



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**TELESCOPIC EXCAVATOR, WHEELED 6X6 - 47,000 LB. OPERATING
WEIGHT
SPECIFICATION #45**

2017 Gradall XL 4100 IV

The Gradall XL 4100 IV purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$390,519.00	\$390,519.00	\$390,519.00	\$390,519.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	XL 4100 IV			
DEALER:	G S Equipment, Inc.			
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$390,519.00	\$390,519.00	\$390,519.00	\$390,519.00

Order Code	Delete Options	All Zones
D152 4X2 ¹	Downgrade to smaller excavator - specify	\$151,138.00 ¹
D154 4X4 ¹	Downgrade to smaller excavator - specify	\$127,881.00 ¹
XL3100 4X4 ¹	Downgrade to smaller excavator - specify	\$49,362.00 ¹
XL31004X2 ¹	Downgrade to smaller excavator - specify	\$74,342.00 ¹
	Delete air conditioning	NA
XL4100 6X4 ¹	Delete from wheel drive	\$17,986.00 ¹
XL3300 ¹	Optional equipment delete - specify	\$108,818.00 ¹
XL4300 ¹	Optional equipment delete - specify	\$81,639.00 ¹
XL5300 ¹	Optional equipment delete - specify	\$31,684.00 ¹

Order Code	Add Options	All Zones
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Vendor must demonstrate a discount percentage off of the MSRP or Published Price for non-scheduled options and any optional models bid. This discount only applies to a downgrade/upgrade to the model listed within the specification.

XL4100V 6X6 ¹	Model upgrade - specify	\$4,631.00 ¹
XL5100V 6X4 ¹	Model upgrade - specify	\$34,653.00 ¹
XL5100V 6X6 ¹	Model upgrade - specify	\$52,452.00 ¹
	Model upgrade - specify	NA
80656093 ¹	Upgrade to 66" bucket	\$910.00 ¹
XL4100V 6X4 ¹	Optional equipment - specify <i>DOWNGRADE</i> ¹	(\$13,574.00) ¹
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	New state tag (specify state, county, city, sheriff, etc.)	NA
	Transfer existing registration (must provide tag number)	NA
	Temporary tag	NA
BASE ¹	Warranty - specify <i>1 YEAR/1,500 HOURS</i> ¹	Std ¹

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BASE PRICE:	\$390,519.00	\$390,519.00	\$390,519.00	\$390,519.00
2/3000 ¹	Warranty - specify 2 YEAR/3,000 HOURS EXTENDED POWERTRAIN ¹			\$8,500.00 ¹