



Axon Enterprise, Inc.
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Q-485259-45232.668GM

Issued: 11/02/2023
↑
Quote Expiration: 12/31/2023
Estimated Contract Start Date: 04/15/2033
 Account Number: 138516
 Payment Terms: N60
 Delivery Method:

SHIP TO	BILL TO
4980 City Hall Blvd 4980 City Hall Blvd North Port, FL 34286-4100 USA	North Port Police Dept. -FL 4970 City Hall Blvd North Port FL 34286-4100 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Griffin McKean Phone: Email: gmckean@axon.com Fax:	Christopher Morales Phone: (941) 429-7319 Email: cmorales@northportpd.com Fax: (941) 4297389

Quote Summary

Program Length	12 Months
TOTAL COST	\$104,295.60
ESTIMATED TOTAL W/ TAX	\$104,295.60

Discount Summary

Average Savings Per Year	\$176,038.50
TOTAL SAVINGS	\$176,038.50

Payment Summary

Date	Subtotal	Tax	Total
Mar. 2033	\$68,783.76	\$0.00	\$68,783.76
Nov. 2033	\$35,511.84	\$0.00	\$35,511.84
Total	\$104,295.60	\$0.00	\$104,295.60

Quote Unbundled Price: \$280,334.10
 Quote List Price: \$113,358.90
 Quote Subtotal: \$104,295.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73983	OFFICER SAFETY PLAN 7 TRUE UP 1	14	12		\$26.25	\$36.56	\$6,142.50	\$0.00	\$6,142.50
80461	FLEET 3 BUNDLE WITH TAP TRUE UP	14	12		\$115.75	\$161.22	\$27,065.52	\$0.00	\$27,065.52
Fleet3B+TAP	Fleet 3 Basic + TAP	14	12	\$834.81	\$189.00	\$189.00	\$31,752.00	\$0.00	\$31,752.00
OSP10	Officer Safety Plan 10	14	12	\$527.09	\$179.00	\$192.76	\$32,383.68	\$0.00	\$32,383.68
A la Carte Hardware									
H00001	AB4 Camera Bundle	14			\$849.00	\$0.00	\$0.00	\$0.00	\$0.00
H00004	AB4 FLEX POV HARDWARE BUNDLE	14			\$249.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	1			\$1,638.90	\$43.90	\$43.90	\$0.00	\$43.90
A la Carte Software									
73478	REDACTION ASSISTANT USER LICENSE	14	12		\$9.00	\$0.00	\$0.00	\$0.00	\$0.00
73739	PERFORMANCE LICENSE	14	12		\$9.00	\$0.00	\$0.00	\$0.00	\$0.00
73682	AUTO TAGGING LICENSE	14	12		\$9.00	\$4.50	\$756.00	\$0.00	\$756.00
20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	14	12		\$17.50	\$17.50	\$2,940.00	\$0.00	\$2,940.00
73680	RESPOND DEVICE PLUS LICENSE	14	12		\$19.00	\$19.00	\$3,192.00	\$0.00	\$3,192.00
Total							\$104,295.60	\$0.00	\$104,295.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	14	03/15/2033
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	16	03/15/2033
AB4 Camera Bundle	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	16	03/15/2033
AB4 FLEX POV HARDWARE BUNDLE	100200	AB4 FLEX POV MODULE	14	03/15/2033
AB4 FLEX POV HARDWARE BUNDLE	100852	AXON BODY 4 POV C-CLIP	14	03/15/2033
AB4 FLEX POV HARDWARE BUNDLE	100855	AXON BODY 4 POVEPAULETTE MOUNT	16	03/15/2033
AB4 FLEX POV HARDWARE BUNDLE	100858	AB4 FLEX POV MODULE CABLE 48 IN.	14	03/15/2033
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	03/15/2033
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	03/15/2033
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3.8-BAY, AB2 1-BAY / 6-BAY DOCK	1	03/15/2033
Fleet 3 Basic + TAP	11634	CRADLEPOINT IBR900-1200M-B-NFS+3YR NETCLOUD	14	03/15/2033
Fleet 3 Basic + TAP	70112	AXON SIGNAL UNIT	14	03/15/2033
Fleet 3 Basic + TAP	71200	FLEET ANT. AIRGAIN, 5-IN-1, 2L TE, 2WIFI, 1GNSS, BL	14	03/15/2033
Fleet 3 Basic + TAP	72036	FLEET 3 STANDARD 2 CAMERA KIT	14	03/15/2033
Fleet 3 Basic + TAP	72048	FLEET SIM INSERTION, ATT	14	03/15/2033
Officer Safety Plan 10	100390	TASER 10 HANDLE, YLW, CLASS 3R	14	03/15/2033
Officer Safety Plan 10	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	14	03/15/2033
Officer Safety Plan 10	100394	TASER 10 HALT TRN MAGAZINE BLUE (HOOK-AND-LOOP-TRAINING)	1	03/15/2033
Officer Safety Plan 10	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	1	03/15/2033
Officer Safety Plan 10	100396	TASER 10 INERT MAGAZINE RED	1	03/15/2033
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	280	03/15/2033
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	90	03/15/2033
Officer Safety Plan 10	100401	TASER 10 INERT CARTRIDGE	6	03/15/2033
Officer Safety Plan 10	100611	TASER 10 SAFARILAND HOLSTER, RH	14	03/15/2033
Officer Safety Plan 10	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	03/15/2033
Officer Safety Plan 10	20018	TASER BATTERY PACK, TACTICAL	14	03/15/2033
Officer Safety Plan 10	20018	TASER BATTERY PACK, TACTICAL	3	03/15/2033
Officer Safety Plan 10	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	03/15/2033
Officer Safety Plan 10	71019	NORTH AMER POWER CORD FOR AB3.8-BAY, AB2 1-BAY / 6-BAY DOCK	1	03/15/2033
Officer Safety Plan 10	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	28	03/15/2033
Officer Safety Plan 10	74200	TASER 6-BAY DOCK AND CORE	1	03/15/2033
Officer Safety Plan 10	75015	SIGNAL SIDEARM KIT	14	03/15/2033
Officer Safety Plan 10	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	03/15/2033
Officer Safety Plan 10	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	03/15/2033
Fleet 3 Basic + TAP	72040	FLEET REFRESH, 2 CAMERA KIT	14	03/15/2034
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	30	03/15/2034
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	30	03/15/2034
Officer Safety Plan 10	100399	TASER 10 LIVE CARTRIDGE	30	03/15/2034
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	80	03/15/2034

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	80	03/15/2034
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	80	03/15/2034
Officer Safety Plan 10	100400	TASER 10 HALT CARTRIDGE	90	03/15/2034
Officer Safety Plan 10	73309	AXON CAMERA REFRESH ONE	14	03/15/2034
Officer Safety Plan 10	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	03/15/2034

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	FLEET, VEHICLE LICENSE	14	04/15/2033	04/14/2034
Fleet 3 Basic + TAP	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	28	04/15/2033	04/14/2034
Officer Safety Plan 10	20248	TASER 7 EVIDENCE.COM LICENSE	14	04/15/2033	04/14/2034
Officer Safety Plan 10	20248	TASER 7 EVIDENCE.COM LICENSE	1	04/15/2033	04/14/2034
Officer Safety Plan 10	73449	RESPOND DEVICE LICENSE	14	04/15/2033	04/14/2034
Officer Safety Plan 10	73638	STANDARDS ACCESS LICENSE	14	04/15/2033	04/14/2034
Officer Safety Plan 10	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	14	04/15/2033	04/14/2034
Officer Safety Plan 10	73746	PROFESSIONAL EVIDENCE.COM LICENSE	14	04/15/2033	04/14/2034
A la Carte	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	14	04/15/2033	04/14/2034
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	14	04/15/2033	04/14/2034
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	14	04/15/2033	04/14/2034
A la Carte	73682	AUTO TAGGING LICENSE	14	04/15/2033	04/14/2034
A la Carte	73739	PERFORMANCE LICENSE	14	04/15/2033	04/14/2034

Services

Bundle	Item	Description	QTY	QTY
Fleet 3 Basic + TAP	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	14	14
Officer Safety Plan 10	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM		14

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	EXT WARRANTY, AXON SIGNAL UNIT	14	04/15/2033	04/14/2034
Fleet 3 Basic + TAP	80495	EXT WARRANTY, FLEET 3.2 CAMERA KIT	14	03/15/2034	04/14/2034
Officer Safety Plan 10	100704	EXT WARRANTY, TASER 10 HANDLE	14	03/15/2034	04/14/2034
Officer Safety Plan 10	80374	EXT WARRANTY, TASER 7 BATTERY PACK	14	03/15/2034	04/14/2034
Officer Safety Plan 10	80374	EXT WARRANTY, TASER 7 BATTERY PACK	3	03/15/2034	04/14/2034
Officer Safety Plan 10	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	03/15/2034	04/14/2034
Officer Safety Plan 10	80464	EXT WARRANTY, CAMERA (TAP)	14	03/15/2034	04/14/2034
Officer Safety Plan 10	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	03/15/2034	04/14/2034

Payment Details

Mar 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Uprfront Hardware>true up	73983	OFFICER SAFETY PLAN 7 TRUE UP 1	14	\$6,142.50	\$0.00	\$6,142.50
Uprfront Hardware>true up	80461	FLEET 3 BUNDLE WITH TAP TRUE UP	14	\$27,085.52	\$0.00	\$27,085.52
Uprfront Hardware>true up	H00001	AB4 Camera Bundle	14	\$0.00	\$0.00	\$0.00
Uprfront Hardware>true up	H00002	AB4 Multi Bay Dock Bundle	1	\$43.90	\$0.00	\$43.90
Uprfront Hardware>true up	H00004	AB4 FLEX POV HARDWARE BUNDLE	14	\$0.00	\$0.00	\$0.00
Year 1	20371	FULL VR TASER 7 CERT UP GRADE USER ACCESS	14	\$1,470.00	\$0.00	\$1,470.00
Year 1	73478	REDACTION ASSISTANT USER LICENSE	14	\$0.00	\$0.00	\$0.00
Year 1	73680	RESPOND DEVICE PLUS LICENSE	14	\$1,596.00	\$0.00	\$1,596.00
Year 1	73682	AUTO TAGGING LICENSE	14	\$378.00	\$0.00	\$378.00
Year 1	73739	PERFORMANCE LICENSE	14	\$0.00	\$0.00	\$0.00
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	14	\$15,876.00	\$0.00	\$15,876.00
Year 1	OSP10	Officer Safety Plan 10	14	\$16,191.84	\$0.00	\$16,191.84
Total				\$68,783.76	\$0.00	\$68,783.76

Apr 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	Fleet3B+TAP	Fleet 3 Basic + TAP	14	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	OSP10	Officer Safety Plan 10	14	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Nov 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20371	FULL VR TASER 7 CERT UPGRADE USER ACCESS	14	\$1,470.00	\$0.00	\$1,470.00
Year 1	73478	REDACTION ASSISTANT USER LICENSE	14	\$0.00	\$0.00	\$0.00
Year 1	73680	RESPOND DEVICE PLUS LICENSE	14	\$1,596.00	\$0.00	\$1,596.00
Year 1	73682	AUTO TAGGING LICENSE	14	\$378.00	\$0.00	\$378.00
Year 1	73739	PERFORMANCE LICENSE	14	\$0.00	\$0.00	\$0.00
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	14	\$15,876.00	\$0.00	\$15,876.00
Year 1	OSP10	Officer Safety Plan 10	14	\$16,191.84	\$0.00	\$16,191.84
Total				\$35,511.84	\$0.00	\$35,511.84

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:


The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

This Quote is contingent on the execution of Q-478154 and upon full execution, the Quotes form a binding commitment of the Parties. Notwithstanding the foregoing, Agency shall retain the right to cancel or modify this portion of the Agreement for up to fourteen (14) OSP10 and fourteen (14) Fleet 3 Basic bundles as noted herein. Agency shall provide written notice of intent to cancel or modify no later than sixty (60) days prior to the first requested ship date as outlined herein. For avoidance of doubt, this is a one-time cancellation right for only the items noted herein and expires 60 days prior to shipment.

Axon Enterprise, Inc. DocuSigned by:
Signature:  307AEE85137A742E...
Name: Bobby Driscoll
Title: VP, Assoc. General Counsel
Date: 11/2/2023 | 2:17 PM MST

Approved by the City Commission of the City of North Port, Florida on _____, 2023.

A. JEROME FLETCHER II, ICMA-CM, MPA
CITY MANAGER

ATTEST

HEATHER FAUST, MMC
CITY CLERK

APPROVED AS TO FORM AND CORRECTNESS

AMBERL. SLAYTON, B.C.S.
CITY ATTORNEY

