                                   |                                     | 169            | 2017 Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" LT (CK25903)            | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$28,998.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                                   |                                     | 170            | 2017 Chevrolet Silverado 2500HD 4WD Double Cab 144.2" Work Truck (CK25753) | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,954.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | \$ 5,196.00                                   | No Bid                                               |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$27,662.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                                   |                                     | 171            | 2017 Chevrolet Silverado 2500HD 4WD Double Cab 144.2" LT (CK25753)         | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$31,543.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | \$ 5,196.00                                   | No Bid                                               |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$32,067.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                                   |                                     | 172            | 2017 Chevrolet Silverado 2500HD 4WD Double Cab 158.1" Work Truck (CK25953) | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$27,125.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$27,842.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                                   |                                     | 173            | 2017 Chevrolet Silverado 2500HD 4WD Double Cab 158.1" LT (CK25953)         | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$31,713.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$32,244.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                                   |                                     | 174            | 2017 Chevrolet Silverado 2500HD 4WD Crew Cab 153.7" Work Truck (CK25743)   | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$28,237.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | \$ 5,196.00                                   | No Bid                                               |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$28,939.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                                   |                                     | 175            | 2017 Chevrolet Silverado 2500HD 4WD Crew Cab 153.7" LT (CK25743)           | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$32,965.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | \$ 5,196.00                                   | No Bid                                               |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$33,500.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | \$ 5,741.00                                   | No Bid                                               |
|                        |                                                   |                                     | 176            | 2017 Chevrolet Silverado 2500HD 4WD Crew Cab 167.7" Work Truck (CK25943)   | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$28,347.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$29,118.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                                   |                                     | 177            | 2017 Chevrolet Silverado 2500HD 4WD Crew Cab 167.7" LT (CK25943)           | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$33,055.00                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 126.00                                           | No Bid                                        | \$ 5,696.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$33,679.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                  | \$ 189.00                                           | No Bid                                        | \$ 5,578.00                                          |
|                        |                                                   | Ford                                | 178            | 2017 Ford Super Duty F-250 SRW 4WD Reg Cab 142" XL (F2B)                   | S                                         | <a href="#">Duval Ford LLC</a>                        | \$23,710.67                                         | 0%                                             | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Garber Ford, Inc.</a>                     | \$23,710.67                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                                   |                                     | 179            | 2017 Ford Super Duty F-250 SRW 4WD Reg Cab 142" XLT (F2B)                  | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$27,586.66                                         | 10%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Duval Ford LLC</a>                        | \$27,586.66                                         | 10%                                            | 70-84                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | \$ 5,400.00                                          |
|                        |                                                   |                                     | 180            | 2017 Ford Super Duty F-250 SRW 4WD SuperCab 148" XL (X2B)                  | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$25,923.57                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Duval Ford LLC</a>                        | \$26,159.39                                         | 5%                                             | 70-84                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | \$ 5,400.00                                          |
|                        |                                                   |                                     | 181            | 2017 Ford Super Duty F-250 SRW 4WD SuperCab 148" XLT (X2B)                 | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$30,110.55                                         | 10%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Duval Ford LLC</a>                        | \$30,110.55                                         | 10%                                            | 70-84                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | \$ 5,400.00                                          |
|                        |                                                   |                                     | 182            | 2017 Ford Super Duty F-250 SRW 4WD SuperCab 164" XL (X2B)                  | S                                         | <a href="#">Duval Ford LLC</a>                        | \$26,101.86                                         | 0%                                             | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Garber Ford, Inc.</a>                     | \$26,101.86                                         | 0%                                             | 90-120                                                | No Bid                                                     | \$ 106.00                                           | No Bid                                        | No Bid                                               |
|                        |                                                   |                                     | 183            | 2017 Ford Super Duty F-250 SRW 4WD SuperCab 164" XLT (X2B)                 | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$30,286.97                                         | 10%                                            | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |
|                        |                                                   |                                     |                |                                                                            |                                           | <a href="#">Duval Ford LLC</a>                        | \$30,286.97                                         | 10%                                            | 70-84                                                 | \$ 160.00                                                  | \$ 160.00                                           | No Bid                                        | \$ 5,400.00                                          |
|                        |                                                   |                                     | 184            | 2017 Ford Super Duty F-250 SRW 4WD Crew Cab 160" XL (X2B)                  | S                                         | <a href="#">Duval Ford LLC</a>                        | \$26,644.66                                         | 0%                                             | 120                                                   | \$ 250.00                                                  | \$ 250.00                                           | No Bid                                        | \$ 5,595.00                                          |

|                                                                                                                                                         |  |  |  |  |                                                                         |  |  |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|-------------------------------------------------------------------------|--|--|--|--|
| 25100000-16-1 MOTOR VEHICLES                                                                                                                            |  |  |  |  |                                                                         |  |  |  |  |
| Attachment D.4 - Price Sheet - Light Trucks and Sport Utility Vehicles                                                                                  |  |  |  |  |                                                                         |  |  |  |  |
| Sub-Groups C-D: Trucks Under 1 Ton                                                                                                                      |  |  |  |  |                                                                         |  |  |  |  |
| Commodity Code No. 25101507; LIGHT TRUCKS OR SPORT UTILITY VEHICLES                                                                                     |  |  |  |  |                                                                         |  |  |  |  |
| Updated 5/2/17                                                                                                                                          |  |  |  |  |                                                                         |  |  |  |  |
| To review more information about EPA Fuel Economy please go to:                                                                                         |  |  |  |  | <a href="https://www.fueleconomy.gov/">https://www.fueleconomy.gov/</a> |  |  |  |  |
| Please see the Info Sheet for Instructions, General Information, and reference Key.                                                                     |  |  |  |  |                                                                         |  |  |  |  |
| *****NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.***** |  |  |  |  |                                                                         |  |  |  |  |

| Sub-Group <sup>1</sup> | EPA/ Industry Class <sup>2</sup> | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                          | Alternate<br>Fuel<br>Capable <sup>5</sup> | Organization Name <sup>6</sup>                        | Base Vehicle<br>Price (\$##,###.00)<br><sup>7</sup> | OEM Options<br>Discount<br>((##%) <sup>8</sup> | Estimated<br>Lead-time in<br>Days (###) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>                |                                                      |                                                |                                                       |
|------------------------|----------------------------------|-------------------------------------|----------------|------------------------------------------------------------|-------------------------------------------|-------------------------------------------------------|-----------------------------------------------------|------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------------|------------------------------------------------|-------------------------------------------------------|
|                        |                                  |                                     |                |                                                            |                                           |                                                       |                                                     |                                                |                                                       | Vent / Rain Shields,<br>Flange Mounted,<br>Price (\$\$,###) | Vent / Rain<br>Shields, Tape-On,<br>Price (\$\$,###) | Service Body,<br>Connect, Price,<br>(\$\$,###) | Service Body, 96<br>Inch Length, Price,<br>(\$\$,###) |
|                        |                                  |                                     | 184            | 2017 Ford Super Duty F-250 SRW 4WD Crew Cab 160" XL (W2B)  | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$26,644.66                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | No Bid                                                |
|                        |                                  |                                     | 185            | 2017 Ford Super Duty F-250 SRW 4WD Crew Cab 160" XLT (W2B) | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$31,319.65                                         | 10%                                            | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Duval Ford LLC.</a>                       | \$31,319.65                                         | 10%                                            | 70-84                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | \$ 5,400.00                                           |
|                        |                                  |                                     | 186            | 2017 Ford Super Duty F-250 SRW 4WD Crew Cab 176" XL (W2B)  | S                                         | <a href="#">Duval Ford LLC.</a>                       | \$26,822.81                                         | 0%                                             | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Garber Ford, Inc.</a>                     | \$26,822.81                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | No Bid                                                |
|                        |                                  |                                     | 187            | 2017 Ford Super Duty F-250 SRW 4WD Crew Cab 176" XLT (W2B) | S                                         | <a href="#">Garber Ford, Inc.</a>                     | \$31,496.00                                         | 10%                                            | 120                                                   | \$ 250.00                                                   | \$ 250.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Duval Ford LLC.</a>                       | \$31,496.00                                         | 10%                                            | 70-84                                                 | \$ 160.00                                                   | \$ 160.00                                            | No Bid                                         | \$ 5,400.00                                           |
|                        |                                  |                                     | 188            | 2017 GMC Sierra 2500HD 4WD Reg Cab 133.6" (TK25903)        | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$25,231.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$25,984.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                  |                                     | 189            | 2017 GMC Sierra 2500HD 4WD Reg Cab 133.6" SLE (TK25903)    | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$30,150.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                  | GMC                                 | 190            | 2017 GMC Sierra 2500HD 4WD Double Cab 144.2" (TK25753)     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$26,944.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$27,690.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                        |                                  |                                     | 191            | 2017 GMC Sierra 2500HD 4WD Double Cab 144.2" SLE (TK25753) | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$32,635.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$33,165.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                        |                                  |                                     | 192            | 2017 GMC Sierra 2500HD 4WD Double Cab 158.1" (TK25953)     | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$27,145.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$27,869.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                  |                                     | 193            | 2017 GMC Sierra 2500HD 4WD Double Cab 158.1" SLE (TK25953) | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$32,805.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$33,342.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                  |                                     | 194            | 2017 GMC Sierra 2500HD 4WD Crew Cab 153.7" (TK25743)       | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$28,247.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$28,967.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                        |                                  |                                     | 195            | 2017 GMC Sierra 2500HD 4WD Crew Cab 153.7" SLE (TK25743)   | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$34,057.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$34,607.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | \$ 5,741.00                                    | No Bid                                                |
|                        |                                  |                                     | 196            | 2017 GMC Sierra 2500HD 4WD Crew Cab 167.7" (TK25943)       | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$28,387.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$29,146.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                  |                                     | 197            | 2017 GMC Sierra 2500HD 4WD Crew Cab 167.7" SLE (TK25943)   | S                                         | <a href="#">Garber Chevrolet Pontiac GMC Truck</a>    | \$34,248.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,696.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Alan Jay Chevrolet Buick GMC Cadillac</a> | \$34,786.00                                         | 5%                                             | 60-120                                                | \$ 189.00                                                   | \$ 189.00                                            | No Bid                                         | \$ 5,578.00                                           |
|                        |                                  | Ram                                 | 198            | 2017 Ram 2500 4WD Reg Cab 8'Box Tradesman (DJ7L62)         |                                           | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$20,914.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 106.00                                            | No Bid                                         | \$ 5,596.00                                           |
|                        |                                  |                                     | 199            | 2017 Ram 2500 4WD Crew Cab 6'4"Box Tradesman (DJ7L91)      |                                           | <a href="#">AutoNation CDJR Pembroke Pines</a>        | \$25,662.00                                         | 1%                                             | 60-90                                                 | \$ 189.00                                                   | \$ 179.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$26,028.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | \$ 5,196.00                                    | No Bid                                                |
|                        |                                  |                                     | 200            | 2017 Ram 2500 4WD Crew Cab 8'Box Tradesman (DJ7L92)        |                                           | <a href="#">AutoNation CDJR Pembroke Pines</a>        | \$25,862.00                                         | 1%                                             | 60-90                                                 | \$ 189.00                                                   | \$ 179.00                                            | No Bid                                         | \$ 5,595.00                                           |
|                        |                                  |                                     |                |                                                            |                                           | <a href="#">Garber Chrysler Dodge Truck, Inc.</a>     | \$26,298.00                                         | 0%                                             | 90-120                                                | No Bid                                                      | \$ 126.00                                            | No Bid                                         | \$ 5,596.00                                           |

|                                                                                                             |
|-------------------------------------------------------------------------------------------------------------|
| KEY:                                                                                                        |
| N/A - Not Available.                                                                                        |
| * (Asterisk) = Previous Representative Model. Validate Current Representative Model specified in this cell. |

| Price Quote Form (PQF)- Motor Vehicles                                                                           |                                                                            |                     |                                                                                                    |                           |                                            |
|------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|---------------------|----------------------------------------------------------------------------------------------------|---------------------------|--------------------------------------------|
| Contract No.: 25100000-16-1.                                                                                     |                                                                            |                     |                                                                                                    |                           |                                            |
| Updated 2/24/2016                                                                                                |                                                                            |                     |                                                                                                    |                           |                                            |
| (STATE AGENCIES MUST ALSO SUBMIT MP6301)                                                                         |                                                                            |                     |                                                                                                    |                           |                                            |
| Important - Contractor's must select Vendor Name, Vehicle Group (Drop Down), and Line No. for the sheet to work. |                                                                            |                     |                                                                                                    |                           |                                            |
| Formulas are included in the BLUE and YELLOW shaded columns (auto-calculate)                                     |                                                                            |                     |                                                                                                    |                           |                                            |
| Please complete only the unshaded white cells                                                                    |                                                                            |                     |                                                                                                    |                           |                                            |
| Awarded Contractor Information                                                                                   |                                                                            |                     |                                                                                                    |                           |                                            |
| Vendor Name: (Drop Down)                                                                                         | Garber Ford Inc.                                                           |                     |                                                                                                    |                           |                                            |
| Street Address:                                                                                                  | 3380 Highway 17                                                            |                     |                                                                                                    |                           |                                            |
| City, State, Zip:                                                                                                | Green Cove Springs, FL 32043                                               |                     |                                                                                                    |                           |                                            |
| Contact Person:                                                                                                  | Ryan Davis                                                                 | Title:              | Fleet Sales                                                                                        |                           |                                            |
| Original Quote Date:                                                                                             | 8/21/2017                                                                  | Revised Quote Date: |                                                                                                    | Est. Delivery:            | 90-120 Days                                |
| Phone #'s:                                                                                                       | Primary: 904-264-2442                                                      | Secondary:          |                                                                                                    |                           |                                            |
| Email Address:                                                                                                   | <a href="mailto:rdavis@garberautomall.com">rdavis@garberautomall.com</a>   |                     |                                                                                                    |                           |                                            |
| Fax #:                                                                                                           | 904-284-0054                                                               |                     |                                                                                                    |                           |                                            |
| Requesting Agency Information                                                                                    |                                                                            |                     |                                                                                                    |                           |                                            |
| Agency Name:                                                                                                     | North Port Fire                                                            |                     |                                                                                                    |                           |                                            |
| Contact Person:                                                                                                  | Judith Fauly                                                               | Title:              |                                                                                                    |                           |                                            |
| Phone #'s:                                                                                                       | 941.240.8540                                                               |                     |                                                                                                    |                           |                                            |
| Email Address:                                                                                                   | <a href="mailto:jfauly@cityofnorthport.com">jfauly@cityofnorthport.com</a> |                     |                                                                                                    |                           |                                            |
| Fax #:                                                                                                           |                                                                            |                     |                                                                                                    |                           |                                            |
| Secondary Contact for Agency: (optional)                                                                         |                                                                            |                     |                                                                                                    |                           |                                            |
| Contact Person:                                                                                                  |                                                                            | Title:              |                                                                                                    |                           |                                            |
| Phone #'s:                                                                                                       |                                                                            |                     |                                                                                                    |                           |                                            |
| Email Address:                                                                                                   |                                                                            |                     |                                                                                                    |                           |                                            |
| Fax #:                                                                                                           |                                                                            |                     |                                                                                                    |                           |                                            |
| UNSPSC<br>Commodity Code                                                                                         | Vehicle Group (Drop Down)                                                  | Line No.            | Sub Group                                                                                          |                           |                                            |
| 25101702                                                                                                         | Group 1: Police Vehicles                                                   | 18                  | Sub-Group D: POLICE/SPECIAL SERVICE SPORT UTILITY VEHICLE, 4WD [INCLUDING ALL WHEEL DRIVE ("AWD")] |                           |                                            |
| Representative Model Description                                                                                 |                                                                            |                     | Base Vehicle Price                                                                                 | OEM Options Discount %    |                                            |
| 2018 Ford Police Interceptor Utility AWD 4dr (K8A)                                                               |                                                                            |                     | \$ 25,642.00                                                                                       | 5.00%                     |                                            |
| Manufacturer's<br>OEM Option<br>Code(s)                                                                          | Description                                                                | MSRP<br>\$##.##     | OEM Options<br>Discount %                                                                          | Total Discount<br>Dollars | Option Total Cost with<br>Applied Discount |
| 2018                                                                                                             | Carryover Pricing; 2018 Model at 2017 Contract Price                       |                     | 0                                                                                                  | \$ -                      | \$ -                                       |
| 500A                                                                                                             | ORDER CODE 500A                                                            | \$ -                | 0                                                                                                  | \$ -                      | \$ -                                       |
| 99R                                                                                                              | ENGINE: 3.7L V6 TI-VCT FFV                                                 | \$ -                | 0                                                                                                  | \$ -                      | \$ -                                       |
| 44C                                                                                                              | TRANSMISSION: 6-SPEED AUTOMATIC                                            | \$ -                | 0                                                                                                  | \$ -                      | \$ -                                       |
| YZ                                                                                                               | OXFORD WHITE                                                               | \$ -                | 0                                                                                                  | \$ -                      | \$ -                                       |
| FW                                                                                                               | CHARCOAL BLACK, UNIQUE HD CLOTH FRONT BUCKET SEATS W/CLOTH REAR            | \$ 60.00            | 5.00%                                                                                              | \$ 3.00                   | \$ 57.00                                   |
| 153                                                                                                              | FRONT LICENSE PLATE BRACKET                                                | \$ -                | 0                                                                                                  | \$ -                      | \$ -                                       |
| 16D                                                                                                              | BADGE DELETE -inc: Deletes the Police Interceptor badging                  | \$ -                | 0                                                                                                  | \$ -                      | \$ -                                       |
| 51Y                                                                                                              | DRIVER ONLY INCANDESCENT SPOT LAMP                                         | \$ 215.00           | 5.00%                                                                                              | \$ 10.75                  | \$ 204.25                                  |
| 86P                                                                                                              | FRONT HEADLAMP/POLICE INTERCEPTOR HOUSING ONLY                             | \$ 125.00           | 5.00%                                                                                              | \$ 6.25                   | \$ 118.75                                  |
| 86T                                                                                                              | TAIL LAMP/POLICE INTERCEPTOR HOUSING ONLY                                  | \$ 60.00            | 5.00%                                                                                              | \$ 3.00                   | \$ 57.00                                   |
| 565                                                                                                              | REMOTE KEYLESS ENTRY KEY FOB W/O KEY PAD                                   | \$ 295.00           | 5.00%                                                                                              | \$ 14.75                  | \$ 280.25                                  |
| 17A                                                                                                              | AUX AIR CONDITIONING                                                       | \$ 610.00           | 5.00%                                                                                              | \$ 30.50                  | \$ 579.50                                  |
| 53M                                                                                                              | SYNC BASIC (VOICE-ACTIVATED COMMUNICATIONS SYSTEM)                         | \$ 295.00           | 5.00%                                                                                              | \$ 14.75                  | \$ 280.25                                  |
| 60A                                                                                                              | GRILLE LED LIGHTS, SIREN & SPEAKER PRE-WIRING                              | \$ 50.00            | 5.00%                                                                                              | \$ 2.50                   | \$ 47.50                                   |
| 76R                                                                                                              | REVERSE SENSING                                                            | \$ 275.00           | 5.00%                                                                                              | \$ 13.75                  | \$ 261.25                                  |
| T&D                                                                                                              | TEMPORARY TAG AND DELIVERY                                                 | \$ -                | 0                                                                                                  | \$ -                      | \$ -                                       |
| TOTAL COST: OEM OPTIONS                                                                                          |                                                                            |                     |                                                                                                    | \$ 99.25                  | \$ 1,885.75                                |
| SUB-TOTAL                                                                                                        |                                                                            |                     |                                                                                                    |                           | \$ 27,527.75                               |

| Identified Aftermarket Option(s)                                                                            | Description                                       | MSRP \$##.## | MSRP Discount % | Total Discount Dollars | Option Total Cost with Applied Discount |
|-------------------------------------------------------------------------------------------------------------|---------------------------------------------------|--------------|-----------------|------------------------|-----------------------------------------|
| TOW                                                                                                         | TOWING/HICTCH PACKAGE                             | \$ 596.00    |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
| <b>TOTAL COST: IDENTIFIED AFTERMARKET OPTIONS</b>                                                           |                                                   |              |                 | <b>\$ -</b>            | <b>\$ 596.00</b>                        |
| Non-Identified Aftermarket Option(s)                                                                        | Description                                       | MSRP \$##.## | MSRP Discount % | Total Discount Dollars | Option Total Cost with Applied Discount |
| 3K                                                                                                          | THIRD KEY AND KEY FOB                             | \$ 176.00    |                 | \$ -                   | \$ 176.00                               |
| TINT                                                                                                        | TINT FRONT WINDOWS TO MATCH FACTORY REAR W/ STRIP | \$ 136.00    |                 | \$ -                   | \$ 136.00                               |
| YTAG                                                                                                        | YELLOW CITY TAG                                   | \$ 116.55    |                 | \$ -                   | \$ 116.55                               |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
|                                                                                                             |                                                   |              |                 | \$ -                   | \$ -                                    |
| <b>TOTAL COST: NON-IDENTIFIED AFTERMARKET OPTIONS</b>                                                       |                                                   |              |                 | <b>\$ -</b>            | <b>\$ 428.55</b>                        |
| <b>GRAND TOTAL PER REPRESENTATIVE MODEL</b>                                                                 |                                                   |              |                 |                        | <b>\$ 28,552.30</b>                     |
| Additional Savings Off Contract Price Per Vehicle* (Please provide detailed information in Vendor Comments) |                                                   |              |                 |                        | <b>\$0.00</b>                           |
| Total Vehicles Quoted (Drop Down)                                                                           |                                                   |              |                 |                        | <b>1</b>                                |
| <b>PO GRAND TOTAL</b>                                                                                       |                                                   |              |                 |                        | <b>\$28,552.30</b>                      |
| Vendor Comments:                                                                                            |                                                   |              |                 |                        |                                         |
| Agency Comments:                                                                                            |                                                   |              |                 |                        |                                         |

\*UNSPSC = United Nations Standard Products and Services Commodity Code  
Revised 08-2015 DMS

**25100000-16-1 MOTOR VEHICLES**

**Attachment D.1: Price Sheet - Police Vehicles**

**Commodity Code No. 25101702; POLICE VEHICLES**

**Updated 5/2/17**

**Please see the Info Sheet for Instructions, General Information, and reference Key.**

**\*\*\*\*\*NOTE: THE PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS, AND CONDITIONS.\*\*\*\*\***

| Sub-Group <sup>1</sup>                                                                                   | Manufacturer/<br>Brand <sup>3</sup> | Line<br>Number | Representative Model <sup>4</sup>                                        | Alternate<br>Fuel<br>Capable <sup>5</sup>       | Organization Name <sup>6</sup>     | Base Vehicle<br>Price<br>(\$##,###.00) <sup>7</sup> | OEM<br>Options<br>Discount<br>(##%) <sup>8</sup> | Required<br>Aftermarket<br>Option: Special<br>Paint - FHP,<br>Price (\$#,###),<br>12 | Estimated<br>Lead-time in<br>Days (###) <sup>10</sup> | Identified Aftermarket Options <sup>11</sup>                  |                                                               |                                                         |                                                             |                                                                               |                                                     |                                              |                                                                      |
|----------------------------------------------------------------------------------------------------------|-------------------------------------|----------------|--------------------------------------------------------------------------|-------------------------------------------------|------------------------------------|-----------------------------------------------------|--------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------------|---------------------------------------------------------------|---------------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------|----------------------------------------------------------------------|
|                                                                                                          |                                     |                |                                                                          |                                                 |                                    |                                                     |                                                  |                                                                                      |                                                       | Adjustable<br>Bear Air Shock<br>Absorbers,<br>Price (\$#,###) | Vent / Rain<br>Shields, Flange<br>Mounted, Price<br>(\$#,###) | Vent / Rain<br>Shields, Tape-<br>On, Price<br>(\$#,###) | Push Bumper,<br>Sixteen Inches<br>High, Price,<br>(\$#,###) | Anti-Theft<br>Security System,<br>Automatic<br>Activation, Price<br>(\$#,###) | Alternating<br>Lamp<br>Flashers, Price<br>(\$#,###) | Auxiliary Dome<br>Light, Price,<br>(\$#,###) | Accessory Outlets<br>Bank, Three (3),<br>Outlets, Price<br>(\$#,###) |
| Sub-Group A: POLICE PURSUIT<br>AUTOMOBILE, MARKED                                                        | Chevrolet                           | 2              | 2017 Chevrolet Caprice Police Patrol Vehicle 4dr Sdn Police (1EW19, 9C1) | S                                               | Garber Chevrolet Pontiac GMC Truck | \$24,783.00                                         | 20%                                              | (\$500.00)                                                                           | 180-270                                               | No Bid                                                        | No Bid                                                        | \$ 126.00                                               | \$ 526.00                                                   | \$ 216.00                                                                     | \$ 106.00                                           | \$ 106.00                                    | \$ 56.00                                                             |
|                                                                                                          | Dodge                               | 3              | 2017 Dodge Charger 4dr Sdn Police RWD (LDDE48)                           | O                                               | AutoNation CDJR Pembroke Pines     | \$20,618.00                                         | 0%                                               | \$145.00                                                                             | 90-120                                                | No Bid                                                        | \$ 119.00                                                     | \$ 109.00                                               | \$ 496.00                                                   | \$ 159.00                                                                     | \$ 85.00                                            | \$ 89.00                                     | \$ 65.00                                                             |
|                                                                                                          |                                     | 4              | 2017 Dodge Charger 4dr Sdn Police AWD (LDEE48)                           |                                                 | AutoNation CDJR Pembroke Pines     | \$22,509.00                                         | 0%                                               | \$145.00                                                                             | 90-120                                                | No Bid                                                        | \$ 119.00                                                     | \$ 109.00                                               | \$ 496.00                                                   | \$ 159.00                                                                     | \$ 85.00                                            | \$ 89.00                                     | \$ 65.00                                                             |
|                                                                                                          | Ford                                | 5              | 2017 Ford Sedan Police Interceptor 4dr Sdn FWD (P2L, 500A)               | S                                               | Garber Ford, Inc                   | \$22,476.00                                         | 0%                                               | (\$1,700.00)                                                                         | 90-120                                                | No Bid                                                        | No Bid                                                        | \$ 126.00                                               | \$ 596.00                                                   | \$ 216.00                                                                     | \$ 106.00                                           | \$ 106.00                                    | \$ 56.00                                                             |
|                                                                                                          |                                     | 6              | 2017 Ford Sedan Police Interceptor 4dr Sdn AWD (P2M, 500A)               | S                                               | Garber Ford, Inc                   | \$23,535.00                                         | 5%                                               | (\$300.00)                                                                           | 120                                                   |                                                               |                                                               |                                                         |                                                             |                                                                               |                                                     |                                              |                                                                      |
|                                                                                                          |                                     |                |                                                                          |                                                 |                                    | Duval Ford, LLC                                     | \$23,535.00                                      | 5%                                                                                   | (\$300.00)                                            | 120                                                           | No Bid                                                        | \$ 225.00                                               | \$ 225.00                                                   | \$ 495.00                                                                     | \$ 195.00                                           | \$ 895.00                                    | No Bid                                                               |
| Sub-Group B: POLICE PURSUIT<br>AUTOMOBILE, UNMARKED                                                      | Dodge                               | 8              | 2017 Dodge Charger Police RWD (LDDE48, AEB)                              | O                                               | Garber Chrysler Dodge Truck, Inc.  | \$21,696.00                                         | 0%                                               | N/A                                                                                  | 90-120                                                | No Bid                                                        | No Bid                                                        | \$ 126.00                                               | \$ 596.00                                                   | \$ 216.00                                                                     | No Bid                                              | No Bid                                       | \$ 56.00                                                             |
|                                                                                                          |                                     | 9              | 2017 Dodge Charger Police RWD (LDEE48, AEB)                              |                                                 | Garber Chrysler Dodge Truck, Inc.  | \$24,276.00                                         | 0%                                               | N/A                                                                                  | 90-120                                                | No Bid                                                        | No Bid                                                        | \$ 126.00                                               | \$ 596.00                                                   | \$ 216.00                                                                     | No Bid                                              | No Bid                                       | \$ 56.00                                                             |
| Sub-Group C: POLICE/SPECIAL SERVICE<br>SPORT UTILITY VEHICLE, 2WD                                        | Chevrolet                           | 10             | 2017 Chevrolet Tahoe Police 2wd 4dr (CC15706, 9C1)                       | S                                               | Garber Chevrolet Pontiac GMC Truck | \$32,072.00                                         | 70%                                              | \$600.00                                                                             | 90-120                                                |                                                               | No Bid                                                        | \$ 126.00                                               | \$ 526.00                                                   | \$ 216.00                                                                     | \$ 106.00                                           | \$ 106.00                                    | \$ 56.00                                                             |
|                                                                                                          | Dodge                               | 11             | 2017 Dodge Durango Special Service RWD (WDDE75)                          |                                                 | Garber Chrysler Dodge Truck, Inc.  | \$24,656.00                                         | 60%                                              | (\$500.00)                                                                           | 90-120                                                |                                                               | No Bid                                                        | \$ 126.00                                               | \$ 596.00                                                   | \$ 216.00                                                                     | No Bid                                              | No Bid                                       | \$ 56.00                                                             |
|                                                                                                          | Ford                                | 12             | 2017 Ford Expedition 2WD 4dr XL SSV (U1F, 102A)                          |                                                 | Garber Ford, Inc                   | \$28,434.00                                         | 15%                                              | (\$400.00)                                                                           | 120                                                   | N/A                                                           |                                                               |                                                         |                                                             |                                                                               |                                                     |                                              |                                                                      |
|                                                                                                          |                                     |                |                                                                          |                                                 | Duval Ford, LLC                    | \$28,434.00                                         | 15%                                              | (\$400.00)                                                                           | 120                                                   |                                                               | \$ 225.00                                                     | \$ 225.00                                               | \$ 595.00                                                   | \$ 195.00                                                                     | \$ 195.00                                           | \$ 95.00                                     | \$ 125.00                                                            |
|                                                                                                          |                                     |                |                                                                          |                                                 | Garber Ford, Inc                   | \$31,726.00                                         | 14%                                              | (\$400.00)                                                                           | 120                                                   |                                                               |                                                               |                                                         |                                                             |                                                                               |                                                     |                                              |                                                                      |
|                                                                                                          |                                     |                |                                                                          |                                                 | Duval Ford, LLC                    | \$31,726.00                                         | 14%                                              | (\$400.00)                                                                           | 120                                                   |                                                               | \$ 225.00                                                     | \$ 225.00                                               | \$ 595.00                                                   | \$ 195.00                                                                     | \$ 195.00                                           | \$ 95.00                                     | \$ 125.00                                                            |
| Sub-Group D: POLICE/SPECIAL SERVICE<br>SPORT UTILITY VEHICLE, 4WD<br>(INCLUDING ALL WHEEL DRIVE ("AWD")) | Chevrolet                           | 14             | 2017 Chevrolet Tahoe Special Service Veh 4wd (CK15706, 5W4)              | S                                               | Garber Chevrolet Pontiac GMC Truck | \$34,243.00                                         | 70%                                              | (\$500.00)                                                                           | 90-120                                                | N/A                                                           | No Bid                                                        | \$ 126.00                                               | \$ 526.00                                                   | \$ 216.00                                                                     | \$ 106.00                                           | \$ 106.00                                    | \$ 56.00                                                             |
|                                                                                                          | Dodge                               | 15             | 2017 Dodge Durango Special Service AWD (WDEE75)                          |                                                 | Garber Chrysler Dodge Truck, Inc.  | \$25,976.00                                         | 60%                                              | (\$500.00)                                                                           | 90-120                                                |                                                               | No Bid                                                        | \$ 126.00                                               | \$ 596.00                                                   | \$ 216.00                                                                     | No Bid                                              | No Bid                                       | \$ 56.00                                                             |
|                                                                                                          |                                     | Ford           | 16                                                                       | 2017 Ford Expedition 4WD 4dr XL SSV (U1G, 102A) |                                    | Garber Ford, Inc                                    | \$31,048.00                                      | 15%                                                                                  | (\$400.00)                                            |                                                               | 120                                                           |                                                         |                                                             |                                                                               |                                                     |                                              |                                                                      |
|                                                                                                          |                                     |                |                                                                          |                                                 | Duval Ford, LLC                    | \$31,048.00                                         | 15%                                              | (\$400.00)                                                                           | 120                                                   |                                                               | \$ 225.00                                                     | \$ 225.00                                               | \$ 595.00                                                   | \$ 195.00                                                                     | \$ 195.00                                           | \$ 95.00                                     | \$ 125.00                                                            |
|                                                                                                          | 17                                  |                | 2017 Ford Expedition EL 4WD 4dr XL (K1G, 102A)                           |                                                 | Garber Ford, Inc                   | \$32,055.00                                         | 15%                                              | (\$400.00)                                                                           | 120                                                   |                                                               |                                                               |                                                         |                                                             |                                                                               |                                                     |                                              |                                                                      |
|                                                                                                          |                                     |                |                                                                          |                                                 | Duval Ford, LLC                    | \$32,055.00                                         | 15%                                              | (\$400.00)                                                                           | 120                                                   |                                                               | \$ 225.00                                                     | \$ 225.00                                               | \$ 595.00                                                   | \$ 195.00                                                                     | \$ 195.00                                           | \$ 95.00                                     | \$ 125.00                                                            |
|                                                                                                          | 18                                  |                | 2017 Ford Utility Police Interceptor AWD 4dr (K8A, 500A)                 |                                                 | Garber Ford, Inc                   | \$25,642.00                                         | 5%                                               | \$400.00                                                                             | 90-120                                                |                                                               | No Bid                                                        | \$ 126.00                                               | \$ 596.00                                                   | \$ 216.00                                                                     | \$ 106.00                                           | \$ 106.00                                    | \$ 56.00                                                             |
|                                                                                                          |                                     |                |                                                                          |                                                 | Duval Ford, LLC                    | \$25,642.00                                         | 5%                                               | \$400.00                                                                             | 90-120                                                |                                                               | \$ 225.00                                                     | \$ 225.00                                               | \$ 695.00                                                   | \$ 195.00                                                                     | \$ 195.00                                           | No Bid                                       | \$ 1,259.00                                                          |

KEY:

N/A - Not Available.

\* (Asterisk) = Previous Representative Model. Validate Current Representative Model specified.