



August 12, 2019

Nickie Brown
Business Services Coordinator
North Port Utilities
6644 W Price Blvd
North Port, FL 34291

This letter is valid from October 1, 2019 thru September 30, 2020.

Please note that Sunstate Meter and Supply, Inc., is the sole authorized Neptune Distributor with a resell supply agreement in the State of Florida. This includes the maintenance and repair of meter reading equipment.

The geographical area of responsibility assigned to them includes all Counties within the State of Florida.

Sunstate Meter and Supply cannot sell Neptune products outside of the State of Florida, NOR can any other Neptune Distributor sell Neptune products in the State of Florida.

Please note that Neptune's current hourly rate to repair meter reading equipment is \$85 per hour. That rate is subject to change without notification.

Thank you in advance for your cooperation.

Sincerely,

Terry D. Gullett

Terry D. Gullett
Senior Territory Manager
Neptune Technology Group, Inc.