

Application Form

Profile

Sean

First Name

Burroughs

Last Name

4979 Andris St

Home Address

North Port

City

FL

State

34288

Postal Code

sburroughs@myhst.com

Email Address

Please list three references (name only)

Patricia Sharp Natalia Yakobuck Heather Shaughnessy

All board appointees shall have resided within the City for a period of one year and residency must be maintained throughout the term of office. A nonresident may serve provided that the individual currently owns and has owned real property in the City of North Port for at least one year prior to appointment pursuant to City Code, Chapter 4, Article I, Section 4-3(b). Have you lived in North Port for 12 months or longer?

Yes No

Interests & Experiences

Which Boards would you like to apply for?

Community Economic Development Advisory Board: Submitted

Are you currently serving on any other City Board/Committee? Citizens may serve only on one Advisory Board or Committee pursuant to City Code, Chapter 4, Article I, Section 4-3(h).

Yes No

Were you ever removed from a City Board/Committee due to lack of attendance?

Yes No

Do you have any relatives currently serving on a City Board/Committee or relatives that are currently serving on the same City Board/Committee for which you are applying? Relatives shall not serve on the same Advisory Board or Committee pursuant to City Code, Chapter 4, Article I, Section 4-3(i).

Yes No

Sean Burroughs

Are you retired?

Yes No

Healthcare Solutions Team /
Compass Health Consultants
Employer

Health Insurance Broker
Occupation

[Resume_2022_Sean_Burroughs.docx](#)

Upload a Resume

Why do you desire to serve on the above Board/Committee? Please list any relative experience, if applicable.

To help the City grow economically and to encourage commercial businesses to locate here.

Question applies to Community Economic Development Advisory Board

Please indicate for which position you are applying. *

Medical and Healthcare Representative

Demographics

Ethnicity *

African American

Gender *

Male

Acknowledgements

Please Agree with the Following Statement

I agree that if appointed, I will serve on the above board without compensation and at the pleasure of the City Commission.

I Agree

Please Agree with the Following Statement

I agree to abide by the Sunshine and Public Records Laws and attend all mandatory training sessions.

I Agree

Please indicate if any information provided on this application is exempt under Florida Statutes Chapter 119.07.

NONE



SEAN BURROUGHS

Keynote/Motivational Speaker and Health Insurance Broker

PROFILE

A former active-duty Marine from Rochester, NY. He enlisted in the Marines in October 1993 and served until October 2001. After his service in the Marines, he jumped into the corporate world holding positions from credit card collections to sales in the insurance field. The benefits that have been discovered from working in the health insurance industry is that when you help enough people you ultimately achieve your own goal which spawned the development of Navigation Motivation. When he is not working hard for his clients and agents, you can find him riding his motorcycles or listening and dancing to a variety of different music types.

CONTACT

PHONE:
619-327-8625

EMAIL:
Navigation.Motivation@gmail.com

HOBBIES

Hobby #1 Listening to Live Music
Hobby #2 Community Events
Hobby #3 Anything automotive
Hobby #4 Self-improvement

EDUCATION

Graduate of the National Speakers Association Central Florida Chapter Speakers Academy - February 2021 to January 2022

215 Florida Health/Life insurance and Annuities licensing Course - June 2016

Villanova University Project Management Professional Certificate Course - November 2005 to March 2006

WORK EXPERIENCE

Navigation Motivation Keynote/Motivational Speaker & Coach

March 2020 to Present

I ensure the well-being and personal advancement of others by revealing to them tools and strategies navigate the changes that come in business and their personal life.

Healthcare Solutions Team / Compass Health Consultants Managing Partner and Licensed Health Insurance Broker

Jun 2016 to Present

Oversee the day-to-day operations of the selling agents. The duties include training of new agents on new products and changes that come from compliance. Plan and execute sales strategies with individual. Handling and resolving customer claim issues to ensure claims are paid.

Delta Global Services Ramp Operations Supervisor and Operations Trainer

October 2013 to April 2015

Directing the loading and unloading of cargo or baggage into the aircraft, ensure the ramp is functioning properly, and check to make sure staff complies with all airport and government regulations.

United States Marine Corps

Oct 1993 to Oct 2001

The preparation of naval correspondence and messages. Preparation and maintenance of directives. Preparation of travel orders. Completion of general administrative requirements such as leave authorizations and identification cards. Preparation and maintenance of command punishment books. Other duties performed sometimes overlapped those performed by personnel clerks. These included auditing field service records, verifying the information contained in unit diary feedback reports and/or personnel management reports, preparation of discharge and retirement documents, and verifying the accuracy of the information contained in the Marine Corps Total Force System (MCTFS) databases.



North Port, FL

Community Economic Development Advisory Board

Board Roster



Nicholas Worden

2nd Term Oct 08, 2019 - Oct 12, 2023

Position Chair

Category Financial Services



Robert C Garafalo

1st Term Sep 14, 2021 - Sep 14, 2023

Position Vice Chair

Category Real Estate



David Pankiw

2nd Term Sep 24, 2019 - Sep 28, 2023

Position Member

Category Financial Services



Thomas Van Bergen

2nd Term Oct 08, 2019 - Oct 12, 2023

Position Member

Category Real Estate



Duane Sautbine

1st Term Dec 14, 2021 - Dec 14, 2023

Position Member

Category North Port Resident



Richard P Gortz

1st Term Jan 11, 2022 - Jan 11, 2024

Position Member

Category Public Relations



George A Van Salisbury

1st Term Feb 01, 2022 - Feb 01, 2024

Position Member

Category North Port Resident



Vacancy

Position Member

Category Higher Education/Schoolboard
Representative



Vacancy

Position Member

Category Diversified Light Industrial/Manufacturing



Vacancy

Position Member

Category Tourism, Sports, Entertainment



Vacancy

Position Member

Category Medical/Healthcare




North Port, FL

Community Economic Development Advisory Board

Board Details

The board shall serve in an advisory capacity and shall work with the city manager and staff as appointed by the city manager in researching, developing and recommending business and economic development policies necessary to direct the orderly economic growth of the city.


Overview


 **Size** 11 Seats


 **Term Length** 2 Year

 **Term Limit** 2

Contact

 **Name** Susan Hale

 **Email** boardapplications@cityofnorthport.com

 **Phone** (941) 429-7061

Additional

Membership Requirements

It is preferred that a majority of the regular and alternate members of the board shall be city residents. However, in cases where local residents are unable or unavailable to fill a specific category, applicants who are not city residents will be considered for membership. The board shall work with the city manager and staff as appointed by the city manager to support the city's business and economic development activities as follows: (1) Make recommendations on any updates to the city's business and economic development strategic plan with long-term goals and objectives. (2) Provide recommendations on any city commission short-term action plans and measurements. (3) Make recommendations on resources allocated for economic development activity of the city. (4) Provide recommendations on policies and ordinances affecting economic development. The community economic development advisory board shall consist of up to 11 regular members comprised of: (1) No more than two members from each of the following categories: (a) Financial services. (b) Real estate. (c) North Port Resident. (2) No more than one member from each of the following categories: (a) Medical and health care. (b) Development, engineering or planning. (c) Higher education/school board member. (d) Tourism, sports, or entertainment. (e) Diversified light industrial/manufacturing. (f) Public Relations. (g) Land use attorney. An unelected Sarasota County representative may serve as an ex officio non-voting member. There shall be no alternate members.

Meetings

Meets the third Tuesday of every month at 10:30 a.m.

Enacting Legislation

City Code Chapter 4 Article I - Boards Generally and Article VI - Community Economic Development Advisory Board

Enacting Resolution Website

n/a