



# CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



☐ **Single Purchase** (For current FY) ☐ **Change Order** ☐ **Amendment**

☒ **Blanket Purchase** (Ongoing purchases for current FY) ☐ **Contract/Quote Renewal** (# \_\_\_\_\_)

DEPARTMENT/DIVISION Utilities/Field Operations NAME OF REQUESTOR Mike Vuolo

*Sections 2-407 of the City of North Port Procurement Code states a Sole/Single source purchase is defined as a non-competitive purchase of supplies, equipment and contractual services that is either: the only item that will produce the desired results; or is available from only one source of supply who possesses the unique and singularly available capability to meet the requirement of the solicitation (such as technical qualifications, ability to deliver at a particular time, or services from a public utility). Sole Source services must be available only from vendors (firms or individuals) who are uniquely qualified to perform such services. All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.*

- A. Please describe all products and/or services to be procured under this exemption: Purchase of Supervisory Control And Data Acquisition (SCADA) telemetry equipment, components, and software for City lift station SCADA systems, as well as the necessary training, repair and maintenance services to maintain proper monitoring and control of the City's wastewater collection system. Vendor Information

Vendor Name: Data Flow Systems, Inc.

Address: 605 John Rodes Blvd., Melbourne, FL 32934

Contact: Randy Phone: 321.259.5009 Email: Randy@DataFlowSys.com

Will the Vendor accept Visa Card/E-Payables for this transaction? ☒ **yes** ☐ **no**

Is there an additional fee charged for credit card payments? ☐ **yes** ☒ **no**

- If yes, complete and attach the Visa Purchase Request Form, if applicable.

- B. Please provide the estimated fiscal year expenditure for this product or service: \$ 99,000.00

Account # 420-6063-536-4660 Project # N/A

Account # 420-6063-536-5250 Project # N/A

Account # 420-6063-536-6400 Project # U18LSS

☐ **Various City Accounts:** \_\_\_\_\_

☐ **Utilized by Other Departments:** \_\_\_\_\_

- C. Briefly explain why it is in the best interest of the City to exempt this procurement from competition: (Do not leave blank - If additional space is needed, please attached separate memo)

Utilities has standardized Lift Station SCADA system to Data Flow Systems telemetry system, which is



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proprietary so any equipment, components, parts and services required for repair and maintenance may only be obtained from Data Flow Systems directly.

D. Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statements:

- ☐ Patent, copyright or unique design restrictions (***Sole Source***) \*Attach verification from Manufacturer\*
- ☐ Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination (***Sole Source***) \*Attach verification from Manufacturer\*
- ☐ Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function (***Sole Source***) \*Attach verification from Manufacturer\*
- ☐ Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction (***Single Source***) \*Attach verification from Manufacturer\*
- ☐ When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a product(s), which is available from only one source. Testing must be performed as often as practical (***Single Source***) \*Attach verification from Manufacturer\*
- ☐ Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative (***Single Source***) \*Attach verification from Manufacturer\*
- ☒ The part(s)/equipment are required to permit standardization (***Standardization***)  
\*Must provide justification. For brand-specific items, quotes should still be obtained\*
- ☐ Other: None or some of the above apply. \*Detailed explanation and justification for this sole/single source request must be attached to this form\*

What steps were taken to verify that these features are not available elsewhere?

Other brands/manufacturers were examined (please list name and phone numbers, and explain why they are not suitable for use by the City – attach additional pages as necessary, **do not leave blank**):

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proprietary so any equipment, components, parts and services required for repair and maintenance may only be obtained from Data Flow Systems directly.

Other vendors were contacted (please list names and phone numbers, and explain why those contacted would not meet the needs of the City – attach additional pages as necessary, **do not leave blank**):

Utilities has standardized Lift Station SCADA system to Data Flow Systems telemetry system, which is proprietary so any equipment, components, parts and services required for repair and maintenance may only be obtained from Data Flow Systems directly.

### REQUESTING DEPARTMENT RECOMMENDATION:

I RECOMMEND THE COMPETITIVE QUOTING/BIDDING PROCESS BE WAIVED AND THE GOODS/SERVICES TO BE PURCHASED AS A SOLE/SINGLE SOURCE:

Requesting Department Director's Signature: \_\_\_\_\_

Date: 9-6-17

#### APPROVAL (For Procurement Division)

Verified By: \_\_\_\_\_ Dates Posted: \_\_\_\_\_

Approved By: \_\_\_\_\_ Date: \_\_\_\_\_

Sole/Single Source No. \_\_\_\_\_ Eff. Date: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Finance Director's Approval (If applicable): \_\_\_\_\_ Date: \_\_\_\_\_

City Manager's Approval (If applicable): \_\_\_\_\_ Date: \_\_\_\_\_

Commission Meeting Date (if applicable): \_\_\_\_\_

#### Vendor Tracking:

YTD Dept Exp. (Inclusive): \$ 99,000.00

#### To be completed by Purchasing:

YTD City Wide Exp. (Inclusive): \$ \_\_\_\_\_

## DATA FLOW SYSTEMS / REPAIR PRICE SCHEDULE

**EFFECTIVE DECEMBER 15, 2016**

**NOTE: THE "DFS REPLACE PRICING" REQUIRES A REPAIR EXCHANGE. OBSOLETE PRODUCT WILL QUALIFY FOR EXCHANGE.**

### BASIC FEES:

NAME / MODEL	DFS PART NO.	DFS REPAIR	DFS REPLACE
Test Fee / Service Charge (No problem found)	N/A	70.00	N/A

### MODULES / BACKPLANE:

NAME / MODEL	DFS PART NO.	DFS REPAIR	DFS REPLACE
Analog Control Module (ACM001) (obsolete)	DFS-00185-009-XX	\$296.00	obsolete
Analog Control Module (ACM002)	DFS-00350-008-01	\$328.00	1,050.00
Analog Monitor Module (AMM001) (obsolete)	DFS-00108-008-01	\$296.00	obsolete
Analog Monitor Module (AMM002)	DFS-00240-008-01	\$342.00	1,097.00
Bus Extender Module	DFS-00223-008-01	\$135.50	436.00
Computer Interface Module <i>W/Q</i> modem (CIM002-1)	DFS-00156-008-01	\$73.50	194.00
Digital Control Module (DCM001) (obsolete)	DFS-00101-008-01	\$257.50	obsolete
Digital Control Module (DCM002) (obsolete)	DFS-00211-008-01	\$225.00	obsolete
Digital Control Module (DCM003-01, -03, -05)	DFS-00297-008-01	\$293.00	940.00
Digital Control Module (DCM003-02, -04, -06)	DFS-00297-008-02	\$248.00	798.00
Digital Monitor Module (DMM001) (obsolete)	DFS-00100-008-01	\$179.00	obsolete
Digital Monitor Module (DMM002-01)	DFS-00285-008-01	\$235.00	756.00
Digital Monitor Module / Solar (DMM002-02)	DFS-00285-008-02	\$235.00	756.00
Power Supply Module (PSM002, 50w) (obsolete)	DFS-00209-008-02	\$118.00	obsolete
Power Supply Module (PSM003-1, 100w)	DFS-00296-008-01	\$165.00	530.00
Solar Power Module (SPM001) (obsolete)	DFS-00260-008-01	\$243.00	obsolete
Solar Power Module (SPM002)	DFS-00517-008-01	\$243.00	504.00
Programmable Logic Controller (PLC001)	DFS-00213-008-01	\$272.50	877.00
Programmable Logic Controller (PLC033)	DFS-00507-008-01	\$380.50	obsolete
Programmable Logic Controller (PLC800)	DFS-00539-008-01	\$380.50	1,218.00
Pump Control Module (PCM001)	DFS-00158-008-01	\$315.00	1,113.00
Modular Backplane (MBP001-XX) (all versions)	DFS-00279-008-XX	\$240.00	866.00
RTU202 Modular Backplane (all versions)	DFS-00348-008-XX	\$210.00	667.00

### RTU TEST MODULES:

NAME / MODEL	DFS PART NO.	DFS REPAIR	DFS REPLACE
DCM001 Test Module (DCTM-01)	DFS-00172-008-01	225.50	obsolete
DCM002 Test Module (DCTM-02)	DFS-00220-008-01	168.50	obsolete
DMM001 Test Module (DMTM-01)	DFS-00173-008-01	122.50	obsolete

### PUMP CONTROLLERS:

NAME / MODEL	DFS PART NO.	DFS REPAIR	DFS REPLACE
Pump Control Unit (PCU001) (no radio)	DFS-00219-008-02	538.00	obsolete
Supervisory Control Unit (SCU001) (no radio)	DFS-00219-008-03	578.00	obsolete
Telemetry Control Unit (TCU001) (no radio, -IP, -AD, -C)	DFS-00367-008-03	835.00*	2,242.00

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\*This repair includes  
return shipping charge

### COMMUNICATION / RADIOS:

NAME / MODEL	DFS PART NO.	DFS REPAIR	DFS REPLACE
RIM006 Module (no radio)	DFS-00295-008-XX	236.50	752.00
TIM007 Module (no radio)	DFS-00513-008-01	248.50	796.00
Back Pack Radio (BPR) Board-Set (no radio)	DFS-00264-008-XX	356.50	obsolete
T200-B, Legacy 2W Radio (for RIM, TIM or TCU)	024-0029	247.50	791.00
Maxon, 440-470 5W Radio (for RIM, TIM or TCU)	024-0041	247.50	791.00
VDR002-01, -02, 217-220 2W Radio (for TIM or TCU)	024-0040	301.50	964.00
VDR002-03, 450-470 2W Radio (for TIM or TCU)	024-0042	301.50	964.00
Integrated Network Adapter (for TCU001-IP)	N/A	306.50	945.00
Integrated Autodialer (for TCU001-AD)	N/A	262.50	840.00
Integrated Verizon Cell Modem (for TCU001-C)	N/A	289.00	893.00

### HSM / NETWORK / FIBER MODULES:

NAME / MODEL	DFS PART NO.	DFS REPAIR	DFS REPLACE
Hyper Server Module – HSM001-X (STANDARD REPAIR)	DFS-00377-008-0X	365.50	obsolete
HSM001-X (REPLACE DRIVE – REPAIR ADDER)	DFS-00377-008-0X	+189.00	obsolete
HSM001-X (BAD NETCARD – OBSOLETE PART)	DFS-00377-008-0X	Unrepairable	obsolete
HSM001-X (BAD PROCESSOR – OBSOLETE PART)	DFS-00377-008-0X	Unrepairable	obsolete
Hyper Server Module – HSM002 (STANDARD REPAIR)	DFS-00525-008-01	365.50	2,646.00
HSM002 (REPLACE DRIVE – REPAIR ADDER)	DFS-00525-008-01	+176.50	2,646.00
HSM002 (REPLACE PROCESSOR– REPAIR ADDER)* <i>*WILL BECOME EQUIVALENT TO HSM003</i>	DFS-00543-008-11	+1,001.50	2,646.00
Hyper Server Module – HSM003 (STANDARD REPAIR)	DFS-00525-008-01	365.50	2,646.00
HSM003 (REPLACE DRIVE – REPAIR ADDER)	DFS-00525-008-01	+176.50	2,646.00
HSM003 (REPLACE PROCESSOR– REPAIR ADDER)	DFS-00543-008-11	+1,001.50	2,646.00
Network Interface Module – (NIM001)	DFS-00375-008-01	376.50	998.00
Network Switch Module – (NSM001)	DFS-00375-008-04	177.50	572.00
Fiber Interface Module – (FIM001-10 Only)	DFS-00375-008-02	376.50	obsolete
Fiber Interface Module – (FIM001-10/100)	DFS-00375-008-09	376.50	1,205.00
Network Fiber Module – (NFM001, 10 Only)	DFS-00375-008-03	177.50	obsolete
Network Fiber Module – (NFM001-10/100)	DFS-00375-008-10	348.00	1,113.00
Netgear Switch (FS105NA) <i>(used on the NSM001)</i>	002-0297	N/A	79.00
Media Converter 10/100 (AT-MC115XL-60) <i>(used on the FIM001-10/100 and NFM001-10/100)</i>	002-0289	N/A	210.00

### OCS PRODUCTS:

NAME / MODEL	DFS PART NO.	DFS REPAIR	DFS REPLACE
RDR002-01, -02, -03, 217-220 2W Radio	024-0043, or 44	328.50	1,191.00
RDP180-2 (NO Modem)	DFS-00510-008-02	300.50	962.00

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RDP180-1 (WITH dial-up Modem)	DFS-00510-008-01	327.50	1,049.00
RDP180-5 (WITH Verizon Cell Modem)	DFS-00510-008-05	366.50	1,172.00
RIO-128 Input / Output Device (includes connectors)	DFS-00398-008-01	235.00	752.00
RIO-032 Input / Output Device (includes connectors)	DFS-00408-008-01	203.50	416.00
Rail Network Adaptor (RNA-110, Serial to Ethernet)	DFS-00512-008-01	178.50	336.00