



PROPOSAL

NAME: CITY OF NORTHPORT EMAIL: PSMITH@CITYOFNORTHORT.COM ATTN: PAM SMITH
--

DATE: AUGUST 26, 2016

2016 FORD F150 4X4 REGULAR CAB 122" W/B (F1E)	\$20,899.00
3.5L V6 TIVCT FFV ENGINE	
6 SPEED AUTOMATIC TRANSMISSION	
(85A) POWER WINDOWS & LOCKS	\$969.00
(53A) TRAILER TOW PKG	\$494.00
(924) PRIVACY GLASS WITH (57Q) REAR DEFROSTER	\$395.00
(96W) SPRAY ON BEDLINER	\$474.00
(DLR) TINT TWO FRONT WINDOWS & WINSHIELD STRIP	\$198.00
(DLR) FLOOR MATS	\$74.00
(DLR) 3 RD KEY	\$250.00
TEMPORARY TAG	\$35.00
TRADE ALLOWANCE – 2003 FORD F150 VIN# 3NB56104	-\$1,200.00
TOTAL	\$22,588.00
PER FSA CONTRACT 15-23-0904 SPEC # 46	

PURCHASER ACKNOWLEDGES:
 DON REID FORD IS UNABLE TO GUARANTEE DELIVERY DATES DUE TO MANY FACTORS, NOT LIMITED TO BUT INCLUDING: FORD MOTOR COMPANY PRODUCTION SCHEDULES, WEATHER, AVAILABILITY OF RAIL CARS, ETC.

ALL PAYMENTS ARE DUE ON A NET 30 DAY BASIS UPON RECEIPT OF EACH VEHICLE AS INVOICED REGARDLESS OF THE NUMBER OF VEHICLES ON THE PURCHASE ORDER.

We thank you for the opportunity to make this proposal and will appreciate your acceptance. Acceptance of this proposal will not be binding upon us until this proposal is approved hereonin writing by an official of Don Reid Ford, Inc. Return of one copy of this proposal and your purchase order number constitutes your official acceptance.

Respectfully submitted,
 ERIC JORE
 FLEET MANAGER
 DON REID FORD, INC.

Please return this form via Fax: (407) 647-4779 or email - EJore@aol.com ACCEPTED: _____ PO# _____
--

BID AWARD ANNOUNCEMENT

15-23-0904

Effective Dates:

October 1, 2015 – September 30, 2016

**POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES,
TRUCKS & VANS**

***Participating Sheriffs Offices & Local Governmental
Agencies of the State of Florida***

Coordinated By

**The
Florida Sheriffs Association
& Florida Association of Counties**





**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**1/2 TON PICKUP TRUCK - 4X4
SPECIFICATION #46**

2016 Ford F-150 (F1E)

The Ford F-150 (F1E) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$20,958.00	\$20,793.00	\$20,899.00	\$20,998.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-150 (F1E)			
DEALER:	Hub City Ford	Alan Jay Ford	Don Reid Ford	Don Reid Ford
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$20,958.00	\$20,793.00	\$20,899.00	\$20,998.00

Order Code	Delete Options	Western	Northern	Central & Southern
	AM/FM stereo radio	NA	NA	NA
	Air conditioning	NA	NA	NA
	Full size spare tire and rim	NA	NA	NA
XL6 ¹ D-XL6 ²	Limited slip differential on 4-wheel drive NON-Limited Slip Differential ²	\$270.00 ¹	\$150.00 ²	\$200.00

Order Code	Add Options	Western	Northern	Central & Southern
------------	-------------	---------	----------	--------------------

Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.

99P ¹ 99P XL9 ² 99P ³	Engine upgrade - specify 2.7L ECOBOOST V6 with 3:55 E-locking Rear Differential in lieu of 3:73 (ADD \$100 FOR XL6 3:73 E-locking rear differential) (99G XL3 3.5L ECOBOOST V6 with 3:31 E-locking rear differential \$1844 (requires long bed.) ² 2.7 ECO BOOST ³	\$794.00 ¹	\$794.00 ²	\$794.00 ³
99F ¹ 99F XL3 ² 99F ³	Engine upgrade - specify 5.0L FlexFuel V8 with 3:31 E-Locking Rear Differential in lieu of 3:73 ² 5.0L V-8 ³	\$1,595.00 ¹	\$1,594.00 ²	\$1,594.00 ³
68G ¹ 998 XL6 ² 99G ³	Bi-fuel model - specify REQ 5.0L V-8 ENG ¹ 3.7L V6 with 3:73 Limited Slip Diff ² 3.5 ECO BOOST ³	\$314.00 ¹	Std ²	\$1,994.00 ³
68G ¹ 68G ²	CNG model - specify REQ 5.0L V-8 ENG ¹ CNG/PROPANE GASEOUS ENGINE PREP PACKAGE (REQUIRES 99F 5.0L V8 ENGINE UPGRADE) ***LATE AVAILABILITY*** ²	\$314.00 ¹	\$314.00 ²	\$1,295.00
CNG ¹ 24GGE ²	CNG conversion (discuss with dealer) REQ 5.0L V-8 ENG ¹ 24 Gas Gallon Equivalent 1 Tank CNG System, specify Bi-Fuel or Dedicated (Requires 68G) ²	\$12,996.00 ¹	\$13,000.00 ²	\$1,295.00
LPG ¹	LPG conversion (discuss with dealer) REQ 5.0L V-8 ENG ¹	\$12,996.00 ¹	NA	NA
DRYCELL ²	Battery, 650 cca or greater Replaces factory lead acid 750cca battery with min. HD 800cca dry cell battery. ² Dual batteries	NA	\$329.00 ²	NA

VEHICLE:	F-150 (F1E)			
DEALER:	Hub City Ford	Alan Jay Ford	Don Reid Ford	Don Reid Ford
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$20,958.00	\$20,793.00	\$20,899.00	\$20,998.00

627-99F-XL6-53A ¹ 99F 627 53A 141WB ² 627 ³	7,700 lbs. GVWR REQ 99F-5.0L V8 ENG & XL6 LIMTES SLIP & 53A TRAILER TOW PKG ¹ 7,600LB GVWR Includes: 5.0L V8, 3.73 E-locking rear differential, trailer tow package, and HD payload package (ADD \$600 for 99G 3.5L ECCOBOOST & trailer brake controller). -or- [99P 622 53A 141WB - 6,800LB GVWR Includes: Long bed, 2.7L ECOBOOST V6, 3.73 E-locking rear differential, trailer tow package, and 2.7L payload group \$1769. J ² REQUIRES 8 FOOT BED ³	\$3,889.00 ¹	\$4,319.00 ²	\$3,589.00 ³
67T ¹ 67T ² 67T ³	Electric brake controller Requires Trailer tow package, Included with max trailer tow package. ²	\$274.00 ¹	\$274.00 ²	\$274.00 ³
101A-300A ¹ 101A ²	Traction control Manufacturer's model upgrade package (specify pkg. bid) 101A XL OR UPGRADE PKG 300A XLT PKG (\$5,299.00) ¹ Equipment Group Mid 101A includes: Power Windows (front on Regular Cab, front and rear on SuperCab and SuperCrew®), Power Door Locks with Flip Key and Integrated Key Transmitter keyless-entry (includes Autolock), Power Tailgate Lock, Perimeter Alarm, Illuminated Entry, Manual-folding, Dual Power Glass Sideview Mirrors with Black Skull Caps, Autolamp - Auto On/Off Headlamps with Rainlamp Windshield Wipers, Daytime Running Lamps (DRL) (On/Off Cluster Controllable), MyKey® Owner Controls Feature I AM/FM with single-CD (speakers; four (4) with Regular Cab, six (6) with SuperCab and SuperCrew®) I 4.2" Productivity Screen with compass in instrument cluster I SYNC® Enhanced Voice Recognition Communications and Entertainment System, 911 Assist®, 4.2" Multi-Function Display, Applink™, one (1) Smart Charging USB Port and auxiliary audio input jack. I Cruise Control I BoxLink™ (includes four (4) premium locking cleats). ²	Std \$1,304.00 ¹	Std \$2,054.00 ²	Std \$4,079.00
CG ¹ CG ²	Seat trim upgrade - specify Gray cloth seat trim w/ 40/20/40 split bench ² CLOTH ³	NC ¹	NC ²	NC ³
85A ¹ 85A ² 85A ³	Power windows/door locks Autolamp - Auto On/Off Headlamps with Rainlamp Windshield Wipers, Daytime Running Lamps (DRL) (On/Off Cluster Controllable) (when the non-controllable 942 Daytime Running Lamps (DRL) option is selected, it will replace the controllable DRL), Manual-folding, Dual Power Glass Sideview Mirrors with Black Skull Caps, Illuminated Entry, MyKey® Owner Controls Feature, Perimeter Alarm, Power Locks with Flip Key and Integrated Key Transmitter keyless-entry (includes Autolock), Power Tailgate Lock, Power Windows (front on Regular Cab, front and rear on SuperCab and SuperCrew®). ²	\$969.00 ¹	\$969.00 ²	\$969.00 ³
50S ¹ 50S ² 50S ³	Speed control	\$224.00 ¹	\$224.00 ²	\$224.00 ³
DOME ²	Tilt steering wheel Passenger dome lamp 5" REPORT LIGHT DLR INSTALLED ²	Std Std	Std \$229.00 ²	Std NA
D BUCK ²	Bucket seats in lieu of bench seat Dealer remove center "20" section from 40/20/40 split bench, leaves bare floor surface. ²	NA	\$178.00 ²	\$294.00
168 ¹ 168 ²	Carpet in lieu of rubber floor covering Includes floor mats ²	\$144.00 ¹	\$144.00 ²	\$94.00
47R ¹ 47R ²	Floor mats HD all weather rubber floor mats (requires 168). ²	\$94.00 ¹	\$94.00 ²	\$74.00

VEHICLE:	F-150 (F1E)			
DEALER:	Hub City Ford	Alan Jay Ford	Don Reid Ford	Don Reid Ford
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$20,958.00	\$20,793.00	\$20,899.00	\$20,998.00
924 ¹ 924 57Q ²	Deep tinted glass <i>Factory rear window privacy glass and defogger. (DT2 - Dealer installed deep tint film on front two door glass \$149, ADD \$49 for windshield strip).²</i>	\$99.00 ¹	\$318.00 ²	\$395.00 ³
DLR ³	Sliding rear window	NA	NA	\$449.00 ³
58B ¹ 58B ² 58B ³	AM/FM radio with single CD <i>AM/FM Single CD²</i>	\$289.00 ¹	\$289.00 ²	\$289.00 ³
52B 50S ²	On-Star <i>Ford SYNC Includes: Enhanced Voice Recognition Communications and Entertainment System, 911 Assist®, 4.2" Multi-Function Display, Applink™, one (1) Smart Charging USB Port and auxiliary audio input jack. Compass display in instrument cluster. (included in manufacturers upgrade package)²</i>	NA	\$643.00 ²	NA
58C ¹ 58C ²	Satellite radio <i>AM/FM/CD/SAT²</i>	\$484.00 ¹	\$484.00 ²	NA
AK=KF ¹ 3K ² DLR ³	Additional Key(s) or Key Fob(s) when applicable <i>Dealer provided third key. (3KR - Dealer provided third key and remote when ordering with power equipment group \$373)²</i>	\$296.00 ¹	\$140.00 ²	\$250.00 ³
WB-141 ¹ F1E 141 ²	Side air bags Long bed in lieu of short bed <i>(655 - Upgrade to 33gal fuel tank \$394)²</i>	Std \$299.00 ¹	Std \$899.00 ²	Std \$299.00
LHP-6" ¹ L-SPOT ²	Left-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed <i>(ADD \$175 for LED light)²</i>	\$696.00 ¹	\$480.00 ²	\$495.00
L & RHP-6" ¹ LR-SPOT ²	Left & right-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed <i>(ADD \$350.00 for LED lights)²</i>	\$696.00 ¹	\$900.00 ²	\$895.00
VVST ¹ RS ²	Vent visors - stick-on style	\$144.00 ¹	\$145.00 ²	\$200.00
FSFS ¹ RSF ²	Rainshields - flange style <i>(not available with 1-touch up windows)²</i>	\$144.00 ¹	\$145.00 ²	\$200.00
BUG ¹ BS ²	Bug shield <i>Dealer installed Bug Shield hood protector²</i>	\$396.00 ¹	\$197.00 ²	\$395.00
54M-54Y ¹ 54M ² DLR ³	Trailer tow mirrors <i>Manual trailer tow mirrors. -or- (54Y 59S - Black Power glass, manual telescoping trailer tow mirrors w/ signal indicator when ordering with 85A \$ 568) (both options require engine upgrade, 53A or 53C trailer tow package, and long bed).²</i>	\$394.00 ¹	\$89.00 ²	\$394.00 ³
WGG ¹ WGG ² WGG ³	Wrap-around grille guard <i>add \$300 for Winch Mount Plate²</i>	\$1,696.00 ¹	\$995.00 ²	\$1,295.00 ³
ATB ¹ ATB ² DLR ³	Aluminum tool box <i>Dealer Provided HD Aluminum Diamond Plate Tool Box 14" Depth. (18" Depth \$469) AND (ADD \$50 to 14" or 18" for low profile tool box.)²</i> <i>WEATHER GUARD TOOL BOX 795.00³</i>	\$474.00 ¹	\$429.00 ²	\$550.00 ³

VEHICLE: F-150 (F1E)
DEALER: Hub City Ford Alan Jay Ford Don Reid Ford Don Reid Ford
ZONE: ★Western ★Northern ★Central ★Southern
BASE PRICE: \$20,958.00 \$20,793.00 \$20,899.00 \$20,998.00

96P ¹	Bedliner		\$279.00 ¹	\$349.00 ²	\$349.00 ³			
96P ²	Plastic drop in liner (Dealer installed OEM bedliner \$325). ²							
96P ³								
96W ¹	Spray-on bedliner (Rhino, Line-X or approved equivalent)		\$474.00 ¹	\$494.00 ²	\$474.00 ³			
96W ²	Factory standard spray in bed liner with plastic liner on tailgate (Dealer installed HD							
96W ³	Spray-on-Bed Liner \$579). ²							
	Tow hooks			Std	Incl.	NA		
53B ¹	Class IV hitch and ball		\$192.00 ¹	\$194.00 ²	\$894.00 ³			
53B DB2 ²	INC 2" BALL PIN & CLIP ¹							
53A ³	Factory Class IV Receiver, 4-pin / 7-pin wire harness, Draw Bar, 2" ball, pin, and clip. ²							
8LB-W ¹	8,000 lb. winch with remote		\$1,696.00 ¹	\$1,195.00 ²	\$1,695.00			
8KW ²	Requires WGG & Winch Mount Plate ²							
53A ¹	Heavy duty towing package up to 5,000 lbs. with appropriate hitch		\$596.00 ¹	\$594.00 ²	\$925.00			
53A DB2 ²	INC 2" BALL PIN & CLIP ¹							
	Trailer Tow Package (incl. Smart Trailer Tow Connector, 4-pin/7-pin wiring, Class IV trailer hitch receiver, upgraded front stabilizer bar, auxiliary transmission oil cooler; 998 3.5L V6 Ti-VCT incl. Engine Oil Cooler), Draw Bar, 2" ball, pin, and clip. ²					494.00		
								see attached message from vendor.
53C-99G ¹	Heavy duty towing package up to 7,200 lbs. with appropriate hitch		\$3,089.00 ¹	\$3,509.00 ²	\$2,519.00 ³			
99G 53C 141WB	INC 2" BALL PIN & CLIP REQ UOGRADE ENG (3.5L ECOBOOST ENG) ¹							
DB2 ²	Includes: 3.5L ECOBOOST V6, Max trailer tow package, long bed, trailer brake controller, draw bar, 2" ball, pin, and clip. ²							
53A/99F ³								
413 ¹	Skid plates		\$159.00 ¹	\$159.00 ²	\$159.00 ³			
413 ²								
413 ³								
FTC ¹	Fiberglass tonneau cover (painted to match)		\$1,696.00 ¹	\$1,495.00 ²	\$1,495.00			
FTC ²	(Add \$1338 for Bed Slider with Rubber Mat and 4" Sides) -or- (Roll-N-Lock cover ADD \$297 in lieu of fiberglass tonneau) ²							
FCHT ¹	Fiberglass cab high topper with front, side and rear windows (painted to match)		\$1,896.00 ¹	\$1,695.00 ²	\$1,895.00			
FCH ²	Add \$375 for side access windows in lieu of fixed ²							
942 ¹	Daytime running lights		\$44.00 ¹	\$44.00 ²	\$44.00 ³			
942 ²								
942 ³								
	Immobilize daytime running lights		NA	NC ²	NA			
	Don't order option 942 ²							
T7C ²	All terrain tires in lieu of all season tires		Std	NC ²	NA			
	LT245/75R17E A/T BSW ²							
NFT ¹	Nitrogen filled tires including spare tire		\$199.00 ¹	\$169.00 ²	\$200.00			
N2 ²								
	Full size spare tire and rim		Std	Std	Std			
	Midbox body option		NA	NA	NA			

VEHICLE: F-150 (F1E)
DEALER: Hub City Ford Alan Jay Ford Don Reid Ford Don Reid Ford
ZONE: ★Western ★Northern ★Central ★Southern
BASE PRICE: \$20,958.00 \$20,793.00 \$20,899.00 \$20,998.00

STC ¹ LEER DCC ²	Steel truck cap <i>Leer Deluxe Aluminum Commercial Topper (WHITE), 23" High, Front Picture Window, Full Length Side Doors with Driver and Passenger Side Tool Boxes including 1 Vertical and 1 Horizontal Divider, Rear lift Up Door with Picture Window, Ladder Rack, 20" 12v LED Interior Light Bar, LED Brake Light (Upgrade to Fiberglass 100RCC Commercial Topper Painted to Match \$387) (Upgrade to Double Swing Barn Doors w/vertical glass on Rear in lieu of std lift up door \$379 **aluminum tops only**)</i> ²	\$7,996.00 ¹	\$3,279.00 ²	\$3,995.00
CSHR ¹ HAR ²	Cab shield headache rack (protects back of cab)	\$696.00 ¹	\$497.00 ²	\$1,295.00
PR-EMB ¹ PRT ²	Pipe rack w/expanded metal basket over cab (for pickup bed) <i>(1200ATR - Weather Guard aluminum material rack with cross members \$1479 **does not include expanded metal basket over cab**)</i> ²	\$1,896.00 ¹	\$1,790.00 ²	\$1,695.00
	Pipe rack w/expanded metal basket over cab (for utility body)	NA	NA	NA
SLRS ¹ SSMLR ²	Single ladder rack side mounted (specify street or curbside) <i>Single Side Mid Ladder Rack</i> ²	\$1,396.00 ¹	\$738.00 ²	\$1,495.00
153 ¹ 153 ² 153 ³	Front license bracket	NC ¹	NC ²	NC ³
85H ¹ 85H ² 85H ³	Backup alarm, factory installed	\$99.00 ¹	\$124.00 ²	\$124.00 ³
BAD ¹ BUA ²	Backup alarm, dealer installed <i>Dealer installed 90 db back up alarm.</i> ²	\$179.00 ¹	\$179.00 ²	\$100.00
76C ¹ 76C ² 76C ³	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed <i>Requires 85A (Not available with orders that require removal of tailgate)</i> ²	\$249.00 ¹	\$249.00 ²	\$1,219.00 ³
BUC ¹ BUC ² BUC ³	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	NA ¹	\$679.00 ²	\$795.00 ³
FUEL TOOL ² DLR ³	Optional equipment - specify <i>Fuel & Tool Box Combo includes: L Shape Fuel Tank, Tool Box, Electric transfer pump, Hose, Nozzle, and flow meter - (ADD SAFE-T - Fire Extinguisher, First Aid Kit, Road Triangles \$299)</i> ² AMBER LIGHT BAR ³	NA	\$1,887.00 ²	\$1,795.00 ³
RSL ² DLR ³	Optional equipment - specify <i>Roadside lighting package Includes: Four corner hide away LED kit, 8 LED traffic advisor mounted in rear window glass, (AMBER/CLEAR) Grille lights, wired to factory up fitter switches or six switch controller.</i> ² BEACON ³	NA	\$1,729.00 ²	\$495.00 ³
JOTTO ² DLR ³	Optional equipment - specify <i>Jotto Computer Mount Stand (806-1206 - 600w pure sine wave inverter installed in between driver/passenger front seats \$429.)</i> ² RAM LAP TOP STAND ³	NA	\$485.00 ²	\$695.00 ³
ALB-TA ² DLR ³	Optional equipment - specify <i>Amber LED Light Bar with Front Takedowns, Side Alley lights, and Rear Arrow Stick Traffic Advisor. (Add Go Light with Dash Mounted Remote for \$628)</i> ² SIDE TOOL BOX ³	NA	\$1,995.00 ²	\$495.00 ³

VEHICLE: F-150 (F1E)
DEALER: Hub City Ford Alan Jay Ford Don Reid Ford Don Reid Ford
ZONE: ★Western ★Northern ★Central ★Southern
BASE PRICE: \$20,958.00 \$20,793.00 \$20,899.00 \$20,998.00

3BLS ²	Optional equipment - specify 3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping) ²	NA	\$229.00 ²	
LRPH ¹ LABOR ² DLR ³	Labor rate per hour (Labor Rates Based on Single Vehicle Build) ²	\$89.00 ¹	\$105.00 ²	\$85.00 ³
TEMP-TAG ¹ TEMP ² DLR ³	New state tag (specify state, county, city, sheriff, etc.)	\$36.00 ¹	\$45.25 ²	\$250.00 ³
TER ¹ TRANS ² DLR ³	Transfer existing registration (must provide tag number) Includes temp tag & two way overnight shipping for signature. ²	\$100.00 ¹	\$168.85 ²	\$150.00 ³
NST ¹ TAG ² DLR ³	Temporary tag Includes temp tag & two way overnight shipping for signature. ²	\$165.00 ¹	\$220.95 ²	\$35.00 ³
BMP345 ²	Maintenance Plan - specify 3 yr 45,000 mile(5000 mile interval, includes a total of (9) visits) gas engine Maintenance Plan. ²	NA	\$580.00 ²	
BMP575 ²	Maintenance Plan - specify 5 yr 75,000 mile(5000 mile interval, includes a total of (15) visits) gas engine Maintenance Plan. ²	NA	\$910.00 ²	
BMP6100 ²	Maintenance Plan - specify 6 yr 100,000 mile(5000 mile interval, includes a total of (20) visits) gas engine Maintenance Plan. ²	NA	\$1,140.00 ²	
6/100 ¹ EC575 ² ESP ³	Warranty - specify POWERTRAIN CARE WITH (0) DEDUCTIBLES ¹ Extra Care 5 yr 75k mile (\$0 Ded) Extended Warranty ² POWERTRAIN CARE 6/100 0 DED ³	\$1,910.00 ¹	\$1,860.00 ²	\$1,910.00 ³
6/100 ¹ PC575 ² ESP ³	Warranty - specify BASE CARE WITH (0) DEDUCTIBLES ¹ Premium Care 5 yr 75k mile (\$0 Ded) Extended Warranty ² BASE CARE 6/100 0 DED ³	\$2,355.00 ¹	\$2,615.00 ²	\$2,355.00 ³
6/100 ¹ PC6100 ² ESP ³	Warranty - specify EXTRA CARE WITH (0) DEDUCTIBLES ¹ Premium Care 6 yr 100k mile (\$0 Ded) Extended Warranty ² EXTRA CARE 6/100 0 DED ³	\$2,850.00 ¹	\$3,570.00 ²	\$2,850.00 ³

Pam Smith

From: Brooke Heath <brookeh@donreidford.com>
Sent: Monday, February 01, 2016 5:00 PM
To: Pam Smith
Cc: Ralf Heseler
Subject: RE: FW: Request Quote for F-150

Pam,
Just to clarify on the F150 quote the trailer tow pkg quoted at the price of \$494.00 is correct as the printed price in the FSA contract of \$925.00 is incorrect. Please let me know if you have any additional questions or concerns.

--
Thank you,

Brooke Heath

Fleet Administrative Assistant

Don Reid Ford

(407)644-8111 ext. 302

On 2016-01-29 17:31, Pam Smith wrote: