



City of North Port

Office of the City Manager

4970 City Hall Boulevard
North Port, Florida 34286

www.cityofnorthport.com

(941)429-7077

Fax: (941) 429-7079

August 10, 2021

Rick Schoppe
Florida Ambulance Sales – Account Manager
Hall-Mark RTC
725 SW 46th Avenue
Ocala, FL 34474

RE: LETTER OF INTENT TO PROCURE

Dear Mr. Shoppee:

We thank you for your cooperation regarding the potential transaction (hereinafter called Transaction) between the City of North Port and REV RTC, Inc. It is the City's intent to purchase one (1) 2022 International MV Ambulance based on the executed agreement dated January 12, 2021. The total purchase amount per vehicle is \$298,890.00 as outlined on Attachment 1 Fee Schedule of the agreement. It is expressly understood by the City and REV RTC, Inc, that the funding of this transaction is contingent upon appropriation of monies by the City Commissioners. If funds are not appropriated, the City reserves the right to terminate this intent to procure.

We appreciate and value REV RTC's kind consideration of our earnest attempt to do business with you and to assist with this purchase request.

If you have any questions regarding this letter of intent, please contact Fire Chief Scott Titus at 941-240-8150 or stitus@cityofnorthport.com or Fleet Manager Kenneth Rappuhn at 941-240-8531 or krappuhn@cityofnorthport.com.

Sincerely,

Jason Yarborough, ICMA-CM
Interim City Manager

Kenneth Rappuhn

From: Rick Schoppe <rick.schoppe@revrtc.com>
Sent: Thursday, November 4, 2021 8:44 AM
To: Kenneth Rappuhn
Cc: Nicholas Herlihy
Subject: Re: [EXTERNAL] Urgent!!! - 5% commodity surcharge



Hit that pause button. This email is from an external source. Be careful of any links, attachments, or requests for login information.

Good morning. Yes Sir, it was received and chassis was ordered. Thank you.

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From: Kenneth Rappuhn <krappuhn@cityofnorthport.com>
Sent: Thursday, November 4, 2021 8:41:44 AM
To: Rick Schoppe <rick.schoppe@revrtc.com>
Cc: Nicholas Herlihy <nherlihy@cityofnorthport.com>
Subject: RE: [EXTERNAL] Urgent!!! - 5% commodity surcharge

Rick,
Good Morning,
Can you please confirm receipt of the Letter of Intent dated August 10, 2021.

Thank you,

Ken Rappuhn Jr., CPFP
Fleet Manager,

1100 N. Chamberlain Blvd.
City of North Port, FL.
Desk: 941-240-8531
Cell: 941-650-1149



From: Nicholas Herlihy <nherlihy@cityofnorthport.com>
Sent: Thursday, August 12, 2021 2:40 PM

To: Rick Schoppe <rick.schoppe@revrtc.com>
Cc: Scott Titus <stitus@cityofnorthport.com>; Scott Lane <slane@cityofnorthport.com>; Kenneth Rappuhn <krappuhn@cityofnorthport.com>
Subject: RE: [EXTERNAL] Urgent!!! - 5% commodity surcharge

Good afternoon Rick,

Please see the attached signed Letter of Intent to Purchase from North Port Fire Rescue.

Please advise if there is anything else that you need.

NICK HERLIHY

Division Chief
North Port Fire Rescue
4980 City Center Blvd.
North Port, FL 34286

Cell- (941) 253-6275
Office-(941) 240-8160
nherlihy@cityofnorthport.com
USNG 17R LK 8020 9520



From: Rick Schoppe <rick.schoppe@revrtc.com>
Sent: Monday, August 9, 2021 10:27 AM
To: Nicholas Herlihy <nherlihy@cityofnorthport.com>
Subject: Re: [EXTERNAL] Urgent!!! - 5% commodity surcharge



PROCEED WITH CAUTION! THIS EMAIL WAS SENT FR

Good morning. My attention will be fine. Thank you!

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From: Nicholas Herlihy <nherlihy@cityofnorthport.com>
Sent: Friday, August 6, 2021 1:53:16 PM
To: Rick Schoppe <rick.schoppe@revrtc.com>
Subject: RE: [EXTERNAL] Urgent!!! - 5% commodity surcharge

Does this letter get addressed to you or someone else?

Nick

From: Rick Schoppe <rick.schoppe@revrtc.com>
Sent: Wednesday, August 4, 2021 3:33 PM
To: Nicholas Herlihy <nherlihy@cityofnorthport.com>; Karl Bennett <kbennett@cityofnorthport.com>
Subject: Re: [EXTERNAL] Urgent!!! - 5% commodity surcharge



PROCEED WITH CAUTION! THIS EMAIL WAS SENT FR

Yes sir. That will work perfect.

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From: Nicholas Herlihy <nherlihy@cityofnorthport.com>
Sent: Wednesday, August 4, 2021 3:13:50 PM
To: Rick Schoppe <rick.schoppe@revrtc.com>; Karl Bennett <kbennett@cityofnorthport.com>
Subject: RE: [EXTERNAL] Urgent!!! - 5% commodity surcharge

Rick,

Will a letter of intent suffice for the quote price?

Thanks

From: Rick Schoppe <rick.schoppe@revrtc.com>
Sent: Wednesday, June 30, 2021 10:22 AM
To: Karl Bennett <kbennett@cityofnorthport.com>; Nicholas Herlihy <nherlihy@cityofnorthport.com>
Subject: [EXTERNAL] Urgent!!! - 5% commodity surcharge
Importance: High



PROCEED WITH CAUTION! THIS EMAIL WAS SENT FR

Good morning. I wanted to follow up on the order for the additional rescue. Any orders that are submitted after 8/30/21 will be subjected to a 5% surcharge on all items minus the chassis. This would raise the price of this rescue \$10,000 or more. This is something that we have no control over with aluminum, wood, wire, etc. more than doubling in price. All manufacturers are incurring an increase. I have listed North Port under my price protection list so that the price point is protected through 8/30/21. If I can get authorization from you to order this additional rescue prior to 8/30, we can avoid this surcharge. Thank you and please let me know asap.

Sincerely,

Rick Schoppe
Florida Ambulance Sales – Account Manager
Hall-Mark RTC
725 SW 46th Avenue
Ocala, FL 34474
[Tel 407-907-2444](tel:407-907-2444)
Rick.schoppe@revrtc.com



Please become a fan of Hall-Mark RTC on Facebook

Click, "Like" and Let's talk <https://www.facebook.com/REVRTCFire/>

E-mail messages sent or received by City of North Port officials and employees in connection with official City business are public records subject to disclosure under the Florida Public Records Act.