



CITY OF NORTH PORT PROCUREMENT FORM  
COMPETITIVE EXEMPTIONS



Please indicate:  Visa Purchase  Purchase Order

Single Purchase (For current FY)  Blanket Purchase (Ongoing purchases for current FY)  Change Order  Amendment

DEPARTMENT/DIVISION City Manager/IT

NAME OF REQUESTOR Vicki Edwards

Sections 2-403 of the City of North Port Procurement Code states that certain procurements shall not be subject to competitive requirements in the judgment of the Procurement Official.

A. Please describe all products and/or services to be procured under this exemption:

Microsoft Office 365 licenses renewal for both City and Police.

B. Vendor Information

Vendor Name: SHI International Corp.

Vendor Number: 311

Address: 290 Davidson Ave Somerset, NJ 08873

Contact: Shaina Chinchilla Phone: 800-543-0432 Email: shaina\_chinchilla@shi.com

C. Briefly explain why it is in the best interest of the City to exempt this procurement from competition:

(If additional space is needed, please attached separate memo)

The Microsoft licensing cost for Office 365 from the State of Florida contract is the best pricing available to the city.



# CITY OF NORTH PORT PROCUREMENT FORM COMPETITIVE EXEMPTIONS



D. Please select one of the following:

- Piggyback** (Departments may utilize another municipality, county, or other governmental agency contract). The requesting department must provide the following documentation: copy of the solicitation and addendum, tabsheet/price-sheet, vendor submittal, entity approval (either stated in the solicitation or letter from vendor) agenda approval and contract as back-up documentation. Purchasing may request additional information if needed.

Name of Entity:

Contract Number:

Start Date:

End Date:

Is a fee required to utilize this contract?  Yes  No If yes, how much?

Vendor-Paid  City-Paid

- State of Florida Contract:** The requesting department must provide the following documentation: copy of the tab sheet/price sheet, agenda approval and contract **\*\*Further price negotiations may be conducted with state-awarded vendor per F.S. 287.056(2) \*\***

Number: 43230000-15-02

Name/Category: Licensing Solutions Providers of Microsoft Software and Services

Start Date: 02/01/2016

End Date: 01/31/2020

- Florida Sheriff's Association Bid:** The requesting department must provide the following documentation: copy of the tab sheet/price sheet, agenda approval and contract

Number:

Name/Category:

Start Date:

End Date:

- Joint Cooperative:** The requesting department must provide the following documentation: copy of the solicitation and addendum, tab sheet/price sheet, vendor submittal, agenda approval and contract

Lead Entity:

Contract Number:

Start Date:

End Date:

- Code Exemption\* (Specify):**

\*For list of exemptions, see page 3



## CITY OF NORTH PORT PROCUREMENT FORM COMPETITIVE EXEMPTIONS



### Sec. 2-403. - Exemptions.

- (a) (2) Procurement contracts between the city and nonprofit organizations, other governments or other public entities.
- (3) Procurement of:
- a. Dues and memberships in trade and professional organizations.
  - b. Subscriptions for periodicals, books, maps or training videos.
  - c. Real property, real estate brokering, or appraising.
  - d. Abstract of titles for real property; title insurance.
  - e. Works of art for public display or artistic services.
  - f. Advertising.
  - g. Medical, dental and other medically related services performed by a health care professional.
  - h. Room or board for social service clients.
  - i. Room and board for employees on city business.
  - j. Funeral related services.
  - k. Water, sewer, electrical, cable television or other utility services.
  - l. Personnel, including but not limited to part-time or temporary services.
  - m. Academic program reviews or lectures by individuals.
  - n. Auditing services and financial services.
  - o. Legal services.
  - p. Social services.
  - q. Lobbying services.
  - r. Goods, materials and equipment whose cost has been incorporated as part of a competitively bid project.

**Other Exemption (not specified by code):**

(If additional space is needed, please attach separate memo)

#### Vendor Tracking:

Check if Vendor Documents Current

YTD Dept Exp. (Inclusive): \$ 163,034.88

To be completed by Purchasing:

YTD City Wide Exp. (Inclusive): \$ \_\_\_\_\_



## CITY OF NORTH PORT PROCUREMENT FORM COMPETITIVE EXEMPTIONS



### PURCHASE DETAILS

Please provide the amount of the purchase for this product or service: \$ 144,362.28

Please provide the estimated fiscal year expenditure for this product or service: \$ 163,034.88

Account # 001-0710-516-54-00	Project #	Subtotal \$ 144,362.28
Account #	Project #	Subtotal \$
Account #	Project #	Subtotal \$
Account #	Project #	Subtotal \$

Description	Unit	Qty	Unit Price	Total
Office 365 G1 Email Only Police	Ea	24	71.64	\$ 1,719.36
Office 365 Email Archive Police	Ea	24	24.60	\$ 590.40
Office 365 G3 Office Suite Police	Ea	175	203.16	\$ 35,553.00
Office 365 G1 - Email Only City	Ea	208	71.64	\$ 14,901.12
Office 365 Email Archive City	Ea	208	24.60	\$ 5,116.80
Office 365 G3 Office Suite City	Ea	418	203.16	\$ 84,920.88
Visio Pro Office 365	Ea	6	112.92	\$ 677.52
PowerBI Pro Office 365	Ea	10	88.32	\$ 883.20
				\$
				\$
				\$
				\$
				\$
				\$
				\$
				\$
				\$
Shipping (FOB Destination)				\$
<b>Total</b>				<b>\$ 144,362.28</b>

ASB

Requesting Department Director: Carino Date: 5/8/19

Budget Administrator: Maam Hume Date: 5/9/19 *balance 9266,149*

Purchasing: [Signature] Date: 6/5/19

Finance Director (If applicable): [Signature] Date: 6/6/19

Assistant City Manager (If applicable): \_\_\_\_\_ Date: \_\_\_\_\_

City Manager (If applicable): \_\_\_\_\_ Date: \_\_\_\_\_

Commission Meeting Date (if applicable): \_\_\_\_\_

Part Number	Item Name	Purchase Period	Purchase Unit	Estimated Retail Price	Florida Cost	Discount
AAA-12426	ECALBridge0365 ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 3.97	\$ 3.25	18.20%
AAA-12428	ECALBridge0365 ALNG SubsvL MVL Ptftrm PerUsr	Non-Specific	1 Month(s)	\$ 3.80	\$ 3.11	18.20%
AAA-12435	ECALBridge0365FromSA ALNG SU MVL CoreCALBridge0365FromSA PerUsr	Non-Specific	1 Month(s)	\$ 1.83	\$ 1.50	18.20%
AAA-12437	ECALBridge0365FromSA ALNG SU MVL CoreCALBridge0365FromSA Ptftrm PerUsr	Non-Specific	1 Month(s)	\$ 1.75	\$ 1.43	18.20%
AAA-12434	ECALBridge0365FromSA ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 3.50	\$ 2.86	18.20%
AAA-12436	ECALBridge0365FromSA ALNG SubsvL MVL Ptftrm PerUsr	Non-Specific	1 Month(s)	\$ 3.32	\$ 2.72	18.20%
AAA-12531	EntMobandSecE3 Shared Alng MonthSub Addon ToDvceCAL	Non-Specific	1 Month(s)	\$ 6.30	\$ 5.15	18.20%
AAA-12534	EntMobandSecE3 Shared Alng MonthSub Addon ToDvceCAL	Non-Specific	1 Month(s)	\$ 5.30	\$ 4.34	18.20%
AAA-12539	EntMobandSecE3 Shared Alng MonthSub Addon ToUserCAL	Non-Specific	1 Month(s)	\$ 4.70	\$ 3.84	18.20%
AAA-12536	EntMobandSecE3 Shared Alng MonthSub Addon ToUserCAL	Non-Specific	1 Month(s)	\$ 6.00	\$ 4.91	18.20%
AAA-10760	EntMobandSecE3FromSA Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 7.50	\$ 6.14	18.20%
AAA-10732	EntMobandSecE3Full Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 9.70	\$ 7.93	18.20%
CE3-00006	EntMobandSecE5 Shrdsvr ALNG SubsvL MVL Addon ToDvceCoreCAL	Non-Specific	1 Month(s)	\$ 13.00	\$ 10.63	18.20%
CE3-00008	EntMobandSecE5 Shrdsvr ALNG SubsvL MVL Addon ToDvceCoreCAL	Non-Specific	1 Month(s)	\$ 12.00	\$ 9.82	18.20%
CE3-00002	EntMobandSecE5 Shrdsvr ALNG SubsvL MVL Addon ToUserCoreCAL	Non-Specific	1 Month(s)	\$ 12.60	\$ 10.31	18.20%
CE3-00004	EntMobandSecE5 Shrdsvr ALNG SubsvL MVL Addon ToUserCoreCAL	Non-Specific	1 Month(s)	\$ 11.40	\$ 9.33	18.20%
CE9-00002	EntMobandSecE5FromSA Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 14.20	\$ 11.62	18.20%
CE6-00004	EntMobandSecE5Full Shrdsvr ALNG SU MVL EntMobandSecE3Full PerUsr	Non-Specific	1 Month(s)	\$ 6.70	\$ 5.48	18.20%
CE6-00003	EntMobandSecE5Full Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 16.30	\$ 13.33	18.20%
4DS-00001	EOArchExchOnln Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 2.70	\$ 2.21	18.20%
7TC-00001	ExchOnlnKsk Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 2.00	\$ 1.64	18.20%
6NM-00002	ExchOnlnP1AddOn Shrdsvr ALNG SubsvL MVL AddOn ToDvceExhStdCAL/CoreCAL	Non-Specific	1 Month(s)	\$ 2.70	\$ 2.21	18.20%
6NM-00004	ExchOnlnP1AddOn Shrdsvr ALNG SubsvL MVL AddOn ToUserExhStdCAL/CoreCAL	Non-Specific	1 Month(s)	\$ 2.40	\$ 1.96	18.20%
TRA-00065	ExchOnlnPlan1 Shrdsvr ALNG SU MVL ExchOnlnKsk PerUsr	Non-Specific	1 Month(s)	\$ 1.80	\$ 1.47	18.20%
TRA-00047	ExchOnlnPlan1 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 3.80	\$ 3.11	18.20%
TOA-00004	ExchOnlnPlan2 Shrdsvr ALNG SU MVL ExchOnlnKsk PerUsr	Non-Specific	1 Month(s)	\$ 5.50	\$ 4.50	18.20%
TOA-00005	ExchOnlnPlan2 Shrdsvr ALNG SU MVL ExchOnlnPlan1 PerUsr	Non-Specific	1 Month(s)	\$ 3.80	\$ 3.11	18.20%
TOA-00001	ExchOnlnPlan2 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 7.50	\$ 6.14	18.20%
TUA-00007	ExchOnlnArchExchsvr Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 2.70	\$ 2.21	18.20%
6IT-00002	ExchOnlnPrctn Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 1.10	\$ 0.90	18.20%
F7A-00001	Flow50KRunsAddOn Shrdsvr ALNG SubsvL MVL AddOn	Non-Specific	1 Month(s)	\$ 37.40	\$ 30.59	18.20%
DNW-00002	FlowP1 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 5.50	\$ 4.50	18.20%
DNW-00001	FlowP2 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 16.50	\$ 13.50	18.20%
PEY-00002	GHEnterprise Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 19.70	\$ 16.11	18.20%
TI9-00001	Intl Calling Plan Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 26.50	\$ 21.68	18.20%
NIZ-00002	Intune Device Shared All lng Subs VL MVL Per Device	Non-Specific	1 Month(s)	\$ 1.90	\$ 1.55	18.20%
USU-00001	IntunUSL ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 5.70	\$ 4.66	18.20%
U7U-00001	IntunUSLAddOn ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 3.10	\$ 2.54	18.20%
U7U-00002	IntunUSLAddOn ALNG SubsvL MVL XtraStrg1GB	Non-Specific	1 Month(s)	\$ 2.80	\$ 2.29	18.20%
AAD-33136	M365 E3 Addon Shrdsvr ALNG SubsvL MVL ToDvceCoreCal w/OPP	Non-Specific	1 Month(s)	\$ 13.80	\$ 11.29	18.20%
AAD-33214	M365 E3 Addon Shrdsvr ALNG SubsvL MVL ToDvceCoreCal w/OPP Promo	Non-Specific	1 Month(s)	\$ 13.00	\$ 10.63	18.20%
AAD-33156	M365 E3 Addon Shrdsvr ALNG SubsvL MVL ToDvceCoreCAL w/OPP	Non-Specific	1 Month(s)	\$ 9.70	\$ 7.93	18.20%

\$ 26.50

Part Number	Item Name	Purchase Period	Purchase Unit	Estimated Retail Price	Florida Cost	Discount
T6A-00074	0365E1 Shrdsvr ALNG SU MVL YammerEnt PerUsr	Non-Specific	1 Month(s)	\$ 4.70	\$ 3.84	18.20%
T6A-00024	0365E1 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 8.00	\$ 6.54	18.20%
6U6-00002	0365E1AddOn Shrdsvr ALNG SubsvL MVL AddOn todeviceCoreCAL	Non-Specific	1 Month(s)	\$ 5.70	\$ 4.66	18.20%
6U6-00004	0365E1AddOn Shrdsvr ALNG SubsvL MVL AddOn touserCoreCAL	Non-Specific	1 Month(s)	\$ 4.70	\$ 3.84	18.20%
7R7-00002	0365E1FromSA Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 6.60	\$ 5.40	18.20%
AAA-10899	0365E3 Shrdsvr ALNG SU MVL ExchgOnhKsk PerUsr	Non-Specific	1 Month(s)	\$ 19.80	\$ 16.20	18.20%
AAA-10900	0365E3 Shrdsvr ALNG SU MVL ExchgOnhPlan1 PerUsr	Non-Specific	1 Month(s)	\$ 18.30	\$ 14.97	18.20%
AAA-10901	0365E3 Shrdsvr ALNG SU MVL ExchgOnhPlan2 PerUsr	Non-Specific	1 Month(s)	\$ 14.60	\$ 11.94	18.20%
AAA-10902	0365E3 Shrdsvr ALNG SU MVL LymOnhPlan1 PerUsr	Non-Specific	1 Month(s)	\$ 20.20	\$ 16.52	18.20%
AAA-10903	0365E3 Shrdsvr ALNG SU MVL LymOnhPlan2 PerUsr	Non-Specific	1 Month(s)	\$ 16.90	\$ 13.82	18.20%
AAA-10904	0365E3 Shrdsvr ALNG SU MVL 0365F1 PerUsr	Non-Specific	1 Month(s)	\$ 18.30	\$ 14.97	18.20%
AAA-10905	0365E3 Shrdsvr ALNG SU MVL 0365K2 PerUsr	Non-Specific	1 Month(s)	\$ 18.40	\$ 15.05	18.20%
AAA-10912	0365E3 Shrdsvr ALNG SU MVL 0365ProPlusSATRNSTN PerUsr	Non-Specific	1 Month(s)	\$ 13.20	\$ 10.80	18.20%
AAA-10906	0365E3 Shrdsvr ALNG SU MVL OFF365E1 PerUsr	Non-Specific	1 Month(s)	\$ 14.10	\$ 11.53	18.20%
AAA-10907	0365E3 Shrdsvr ALNG SU MVL OFF365E2 PerUsr	Non-Specific	1 Month(s)	\$ 14.80	\$ 12.11	18.20%
AAA-10908	0365E3 Shrdsvr ALNG SU MVL OfficeProPlusfor0365 PerUsr	Non-Specific	1 Month(s)	\$ 10.10	\$ 8.26	18.20%
AAA-10914	0365E3 Shrdsvr ALNG SU MVL OneDriveforBsnssw/Ofconh PerUsr	Non-Specific	1 Month(s)	\$ 17.40	\$ 14.23	18.20%
AAA-10909	0365E3 Shrdsvr ALNG SU MVL ShPrntOnhP1 PerUsr	Non-Specific	1 Month(s)	\$ 19.20	\$ 15.71	18.20%
AAA-10910	0365E3 Shrdsvr ALNG SU MVL ShPrntOnhP2 PerUsr	Non-Specific	1 Month(s)	\$ 12.70	\$ 10.39	18.20%
AAA-10911	0365E3 Shrdsvr ALNG SU MVL YammerEnt PerUsr	Non-Specific	1 Month(s)	\$ 18.70	\$ 15.30	18.20%
AAA-10722	0365E3 Shrdsvr ALNG SubsvL MVL AddOn todeviceCoreCALw/OPP	Non-Specific	1 Month(s)	\$ 7.90	\$ 6.46	18.20%
AAA-10724	0365E3 Shrdsvr ALNG SubsvL MVL AddOn todeviceECALw/OPP	Non-Specific	1 Month(s)	\$ 4.90	\$ 4.01	18.20%
AAA-10764	0365E3 Shrdsvr ALNG SubsvL MVL AddOn touserCoreCALw/OPP	Non-Specific	1 Month(s)	\$ 6.90	\$ 5.64	18.20%
AAA-10730	0365E3 Shrdsvr ALNG SubsvL MVL AddOn touserECALw/OPP	Non-Specific	1 Month(s)	\$ 2.50	\$ 2.05	18.20%
AAA-10842	0365E3 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 22.00	\$ 18.00	18.20%
AAA-10758	0365E3FromSA Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 18.70	\$ 15.30	18.20%
6V5-00003	0365E3w/ProPlusAddOn Shrdsvr ALNG SubsvL MVL AddOn todeviceCoreCAL	Non-Specific	1 Month(s)	\$ 11.20	\$ 9.16	18.20%
6V5-00004	0365E3w/ProPlusAddOn Shrdsvr ALNG SubsvL MVL AddOn todeviceECAL	Non-Specific	1 Month(s)	\$ 8.20	\$ 6.71	18.20%
6V5-00001	0365E3w/ProPlusAddOn Shrdsvr ALNG SubsvL MVL AddOn touserCoreCAL	Non-Specific	1 Month(s)	\$ 10.20	\$ 8.34	18.20%
6V5-00002	0365E3w/ProPlusAddOn Shrdsvr ALNG SubsvL MVL AddOn touserECAL	Non-Specific	1 Month(s)	\$ 6.30	\$ 5.15	18.20%
SV9-00005	0365E5 Shrdsvr ALNG SU MVL 0365PE1 PerUsr	Non-Specific	1 Month(s)	\$ 30.20	\$ 24.70	18.20%
SV9-00006	0365E5 Shrdsvr ALNG SU MVL 0365PE3 PerUsr	Non-Specific	1 Month(s)	\$ 16.40	\$ 13.42	18.20%
SV9-00020	0365E5 Shrdsvr ALNG SU MVL 0365PE4 PerUsr	Non-Specific	1 Month(s)	\$ 15.30	\$ 12.52	18.20%
SV9-00004	0365E5 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 38.10	\$ 31.17	18.20%
SZ6-00002	0365E5AddOn Shrdsvr ALNG MVL AddOn todeviceCoreCALw/OPP	Non-Specific	1 Month(s)	\$ 24.20	\$ 19.80	18.20%
SZ6-00004	0365E5AddOn Shrdsvr ALNG MVL AddOn touserCoreCALw/OPP	Non-Specific	1 Month(s)	\$ 23.20	\$ 18.98	18.20%
SZ6-00010	0365E5AddOn Shrdsvr ALNG MVL Adon todvccCALw/OPP+StBPluSCAL	Non-Specific	1 Month(s)	\$ 22.50	\$ 18.41	18.20%
SZ6-00014	0365E5AddOn Shrdsvr ALNG MVL Adon todvccCALw/OPP+StBPluSCAL	Non-Specific	1 Month(s)	\$ 19.50	\$ 15.95	18.20%
SZ6-00012	0365E5AddOn Shrdsvr ALNG MVL Adon toUsrcCALw/OPP+StBPluSCAL	Non-Specific	1 Month(s)	\$ 21.00	\$ 17.18	18.20%
SZ6-00016	0365E5AddOn Shrdsvr ALNG MVL Adon toUsrcCALw/OPP+StBPluSCAL	Non-Specific	1 Month(s)	\$ 16.60	\$ 13.58	18.20%
SZ6-00006	0365E5AddOn Shrdsvr ALNG SubsvL MVL AddOn todeviceECALw/OPP	Non-Specific	1 Month(s)	\$ 21.20	\$ 17.34	18.20%
SZ6-00008	0365E5AddOn Shrdsvr ALNG SubsvL MVL AddOn touserECALw/OPP	Non-Specific	1 Month(s)	\$ 18.80	\$ 15.38	18.20%

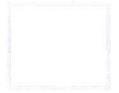
\$ 215.95

\$ 78.53

Part Number	Item Name	Purchase Period	Purchase Unit	Estimated Retail Price	Florida Cost	Discount
ZMK-00002	ProjOnlnPrffromSA Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 23.90	\$ 19.55	18.20%
DNT-00002	PwrAppsp1 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 7.70	\$ 6.30	18.20%
DNV-00002	PwrAppsp2 Shrdsvr ALNG SU MVL Dyn365EFTmImbrs PerUsr	Non-Specific	1 Month(s)	\$ 35.20	\$ 28.79	18.20%
DNV-00001	PwrAppsp2 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 44.00	\$ 35.99	18.20%
GTQ-00002	PwrBlPremEM1 Shrdsvr ALNG SubsvL MVL	Non-Specific	1 Month(s)	\$ 584.40	\$ 478.04	18.20%
GTS-00002	PwrBlPremEM2 Shrdsvr ALNG SubsvL MVL	Non-Specific	1 Month(s)	\$ 1,164.10	\$ 952.23	18.20%
GSM-00002	PwrBlPremEM3 Shrdsvr ALNG SubsvL MVL	Non-Specific	1 Month(s)	\$ 2,332.90	\$ 1,908.31	18.20%
GSL-00002	PwrBlPremP1 Shrdsvr ALNG SubsvL MVL	Non-Specific	1 Month(s)	\$ 4,670.40	\$ 3,820.39	18.20%
GSP-00002	PwrBlPremP2 Shrdsvr ALNG SubsvL MVL	Non-Specific	1 Month(s)	\$ 9,345.40	\$ 7,644.54	18.20%
GSP-00002	PwrBlPremP3 Shrdsvr ALNG SubsvL MVL	Non-Specific	1 Month(s)	\$ 18,695.40	\$ 15,292.84	18.20%
KHR-00002	PwrBlPremP4 Shrdsvr ALNG SubsvL MVL	Non-Specific	1 Month(s)	\$ 37,395.40	\$ 30,589.44	18.20%
KHX-00002	PwrBlPremP5 Shrdsvr ALNG SubsvL MVL	Non-Specific	1 Month(s)	\$ 74,795.40	\$ 61,182.64	18.20%
NK4-00002	PwrBlPro Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 9.40	\$ 7.69	18.20%
AAA-11392	SfB Plus CAL Shrdsvr ALNG SubsvL MVL PerUser to M365 E3	Non-Specific	1 Month(s)	\$ 1.90	\$ 1.55	18.20%
FT5-00006	SfB Plus CAL Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 1.90	\$ 1.55	18.20%
T3A-00007	SfBOnlnP2 Shrdsvr ALNG SU MVL SfBOnlnP1 PerUsr	Non-Specific	1 Month(s)	\$ 3.40	\$ 2.78	18.20%
T3A-00005	SfBOnlnP2 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 5.10	\$ 4.17	18.20%
6R9-00002	SharePointOnlnP1AddShrdsvr ALNG SubsvL MVL AddtoDocShrPrStdCAL/CrCAL	Non-Specific	1 Month(s)	\$ 1.40	\$ 1.15	18.20%
6R9-00004	SharePointOnlnP1AddShrdsvr ALNG SubsvL MVL AddtoUsrShrPrStdCAL/CrCAL	Non-Specific	1 Month(s)	\$ 1.10	\$ 0.90	18.20%
TVA-00020	ShrPrntOnlnP1 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 4.70	\$ 3.84	18.20%
TVA-00016	ShrPrntOnlnP2 Shrdsvr ALNG SU MVL ShrPrntOnlnP1 PerUsr	Non-Specific	1 Month(s)	\$ 4.70	\$ 3.84	18.20%
TWA-00013	ShrPrntOnlnP2 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 9.40	\$ 7.69	18.20%
EVG-00002	StreamP1 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 2.80	\$ 2.29	18.20%
EVX-00004	StreamP2 Shrdsvr ALNG SU MVL Stream PerUsr	Non-Specific	1 Month(s)	\$ 1.90	\$ 1.55	18.20%
EVX-00002	StreamP2 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 4.70	\$ 3.84	18.20%
EVN-00004	StreamStrg Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 93.50	\$ 76.48	18.20%
HWN-00002	VisioOnlnP1 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 4.70	\$ 3.84	18.20%
HWH-00002	VisioOnlnP1FromSA Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 4.00	\$ 3.27	18.20%
N9U-00012	VisioOnlnP2 Shrdsvr ALNG SU MVL VisioOnlnP1 PerUsr	Non-Specific	1 Month(s)	\$ 9.40	\$ 7.69	18.20%
N9U-00002	VisioOnlnP2 Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 14.10	\$ 11.53	18.20%
WU5-00001	VisioOnlnP2CldAddOn Shrdsvr ALNG SubsvL MVL AddOn toVisioPro	Non-Specific	1 Month(s)	\$ 2.60	\$ 2.13	18.20%
WU5-00002	VisioOnlnP2CldAddOn Shrdsvr ALNG SubsvL MVL AddOn toVisioStd	Non-Specific	1 Month(s)	\$ 5.90	\$ 4.83	18.20%
9K3-00002	VisioOnlnP2FromSA Shrdsvr ALNG SubsvL MVL PerUsr	Non-Specific	1 Month(s)	\$ 12.00	\$ 9.82	18.20%

\$ 117.79

# Power BI



## Power BI pricing

Analytics for every organization

US Dollar (\$)

Do you need self-service BI?

### Choose Power BI Pro

- Self-service and modern BI
- Collaboration, publishing, sharing, and ad hoc analysis
- Fully managed by Microsoft

### Power BI Pro

**\$9.99**

Monthly price per user

[Get started >](#)

## Power BI



Do you need advanced analytics, big data support, on-premises, and cloud reporting?

---

### Add Power BI Premium

- Enterprise BI, big data analytics, cloud and on-premises reporting
- Advanced administration and deployment controls
- Dedicated cloud compute and storage resources
- Allow any user to consume Power BI content.

#### Power BI Premium

**\$4,995**

Monthly price per dedicated cloud compute  
and storage resource

[Request a consultation >](#)

There are three types of Power BI users to  
consider for your deployment:



# Power BI pricing

Analytics for every organization

US Dollar (\$) ▾

Do you need self-service BI?

## Choose Power BI Pro

- Self-service and modern BI
- Collaboration, publishing, sharing, and ad hoc analysis
- Fully managed by Microsoft

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- Advanced administration and deployment controls
- Dedicated cloud compute and storage resources
- Allow any user to consume Power BI content.

### Power BI Premium

**\$4,995**

Monthly price per dedicated cloud compute and storage resource

[Request a consultation >](#)



Shaina Chinchilla <Shaina\_Chinchilla@SHI.com>  
 RE: SHI Quote 16826046, Microsoft -Annual Payment year 2

o Ginny Dujyn

You replied to this message on 5/16/2019 4:08 PM.  
 Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

StateofFloridaMicrosoftPricingAugust2018.xlsx  
 186 KB

Phish Alert

Hi Ginny,

Per our conversation, I've also included the commercial skus for lines 3 and 5 on the quote

N9U-00002	VisioOnlnP2 ShrdSvr ALNG SubsVL MVL PerUsr <i>Line 3</i>	Non-Specific	1 Month(s)	\$	11.12
NK4-00002	PwrBIPro ShrdSvr ALNG SubsVL MVL PerUsr <i>Line 5</i>	Non-Specific	1 Month(s)	\$	7.36

Rastorgulov Group

Thank you,  
 Shaina

Shaina Chinchilla | SHI | Inside Account Manager (IAM), Public Sector  
 Shaina\_Chinchilla@shi.com | | <https://www.publicsector.shidirect.com/>  
 Florida Team Toll Free: 800-543-0432 | Fax: 732-868-6055 | Email: [FloridaTeam@shi.com](mailto:FloridaTeam@shi.com)  
 Southeast Team (AL, GA, SC) Toll Free: 800-715-3197 | Fax: 732-868-6055 | Email: [SoutheastTeam@shi.com](mailto:SoutheastTeam@shi.com)  
 North Carolina Team Toll Free: 800-211-0831 | Fax: 800-211-7954 | Email: [carolinatteam@shi.com](mailto:carolinatteam@shi.com)

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From: Shaina Chinchilla <[Shaina.Chinchilla@shl.com](mailto:Shaina.Chinchilla@shl.com)>  
Sent: Monday, May 13, 2019 10:54 AM  
To: Vicki Edwards <[vedwards@cityofnorthport.com](mailto:vedwards@cityofnorthport.com)>  
Subject: RE: SHI Quote 16826046, Microsoft -Annual Payment year 2

Hi Vicki,  
The Gov skus aren't published but I can provide you with the Commercial skus for p

AAA-10842	O365E3 ShrdSvr ALNG SubsvL MVL PerUsr	<i>Shs 2 8 8</i>
T6A-00024	O365E1 ShrdSvr ALNG SubsvL MVL PerUsr	<i>Shs 1 8 6</i>
4DS-00001	EOArchExchOnln ShrdSvr ALNG SubsvL MVL PerUsr	<i>Shs 4 8 7</i>

Thank you,

Shaina

Shaina Chinchilla | SHI | Inside Account Manager (IAM), Public Sector  
[Shaina.Chinchilla@shl.com](mailto:Shaina.Chinchilla@shl.com) | <https://www.publicsector.shldirect.com/>  
Florida Team Toll Free: 800-543-0432 | Fax: 732-868-6055 | Email: [FloridaTeam@shl.com](mailto:FloridaTeam@shl.com)  
Southeast Team (AL, GA, SC) Toll Free: 800-715-3197 | Fax: 732-868-6055 | Email: [SoutheastTeam@shl.com](mailto:SoutheastTeam@shl.com)  
North Carolina Team Toll Free: 800-211-0831 | Fax: 800-211-7954 | Email: [CarolinaTeam@shl.com](mailto:CarolinaTeam@shl.com)

**Vicki Edwards**

4970 City Hall Boulevard  
 North Port, FL 34286  
 UNITED STATES  
 Phone: (941) 429-7141  
 Fax:  
 Email: [vedwards@cityofnorthport.com](mailto:vedwards@cityofnorthport.com)

**Shaina Chinchilla**

290 Davidson Avenue  
 Somerset, NJ 08873  
 Phone: 800-543-0432  
 Fax: 732-868-6055  
 Email: [Shaina\\_Chinchilla@shi.com](mailto:Shaina_Chinchilla@shi.com)

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Office365PlanG1 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: U4S-00002 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	152	\$71.64	\$10,889.28
2 O365GovE3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: AAA-11894 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	366	\$203.16	\$74,356.56
3 VisioProforOff365G ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: P3U-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	6	\$112.92	\$677.52
4 ExchOnlnArchExchOnlnG ShrdSvr ALNG Microsoft - Part#: 4ES-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	152	\$24.60	\$3,739.20
5 PowerBIProGOV ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: DDJ-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	10	\$88.32	\$883.20
6 Office365PlanG1 ShrdSvr ALNG SubsVL MVL PerUsr / Office365PI Microsoft - Part#: U4S-00002 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020	56	\$71.64	\$4,011.84
7 ExchOnlnArchExchOnlnG ShrdSvr ALNG / Exchange Online Arch G Microsoft - Part#: 4ES-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020	56	\$24.60	\$1,377.60
8 O365GovE3 ShrdSvr ALNG SubsVL MVL PerUsr / O365GovE3 ShrdSvr Microsoft - Part#: AAA-11894 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and	52	\$203.16	\$10,564.32

Services

Contract #: 43230000-15-02

Coverage Term: 7/1/2019 – 6/30/2020

---

Total      \$106,499.52

**Additional Comments**

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Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

---

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E-mail messages sent or received by City of North Port officials and employees in connection with official City business are public records subject to disclosure under the Florida Public Records Act.

## **Lauri Cucchi**

---

**From:** Ginny Duyn  
**Sent:** Thursday, May 16, 2019 4:51 PM  
**To:** Vicki Edwards  
**Cc:** Lauri Cucchi; Alla Skipper  
**Subject:** FW: SHI quote for 6/11 agenda  
**Attachments:** StateofFloridaMicrosoftPricingAugust2018.xlsx; FW: SHI Quote 16826046, Microsoft -Annual Payment year 2

Vicki,

I am out of the office 5/20-6/3 and cannot sign off on the exemption form and backup as submitted.

I left you a voice mail message regarding the steps that need to be taken so the quoted Part numbers on the quote can at least be cross matched to the non-governmental sku numbers provided by Shaina . Please search the attached spreadsheets for the appropriate cross match, print the applicable page and circle the sku number. You are ordering 8 items and 3 are duplications, so you should locate the following numbers:

Line items 3 and 5 are identified in the email below. Line items 1 & 6 , 2 & 8, and 4 & 7 are shown on the attached email sent to you.

When you have all the documentation, please resubmit paperwork to Lauri.

Thank you,

Ginny Duyn, CPPB  
Senior Purchasing Administrator  
Purchasing Division  
City of North Port  
4970 City Hall Boulevard  
North Port, FL 34286  
Phone: 941.429.7174  
Fax: 941.429.7173

[gduyn@cityofnorthport.com](mailto:gduyn@cityofnorthport.com)  
[www.cityofnorthport.com](http://www.cityofnorthport.com)

A City where you can "Achieve Anything."

Email messages sent or received by City of North Port officials and employees in connection with official City business are public records subject to disclosure under the Florida Public Records Act.

**From:** Shaina Chinchilla <Shaina\_Chinchilla@SHI.com>  
**Sent:** Thursday, May 16, 2019 4:07 PM  
**To:** Ginny Duyn <gduyn@cityofnorthport.com>  
**Subject:** RE: SHI Quote 16826046, Microsoft -Annual Payment year 2

Hi Ginny,  
 Per our conversation, I've also included the commercial skus for lines 3 and 5 on the quote

N9U-00002	VisioOnInP2 ShrdSvr ALNG SubsVL MVL PerUsr	Non-Specific	1 Month(s)	\$	11.12
NK4-00002	PwrBIPro ShrdSvr ALNG SubsVL MVL PerUsr	Non-Specific	1 Month(s)	\$	7.36

Thank you,  
 Shaina

**Shaina Chinchilla** | SHI | Inside Account Manager (IAM), Public Sector  
[Shaina\\_Chinchilla@shi.com](mailto:Shaina_Chinchilla@shi.com) | <https://www.publicsector.shidirect.com/>  
 Florida Team Toll Free: 800-543-0432 | Fax: 732-868-6055 | Email: [FloridaTeam@shi.com](mailto:FloridaTeam@shi.com)  
 Southeast Team (AL, GA, SC) Toll Free: 800-715-3197 | Fax: 732-868-6055 | Email: [SoutheastTeam@shi.com](mailto:SoutheastTeam@shi.com)  
 North Carolina Team Toll Free: 800-211-0831 | Fax: 800-211-7954 | Email: [carolinatteam@shi.com](mailto:carolinatteam@shi.com)

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**\*\*\*How was my service? Contact - Senior Management@shi.com**  
**Would you like to sign up on SHI.com? Please contact me for further details.**

**From:** Shaina Chinchilla  
**Sent:** Thursday, May 16, 2019 3:59 PM  
**To:** 'gduyn@cityofnorthport.com' <gduyn@cityofnorthport.com>  
**Subject:** FW: SHI Quote 16826046, Microsoft -Annual Payment year 2

Hi Ginny,  
Here is the email I sent to Vicki.

Thank you,  
Shaina

**Shaina Chinchilla** | SHI | Inside Account Manager (IAM), Public Sector  
[Shaina\\_Chinchilla@shi.com](mailto:Shaina_Chinchilla@shi.com) | | <https://www.publicsector.shidirect.com/>  
**Florida Team Toll Free:** 800-543-0432 | **Fax:** 732-868-6055 | **Email:** [FloridaTeam@shi.com](mailto:FloridaTeam@shi.com)  
**Southeast Team (AL, GA, SC) Toll Free:** 800-715-3197 | **Fax:** 732-868-6055 | **Email:** [SoutheastTeam@shi.com](mailto:SoutheastTeam@shi.com)  
**North Carolina Team Toll Free:** 800-211-0831 | **Fax:** 800-211-7954 | **Email:** [carolinatteam@shi.com](mailto:carolinatteam@shi.com)

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Connect with us at:



**\*\*\*How was my service? Contact - Senior\_Management@shi.com**  
**Would you like to sign up on SHI.com? Please contact me for further details.**

**From:** Shaina Chinchilla  
**Sent:** Monday, May 13, 2019 10:54 AM  
**To:** 'Vicki Edwards' <vedwards@cityofnorthport.com>  
**Subject:** RE: SHI Quote 16826046, Microsoft -Annual Payment year 2

Hi Vicki,

The Gov skus aren't published but I can provide you with the Commercial skus for pricing comparison. Since your EA has locked on pricing, you'll want to refer to the attached pricelist.

AAA-10842	O365E3 ShrdSvr ALNG SubsVL MVL PerUsr	Non-Specific	1 Month(s)	\$ 20.70	\$ 16.9
T6A-00024	O365E1 ShrdSvr ALNG SubsVL MVL PerUsr	Non-Specific	1 Month(s)	\$ 7.30	\$ 5.9
4DS-00001	EOArchExchOnln ShrdSvr ALNG SubsVL MVL PerUsr	Non-Specific	1 Month(s)	\$ 2.50	\$ 2.0

Thank you,  
Shaina

**Shaina Chinchilla** | SHI | Inside Account Manager (IAM), Public Sector  
[Shaina\\_Chinchilla@shi.com](mailto:Shaina_Chinchilla@shi.com) | <https://www.publicsector.shidirect.com/>  
 Florida Team Toll Free: 800-543-0432 | Fax: 732-868-6055 | Email: [FloridaTeam@shi.com](mailto:FloridaTeam@shi.com)  
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 North Carolina Team Toll Free: 800-211-0831 | Fax: 800-211-7954 | Email: [carolinatam@shi.com](mailto:carolinatam@shi.com)

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Connect with us at:    

**\*\*\*How was my service? Contact - Senior Management@shi.com**  
**Would you like to sign up on SHI.com? Please contact me for further details.**

**From:** Vicki Edwards <[vedwards@cityofnorthport.com](mailto:vedwards@cityofnorthport.com)>  
**Sent:** Monday, May 13, 2019 9:12 AM

To: Shaina Chinchilla <Shaina\_Chinchilla@SHI.com>  
Subject: FW: SHI Quote 16826046, Microsoft -Annual Payment year 2

This message has originated from an External Source. Please use proper judgment and caution when opening attachments, clicking links, or responding to this email.

Good morning! I need to tie this pricing back to the Florida State contract and I am unable to. Could you tell me if it should or does tie back to either of the documents attached and if it is a percent off can I get the MSRP added to both of these quotes?

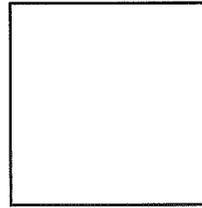
Let me know if you have any questions.

Thanks!

**Vicki Edwards**  
IT Business Administrator  
IT Division  
4970 City Hall Blvd | City of North Port | [www.cityofnorthport.com](http://www.cityofnorthport.com)  
Work 941.429.7141 | Cell 941.628.9474  
[vedwards@cityofnorthport.com](mailto:vedwards@cityofnorthport.com)

A City where you can "Achieve Anything"

From: [Shaina\\_Chinchilla@shi.com](mailto:Shaina_Chinchilla@shi.com) <[Shaina\\_Chinchilla@shi.com](mailto:Shaina_Chinchilla@shi.com)>  
Sent: Thursday, March 14, 2019 11:33 AM  
To: Vicki Edwards <[vedwards@cityofnorthport.com](mailto:vedwards@cityofnorthport.com)>  
Subject: SHI Quote 16826046, Microsoft -Annual Payment year 2



Pricing Proposal  
Quotation #: 16826046  
Created On: 3/14/2019  
Valid Until: 6/28/2019

**City of North Port**

**Vicki Edwards**

**Inside Account Manager**

**Shaina Chinchilla**

4970 City Hall Boulevard  
 North Port, FL 34286  
 UNITED STATES  
 Phone: (941) 429-7141  
 Fax:  
 Email: [vedwards@cityofnorthport.com](mailto:vedwards@cityofnorthport.com)

290 Davidson Avenue  
 Somerset, NJ 08873  
 Phone: 800-543-0432  
 Fax: 732-868-6055  
 Email: [Shaina\\_Chinchilla@shi.com](mailto:Shaina_Chinchilla@shi.com)

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Office365PlanG1 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: U4S-00002 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	152	\$71.64	\$10,889.28
2 O365GovE3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: AAA-11894 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	366	\$203.16	\$74,356.56
3 VisioProforOff365G ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: P3U-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	6	\$112.92	\$677.52
4 ExchOnlinArchExchOnlnG ShrdSvr ALNG Microsoft - Part#: 4ES-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02 Coverage Term: 7/1/2019 – 6/30/2020 Note: EA# 61965670	152	\$24.60	\$3,739.20
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			Total	\$106,499.52

**Additional Comments**

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TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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