



BRYX

Emergency Response, Simplified.

PROPOSAL RESPONSE: FIRE STATION ALERTING SYSTEM (FSAS)

PROPOSAL SUBJECT:

Fire Station Alerting System for the City of North Port

PROPOSAL TITLE:

Fire Station Alerting System

PROPOSAL NUMBER:

RFP No. 2020-40

RESPONDENT/FIRM:

Bryx, Inc
120 East Avenue, Suite 300
Rochester, NY 14604

POINTS OF CONTACT:

David Thomas

Founder, President, and CEO

408.406.2808

david@bryx.com

Brian Bush

Vice President, Sales and Marketing

216.374.4761

brian.bush@bryx.com

Original

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SECTION I

Transmittal Letter

Transmittal Letter

February 28, 2020

Mr. Scott Titus
Chief
4980 City Center Boulevard
North Port, FL 34286

Chief Titus,

On behalf of the entire Bryx team, I would like to thank you for the opportunity to bid on RFP No. 2020-40 for the City of North Port's fire station alerting system. Attached you will find Bryx's formal response to the RFP and we at Bryx are 100% committed to this project.

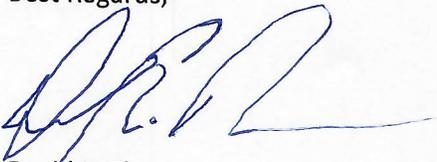
Within this response, you will find all signed documents in blue ink, an original hard copy unbound, and 3 copies bound marked "copy". In addition, you will find an electronic version on a usb flash drive.

Prior to starting Bryx, I was a Vice President at Intel Corporation and a Managing Director at Intel Capital, one of the largest corporate venture groups in the world. At Intel Capital, I led numerous investments in companies with innovative and disruptive technologies. I started Bryx to bring these same attributes to the public safety market. We are a very innovative company built by a group of seasoned engineers. Bryx is currently disrupting the public safety market, specifically, fire station alerting/automation. Bryx offers a full featured, cloud-based fire station alerting/automation solution at a fraction of the cost of the competition.

We are a new entrant in a competitive industry dominated by entrenched incumbents. We are experiencing significant growth and have high profile installations in the City of Detroit (in 2018, Detroit experienced more structure fires than any other municipality in the country) and the Presidio of Monterey, US Army (DOD). Before making a decision on this RFP, I strongly encourage you to call our references.

If you need any additional information or have any questions, please contact me directly. The Bryx team looks forward to working with the City of Northport Fire Department to implement a world class mobile alerting and fire station alerting system. Thank you.

Best Regards,



David E. Thomas
President & CEO
+1.408.406.2808
david@bryx.com

SECTION 02

Qualifications and Similar Projects

QUALIFICATIONS

Having successfully performed under more than three similar contracts in terms of size and scope in the past five years—such as the City of Detroit, Westland, and Dearborn—we are confident that Bryx would meet and exceed the expectations and qualification requirements outlined by the City of North Port. From the initial system evaluation to robust features and training, Bryx would be proud to partner with the City of North Port to deliver an integrated, innovative, and affordable fire station alerting system.

FIRM NAME, SIZE, EXPERIENCE, AND OTHER

Firm Name
Bryx, Inc.

Structure
Corporation

Firm Size
16

Years of experience in providing the services as it relates specifically to the project
6

FIRM ADDRESS, PHONE, EMAIL, AND OTHER

Main Office Address
120 East Avenue, Suite 300, Rochester, NY 14604

Phone Number
585.364.2799

Fax Number
585.371.7860

Email Address
sales@bryx.com

Website
www.bryx.com

Contact: David Thomas
Founder, President, and CEO
408.406.2808
david@bryx.com

Contact: Brian Bush
Vice President of Sales and Marketing
216.374.4761



PROFICIENCY IN SIMILARY PROJECTS

PROJECT AND CONTRACT LENGTH

SERVICES PROVIDED, CONSTRAINTS, AND PERSONNEL

CITY OF DETROIT FIRE DEPARTMENT, MI

Contract: July 2019–July 2023

Services Provided: Fire Station Alerting System

Completed: Within original contract time frame and budget

Key Personnel: David Thomas, Travis Brown, Bill Zeh

FOXBOROUGH FIRE DEPARTMENT, MA

Contract: December 2018–December 2023

Services Provided: Fire Station Alerting System:

Completed: Within Original contract time frame and budget

Key Personnel: David Thomas, Brian Bush, Travis Brown, and Bill Zeh

DEARBORN FIRE DEPARTMENT, MI

Contract: October 2019–October 2022

Services Provided: Fire Station Alerting System

Completed: Within original contract time frame and budget

Key Personnel: David Thomas, Brian Bush, Travis Brown, and Bill Zeh

WESTLAND FIRE DEPARTMENT, MI

Contract: December 2019–December 2023

Services Provided: Fire Station Alerting System

Completed: Within original time frame and budget

Key Personnel: David Thomas, Brian Bush, Travis Brown, and Bill Zeh

GATES FIRE DEPARTMENT, NY

Contract: June 2016–June 2021

Services Provided: Fire Station Alerting System

Completed: Within original time frame and budget

Key Personnel: David Thomas, Brian Bush, Travis Brown, and Bill Zeh



SECTION 03

Technical Requirements and Project Understanding

TECHNICAL REQUIREMENTS AND PROJECT UNDERSTANDING

As a company dedicated to improving response times and emergency outcomes, we believe our turnkey fire station alerting system would empower firefighters at each of the station locations at the City of North Port. We understand that the City is seeking an experienced, competent, and qualified firm for the supply and installation of hardware, software, and implementation services for turnkey fire station alerting systems at various fire stations within the City.

It is our understanding that the contract involves but is not limited to an initial evaluation, installing the turnkey system with features such as turnout timers and "heart-friendly" audio and lighting, as well as ensuring reliability and security. We are proud to have world-class engineers who deliver these services and more for numerous projects of similar size and scope.

Additionally, our world-class engineers are accompanied by our expert audio technicians and master electricians, all of whom have a combined 50+ years of experience working for some of the largest government radio companies in the world. Our VP of Engineering, Travis Brown, has worked on classified projects as well as on communication devices that provided top secret/SCI security for the battlefield. Travis holds a patent (#US8443158B2) for securely erasing classified data in the event that a communication device is captured.

As we continue to grow, delivering the most innovative and affordable solutions backed by top-tier technical support continues to be our number one priority.

CHALLENGES

Challenges that we may encounter include a missing network drop located near the main amplifier and station control unit, unreliable speakers and wires, a lack of outlets for lighting (preferably one per room), and an accessible path to run the Cat6 wiring from the station control unit to the monitors. These are common issues that we often encounter, but have been able to solve by replacing and testing speakers and wires, running a network line into the server room, installing additional outlets, and creating a path from the drop ceiling.

APPROACH TO THE SCOPE OF SERVICES:

1. **Initial evaluation and assessment of existing systems and equipment:** Our team would perform a walk-through at all of the station locations. This would involve determining the functionality of each existing system, and pinpointing what equipment and parts may be reused with the proposed new system.
2. **Review wiring and pricing for wires: Our turnkey system connects to the existing PA system.** During the walk-through, our team would determine if the speaker wire needs to be replaced in order to connect. Pricing will be included in the pricing part of the proposal.
3. **Heart-friendly audio and lighting:** The Bryx Station alerting system starts alarms at a minimum volume, then gradually gets louder over a few seconds, gently waking and alerting first responders. The color-changing lights wirelessly connect to the control unit, with a configurable and consistent set of colors for assignments and job types. The lights can be configured to dim at night.
4. **Turnout timers:** Each job has a timer displayed on the job board that counts down with increasing urgency. Timers can be customized to set custom time limits and more. With display mirroring functionality, the robust data display with turnout timers can be mirrored onto any television in the station.



TECHNICAL REQUIREMENTS AND PROJECT UNDERSTANDING

APPROACH TO THE SCOPE OF SERVICES (CONTINUED):

5. **Uninterruptible power supply:** The Bryx Station alerting system will guard against unexpected power loss with its uninterruptible power supply. If the power goes out at the station, the SCU will remain powered on using the backup battery.
6. **Equipment, materials, consumables, installation, and supervision:** Bryx will provide all equipment, materials, consumable, station installation, and supervision services to provide out turnkey fire station alerting system at each of the 5 stations.
7. **Electrical and building codes:** To ensure that all good provided and work performed are in accordance with all applicable national, state, and local electrical and building codes, we would seek a licensed contractor.
8. **Scalable system:** The Bryx Station alerting system is completely scalable and utilizes commercial off-the-shelf (COTS) equipment to minimize costs. The system can easily be expanded to meet the growth requirements of the fire department and alerting system.
9. **Training:** We are confident that our system offers the best user experience on the market today. Our intuitive processes are easy to learn and adopt. We provide two one-hour training classes, as needed, for staff and staff trainers at no additional cost. We are committed to making the Bryx/City of North Port partnership a strong one.

WARRANTIES

Bryx Station includes an unlimited warranty for as long as a maintenance agreement is in place between Bryx and the City of North Port. If the Bryx Station system fails or malfunctions for any reason whatsoever, Bryx will provide a replacement unit, free of charge; and whenever possible, the replacement will be shipped overnight with next day delivery.

ADDITIONAL SERVICES NOT IN THE RFP

Full Station Automation

We understand that the task of returning the station to proper conditions before leaving on a call takes up valuable time and can go neglected in the fast pace of preparing to respond. Our system can perform tasks that responders have little time to complete—such as turning off stoves, opening/closing bay doors, securing the building, and more—allowing each station to focus on responding quickly and efficiently.

Mobile Alerting

Bryx 911, the best-in-class mobile alerting application on the market is free for all first responders. Receiving data directly from CAD, Bryx 911 delivers speed and reliability for every 911 call. From turn-by-turn directions to supplementals and messaging, Bryx 911 gives first responders all the info they need for each call. The app is used in 47 states, South America, Canada, Australia, the UK, and Ghana, Africa. Bryx 911 is available for iOS, Android, and our universal computer app



SECTION 04

Proposed Pricing

CITY OF NORTH PORT
REQUEST FOR PROPOSAL NO. 2020-40
FIRE STATION ALERTING SYSTEM

SCHEDULE A – PRICE PROPOSAL FORM

The signature below is a guarantee that the Respondent shall not withdraw, modify, or cancel this proposal for a period of **one-hundred eighty (180) days after the proposal due date**. The undersigned further certifies that he/she has read the Request for Proposal, Terms and Conditions, and any other documentation relating to this request, and this proposal is submitted with full knowledge and understanding of the requirements and time constraints noted herein.

Line Item #	Specifications/Item Description/Service	Unit of Measure	Price
1	Supply and installation of hardware, software, and implementation services for turnkey fire station alerting system for Station #81:	Lump Sum	\$ 30,000
2	Supply and installation of hardware, software, and implementation services for turnkey fire station alerting system for Station #82:	Lump Sum	\$ 30,000
3	Supply and installation of hardware, software, and implementation services for turnkey fire station alerting system for Station #83:	Lump Sum	\$ 30,000
4	Supply and installation of hardware, software, and implementation services for turnkey fire station alerting system for Station #84:	Lump Sum	\$ 30,000
5	Supply and installation of hardware, software, and implementation services for turnkey fire station alerting system for Station #85:	Lump Sum	\$ 30,000
7	Replacement of speaker wire (if applicable)	Linear Foot	included
Sub-Total			\$ 150,000
Freight (IF NOT INCLUDED IN UNIT PRICES)			included

NOT TO EXCEED TOTAL PRICE: \$ 150,000

If any of the following are not applicable, please note with "N/A".

Shipping Method: Fed ex Delivery Lead Time (ARO): 6 weeks

Discount: N/A

Respondent Comments (attach 1 additional page if needed):
includes installation as well

Bryx Inc
Company Name

Brian Bush VP Sales & marketing
Print Name & Title of Company Representative

[Signature]
Signature of person authorized to bind the company

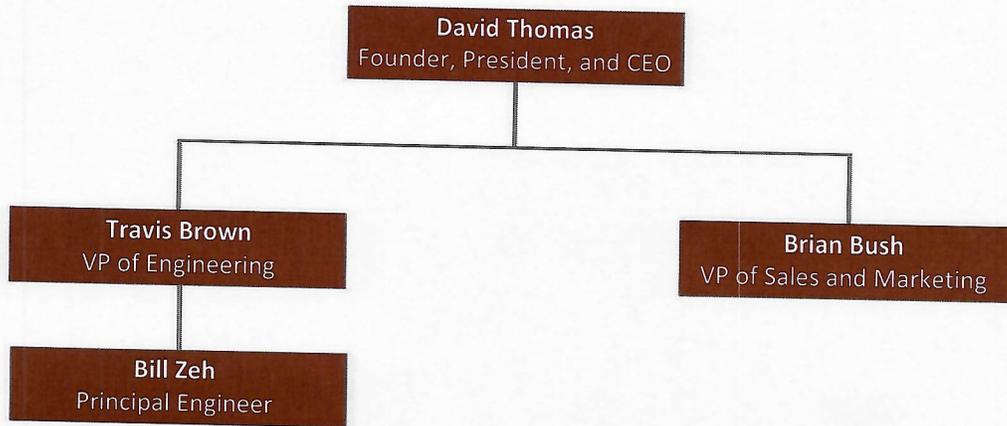
2-28-20
Date

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SECTION 05

Key Personnel and Qualifications

KEY PERSONNEL AND QUALIFICATIONS



David Thomas
Founder, President, and CEO

David Thomas is the Founder, President, and CEO of Bryx. Prior to founding Bryx, David was a Managing Director at Intel Capital, one of the largest venture organizations in the world. David joined Intel Capital in 2000 and has been directly involved in more than 200 venture transactions and deployed more than \$200M globally. David was an Intel VP and a voting member of Intel Capital's investment committee. David has degrees from St. Bonaventure University and the Simon Graduate School of Business at the University of Rochester.

Brian Bush
VP of Sales and Marketing
Project Manager

Brian Bush is the Vice President of Sales and Marketing at Bryx, where he oversees all business development and marketing activities. Brian also leads a team of sales reps and regularly attends public safety trade shows. He's a leader at building existing territories from the ground up with extensive experience providing training and professional development. Brian graduated from the University of Toledo in 1998, and since 2001, has held sales roles working in the healthcare, education, and manufacturing industries. **As the Project Manager, Brian Bush will not be substituted without the express permission of the city.**

Travis Brown
VP of Engineering

Travis Brown is the Vice President of Engineering at Bryx, overseeing all product development efforts for the company. Travis is responsible for software development, new feature introductions, testing, and customer relations. Travis is skilled in geospatial information systems, machine learning, large database systems, network and information security, and high-available systems. Travis was employed as an Engineering Manager at Harris RF Communications, where he managed software development for tactical radio products. Travis graduated with a B.S. in Computer Science in 2001 and an M.S. in Product Development in 2011—both from the Rochester Institute of Technology (RIT).

Bill Zeh
Principal Engineer

Bill Zeh is Principal Engineer at Bryx, where he develops the Bryx 911 mobile app and Bryx Station alerting system. Bill oversees all aspects of manufacturing for Bryx products. Bill graduated with a B.S. in Computer Engineering from Clarkson University in 2004. After graduation, Bill was employed as an engineer at Harris Communication Systems, where he further developed his software development skills and took on roles with increasing responsibility and complexity in all aspects of the software development process.

DAVID THOMAS

DIRECTOR, INTEL CAPITAL (STRATEGIC INVESTMENTS)

Manager, Intel 64 Fund, LLC Intel Corporation Santa Clara, CA

Structured, negotiated and closed strategic investments for Intel Corporation. Evaluated business plans, assessed management teams, performed valuation analyses, and led business & financial due diligence. Monitored portfolio companies post-close, performed periodic financial & business reviews, and advised portfolio companies on strategic issues, subsequent financings and other corporate decisions. Managed and oversaw all investment activities for the Intel 64 Fund (\$250M). Managed the Intel 64 Fund limited partner relationships.

Highlights:

- Oversaw all investment activities and led the Investment Committee for the Intel 64 Fund.
 - Acted as the lead negotiator for several complex deals (including several cross-border transactions).
 - Led investments in a wide range of sectors.
-

EQUITY-SOUTH

Director Atlanta, GA
1996-2000

Sourced and analyzed investment opportunities. Evaluated business plans, assessed management teams, performed valuation analyses, led business & financial due diligence, and monitored investments post-closing. Performed various fee-based advisory services including appraisals and investment banking transactions.

EDUCATION: William E. Simon Graduate School of Business Administration

The University of Rochester – Rochester, NY
Master of Business Administration – June, 1990

St. Bonaventure University – St. Bonaventure, NY
Bachelor of Business Administration – August, 1987

BRIAN A. BUSH

BRYX, INC.

VP of Sales and Marketing
Rochester, NY
April 2018 - Present

Work closely every day with fire departments and ems agencies to improve response times to 911 calls. I am responsible for all business development throughout the US and Canada. Leading a team of reps, this is achieved through cold calling, emailing, referrals and regularly attending national trade shows.

- Doubled user base in one year for our mobile alerting dispatching app Bryx 911
- Built a robust territory sales plan and work off of the plan daily
- Conduct large presentations to multiple fire chiefs on a regular basis
- Doubled the number of states using Bryx 911 from 17 to 38
- Established a new user base in Ontario, Canada- our first Canadian customer

LAWSON PRODUCTS

Outdoor Account Executive
Rochester, NY
April 2016 - April 2018

Work and sell directly to maintenance managers, engineers, operations, architects, principals and mechanics. Verticals responsible for include K12, Higher Ed, Hospital Systems, Towns and Manufacturing. I am responsible for all marketing and sales initiatives in the Greater Rochester, NY area. Results driven by daily activity in the field through field cold calls, referrals and appointments.

- Opened and won 71 new accounts and have achieved 91% of my sales revenue goal since start date
- Built a robust territory sales plan and work off of the plan daily
- Conduct large presentations to multiple buyers on a weekly basis
- Personally research, write and respond to NY State bid opportunities, winning 2 in 2017
- Achieved top 25% in company for new accounts opened with sales and top 15% in orders per day among 410 representatives in 2017
- 19% of goal for 2018
- Top 50% in total sales of all representatives

CORE EMPLOYMENT STORE

Staffing Account Executive
NY, OH, PA
October 2012 - February 2015

Communicated and sold staffing services to HR, Purchasing, Procurement, IT and Operations and Recruiting Departments; prospect, market, qualify, present, consult and close business to manufacturing companies, general businesses, k12 public school districts and higher education institutions for a web based service and staffing company. I was responsible for all marketing and sales initiatives in a three state territory. Results driven by daily activity in the field, over the phone and efficient use of salesforce.com.

- I acquired 35 new accounts, managed and serviced current customers and quickly built new business to \$1,000,000+ through marketing campaigns, cold calls, field calls and networking events
- Created an extensive territory sales plan
- Mentored and provided expertise in business development, project guidance, marketing, sales, and customer service to new account executive
- Worked very closely with K12 HR Departments selling and aligning our proprietary absence management software into their daily use
- Assisted and collaborated in the writing of RFP'S and unique contracts
- Extensive hands on project management experience

EDUCATION

UNIVERSITY OF TOLEDO
Bachelor of Science



TRAVIS BROWN

- BRYX, INC.**
Rochester, NY
VP of Engineering
2013-Present
- Managed team of engineers developing mobile application, API, and station alert systems
 - Work with customers to develop integrate with CAD systems
 - Met with customers to determine software requirements for iPhone and Android applications
 - Designed custom backend and middleware to deploy messages to portable devices within 1 second, with 99.999% reliability.
 - Designed geocoding engine to provide only 1/100,000 false lookups
 - Deployed and managed servers for LDAP, IMAP, SMTP, Jira, GIT, and internal Wiki

- HARRIS RF COMMUNICATIONS**
Rochester, NY
Software Engineering Manager
2011-2013
- Operating Environment Manager for Harris' line of Tactical Personal Radio Communications Products
 - Managed five cross functional teams of 5-20 people and a total budget of \$10 million in development of software for the Falcon III family of tactical radios including
 - Reduced software development expenditures and improved efficiency by instituting proven, industry standard processes such as software unit testing, static code analysis and electronic peer reviews
 - Instituted Agile software development for next generation radio development
 - Worked with hardware development engineers to improve battery life through various hardware and software processes, including DVFS, Sleep/sniff and ARM NEON implementation of VOCODERS
 - Instituted software development processes including design with UML

- HARRIS RF COMMUNICATIONS**
Rochester, NY
Principal Engineer 2008-2011
- Designed and developed software for the Falcon III family of tactical radios
 - Six sigma green belt certified. Project focused on reduction of software defect cycle times
 - Managed software development projects that were focus projects for CMMI 3 and CMMI 4/5 pursuits
 - Managed software development teams of 15 people and 3 software development activities simultaneously
 - Controlled software development budget of \$4 million, and confidently communicated issues, risks and opportunities to senior management
 - Spearheaded rollout of new bug tracking tool, ultimately saving the company over \$500k a year on maintenance costs
 - Lead developer in the first Type-1 Suite B NSA certified radio

- HARRIS RF COMMUNICATIONS**
Rochester, NY
Lead Engineer
- Responsible for the initial software design and hardware selection of the Harris Unity XG-100P
 - Responsible for the SCA 2.2 certification of the AN/PRC-152
 - Lead development of software to support Designed for Manufacturability (DFM) hardware design changes
 - Responsible for software changes and factory yield improvements to support 300 units/day for business critical MRAP order

EDUCATION

Rochester Institute of Technology – Master of Science
Major: Product Development
Thesis: Component Obsolescence: Managing Lifecycle Difference in Commercial Product for the Department of Defense

Rochester Institute of Technology – Bachelor of Science
Major: Computer Science



BILL ZEH

BRYX INC.

Principal SW Engineer
Rochester NY November
2015 - Present

Lead SW Architect for Bryx Station - a fully-integrated, station-wide alerting system. Designed and implemented project from the ground up as the sole developer. Key features include heart smart ramping alert tones, text-to-speech readout, color changing lighting, large display with job details and map, and GPIO for external integrations.

Bryx911 iOS Mobile Application - Implemented large features including patient alerting and general maintenance/bug fixes. Improved app reliability from 85% crash-free sessions to 99.8% crash-free sessions.

HARRIS CORPORATION

Principal SW Engineer
Rochester NY
June 2004 - October 2015

Well-respected SW Architect for Falcon 3 software - a 4M SLOC codebase that supports a dozen different radio products including the:
AN/PRC-117G, AN/PRC-152A, RF-330E-TR, RF-7800M-MP, RF-7800M-HH.

AN/PRC-117G MUOS - Agile Scrum Master for team of six developing the MUOS waveform for the AN/PRC-117G.

RF-330E-TR - Platform SW Technical Lead: Led team of ten in Platform SW feature development and wring out. Drove the project to closure on schedule.

AN/PRC-152A - Platform SW Technical Lead: Led teams of six to twelve through all stages of software development, from initial product introduction through multiple software releases. Managed schedule and performed feature cost estimates.

Supervisor for up to three direct reports, completing performance reviews, mentoring, and career development.

Involved in multiple inter-group organizations and working groups including Continuous Improvement teams, the Software Change Control Board, UML working group, and others.

EDUCATION

Clarkson University - GPA 3.785

Bachelor in Computer Engineering Minors in
Software Engineering & Mathematics



SECTION 06

References

REFERENCES/CLIENT LISTING

The Respondent shall provide 5 references for which a Fire Station Alerting System has been successfully implemented. References should be from Fire Departments of similar size (more than 5 stations and/or more than 9,300 annual calls for service). Attach additional sheets if necessary.

1. Business/Customer Name: City of Detroit Fire Department

Name of Contact Person/Title: Orlando Watkins, Supervisory IT Tech II

Telephone# 313.224.2900 Fax _____ E-mail orlandowatkins@me.com

Address 2 Woodward Avenue, Suite 1212, Detroit, MI 48226

Duration of Contract or business relationship July 2019–July 2023

Type of Services Provided Fire Station Alerting System

Number of Fire Stations 38 Annual Calls for Service 15,000 + Total Cost \$810,000

2. Business/Customer Name: Westland Fire Department

Name of Contact Person/Title: Patrick Harder, Chief

Telephone# 734.467.3201 Fax _____ E-mail pharder@cityofwestland.com

Address 37201 Marquette Street, Westland, MI 48185

Duration of Contract or business relationship December 2019–December 2023

Type of Services Provided Fire Station Alerting System

Number of Fire Stations 5 Annual Calls for Service 6,000 + Total Cost \$129,000

3. Business/Customer Name: Dearborn Fire Department

Name of Contact Person/Title: Joey Thorington, Chief

Telephone# 313.943.2869 Fax _____ E-mail jthorington@ci.dearborn.mi.us

Address 3750 Greenfield Road, Dearborn, MI 48120

Duration of Contract or business relationship October 2019–October 2022

Type of Services Provided Fire Station Alerting System

Number of Fire Stations 6 Annual Calls for Service 7,500 + Total Cost \$163,000

COMPANY NAME: Bryx, Inc.

SIGNATURE: Brian Burk VP Sales and marketing

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

CITY OF NORTH PORT
REQUEST FOR PROPOSAL NO. 2020-40
FIRE STATION ALERTING SYSTEM

4. Business/Customer Name: Foxborough Fire Department
Name of Contact Person/Title: Robert Verdone, Director of SEMRECC 911
Telephone# 774.265.0185 Fax _____ E-mail rverdone@se-mass911.org
Address 8 Chesnut Street, Foxborough, MA 02035
Duration of Contract or business relationship December 2018–December 2023
Type of Services Provided Fire Station Alerting System
Number of Fire Stations 3 Annual Calls for Service 4,000 + Total Cost \$65,000

5. Business/Customer Name: Gates Fire Department
Name of Contact Person/Title: Adam Rossi, IT
Telephone# 585.426.2720 Fax _____ E-mail arossi@gatesfd.org
Address 3231 Chili Avenue, Rochester, NY 14624
Duration of Contract or business relationship June 2016–June 2021
Type of Services Provided Fire Station Alerting System
Number of Fire Stations 3 Annual Calls for Service 5,000 + Total Cost \$65,000

COMPANY NAME: Bryx, Inc.

SIGNATURE: _____

Robert Verdone VP Sales and Marketing

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SECTION 07

Litigation and Insurance

LITIGATION STATEMENT

Select one (1) of the options below as applicable:

- The undersigned firm has had no litigation on any project in the last five (5) years.
- The undersigned firm, by attachment to this form, submits a summary and disposition of individual cases of litigation during the past five (5) years.

COMPANY NAME Bryx Inc

AUTHORIZED SIGNATURE 

NAME (PRINT OR TYPE) Brian Bush

TITLE VP Sales & Marketing

Date: 2-28-20

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END OF PART IV



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

02/28/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER		CONTACT NAME: Barbara Snios	
USA PAYROLL AGENCY NEW YORK LLC		PHONE (A/C, No. Ext): (585) 643-2140	FAX (A/C, No): (585) 641-0144
120 Linden Oaks		E-MAIL ADDRESS: bsnios@usapayroll.com	
Rochester	NY 14625	INSURER(S) AFFORDING COVERAGE	
INSURED		INSURER A: CFC Underwriters / Lloyds of London	NAIC #
BRYX, Inc		INSURER B: Hartford Casualty Insurance	29424
120 East Avenue		INSURER C:	
3rd Floor		INSURER D:	
Rochester		INSURER E:	
NY 14604		INSURER F:	

COVERAGES**CERTIFICATE NUMBER:** 2020A**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			ES1003885967	11/01/2019	11/01/2020	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000 \$
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY			ES1003885967	11/01/2019	11/01/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N		01WEGKZ7963	05/07/2019	05/07/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Technolgy E & O Data Breach			ES1003885967	11/01/2019	11/01/2020	\$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

CITY OF NORTH PORT, FLORIDA
4970 CITY HALL BOULEVARD

NORTH PORT

FL 34286

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

SECTION 08

Additional Information

BRYX CLIENT TESTIMONIALS | MORE AVAILABLE UPON REQUEST



The entire system is state of the art with advanced technology, putting the well-being of not only our customers and community but our firefighters as the top priority.

Chief Rivera
Presidio of Monterey Fire Department



Bryx has helped us cut our response times in half. We get the call notifications before being dispatched.

Aaron Disanto
Lyons Fire Department



I appreciate the ease of installation and the customer's ability to add to the system with over-the-counter products. The expansion of the system is entirely up to the USER at non-proprietary prices!

Cory Kazimour
Lake Forest Fire Department



Bryx has fundamentally changed the way we respond to emergencies in the City of Detroit. It has made us more efficient and helped us tremendously in giving our citizens the best FD services we can provide.

David Nowacki
Detroit City Fire Department



The volume starts low and works its way up to decrease the shock to your system. The lights set the tone for the response.

Michael Wood
West Bloomfield Fire Department



I like the instant notifications, indicator lights, and the clear, concise information that gets broadcasted throughout the fire station.

Chief Gordon J Nord Jr
Lyons Fire Department



Great alerting system. I love how the lights come on in different colors depending on the call (EMS, fire, other). The app is very easy to use and helps with knowing where other trucks in the city are. Absolutely zero complaints!

Greg Oliverio
Royal Oak Fire Department



Any questions I have asked have been answered within a day. Even over weekends. I had a problem once on a Friday night of a holiday weekend, and in an hour I had a response and the problem was fixed.

Gary Dean
Bergen Fire Department



SECTION 09

REQUIRED FORMS

Questionnaire (Must be completed and submitted with your proposal):

Does your proposal comply with this requirement?			
YES:	✓	NO:	1. The System is designed specifically for use as a fire station alerting system.
YES:	✓	NO:	2. Uninterruptable power supply (UPS) systems shall be provided for critical components of the system to provide electrical supply during outages.
YES:	✓	NO:	3. The System provides an administration console or module that allows for easy configuration (of alert tones, lighting, stations, units, incident types, etc.) by the System Administrator.
YES:	✓	NO:	4. The Respondent offers 24 hours a day, seven days a week software support
YES:	✓	NO:	5. The System is capable of alerting by group, station, unit, etc.
YES:	✓	NO:	6. The System has its own internal audio amplifiers with full remote volume control capability.
YES:	✓	NO:	7. The System is capable of handling multiple alerts for multiple stations and units at one time.
YES:	✓	NO:	8. The System allows for timer countdown clocks (one second increments) to be installed at the Fire Stations with automatic reset.
YES:	✓	NO:	9. The System allows for sensitive or subdued lighting at night.
YES:	✓	NO:	10. The audible alerts generated by the System shall be escalating to increase the volume from low to high over a specified amount of time.
YES:	✓	NO:	11. The System provides for future expansion to include additional Fire Stations and alerting system.

Bryx, Inc

Company Name

Brian Bush - VP Sales and marketing

Print Name & Title of Company Representative

[Signature]

Signature of person authorized to bind the company

2-28-20

Date

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

END OF PART II

PROPOSAL SUBMITTAL SIGNATURE FORM

The undersigned attests to his/her authority to submit this proposal and to bind the firm herein named to perform per the Contract, if the firm is awarded the Contract by the City.

The undersigned further certifies that he/she has read the Request for Proposal, Terms and Conditions, Insurance Requirements and any other documentation relating to this request and this proposal is submitted with full knowledge and understanding of the requirements and time constraints noted herein.

As addenda are considered binding as if contained in the original specifications, it is critical that the firm acknowledge receipt of same. The submittal may be considered void if receipt of an addendum is not acknowledged.

Addendum No. 1 Dated 2/20/20 Addendum No. _____ Dated _____
Addendum No. 2 Dated 2/24/20 Addendum No. _____ Dated _____
Addendum No. 3 Dated 2/25/20 Addendum No. _____ Dated _____

Company Name Bryx Inc

585-364-2799 brian.bush@bryx.com
Telephone # E-Mail Fax #

120 East Ave suite 300
Main Office Address

Rochester NY 14604
City State Zip Code

Address of Office Servicing City of North Port, if different than above: SAME AS ABOVE

Office Address

City State Zip Code

Telephone # E-mail Fax #

Brian Bush VP sales & marketing
Name & Title of Firm Representative

[Signature] 2-28-20
Signature Date

Do you accept Visa? YES NO

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

STATEMENT OF ORGANIZATION
(Information Sheet for Transactions and Conveyances Corporation Identification)

The following information will be provided to the City of North Port for incorporation in legal documents. It is, therefore, vital all information is accurate and complete. Please be certain all spelling, and capitalization is exactly as registered with the state or federal government.

Name of Respondent: Bryx Inc.
DBA (if any): _____
Type of Entity (Sole Proprietor, Corporation, LLC, LLP, Partnership, etc): Corporation
Business Address: 120 East Ave St. 300
Rochester NY 14604
Phone: 585-364-2799 Fax: _____
E-Mail brian.bush@bryx.com
Print Name and Title of person authorized to bind: Brian Bush VP Sales & Marketing
Federal Identification Number: 46-2942848
Signature: [Signature]

Respondent shall submit proof that it is authorized to do business in the State of Florida unless registration is not required by law.

Is this a Florida Corporation: Yes or No (Please Check One)

If not a Florida Corporation,
In what state was it created: Delaware
Name as spelled in that State: Bryx Inc

What kind of corporation is it: "For Profit" or "Not for Profit"

Is it in good standing: Yes or No

Authorized to transact business in Florida: Yes or No

State of Florida Department of State Certificate of Authority Document No. (<http://www.sunbiz.org/search.html>):

Does it use a registered fictitious name: Yes or No

STATEMENT OF ORGANIZATION (Continued)

Names of Officers:
President: David Thomas Secretary: _____
Vice President: Brian Bush Treasurer: _____
Director: _____ Director: _____
Other: _____ Other: _____

Name of Corporation (As used in Florida):

Bryx, Inc.

(Spelled exactly as it is registered with the state or federal government)

Corporate Address:

Post Office Box: _____
City, State Zip: 170 East Ave suite 300
Street Address: Rochester NY 14604
City, State, Zip: _____

STATE OF New York
COUNTY OF monroe

Sworn to and subscribed before me this 27 day of February, 2020 by Brian Bush who
is personally known to me or has produced his/her driver's license as identification.

Karen M Spinello
Notary Public - State of New York
Print Name: Karen M Spinello
Commission No: 01SP6074696

KAREN M. SPINELLO
Notary Public, State of New York
No. 01SP6074696
Qualified in Monroe County
My Commission expires on May 20, 2022

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

DRUG FREE WORKPLACE FORM

The undersigned Contractor in accordance with Florida Statute 287.087 hereby certifies that
Bryx, Inc. does:
(Company Name)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug free workplace through implementation of this section.

Check one:

- As the person authorized to sign this statement, I certify that this firm complies fully with above requirements.
- As the person authorized to sign this statement, this firm **does not** comply fully with the above requirements.



Offeror's Signature

2-28-20

Date

THIS PAGE MAY BE SUBMITTED WITH PROPOSAL

PUBLIC ENTITY CRIME INFORMATION

As provided by F.S. §287.133, a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a Contractor, Supplier, Subcontractor, or Contractor under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

I, Brian Bush, being an authorized representative of the Respondent, Bryx, Inc., located at 120 East Ave suite 300
City: Rochester State: NY Zip Code: 14604, have read and understand the contents above. I further certify that Respondent is not disqualified from replying to this solicitation because of F.S. §287.133.

Signature: [Signature] Date: 2-27-20

Telephone #: 585-764-2796 Fax #: _____

Federal ID #: 46-294-2848

STATE OF New York
COUNTY OF Monroe

Sworn to and subscribed before me this 27 day of February, 2020, by Brian Bush
who is personally known to me or has produced his/her driver's license as identification.

Karen M Spinello
Notary Public - State of New York
Print Name: Karen M Spinello
Commission No: 015 P 6074696

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

NON-COLLUSIVE AFFIDAVIT

State of New York
County of Monroe } SS.

Before me, the undersigned authority, personally appeared:
Brian Bush who, being first duly sworn, deposes and says that:

1. He/She is the representative (Owner, Partner, Officer, Representative or Agent) of Bryx, Inc, the Respondent that has submitted the attached reply;
2. He/She is fully informed respecting the preparation and contents of the attached reply and of all pertinent circumstances respecting such reply;
3. Such reply is genuine and is not a collusive or sham reply;
4. Neither the said Respondent nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other respondent, firm, or person to submit a collusive or sham reply in connection with the work for which the attached reply has been submitted; or have in any manner, directly or indirectly sought by agreement or collusion, or communication or conference with any respondent, firm, or person to fix the price or prices in the attached reply or of any other respondent, or to fix any overhead, profit, or cost elements of the reply price or the reply price of any other respondent, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the reply work.

Signed, sealed and delivered this 27th day of February, 2020.

By: [Signature]
Brian Bush
(Printed Name)
VP Sales and marketing
(Title)

STATE OF New York
COUNTY OF Monroe

Sworn to and subscribed before me this 27 day of February, 2020 by Brian Bush who is personally known to me or has produced his/her driver's license as identification

[Signature]
Notary Public - State of New York
Print Name: Karen M Spinello
Commission No: 01SP6074696

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

KAREN M. SPINELLO
Notary Public, State of New York
No. 01SP6074696
Qualified in Monroe County
My Commission expires on May 20, 2022

LOBBYING CERTIFICATION

"The undersigned hereby certifies, to the best of his or her knowledge and belief, that":

STATE OF New York

COUNTY OF Monroe

This 27th day of February of 20 20

Brian Bush, being first duly sworn, deposes and says that he or she is the authorized representative of Bryx, Inc. (Name of the contractor, firm or individual), and that the vendor and any of its agents agree to have no contact or communication with, or discuss any matter related in any way to any active City of North Port solicitation, with any City of North Port elected officials, officers, their appointees or their agents or any other staff or outside individuals working with the city in respect to this request other than the designated Procurement Official Contact and to abide by the restrictions outlined in the General Terms and Conditions of the Solicitation. Technical questions directed to the project manager, is prohibited. These persons shall not be lobbied, either individually or collectively, regarding any questions for bid, proposal, qualification and/or any other solicitations released by the city. To do so is grounds for immediate disqualification from the selection process. The selection process is not considered final until such a time as the Commission has made a final and conclusive determination.

(a) No City appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence either directly or indirectly an officer or employee of the City, City Commission in connection with the awarding of any City Contract.

(b) If any funds other than City appropriated funds have been paid or will be paid to any person for influencing or attempting to influence a member of City Commission or an officer or employee of the City in connection with this Contract, the undersigned shall complete and submit Standard Form-L "Disclosure Form to Report Lobbying", in accordance with its instructions.

Signed, sealed and delivered this 27th day of February, 2020.

By: Brian Bush

Brian Bush
(Printed Name)
VP sales & marketing
(Title)

STATE OF New York
COUNTY OF Monroe

Sworn to and subscribed before me this 27 day of February, 2020 by Brian Bush who is personally known to me or has produced his/her driver's license as identification.

Karen M Spinelto
Notary Public - State of New York
Print Name: Karen M Spinelto
Commission No: 01SP6074696

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

KAREN M. SPINELLO
Notary Public, State of New York
No. 01SP6074696
Qualified in Monroe County
My Commission expires on May 20, 2022

CONFLICT OF INTEREST FORM

F.S. §112.313 places limitations on public officers (including advisory board members) and employees' ability to contract with the City either directly or indirectly. Therefore, please indicate if the following applies:

PART I.

- I am an employee, public officer or advisory board member of the City
_____ (List Position Or Board)
- I am the spouse or child of an employee, public officer or advisory board member of the City
Name: _____
- An employee, public officer or advisory board member of the City, or their spouse or child, is an officer, partner, director, or proprietor of Respondent or has a material interest in Respondent. "Material interest" means direct or indirect ownership of more than 5 percent of the total assets or capital stock of any business entity. For the purposes of [§112.313], indirect ownership does not include ownership by a spouse or minor child.
Name: _____
- Respondent employs or contracts with an employee, public officer or advisory board member of the City
Name: _____
- None Of The Above

PART II:

Are you going to request an advisory board member waiver?

- I will request an advisory board member waiver under §112.313(12)
- I will NOT request an advisory board member waiver under §112.313(12)
- N/A

The City shall review any relationships which may be prohibited under the Florida Ethics Code and will disqualify any vendors whose conflicts are not waived or exempt.

COMPANY: Bryx, Inc.

SIGNATURE: [Handwritten Signature]

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

Scrutinized Company Certification Form

Company Name: BRYX, Inc.
Authorized Representative Name and Title: Brian Bush - VP sales and marketing
Address: 120 East Ave Suite 200 City: Rochester State: NY ZIP: 14604
Phone Number: 585-364-2799 Email Address: Brian.bush @ bryx.com

A company is ineligible to, and may not, bid on, submit a proposal for, or enter into or renew a contract with the City of North Port for goods or services of any amount if, at the time of bidding on, submitting a proposal for, or entering into or renewing such contract, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Florida Statutes, section 215.4725, or is engaged in a boycott of Israel.

A company is ineligible to, and may not, bid on, submit a proposal for, or enter into or renew a contract with the City of North Port for goods or services of \$1 million or more if, at the time of bidding on, submitting a proposal for, or entering into or renewing such contract, the company is on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Florida Statutes, section 215.473, or with companies engaged in business operations in Cuba or Syria.

CHOOSE ONE OF THE FOLLOWING

- This bid, proposal, contract or contract renewal is for goods or services of less than \$1 million. As the person authorized to sign on behalf of the above-named company, and as required by Florida Statutes, section 287.135(5), I hereby certify that the above-named company is not participating in a boycott of Israel.
- This bid, proposal, contract or contract renewal is for goods or services of \$1 million or more. As the person authorized to sign on behalf of the above-named company, and as required by Florida Statutes, section 287.135(5), I hereby certify that the above-named company is not participating in a boycott of Israel, is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, and it does not have business operations in Cuba or Syria.

I understand that pursuant to Florida Statutes, section 287.135, the submission of a false certification may result in the termination of the contract if one is entered into, and may subject the above-named company to civil penalties, attorney's fees and costs.

Certified By: [Signature]
AUTHORIZED REPRESENTATIVE SIGNATURE

Print Name and Title: Brian Bush - VP Sales and marketing

Date Certified: 2-28-20

Solicitation/Contract/PO Number (Completed by Purchasing): _____

THIS PAGE MUST BE SUBMITTED WITH PROPOSAL

4. **REQUIRED SUBMITTAL FORMS: INCLUDE THIS CHECKLIST**

- Questionnaire
- Proposal Submittal Signature Form
- Schedule A, Price Proposal Form
- Statement of Organization Form
- References – Contractor is to contact the references and advise his/her references that the City will be sending an e-mail and reference form which needs to be completed and e-mailed back to the City in a timely fashion.
- Drug-Free Workplace (If Applicable)
- Public Entity Crime Information
- Non-Collusive Affidavit
- Lobbying Certification
- Conflict of Interest Form
- Scrutinized Companies Form
- Litigation Statement Form
- State Registration Requirements (<http://www.sunbiz.org/search.html>)
A copy of Registration should be included with submission.
 - Copy of Registration, Attached *I had no idea how to do this or how to register. we are not based in florida.*
 - If Applicable: State required license for Prime Firm Only (Not sub-Contractors)

SAMPLE INSURANCE CERTIFICATE: Demonstrate your firm's ability to comply with insurance requirements. Provide a previous certificate or other evidence listing the Insurance Companies names for lines of coverage and the dollar amounts of the coverage.

YES NO Sample Insurance Certificate is included with the submittal

MBE/WBE/VBE: If claiming either Minority Business Enterprise/Women Business Enterprises/Veteran Business Enterprise, the Prime Firm (not sub-Contractor) **shall be** certified as a Minority Business

CITY OF NORTH PORT
REQUEST FOR PROPOSAL NO. 2020-40
FIRE STATION ALERTING SYSTEM

Enterprise by the State of Florida, Department of Management Services, Office of Supplier Diversity pursuant to Section 287.0943, Florida Statutes.

Select one of the following:

- YES, CLAIMING STATUS AS PRIME ONLY
- YES, I'VE ATTACHED THE CERTIFICATE OF MBE/WBE STATUS FROM THE STATE OF FLORIDA AS OUTLINED SECTION 1.
- NOT CLAIMING MBE/WBE /VBE



LOCAL BUSINESS STATUS: If Respondent affirms that it is a local business or North Port local business as defined in Ordinance 2009-10, then either the Affidavit Claiming Status as a Local Business, or the Affidavit Claiming Status as a North Port Local Business, which are included as a part of this proposal package, must be completed and returned.

Select one of the following:

- Yes, our business qualifies as a "Local Business" and has completed and attached the 'Affidavit Claiming Status as a Local Business' as a part of our submission (Complete Affidavit).
- Yes, our business qualifies as a North Port Local Business and has completed and attached the 'Affidavit Claiming Status as a North Port Local Business' as a part of our submission (Complete Affidavit).
- No, our business does not qualify as a Local Business or North Port Local Business.

REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK.