



CITY OF NORTH PORT PROCUREMENT REQUEST FORM  
EMERGENCY/EXIGENCY PROCUREMENT  
(IN ACCORDANCE WITH FEDERAL GUIDELINES)



DEPARTMENT/DIVISION Public Works / Facility Maintenance

NAME OF REQUESTOR Lisa Guerreiro

NAME OF PREPARER Garrett Woods

DATE COMPLETED 02/14/2023

The City shall not be bound by any transactions made contrary to procurement procedures.

For the Procurement Official to process a requisition or visa purchase request related to an **emergency or exigent purchase**, this form must be completed and submitted by the requesting party to Purchasing with the request. **THE CITY MANAGER MUST BE NOTIFIED IMMEDIATELY (VIA EMAIL/PHONE), FOLLOWED BY THE PURCHASING DIVISION.**

*When referring to procurement activity, FEMA defines both **exigency and emergency** as situations that demand immediate aid and action. The difference between the two is as follows:*

*In the case of an **exigency**, there is a need to avoid, prevent or alleviate serious harm or injury, financial or otherwise, to the applicant, and use of competitive procurement proposals would prevent the urgent action required to address the situation. Thus, a noncompetitive procurement may be appropriate.*

*In the case of an **emergency**, a threat to life, public health or safety, or improved property requires immediate action to alleviate the threat.*

Emergency or Exigency (in accordance with FEMA guidelines, must specify, see definitions above):

EXIGENCY

Name of Event (if applicable): Hurricane Ian - Camera Repairs - City Facilities

Project Number for Event (if applicable): IAN22

A. Description of Item(s) Purchased and Detailed Circumstances of the Emergency or Exigency Purchase/Service: Must answer who, what, when, where, why and how in the box below or separate memo. (Attach quote back-up).

Due to damage from Hurricane Ian, camera repairs are needed at the Butler and Highland Ridge Parks. The cameras at these locations have been damaged. This is needed for public safety for those who visit the parks. Three bids were received and MOSS integration was the lowest and most responsible bidder.



**CITY OF NORTH PORT PROCUREMENT REQUEST FORM  
EMERGENCY/EXIGENCY PROCUREMENT  
(IN ACCORDANCE WITH FEDERAL GUIDELINES)**



B. Total Cost of Purchase: \$ 13,284.80

Account #: 001-0760-519-46.03

Project #: IAN22

C. Vendor Information

Vendor Name: IRON BOW TECHNOLOGIES Contact: KRESSA STEWART

Address: 2121 COOPERATIVE WAY, SUITE 500

City: HERNDON State: VA Zip: 20171

Phone: 703-293-6782 Email or Website Address: KRESSA.STEWART@IRONBOW.COM

I acknowledge that the procurement described herein was made in a manner consistent with the emergency procurement requirements of the City of North Port Procurement Code and Procurement Manual. I have been made aware of the Procurement Code (available on the P-Drive and Intranet) and the policies and procedures related to the City's procurement system.

Lisa  
Guerreiro Digitally signed by Lisa  
Guerreiro  
Date: 2023.04.13  
08:32:19 -04'00'

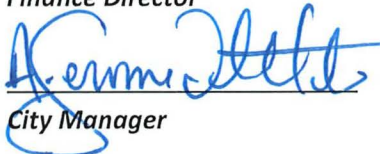
**Requestor** **Date**

**Approved in Naviline 4/13/23**

**Budget Administrator** **Date**

Kimberly  
Williams Digitally signed by  
Kimberly Williams  
Date: 2023.04.14  
15:01:59 -04'00'

**Finance Director** **Date**

 4.20.23  
**City Manager** **Date**

Chuck  
Speake Digitally signed by  
Chuck Speake  
Date: 2023.02.17  
11:36:27 -05'00'

**Department Director** **Date**

Ginny Duyn Digitally signed by Ginny  
Duyn  
Date: 2023.04.14  
13:14:28 -04'00'

**Purchasing** **Date**

**Assistant City Manager** **Date**

**PRINT**    Clear All Fields





Iron Bow Technologies, Inc  
 2121 Cooperative Way, Suite 500  
 Herndon, VA 20171

**Quote**  
 Number/Version: 352024 / 1  
 Please reference the above quote number and version on your purchase order.  
 Date: 1/17/2023  
 Contract Name/Number: OMNIA - R200802 / R200802  
 Quote Name: Butler Park Repair

Quoted To: Robert Davies  
 Email: rdavies@cityofnorthport.com

Inside Rep: Kressa Stewart Ph#: 423-368-5978 kressa.stewart@ironbow.com  
 Account Manager: Clifford Golden Ph#: 813-504-0303 cliff.golden@ironbow.com

Comment: Butler Ridge repair. Standard one year parts and labor warranty. Warranty does not cover acts of god i.e. lightning, fire or flood.  
 50% deposit is required to proceed with scheduling.

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
1	OMNIA - R200802	3.0C-H5SL-BO1-IR	Aviglion Corp.	3MP H5SL Bullet Camera with 3.1-8.4mm Lens	2	\$672.61	\$651.70	\$1,303.40	3.1%	Hardware - 3%
2	OMNIA - R200802	4.0C-H5A-BO2-IR	Aviglion Corp.	4MP H5A Bullet Camera with 9-22mm Lens	2	\$1,395.20	\$1,351.22	\$2,702.44	3.2%	Hardware - 3%
3	OMNIA - R200802	6.0C-H5A-BO1-IR	Aviglion Corp.	6MP H5A Bullet Camera with 4.9-8mm Lens	1	\$1,516.68	\$1,469.80	\$1,469.80	3.1%	Hardware - 3%
4	OMNIA - R200802	MIS-Misc4	Moss Integration	Miscellaneous items for install (wire ties, backboxes, fasteners)	1	\$1,000.00	\$925.00	\$925.00	7.5%	Miscellaneous - 0.7%
5	OMNIA - R200802	BRIDGE	Ubiquiti Networks, Inc.	Ubiquiti Wireless Bridge®	1	\$119.00	\$114.50	\$114.50	3.8%	Hardware - 3%
6	OMNIA - R200802	PROF-SVCS	Iron Bow Technologies	Iron Bow Professional Services. Please see attached SOW for details.	1		\$1,981.74	\$1,981.74		

Subtotal: \$8,496.88

(Applicable Sales Tax will be added to invoice, and Purchaser will be responsible for such tax, unless a valid exemption or resale certificate is on file and current.)

\$0.00

Total: \$8,496.88

Terms/Quote Details:		
CONTRACT: OMNIA R200802	Tax ID: 26-1615129	For EFT: Iron Bow Technologies, LLC
EXPIRES: 30-SEP-2023	DUNS+4: 82-7714507-0000	c/o PNC Bank, N.A. ABA: 031207607
TERMS: NET 30, FOB ORIGIN	Cage Code: 55RC1	Account: 8026304877
		For Checks: Iron Bow Technologies, LLC PO Box 826474 Philadelphia, PA 19182-6474

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
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EFT/Check info reflects Iron Bow's change to PNC Bank. Email arproduct@ironbow.com if additional info is needed. Our prior bank account will remain open during the transition.

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\* All returns of both commercial and customized products or product configuration are subject to the supplier and/or original equipment manufacturers Return Materials Authorization (RMA) policy.

\* This quote is valid for 30 days from the date issued.

**\*\* PROPRIETARY & CONFIDENTIAL \*\*** This document and any referenced links or supplemental documentation is confidential and/or proprietary and intended solely for the named entity within this quote. Unauthorized use, copying, distribution, or disclosure is prohibited. If you received this document in error, please notify the referenced Iron Bow personnel via phone or email.



Iron Bow Technologies, Inc  
 2121 Cooperative Way, Suite 500  
 Herndon, VA 20171

Quote Number/Version: 352023 / 1  
 Please reference the above quote number and version on your purchase order.  
 Date: 1/17/2023  
 Contract Name/Number: OMNIA - R200802 / R200802  
 Quote Name: Highland Ridge repair

Quoted To: Robert Davies  
 Email: rdavies@cityofnorthport.com

Inside Rep: Kressa Stewart Ph#: 423-368-5978 kressa.stewart@ironbow.com  
 Account Manager: Clifford Golden Ph#: 813-504-0303 cliff.golden@ironbow.com

Comment: Highland Ridge repair. City of north Port will need to have an electrician onsite to replace high voltage wiring. Standard one year parts and labor warranty. Warranty does not cover acts of god i.e. lightning, fire or flood.  
 50% deposit is required to proceed with scheduling.

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
1	OMNIA - R200802	TS-8-PRO	Ubiquiti Networks, Inc.	8 Port POE Switch	1	\$229.99	\$220.60	\$220.60	4.1%	Hardware - 3%
2	OMNIA - R200802	4.0C-H5A-BO1-IR	Avigilon Corp.	4MP H5A Bullet Camera with 3.3-9mm Lens	2	\$1,347.77	\$1,307.32	\$2,614.64	3.0%	Hardware - 3%
3	OMNIA - R200802	BRIDGE	Ubiquiti Networks, Inc.	Ubiquiti Wireless Bridge	1	\$119.00	\$114.50	\$114.50	3.8%	Hardware - 3%
4	OMNIA - R200802	H4-BO-JBOX1	Avigilon Corp.	Bullet Junction Box for H5A / H4A Bullet Cameras	2	\$106.20	\$102.95	\$205.90	3.1%	Hardware - 3%
5	OMNIA - R200802	MIS-Misc4	Moss Integration	Miscellaneous items for install (wire ties, backboxes, fasteners)	1	\$600.00	\$550.00	\$550.00	8.3%	Miscellaneous - 0.7%
6	OMNIA - R200802	PROF-SVCS	Iron Bow Technologies	Iron Bow Professional Services. Please see attached SOW for details.	1		\$1,082.28	\$1,082.28		

Subtotal: \$4,787.92

(Applicable Sales Tax will be added to invoice, and Purchaser will be responsible for such tax, unless a valid exemption or resale certificate is on file and current.)

\$0.00

Total: \$4,787.92

Terms/Quote Details:		
CONTRACT: OMNIA R200802	Tax ID: 26-1615129	For EFT: Iron Bow Technologies, LLC
EXPIRES: 30-SEP-2023	DUNS+4: 82-7714507-0000	c/o PNC Bank, N.A. ABA: 031207607
TERMS: NET 30, FOB ORIGIN	Cage Code: 55RC1	Account: 8026304877
		For Checks: Iron Bow Technologies, LLC PO Box 826474 Philadelphia, PA 19182-6474



Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
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Iron Bow Technologies, Inc  
 2121 Cooperative Way, Suite 500  
 Herndon, VA 20171

Quote  
 Number/Version: 352023 / 3 Quoted To: Robert Davies  
 Please reference the above quote number and version on your purchase order.  
 Date: 1/17/2023 Email: rdavies@cityofnorthport.com  
 Contract Name/Number: OMNIA - R200802 / R200802  
 Quote Name: Highland Ridge repair

Inside Rep: Kressa Stewart Ph#: 423-368-5978 kressa.stewart@ironbow.com  
 Account Manager: Clifford Golden Ph#: 813-504-0303 cliff.golden@ironbow.com

Comment: Iron Bow Technologies, in partnership with Minuteman Security, will complete repairs at Highland Ridge. This proposal includes a one year warranty on all parts supplied by Minuteman, and a one year warranty on labor.

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
1	OMNIA - R200802	TS-8-PRO	Ubiquiti Networks, Inc.	8 Port POE Switch	1	\$229.99	\$223.00	\$223.00	3.0%	Hardware - 3%
2	OMNIA - R200802	4.0C-H5A-BO1-IR	Avigilon Corp.	4MP H5A Bullet Camera with 3.3-9mm Lens	2	\$1,347.77	\$1,303.00	\$2,606.00	3.3%	Hardware - 3%
3	OMNIA - R200802	H4-BO-JBOX1	Avigilon Corp.	Bullet Junction Box for H5A / H4A Bullet Cameras	2	\$106.20	\$103.00	\$206.00	3.0%	Hardware - 3%
4	OMNIA - R200802	MISC-MAT	Minuteman Security	Misc Materials, supplies, and travel	1		\$1,999.00	\$1,999.00		
5	OMNIA - R200802	PROF-SVCS	Iron Bow Technologies	Iron Bow Professional Services. Please see attached SOW for details.	1		\$2,700.00	\$2,700.00		

Subtotal: \$7,734.00

(Applicable Sales Tax will be added to invoice, and Purchaser will be responsible for such tax, unless a valid exemption or resale certificate is on file and current.) \$0.00

Total: \$7,734.00

Terms/Quote Details:		
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CONTRACT: OMNIA R200802 Tax ID: 26-1615129  
 EXPIRES: 30-SEP-2023 DUNS+4: 82-7714507-0000  
 TERMS: NET 30, FOB ORIGIN Cage Code: 55RC1

For EFT:  
 Iron Bow Technologies, LLC  
 c/o PNC Bank, N.A.  
 ABA: 031207607  
 Account: 8026304877

For Checks:  
 Iron Bow Technologies, LLC  
 PO Box 826474  
 Philadelphia, PA 19182-6474

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Order Discount
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 2121 Cooperative Way, Suite 500  
 Herndon, VA 20171

**Quote**  
 Number/Version: 352024 / 3      Quoted To: Robert Davies  
 Please reference the above quote number and version on your purchase order.  
 Date: 1/17/2023      Email: rdavies@cityofnorthport.com  
 Contract Name/Number: OMNIA - R200802 / R200802  
 Quote Name: Butler Park Repair

Inside Rep: Kressa Stewart    Ph#: 423-368-5978    kressa.stewart@ironbow.com  
 Account Manager: Clifford Golden    Ph#: 813-504-0303    cliff.golden@ironbow.com

**Comment:** Iron Bow Technologies, in partnership with Minuteman Security, will complete repairs at Butler Park. This proposal includes a one year warranty on all parts supplied by Minuteman, and a one year warranty on labor.

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
1	OMNIA - R200802	3.0C-H5SL-BO1-IR	Aviglion Corp.	3MP H5SL Bullet Camera with 3.1-8.4mm Lens	2	\$672.61	\$652.20	\$1,304.40	3.0%	Hardware - 3%
2	OMNIA - R200802	4.0C-H5A-BO2-IR	Aviglion Corp.	4MP H5A Bullet Camera with 9-22mm Lens	2	\$1,395.20	\$1,354.00	\$2,708.00	3.0%	Hardware - 3%
3	OMNIA - R200802	6.0C-H5A-BO1-IR	Aviglion Corp.	6MP H5A Bullet Camera with 4.9-8mm Lens	1	\$1,516.68	\$1,471.00	\$1,471.00	3.0%	Hardware - 3%
4	OMNIA - R200802	MISC-MAT	Minuteman Security	Misc Materials, supplies, and travel	1		\$2,499.00	\$2,499.00		
5	OMNIA - R200802	PROF-SVCS	Iron Bow Technologies	Iron Bow Professional Services. Please see attached SOW for details.	1		\$3,400.00	\$3,400.00		

Subtotal: \$11,382.40

(Applicable Sales Tax will be added to invoice, and Purchaser will be responsible for such tax, unless a valid exemption or resale certificate is on file and current.) \$0.00

Total: \$11,382.40

Terms/Quote Details:	
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CONTRACT: OMNIA Tax ID: 26-  
 R200802 1615129  
 EXPIRES: 30-SEP-2023 DUNS+4: 82-  
 7714507-0000  
 TERMS: NET 30, Cage Code: ABA: 031207607  
 FOB ORIGIN 55RC1 Account: 8026304877

For Checks:  
 Iron Bow Technologies, LLC  
 PO Box 826474  
 Philadelphia, PA 19182-6474

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
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Iron Bow Technologies, Inc  
 2121 Cooperative Way, Suite 500  
 Herndon, VA 20171

**Quote**  
 Number/Version: 352023 / 2  
 Please reference the above quote number and version on your purchase order.  
 Date: 1/17/2023  
 Contract Name/Number: OMNIA - R200802 / R200802  
 Quote Name: Highland Ridge repair

Quoted To: Robert Davies  
 Email: rdavies@cityofnorthport.com

Inside Rep: Kressa Stewart Ph#: 423-368-5978 kressa.stewart@ironbow.com  
 Account Manager: Clifford Golden Ph#: 813-504-0303 cliff.golden@ironbow.com

Comment: Iron Bow Technologies, in partnership with Security 101, will complete Highland Ridge repairs. This proposal includes a (1) year warranty on all parts supplied by Security 101, and (1) year warranty on labor.

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
1	OMNIA - R200802	TS-8-PRO	Ubiquiti Networks, Inc.	8 Port POE Switch	1	\$229.99	\$223.00	\$223.00	3.0%	Hardware - 3%
2	OMNIA - R200802	4.0C-H5A-BO1-IR	Avigilon Corp.	4MP H5A Bullet Camera with 3.3-9mm Lens	2	\$1,347.77	\$1,303.00	\$2,606.00	3.3%	Hardware - 3%
3	OMNIA - R200802	H4-BO-JBOX1	Avigilon Corp.	Bullet Junction Box for H5A / H4A Bullet Cameras	2	\$106.20	\$103.00	\$206.00	3.0%	Hardware - 3%
4	OMNIA - R200802	MISC-MAT	Security Franchisors, LLC	Additional hardware, wireless bridge, supplies, and travel to reach project completion	1	\$2,000.00	\$1,500.00	\$1,500.00	25.0%	Miscellaneous - 0.7%
5	OMNIA - R200802	PROF-SVCS	Iron Bow Technologies	Iron Bow Professional Services. Please see attached SOW for details.	1		\$2,480.70	\$2,480.70		

Subtotal: \$7,015.70

(Applicable Sales Tax will be added to invoice, and Purchaser will be responsible for such tax, unless a valid exemption or resale certificate is on file and current.) \$0.00

Total: \$7,015.70

Terms/Quote Details:		
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CONTRACT: OMNIA Tax ID: 26-  
 R200802 1615129  
 EXPIRES: 30-SEP- DUNS+4: 82-  
 2023 7714507-0000  
 TERMS: NET 30, Cage Code: ABA: 031207607  
 FOB ORIGIN 55RC1 Account: 8026304877

For Checks:  
 Iron Bow Technologies, LLC  
 PO Box 826474  
 Philadelphia, PA 19182-6474



Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
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 Herndon, VA 20171

**Quote**  
 Number/Version: 352024 / 2      Quoted To: Robert Davies  
 Please reference the above quote number and version on your purchase order.  
 Date: 1/17/2023      Email: rdavles@cityofnorthport.com  
 Contract Name/Number: OMNIA - R200802 / R200802  
 Quote Name: Butler Park Repair

Inside Rep: Kressa Stewart    Ph#: 423-368-5978    kressa.stewart@ironbow.com  
 Account Manager: Clifford Golden    Ph#: 813-504-0303    cliff.golden@ironbow.com

**Comment:** Iron Bow Technologies, in partnership with Security 101, will complete Butler Ridge repairs. This proposal includes a (1) year warranty on all parts supplied by Security 101, and (1) year warranty on labor.

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
1	OMNIA - R200802	3.0C-H5SL-BO1-IR	Avigilon Corp.	3MP H5SL Bullet Camera with 3.1-8.4mm Lens	2	\$672.61	\$652.20	\$1,304.40	3.0%	Hardware - 3%
2	OMNIA - R200802	4.0C-H5A-BO2-IR	Avigilon Corp.	4MP H5A Bullet Camera with 9-22mm Lens	2	\$1,395.20	\$1,354.00	\$2,708.00	3.0%	Hardware - 3%
3	OMNIA - R200802	6.0C-H5A-BO1-IR	Avigilon Corp.	6MP H5A Bullet Camera with 4.9-8mm Lens	1	\$1,516.68	\$1,471.00	\$1,471.00	3.0%	Hardware - 3%
4	OMNIA - R200802	MISC-MAT	Security Franchisors, LLC	Additional hardware, wireless bridge, supplies, and travel to reach project completion	1	\$2,500.00	\$2,000.00	\$2,000.00	20.0%	Miscellaneous - 0.7%
5	OMNIA - R200802	PROF-SVCS	Iron Bow Technologies	Iron Bow Professional Services. Please see attached SOW for details.	1		\$3,155.70	\$3,155.70		

Subtotal: \$10,639.10

(Applicable Sales Tax will be added to invoice, and Purchaser will be responsible for such tax, unless a valid exemption or resale certificate is on file and current.) \$0.00

Total: \$10,639.10

Terms/Quote Details:		
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EXPIRES: 30-SEP-2023	DUNS+4: 82-7714507-0000	c/o PNC Bank, N.A. ABA: 031207607
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		For Checks: Iron Bow Technologies, LLC PO Box 826474 Philadelphia, PA 19182-6474

Line	Price List	MPN	Manufacturer	Description	Qty	List Price	Unit Price	Ext Price	% off List	Minimum Omnia Discount
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Sandy

**From:** Donnie Heeter <[dheeter@northportfl.gov](mailto:dheeter@northportfl.gov)>  
**Sent:** Friday, January 20, 2023 12:09 PM  
**To:** Sandy Knowles <[sknowles@northportfl.gov](mailto:sknowles@northportfl.gov)>  
**Cc:** Aaron Bourquin <[abourquin@northportfl.gov](mailto:abourquin@northportfl.gov)>  
**Subject:** FW: [EXTERNAL] RE: In need of 2 additional quotes for camera repairs

Good afternoon Sandy,

I am following up on the camera repairs for Butler Park and Highland Ridge Park which were damaged during Hurricane IAN.

Please find x3 quotes for each park attached.

Our preferred vendor is Moss Integration (M.I.S) and they are also the lowest bidder.

The Highland Ridge quote for M.I.S requires an electrician to be on-site and the cost is not accounted for, but I think Facilities Maintenance staff could perform the work.

Let me know if you have any questions.

Thanks,

**Donald (Donnie) Heeter**  
Telecommunications Administrator  
City Manager | IT Division  
4970 City Hall Blvd | City of North Port | [www.northportfl.gov](http://www.northportfl.gov)  
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A City where you can "Achieve Anything."

**From:** Cliff Golden <[cliff.golden@ironbow.com](mailto:cliff.golden@ironbow.com)>  
**Sent:** Thursday, January 19, 2023 12:29 PM  
**To:** Donnie Heeter <[dheeter@northportfl.gov](mailto:dheeter@northportfl.gov)>  
**Cc:** Aaron Bourquin <[abourquin@northportfl.gov](mailto:abourquin@northportfl.gov)>  
**Subject:** [EXTERNAL] RE: In need of 2 additional quotes for camera repairs

**EXTERNAL EMAIL:** This email is from an external source! Be careful of

Donnie,

Sorry for the delay but we finally have all the info for the three quotes from three different companies for the two repair projects. Proposals are from Minuteman, Security 101 and MIS.

For a quick review please see chart below.

	BUTLER	HIGHLAND	TOTALS
MINUTEMAN	11,382.40	7,734.00	19,116.40
SEC101	10,639.10	7,015.70	17,654.80
MIS	8,496.88	4,787.92	13,284.80