



CITY OF NORTH PORT  
FINANCE DEPARTMENT/PURCHASING DIVISION  
4970 CITY HALL BLVD, STE 337  
NORTH PORT, FLORIDA 34286  
Office: 941.429.7170  
Fax: 941.429.7173  
Email: [purchasing@cityofnorthport.com](mailto:purchasing@cityofnorthport.com)



#### AWARD RECOMMENDATION

To: Rick Newkirk, Director, Utilities  
Thru: Michael Acosta, P.E., Utilities Engineering Manager  
From: Keith Raney, Contract Administrator II  
Date: 1/18/19  
Subject: RFB NO. 2019-43 Bridge Water Main Replacement S. Salford Boulevard

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Bid opening was held on January 18, 2019. Three (3) bid was received from:

COMPANY NAME
TOTAL BID
Spectrum Underground \$136,505.00
Boyd Irrigation, Inc. \$143,656.00
Andrew Sitework, LLC \$176,329.00

Please review the submittals, provided to **Michael Acosta**. Purchasing has reviewed the three (3) bid submittal and has determined it to be responsive (see attached tabulation). Purchasing has reviewed the bid submittals and has deemed the apparent low bidder to be responsive in accordance with the specifications and addenda (see attached tabulation). A responsive submittal is one which conforms in all material respects to the solicitation. Refers to a bid that contains no exceptions or deviations from the terms, conditions, and specifications.

The Project Manager/Consultant shall review the submittals to determine if the bidder is responsible. A responsible person, company or entity is determined to have the capability in all respects to fully perform the contract requirements and has the integrity and reliability which will assure good faith performance and the capacity and capability to perform in accordance with the specifications. Please complete and sign this form and attach your recommendation along with the recommendation of Project Manager/Consultant for Finance Director's approval. **Upon receipt of this form**, I will post Notice of Intent (NOI) and will initiate the contract process.

	APPARENT LOW BIDDERS SUBMITTAL: Spectrum Underground	APPARENT LOW BIDDER SUBMITTAL		
		YES	NO	N/A or OTHER
1	Procurement reviewed and determined the apparent low bidder to be responsive: Spectrum Underground	✓		
2	Project Manager/Engineer reviewed and determined the apparent low bidder to be responsible bidder meeting or exceeding specifications: Spectrum Underground	✓		
3	Department Director recommendation: to the lowest responsive, responsible bidder meeting or exceeding specifications: Spectrum Underground	✓		

**DEPARTMENT: ADDITIONAL JUSTIFICATION ATTACHED (OPTIONAL):**

YES	NO
	X

Contract Award to be approved by Commission at the 3/19/19 meeting:

<b>TOTAL BID PRICE</b>	<b>\$ 136,505.00</b>
<b>CONTINGENCY AMOUNT or PERCENTAGE OF TOTAL BID</b>	<b>\$ _____ 5%</b>

**Recommend award to bidder(s):**

**Spectrum Underground, Inc.**  
**5802 Bee Ridge Rd, Suite 101**  
**Sarasota, FL 34233**  
**941-342-6708**  
**941-342-6710 Fax**

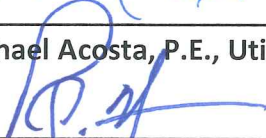
For Reasons Listed Below: Based on the reference checks performed by Stantec and Stantec's experience with this contractor, Utilities would like to recommend to award to Spectrum Underground.



Michael Acosta, P.E., Utilities Engineering Manager

2/11/19

Date



Rick Newkirk, Director, Utilities

2-11-19

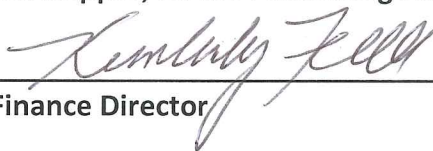
Date



Alla Skipper, Senior Purchasing Administrator

2-12-19

Date



Finance Director

3/15/19

Date



**Stantec Consulting Services Inc.**  
5172 Station Way, Sarasota FL 34233-3221

February 11, 2019  
File: 177310918

**Attention: Michael Acosta, PE**

City of North Port Utilities  
6644 W. Price Blvd.  
North Port, FL 34291-4106

Dear Mr. Acosta,

**Reference: City of North Port Bridge Water Main Replacement – S. Salford Blvd – Bid No. 2019-43  
Letter of Recommendation**

A bid tabulation summary table of the three qualified bidders was prepared by North Port for comparison purposes. Of these three bidders, the apparent low bidder for this project is Spectrum Underground, Inc., with a total bid price of \$136,505.00.

To demonstrate their qualifications, bidders were required to submit four recent (within the past five years) references of projects of similar size and scope. We contacted the references that Spectrum Underground provided in their bid submittal package as examples of recently completed projects similar in nature to the work to be performed under this contract.

The reference projects are described below:

1. Anna Maria – Subaqueous Water Main Installation (Key Royale Interconnect): Spectrum Underground installed approximately 1,300 linear feet of 8-inch water main on Anna Maria Island, including approximately 850 linear feet installed under a waterway by horizontal directional drill. The client was the Manatee County Public Works Department. The contact at Manatee County for this project is Anthony Benitez, P.E.
2. McIntosh Middle School Water Main and Force Main Installation (Sarasota County): Spectrum Underground was the contractor on this project. The utility mains installed by Spectrum Underground were mainly installed using horizontal directional drill methods, the drilling was performed by a sub-consultant. The contact at Sarasota County for this project was Jason Brown.
3. Canal Road 12-inch Water Main Replacement (Manatee County): Spectrum Underground installed approximately 7,000 linear feet of a 12-inch replacement water main along Canal Road in Manatee County. The work included two horizontal directional drills totaling approximately 930 linear feet. The water main installed by horizontal directional drill passes under stormwater facilities. There were five connections to existing water mains along the project route. The contact at Manatee County for this project is Michael Sturm, P.E.
4. Sarasota Bradenton Airport Water Main and Storm Drainage: Spectrum Underground was the contractor on this project. The contact at Validus Group for this project was Steven



February 11, 2019  
Michael Acosta  
Page 2 of 2

**Reference: City of North Port Bridge Water Main Replacement – S. Salford Blvd – Bid No. 2019-43**

Montalvo. Stantec attempted to contact Mr. Montalvo via the phone number and email address provided by Spectrum Underground. Mr. Montalvo did not respond to Stantec

We spoke with three of the four references provided in Spectrum Underground's bid submittal package. The Validus Group reference did not return our voice messages or respond to emails. The three responsive project references were able to confirm the projects were finished on schedule. No issues with excessive change orders or change requests were reported by the responsive contacts. The responsive contacts stated that they experienced no issues with complaints from the public. The three responsive contacts described their working relationships and experiences with Spectrum Underground as positive and stated that they would work with them again in the future on similar projects.

We received no feedback from the three responsive references for Spectrum Underground that indicated that either contractor would not be capable of completing the work in a manner that is satisfactory to the City of North Port.

Please contact me if you have any questions

Sincerely,

**STANTEC CONSULTING SERVICES INC.**

Stephen MacEachern, PE  
Project Engineer  
Phone: (941) 365-5500  
Fax: (941) 366-1922  
Stephen.MacEachern@stantec.com

Attachment: Attachment A - Qualifications Review

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# Attachment A

## RFB No. 2019-43 Bridge Water Main Replacement – S. Salford Boulevard Qualifications Review for Spectrum Underground, Inc.

### **Project Work Scope:**

The purpose of this project is to install a new potable water main on South Salford Boulevard beneath the Cocoplum Waterway. The new water main will replace the existing water main that is currently attached to the side of the bridge. The new main shall be installed via horizontal directional drill (HDD) construction techniques. Once the new main is in service, the existing water main will be removed/abandoned.

**Contractor/Subcontractor Qualifications:** Contractor shall submit four (4) recent references of projects of similar size and scope.

**Contractor References:** Spectrum Underground, Inc. has provided four (4) references for themselves (Reference #1 through #4).

### **Reference #1**

Project Name	<i>Anna Maria – Subaqueous Water Main Installation (Key Royale Interconnect)</i>
Owner/Client:	<i>Manatee County Public Works Department, FL</i>
Owner/Client PM:	<i>Anthony Benitez, P.E./Project Manager (941) 708-7450 ext:7333</i>
Project Description:	<i>Subaqueous water main installations</i>

### **Reference #2**

Project Name:	<i>McIntosh Middle School – Water Main and Force Main Installation</i>
Owner/Client:	<i>Sarasota County, FL</i>
Owner/Client PM:	<i>Jason Brown/Project Manager (941) 650-3728</i>
Project Description:	<i>Water main and force main installation</i>

### **Reference #3**

Project Name:	<i>Canal Road – 12" Water Main Construction</i>
Owner/Client:	<i>Manatee County Public Works Department, FL</i>
Owner/Client PM:	<i>Michael Sturm, PE/Project Manager (941) 708-7450 ext: 7332</i>
Project Description:	<i>12" DI Water Main construction</i>

### **Reference #4**

Project Name:	<i>Sarasota Bradenton Airport – Water Main and Storm Drainage</i>
Owner/Client:	<i>Validus Group, FL</i>
Owner/Client PM:	<i>Steven Montalvo, Director (813) 514-5200</i>
Project Description:	<i>Water main and storm drainage construction</i>

**RFB No. 2019-43 Bridge Water Main Replacement – S. Salford Boulevard  
Qualifications Review for Spectrum Underground, Inc.**

**Interview Summary:**

<b>Question:</b>	<b>Reference #1</b>	<b>Reference #2</b>	<b>Reference #3</b>	<b>Reference #4</b>
Reference name:	<i>Anthony Benitez, P.E.</i>	<i>Jason Brown</i>	<i>Michael Sturm, PE</i>	<i>Steven Montalvo</i>
Reference position:	<i>Project Manager</i>	<i>Project Manager</i>	<i>Project Manager</i>	<i>Director</i>
Completed on time?	Yes	Yes	Yes	-
Completed within budget?	Yes	Yes	Yes	-
Satisfactory finished product?	Yes	Yes	Yes	-
Excessive Change Orders?	No	No	No	-
Was contractor cooperative?	Yes	Yes	Yes	-
Would you recommend this contractor for similar work?	Definitely	Yes	Yes	-
Notes	One small change order due to unforeseen conditions with the HDD. Project connected two dead end water mains. County was very happy with their work.	70% of the work was directional drilling and performed by a sub.	C.O. was the result of scope additions by the County.	Left several voice messages and emails. No response received.