



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION

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MEMORANDUM

TO: A. Jerome Fletcher II, ICMA-CM, MPA, City Manager

THRU: Jason Yarborough, ICMA-CM, Assistant City Manager

Signature and date: 2023.01.27 12:54:18 -05'00'

FROM: Alla V. Skipper, CPPB, Senior Contract Administrator

Signature: Alla Skipper

DATE: January 24, 2023

SUBJECT: RFP NO. 2022-36 PUBLIC SERVICES FACILITY PHASE II CONSTRUCTION MANAGER AT RISK

The Selection Committee held telephone discussions and then evaluated and ranked the following four (4) firms on January 20, 2023, as follows:

Table with 2 columns: TOTAL OF SUMMARY, Final Award Order *. Rows include AJAX BUILDING COMPANY (1), HALFACRE CONSTRUCTION (3), WHARTON-SMITH (2), WILLIS SMITH CONSTRUCTION (4).

After polling the Committee, it is the recommendation of the Committee and purchasing that the City move forward with negotiations with the top ranked firm: AJAX BUILDING COMPANY, LLC. The following City Staff were selected to conduct contract negotiations: Tricia Wisner, Garrett Woods and Kim Humphreys.

Approve to move forward with the Negotiations: [X] YES [] NO*

Approve the Negotiations Team: [X] YES [] NO*

*If No, please provide additional information: _____

Kimberly Williams

Digitally signed by Kimberly Williams
DN: DC=northport, DC=city, OU=Finance Dept, OU=Finance Area, CN=Kimberly Williams
Reason: I am the author of this document
Location:
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Kimberly William, Finance Director

A. Jerome Fletcher

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DN: C=US, OU=City Manager, O=City of North Port, CN=A. Jerome Fletcher, E=jfletcher@cityofnorthport.com
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A. Jerome Fletcher II, ICMA-CM, MPA, City Manager



CITY OF NORTH PORT

RANKING TABULATION FOR RFP NO. 2022-36

PUBLIC SERVICES FACILITY PHASE II CONSTRUCTION MANAGER AT RISK

DATED: 1/20/23

DEPT: PUBLIC WORKS

AJAX BUILDING COMPANY	wt	V	ANTHONY FRIEDMAN	wt	V	FRANK LAMA	wt	V	CHUCK SPEAKE	wt	V	TRICIA WISNER	wt	V	GARRETT WOODS
QUALIFICATIONS OF FIRM	2	5	10	2	3	6	2	5	10	2	5	10	2	4	8
KEY PERSONNEL	7	5	35	7	3	21	7	5	35	7	5	35	7	4	28
PROJECT UNDERSTANDING & APPROACH	5	4	20	5	3	15	5	4	20	5	4	20	5	3	15
PROFICIENCY IN SIMILAR PROJECTS	5	5	25	5	3	15	5	5	25	5	5	25	5	4	20
OVERALL IMPRESSION OF FIRM, CAPABILITIES & REFERENCES	1	4	4	1	5	5	1	5	5	1	5	5	1	5	5
M/W/VBE															
TOTALS			94			62			95			95			76

TIE BREAKER
(IF NEEDED)

44
154
90
110
24

HALFACRE CONSTRUCTION COMPANY	wt	V	ANTHONY FRIEDMAN	wt	V	FRANK LAMA	wt	V	CHUCK SPEAKE	wt	V	TRICIA WISNER	wt	V	GARRETT WOODS
QUALIFICATIONS OF FIRM	2	5	10	2	3	6	2	3	6	2	4	8	2	3	6
KEY PERSONNEL	7	5	35	7	2	14	7	3	21	7	4	28	7	3	21
PROJECT UNDERSTANDING & APPROACH	5	5	25	5	3	15	5	4	20	5	3	15	5	4	20
PROFICIENCY IN SIMILAR PROJECTS	5	3	15	5	3	15	5	3	15	5	3	15	5	3	15
OVERALL IMPRESSION OF FIRM, CAPABILITIES & REFERENCES	1	4	4	1	5	5	1	4	4	1	4	4	1	3	3
M/W/VBE															
TOTALS			89			55			66			70			65

36
119
95
75
20

WHARTON-SMITH, INC.	wt	V	ANTHONY FRIEDMAN	wt	V	FRANK LAMA	wt	V	CHUCK SPEAKE	wt	V	TRICIA WISNER	wt	V	GARRETT WOODS
QUALIFICATIONS OF FIRM	2	5	10	2	3	6	2	5	10	2	4	8	2	4	8
KEY PERSONNEL	7	4	28	7	3	21	7	5	35	7	4	28	7	4	28
PROJECT UNDERSTANDING & APPROACH	5	5	25	5	4	20	5	4	20	5	4	20	5	4	20
PROFICIENCY IN SIMILAR PROJECTS	5	5	25	5	4	20	5	4	20	5	5	25	5	3	15
OVERALL IMPRESSION OF FIRM, CAPABILITIES & REFERENCES	1	4	4	1	4	4	1	5	5	1	5	5	1	4	4
M/W/VBE	1			1			1			1			1		
TOTALS			92			71			90			86			75

42
140
105
105
22

WILLIS SMITH CONSTRUCTION	wt	V	ANTHONY FRIEDMAN	wt	V	FRANK LAMA	wt	V	CHUCK SPEAKE	wt	V	TRICIA WISNER	wt	V	GARRETT WOODS
QUALIFICATIONS OF FIRM	2	5	10	2	2	4	2	4	8	2	4	8	2	4	8
KEY PERSONNEL	7	3	21	7	1	7	7	4	28	7	4	28	7	2	14
PROJECT UNDERSTANDING & APPROACH	5	5	25	5	3	15	5	3	15	5	5	25	5	3	15
PROFICIENCY IN SIMILAR PROJECTS	5	4	20	5	4	20	5	3	15	5	4	20	5	2	10
OVERALL IMPRESSION OF FIRM, CAPABILITIES & REFERENCES	1	4	4	1	5	5	1	4	4	1	4	4	1	4	4
M/W/VBE	1			1			1			1			1		
TOTALS			80			51			70			85			51

38
98
95
85
21

CITY OF NORTH PORT

EVALUATION SCORES TABULATION FOR RFP NO. 2022-28

PROFESSIONAL ARCHITECTURAL & ENGINEERING SERVICES FOR PUBLIC SERVICES FACILITY PHASE II



1/20/23 (9/19/22 below is an

error)

DEPT: PUBLIC WORKS

DATED: 9/19/2022

SUMMARY	FRIEDMAN		LAMA		SPEAKE		WISNER		WOODS		Scores alone	
	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Total Score	Rank
AJAX BUILDING COMPANY	94	1	62	2	95	1	95	1	76	1	422	1
HALFACRE CONSTRUCTION	89	3	55	3	66	4	70	4	65	3	345	3
WHARTON-SMITH	92	2	71	1	90	2	86	2	75	2	414	2
WILLIS SMITH CONSTRUCTION	80	4	51	4	70	3	85	3	51	4	337	4

Member Rankings (Final)

TOTAL OF SUMMARY

	Sum of Member Ranks	Final Award Order *
AJAX BUILDING COMPANY	6	1
HALFACRE CONSTRUCTION	17	3
WHARTON-SMITH	9	2
WILLIS SMITH CONSTRUCTION	18	4

* The lower the rank number, the higher the final award order

Anthony Friedman
 ANTHONY FRIEDMAN
Frank Lama
 FRANK LAMA
Chuck Speake
 CHUCK SPEAKE
Tricia Wisner
 TRICIA WISNER
Garrett Woods
 GARRETT WOODS