



**Stantec Consulting Services Inc.**  
5172 Station Way, Sarasota FL 34233-3221

October 2, 2017  
File: 177310592

**Attention: Michael Acosta, PE**  
City of North Port Utilities  
6644 W. Price Blvd.  
North Port, FL 34291-4106

Dear Mr. Acosta,

**Reference: Spring Haven Drive Reclaimed Water Main Extension – RFB No. 2018-02**  
**Letter of Recommendation**

Eight bid submittals were received in response for this Request for Bid (RFB). Of the eight bidders, the apparent low bidder was E.T. MacKenzie of Florida, Inc., with a total bid of \$422,760.00.

The Florida Department of State Division of Corporations database was searched and it was confirmed that E.T. MacKenzie of Florida is an active registered business entity.

Bidders were required to be licensed as a Certified General Contractor or a Certified Underground Utilities Contractor. E.T. MacKenzie of Florida submitted a copy of a Certified Underground Utilities Contractor license. The Florida Department of Business and Professional Regulation website was used to verify that this license is active and that there are no complaints on file.

To demonstrate their qualifications, bidders were required to submit a minimum of four references for projects completed in the past five years of similar size and scope. Two of the four references were to be directly applicable to the horizontal directional drill (HDD) work. In addition, the Contractor or their HDD subcontractor were required to have completed three or more HDDs for the construction of water mains utilizing 12-inch or larger HDPE for a length of 800 linear feet or greater.

E.T. MacKenzie of Florida submitted four references. Each of the references was contacted and all responded with positive feedback. No feedback was received that would indicate that E.T. MacKenzie of Florida would perform less than satisfactory work.

Based on the available information and with consideration given to the requirements of the RFB, Stantec recommends that a Contract be awarded to E.T. MacKenzie of Florida to perform the work specified in this RFB.

Sincerely,

**STANTEC CONSULTING SERVICES INC.**

Stephen MacEachern, PE  
Project Engineer  
Phone: (941) 365-5500  
Stephen.MacEachern@stantec.com

c. Alla Skipper, CPPB

Attachment: References Review

Design with community in mind

## REFERENCES REVIEW

### REFERENCE

Spring Haven Drive Reclaimed Water Main Extension – RFB No. 2018-02

### CONTRACTOR

E.T. MacKenzie of Florida, Inc.

### REQUIREMENT FOR REFERENCES

Bidders were required to submit a minimum of four references for projects completed in the past five years of similar size and scope. Two of the four references were to be directly applicable to the horizontal directional drill (HDD) work. In addition, the Contractor or their HDD subcontractor were required to have completed three or more HDDs for the construction of water mains utilizing 12-inch or larger HDPE for a length of 800 linear feet or greater.

### CONTRACTOR REFERENCES

E.T. MacKenzie of Florida submitted four references. Each of the references included an HDD with pipe 12-inch or larger and with a length of greater than 800 linear feet.

The references that provided feedback to Stantec are presented herein.

Reference #1	
Project Name:	Sarasota County O&P Vacuum Sewer
Owner/Client:	Sarasota County
Owner/Client PM:	Jon Cole, President, Giffels-Webster Engineers Inc. 941-475-7981 <a href="mailto:jcole@gwerfl.com">jcole@gwerfl.com</a>
Project Description:	Installation of 20-inch vacuum sewer, including 3,100 LF by HDD and 7,100 LF of by open cut.

Reference #2	
Project Name:	Contract #2013-23, RCW Main and Force Main on Pan American Blvd. and Price Blvd.
Owner/Client:	City of North Port
Owner/Client PM:	Rick Newkirk, Utilities Director, City of North Port 941-240-8010 <a href="mailto:newkirk@cityofnorthport.com">newkirk@cityofnorthport.com</a>
Project Description:	Construction of new reclaimed water main and force main on Pan American Blvd. and Price Blvd. Included 6,670 LF of 18-inch HDD and 14,000 LF of 16-inch and 18-inch PVC by open cut.

<b>Reference #3</b>	
Project Name:	White Eagle Reclaimed Water Line
Owner/Client:	Lakewood Ranch Stewardship District
Owner/Client PM:	Roger Aman, Project Manager, Lakewood Ranch Stewardship District 941-755-6574 <a href="mailto:Roger.Aman@lakewoodranch.com">Roger.Aman@lakewoodranch.com</a>
Project Description:	Construction of 16" reclaimed water main on White Eagle Boulevard. Included 1,440 LF of 16-inch HDPE by HDD and 2,660 LF of 16-inch PVC by open cut.

<b>Reference #4</b>	
Project Name:	South Frontage Road Utility Extension – Design-Build
Owner/Client:	City of Plant City
Owner/Client PM:	Ferdie Barnard, Project Manager, Stantec Consulting Services Inc. 941-365-5500 <a href="mailto:ferdie.barnard@stantec.com">ferdie.barnard@stantec.com</a>
Project Description:	Installation of 18-inch water main, 18-inch reclaimed water main, and 12-inch force main. Included 1,395 LF of main installed by HDD and 2,100 LF of PVC main installed by open cut.

<b>Qualification Question</b>	<b>Reference 1</b>	<b>Reference 2</b>	<b>Reference 3</b>	<b>Reference 4</b>
Reference Project	Sarasota County O&P Vacuum Sewer	City of North Port Contract #2013-23, RCW Main and Force Main on Pan American Blvd. and Price Blvd.	White Eagle Reclaimed Water Main	South Frontage Road Utility Extension – Design-Build
Contact Person	Jon Cole, President, Giffels-Webster Engineers Inc.	Rick Newkirk, Utilities Director, City of North Port	Roger Aman, PM, Lakewood Ranch Stewardship District	Ferdie Barnard, PM, Stantec Consulting Services Inc.
Was the work completed on schedule and within budget?	Yes	Yes	Yes	Yes
Was the client satisfied with the contractor's work on the project?	Reference stated that he believes client was satisfied.	Yes	Yes	Yes
Were excessive change orders requested and/or issued?	Reference does not recall any change orders for the 20" main.	Reference does not recall any change orders.	Reference stated that there were change orders due to existing conditions that were unknown prior to construction. The changes were not excessive.	There were change orders. Most were issued by the owner to adjust the scope as their needs changed. Reference did not indicate that the change orders would be considered excessive.
Did the contractor and the reference have a positive working relationship?	Yes	Yes	Yes	Yes
Did the contractor maintain a safe worksite?	Yes	Yes	Yes	Yes
Would the reference choose to work with the contractor for similar projects in the future?	Yes	Yes	Yes. The reference recently awarded another contract to the Contractor.	Yes