



# CITY OF NORTH PORT PROCUREMENT REQUEST FORM SOLE/SINGLE SOURCE/STANDARDIZATION



Please indicate:  Visa Purchase  Purchase Order

Single Purchase (For current FY)  Blanket Purchase (Ongoing purchases for current FY)  Change Order  Amendment

DEPARTMENT/DIVISION: Utilities/Field Ops NAME OF REQUESTOR: Nicole Brown

If Applicable: COMMISSION MEETING DATE: 9/27/22 AGENDA ITEM NUMBER: 22-3442

*Section 2-407 of the City of North Port Procurement Code states a Sole/Single source purchase is defined as a non-competitive purchase of supplies, equipment and contractual services that is either: the only item that will produce the desired results; or is available from only one source of supply who possesses the unique and singularly available capability to meet the requirement of the solicitation (such as technical qualifications, ability to deliver at a particular time, or services from a public utility). Sole Source services must be available only from vendors (firms or individuals) who are uniquely qualified to perform such services. All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.*

**A. Please describe all products and/or services to be procured under this exemption:**

(If additional space is needed, please attach a separate memo)

Purchase of Neptune automatic meter reading (AMR) meters, reading equipment, software and necessary repair and maintenance services for the Neptune meter reading system.

**B. Briefly explain why it is in the best interest of the City to exempt this procurement from competition:**

(If additional space is needed, please attached separate memo)

The City of North Port has been converting the water meters in its system from manual read meter to Neptune AMR meters to increase customer service, efficiency and staff safety. As this system and software are proprietary, compatible equipment, parts and service may only be obtained through Neptune's authorized representative, Ferguson Enterprises, LLC d/b/a Sunstate Meter & Supply.

**C. What steps were taken to verify that these goods and/or services are not available elsewhere?**

Other brands/manufacturers were examined (please list name and phone numbers, and explain why they are not suitable for use by the City – attach additional pages as necessary, **do not leave blank**):

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Other vendors were contacted (please list names and phone numbers, and explain why those contacted would not meet the needs of the City – attach additional pages as necessary, **do not leave blank**):

N/A

D. Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statements:

Patent, copyright or unique design restrictions (**Sole Source**) \*Attach verification from Manufacturer\*

Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination (**Sole Source**) \*Must attach verification from Manufacturer\*

Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function (**Sole Source**) \* Must attach verification from Manufacturer\*

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the “sole or single source” restriction (**Single Source**) \* Must attach verification from Manufacturer\*

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is **available** from only one source. Testing must be performed as often as practical (**Single Source**) \* Must attach verification from Manufacturer\*

Purchases for a brand product are to be made from one selected **supplier**, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City’s needs (**Single Source**). \*Must attach backup/supporting documentation to this form.

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative (**Single Source**) \* Must attach verification from Manufacturer\*



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The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. **(Standardization) \*Must attach justification to this form. For brand-specific items, quotes should still be obtained\***

Other: None or some of the above apply. **\*Detailed explanation and justification for this sole/single source request must be provided below. Attach additional pages as necessary\***

## E. Vendor Information

Vendor Name: Ferguson Enterprises, LLC d/b/a Sunstate Meter Supply Vendor Number: \_\_\_\_\_

Address: 14001 W Newberry Rd Newberry, FL 32669

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_ Email: \_\_\_\_\_

### Vendor Tracking:

Check if Vendor Documents Current

YTD Dept Exp. (Inclusive): \$ 900,350.00

### To be completed by Purchasing:

YTD City Wide Exp. (Inclusive): \$ \_\_\_\_\_

## Standardization

(For Purchasing Division)

Verified By: B. Moen Date Posted: Already in use

Sole/Single Source Number: \_\_\_\_\_ Eff. Date: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

## PURCHASE DETAILS



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Please provide the amount of the purchase for this product or service: \$ 900,350.00

Account # 420-6063-536.46-11 Project # N/A Subtotal \$ 30,850.00  
 Account # 420-6063-536.52-62 Project # N/A Subtotal \$ 869,500.00  
 Account # \_\_\_\_\_ Project # \_\_\_\_\_ Subtotal \$ \_\_\_\_\_  
 Account # \_\_\_\_\_ Project # \_\_\_\_\_ Subtotal \$ \_\_\_\_\_

Line Item No.	Description	Unit of Measure	Quantity	Unit Price	Extended Price
	Meters	\$\$	844,620	1.00	\$869,500.00
	Software Agreement	\$\$	850	1.00	\$850.00
	Neptune 360 Annual Maintenance	\$\$	30,000	1.00	\$30,000.00
	Shipping (FOB Destination)				
				<b>Total</b>	<b>\$900,350.00</b>

**\*Attach Additional Pages if Necessary\***

**I approve the Sole/Single Source/Standardization procurement(s) as requested herein:**

Requesting Department Director: Nancy Gallinaro Digitally signed by Nancy Gallinaro Date: 2022.08.29 14:54:37 -04'00' Date: \_\_\_\_\_

Budget Administrator: Lisa Herrmann Digitally signed by Lisa Herrmann Date: 2022.09.06 12:10:36 -04'00' Date: \_\_\_\_\_

Purchasing: Alla V. Skipper Digitally signed by Alla V. Skipper Date: 2022.09.06 12:54:03 -04'00' Date: \_\_\_\_\_

Finance Director (If applicable): Kimberly Williams Digitally signed by Kimberly Williams Date: 2022.09.06 13:05:36 -04'00' Date: \_\_\_\_\_

Assistant City Manager (If applicable):  Date: 2022.09.06 15:48:22 -04'00' Date: \_\_\_\_\_

City Manager (If applicable): \_\_\_\_\_ Date: \_\_\_\_\_

**Print Form** **Clear All Fields**



**NEPTUNE**  
TECHNOLOGY GROUP

August 30th, 2022

Ms. Nicole Brown  
City of North Port  
6644 W Price Blvd  
North Port, FL 34291

Ms. Brown,

Please note that Ferguson Waterworks, Inc., is the sole authorized Neptune Distributor with a resell supply agreement in the State of Florida.

The geographical area of responsibility assigned to them includes all Counties within the State of Florida.

Types: Classes of customers exclusively assigned are: Municipalities, private water companies, contractors, and plumbers.

Hence, our Distributor(s) are required to maintain a sufficient inventory of Neptune Water Metering Products to provide customer field servicing.

Thank you in advance for your cooperation.

Sincerely,

*Terry D. Gullett*

Terry D. Gullett  
Senior Territory Manager  
Neptune Technology Group, Inc.