

**Ring Power®**

**Ring Power Corporation**  
500 World Commerce Parkway  
St. Augustine, FL 32092

**QUOTE PER THE FLORIDA SHERIFF'S ASSOCIATION CONTRACT**

Quote Prepared For:  
City of North Port

10/12/2018

**(1) NEW CATERPILLAR M315F WHEELED HYDRAULIC EXCAVATOR****CONTRACT DETAILS**

Florida Sheriff's Association  
Bid # FSA18-VEH16.0  
Specification # 45, Hydraulic Excavator, Wheeled Type - 42,000 LB., and Options  
Contract Dates: October 1, 2018 Through September 30, 2019

**BASE MACHINE**

BASE	Caterpillar M318F Per Sheriff's Contract Specifications	\$211,346
488-2661	Downgrade to M315F, Base Machine Only	<u>(\$70,952)</u>
<b>TOTAL OF BASE MACHINE</b>		<b>\$140,394</b>

**NON-SPECIFIED OPTIONS**

492-5186	BOOM, VA, A-LUBE	\$35,730
490-6084	STICK, 8'1" A LUBE	\$14,150
492-5194	RIDE CONTROL, VA	\$5,290
517-9999	SPEED 21.7 MPH	NC
471-7742	UC BLADE R FRONT / OUT. REAR	\$19,090
454-2154	STEPS, UC	\$250
474-7221	TIRES, MITAS 10.00-20 DUAL	\$1,610
464-5053	CONTROL, MPF	\$1,250
489-2995	CAB, 70/30	NC
374-5098	WIPER, 70/30	NC
373-6030	SEAT COMFORT W/2" SEAT BELT	\$810
261-3608	NO PEDAL	NC
488-1890	JOYSTICK, 2-SLIDER	\$1,215
489-3856	CONTROLLER, ELECTRONIC XL	NC
438-7855	CONTROL, 1PC & VA	NC
459-6004	PRODUCT LINK, CELLULAR PL641	NC
491-8396	LIGHTS, LED	NC
491-1065	MIRROR, VA/MH	NC
422-9738	CAMERA, SIDE & REAR VIEW	NC

490-6094	COOLING SYSTEM, STANDARD	NC
443-7981	COUNTERWEIGHT, 8268 LBS	NC
490-6947	HYDRAULIC OIL, MINERAL	NC
473-2982	DECALS, NORTH AMERICA (ANSI)	NC
490-6088	CONTROL, 2ND HPF, VA	\$5,430
489-7914	LINES, 2ND HPF, 8' 1" STICK	\$760
176-6765	COUPLING, QUICK DISC MPF DC	\$327
494-0903	SETTING QC PIN GRABBER	NC
489-3850	ALARM, BACK-UP	\$715
422-9762	BEACON, ROTATING, REMOVABLE	\$288
123-4968	PIN, BUCKET, ADJ	<u>\$353</u>
	SUB TOTAL	\$87,268
	LESS 23% SHERIFF'S CONTRACT DISCOUNT	<u>(\$20,072)</u>
	<b>TOTAL OF NON-SPECIFIED OPTIONS</b>	<b>\$67,196</b>

#### CAT WORK TOOLS

510-6688	BUCKET-DCT, 72" 1.02YD3	\$11,089
513-7228	LINES, CONNECTOR, DCT BUCKET	<u>\$333</u>
	SUB TOTAL	\$11,422
	LESS 16% CWT SHERIFF'S CONTRACT DISCOUNT	<u>(\$1,828)</u>
	<b>TOTAL OF CAT WORK TOOLS</b>	<b>\$9,594</b>

	SUB TOTAL	\$217,185
	LESS ONE TIME ADDITIONAL DISCOUNT	<u>(\$5,545)</u>
<b>TRADE IN BUCKETS</b>		<b><u>(\$10,100)</u></b>
	<b>TOTAL TRANSACTION PRICE</b>	<b>\$201,540</b>

#### LEASE OPTIONS

	RING POWER CORPORATION CAN ALSO PROVIDE FINANCING AND LEASE OPTIONS THROUGH RING INVESTMENTS. THE CURRENT GOVERNMENTAL RATE IS 5.25%. LEASE PRODUCTS WILL INCLUDE A NON-APPROPRIATION CLAUSE IN THE EVENT THAT THE AGENCY IS UNABLE TO APPROPRIATE FUNDS DURING THE LEASE.
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Best regards,

Mike Hamer  
Sales Representative  
Ring Power Corporation

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12/18/2018

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<b>TOTAL OF CAT WORK TOOLS</b>		<b>\$9,594</b>

SUB TOTAL	\$217,185
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<b>TOTAL TRANSACTION PRICE</b>	<b>\$211,640</b>

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A NON-APPROPRIATION CLAUSE IN THE EVENT THAT THE AGENCY  
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Best regards,

Mike Hamer  
Sales  
Representative  
Ring Power Corporation



## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>HYDRAULIC EXCAVATOR, WHEELED TYPE - 42,000 LB OPERATING WEIGHT (Specification #45)</u>			
Ring Power Corporation	2019 Caterpillar M318	Western	\$211,346.00
	2019 Caterpillar M318	Western	-- NB --
Ring Power Corporation	2019 Caterpillar M318	Northern	\$211,346.00
	2019 Caterpillar M318	Northern	-- NB --
Ring Power Corporation	2019 Caterpillar M318	Central	\$211,346.00
	2019 Caterpillar M318	Central	-- NB --
Kelly Tractor Co	2019 Caterpillar M318	Southern	\$215,646.00
	2019 Caterpillar M318	Southern	-- NB --
Doosan	2019 Doosan DX210WE-5	Western	\$200,083.05
	2019 Doosan DX210WE-5	Western	-- NB --
Doosan	2019 Doosan DX210WE-5	Northern	\$200,083.05
	2019 Doosan DX210WE-5	Northern	-- NB --
Doosan	2019 Doosan DX210WE-5	Central	\$200,083.05
	2019 Doosan DX210WE-5	Central	-- NB --
Doosan	2019 Doosan DX210WE-5	Southern	\$200,083.05
	2019 Doosan DX210WE-5	Southern	-- NB --
Dobbs Equipment LLC	2019 John Deere 190 GW	★Western	\$194,700.00
	2019 John Deere 190 GW	Western	-- NB --
Dobbs Equipment LLC	2019 John Deere 190 GW	★Northern	\$194,700.00
	2019 John Deere 190 GW	Northern	-- NB --
Dobbs Equipment LLC	2019 John Deere 190 GW	★Central	\$194,700.00
	2019 John Deere 190 GW	Central	-- NB --
Dobbs Equipment LLC	2019 John Deere 190 GW	★Southern	\$194,700.00
	2019 John Deere 190 GW	Southern	-- NB --
Cowin Equipment	2019 Volvo EW180E	Western	\$198,879.00
	2019 Volvo EW180E	Western	-- NB --
Flagler ConstructionEquipment	2019 Volvo EW180E	Northern	\$199,000.00

Flagler ConstructionEquipment	2019 Volvo EW180E	Northern	-- NB --
	2019 Volvo EW180E	Central	\$199,000.00
Flagler ConstructionEquipment	2019 Volvo EW180E	Central	-- NB --
	2019 Volvo EW180E	Southern	\$199,000.00
	2019 Volvo EW180E	Southern	-- NB --



## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

### HYDRAULIC EXCAVATOR, WHEELED TYPE - 42,000 LB OPERATING WEIGHT SPECIFICATION #45

#### 2019 Caterpillar M318

The Caterpillar M318 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$211,346.00	\$211,346.00	\$211,346.00	\$215,646.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.



<b>VEHICLE:</b>	M318			
<b>DEALER:</b>	Ring Power Corporation	Ring Power Corporation	Ring Power Corporation	Kelly Tractor Co
<b>ZONE:</b>	Western	Northern	Central	Southern
<b>BASE PRICE:</b>	\$211,346.00	\$211,346.00	\$211,346.00	\$215,646.00

Order Code	Delete Options	Western & Northern & Central	Southern
501-3131 <sup>1</sup> M314F <sup>2</sup>	Downgrade to smaller excavator - specify <i>DOWNGRADE TO M314F WHEELED EXCAVATOR, BASE MACHINE ONLY</i> <sup>1</sup> <i>DOWNGRADE TO BASE M314F W/FREIGHT &amp; PREP ONLY</i> <sup>2</sup>	(\$80,427.00) <sup>1</sup>	(\$88,466.00) <sup>2</sup>
488-2661 <sup>1</sup> M315F <sup>2</sup>	Downgrade to smaller excavator - specify <i>DOWNGRADE TO M315F WHEELED EXCAVATOR, BASE MACHINE ONLY</i> <sup>1</sup> <i>DOWNGRADE TO BASE M315F W/FREIGHT &amp; PREP ONLY</i> <sup>2</sup>	(\$70,952.00) <sup>1</sup>	(\$78,990.00) <sup>2</sup>
501-3132 <sup>1</sup>	Delete air conditioning <i>DOWNGRADE TO M316F WHEELED EXCAVATOR, BASE MACHINE ONLY</i> <sup>1</sup>	(\$64,814.00) <sup>1</sup>	NA
	Delete outriggers	NA	NA
	Delete blade	NA	NA
488-2662 <sup>1</sup> M316F <sup>2</sup>	Optional equipment delete - specify <i>DOWNGRADE TO M317F WHEELED EXCAVATOR, BASE MACHINE ONLY</i> <sup>1</sup> <i>DOWNGRADE TO BASE M316F W/FREIGHT &amp; PREP ONLY</i> <sup>2</sup>	(\$49,493.00) <sup>1</sup>	(\$72,853.00) <sup>2</sup>
M317F <sup>2</sup>	Optional equipment delete - specify <i>DOWNGRADE TO BASE M317F W/FREIGHT &amp; PREP ONLY</i> <sup>2</sup>		(\$57,622.00) <sup>2</sup>
	Optional equipment delete - specify		

Order Code	Add Options	Western & Northern & Central	Southern
501-3121 <sup>1</sup> M318F DCA3 <sup>2</sup>	Model upgrade - specify <i>UPGRADE TO M320F WHEELED EXCAVATOR, BASE MACHINE ONLY</i> <sup>1</sup> <i>UPGRADE TO M318F DCA3 PACKAGE W/FREIGHT &amp; PREP ONLY</i> <sup>2</sup>	(\$43,382.00) <sup>1</sup>	(\$2,617.00) <sup>2</sup>
501-3122 <sup>1</sup> M320F <sup>2</sup>	Model upgrade - specify <i>UPGRADE TO M322F WHEELED EXCAVATOR, BASE MACHINE ONLY</i> <sup>1</sup> <i>UPGRADE TO BASE M320F W/FREIGHT &amp; PREP ONLY</i> <sup>2</sup>	(\$18,636.00) <sup>1</sup>	(\$51,420.00) <sup>2</sup>
M322F <sup>2</sup>	Model upgrade - specify <i>UPGRADE TO BASE M322F W/FREIGHT &amp; PREP ONLY</i> <sup>2</sup>		(\$27,247.00) <sup>2</sup>
383-3964 <sup>1</sup>	Model upgrade - specify Auxiliary hydraulics <i>PEDAL, HPF/HAMMER</i> <sup>1</sup>	\$680.00 <sup>1</sup>	
510-6688 <sup>1</sup>	Ditching bucket <i>BUCKET-DCT, 72" 1.02YD3</i> <sup>1</sup>	\$9,052.00 <sup>1</sup>	
	Vandal protection	Std	
423-0708 <sup>1</sup> 423-0707 <sup>2</sup>	Front & rear outriggers <i>UC OUT. FRONT &amp; REAR</i> <sup>1</sup> <i>UPGRADE TO: UC OUTRIGGERS FRONT &amp; REAR</i> <sup>2</sup>	\$17,452.00 <sup>1</sup>	\$3,275.00 <sup>2</sup>

<b>VEHICLE:</b>	M318				
<b>DEALER:</b>	Ring Power Corporation	Ring Power Corporation	Ring Power Corporation	Kelly Tractor Co	
<b>ZONE:</b>	Western	Northern	Central	Southern	
<b>BASE PRICE:</b>	\$211,346.00	\$211,346.00	\$211,346.00	\$215,646.00	
503-4942 <sup>1</sup> 431-9304 <sup>2</sup>	Optional equipment - specify BOOM, VA, A-LUBE <sup>1</sup> UPGRADE TO: CONTROL, JOYSTICK STEERING (STEERING WHEEL IS INCLUDED STD) <sup>2</sup>			\$26,459.00 <sup>1</sup>	\$1,448.00 <sup>2</sup>
423-0673 <sup>1</sup> 491-8397 <sup>2</sup>	Optional equipment - specify RIDE CONTROL, IPC <sup>1</sup> FOGS, LED <sup>2</sup>			\$2,875.00 <sup>1</sup>	\$3,250.00 <sup>2</sup>
423-0670 <sup>1</sup> 489-4673 <sup>2</sup>	Optional equipment - specify RIDE CONTROL, VA <sup>1</sup> MIRROR, ELECTRIC <sup>2</sup>			\$3,635.00 <sup>1</sup>	\$678.00 <sup>2</sup>
423-0682 <sup>1</sup> 432-6346 <sup>2</sup>	Optional equipment - specify RC, VA INCL. SMARTBOOM <sup>1</sup> COOLING SYSTEM, FINE MESH <sup>2</sup>			\$5,517.00 <sup>1</sup>	\$622.00 <sup>2</sup>
474-7226 <sup>1</sup> 422-9762 <sup>2</sup>	Optional equipment - specify TIRES, SOLID RUB. 10.00-20 DUAL <sup>1</sup> BEACON, ROTATING, REMOVABLE <sup>2</sup>			\$10,024.00 <sup>1</sup>	\$202.00 <sup>2</sup>
507-1390 <sup>1</sup>	Optional equipment - specify CONTROL, 2ND HPF, IPC <sup>1</sup>			\$4,019.00 <sup>1</sup>	
507-1391 <sup>1</sup>	Optional equipment - specify CONTROL, 2ND HPF, VA <sup>1</sup>			\$3,813.00 <sup>1</sup>	
254-2611 <sup>1</sup>	Optional equipment - specify LINES, 2ND HPF, 8" 6" STICK <sup>1</sup>			\$560.00 <sup>1</sup>	
391-4347 <sup>1</sup>	Optional equipment - specify COUPLER, HYD PIN GRABBER <sup>1</sup>			\$5,531.00 <sup>1</sup>	
DISCOUNT <sup>1</sup> 23%	Optional equipment - specify 23% DISCOUNT OFF OF M318F, M314F, M315F, M316F, M320F, & M322F. DISCOUNT APPLIES TO ALL OEM NON-SPECIFIED OPTIONS. 16% DISCOUNT ON ALL CAT WORK TOOLS. <sup>1</sup>				
DISCOUNT <sup>2</sup>	23% DISCOUNT OFF LIST PRICE ON CAT MODELS M313-M322 WHEELED EXCAVATORS. 16% DISCOUNT ON CAT WORK TOOLS. <sup>2</sup>				
	New state tag (specify state, county, city, sheriff, etc.)				
	Transfer existing registration (must provide tag number)				
	Temporary tag				
SERVICE <sup>1</sup> 3YR/3000HR PM PKG <sup>2</sup>	Maintenance Plan - specify PREVENTATIVE MAINTENANCE PLANS ARE AVAILABLE. TOTAL MAINTENANCE & REPAIR PLANS ARE AVAILABLE. <sup>1</sup> PREVENTATIVE MAINTENANCE FOR 3 YRS OR 3000 HRS AT 500 HR OR 6 MONTH INTERVALS. PKG INCLUDES 6 TOTAL PM'S. <sup>2</sup>			<sup>1</sup>	\$8,139.00 <sup>2</sup>
5YR/5000HR PM PKG <sup>2</sup>	Maintenance Plan - specify PREVENTATIVE MAINTENANCE FOR 5 YRS OR 5000 HRS AT 500 HR OR 6 MONTH INTERVALS. PKG INCLUDES 10 TOTAL PM'S. <sup>2</sup>				\$14,928.00 <sup>2</sup>
	Warranty - specify 3 YEAR / 5,000 HOUR PREMIER WARRANTY. PREMIER WARRANTY IS AVAILABLE FOR UPGRADED AND DOWNGRADED MACHINES. <sup>1</sup>			\$6,932.00 <sup>1</sup>	
	Warranty - specify 3 YEAR / 5,000 HOUR POWERTRAIN WARRANTY. POWERTRAIN WARRANTY IS AVAILABLE FOR UPGRADED AND DOWNGRADED MACHINES. <sup>1</sup>			\$3,372.00 <sup>1</sup>	



**FLORIDA SHERIFFS ASSOCIATION  
& FLORIDA ASSOCIATION OF COUNTIES**

**HYDRAULIC EXCAVATOR, WHEELED TYPE - 42,000 LB OPERATING  
WEIGHT  
SPECIFICATION #45**

**2019 Caterpillar M318**

**(Alternate Dealer Option)**

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BASE PRICE:	-- No bid --	-- No bid --	-- No bid --	-- No bid --

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