



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@cityofnorthport.com



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: **SS NO. 21-04**

Date Posted: **OCTOBER 1, 2020**

Written Response Due Date: **OCTOBER 8, 2020**

This is **not** a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will **not** be considered as proposals, bids, or quotes.

☞ **DESCRIPTION OF SERVICE/PRODUCT:** **The City's current license plate reader system is through Vetted Solutions. The Police Department is purchasing fixed and mobile license plate readers.**

☞ **AMOUNT** (This is an acquisition with an estimated value of): **\$459,530.48**

☞ **VENDOR:** **Vetted Security Solution**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@cityofnorthport.com. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.cityofnorthport.com. This Notice of Intent is posted on the City FTP site at <http://apps.cityofnorthport.com/ftpinfo/default.aspx>. If you have any

questions, concerns, or problems accessing this request using the link, please contact Keith Raney, Contract Administrator II, at 941.429.7103. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@cityofnorthport.com. No verbal requests will be honored.



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please indicate: Visa Purchase Purchase Order

Single Purchase (For current FY) Blanket Purchase (Ongoing purchases for current FY) Change Order Amendment

DEPARTMENT/DIVISION: Police NAME OF REQUESTOR: Rachel Birkett

If Applicable: COMMISSION MEETING DATE: 10/13/2020 AGENDA ITEM NUMBER: 20-2583

Section 2-407 of the City of North Port Procurement Code states a Sole/Single source purchase is defined as a non-competitive purchase of supplies, equipment and contractual services that is either: the only item that will produce the desired results; or is available from only one source of supply who possesses the unique and singularly available capability to meet the requirement of the solicitation (such as technical qualifications, ability to deliver at a particular time, or services from a public utility). Sole Source services must be available only from vendors (firms or individuals) who are uniquely qualified to perform such services. All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.

A. Please describe all products and/or services to be procured under this exemption:

(If additional space is needed, please attach a separate memo)

The Police Department will be purchasing fixed and mobile license plate readers (LPR). This includes cameras, materials, enclosures, installation, and software licenses.

B. Briefly explain why it is in the best interest of the City to exempt this procurement from competition:

(If additional space is needed, please attached separate memo)

Our current LPR equipment system is through vetted solutions. Surrounding Agencies are also using the same equipment which allows the technology software to talk to each other and share data for intelligence and investigative means. No other vendor would be able to connect to Vetted software.

C. What steps were taken to verify that these goods and/or services are not available elsewhere?

Other brands/manufacturers were examined (please list name and phone numbers, and explain why they are not suitable for use by the City – attach additional pages as necessary, **do not leave blank**):

n/a. Keeping with the same sole source solution to maintain standardization and have a product compatible with our existing LPRs and that of the surrounding agencies.



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Other vendors were contacted (please list names and phone numbers, and explain why those contacted would not meet the needs of the City – attach additional pages as necessary, **do not leave blank**):

n/a. Keeping with the same sole source solution to maintain standardization and have a product compatible with our existing LPRs and that of the surrounding agencies.

- D. Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statements:

Patent, copyright or unique design restrictions (*Sole Source*) *Attach verification from Manufacturer*

Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination (*Sole Source*) *Must attach verification from Manufacturer*

Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function (*Sole Source*) * Must attach verification from Manufacturer*

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the “sole or single source” restriction (*Single Source*) * Must attach verification from Manufacturer*

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is *available* from only one source. Testing must be performed as often as practical (*Single Source*) * Must attach verification from Manufacturer*

Purchases for a brand product are to be made from one selected **supplier**, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City’s needs (*Single Source*). *Must attach backup/supporting documentation to this form.

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative (*Single Source*) * Must attach verification from Manufacturer*



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. *(Standardization)* *Must attach justification to this form. For brand-specific items, quotes should still be obtained*

Other: None or some of the above apply. *Detailed explanation and justification for this sole/single source request must be provided below. Attach additional pages as necessary*

E. Vendor Information

Vendor Name: Vetted Security Solution Vendor Number: 6799
Address: 4185 35th St. N. Saint Petersburg, FL 33715
Contact: Ryan Barnett Phone: 727-440-3245 Email: rbarnett@vettedsecuritysolutions.com

Vendor Tracking:

Check if Vendor Documents Current

YTD Dept Exp. (Inclusive): \$ _____

To be completed by Purchasing:

YTD City Wide Exp. (Inclusive): \$ _____

(For Purchasing Division)

Verified By: keith Raney Date Posted: 10/1/20 thru 10/8/20

Sole/Single Source Number: ss21 04 Eff. Date: 10/8/20 Exp. Date: 10/7/21

PURCHASE DETAILS



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please provide the amount of the purchase for this product or service: \$ 459,530.48

Account # 306-2100-521-64-00 Project # PD21LP Subtotal \$ 459,530.48
 Account # _____ Project # _____ Subtotal \$ _____
 Account # _____ Project # _____ Subtotal \$ _____
 Account # _____ Project # _____ Subtotal \$ _____

Line Item No.	Description	Unit of Measure	Quantity	Unit Price	Extended Price
1.	Fixed LPR Main Enclosure w/ 1 camera	each	15	\$13,519.00	\$202,785.00
2.	Fixed LPR Main Enclosure w/ 2 cameras	each	6	\$22,484.00	\$134,904.00
3.	Fixed LPR Main Enclosure w/ 3 cameras	each	3	\$31,998.00	\$95,994.00
4.	Software License: Tier 4	each	36	\$275.00	\$9,900.00
5.	Fixed LPR System Installation	each	24	\$1,250.00	\$30,000.00
6.	License: Fixed or Mobile LRP System	each	36	\$250.00	\$9,000.00
7.	Travel & Marshalling	each	1	\$2,000.00	\$2,000.00
Shipping (FOB Destination)					SEE NEXT
Total					PAGE

Attach Additional Pages if Necessary

I approve the Sole/Single Source/Standardization procurement(s) as requested herein:

Requesting Department Director: _____ Date: _____

Budget Administrator: _____ Date: _____

Purchasing: _____ Date: _____

Finance Director (If applicable): _____ Date: _____

Assistant City Manager (If applicable): _____ Date: _____

City Manager (If applicable): _____ Date: _____

Print Form **Clear All Fields**



CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please provide the amount of the purchase for this product or service: \$ 459,530.48

Account # 306-2100-521-64-00 Project # PD21LP Subtotal \$ 459,530.48
 Account # _____ Project # _____ Subtotal \$ _____
 Account # _____ Project # _____ Subtotal \$ _____
 Account # _____ Project # _____ Subtotal \$ _____

Line Item No.	Description	Unit of Measure	Quantity	Unit Price	Extended Price
8.	Repeat Customer Discount	each	1	- \$25,000.00	(25,000.00)
9.	.75% Off Total Order Discount	each	1	- \$3,472.52	(3,472.52)
	Shipping (FOB Destination)				\$3,420.00
Total					\$459,530.48

Attach Additional Pages if Necessary

I approve the Sole/Single Source/Standardization procurement(s) as requested herein:

Requesting Department Director:  Date: 9/23/2020

Budget Administrator: _____ Date: _____

Purchasing: _____ Date: _____

Finance Director (If applicable): _____ Date: _____

Assistant City Manager (If applicable): _____ Date: _____

City Manager (If applicable): _____ Date: _____



*Protecting Officers,
Families and Communities*

08/28/20

Rachel Birkett

Business Services Coordinator
North Port Police Department
4980 City Hall Boulevard
North Port, FL 34286
Phone: 941.429.7405
Fax: 941.429.7389
rbirkett@northportpd.com
www.northportpd.com

This letter is being provided to confirm Vetted Security Solution's exclusive position as a fully authorized and certified Vigilant Solutions Gold Partner, with extensive experience installing, servicing and supporting Vigilant Solutions' fixed ALPR deployments throughout the State of Florida.

Vetted Security Solutions is a sole source provider and is currently registered to manage/handle the City of North Port's account. Additionally, Vetted Security Solutions has registered the City of North Port account with Vigilant Solutions to receive sole source provider status. As the preferred reseller for the City of North Port, Vetted Security Solutions will receive the largest available pricing discount(s) offered to Vigilant Solutions reseller partners. This additional discount will allow Vetted Security Solutions to provide the best pricing for all scheduled projects and deployments.

Best Regards,

Greg Skelly

Greg Skelly
Southeast Region Sales Manager
Vigilant Solutions
404-664-7605
greg.skelly@vigilantsolutions.com



To
Cpt. Morales
North Port Police
Department

Cpt. Morales,

I am very happy that you are considering Vetted Solutions / Vigilant Solutions as your LPR provider, and I am pleased to present you with the following elements which should support a *sole source* justification for your LPR project utilizing Vigilant Solutions LEARN backend.

- Vigilant Solutions owns and manages the single largest license plate recognition (LPR) data sharing initiative, known as the National Vehicle Location Service (NVLS). NVLS consists of over 5.0 billion LPR scans, and is growing at a rate of 35-40 million monthly. This extensive LPR data set provides intangible value from an investigative perspective.
- Vigilant Solutions offers a centralized hosted LPR offering eliminating any requirements of server hardware, database expertise, and software maintenance from the Agency. This hosted offering is made available by Vigilant in a secure data center with full backup and redundancy. This service from Vigilant comes at no additional cost to the Agency, and provides data storage, database optimization, and software updates.
- Vigilant Solutions offers a proprietary feature known as the Mapping Alert Service (MAS). MAS enables the Agency to leverage the data sharing initiative of NVLS to match ALL available LPR data against Agency hotlists and provide "hits" on a map interface with agency-customizable icons. This can be used both to locate vehicles of interest, and also to visualize criminal "hot-spots" for predictive policing efforts.
- Vigilant Solutions offers a proprietary feature in its mobile LPR system known as the Mobile Hit Hunter (MHH). Similar to MAS, MHH enables the Agency to match recent NVLS data against the Agency hotlists and distribute any resulting "hits" to MHH-equipped patrol vehicles that are within a two-mile radius of the suspect vehicle. This service greatly enhances the efficiency of officers on patrol.
- Vigilant Solutions offers a proprietary smartphone application known as the Mobile Companion. Available for both iPhone and Android devices, the Mobile Companion allows for an agency user to capture license plate images for checking against agency hotlists, contribute plate reads to NVLS, and

Vetted Security Solutions

Tel 901-545-9825
Fax

621 Monte Cristo Blvd
Saint Petersburg, FL 33715

www.vettedsolution.com
rbarnett@vettedsolution.com



also perform queries against collected data. This is ideal for special events, bike rallies, and officers on foot patrol.

- Vigilant Solutions is the only vendor to provide the ability to administer software updates to field installed mobile LPR systems directly from the back-office. Software updates from Vigilant are made available to Agency Managers in LEARN, and can then be pushed out to vehicles in the field via standard LEARN server-to-vehicle communications. This feature saves time for the Agency in administering field software updates.
- Vigilant Solutions is the only vendor to offer a Site License Agreement (SLA) program entitling the Agency to ongoing and unlimited technical support as well as software enhancements.
- Vigilant Solutions is the only vendor to offer a wiring harness meeting the Society for Automotive Engineers, SAE J-1128 'Standard for In-Car Wiring Harnesses'. The wiring harness consists of fire rated/retarded materials, including a 'shut-off' switch, Power Conditioner (to protect electronics against varying vehicle voltages), and inline fuse panel.
- Vigilant Solutions is the only LPR vendor that offers mobile LPR system using a Digital Signal Processor (DSP). This is important to the Agency because a DSP unit is a solid-state device that contains no moving parts including the processor, motherboard, or memory. The DSP is designed for ruggedized mobile conditions and is resistant to failure due to shock and other adverse conditions commonly seen in a patrol vehicle.
- Vigilant Solutions offers a proprietary feature known as Stakeout allowing for multiple points of interest to be defined on a map, with corresponding geo-zones and times/dates, for the location of "common plates" that are seen in more than one of the locations of interest. This feature allows for investigations into pattern crimes (robberies, burglaries, sex offenses, etc) for generating leads into the identification of serial offenders and the identification of associated members of organized criminal enterprises.

The above qualifications demonstrate why Vetted Solutions / Vigilant Solutions is uniquely qualified to meet the needs of North Port Police Department. We look forward to serving you.

Best Regards,

Ryan Barnett
Owner / Principal
Vetted Security Solutions
Authorized Vigilant Solutions Gold Partner



Vetted Security Solutions
 4185 35th St N
 Saint Petersburg, FL 33714
 Office: (727) 440-3245



Purchaser:	North Port Police Department	Date:	9/23/2020 12:23:07 PM
Project Name:	North Port PD - Fixed LPR - Phase 1 & 2	Quote Number:	00001095

PROJECT QUOTATION

We at Vetted Solutions are pleased to quote the following systems for the above referenced project:

Scope of Work:

Hardware				
Mfg. Part #	Item	Qty	Unit Price	Extended Price
VSS-FM-01	Fixed LPR Main Enclosure with 1 Camera	15	\$13,519.00	\$202,785.00
VSS-FM-02	Fixed LPR Main Enclosure with 2 Cameras	6	\$22,484.00	\$134,904.00
VSS-FM-03	Fixed LPR Main Enclosure with 3 Cameras	3	\$31,998.00	\$95,994.00

Software				
Mfg. Part #	Item	Qty	Unit Price	Extended Price
VSS-CL4	License:Tier 4	36	\$275.00	\$9,900.00

Services				
Mfg. Part #	Item	Qty	Unit Price	Extended Price
VSS-FL	Fixed LPR System Installation	24	\$1,250.00	\$30,000.00
VSS-SL	License: Fixed or Mobile LPR System	36	\$250.00	\$9,000.00
	Travel & Marshalling	1	\$2,000.00	\$2,000.00

Shipping				
Mfg. Part #	Item	Qty	Unit Price	Extended Price
	Shipping	36	\$95.00	\$3,420.00

DISCOUNTS				
Mfg. Part #	Item	Qty	Unit Price	Extended Price
	Repeat Customer DISCOUNT	1	(\$25,000.00)	(\$25,000.00)
	0.75% Off Total Order DISCOUNT	1	(\$3,472.52)	(\$3,472.52)

Hardware Cost:		\$433,683.00
Software Cost:		\$9,900.00
Services Cost:		\$41,000.00
Shipping Cost		\$3,420.00
DISCOUNT:		-\$28,472.52
Warranty Cost:		\$0.00
Extended Total Cost:		\$459,530.48

Proposal Notes:

1. All prices are quoted in USD and will remain firm and in effect for 30 days.
2. This Quote does not include anything outside the above stated bill of materials.
3. Complete system includes 1-year parts/labor warranty, extended warranty options are available.
4. The expected lead time for hardware and installation is 30-60 days.
5. Connectivity is assumed Cellular on department supplied cell card to the MDC for real time connectivity to LEARN database.
6. Any use tax, sales tax, excise tax, duty, custom, inspection or testing fee, or any other tax, fee or charge of any nature whatsoever imposed by any governmental authority, on or measured by the transaction between Vetted Security Solutions and Purchaser shall be paid by Purchaser in addition to the price quoted or invoiced. In the event Vetted Security Solutions is required to pay any such tax, fee or charge, Purchaser shall reimburse Vetted Security Solutions therefor or, in lieu of such payment, Purchaser shall provide Vetted Security Solutions at the time the Contract is submitted an exemption certificate or other document acceptable to the authority imposing the tax, fee or charge.

Quoted by Jeff Kinney Phone: email: jkinney@vettedsecuritysolutions.com

	Project Total: \$459,530.48	
Accepted By:	Date:	P.O#

Please email purchase order to:

accounting@vettedsecuritysolutions.com