10/23/2020

Captain Brian Gregory
North Port Police Department
4980 City Hall Blvd
North Port, FL 34286

Subject: Guardian Alliance Technologies Sole Source Justification

Dear Captain Gregory,

This letter is in response to your request for a Sole Source procurement letter. Guardian Alliance Technologies, Inc. provides the cloud-based Guardian Background Investigation Software Platform to law enforcement agencies across the country, providing a broad array of capabilities that are exclusively available through Guardian.

The list of mission critical features exclusive to the Guardian Platform is extensive and includes the following features which, without Guardian, would simply not be available to you from any other system:

- **National Applicant Information Center:** The National Applicant Information Center is a centralized applicant database that stores applicant PHQ information (certified PHQs) that have been released by the applicant and provides visibility by any/all investigators and agencies using the Guardian Platform. The NAIC is designed and maintained to ensure that it is compliant with the FBI CJIS Security Policy and all applicant PHQ's stored within it reflect all historical changes made by the applicant (if any) and makes them visible to any agency using Guardian.

- **Free Electronic Applicant Pre-Screening.**   Guardian's Triage Center is a one of a kind collection of system features that allow you to intake all applicant PHQ's and perform pre-screening efficiently and 100% electronically - at no cost.

- **Automatic Generation of Investigation Reports.** The Guardian Platform automatically compiles comprehensive investigation reports automatically with no additional work required from your investigators, which provides the additional benefit of standardizing the format of all reports.

- **Digital Approval Ladder.** Guardian's fully digital approval ladder enables you to send investigation reports up the chain of command for review and approval or rejection electronically and efficiently.

- **No Set Up Fees**

- **No Training Fees.**

- **No Contract Term**

- **No Data Storage Fees**

- **Monthly Billing.** Guardian's "On Demand" billing policy ensures that you are only being charged for exactly the number of backgrounds processed using the Guardian Platform.

Guardian's solutions are developed within, and supported by, our organization for services in the state and local government marketplace. In addition, Guardian is the sole provider for all related solution training, system documentation, hosting services, and maintenance for all features and benefits described above.

If there are any questions relating to the exclusivity of the features described herein, please reach out at your convenience and we'll be happy to provide additional information, if necessary.

Sincerely,

Adam Anthony
COO