



CITY OF NORTH PORT
 FINANCE DEPARTMENT/PURCHASING DIVISION
 4970 CITY HALL BLVD, STE 337
 NORTH PORT, FLORIDA 34286
 Office: 941.429.7170
 Fax: 941.429.7173
 Email: purchasing@cityofnorthport.com



AWARD RECOMMENDATION

To: Rick Newkirk, Director, Utilities
Thru: Michael Acosta P.E., Utilities Engineering Manager
From: Keith Raney, Contract Administrator II
Date: 3/11/20
Subject: RFB NO. 2020-38 Myakkahatchee Creek WTP Structural Rehabilitation Project
 Phase 1 – Flocculation Tank No. 1 Repairs

Bid opening was held on February 12, 2020. Five (5) bid was received from:

COMPANY NAME	TOTAL BID
Zep Construction, Inc	\$139,953.00
E & D Contracting Services	\$293,344.00
Sully’s LLC	\$395,049.00
Boromei Construction, Inc.	\$463,960.00
Cypress Construction	Deemed Non Responsive

Please review the submittals, provided to **Mike Acosta, Project Manager**. Purchasing has reviewed the **five (5) bid submittals (see attached tabulation)**. Purchasing has reviewed the bid submittals and has deemed the **apparent low bidder to be responsive in accordance with the specifications and addenda (see attached tabulation)**. A responsive submittal is one which conforms in all material respects to the solicitation. Refers to a bid that contains no exceptions or deviations from the terms, conditions, and specifications.

The Project Manager/Consultant shall review the submittals to determine if the bidder is responsible. A responsible person, company or entity is determined to have the capability in all respects to fully perform the contract requirements and has the integrity and reliability which will assure good faith performance and the capacity and capability to perform in accordance with the specifications. Please complete and sign this form and attach your recommendation along with the recommendation of Project Manager/Consultant for Finance Director’s approval. **Upon receipt of this form**, I will post Notice of Intent (NOI) and will initiate the contract process.

	APPARENT LOW BIDDERS SUBMITTAL: Zep Construction, Inc	APPARENT LOW BIDDER SUBMITTAL		
		YES	NO	N/A or OTHER
1	Procurement reviewed and determined the apparent low bidder to be responsive: Zep Construction, Inc	✓		
2	Project Manager/Engineer reviewed and determined the apparent low bidder to be responsible bidder meeting or exceeding specifications: Zep Construction, Inc	✓		
3	Department Director recommendation: to the lowest responsive, responsible bidder meeting or exceeding specifications: Zep Construction, Inc	✓		

DEPARTMENT: ADDITIONAL JUSTIFICATION ATTACHED (OPTIONAL):

YES	NO
✓	

Contract Award to be approved by Commission at the April 14, 2020 meeting:

TOTAL BID PRICE	\$139,953.00
CONTINGENCY AMOUNT or PERCENTAGE OF TOTAL BID	\$ <u>13,995.00</u> ____%

Recommend award to bidder(s):

Zep Construction, Inc
7802 Jean Blvd
Fort Myers, Florida, 33967
239-267-8778
239-267-7907 Fax

For Reasons Listed Below: Bid submittals have been reviewed and references verified by the project consultant, CDM Smith, Inc. and they have recommended the award of this project to the lowest, responsive bidder, Zep Construction, Inc.



Michael Acosta P.E., Utilities Engineering Manager

3/17/2020

Date



Rick Newkirk, Director, Utilities

3-17-2020

Date

Alla V. Skipper

Digitally signed by Alla V. Skipper
Date: 2020.03.31 08:36:09 -04'00'

Alla Skipper, Senior Contract Administrator

Date

Kimberly Ferrell

Digitally signed by Kimberly Ferrell
Date: 2020.03.31 11:31:11 -04'00'

Kimberly Ferrell, Finance Director

Date



1715 North Westshore Blvd., Suite 875
Tampa, Florida 33607
tel: 813 281 2900
fax: 813 288 8787

March 10, 2020

Keith Raney,
Contract Administrator II
Finance Department/Purchasing Division City of North Port
4970 City Hall Blvd, Ste. 337
North Port, FL 34286
Phone: (941) 429-7103
FAX: (941) 429-7173

Subject: RFB NO. 2020-38 Myakkahatchee Creek Water Treatment Plant (MCWTP) Structural Rehabilitation Project Phase 1- Bid Review

Dear Mr. Raney:

We have completed our reference checking for two of the lowest responsive bidders on this project and have summarized the findings below:

1. City has received five (5) bids on this project, ranging from approximately \$139,953 to \$463,960. The City deemed the bid from Cypress Construction at \$147,090.72 as non-responsive. The average of the remaining four responsive bids is approximately \$323,076.50; and these four responsive bids ranged from approximately 43% to 143% of the average responsive bid amount. The spread in the bids conveys that the four responsive bidders understood the work differently; and perceived the project to be in different cost ranges. The overall low bid of \$139,953.00 from ZEP Construction Inc. (ZEP) is considered a responsive bid.
2. The low bidder's (ZEP's) base bid of \$139,953.00 is significantly below the Engineer's Opinion of Probable Construction Cost (OPCC) of \$470,000. The range of the four responsive bids was approximately between 30% and 99% of the OPCC. The next lowest bidder's, E&D Contracting Inc (E&D) Services base bid of \$293,344.00 was also below the OPCC (91% of the average bid and 63% of the OPCC).
3. The low bidder, ZEP, is a Florida based corporation and has submitted a primary business and mailing address located in Fort Myers, Florida.
4. Bid Bonds – Not being verified by CDM Smith. City should confirm if the submitted documents meet the contract requirements.
5. The low bidder, ZEP, has included their General Contractor license no. CGC051862. A copy of the license was included in the bid package provided by City to us. The license no. was visible as





Mr. Keith Rainey
March 9, 2020
Page 2

active on the website of Florida Department of Business and Professional Regulation (3/9/2020 @ 6:54pm, see end of Attachment 1).

6. The low bidder, ZEP, has submitted a completed and signed Bid Proposal.
7. The low bidder, ZEP, has provided a Bidder's Qualifications and References list as part of the bid proposal. The submitted reference projects by ZEP are for bridge construction with major items of demolition and construction with new reinforced and plain cement concrete; which is similar to the work under this bid. We made telephone calls and spoke with three references (see Attachment 1). The references were satisfied with the work performed by ZEP and verbally informed us that they would hire ZEP again, if needed. We also understand that the City of North Port has direct experience with ZEP from past projects and have been satisfied with the work performed by ZEP for the City.
8. The next lowest bidder, E&D Contracting Services (E&D), provided Bidder's Qualifications and References list as part of the bid proposal. The submitted reference project by E&D are for general rehabilitation projects at existing wastewater treatment plants which is similar to the work under this bid. We made telephone calls and spoke with two references (see Attachment 2). The references were satisfied with the work performed by E&D and verbally informed us that they would hire E&D again, if needed.

Based on our review of the low bidder's documents and available feedback from contacted references, we believe that ZEP meets the requirement of the lowest responsible and responsive bid on this City project; and recommend that the City may proceed with award of the bid to ZEP Construction Inc. upon confirmation of the adequacy of the Bid Bond documents. Please note that this recommendation of award does not imply or guarantee contractor performance and is made upon the available information provided to CDM Smith by the City.

Please let me know if you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "R. D. Vaidya".

Raj D. Vaidya, Ph.D., P.E., BCEE, PMP
Regional Team Leader
CDM Smith Inc.

Enclosures: Attachment 1 and Attachment 2

Attachment 1
ZEP Construction Inc.
Reference Call Reports

Licensee Details

Licensee Information

Name: **HENDRICKSON, DOUG MELTON (Primary Name)**
ZEP CONSTRUCTION INC (DBA Name)

Main Address: **7802 JEAN BLVD**
FORT MYERS Florida 33967

County: **LEE**

License Mailing:

LicenseLocation:

License Information

License Type: **Certified General Contractor**

Rank: **Cert General**

License Number: **CGC051862**

Status: **Current,Active**

Licensure Date: **11/28/1990**

Expires: **08/31/2020**

Special Qualifications **Qualification Effective**
Construction Business **02/20/2004**

Alternate Names

[View Related License Information](#)

[View License Complaint](#)

[2601 Blair Stone Road, Tallahassee FL 32399](#) :: Email: **[Customer Contact Center](#)** :: Customer Contact Center: 850.487.1395

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However email addresses are public record. If you do not wish to supply a personal address, please provide the Department with an email address which can be made available to the public.



Call Report

2002 N. Lois Ave, Suite 200, Tampa FL 33607
813.262.8857 direct

Project: RFB NO. 2020-38 for MCWTP Phase 1
Client: City of North Port, FL

Job No: 235145
Date: Various, Noted Below

Phone in Phone out Current project Prospective project/Marketing Administrative
 Other

Made by/Received by: William Gendusa

Talked with:

1. City of Naples FL, 2/28/2020 @ 1:15pm, left a voicemail for Travis Delashmet.
2. City of Naples FL, 3/2/2020 @ 2:13pm, left a voicemail for Travis Delashmet.
3. City of Naples FL, 3/3/2020 @ 10:22am, spoke with Travis Delashmet.

Bidders Reference: ZEP Construction Inc.: Travis Delashmet. City of Naples, FL | (239) 213-7100 | tdelashmet@naplesgov.com

Subject: ZEP Construction Inc. Reference Confirmation

Distribution: CDM Smith Record and City of North Port, FL.

Discussion: MCWTP Phase 1 Bid Evaluation, Low Bidder: ZEP Construction Inc.

- 1. What did the project entail (look for common elements with our project)? What was the project cost (order of magnitude for comparison; our OPCC is about \$470,000)**
 - “Repairs after hurricane Irma. Damage to the pier and timbers, handrail replacement. Check electrical and plumbing, plumbing repairs only. Boards replacement”
- 2. How did the contractor perform? Were they satisfied?**
 - “Absolutely, very satisfied. They never closed the pier, they could have closed the pier, but they chose to keep it open. Got there early and started working on closed sections. Had 15 minute hick-ups where pedestrians could not walk in area. Worked with pedestrians, never shut down the pier even though they had the option.”
- 3. Did the contractor meet schedule requirements? Was the project completed on time (substantial completion met)?**
 - “The project was completed six weeks early. 2-3 weeks were estimated for the potential board repairs.”

March 9, 2020

4. **Were there any change orders? Magnitude of change orders as a % of the overall work? Legitimate changes from the owner/based on unanticipated conditions, or was the contractor nickel and diming them?**
 - “None. No change orders.”
5. **Were liquidity damaged assessed on the project?**
 - “None.”
6. **Would they hire them again?**
 - “Yes. They would be somebody that we would reach out to first. A lot of good experience with bridge work. They do a lot of work in Sarasota county and everyone seems very pleased over there.”
7. **Would they recommend or not recommend the contractor’s construction manager/foreman/superintendent – can they provide any names?**
 - “In Charge for ZEP – Simon”
8. **Anything else you can think of?**
 - “All positive.”

Action Required (what, who, when): Provide to City of North Port, FL.



Call Report

2002 N. Lois Ave, Suite 200, Tampa FL 33607
813.262.8857 direct

Project: RFB NO. 2020-38 for MCWTP Phase 1
Client: City of North Port, FL

Job No: 235145
Date: Various, Noted Below

Phone in Phone out Current project Prospective project/Marketing Administrative
 Other

Made by/Received by: William Gendusa

Talked with:

1. City of Punta Gorda FL, 2/28/2020 @ 1:19pm, spoke with Cassandra (receptionist), left a voicemail for Linda Spesito.
2. City of Punta Gorda FL, 3/2/2020 @ 2:18pm, left a voicemail for Linda Spesito.
3. City of Punta Gorda FL, 3/3/2020 @ 1:59pm, left a voicemail for Linda Spesito.
4. City of Punta Gorda FL, 3/4/2020 @ 8:54am, spoke with Linda Spesito.

Bidders Reference: ZEP Construction Inc.: Linda Spesito. City of Punta Gorda, FL | (941) 575-5060 | lspedesito@cityofpuntagordafl.com

Subject: ZEP Construction Inc. Reference Confirmation

Distribution: CDM Smith Record and City of North Port, FL.

Discussion: MCWTP Phase 1 Bid Evaluation, Low Bidder: ZEP Construction Inc.

1. **What did the project entail (look for common elements with our project)? What was the project cost (order of magnitude for comparison; our OPCC is about \$470,000)**
 - "It entailed some demolition and some reconstruction of a pedestrian bridge. Concrete work, stringers, and handrails. It had a composite decking."
2. **How did the contractor perform? Were they satisfied?**
 - "They were excellent. They were very good."
3. **Did the contractor meet schedule requirements? Was the project completed on time (substantial completion met)?**
 - "Yes they did."

March 9, 2020

4. **Were there any change orders? Magnitude of change orders as a % of the overall work? Legitimate changes from the owner/based on unanticipated conditions, or was the contractor nickel and diming them?**
 - “There was nothing that was driven by ZEP.”
5. **Were liquidity damaged assessed on the project?**
 - “No. Nope.”
6. **Would they hire them again?**
 - “Yes.”
7. **Would they recommend or not recommend the contractor’s construction manager/foreman/superintendent – can they provide any names?**
 - “I don’t recall.”
8. **Anything else you can think of?**
 - “Nope. They did a very good job. Cautious, careful, and considerate of the public. Timely.”

Action Required (what, who, when): Provide to City of North Port, FL.



Call Report

2002 N. Lois Ave, Suite 200, Tampa FL 33607
813.262.8857 direct

Project: RFB NO. 2020-38 for MCWTP Phase 1
Client: City of North Port, FL

Job No: 235145
Date: Various, Noted Below

Phone in Phone out Current project Prospective project/Marketing Administrative
 Other

Made by/Received by: William Gendusa

Talked with:

1. Sarasota County B.O.C.C., 2/28/2020 @ 1:27pm , spoke with Jackie (receptionist), Art Powell is not in the Directory.
2. Sarasota County B.O.C.C., 3/2/2020 @ 2:20pm, spoke with Jennifer (receptionist), left a voicemail for Olivia James. (referred by the receptionist after discussing project)
3. Sarasota County B.O.C.C., 3/3/2020 @ 8:44am, spoke with Sandra Boudreau (SB). (Art and the previous construction manager are no longer here according to Sandra)

Bidders Reference: ZEP Construction Inc.: Art Powell. Sarasota County B.O.C.C. | (941) 861-0913 | apowell@scgov.net

Subject: ZEP Construction Inc. Reference Confirmation

Distribution: CDM Smith Record and City of North Port, FL.

Discussion: MCWTP Phase 1 Bid Evaluation, Low Bidder: ZEP Construction Inc.

1. **What did the project entail (look for common elements with our project)? What was the project cost (order of magnitude for comparison; our OPCC is about \$470,000)**
 - SB: "The bridge was replaced, several piers long, 2-lane bridge with the railing. Went into some state permitting issues as well."
2. **How did the contractor perform? Were they satisfied?**
 - SB: "We did not have any claims at the end of the job. I think that the County was satisfied with ZEPs performance overall."
3. **Did the contractor meet schedule requirements? Was the project completed on time (substantial completion met)?**
 - SB: "I am not sure; the project ran from July 2015 start date to Jan 22 of 2018."

4. **Were there any change orders? Magnitude of change orders as a % of the overall work? Legitimate changes from the owner/based on unanticipated conditions, or was the contractor nickel and diming them?**
 - SB: "There were 17 change orders issued to the job, all came out of the contingency, and did not have to go back to the board for more funding. It seems like a good chunk of these were for weather days for delays in work. Some are just things that were missed during design, not necessarily the contractor's fault."
5. **Were liquidity damaged assessed on the project?**
 - SB: "There are not any in the records."
6. **Would they hire them again?**
 - SB: "Should they meet County qualifications, and they are the low bidder we will execute a contract with them."
7. **Would they recommend or not recommend the contractor's construction manager/foreman/superintendent – can they provide any names?**
 - SB: "No, there is nothing in the files about that."
8. **Anything else you can think of?**
 - SB: "Sarasota County has done numerous bridges with ZEP in the past."

Action Required (what, who, when): Provide to City of North Port, FL.



Call Report

2002 N. Lois Ave, Suite 200, Tampa FL 33607
813.262.8857 direct

Project: RFB NO. 2020-38 for MCWTP Phase 1
Client: City of North Port, FL

Job No: 235145
Date: Various, Noted Below

Phone in Phone out Current project Prospective project/Marketing Administrative
 Other

Made by/Received by: William Gendusa

Talked with:

1. FDOT – District 1, 2/28/2020 @ 1:33pm, Kevin Daugherty (KD) is no longer with FDOT. Discussed with John Levensgood (JL). JL referred me to Kevin Daugherty's (KD) number. @ 1:38pm, spoke with KD.
2. FDOT – District 1, 3/2/2020 @ 2:35pm, spoke with JL, he will ask around the office and see if anyone else is familiar with the project.
3. FDOT – District 1, 3/3/2020 @ 2:03pm, left a voicemail for JL.

Bidders Reference: ZEP Construction Inc.: Kevin Daugherty. FDOT – District 1 | (239) 656-7880 | kevin.daugherty@dot.state.fl.us

Subject: ZEP Construction Inc. Reference Confirmation

Distribution: CDM Smith Record and City of North Port, FL.

Discussion: MCWTP Phase 1 Bid Evaluation: ZEP Construction Inc.

1. **What did the project entail (look for common elements with our project)? What was the project cost (order of magnitude for comparison; our OPCC is about \$470,000)**
 - (KD): "The prime contractor was Bergeron, they subbed out all of the bridge work to ZEP."
2. **How did the contractor perform? Were they satisfied?**
 - (KD): "Yes, satisfied, the bridge was the quickest part of the whole project. They did a good job on the bridge. That was an FDOT job, on a Collier County roadway. Collier County involved as well."
3. **Did the contractor meet schedule requirements? Was the project completed on time (substantial completion met)?**
 - (KD): "The overall project was completed on time. ZEP completed in their allotted time."

4. **Were there any change orders? Magnitude of change orders as a % of the overall work? Legitimate changes from the owner/based on unanticipated conditions, or was the contractor nickel and diming them?**
 - (KD): "The contractor was definitely not nickel and diming. There were some issues in the field due to conditions, but that was nobody's fault. There were less than 1% of overall contract for change orders. Change orders were made but they were all legitimate."
5. **Were liquidity damaged assessed on the project?**
 - (KD): "No."
6. **Would they hire them again?**
 - (KD): "I would."
7. **Would they recommend or not recommend the contractor's construction manager/foreman/superintendent – can they provide any names?**
 - (KD): Steve – Foreman for ZEP
 - (KD): Jamie Booth – Lead Estimators / Project Managers
 - (KD): Yovan – "Owner, on-site regularly"
8. **Anything else you can think of?**
 - (KD): "Overall, they did a great job, no BS contractor, just want to get in and get it done."

Action Required (what, who, when): Provide to City of North Port, FL.

Attachment 2
E&D Contracting Services
Reference Call Reports

Licensee Details

Licensee Information

Name: **DEES, JAMES EDWIN JR (Primary Name)**
E & D CONTRACTING SERVICES INC (DBA Name)

Main Address: **2001 MILLS B LANE BLVD**
SAVANNAH Georgia 31405

License Mailing: **2001 MILLS B. LANE BLVD.**
SAVANNAH GA 31405

LicenseLocation:

License Information

License Type: **Certified General Contractor**

Rank: **Cert General**

License Number: **CGC1511869**

Status: **Current,Active**

Licensure Date: **08/31/2006**

Expires: **08/31/2020**

Special Qualifications **Qualification Effective**
Construction Business **08/31/2006**

Alternate Names

[View Related License Information](#)

[View License Complaint](#)

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Call Report

2002 N. Lois Ave, Suite 200, Tampa FL 33607
813.262.8857 direct

Project: RFB NO. 2020-38 for MCWTP Phase 1
Client: City of North Port, FL

Job No: 235145
Date: Various, Noted Below

Phone in Phone out Current project Prospective project/Marketing Administrative
 Other

Made by/Received by: William Gendusa

Talked with:

1. FGUA, 2/28/2020 @ 12:43pm, left a voicemail for Robert Dixon.
2. FGUA, 3/2/2020 @ 1:13pm, spoke with receptionist, left a voicemail for Robert Dixon.
3. FGUA, 3/3/2020 @ 1:47pm, spoke with Robert Dixon.

Bidders Reference: **E&D Contracting Services:** Robert Dixon. FGUA | (407) 629-6900 Ext. 107 | No email on file

Subject: E&D Contracting Services Reference Confirmation

Distribution: CDM Smith Record and City of North Port, FL.

Discussion: MCWTP Phase 1 Bid Evaluation: E & D Contracting Services.

1. **What did the project entail (look for common elements with our project)? What was the project cost (order of magnitude for comparison; our OPCC is about \$470,000)**
 - "Rehabilitation of existing WWTP, steel around steel tank. The steel was deteriorated, and they renewed the concrete floor."
2. **How did the contractor perform? Were they satisfied?**
 - "Yes, satisfied. They were a little informal with the paperwork, but they did good work."
3. **Did the contractor meet schedule requirements? Was the project completed on time (substantial completion met)?**
 - "Finished the project on-time."
4. **Were there any change orders? Magnitude of change orders as a % of the overall work? Legitimate changes from the owner/based on unanticipated conditions, or was the contractor nickel and diming them?**
 - "There were change orders that were mainly driven by the owner."
5. **Were liquidity damaged assessed on the project?**
 - "Nope, none were assessed."

March 9, 2020

6. **Would they hire them again?**
 - “Yes. We have a similar project coming up and reached out to them for constructability.”
7. **Would they recommend or not recommend the contractor’s construction manager/foreman/superintendent – can they provide any names?**
 - “Nothing stood out. Subbed out some of the electrical work. They are a little behind on the paperwork. A little backwoods style.”
8. **Anything else you can think of?**
 - “They did a good job. I wouldn’t hesitate to hire them on a similar job.”

Action Required (what, who, when): Provide to City of North Port, FL.



Call Report

2002 N. Lois Ave, Suite 200, Tampa FL 33607
813.262.8857 direct

Project: RFB NO. 2020-38 for MCWTP
Phase 1

Client: City of North Port, FL

Job No: 235145

Date: Various, Noted Below

- Phone in Phone out Current project Prospective project/Marketing Administrative
 Other

Made by/Received by: William Gendusa

- Talked with:**
1. SFWMD, 2/28/2020 @ 12:53pm, left a voicemail for the general office.
 2. SFWMD, 3/2/2020 @ 1:19pm, there was no answer or voicemail option. @ 1:46pm spoke with HR (Indira Doobraj). She indicated that Eduardo no longer works at the department. Left a voicemail for executive assistant (Yali Rodriguez) about project feedback.
 3. SFWMD, 3/3/2020 @ 1:36pm, spoke with receptionist, left a voicemail for Yali Rodriguez.

Bidders Reference: **E&D Contracting Services:** Eduardo Duran. SFWMD | (561) 682-6520 | eduran@sfwmd.gov

Subject: E&D Contracting Services Reference Confirmation

Distribution: CDM Smith Record and City of North Port, FL.

Discussion: MCWTP Phase 1 Bid Evaluation: E & D Contracting Services.

1. **What did the project entail (look for common elements with our project)? What was the project cost (order of magnitude for comparison; our OPCC is about \$470,000)**
 -
2. **How did the contractor perform? Were they satisfied?**
 -
3. **Did the contractor meet schedule requirements? Was the project completed on time (substantial completion met)?**
 -

March 9, 2020

4. Were there any change orders? Magnitude of change orders as a % of the overall work? Legitimate changes from the owner/based on unanticipated conditions, or was the contractor nickel and diming them?
 -
5. Were liquidity damaged assessed on the project?
 -
6. Would they hire them again?
 -
7. Would they recommend or not recommend the contractor's construction manager/foreman/superintendent – can they provide any names?
 -
8. Anything else you can think of?
 -

Action Required (what, who, when): Provide to City of North Port, FL.



Call Report

2002 N. Lois Ave, Suite 200, Tampa FL 33607
813.262.8857 direct

Project: RFB NO. 2020-38 for MCWTP Phase 1
Client: City of North Port, FL

Job No: 235145
Date: Various, Noted Below

Phone in Phone out Current project Prospective project/Marketing Administrative
 Other

Made by/Received by: William Gendusa

Talked with:
1. City of Cocoa FL, 2/28/2020 @ 12:56pm, left a voicemail for Kevin Joseph.
2. City of Cocoa FL, 3/2/2020 @ 1:27pm, spoke with Kevin Joseph.

Bidders Reference: **E&D Contracting Services:** Kevin Joseph. City of Cocoa FL | (321) 433-8793 | kjoseph@cocoafll.org

Subject: E&D Contracting Services Reference Confirmation

Distribution: CDM Smith Record and City of North Port, FL.

Discussion: MCWTP Phase 1 Bid Evaluation: E & D Contracting Services.

- 1. What did the project entail (look for common elements with our project)? What was the project cost (order of magnitude for comparison; our OPCC is about \$470,000)**
 - “Basically, we had a 48-inch valve on a pipe assembly located in tight space by clarifier. The pipe and valve were over 50 years old and encrusted due to the pH (calcium carbonate). E&D was the lowest bidder for the project, from Jan to about the entire year, due to procurement of valve.”
- 2. How did the contractor perform? Were they satisfied?**
 - “I was satisfied with the end product and they finish the job properly and correctly. There was a subcontractor (D&S Steel) that did most of the work. The sub-contractors were responsive and always on-site. The administrative side needs a little more effort. E&D was more of the general contractor (pay-apps and administration).”
- 3. Did the contractor meet schedule requirements? Was the project completed on time (substantial completion met)?**
 - “The project was not completed on-time. I would say half the reason is manufacturer’s problem (lead time of a valve). E&D did what they could to be on time. Most of the issue came from manufacturer.”

4. **Were there any change orders? Magnitude of change orders as a % of the overall work? Legitimate changes from the owner/based on unanticipated conditions, or was the contractor nickel and diming them?**
 - “They were generated by the contractor. 5 change orders in total, all due to manufacturer’s delays. Project still completed on budget. All change orders were made for additional time, not money.”
5. **Were liquidity damaged assessed on the project?**
 - “No.”
6. **Would they hire them again?**
 - “Yes, I would. I would say anybody doing business with them will have to help with the administration side of things. Competent on the working side of things. Very happy with sub-contractor.”
7. **Would they recommend or not recommend the contractor’s construction manager/foreman/superintendent – can they provide any names?**
 - Supervisor – Justin Stancil (D&S Steel)
 - Project Manager – Arron McCormick (E&D)
 - “Neutral with E&D, didn’t get much of a hands on feel with them.”
8. **Anything else you can think of?**
 -

Action Required (what, who, when): Provide to City of North Port, FL.

Gendusa, William S.

From: Kevin Joseph <kjoseph@cocoaf1.org>
Sent: Monday, March 2, 2020 1:49 PM
To: Gendusa, William S.
Subject: Follow-up on Reference on E&D Contracting / D&S Steel

Hi William,

It was a pleasure to speak with you today. Please see video below which shows the project E&D Contracting / D&S Steel recently completed for the City of Cocoa: [WS18DP - Reactor Clarifier #1 Effluent Pipe Replacement](#) (Download to view properly).

A standout person from this project was Justin Stancil from D&S Steel. He and his crew were very good to work with and paid attention to detail.

Let me know if you have any additional questions.

Kind Regards,

Kevin Joseph, MSCE, E.I.

Utilities Associate Engineer

351 Shearer Blvd,

Cocoa, Florida 32922

Phone: (321) 433-8793

Mobile: (321) 423-0779

Email: kjoseph@cocoaf1.org



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Call Report

2002 N. Lois Ave, Suite 200, Tampa FL 33607
813.262.8857 direct

Project: RFB NO. 2020-38 for MCWTP
Phase 1

Client: City of North Port, FL

Job No: 235145

Date: Various, Noted Below

- Phone in Phone out Current project Prospective project/Marketing Administrative
 Other

Made by/Received by: William Gendusa

- Talked with:**
1. City of Palm Bay, 2/28/2020 @ 1:00pm , left a voicemail for Bob Hinkle.
 2. City of Palm Bay, 3/2/2020 @ 1:59pm, spoke with receptionist, left a voicemail for Bob Hinkle.
 3. City of Palm Bay, 3/3/2020 @ 1:43pm, spoke with receptionist, left a voicemail for Bob Hinkle.

Bidders Reference: **E&D Contracting Services:** Bob Hinkle. City of Palm Bay | (321) 952-3410 | bob.hinkle@palmbayflorida.org

Subject: E&D Contracting Services Reference Confirmation

Distribution: CDM Smith Record and City of North Port, FL.

Discussion: MCWTP Phase 1 Bid Evaluation, Low Bidder: E & D Contracting Services.

1. What did the project entail (look for common elements with our project)? What was the project cost (order of magnitude for comparison; our OPCC is about \$470,000)
 -
2. How did the contractor perform? Were they satisfied?
 -
3. Did the contractor meet schedule requirements? Was the project completed on time (substantial completion met)?
 -
4. Were there any change orders? Magnitude of change orders as a % of the overall work? Legitimate changes from the owner/based on unanticipated conditions, or was the contractor nickel and diming them?

March 9, 2020

-
- 5. Were liquidity damaged assessed on the project?
 -
- 6. Would they hire them again?
 -
- 7. Would they recommend or not recommend the contractor's construction manager/foreman/superintendent – can they provide any names?
 -
- 8. Anything else you can think of?
 -

Action Required (what, who, when): Provide to City of North Port, FL.



Utilities Department
6644 Price Boulevard
North Port, FL 34291-4106

Phone (941) 240-8000

Fax (941) 240-8022

MEMORANDUM

TO: Richard Newkirk, Utilities Director

THROUGH: Jennifer Desrosiers, Asst. Utilities Director

FROM: Michael Acosta, P.E., Utilities Engineering Manager

DATE: March 30, 2020

SUBJECT: Supplemental Information for the RFB 2020-38 Letter of Recommendation

This memorandum is intended to supplement the letter of recommendation provided by CDM Smith dated March 10, 2020 for RFB 2020-38. In item 7 of the referenced letter CDM Smith states that the submitted referenced projects “are for bridge construction with major items of demolition and construction with new reinforced cement concrete; which is similar to the work under this bid.” I would concur with CDM Smith that the work is similar in nature. While on the surface it appears that work on bridges would not be at all related to work at a water treatment plant, in this case the work is very much related. The work included in this project is the rehabilitation of a flocculation tank that involves the demolition of the existing concrete bottom and baffle walls and the reconstruction of baffle walls and floor. This work is nearly identical to work that would be performed in the construction of components of a bridge. Additionally, it is my understanding that Zep Construction is performing well on Water Control Structure #106 for the City’s Public Works Department and comes recommended by the Public Works Director, Julie Bellia.

Zep Construction is FDOT qualified in many work classes including Portland cement roadway paving, cast in place and concrete segmental construction.

Based on the foregoing, I would concur with CDM Smith’s recommendation that the project be awarded to Zep Construction as the lowest responsible bidder.