



City of North Port
 PURCHASING
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MEMORANDUM

TO: Jason Yarborough, ICMA-CM, Acting City Manager
 FROM: Ginny Duyn, CPPB, Senior Purchasing Administrator
 DATE: August 4, 2020
 SUBJECT: RFP NO. 2020-40 FIRE STATION ALERTING SYSTEM

The Selection Committee held telephone discussions and then evaluated and ranked the following four (4) firms on July 27, 2020 as follows:

| FIRMS | RANK |
|--------------------------|------|
| BRYX, INC. | 1 |
| LOCUTION SYSTEMS, INC. | 3 |
| MOTOROLA SOLUTIONS, INC. | 4 |
| US DIGITAL DESIGNS, INC. | 2 |

After polling the Committee, it is the recommendation of the Committee and Purchasing that the City move forward with pre-award discussions with the top ranked firm: **BRYX, INC.** The Fire Chief would like Nick Herlihy, Scott Lane, and Reg Drapeau to conduct the pre-award discussions.

Approve to move forward with the Pre-Award Discussions: YES NO
 Approve the Pre-award Team: YES NO

Other: _____


 Jason Yarborough, ICMA-CM, Acting City Manager


 Date



CITY OF NORTH PORT
INITIAL RANKING TABULATION

RFP NO. 2020-40 FIRE STATION ALERTING SYSTEM

DATED: 07/27/2020

DEPT: FIRE RESCUE

| BRYX, INC. | | wt | v | REG | wt | v | NICK | wt | v | SCOTT |
|--|---|----|-----|-----------|----|-----|-----------|----|-----|-----------|
| | | | 0-5 | DRAPEAU | | 0-5 | HERLIHY | | 0-5 | LANE |
| QUALIFICATIONS OF FIRM AND PROFICIENCY IN SIMILAR PROJECTS | 5 | 5 | | 25 | 5 | 4 | 20 | 5 | 5 | 25 |
| ABILITY OF THE FIRM/RESPONDENT TO MEET THE TECHNICAL REQUIREMENTS OF THE RFP AND PROJECT UNDERSTANDING | 5 | 5 | | 25 | 5 | 5 | 25 | 5 | 5 | 25 |
| PROPOSED PRICE OF HARDWARE, SOFTWARE, INSTALLATION, IMPLEMENTATION, AND TRAINING SERVICES | 6 | 4 | | 24 | 6 | 4 | 24 | 6 | 4 | 24 |
| KEY PERSONNEL/QUALIFICATIONS OF THE PROJECT TEAM | 3 | 4 | | 12 | 3 | 5 | 15 | 3 | 5 | 15 |
| REFERENCES | 1 | 5 | | 5 | 1 | 5 | 5 | 1 | 5 | 5 |
| MBE/WBE/VBE CERTIFICATION | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| LOCAL BUSINESS STATUS | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| NORTH PORT LOCAL BUSINESS STATUS | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| TOTALS | | | | 91 | | | 89 | | | 94 |

| LOCUTION SYSTEMS, INC. | | wt | v | REG | wt | v | NICK | wt | v | SCOTT |
|--|---|----|-----|-----------|----|-----|-----------|----|-----|-----------|
| | | | 0-5 | DRAPEAU | | 0-5 | HERLIHY | | 0-5 | LANE |
| QUALIFICATIONS OF FIRM AND PROFICIENCY IN SIMILAR PROJECTS | 5 | 4 | | 20 | 5 | 4 | 20 | 5 | 5 | 25 |
| ABILITY OF THE FIRM/RESPONDENT TO MEET THE TECHNICAL REQUIREMENTS OF THE RFP AND PROJECT UNDERSTANDING | 5 | 4 | | 20 | 5 | 4 | 20 | 5 | 5 | 25 |
| PROPOSED PRICE OF HARDWARE, SOFTWARE, INSTALLATION, IMPLEMENTATION, AND TRAINING SERVICES | 6 | 2 | | 12 | 6 | 2 | 12 | 6 | 2 | 12 |
| KEY PERSONNEL/QUALIFICATIONS OF THE PROJECT TEAM | 3 | 4 | | 12 | 3 | 5 | 15 | 3 | 5 | 15 |
| REFERENCES | 1 | 4 | | 4 | 1 | 5 | 5 | 1 | 4 | 4 |
| MBE/WBE/VBE CERTIFICATION | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| LOCAL BUSINESS STATUS | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| NORTH PORT LOCAL BUSINESS STATUS | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| TOTALS | | | | 68 | | | 72 | | | 81 |

| MOTOROLA SOLUTIONS, INC. | | wt | v | REG | wt | v | NICK | wt | v | SCOTT |
|--|---|----|-----|-----------|----|-----|-----------|----|-----|-----------|
| | | | 0-5 | DRAPEAU | | 0-5 | HERLIHY | | 0-5 | LANE |
| QUALIFICATIONS OF FIRM AND PROFICIENCY IN SIMILAR PROJECTS | 5 | 2 | | 10 | 5 | 4 | 20 | 5 | 4 | 20 |
| ABILITY OF THE FIRM/RESPONDENT TO MEET THE TECHNICAL REQUIREMENTS OF THE RFP AND PROJECT UNDERSTANDING | 5 | 3 | | 15 | 5 | 4 | 20 | 5 | 4 | 20 |
| PROPOSED PRICE OF HARDWARE, SOFTWARE, INSTALLATION, IMPLEMENTATION, AND TRAINING SERVICES | 6 | 3 | | 18 | 6 | 3 | 18 | 6 | 3 | 18 |
| KEY PERSONNEL/QUALIFICATIONS OF THE PROJECT TEAM | 3 | 3 | | 9 | 3 | 4 | 12 | 3 | 3 | 9 |
| REFERENCES | 1 | 5 | | 5 | 1 | 4 | 4 | 1 | 5 | 5 |
| MBE/WBE/VBE CERTIFICATION | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| LOCAL BUSINESS STATUS | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| NORTH PORT LOCAL BUSINESS STATUS | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| TOTALS | | | | 57 | | | 74 | | | 72 |

| US DIGITAL DESIGNS, INC. | | wt | v | REG | wt | v | NICK | wt | v | SCOTT |
|--|---|----|-----|-----------|----|-----|-----------|----|-----|-----------|
| | | | 0-5 | DRAPEAU | | 0-5 | HERLIHY | | 0-5 | LANE |
| QUALIFICATIONS OF FIRM AND PROFICIENCY IN SIMILAR PROJECTS | 5 | 4 | | 20 | 5 | 4 | 20 | 5 | 4 | 20 |
| ABILITY OF THE FIRM/RESPONDENT TO MEET THE TECHNICAL REQUIREMENTS OF THE RFP AND PROJECT UNDERSTANDING | 5 | 4 | | 20 | 5 | 4 | 20 | 5 | 5 | 25 |
| PROPOSED PRICE OF HARDWARE, SOFTWARE, INSTALLATION, IMPLEMENTATION, AND TRAINING SERVICES | 6 | 4 | | 24 | 6 | 4 | 24 | 6 | 4 | 24 |
| KEY PERSONNEL/QUALIFICATIONS OF THE PROJECT TEAM | 3 | 5 | | 15 | 3 | 4 | 12 | 3 | 5 | 15 |
| REFERENCES | 1 | 5 | | 5 | 1 | 5 | 5 | 1 | 5 | 5 |
| MBE/WBE/VBE CERTIFICATION | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| LOCAL BUSINESS STATUS | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| NORTH PORT LOCAL BUSINESS STATUS | 1 | 0 | | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| TOTALS | | | | 84 | | | 81 | | | 89 |



CITY OF NORTH PORT
INITIAL RANKING TABULATION

RFP NO. 2020-40 FIRE STATION ALERTING SYSTEM

DATED: 07/27/2020

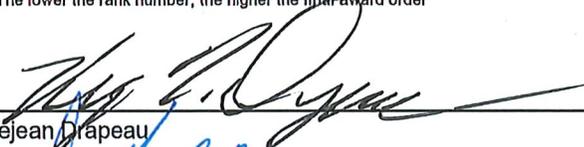
DEPT: FIRE RESCUE

| SUMMARY | DRAPEAU | | HERLIHY | | LANE | |
|--------------------------|---------|------|---------|------|-------|------|
| | Score | Rank | Score | Rank | Score | Rank |
| BRYX, INC. | 91 | 1 | 89 | 1 | 94 | 1 |
| LOCUTION SYSTEMS, INC. | 68 | 3 | 72 | 4 | 81 | 3 |
| MOTOROLA SOLUTIONS, INC. | 57 | 4 | 74 | 3 | 72 | 4 |
| US DIGITAL DESIGNS, INC. | 84 | 2 | 81 | 2 | 89 | 2 |

Method Based on Member Rankings

| TOTAL OF SUMMARY | Sum of Member Ranks | Final Award Order* |
|--------------------------|---------------------|--------------------|
| BRYX, INC. | 3 | 1 |
| LOCUTION SYSTEMS, INC. | 10 | 3 |
| MOTOROLA SOLUTIONS, INC. | 11 | 4 |
| US DIGITAL DESIGNS, INC. | 6 | 2 |

* The lower the rank number, the higher the final award order



 Rejean Drapeau



 Nick Herlihy



 Scott Lane