



City of North Port
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MEMORANDUM

TO: Peter D. Lear, City Manager

FROM: Ginny Duyn, Senior Purchasing Administrator, CPPB *bu*

DATE: January 12, 2018

SUBJECT: **RFP NO. 2017-08 LANDSCAPE AND TURF MAINTENANCE SERVICES**

The Selection Committee held telephone discussions and then evaluated and ranked the following six (6) firms on January 12, 2018 as follows:

Schedule A:

FIRMS	RANK
Rightmire's Land Services Inc.	1
Brightview Landscape Services, Inc.	2
Mainguy Landscape Services	3
Walkers Service Inc.	4
Superior Landscaping & Lawn Svc. Inc.	5
Murdock Lawn and Garden	6

Schedule B:

FIRMS	RANK
Rightmire's Land Services Inc.	1
Brightview Landscape Services, Inc.	2
Walkers Service Inc.	3
Mainguy Landscape Services	4
Superior Landscaping & Lawn Svc. Inc.	5
Murdock Lawn and Garden	N/A

After polling the Committee, it is the recommendation of the Committee and Purchasing that the City move forward with negotiations with the top ranked firm for both Schedule A and B: **Rightmire's Land Services Inc.** The Public Works Director would like Monica Bramble, Valerie Malingowski, and Chuck Speake to conduct contract negotiations with the top ranked firm.

Approve to move forward with the Negotiations: ☒ YES ☐ NO

Approve the Negotiations Team: ☒ YES ☐ NO

Other: _____

Peter D. Lear, CPA, CGMA, City Manager

Date 1-17-18



CITY OF NORTH PORT
RANKING TABULATION SCHEDULE A

RFP NO. 2018-08 LANDSCAPING AND TURF MAINTENANCE SERVICES

DATED: 1/12/2018

DEPT: PUBLIC WORKS

SUMMARY	MONICA		VAL		CHUCK	
	Score	Rank	Score	Rank	Score	Rank
BRIGHTVIEW LANDSCAPE SERVICES, INC.	79	3	85	2	79	2
MAINGUY LANDSCAPE SERVICES	82	2	76	3	70	4
MURDOCK LAWN & GARDEN	39	6	51	6	51	6
RIGHTMIRES LAND SERVICES INC.	88	1	88	1	88	1
SUPERIOR LANDSCAPING & LAWN SERVICE INC.	48	5	54	5	60	5
WALKERS SERVICE INC.	73	4	73	4	73	3

TOTAL OF SUMMARY	Sum of Member Ranks	Final Award Order *
BRIGHTVIEW LANDSCAPE SERVICES, INC.	7	2
MAINGUY LANDSCAPE SERVICES	9	3
MURDOCK LAWN & GARDEN	18	6
RIGHTMIRES LAND SERVICES INC.	3	1
SUPERIOR LANDSCAPING & LAWN SERVICE INC.	15	5
WALKERS SERVICE INC.	11	4

* The lower sum of member rankings, the higher the final award order (top ranked is number 1)

MONICA BRAMBLE

VAL MALINGOWSKI

CHUCK SPEAKE



CITY OF NORTH PORT

RANKING TABULATION FOR SCHEDULE A

RFP NO. 2018-08 LANDSCAPING AND TURF MAINTENANCE SERVICES

DATED: 1/12/2018

DEPT: PUBLIC WORKS

BRIGHTVIEW LANDSCAPE SERVICES, INC.	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	3	18	6	4	24	6	3	18
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	4	24	6	4	24	6	4	24
COST	8	4	32	8	4	32	8	4	32
MBE/WBE/VBE	3			3			3		
LOCAL BUSINESS STATUS	5	1	5	5	1	5	5	1	5
NORTH PORT LOCAL BUSINESS STATUS	7			7			7		
TOTALS			79			85			79

MAINGUY LANDSCAPE SERVICES	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	3	18	6	3	18	6	2	12
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	4	24	6	3	18	6	3	18
COST	8	5	40	8	5	40	8	5	40
MBE/WBE/VBE	3			3			3		
LOCAL BUSINESS STATUS	5			5			5		
NORTH PORT LOCAL BUSINESS STATUS	7			7			7		
TOTALS			82			76			70

MURDOCK LAWN & GARDEN	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	2	12	6	3	18	6	3	18
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	1	6	6	2	12	6	2	12
COST	8	2	16	8	2	16	8	2	16
MBE/WBE/VBE	3			3			3		
LOCAL BUSINESS STATUS	5	1	5	5	1	5	5	1	5
NORTH PORT LOCAL BUSINESS STATUS	7			7			7		
TOTALS			39			51			51

RIGHTMIRE'S LAND SERVICES, INC.	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	4	24	6	5	30	6	5	30
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	5	30	6	4	24	6	4	24
COST	8	3	24	8	3	24	8	3	24
MBE/WBE/VBE	3	1	3	3	1	3	3	1	3
LOCAL BUSINESS STATUS	5			5			5		
NORTH PORT LOCAL BUSINESS STATUS	7	1	7	7	1	7	7	1	7
TOTALS			88			88			88

SUPERIOR LANDSCAPING & LAWN SERVICES, INC.	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	2	12	6	2	12	6	3	18
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	2	12	6	3	18	6	3	18
COST	8	3	24	8	3	24	8	3	24
MBE/WBE/VBE	3			3			3		
LOCAL BUSINESS STATUS	5			5			5		
NORTH PORT LOCAL BUSINESS STATUS	7			7			7		
TOTALS			48			54			60

WALKERS SERVICE INC.	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE	
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	2	12	6	2	12	6	2	12	36
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	3	18	6	3	18	6	3	18	54
COST	8	5	40	8	5	40	8	5	40	120
MBE/WBE/VBE	3	1	3	3	1	3	3	1	3	9
LOCAL BUSINESS STATUS	5			5			5			
NORTH PORT LOCAL BUSINESS STATUS	7			7			7			
TOTALS			73			73			73	



CITY OF NORTH PORT
RANKING TABULATION SCHEDULE B

RFP NO. 2018-08 LANDSCAPING AND TURF MAINTENANCE SERVICES

DATED: 1/12/2018

DEPT: PUBLIC WORKS

SUMMARY	MONICA		VAL		CHUCK	
	Score	Rank	Score	Rank	Score	Rank
BRIGHTVIEW LANDSCAPE SERVICES, INC.	79	2	85	2	79	2
MAINGUY LANDSCAPE SERVICES	74	3	68	4	62	4
MURDOCK LAWN & GARDEN		N/A		N/A		N/A
RIGHTMIRES LAND SERVICES INC.	96	1	96	1	96	1
SUPERIOR LANDSCAPING & LAWN SERVICE INC.	32	5	38	5	44	5
WALKERS SERVICE INC.	73	4	73	3	73	3

TOTAL OF SUMMARY	Sum of Member Ranks	Final Award Order *
BRIGHTVIEW LANDSCAPE SERVICES, INC.	6	2
MAINGUY LANDSCAPE SERVICES	11	4
MURDOCK LAWN & GARDEN	N/A	N/A
RIGHTMIRES LAND SERVICES INC.	3	1
SUPERIOR LANDSCAPING & LAWN SERVICE INC.	15	5
WALKERS SERVICE INC.	10	3

* The lower sum of member rankings, the higher the final award order (top ranked is number 1)

Monica Bramble
 MONICA BRAMBLE

Val Malingowski
 VAL MALINGOWSKI

Chuck Speake
 CHUCK SPEAKE



CITY OF NORTH PORT

RANKING TABULATION FOR SCHEDULE B

RFP NO. 2018-08 LANDSCAPING AND TURF MAINTENANCE SERVICES

DATED: 1/12/2018

DEPT: PUBLIC WORKS

BRIGHTVIEW LANDSCAPE SERVICES, INC.	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	3	18	6	4	24	6	3	18
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	4	24	6	4	24	6	4	24
COST	8	4	32	8	4	32	8	4	32
MBE/WBE/VBE	3			3			3		
LOCAL BUSINESS STATUS	5	1	5	5	1	5	5	1	5
NORTH PORT LOCAL BUSINESS STATUS	7			7			7		
TOTALS			79			85			79

MAINGUY LANDSCAPE SERVICES	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	3	18	6	3	18	6	2	12
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	4	24	6	3	18	6	3	18
COST	8	4	32	8	4	32	8	4	32
MBE/WBE/VBE	3			3			3		
LOCAL BUSINESS STATUS	5			5			5		
NORTH PORT LOCAL BUSINESS STATUS	7			7			7		
TOTALS			74			68			62

MURDOCK LAWN & GARDEN	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6			6			6		
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6			6			6		
COST	8			8			8		
MBE/WBE/VBE	3			3			3		
LOCAL BUSINESS STATUS	5			5			5		
NORTH PORT LOCAL BUSINESS STATUS	7			7			7		
TOTALS									

RIGHTMIRE'S LAND SERVICES, INC.	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	4	24	6	5	30	6	5	30
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	5	30	6	4	24	6	4	24
COST	8	4	32	8	4	32	8	4	32
MBE/WBE/VBE	3	1	3	3	1	3	3	1	3
LOCAL BUSINESS STATUS	5			5			5		
NORTH PORT LOCAL BUSINESS STATUS	7	1	7	7	1	7	7	1	7
TOTALS			96			96			96

SUPERIOR LANDSCAPING & LAWN SERVICES, INC.	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	2	12	6	2	12	6	3	18
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	2	12	6	3	18	6	3	18
COST	8	1	8	8	1	8	8	1	8
MBE/WBE/VBE	3			3			3		
LOCAL BUSINESS STATUS	5			5			5		
NORTH PORT LOCAL BUSINESS STATUS	7			7			7		
TOTALS			32			38			44

WALKERS SERVICE INC.	wt	V 0-5	MONICA BRAMBLE	wt	V 0-5	VAL MALINGOWSKI	wt	V 0-5	CHUCK SPEAKE	
APPROACH TO PROJECT/SCHEDULE/RESOURCES	6	2	12	6	2	12	6	2	12	36
PROFICIENCY IN SIMILAR PROJECTS/REFERENCES/LEAD STAFF EXPERIENCE	6	3	18	6	3	18	6	3	18	54
COST	8	5	40	8	5	40	8	5	40	120
MBE/WBE/VBE	3	1	3	3	1	3	3	1	3	9
LOCAL BUSINESS STATUS	5			5			5			
NORTH PORT LOCAL BUSINESS STATUS	7			7			7			
TOTALS			73			73			73	