



CORRECTED 0525-18 AS SHOWN BELOW AND EXPLAINED ON THE ATTACHED. Wednesday, May 23, 2018

Bid Tabulation Record

05-24-18 P02:30 IN

Time Stamp: \_\_\_\_\_

Buyer's Name and Title:

Barney Kavanagh

Senior Professional Buyer

Solicitation Number: 18-08 BK

Solicitation Title: Analytical Laboratory Services

Thursday, May 24, 2018 at 2:30 PM

Opened by: (check one)

Buyer

Other: \_\_\_\_\_

Verified by: Aaron C Olson

Print Name Aaron C. Olson

#	Company Name	City/County(include City name)/Non-local	Minority Y/N	Bid Amount
1	Benchmark EnviroAnalytical, Inc.	North Port, FL County	Y	\$ 110,535. <sup>00</sup>
2	Sanders Laboratories, Inc	Nokomis, FL County	N	\$ 134,314. <sup>00</sup>
3	S & S North America, Inc.	Orlando, FL Non-local	Y	\$ 482,391. <sup>00</sup>
4	Pace Analytical Services, LLC	Ormond Beach, FL Non-local	N	\$ 130,814. <sup>50</sup>
5				
6	* CORRECTION TO BE NOTED AS MADE 05-25-18 PLEASE SEE ATTACHED EXPLANATION			
7	ADDITIONAL BIDS RECEIVED PRIOR TO 2:30 P.M. ON 05-24-18			
8				
9	ADVANCE ENVIRONMENTAL LABORATORIES	Tampa, FL Non-local	N	\$ 173,738. <sup>00</sup>
10	Test America Laboratories	North Canton OH Non-local	Y	\$ 138,122. <sup>00</sup>
11	* Verified by: CARLOS MARMOLEJOS			
12				
13	* NO BID: FLOWERS CHEMICAL LABORATORIES			
14				
15				

## **Correction to Bid Open/ Tabulation Sheet**

### **Bid # 18-08BK: Analytical Laboratory Services**

I, Barney Kavanagh, buyer for this bid solicitation opened the bids at 2:30 p.m. on May 24, 2018. The recorded bid submittals, at that time, included: **Benchmark EnviroAnalytical, Inc., Sanders Laboratories, Inc., SGS North America, Inc. and Pace Analytical Services, LLC.** *This was witnessed by a co-worker, Aaron Olson, Procurement Specialist II.*

I received a phone call in the morning on May 25, 2018 by an employee of **Advanced Environmental Laboratories, Inc.** who said that they noticed their company's bid was not listed; that they had a record of delivery to the Purchasing Department (as instructed) as of 3:11 p.m. on May 23, 2018. *The date and time of delivery/ acceptance is verified and can be seen on the attached copy of the label found on their package.*

I asked that they give me a few minutes to look into this and I unlocked/ opened the holding area where all submittals are kept and noticed down below and slightly of sight that there were two more submittals for this solicitation.

The other submittal was by a company called **TestAmerica Laboratories, Inc.** Their bid submittal was made timely and was done at 9:39 a.m. on May 24, 2018. *The date and time of delivery/ acceptance is verified and can be seen on the attached copy of the label found on their package.*

The due date and time for all bid submittals was prior to 2:30 p.m. on May 24, 2018.

Having made this discovery, I apologized to the employee from Advanced Environmental Laboratories, Inc. and said that their submittal would be recorded and that bid open/ tabulation sheet would be corrected and so noted, to include both of these companies' submittals.

This information was discussed with my supervisor, Carlos Marmolejos, Assistant Purchasing General Manager as well as a co-worker, Louis Ciferno, Procurement Specialist II.

Both signatures, by Carlos and Louis are shown below as witnesses both to what was discussed, what was found and what has been recorded on the original bid open/ tabulation sheet (also attached).

  
Signature

5/25/18  
Date

As written: Barney Kavanagh, CPPB  
Senior Professional Buyer

  
Signature

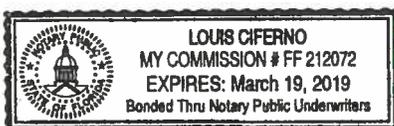
5-25-18  
Date

As written: Carlos Marmolejos, C.P.M.  
Assistant Purchasing Manager

  
Signature

5/25/18  
Date

As written: Louis Ciferno  
Procurement Specialist II





Advanced Environmental Laboratories, Inc  
 9610 Princess Palm Ave  
 Tampa, FL 33619

**SEALED BID • DO NOT OPEN**

**SEALED BID NO.:** 18-08BK

**BID TITLE:** Analytical Laboratory Services

**DUE DATE/TIME:** Prior to 2:30 pm

May 24, 2018

**SUBMITTED BY:** Advanced Environmental Laboratories, Inc.  
(Name of Company)

aharlan@aellab.com (813)-630-9616  
E-mail Address Contact phone #

**DELIVER TO:** City of Sarasota P-25-18 P03:11 IN  
 Attn: Purchasing  
 1565 1st Street, Room 205  
 Sarasota FL 34236



**SEALED BID • DO NOT OPEN**

**SEALED BID NO.:** 18-08BK

**BID TITLE:** Analytical Laboratory Services

**DUE DATE/TIME:** Prior to 2:30 pm

May 24, 2018

**SUBMITTED BY:** \_\_\_\_\_  
(Name of Company)

**E-mail Address** \_\_\_\_\_  
Contact phone #

**DELIVER TO:** City of Sarasota  
Attn: Purchasing  
1565 1st Street, Room 205  
Sarasota FL 34236

ORIGIN ID: SAVA (012) 354-7858  
REPORT PRODUCTION  
TESTING LAB  
5102 LAROCHE AVE  
SAVANNAH, GA 31404  
UNITED STATES US

**TO PURCHASING**  
**CITY OF SARASOTA**  
1565 1ST STREET  
ROOM 205  
SARASOTA FL 34236  
REF: BID

DEPT: NORMA TYLER



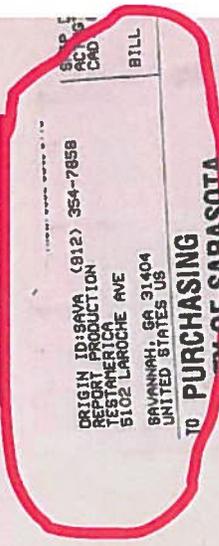
TRM 6898 3548 8110  
0201

**XJ BOWA**



**The World On Time®**

05-24-18 A09:38 IN



Bidder/Proposers Name Flowers Chemical Labs

18-08BK Analytical Laboratory Services  
2:30 pm May 24, 2018

**STATEMENT OF NO RESPONSE**

If you do not intend to submit a bid or proposal on this requirement, please complete and return this form by the bid or proposal opening deadline to the:

**City of Sarasota Purchasing Division  
1565 1<sup>st</sup> Street Room 205  
Sarasota, Florida 34236**

**This form may be faxed to (941) 954-4157.**

Failure to respond, either by submitting a bid or proposal, or by submitting this "Statement of No Response" form eliminates your firm for being able to participate in the protest of this bid or proposal in accordance with the City of Sarasota Procurement Ordinance 12-5009.

WE, the undersigned, have declined to bid on this solicitation for the following reason(s):

- We do not offer this product or an equivalent
- Our workload would not permit us to perform
- Insufficient time to respond to the Invitation for Bid or Request for Proposal
- Unable to meet specifications (explain below)
- Other (specify below)

Remarks Fortunately we have 4 Laboratories and many established routes. Unfortunately we do not have a route Monday-Friday that goes through Sarasota yet. We anticipate have that route in place by the next time your Bid comes back out to market.

COMPANY NAME Flowers Chemical Laboratories, Inc.

ADDRESS 481 Newburyport Ave. Altamonte Springs FL 32715

TELEPHONE (407) 339-5984

SIGNATURE/TITLE [Signature] / Business Development Manager

DATE 4-30-18

# BID OPENING MEETING

Meeting Sign - In Sheet

Solicitation Number: 18-08 BK

Solicitation Title: Analytical Laboratory Services



Thursday, May 24, 2018

2:30:00 PM

Page \_\_\_\_\_ of \_\_\_\_\_

Buyer's Name and Title:  
Barney Kavanagh  
Senior Professional Buyer

Name	Company or Department (if Applicable)	Address (Address, City, State, and Zip not needed for committee members)	City	State	Zip	Phone Or Extension	Email Address (not required for City Employees)	Public Comment (X)
VERNE HALL	UTILITIES	1790 12TH ST.	SARASOTA	FL	33582			

If you request to speak all information is mandatory except company. Please include suite numbers in address. Please print clearly. By placing an X to provide public comment you acknowledge the following restrictions. 1. Comments will be limited to 3 minutes. 2. No questions and answers shall be permitted during public input. 3. Topic should be limited to the solicitation being discussed.